

### **VISION**

To be the most admired and trusted profitable financial services group providing and adapting to customers' changing needs - for every Filipino worldwide - through innovative products, excellent service and a highly motivated, committed and impassioned team.

### MISSION

We are a leading universal bank, providing quality Integrated Financial Services that best meet our clients' needs.

We are committed to conducting our business with utmost integrity, excellence, and commitment as responsible corporate citizens; and, providing professional growth opportunities to develop a talented base of officers and employees, and achieving the best returns for our stockholders.

### The RCBC Vision and Mission Statements

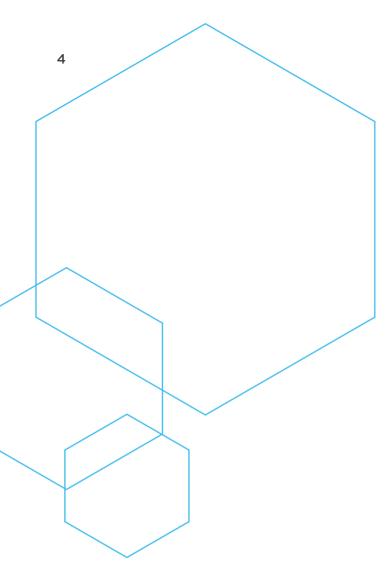
The RCBC Vision and Mission statements embody the aspirations of the Bank and what it would like to accomplish in the mid-term or long-term future. It is intended to serve as a guide for choosing current and future courses of action. It is a written declaration of RCBC's core purpose and focus, a line encapsulating RCBC's vision not for itself, but for the people it serves.

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# **ABOUT THE COVER**

Believe in consistency. The 2018 RCBC Annual Report cover visualizes a continuous cycle of progress. In symmetry, there is a sense of order and balance, which are key in achieving constant results year on year.





#### The RCBC Brand

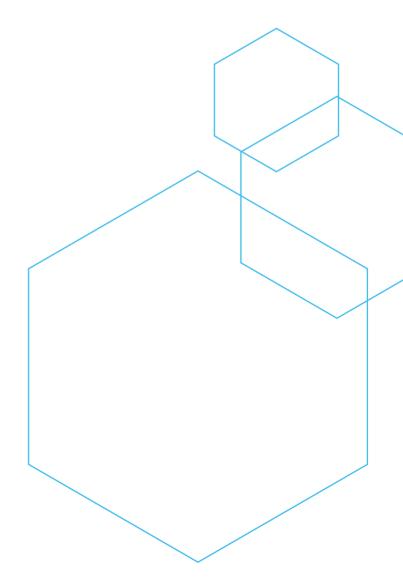
RCBC is the bank that believes in you. With customers at the heart of our products and services, RCBC believes in people even before they believe in themselves. We motivate individuals, families and companies to think big, aim far, and to go for higher ambitions. For over 58 years, RCBC has been supporting Filipinos with their financial needs. The brand is dynamic, evolving with the times to serve the changing needs of Filipinos.

In 2017, RCBC revamped the brand to better serve the emerging market. We revitalized the brand with a refreshed corporate identity. The transformation fortified the employees internally and strengthened their connection with the clients that we serve. With a new mantra "We Believe In You", RCBC reenergized our branding with a clean and modern look. It brought the bank closer to the younger generation while reinforcing relevance to long-term clients. The monumental change is a manifestation of the bank's commitment to constantly adapt and improve. RCBC brings the rich banking heritage into today's contemporary landscape by updating their brandmark - the blue hexagon. The hexagon represents the synergy of RCBC with other sister companies. As a key member of the Yuchengco Group of Companies, RCBC is the strong financial institution that stands with YGC's range of businesses - life insurance, non-life insurance, transportation & communication, education and construction.

Today, RCBC continues to create meaningful, genuine relationships with clients. The Bank provides solutions with an unwavering dedication to uplift lives. Wherever you are in life, whether you are at your first job, providing for a family or expanding your business ventures — RCBC believes you can achieve what you aim for.

#### The RCBC Business Model

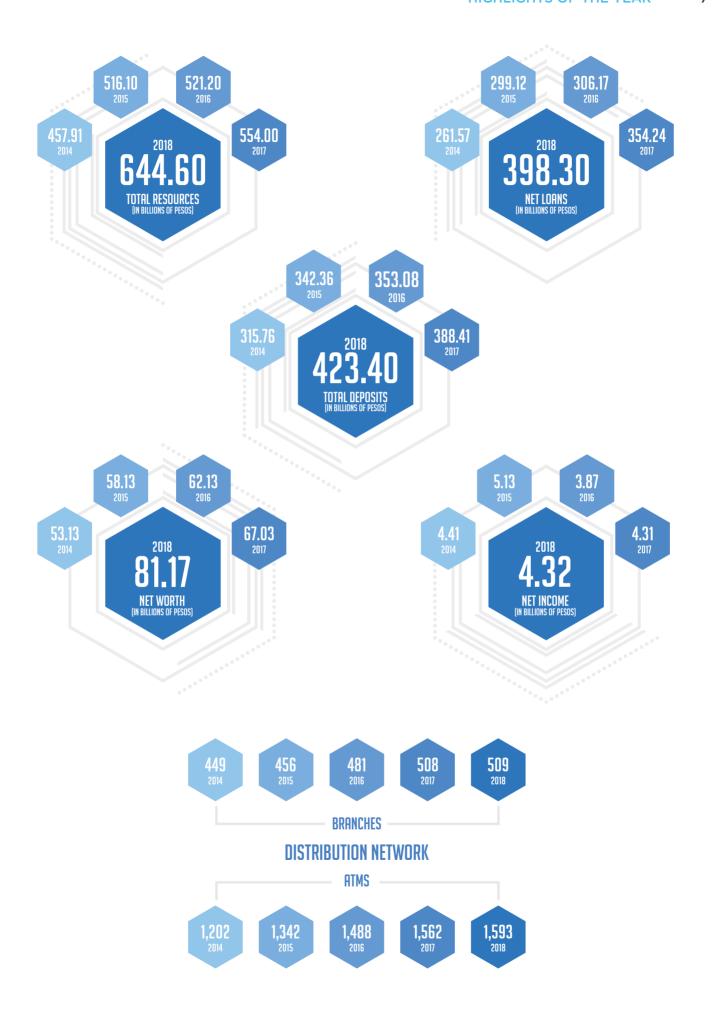
RCBC offers a wide range of financial services to both corporate and retail customers. The main source of funding of the Bank is from Customer Deposits accounting for 65.68% of the Total Resources. This is supported by Other Borrowings at 21.72% of Total Resources and Capital at 12.59% of Total Resources. The Bank's main source of revenue is from its Lending business, Loans account for 61.79% of Total Resources. The Bank lends to Corporations and Individuals. Net Interest Income accounts for 77.33% of Total Operating Income, while Other income covers for 22.67% of balance. The Bank also earns other income from other financial services and activities through charging fees and or earning commissions, and may also earn Trading Income from proprietary trading activities. The bank delivers financial products and services through 509 branches and 1,593 ATMs all over the country. Customers can also avail of the Bank's products services through the internet, mobile IOS and android applications.



## FINANCIAL HIGHLIGHTS OF THE YEAR

	Consolidated		Parent Bank (Solo)	
Minimum Required Data	2018	2017	2018	2017
Profitability For The Year in million pesos except ratios and net earnings per share				
Total Net Interest Income	20,489	18,021	15,031	12,395
Total Non-Interest Income	6,006	7,100	5,657	6,887
Total Non-Interest Expenses	19,403	17,815	14,249	13,113
Pre-Provision Profit	7,092	7,306	6,439	6,169
Impairment Losses	1,899	2,155	1,306	1,164
Net Income	4,321	4,310	4,320	4,308
Selected Balance Sheet Data in million pesos				
Liquid Assets <sup>1</sup> /	143,340	110,773	107,401	89,994
Gross Loans and Receivables	408,591	362,236	305,785	270,733
Total Resources	644,595	553,988	510,923	441,576
Deposits	423,399	388,412	302,410	288,667
Net Worth	81,170	67,027	81,075	66,929
Selected Ratios				
Return on Equity	5.78%	6.72%	5.79%	6.74%
Return on Assets	0.73%	0.82%	0.90%	1.02%
CET I Capital Ratio	13.38%	12.45%	13.24%	11.75%
Tier 1	13.38%	12.45%	13.24%	11.75%
CAR	16.13%	15.46%	16.50%	15.33%
Per Common Share Data				
Net Income per share:				
Basic	2.62	3.08	2.62	3.08
Diluted	2.62	3.08	2.62	3.08
Book Value	41.92	47.86	41.88	40.41
Others				
Cash dividends declared (in Php Mn)	863	773	863	773
Headcount	6,886	6,773	4,516	4,455
Officers	4,141	3,992	2,759	2,677
Staff	2,745	2,781	1,757	1,778

V- COCI, Due BSP, Due from other banks, FVPL, AFS, Interbank loans





"We believe in a brighter and continuously sustainable future underpinned by our passion for excellence, professional discipline, the power of teamwork, and integrity at the core of everything we do."

### HELEN Y. DEE CHAIRPERSON



#### Dear Shareholders,

Every annual message we send is a valuable opportunity for your Bank to thank you for your trust. It is also our chance to extol the achievements of our dedicated employees in forging a more robust Bank. Aware of rising customer expectations, rigorous government regulations, and new technological advances, your Bank strives constantly to make informed decisions and take bold steps to cement our firm's legacy in the banking industry. In line with this, we are pleased to present our 2018 results.

### Bolstering Resources: The Bank's Financial Performance in 2018

RCBC maintained its net income from the previous year of Php4.3 billion in 2018, slightly up by Php11 million. Sustaining this net income level was no mean feat, considering the increase of 59% from a year ago in interest expenses from deposit liabilities to Php6.3 billion, and the absence of trading gains in 2018 versus the previous year's Php900 million.

Total resources in 2018 grew by 16.4% from a year ago to Php644.6 billion, with the loan portfolio increasing by 12.4% year-on-year to Php398.3 billion. On the funding side, deposits reached Php423.4 billion reflecting a growth of 9.01%. These deposits are a significant chunk of our total bank assets of Php644.6 billion.

Your bank ended 2018 well-capitalized, with total capital funds rising by 21.1% year-on-year to Php81.2 billion, positioning RCBC among the top 10 largest Universal Banks in the country in terms of total assets. This multi-billion buffer falls within a capital adequacy ratio of 16.1%, noteworthy in view of the 10% standard set by the Bangko Sentral ng Pilipinas (BSP).

The strategy of building on our core business led to a growth in net interest income of 13.7% to Php20.5 billion, coming mainly from the growth in the average loan portfolio of our key select markets. Loans to small and medium enterprises (SME) grew by 28% to Php49.8 billion. Our subsidiary Rizal MicroBank grew its loans to micro and small business enterprises by 17% from a year ago to Php963 million in 2018.

Loans to consumers, which includes mortgage loans, automobile loans, and credit cards, increased by 17% to Php96.9 billion. The Bank continues to serve its

corporate clients and invests in the country's future by providing working capital and project financing, resulting in a 9% increase in corporate loans to Php208.7 billion year-on-year.

We have closely monitored controlled increases in our operating costs, which rose to Php19.40 billion in 2018, from a year ago. This is due to the expansion of business and the rise in documentary stamp taxes on financial instruments following the enactment of the Tax Reform for Acceleration and Inclusion (TRAIN) in January 1, 2018. RCBC now has 509 branches nationwide, and a network of nearly 1,600 automated teller machines.

#### **Pursuing Targets with Success: Highlights of 2018**

The Bank has benefited from strong and steady economic growth. We believe that the country's annual 2018 GDP of 6.2% is testament to the Philippines' performance as being one of Asia's fastest-growing economies. Firm macroeconomic fundamentals will serve as the country's cushion against the impact of rising US interest rates and its effect on financing and the further peso depreciation.

We believe that we have to do our part in boosting productivity and investment in the Philippines by putting our capital and financial expertise to optimal use in service to our customers. This is why we persevere through the challenges and continue to build on our achievements.

The success of the Php15 billion stock rights offering in July 2018 was the market's resounding vote of confidence in the Bank. With this, we are well-positioned to grow our lending business in the consumer segment, SMEs, and microfinance nationwide. On top of the Php15 billion, we raised USD450 million in US-denominated senior notes and Php3.6 billion in long-term negotiable certificates of deposit, providing us with a stable source of funding for our loans.

The bank was relieved from regulatory restrictions in the 2nd half of 2018. We have fully complied with regulators' requirements—from tightening internal controls to retraining our employees in anti-money laundering processes. Your Bank can now proceed full steam ahead on other plans to further strengthen its foundations and core businesses.



"Trials have proven and forged our resilience, which is inspired by the trust of our steadfast customers and loyal partners, and our employees' commitment to anticipating our customers' needs."

# GIL A. Buenaventura

PRESIDENT AND CHIEF EXECUTIVE OFFICER





Our credit card business is flourishing with more than 115,000 new cardholders, reflecting a 20% year-on-year growth. In the digital currency sphere, RCBC launched "ePiso", a more secure and efficient way for our customers to handle their daily retail transactions. The ePiso was launched within regulatory sandbox, as agreed upon with the BSP. The sandbox endows us with a secure mechanism that allows us to be agile in adjustments to this relatively new mode of cashless payment in the country.

The Bank initiated partnerships with its respected peers abroad to help foster the growth of trade and commerce among our countries. Our ties with Japan's 5th largest banking group, Resona Holdings, have become stronger following our agreement with two banks under Resona's Kansai Mirai Financial Group, Inc.—the Kansai Urban Banking Corp. in Osaka and Minato Bank in Kobe. Together with these banks, we will assist small and midsize Japanese and Filipino businesses seeking to expand their markets. We will tap into blockchain platforms and set up remittance services between the two countries.

We have also signed cooperative partnerships with Kookmin Bank, one of South Korea's largest banks, and Shoko Chukin Bank Ltd of Japan, paving the way for RCBC to provide banking services and financial information assistance to Korean corporates and Japanese-owned SMEs operating and investing in the Philippines.

The Bank continued to actively fund renewable energy projects, such as the 330MW solar farm in Vietnam with sponsors AC Energy Holdings, Inc. and the BIM Group of Vietnam, as well as the Rooftop Solar Projects situated on various Citymall branches, with proponent, Solar Pacific CitySun Corp.

We are buoyed by the success of the Peso green bond under our green finance framework. This affirms the Bank's commitment to supporting environmental sustainability in the Philippines through our operations, our partners, and the businesses we serve. The issuance was oversubscribed, tripling to Php15 billion from the initial Php5 billion, thanks to enthusiastic support from the Bank's institutional investors. We note that this issue is the first green bond from the Philippines under the ASEAN Green Bond Standards 2018, and is fully aligned with the International Capital Market Association's Green Bond Principles 2018.

In anticipation of higher capital and liquidity requirements set by the BSP effective January 1, 2019, the Bank in September 2018 began the process of absorbing its thrift unit, RCBC Savings Bank. The Bank will assume all assets and liabilities of RCBC Savings Bank, which is the country's third largest bank thrift lender. While this planned merger is still subject to regulators' approval, we feel this move will lead to reduced operating costs, grow our retail base, and ensure compliance with Basel 3 liquidity ratios set by the BSP. We hope for this merger to be effective by July 1, 2019.

#### The Road Ahead

We reiterate our deep appreciation to all our shareholders and clients for their support of and trust in the Bank. We humbly acknowledge the hard work and dedication of our employees, and the wisdom and vision of our Board and senior management.

Your Bank is proud of what it has achieved in 2018. We will not let our guard down. Trials have proven and forged our resilience, which is inspired by the tremendous trust of our steadfast customers and loyal partners, and our employees' commitment to anticipating our customers' needs.

In 2019, we remain fearless as we pursue viable solutions to challenges, undertake innovation, and implement bold decisions. We believe in a brighter and continuously sustainable future. We believe this future is underpinned by our passion for excellence, professional discipline, the power of teamwork, and integrity at the core of everything we do.

We enjoin you to Believe with us.

Thank you.

Helen Y. Dee Chairperson Gil A. Buenaventura President and Chief Executive Officer









Believe in delivering consistent results despite volatile market conditions.



# FINANCIAL PERFORMANCE

#### **FINANCIAL CONDITION**

RCBC's Total Resources grew by 16.36% or Php90.607 billion from P553.988 billion to Php644.595 billion mainly due to the increase in Investment Securities and Loans and Receivables.

Cash and Other Cash Items, grew by 18.37% or Php2.699 billion, attributable to the additional cash requirements for the 24 extension offices converted to regular branches, and additional cash to service ATM withdrawals during the holidays.

Total Investment Securities, representing 18.38% of Total Resources, increased by 62.41% or Php45.517 billion from Php72.932 billion to Php118.449 billion attributable to 309.98% or Php16.624 billion increase in Financial Assets at Fair Value through other Comprehensive Income (FVOCI) from Php5.363 billion to Php21.987 billion and 48.21% or Php28.914 billion increase in Investment Securities at Amortized Cost from Php59.978 billion to Php88.892 billion. Loans and Receivables-net went up by 12.44% or Php44.057 billion from Php354.243 billion to Php398.300 billion and represented 61.79% of Total Resources. This was primarily as a result of increase in the volume of loan releases.

Bank Premises, Furniture, Fixtures & Equipment, net decreased by 5.94% or Php531 million from Php8.946 billion to Php8.415 billion primarily as a result of depreciation and amortization.

Investment Properties net increased by 6.83% or Php232 million mainly due to additional foreclosed properties made by subsidiaries.

Deferred Tax Assets-net increased by 10.44% from or Php198 million from Php1.896 billion to Php2.094 billion as a result of origination of additional deductible temporary differences.

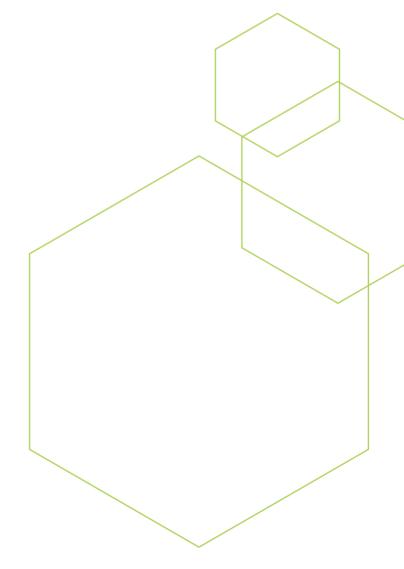
Deposit liabilities grew by 9.01% or Php34.987 billion from Php388.412 billion to Php423.399 billion and represented 65.68% of Total Resources. Demand deposits increased by 8.49% or Php4.417 billion from Php51.996 billion to Php56.413 billion and accounted for 8.75% of Total Resources; Savings Deposits grew by 5.40% or Php8.920 billion from Php165.187 billion to Php174.107 billion and accounted for 27.01% of Total Resources. Time deposits grew by 12.64% or Php21.650 billion from Php171.229 billion to Php192.879 billion and accounted for 29.92% of Total Resources.

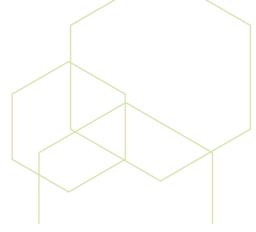
Bills payable increased by 27.37% or Php12.034 billion from Php43.967 billion to Php56.001 billion mainly attributable to increase in foreign borrowings. Bonds payable also increased by 89.20% or Php25.030 billion from Php28.060 billion to Php53.090 billion primarily as a result of issuance of USD\$300 million senior notes in March 2018 and USD\$150 million senior notes in April 2018.

Accrued taxes, interest and other expenses payable increased by 26.09% or Php1.092 billion from Php4.185 billion to Php5.277 billion mainly due to increase in accruals for interest. Other Liabilities also grew by 26.70% or Php3.303 billion from Php12.369 billion to Php15.672 billion due to increase in post-employment defined benefit obligation.

Total liabilities grew by 15.70% or Php76.464 billion from Php486.961 billion to Php563.425 billion and represented 87.41% of Total Resources.

Common Stock grew by 38.27% or Php5.357 billion from Php13.999 billion to Php19.356 billion and capital Paid in Excess of Par also increased by 41.64% or Php9.426 billion attributable to the Stock Rights Offering in July 2018.





Net Unrealized Gains on Financial Assets at Fair Value through Other Comprehensive Income declined by 21.04% or Php414 million from Php1.968 billion to Php1.554 billion as a result of revaluation of investment securities. Cumulative Translation Adjustment also declined by 36.47% or Php31 million from Php85 million to Php54 million as a result of the liquidation of a foreign subsidiary. Actuarial loss on defined benefit plan, on the other hand, was recorded at negative Php1.344 billion from a negative balance of Php79 million.

Reserve for Trust Business went up by 4.13% or Php18 million from Php436 million to Php454 million.

Total Capital Funds increased by 21.10% or Php14.14 billion from Php67.027 billion to Php81.170 billion and accounted for 12.59% of Total Resources.

#### **RESULTS OF OPERATION**

Total interest income increased by 24.91% or Php6.169 billion from Php24.764 billion to Php30.933 billion and accounted for 125.76% of total operating income. Interest income from loans and receivables went up by 23.14% or Php5.081 billion from Php21.956 billion to Php27.037 billion and accounted for 109.92% of total operating income. The increase is mainly due to increase in average volume of loans and receivables and increase in average yield of loans and receivables. Interest income from investment securities also went up by 40.04% or P973 from Php2.430 billion to Php3.403 billion mainly due to decrease in volume of total investment securities. It accounted for 13.84% of total operating income. Other interest income increased by 30.42% or Php115 million from Php378 million to Php493 million primarily as a result of increase in BSP term deposit placements.

Total interest expense stood at Php10.444 billion and accounted 42.46% of total operating income. Interest expense on deposit liabilities grew by 59.00% from Php3.959 billion to Php6.295 billion, representing 25.59% of total operating income. The increase was a result

of higher volume and cost of time deposits. Interest expense on bills payable and other borrowings increase by 49.03% or Php1.365 billion from Php2.784 billion to Php4.149 billion mainly due to issuance of Senior Notes in 2018.

As a result, Net Interest Income increased by 13.70% or Php2.468 billion from Php18.021 billion to Php20.489 billion.

The Group booked lower impairment losses at Php1.899 billion, down by 11.88% or Php256 million from Php2.155 billion and represented 7.72% of total operating income. Decrease in impairments losses net was mainly due to lower general and specific loan loss provisions.

Other operating income of Php6.006 billion accounted for 24.42% of total operating income and is broken down as follows:

- Service fees and commissions grew by 5.895% or Php185 million from Php3.138 billion to Php3.323 billion and accounted for 13.51% of total operating income. Increase is primarily due to increase in Bancassurance fee income, Bancnet fee income, loan and trade related fees
- Trading and securities gain-net declined from Php900 million to nil attributable to decrease in realized trading gains from securities sold
- Foreign exchange gains was recorded at Php843 million.
- Trust fees settled at Php278 million.
- Share in net earnings of subsidiaries and associates settled at Php14 million.
- Miscellaneous income declined by 18.23% or Php345 million from Php1.893 billion to Php1.548 billion brought about by lower income from assets acquired.

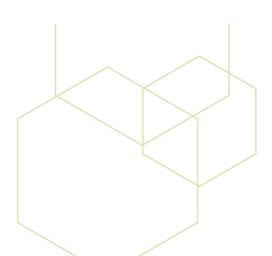
Operating expenses stood at Php19.403 billion and accounted 78.89% of Total Operating Income.

- Manpower costs increased by 9.53% or Php571 million from Php5.991 billion to Php6.562 billion, as a result of hiring of sales personnel for the branches and annual merit increase. It consumed 26.68% of the total operating income
- Occupancy and equipment-related grew by 8.54% or Php272 million from Php3.185 billion to Php3.457 billion. It accounted 14.06% of the total operating income
- Taxes and licenses stood at Php2.238 billion.
- Depreciation and amortization decreased by Php93 million from Php1.914 billion to Php1.821 billion.
- Miscellaneous expenses went up by 8.58% or Php421 million to settle at Php5.325 billion from Php4.904 billion, primarily as a result of higher service fees, communication and information expenses, and ROPA-related costs, and it consumed 21.65% of total operating income

Tax expense was at Php872 million.

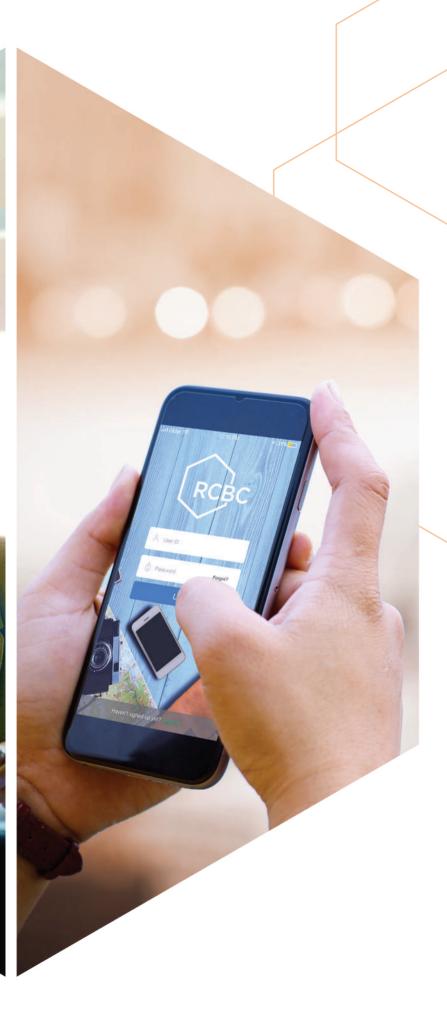
Net profit attributable to non-controlling interest settled at Php1 million.

Overall, net income was recorded at Php4.321 billion.

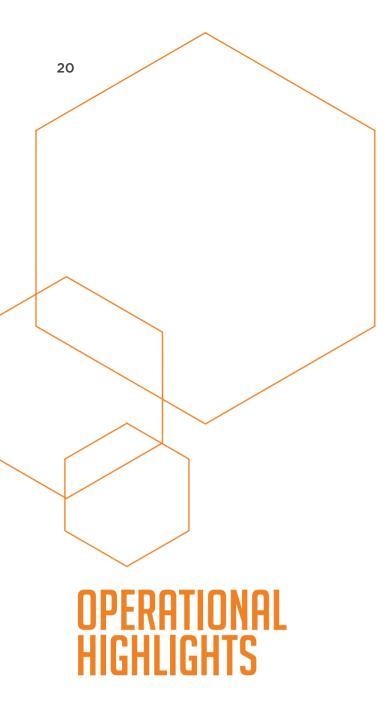








Believe in achieving growth by building partnerships for success



#### **CORPORATE BANKING**

The mandate of the Corporate Banking Group is to extend a wide variety of robust and innovative product and service offerings that meet the many banking and financial requirements of a broad range of corporate accounts, from small enterprises to mid-sized businesses, and to the largest conglomerates across the country.

To provide adequate focus, the group is further classified according to specific client segments that it caters to, the Conglomerates & Global Corporate Banking Group (C&GCBG) and National Corporate Banking Group (NCBG).

The Conglomerates & Global Corporate Banking Group manages the Bank's relationships with the largest corporate segments: conglomerates, large corporations, specialized project companies, multinational corporations, and the ecozone / industrial park-based companies.

The year 2018 saw the C&GCBG further strengthen its corporate relationships. It is important to note that these relationships transcend the business partnership level of providing financial services. These relationships give both the customer and the Bank a very clear role in improving Filipinos' lives. This is evident in the projects that the Bank has intentionally supported, such as power and infrastructure, which positively impact a greater population.

In support of the Bank's direction to promote sustainability and environmental awareness, the Group's Conglomerates & Strategic Corporates Segment actively funded renewable energy projects. Among these are the 330MW solar farm in Vietnam's southeast province of Ninh Thuan with sponsors AC Energy Holdings, Inc. (the energy business arm of Ayala Corp.) and the BIM Group of Vietnam, and, along with another AC Energy joint venture with the AMI Renewables Energy JSC, a 50MW solar farm in the south-central province of Khanh Hoa. The Bank provided financing as well to Solar Pacific CitySun Corp. for their installation of rooftop solar panels situated atop various DoubleDragon Properties Inc.'s Citymall Commercial Centers.

In infrastructure, C&GCBG inked its participation as one of six local banks extending billions in funding to two major projects of two tollway subsidiaries of the Metro Pacific Group. The Bank was among the financial institutions extending Php19.0 billion for the Cebu-Cordova Link Expressway Project, a 8.5-km toll

bridge which will connect mainland Cebu to Mactan Island, through the municipality of Cordova. It also participated in the Php24.0 billion funding facility for the construction of the 44.6-km Cavite Laguna Expressway Project, a four-lane toll road merging the Manila-Cavite Expressway (Cavitex) in Kawit, Cavite to the South Luzon Expressway's Mamplasan Interchange in Laguna. Both projects are envisioned to improve the transport of goods and services and alleviate worsening traffic in Metro Cebu and the Southern Tagalog provinces by improving productivity and boosting economic growth.

These projects were undertaken in collaboration with C&GCBG's product partners, RCBC Capital Corporation and the RCBC Trust and Investments Group.

The Group's Global and Ecozone Segment maintained its command of the market share in the country's industrial parks and economic zones. It holds majority of the market share for Japanese businesses investing in ecozones in the Philippines, while aggressively building up its share in winning the business of non-Japanese companies. The Group entered into Business Cooperation Agreements with Resona Bank of Japan, Shoko Chukin Bank of Japan, and Kookmin Bank of Korea to expand the Bank's footprint in these markets.

C&GCBG ended 2018 with Risk Assets of Php113.6 billion, recording a growth of 11% from the previous year.

The Group's efforts did not go unnoticed as it bagged a number of awards for the deals that it worked on. RCBC's participation in the multi-billion-dollar acquisition financing by Indonesia's StarEnergy Geothermal Salak - Darajat B.V. of Chevron's 637-MW geothermal assets continued to reap awards in 2018, garnering "Renewable Energy Deal of the Year (Regional)" in The Asset magazine's Asian Awards. The Bank also received the "Best Project Finance Deal in Southeast Asia 2018" for the 2x668-MW GNPower Dinginin Project Finance Facility from Alpha Southeast Asia Magazine.

The National Corporate Banking Group (NCBG) focuses on strengthening client relationships and catering to their wide array of customers which includes individuals, middle-market corporations, large family-owned businesses, and top tier local corporates engaged in industries such as power, real estate, telecommunications, mining and transportation.

Dedicated to delivering excellent service to the Group's current and target clientele, the Group closely collaborates with internal product specialists to generate products and services suitable to customers.





Initiatives with the Treasury Group and Global Transaction Banking Group have placed National Corporate Banking in a better position to service the requirements of clients.

NCBG's total risk assets rose 5% to Php105.1 billion in 2018 from a year ago. Deposit generation was a major focus in 2018 resulting in a growth of 9% to Php47.9 billion from previous year.

The Group retained its unwavering position in the Chinese-Filipino market. With its deep-rooted presence in the Binondo and Kalookan areas, the Chinese Banking Segments continues to provide effective banking solutions to its clients. The Emerging Corporates Segment (ECS) pursues extending its reach in the middle market, maintaining its portfolio growth for the past five years. In 2018, ECS' total loan portfolio increased by 27% from a year ago to Php11.5 billion. Worth noting was the Php400 million credit facility it extended to Cebu-based dairy products manufacturer LTHFood Industries. The credit facility allowed LTH Food Industries to fund its new plant, the second largest in the Philippines, as a part of the company's expansion.

Corporate Banking revenue of Php14.86 billion or 56.09% contribution to the bank's total income came from corporate lending, fees on corporate banking transactions. Corporate banking's total income is gross of eliminating entries.

#### COMMERCIAL AND SME BANKING

The Commercial, Small, and Medium Enterprise Segment pursues its goal of financial inclusivity by focusing on entrepreneurs across the nation, particularly in the provinces where business prospects are substantial.

The segment has established a total of 28 lending centers and satellite offices in strategic locations all over the country in 2018. This helped boost the total loan portfolio to 28% from a year ago to Php42.5 billion. Deposits also generated a 28% increase to Php34.1 billion.

In recognition of RCBC's thrust to be the banking partner of choice for small and medium enterprises, AsiaMoney hailed RCBC as the "Best Bank for SMEs" at the 2018 AsiaMoney Awards in Beijing.



#### **GLOBAL TRANSACTION BANKING**

The Global Transaction Banking Group, comprised of the Corporate Cash Management, Trade Product Management, and Global Filipino Banking segments, finished 2018 having attained 104% of the Group's consolidated revenue target.

#### **Corporate Cash Management**

The Corporate Cash Management Segment grew its deposit balances portfolio of current and savings accounts by 6% year-on-year to Php65.2 billion in 2018, achieving its annual volume target. The highlight of 2018 was the launch of new services and product enhancements such as Cash Cube, a "connected" machine which allows cash-heavy businesses to digitize their operating cash quickly and safely. This Segment also launched was InstaCore, an online facility that allows corporate cash management customers to issue same-day value electronic payments to suppliers holding accounts in any bank in the Philippines. In another development, the initial version of CheckStream was released. CheckStream is a software utility that enhances RCBC's post-dated check (PDC) warehousing service by enabling the automated printing of details of checks issued by customers of property and finance and leasing companies, thus resulting in fast and error-free PDC preparation.

#### **Trade Product Management**

The Trade Product Management segment, tasked to actively manage the Bank's international trade proposition for corporates, saw the Bank's trade assets grow by 64%, with an average daily balance (ADB) of Php17.21 billion. Despite a challenging interest rate environment, total trade revenues exceeded 2018 targets by 108%, largely driven by a 63% year-on-year growth in trade payment volumes, which in turn led to a growth of 13% in fee income to Php252 million from a year ago. Domestic trade finance volumes, comprised of trade payables and supplier financing, posted significant year-on-year growth at a hefty 79%.

#### **Global Filipino Banking**

In the midst of the increased regulation imposed on money transfer operators in 2018, the Global Filipino Banking segment generated total gross revenue of Php352 million, boosted by tie ups with agents and an improved client base. It expanded its ability to process and accept remittances even further with a

total network of 1,794 remittance tie-ups and subsidiary offices in 15 countries globally.

#### **RETAIL BANKING GROUP**

The Retail Banking Group (RBG) stands at the forefront in providing Bank products and services through its 332 branches. In 2018, 24 Extension Offices were converted to full-service branches, thereby fully optimizing branch network and strengthening the capacity to deliver quality service to more customers.

The Retail Banking Group continued to maintain customer loyalty and increase customer base with its product offerings and campaigns. New deposit products were introduced such as the RCBC GoSavers Account for kids and teens, and the Flexi Savers Account and Basic Deposit Savings Account for retail customers. A "Deposit & Drive" Raffle Promo awarding 12 brand-new vehicles to lucky RCBC and RCBC Savings Bank Peso Current Account and Savings Account holders was launched in 2018.

The Bank focused on supporting Small and Medium Business Enterprises (SME) by extending credit facilities to hundreds of SME customers with The Rizal Biz Access Loan, a short-term revolving credit line which provides working capital for business expansion, inventory buildup, and a convenient source of funds for business expenditures.

As one of the premiere banks in the country, presenting our clients with a full range of viable financial products is one of our topmost priorities. The Bank draws synergy from its strong partnerships with YGC affiliates, who are leading institutions in their respective sectors, to ensure seamless transactions that benefit our customers. Sunlife-Grepa Financials Inc. (SLGFI) provides traditional and investment-linked insurance products. RCBC Savings Bank extends competitive auto and real estate loans, as well as personal and salary loans. The First Nationwide Assurance Corp. (FNAC) and Malayan Insurance Company Inc., (MICO) are leaders in extending auto, fire, personal accident, and other non-life insurance products.

If we combine the related retail banking segments of the bank such as Rizal Microbank, Global Transaction banking, Digital banking, it has total revenue of Php9.74 billion or 36.77% contribution to the bank's total income. Retail banking segment's total income is gross of eliminating entries.

#### **CONSUMER BANKING**

#### **RCBC Savings Bank**

RCBC Savings Bank (RSB), the consumer banking arm of RCBC, remains one of the leading players in the consumer financing industry, and the third largest thrift bank. It continues to expand its consumer loan portfolio, ending 2018 with a 14% growth from a year ago, accounting for 22.43% of RCBC Group's total loans. This is driven primarily by auto and real estate loans with over 100,000 consumer loan borrowers.

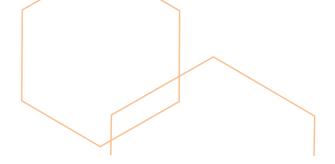
To sustain its momentum, the bank put greater focus tapping the potential of its branch network. It is for this reason that the Direct Channels Division was created to help secure more quality loan accounts from the branches. For the years ahead, improvement of the turnaround time through the review of processes and policies remains to be the priority as this is expected to improve the Bank's service to clients and partners.

#### **RCBC Bankard**

Credit card industry key player RCBC Bankard chalked up another successful year in 2018. Spurred by strong acquisition, aggressive top-of-wallet usage offers, and well-executed targeted campaigns, RCBC Bankard surpassed the growth in its key target areas vis-à-vis 2017 performance resulting in: (a) 19.92% increase in card base to 694,896 cardholders; (b) a 25.43% increase in billings issued to Php49.08 billion; (c) a 10.64% increase in volume acquired to Php22.77 billion; and (d) a 31.32% increase in Credit Card Receivable Outstanding to Php21.55 billion.

RCBC Bankard boosted efforts to enhance the value of the cards to a wider base of customers. It launched innovative products including the RCBC Bankard JCB, a premium card that provides distinct privileges including more rewards points for card purchases in Japan; its first fuel co-brand card, the Phoenix RCBC Bankard Mastercard which provides 5% rebate for fuel purchases in participating Phoenix stations and rewards points for all other purchases; and its first airline co-brand with the world's best low-cost carrier, AirAsia. With the rise in the number of Millennials (the generation born from 1981 to 1996) in the work force, RCBC Bankard ended the year with the launch of the millennial-focused Flex and Flex Gold Visa, which provide double rewards points to up to three categories relevant to millennals such as clothing, dining, and travel.





RCBC Bankard committed to building 20 houses in Cavite in partnership with Gawad Kalinga as part of its corporate social responsibility.

As a testament to its outstanding achievements, RCBC Bankard received international recognition including "Best Card Offering-Philippines" at the 5th International Finance Magazine Asia Awards, "Highly Commended, Best Card Offering (Southeast Asia)" at the 2018 Retail Banker International Asia Trailblazer Awards, and "Best Customer Loyalty Program" at the Global Retail Banking Innovation Summit & Awards 2018.

Consumer Banking revenue of Php11.35 billion or 42.84% contribution to the total income were generated through consumer loans and fee based transactions. Consumer banking's total income is gross of eliminating entries.

#### **DIGITAL BANKING**

RCBC's Digital Banking Group brings viable financial services to Filipinos utilizing relevant digital technologies and innovative platforms designed to offer financial services to the Bank's clients and to tap potential growth markets such as the underserved and unbanked. RCBC's end goal is to become an intrinsic enabler of the customers' everyday lives, to be part of what they need to get done, and what will empower their lives.

In 2018, the road towards a cohesive, customer-centric ecosystem was anchored on three pillars: ubiquity of Bank's channels for payments, building an accessible network that can facilitate other banking services in preparation for agent banking, and pioneering digital currency to help our nation move closer to a cashless economy.

The Digital Banking Group is committed to building sustainable ecosystems that will encourage new and existing clients to engage with the Bank in ways that add value at various touch points in their lives and as they go through different life stages.

With the rise of e-commerce this year, the Group focused its efforts on enabling clients to use the Bank's card payment solutions and online banking platform to do online purchases. The launch of the MyWallet Virtual Card allowed the Bank to test and tap a growing unbanked market with a propensity to spend online, particularly those interested in e-gaming and Korean pop culture, by providing them with a secure payment tool. This surgical and targeted test confirmed that the

MyWallet Virtual Card is useful to consumers navigating their interests and passions online.

Moreover, with more than 790,000 active MyDebit cards and 256,000 active MyWallet cards, the Group pushes for increasing card use through education efforts via social media and incentives through various promotions. MyWallet e-commerce transactions increased by 38% in the fourth quarter of 2018 compared to the third quarter of the same year. By the end of 2018, these initiatives grew MyDebit card use for point-of-sales and e-commerce transactions by 13% and 50% (vs. third quarter 2018), respectively.

MyDebit cardholders now spend an average of Php3,000 per point-of-sale transaction and Php1,200 for e-commerce purchases, a significant 20% increase. On the other hand, MyWallet posted a 50.86% growth in fund transfer transactions in 2018 from a year ago. These movements reinforce that cash-enabled Filipinos are recognizing the conveniences and adopting the ecosystems the Group set in place towards a cashless economy.

Through the partnerships forged with ECPay and Instapay, the Bank exponentially expanded MyWallet loading channels to more than 6,000 branches nationwide and made interbank fund transfers more convenient and cost-effective.

The Group also continues to make funds management more expedient for its valued clients by digitizing more bank processes. Now, clients can open additional bank accounts as well as initiate pre-stage buying and selling foreign notes through the Bank's improved online banking platform. In addition, the RCBC and RSB network now has a total of 1,593 ATMs (automated teller machines) contributing to the Bank's reach and consequently improving its fee-based income.

The Digital Banking Group recognizes the potential growth from the unbanked and the underserved. By introducing agent banking, the Group takes advantage of its partners' channels by building a digital ecosystem that will make the Bank's products and services accessible and available even in far-flung areas. RCBC Cash Express, the Bank's revolutionary mobile & neighborhood ATM, grew the number of merchants from 129 in 2017 to 1,382 by end of 2018. This greatly extended the Bank's footprint through a wider network of neighborhood merchants that can service any and all banked clients, from other banks, in remote or densely populated but underserved areas without them having to travel to the nearest city.

The Digital Banking Group is continuously building digital ecosystems that offer solutions to the market's rapidly changing needs, providing mobile-first banking services in a cashless economy.

In keeping with the Bank's strategic initiative to provide a convenient and secure payment option for the underserved market, the Digital Banking Group introduced ePiso, the pioneering digital cash in the country and in Southeast Asia. This digitized Philippine currency aims to revolutionize day-to-day commerce by providing a secure, affordable, fast and efficient mode of payment for consumers and businesses. ePiso is operated within the regulatory sandbox initiative introduced by Bangko Sentral ng Pilipinas (BSP) as a concrete step towards a cashless society. Now, consumers can safely carry digital currency stored in a mobile wallet app anywhere they go and have access to it anytime they want to buy goods at partner retailers, pay bills, or send money to other ePiso users without the risk of theft, misplacing their money, or going to a physical branch. For business owners, converting their cash to ePiso allows them to streamline their collection and disbursement processes and increase operational efficiency. Since money is digitized, it is also more secure because it cannot be lost, stolen, or counterfeited.

#### **TREASURY**

The year 2018 started with Asia, including the Philippines, focused on the impact of external factors such as (a) Fed rate hike (total of 100 basis points); (b) US-China Trade War since July 2018; (c) Higher global oil prices; (d) Renewed US sanctions on Iran; and (e) Uncertainties over Brexit that had an effect on the domestic financial markets. The banking industry met higher challenges especially in managing the trading and investment books in a rising interest rate environment.

Synchronized global growth and higher inflation were the themes of 2018. Tighter monetary conditions ensued as monetary policy makers communicated their policy bias: a move away from the accommodating stance enjoyed by financial institutions and clients in the previous years. Asian economies felt the cyclical shift of easy money back to the United States, although the outflow was not as huge as expected. This led Asia to conclude that there were sufficient sources of funding in the region that can be tapped for capital requirements.

The United States' Federal Reserve's policy action prompted other central banks to act accordingly to avoid being left behind and having to deal with bigger challenges in their own jurisdictions. We witnessed a difficult environment for fixed income assets as policy rate adjustment prompted benchmark rates to rise in tandem with credit spreads.

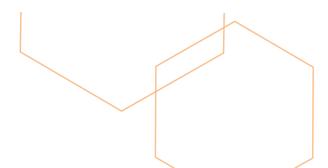
Philippine economic managers, cognizant of rapid developments in the international and domestic markets responded with a 175-basis point increase in policy rates throughout the year to help temper inflation. It was cautious enough to be sensitive so as not to put much constraint on economic activities. The confluence of external developments, introduction of the Tax Reform for Acceleration and Inclusion (TRAIN) law coupled with supply side factors contributed to this policy bias. However, the return of duration and risk premiums in the pricing of loan assets were welcomed by banks as improvements in the net interest margins materialized.

The government fiscal spending related to its "Build, Build, Build" program complemented the contribution of consumer spending to economic activity and mitigated the decline of the country's growth, which settled at 6.2% Gross Domestic Product (GDP) in 2018.

Amidst all these developments, the bank lightened up the risk load in its trading and investment portfolios and ably contributed to returns above its expected targets, ensuring a positive contribution to the Bank's financial growth.

In anticipation of the tighter liquidity in the international market and demand for funding by the private sector in the country due to "Build, Build, Build", the Bank tapped the international market three times for its funds and raised a total amount of USD750 million. The successful issue of a Senior Note and Syndicated Loan reflected the confidence of the international lenders in the Bank's credit outlook for years to come. The funding exercises also extended the duration of its borrowing portfolio, part of the ongoing liability management strategy of the bank.

With fundraising being competitive, the Bank responded to long-term funding demands from government, private sector, and financial institutions through the sale and distribution of fixed income instruments around the country. It gave opportunities for retail, corporate, and institutional investors to participate in funding the requirements of the issuers.





The Bureau of The Treasury gave recognition to the Bank as one of the top 10 government securities dealers of 2018 due to its participation in and distribution of fixed income securities issued by the Republic of the Philippines. The Philippine Dealing & Exchange Corp. recognized the Bank as one of the top five banks in market-making of prices for corporate bond issuances, and among the top five in volume of transactions posted in the Philippine Domestic Dealing Transaction System / Payment vs. Payments transactions. These prove the continued support of the Bank to developing capital markets, and its active participation and commitment towards nation building.

Treasury's total revenue of Php2.45 billion or 9.23% contribution to the bank's total income came from trading gains and foreign exchange gains and other fees. Treasury's total income is gross of eliminating entries.

#### **PRIVATE BANKING**

RCBC Wealth Management, the private banking arm of the Bank, continues to steadily grow its Assets under Management (AuM). In 2018, the Wealth Management Group increased its assets under management by 13% year-on-year to Php116.10 billion, while contributing Php644.50 million in revenue to the Bank.

Operating on an open-architecture platform, the Group delivers efficient and exact solutions to the ever-evolving financial requirements of the high net-worth clients of the Bank. It extends a menu of investments from different asset classes that match the requirements, goals, and risk appetites of the clients.

The Group prides itself on being able to provide clients with a periodic Consolidated Statement of Accounts report. The comprehensive Statement contains the details of all of the outstanding investments that the client made through RCBC Wealth Management, including investments in outlets of the Bank's subsidiaries and third-party providers.

The Statements were available for delivery to clients on the 20th day of the following month. During the year, the Group further streamlined its processes. The Statements are now available for distribution to the clients on the 7th working day of the month following the subject month. Aside from paper statements, clients can now opt to receive the Statements in an automated encrypted format through designated

email addresses. These improvements were welcomed by the clients. The prompt delivery of the record of their outstanding investments helps them make more informed and guided decisions on reinvestments and assets' reallocation.

The year 2018 also paved way for its first-ever successful client promotion launch: a by-invitation only, client-get-client program entitled "Share your Rewarding Experience with a Friend." Selected clients were sent letter invitations to participate in the referral program. For every successful referral, they received reward points credited to their RCBC Bankards.

#### TRUST AND INVESTMENTS GROUP

RCBC is one of the leading retirement fund managers in the country. The Bank also makes a mark in the fund management industry by being the fund manager of choice of a number of the country's largest private and government institutions. The Group bagged another landmark account when it won its bid to be one of the local fund managers of Social Security System.

Recently, RCBC has become one of the leaders in the corporate trust arena. In 2018, the Group secured major accounts such as Facility Agency and Security Account Trusteeship for the major Solar Power Projects of AC Energy of Ayala Corporation in Vietnam, Receiving Agency for the Initial Public Offering (IPO) of DM Wenceslao, and Bond Trusteeship for the various bonds issued by the San Miguel Group.

This was also the year the Bank laid the groundwork for the Group's five-year business plan. The Bank welcomed its new Trust Officer, First Senior Vice President Mario T. Miranda. Miranda has over 34 years of professional experience in the fields of trust and investment management, asset management, fund management, and wealth management, among others.

The Group is gearing up for the next phase of its Trust business. It introduced a number of necessary structural changes and flexibility in its investment process to support the expected growth of the business in the coming years. Aside from the plans to expand its institutional business, the Group has strategies to build a stronger retail business which includes introducing a variety of new Peso- and US Dollar-denominated Unit Investment Trust Fund (UITF) products. Clients received previews of the new exciting products in investment briefings with foreign fund managers and coffee sessions.

The implementation of a more robust trust core system, which is expected to go live early in 2020, will boost and cement business expansion plans for the years ahead.

Trust including Wealth Management Group (WMG) has a total revenue of Php960 million or 3.63% contribution to the bank's total revenue. Trust's total income is gross of eliminating entries.

#### **HUMAN RESOURCES**

#### OUR PEOPLE: OUR MOST IMPORTANT ASSET

The Human Resources Group (HRG) is committed to organizational capability building and implements lead programs and initiatives in talent management and development, leadership continuity, retention programs, employee well-being, and corporate social responsibility.

Manpower Statistics

#### TOTAL WORKFORCE AS OF DECEMBER 31, 2018 = 4,516

BY EMPLOYMENT TYPE:	
Regular Employees	4,293
Probationary	223
BY GENDER:	
Male	1,599 or 35%
Female	2,917 or 65%
BY AGE GROUP:	
< 30	1,998
31 - 40	1,077
41 - 50	1,056
> 50	385
BY JOB LEVEL:	
Staff	1,757
Junior Supervisory	1,839
Middle Management	578
Senior Management	342

#### **INVESTING IN PEOPLE**

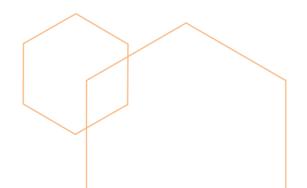
Learning and Development

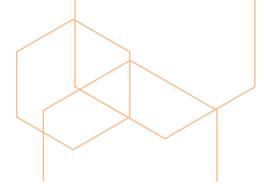
RCBC is committed to providing a strong learning and development platform for all employees across all job levels. HRG strengthened the talent pipeline and brought further competencies on the job by facilitating various training programs and seminars which benefited 10,026 attendees. The programs addressedLeadership, Customer Service, Sales Planning and Management, Product and Technical Knowledge, Risk Management, Anti-Money Laundering/Compliance. A total of 17 employees were enrolled in a number of specialized/IT external training programs. Some 355 employees were sent to various external training programs. The Bank believes in cultivating a mentoring culture and in line with this, HRG conducted coaching and mentoring workshops.

In providing careers to new graduates and ensuring a viable talent pool, a dozen Officers Development Program (ODP) graduates were deployed in junior officer positions across the Bank. In August 2018, the 10th batch of ODP commenced with 16 selected trainees. HRG in partnership with the Operations Group graduated five trainees for the sixth batch of the General Operations Learning and Development (GOLD) Program. In the last quarter of 2018, the 7th batch of GOLD commenced with a total of fourteen (14) trainees. The seven-month program aims to develop a pool of junior officers with strong operations background and risk orientation for both head office and branch operations.

HRG in collaboration with management continues to subscribe to the Bank's Succession Planning Program. This is to ensure that the organization has a deep bench of internal candidates ready to assume higher leadership responsibilities. The 7th batch of the Middle Management Development Program (MMDP) was conducted. This six-month internal training program aims to accelerate the development of our next generation of leaders. The MMDP was designed in partnership with the De La Salle University's Center for Professional Development in Business.

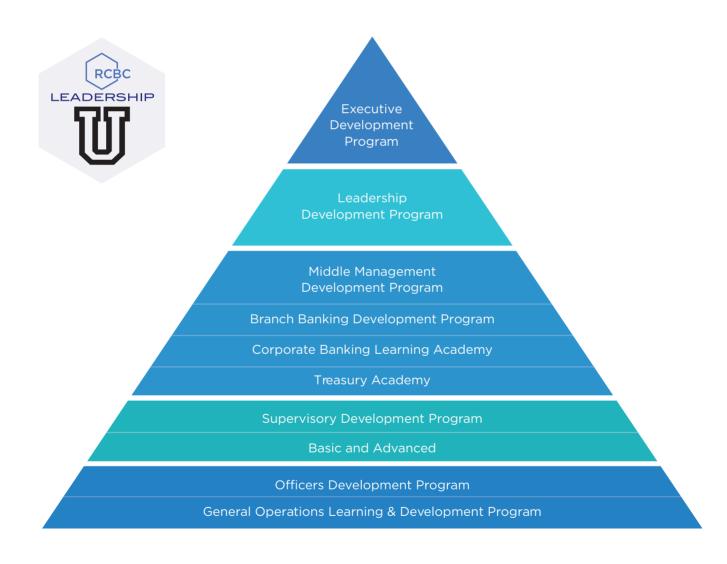
The Branch Certification Program was developed and conducted among all branch personnel in sales and service, and client-facing groups. This workshop consisted of four 4 modules: Basics and Culture of Compliance (module 1); Client/Account Onboarding Process (module 2); Transaction Processing and Monitoring (module 3); and Customer Service (module 4).





The Branch Operations Orientation Training Camp (BOOT Camp), a five-day program for all new branch hires and transferees was launched in September 2018. Participants were trained in modules involving Risks and Controls, Supervisory Development, Effective Business Communication, and Effective Leadership in Customer Service.

The Bank offered its 5th run of the Corporate Banking Learning Academy, (Marketing Assistant Track) a 10-day training program to develop capable and credible marketing assistants. There were a total of 19 marketing assistants who graduated from the program in 2018.



The focus of the Treasury Academy is the continuous training and development of the team by enhancing skills sets, broadening the understanding of Treasury in general, and reinforcing knowledge of relevant regulations and policies. Three main areas were identified: Treasury Overview, Technical, and Regulatory, with 11 course offerings. In 2018, there were two offerings: a learning session on Liquidity Coverage Ratio and Net Stable Funding Ratio with 63 participants, and a learning session on Foreign Exchange Swaps and Option with 34 participants.

Capitalizing on digitalization and online learning, HRG launched five e-Learning programs: the 2018 Anti-Money Laundering Act (AMLA), Foreign Account Tax Compliance Act (FATCA), Data Privacy Act, Consumer Data Protection, and Corporate Good Grooming.

#### INVESTMENT IN EMPLOYEE TRAINING

Total No. of Training Attendees Per Job Level		
Staff	5,048	
Junior Supervisory	2,362	
Middle Management	1,638	
Senior Management	1,341	
<b>Total No of Attendees - Classroom</b>	10,389	
Total No of Attendees - e-Learning	4,516	
Total No. of Training Hours	1,778,298	
Average No. of Training Hours Per Attendee	119	

Average No. of Training Hours: Per Attendee, Per Job Level		
Staff	117 hours	
Junior Supervisory	147 hours	
Middle Management	73 hours	
Senior Management	145 hours	

#### PERFORMANCE MANAGEMENT

The Human Resources Group (HRG) gives employees opportunities to achieve and excel in one's field and grow professionally and personally to their fullest potential. The Bank has an existing Performance Management System that aims to:

1. align individual and organizational goals;

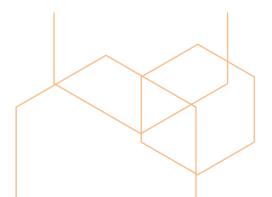
- 2. provide feedback on employees' work progress and accomplishments based on clearly defined goals and objectives, job description, and performance;
- 3. provide information for planning, training, and career development programs;
- 4. provide a structured basis for decisions on personnel movements; and
- 5. encourage open communication and a supportive relationship between employees and their unit heads and within work teams

The organization's performance management process begins with preparation of the Key Result Areas (KRAs) in line with overall Bank objectives and targets. Each employee's performance is monitored on a regular basis (monthly and quarterly). Variances in targets are discussed and addressed. The full year performance and accomplishments are assessed based on the KRAs. The process culminates with the annual rewards program and the promotion of associates who are recognized as top performers.

#### **COMPENSATION AND REWARDS PROGRAM**

RCBC commits to pay its employees, salaries/compensation consistent with job performance, the requirements of the law, and in a range that is competitive with the banking industry. The Bank gives importance to equitable pay differentials for different types of work and pays within an established salary structure for the different job levels. The Bank provides officers with incentives and rewards for contributing to the business objectives of the Bank.

- The Bank implements and maintains a sound Compensation and Incentive Program with the following objectives:
- a. to establish a basis for determination and management of compensation, salary increase, and performance incentives;
- to provide financial incentives through the proper administration of salaries and other means of compensation to motivate each individual to do their best on the job;
- to maintain competitive salary levels/structures consistent with those in the banking industry;
   and





- d. to ensure attraction and retention of key talents in the organization.
- 2. To guide the Bank in managing the compensation levels of its employees, a salary structure was designed and developed using the following parameters:
  - a. **Job Evaluation.** Job Evaluation is a systematic procedure for analyzing, measuring, and classifying positions in terms of common job elements or factors found in every position. The current salary structure is based on the existing job grading system for officer levels ranging from First Officer up to Senior Executive Vice President. HRG ensures that jobs are rated properly and reviewed continuously as they change over time due to reconfiguration of functions or reorganization.
  - b. **Target Market Group.** The salary structure is based on market data of banks deemed as peers by RCBC. Data on these peer banks are obtained from industry and national surveys conducted by private consultancy companies and trade and employee associations.
  - c. **Target Positioning Objective.** The Bank receives instruction from management on the desired positioning in relation to the Target Market Group or the banking industry in general. This positioning is aimed at the market's guaranteed pay and total annual cash compensation.
- 3. The salary structure is reviewed regularly by HRG to maintain its relevance and competitiveness internally and externally.
- 4. If surveys and studies reveal that the salary structure is grossly sliding off as compared to the industry or its Target Market Group, HRG devises and discusses recommendations with management to correct the disparity.
- 5. Final approval of recommendations with regards to changes in the compensation structure and policies are secured from the Corporate Governance Committee.
- Administration, implementation, and maintenance of the Bank's Compensation and Incentive Program is the direct responsibility of HRG, namely its Group Head, Department Head for Compensation and Benefits, and Department Head for Career Management.
- 7. The Compensation and Incentive Program is composed of:

- a. **Basic Pay.** This refers to the employee's monthly take-home pay, exclusive of overtime pay.
- b. **Guaranteed Pay.** Part of the annual compensation supplementary to the Basic Pay (such as the 13th month pay).
- c. Variable Pay. This refers to additional incentives, Merit Increase (for Officers) and Promotional Increase (for Non-Officers and Officers), given to eligible employees based on their contributions to the Bank's overall objectives.

#### **EMPLOYEE RETENTION**

Recognizing the competition for talent, HRG's retention programs have helped keep the Bank's attrition rate at 10.97% which is below industry level.

Staff Turnover Statistics:

STAFF TURNOVER STATISTICS:	
BY GENDER:	
Male	211 or 13.09%
Female	281 or 9.78%
BY AGE GROUP:	
< 30	288 or 14.5%
31 - 40	100 or 9.5%
41 - 50	57 or 5.39%
> 50	47 or 12.9%
BY JOB LEVEL:	
Staff	188 or 10.6%
Junior Supervisory	151 or 13.5%
Middle Management	116 or 9.2%
Senior Management	37 or 10.9%

#### ADHERENCE TO THE CODE OF CONDUCT

The directors and all employees of the Bank are governed by a Code of Conduct, which revolves around the Core Values of the company. The code serves as a guide on how to conduct one's self within and outside Bank premises and in dealing with clients, customers, and colleagues. Violation of the Code of Conduct may be reported to the Human Resources Group, Internal Audit Group, Compliance & Regulatory Affairs Group,

Legal Affairs Group ,or the Security Department. The provisions of the Bank's Code of Conduct and HR Policies and Procedures are available electronically to all employees through the RCBC Information Zone (RIZ).

#### **HEALTH AND WELLNESS**

RCBC is committed to maintaining a safe and healthy working environment. Procedures are in place to protect all associates from generally recognized workplace hazards such as fire, earthquake, robberies, and other natural and man-made calamities. The Bank has policies in place to ensure employees' health and wellbeing.

1. Substance Abuse and Health & Safety Policies

Employees who work while under the influence of drugs or alcohol present a safety and operational hazard to themselves and their colleagues as well as pose a risk to the trustworthy and professional image of the Bank. The Bank also promotes the health and safety of its employees and their families, thus, the enactment of the following policies:

- a. RCBC's Drug-Free Workplace Policy & Programs
- b. Policy Against Alcohol Abuse
- c. Policy on Off-Duty Substance Abuse
- d. Family Welfare Policy
- e. TB Workplace Program
- f. HIV/AIDS Workplace Program
- 2. Inspection & Search Procedures

Employees are mandated to notify security personnel if they see anything suspicious, including the presence of strangers and unattended bags or packages on the premises.

Employees are obliged to subject themselves, their personal belongings, and the Bank assets under Bank custody to intensive inspection and search procedures by security personnel, upon entering, while within, and upon leaving Bank premises. Bank premises include parking lots, whether owned or leased by the Bank. Personal belongings shall mean pockets, bags, storage media, cars and any other personal property that may be used as repository of cash, jewelry, documents, keys, data and other valuable items.

#### 3. Employee Welfare and Wellbeing

In 2018, the Human Resources Group conducted the following activities to promote the health, safety, and welfare of RCBC employees.

- 3.1 It maintained its partnership with Maxicare, the Bank's HMO provider, in giving health and medical services as part of employees' benefits. These included:
  - hospitalization, emergency care and other medical services with 10,378 availments for employees and 3,359 availments for dependents in 2018;
  - 2) executive checkup for employees with a total cost of Php37.7 million in 2018;
  - 3) outpatient consultation services for employees with 1,424 availments in 2018.

3.2 It partnered with Sunlife Grepa Financial Inc. in utilizing the clinic located at the RCBC Plaza which serviced more than 486 availments in 2018. Another clinic staffed with regularly visiting doctors, was setup at the RCBC Savings Bank Corporate Center in BGC to give free checkups and consultations to more than 925 employees.

3.3 It provided the following sessions, services, and tests to employees:

- Department of Labor and Employmentcertified Basic Occupational Safety and Health Seminar (40 hours per participant);
- 2) Philippine Red Cross-certified First Aid training;
- 3) Basic training course on pollution control;
- 4) Safety and life support training, fire and earthquake seminars and drills;
- 5) Pre-employment physical and medical examination for new hires:
- 6) Random drug-testing for employees;
- 7) Flu vaccination:
- 8) Breastfeeding stations for nursing associates;







- 9) Sports and wellness activities to promote physical fitness;
- 10) Precautionary measures. Timely work suspension orders were issued by, management during days of poor weather or natural calamity;
- 11) Life insurance policy inclusive of accidental death, total and permanent disability, and burial assistance benefits.

Because people are our most important asset, the Bank spent more than Php152.9 million in 2018 for health benefits of employees and their dependents, a clear indication of its commitment to employee welfare and wellbeing.

### INFORMATION TECHNOLOGY SHARED SERVICES

RCBC is committed to offering the best financial tools that empower its clients to realize their aspirations while providing them convenient and excellent banking services. The introduction of the Basic Deposit Account promoted financial inclusion by making financial products and services readily available to everyone. The Bank made its products and services for the micro, small and medium enterprise sector more accessible through the SME Business Portal, a web-based and social media online platform. The CashLoader allowed RCBC clients to send domestic remittance to non-RCBC beneficiaries via over-the-counter cash pickups. The Bank is regarded as the first to offer a venue to trade foreign currencies through RCBC Online Retail FX Buy and Sell.

As the use of smart cards proliferates, the Bank continued to improve its products and services to better serve its clients. The FIS Cortex is the Bank's comprehensive solution for issuance, management, and processing of debit, credit, and prepaid cards such as the MyWallet debit card. MyWallet Portal offers convenience for the Bank's partner merchants and their customers. The portal allows merchants to service the needs of cardholders through the acquiring facility. For cardholders, the portal provides an alternative payment and loading facility.

The Bank remains committed to doing business with utmost integrity and excellence. The inclusion of additional electronic banking channels in the Enterprise Fraud Management System allowed real-time fraud

detection involving ATM (automated teller machine) transactions. The Bank strengthens its security posture by investing in solutions that enhance its capability to protect, detect, and respond to internal and external threats.

#### **OPERATIONS GROUP**

In 2018, the Operations Group focused on strengthening the culture of compliance, improving operational efficiency, and driving innovation to further enhance customer experience and enable business growth. A culture of compliance protects the interest of stakeholders. Thus, the Operations Group embarked on a comprehensive Branch Certification Program. This involved 60,000 hours of training over 3,000 employees nationwide to further equip them with the mindset, tools, and skills to meet the challenges of today's fast-paced, evolving market.

In August 2018, the Bangko Sentral ng Pilipinas lifted Prompt Corrective Action (PCA) on RCBC. The BSP found RCBC's efforts satisfactory in instituting more stringent measures at par with international standards. The PCA lifting follows more than three years of complying with regulators' requirements—from tightening internal controls to retraining our employees in anti-money laundering processes—to prevent a repeat of the Bangladesh incident in 2016.

Nevertheless, the Bank remains committed to investing in fraud prevention and regulatory compliance. Since 2016, the Operations Group has implemented and championed the use of Predator, a state-of-the art system that performs real-time fraud and money-laundering transaction monitoring. This move is considered a first in the Philippine banking industry.

The Bank's initiatives were validated when the Bangko Sentral ng Pilipinas (BSP) chose RCBC as one of the banks to represent the Philippines' banking industry in the third round mutual evaluation process in 2018 spearheaded by the Asia/Pacific Group on Money Laundering (APGML). The APGML ensures that member-states uphold and implement international standards against money laundering and terrorist financing. The APG mutual evaluation team visited local banks, government regulators, and law enforcement in November 2018 to assess the country's anti-money laundering controls. Results of this third mutual evaluation will be deliberated on and published in 2019.

Other notable BSP accolades for the Group were the awarding of our Iloilo Regional Support Center as Best in Cash Verification, Most Supportive Bank and Most Active Bank. Our Dadiangas Regional Support Center was given the Verification Choice Award and first runner- up honors for Best Client Bank. Our Bacolod Regional Support Center was awarded Outstanding Regional Partner.

Our Treasury Operations was awarded for the fourth consecutive year by Philippine Dealing and Exchange Corporation (PDEx) as one of the top five banks with the highest volume of foreign exchange deals settled through the Philippine Dollar Deposit Trading System. In addition, they were also recognized as one of the best Fixed Income Corporate Settlement Banks for 2018.

Another strategic area of focus for the Bank is Digitization. The Operations Group is at the forefront of this effort by digitizing physical records and deploying an Enterprise Document Management System (EDMS) that enables efficient and secure storage and easy access of information across the institution. EDMS eliminates the need to retrieve physical documents, reducing archival costs, and mitigating information security risks associated with moving physical records. EDMS not only complies with the regulator's mandate on record-keeping, but also paves the way for a paperless work environment.

In upholding its commitment to creating valueadded services and providing innovative solutions for customers, the bank switched to a new card management system, FIS CORTEX. This comprehensive system provides better security and advanced features that enable the bank to offer customer-friendly card products. One of its main features is to allow the enrolment of several accounts in one card, making banking transactions easier, faster, and more flexible.

The Operations Group continues to invest in talent through the General Operations Learning & Development (GOLD) program which is an intensive two-year training program designed to develop future leaders. This year, graduates were deployed in critical roles where they are expected to drive innovation and process improvement.

These initiatives and procedures implemented, and the recognition received embodies the Group's commitment to excellence.

#### **SUBSIDIARIES**

#### **RCBC SAVINGS BANK**

RCBC Savings Bank (RSB) is one of the largest thrift banks in the Philippines, with assets of Php139.77 billion. It continues to be a strong and major player in the industry. As the consumer finance arm of RCBC, it partners with Filipinos in realizing their dreams of owning their own home, driving their dream car, and growing their own business. In September 2018, the Bank began the process of absorbing RSB. The merger is subject to BSP approval and expected to be completed in July 2019.

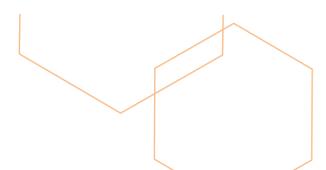
RSB recorded another double-digit growth in core loan bookings, registering a 14.05% improvement in 2018 from a year ago despite high interest rates. The increased loan bookings supported the growth of loan interest income, which rose by 9.57% to Php6.91 billion. Deposits grew by 20.13% to Php122.15 billion. The Bank ended 2018 with loans and receivables higher by 13.83% from a year ago to Php93.58 billion. Non-interest income also contributed to net income as it recorded Php1.04 billion primarily from higher service fees and ATM fees.

The net income dipped by 22.88% to Php1.04 billion mainly due to high cost of funds and operating expenses. The high interest rate environment led to an increase in interest expense by 64.49%. Operating expenses rose by 11.47% due to a provision on Documentary Stamp Tax (DST) in the government's Tax Reform for Acceleration and Inclusion law (TRAIN). The year 2018 ended with a return on equity of 8.27% and return on assets of 0.81%.

#### **RCBC CAPITAL CORPORATION**

RCBC Capital Corporation (RCBC Capital) established a strong foothold in the Philippine investment banking industry as it lead-arranged, issue-managed, underwrote, and closed noteworthy transactions in 2018. Its deals included capital market offerings and financial advisory services in addition to a number of acclaimed and multi-awarded project financing and cross-border financing transactions of projects in Southeast Asia.

RCBC Capital played a significant role in the strategic merger between educational institutions of the Ayala and Yuchengco groups, AC Education Inc. and iPeople, Inc., respectively. The merger aims to provide affordable





yet quality education to many Filipinos by instilling values and 21st century skills necessary to succeed in a technology-driven world. In collaboration with the Bank, RCBC Capital also arranged cross-border project financings for an aggregate amount of USD250 million for Vietnam-based BIM Renewable Energy Joint Stock Co. and AMI Renewables Joint Stock Co., in these companies' bid to secure government pricing incentives for renewable energy projects. RCBC Capital was one of the first Philippine investment banks that arranged the funding of ambitious offshore projects in Vietnam, drawing ample attention from other Philippine investors and foreign funders.

#### RCBC SECURITIES, INC.

The Philippine bourse was dragged down in 2018 as foreigners fled the market, primarily due to the peso depreciation and rising inflation. Net foreign flows registered a negative USD1.16 billion. This was the second year since 2009 that the market experienced net foreign selling, the first being in 2015. As a consequence, peso turnover at the PSE declined by 11.29% year-on-year to Php1.74 Billion. In addition, the Philippine Stock Exchange Index fell 12.76% to 7,466.02

Inevitably, RCBC Securities' (RSEC) commission revenues declined by 31.78% from a year ago to Php53.68 million in 2018. Total income was further eroded by unrealized market losses of Php4.23 million, but was partly supported by a 17-fold jump in interest revenue on short-term investment amounting to Php10.59 million. Commission expenses fell by 31.76% to Php3.96 million, while other expenses were trimmed by 1.96% to Php69.84 million.

Notwithstanding the tough stock market environment, RCBC Securities managed to post a net income of Php5.88 million.

RSEC tapped new clients by conducting stock market seminars in cooperation with the Philippine Stock Exchange and the Bank's Retail Banking, Wealth, and Treasury groups and providing market briefings and corporate access services to Japanese institutional clients through our partnership with Okasan Securities.

#### **RCBC BANKARD SERVICES**

RCBC Bankard Services Corporation continued to provide growth for the credit card business of the Bank. The group generated 182,718 new cards for the Bank in 2018, 25.61% higher from a year ago. The total value of

transactions processed increased by 25.43% to Php39.12 billion. It accredited 947 new merchants, growing merchant volumes by 10.64% to Php25.08 billion. RCBC Bankard registered net income of Php49.27 million which translates to a return on average equity of 21.98% and a return on average assets of 13.51%.

RCBC Bankard offered a wide range of cards catering to different customer segments, each with its unique proposition. The Premium cards intended for esteemed individuals with discerning taste; Gold cards for those moving up the ladder of success; and Classic cards for young professionals enjoying financial independence. It also launched several innovative cards products for 2018 such as the premium RCBC Bankard JCB, the Phoenix RCBC Bankard Mastercard, the AirAsia Credit Card, and the Millennial-focused Flex and Flex Gold Visa.

Internally, RCBC Bankard Services undertook learning opportunities and initiatives focused on reorienting its team's mindset and behavior according to the Bank's goal of building a customer-centric culture.

#### **RCBC LEASING AND FINANCE**

The year 2018 was another record year for RCBC Leasing. In a period where the leasing and financing industry was buffeted by new laws and regulations resulting in higher interest rates as well as a 50% increase in documentary stamp taxes, the Company's net income rose 36.48% from a year ago to Php120.51 million. Gross revenues generated from core business rose by 11.76% to Php1.11 billion in 2018, due to the increase in RCBC Leasing's earning portfolio. The revenues were more than adequate to cover the increase in Direct Cost and Operating Expenses, particularly interest expenses of Php332.46 million, which rose by 31.15% from a year ago.

RCBC Leasing's positive momentum, which started in 2013, proved that its financial position remains robust. The Company ended the year with total resources of Php11.09 billion, representing a 7.80% growth from a year ago. Asset growth was largely attributed to volume production as we booked Php4.09 billion in new loans and leases. The Company's consolidated portfolio grew by 10.42% to Php7.76 billion in 2018.

Despite the growth in assets, RCBC Leasing maintained its capital adequacy ratio (CAR) above the minimum regulatory requirement of 10%. The Company's capital ratio remains healthy with 11.91% and 12.99% on a

consolidated and solo basis, respectively. Nonetheless, the Bank, is infusing additional capital of Php800 million into RCBC Leasing to support the Company's growth and expansion.

Armed with a strong financial position and increasing revenue generation, RCBC Leasing was able to obtain additional credit facilities with longer tenors from banks, thereby strengthening the gap between its assets and liabilities.

RCBC Leasing is poised to continue its upward trajectory and reinforce its market position. We continue to develop our personnel to their full potential, implement strategies to generate higher return for our shareholders, and nurture our excellent business relationship with our clients.

#### **RIZAL MICROBANK**

2018 marked a milestone for Rizal MicroBank (RMB) as the microfinance arm of the RCBC Group posted a net income after tax of Php27.04 million for the year. This was a turnaround from its net loss in 2017 of Php19.16 million. The subsidiary's profit came on the back of a continuous buildup of its loan portfolio since RMB's inception in 2010. Loan portfolio rose 25% from a year ago to Php1.2 billion in 2018. Total amount of loans disbursed grew 26% year-on-year to Php1.7 billion.

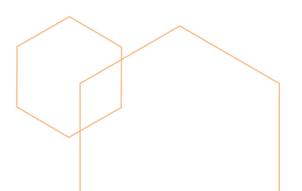
The rise in the loan portfolio yielded an interest income of Php185.15 million, up by 26%. This higher interest income generated helped drive the whopping 241% improvement in the subsidiary's bottomline. With this profitability posture, Rizal MicroBank posted a return on equity of 4.56% and return on assets of 1.80%.

Rizal MicroBank continues to maintain a well-balanced loan portfolio among the market segments. As of December 2018, portfolio mix of the subsidiary is 47% small business, 40% agricultural loans, and 13% microfinance. By strictly focusing on small entrepreneurs, RMB's loan data in 2018 shows an average loan size of Php345,000 and average loan balance per client of Php377,000. A non-performing loans rate of 5.65% as of end-2018 is lower than the thrift banking average of 6.09% as of available data in September 2018.

While the primary requirement for our chosen market segments is to provide additional working capital loans, our clients continue to demonstrate their willingness to build a future by regularly setting aside an amount for their contractual savings. This is a mandatory feature of the subsidiary's lending program. As of December 2018, contractual savings of borrowing clients represent 10% of the subsidiary's total deposit of Php925.6 million.

As a fitting way of ending 2018, Arnold S. Viado, a microfinance client of RMB Koronadal in South Cotabato who is engaged in balut production was recognized as the regional winner in Mindanao of the 16th Citi Microentrepreneurship Awards (CMA). Jointly sponsored and organized by the Bangko Sentral ng Pilipinas and Citi Foundation and coordinated by the Microfinance Council of the Philippines, the CMA recognizes outstanding microentrepreneurs across the Philippines who have shown grit and tenacity in growing their small businesses while contributing to uplifting the socio-economic standards of their families and communities. Through the awards, BSP, Citi, and the Microfinance Council aim to strengthen microfinance, enterprise development, and financial inclusion in the country. Mr. Viado received a cash prize of Php100,000, a laptop, life and health insurance coverage for one year, and access to grassroots entrepreneurship management and basic computer training. His RMB loan officer, Giovanne Gonzales received a cash incentive of Php10,000 and a plaque of appreciation, while Rizal MicroBank also got a plague of appreciation.

This recognition, together with the positive numbers and figures posted by the subsidiary in 2018, has definitely buoyed the morale of the Rizal MicroBank team. These accomplishments fuel RMB's commitment to advancing financial, economic, and digital inclusion in the country.









Believe in corporate stability driven by unwavering values.



CORPORATE GOVERNANCE RCBC affirms its commitment to good corporate governance. With an empowered Board leading the way, RCBC continues to work towards a solid control environment, high levels of transparency and disclosure, and well-defined shareholders' rights.

The corporate governance framework of RCBC combines global best practices such as the G20/OECD Principles of Good Governance and the general principles of the ASEAN Corporate Governance Scorecard, and the regulatory requirements of SEC Memorandum Circular No. 19, series of 2016 or the Code of Corporate Governance for Publicly-listed Companies and BSP Circular No. 969, series of 2017 or the Enhanced Corporate Governance Guidelines for BSP Supervised Financial Institutions. RCBC's corporate governance framework is embodied in its Corporate Governance Manual, the latest version of which was approved by the Board in November 2017.

### **BOARD GOVERNANCE**

#### Key Roles and Responsibilities

RCBC is headed by a competent and working board that oversees the implementation of the Bank's strategic objectives, governance framework and corporate values.

The Board of Directors is primarily responsible for establishing a sound corporate governance framework not only for the Bank but for the whole RCBC Group. It has the fiduciary responsibility to the Bank and all its shareholders, including minority shareholders. Among its many functions include the approval and oversight on the implementation of RCBC's strategies to achieve corporate objectives, risk governance framework, and systems of checks and balances. The Board also approves the selection of the CEO and key members of senior management and heads of control functions.

#### **Board Composition**

In accordance with RCBC's By-Laws and Corporate Governance Manual, its Board of Directors is comprised of fifteen (15) members, all of whom are known for their integrity, experience, education, training and competence. The Corporate Governance Committee ensures that majority of the Board are non-executive directors who possess the necessary qualifications to effectively participate and help secure objective and independent judgment on corporate affairs and to substantiate proper checks and balances. Out of the 15-member board, 14 are non-executive directors including the 7 independent directors, and 1 executive director.

The Board of Directors promotes diversity in its membership. It is the policy of RCBC that no person shall be disqualified to sit as member of its Board on the basis of gender, age, religion or political affiliation. The representation of women in the Board has increased from 14% in 2015 to 20% in 2016, and remained at 20% in 2017 and 2018. Among the women in the Board is Mrs. Helen Y. Dee, the Chairperson.

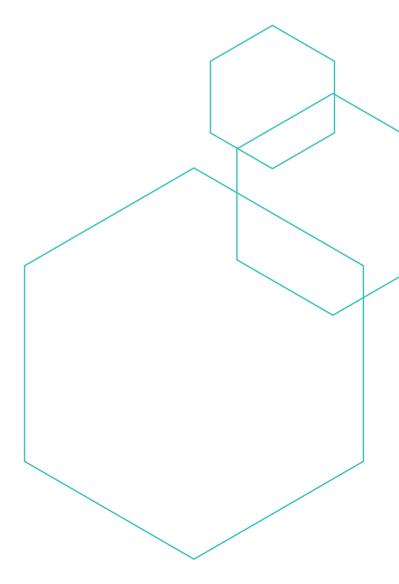
#### Nomination and Election

Directors of RCBC are elected at the Annual Stockholders' Meeting, each of whom shall hold office for a term of one year or until his successor shall have been duly chosen and qualified. The first fifteen candidates receiving the highest number of votes shall be declared as elected.

All nomination for election of directors by the stockholders shall be submitted in writing to the President and the Corporate Secretary at RCBC's principal place of business at least thirty (30) working days before the regular or special meeting of the stockholders for the purpose of electing directors. The Corporate Governance Committee reviews the qualifications of persons nominated to the Board, and applies the fit and proper standards in its evaluation. The Committee considers the nominee's educational background, professional experience, nature and business of the corporations of which he/she is a director, age, number of directorships/active memberships and officerships in other corporations/organizations, and possible conflict of interest in determining his/her suitability to be nominated to the Board. The Committee ensures that each nominee possesses all of the minimum qualifications and none of the disqualifications as prescribed under existing laws and regulations. It is provided in the By-Laws that no person shall be qualified or be eligible for nomination or election to the Board of Directors if he is engaged in any business that competes with or is antagonistic to that of RCBC, its subsidiaries and affiliates, as may be determined by the Board of Directors, in the exercise of its judgment in good faith, by at least a majority vote.

#### Maximum Board Seats

Being a director of the Bank necessitates commitment. Thus, under the Bank's Corporate Governance Manual, a non-executive director may concurrently serve as a director in a maximum of five (5) publicly-listed companies. In applying this policy to concurrent directorships in entities within a conglomerate, each entity where the non-executive director is concurrently serving as director shall be separately considered in assessing compliance with this requirement.



#### **Independent Directors**

The Bank adopts the definition of independent directors under SEC's Code of Corporate Governance and BSP's Enhanced Guidelines on Corporate Governance for BSP Supervised Financial Institutions. In 2016, the Board reinforced its independence by increasing the number of independent directors. The attributes of an independent director include independence from management or from any business or relationship which could, or could reasonably be perceived to materially interfere with the exercise of independent judgment, and the lack of relationship to the Bank, its related companies or substantial shareholders as a regular director or officer or relative of said director or officer, as an executive or professional adviser within the past three (3) years, or business relations other than arm's length, immaterial or insignificant transactions.

The Bank's independent directors are active in board-level committees. It is the policy of the Bank, however, that an independent director who is a member of any committee that exercises executive or management functions that can potentially impair such director's independence cannot accept membership in committees that perform independent oversight or control functions such as the Audit and Compliance Committee, Risk Oversight Committee, Corporate Governance Committee, Related Party Transactions Committee, and the Anti-Money Laundering Committee.

An independent director of RCBC is only allowed to serve for a maximum cumulative term of nine (9) years. After which the independent director shall be perpetually barred from serving as independent director in the Bank, but may continue to serve as a regular director. The maximum cumulative term of nine (9) years shall be reckoned from 2012.

The incumbent independent directors are Amb. Lilia R. Bautista, Mr. Gabriel S. Claudio, Mr. Armando M. Medina, Mr. Vaughn F. Montes, Ph.D., Mr. Melito S. Salazar, Jr.<sup>1</sup>, Mr. Juan B. Santos, and Atty. Adelita A. Vergel De Dios.

#### The Chairperson

The Chairperson of the Board of Directors, Mrs. Helen Y. Dee, provides leadership in the Board of Directors. She ensures the effective functioning of the Board of Directors, including maintaining a relationship of trust with members of the Board of Directors.

To promote checks and balances, it is provided under the Bank's Corporate Governance Manual that the

Chairperson of the Board of Directors shall be a nonexecutive director or an independent director, and must not have served as CEO of the Bank within the past three (3) years. Moreover, the Chairperson should not concurrently serve as CEO. However, in exceptional cases where the positions of Chairperson and CEO of the Bank are allowed by the Monetary Board of the Bangko Sentral ng Pilipinas to be held by one person, the Corporate Governance Manual prescribes that a lead independent director shall be appointed who shall perform a more enhanced function over other independent directors. The lead independent director is tasked to direct the independent directors at Board of Directors meetings in raising queries and pursuing matters, and to head meetings of independent directors without the presence of executive directors.

#### The Corporate Vice Chairman

The By-laws of the Bank provides that the Corporate Vice Chairman shall have such powers and perform such duties as the Board of Directors may from time to time prescribe. In the absence or inability of the Chairperson to act, the Corporate Vice Chairman will act in her stead, and will exercise any and all such powers and perform any and all duties pertaining to the office of the Chairperson conferred upon it by the By-laws. Mr. Cesar E.A. Virata is the Bank's Corporate Vice Chairman.

# **Meetings and Quorum Requirement**

The regular meeting of the Board of Directors is every last Monday of the month at the principal office of RCBC. Should the meeting date fall on a holiday, the meeting shall be held at the same hour on the next succeeding business day. A majority of the incumbent Directors shall constitute a quorum at any meeting, and a majority of the members in attendance at any Board meeting shall decide its action.

The meetings of the Board of Directors may be conducted through modern technologies such as, but not limited to, teleconferencing and video conferencing as long as the director who is taking part in said meetings can actively participate in the deliberations on matters taken up therein. It is further required that every member shall participate in at least twenty-five percent (25%) of all meetings of the Board of Directors every year. The absence of a director in more than fifty percent (50%) of all regular and special meetings of the board of directors during his/her incumbency is a ground for disqualification in the succeeding election.

Meetings of board committees are prescribed in their respective charters. Participation of committee members may likewise be in person or through modern technologies. A director's attendance in committee meetings is considered by the Corporate Governance Committee in the assessment of the director's continuing fitness and propriety as a member of the said board-level committee and of the Board of Directors.

Non-executive directors are required to have separate periodic meetings with the external auditor and heads of the internal audit, compliance and risk functions, without any executive directors present to ensure that proper checks and balances are in place within the Bank.

From the period January to December 2018, the members' attendance at Board and Committee meetings are as follows:

DIRECTORS	ВО	ARD	EXC	ЮМ	TR	UST	TE	СН	PE	RC	A	СС	R	oc	C	G	R	PT	Al	МL	TO	TAL	% TOTAL
DIRECTORS	М	А	М	А	М	А	М	А	М	А	М	А	М	А	М	А	М	А	М	А	М	А	% IOIAL
HELEN Y. DEE	13	11	47	42			12	11	3	3											75	67	89.33%
CESAR E.A. VIRATA	13	13	47	41	12	12	12	12													84	78	92.86%
GIL A. BUENAVENTURA	13	13	47	42	12	12	12	11													84	78	92.86%
TZE CHING I. CHAN	13	12																			13	12	92.31%
RICHARD G.A. WESTLAKE	13	12											12	11							25	23	92.00%
YUH-SHING (FRANCIS) PENG	13	13													11	7	11	7			35	27	77.14%
JOHN LAW	13	12											1	1							14	13	92.86%
FLORENTINO M. HERRERA III	13	13																	12	12	25	25	100.00%
ARMANDO M. MEDINA	13	13	47	44	1	1	1	1									1	1			63	60	95.24%
MELITO S. SALAZAR, JR,	13	12									27	25	12	11	1	0					53	48	90.57%
ADELITA A. VERGEL DE DIOS	13	11									27	19			12	11	11	10			63	51	80.95%
JUAN B. SANTOS	13	9			12	8							1	1			1	0			27	18	66.67%
LILIA R. BAUTISTA	13	12	47	43	11	11															71	66	92.96%
GABRIEL S. CLAUDIO	13	12													12	10	11	10	12	10	48	42	87.50%
VAUGHN F. MONTES	13	13					1	1			27	27	12	12	12	12					76	75	98.68%

M = NUMBER OF MEETINGS A = MEETINGS ATTENDED

### **Board Performance**

The Corporate Governance Committee oversees the periodic evaluation of contribution and performance of the Board of Directors, board-level committees, and senior management. This exercise covers the assessment of the ongoing suitability of each member, taking into account his or her performance in the board of directors and board-level committees.

The Corporate Governance Committee decides the manner by which the Board's performance may be evaluated, and propose an objective performance criteria approved by the Board. The performance indicators determine how the Board has enhanced long-term shareholder value.



#### **Board of Directors Training Program**

The Corporate Governance Committee oversees the continuing education program for the Board of Directors. The Training Program for the members of the Board has been adopted in the Bank's Corporate Governance Manual.

Under the Bank's Corporate Governance Manual, all new directors must undergo proper orientation upon joining the Board. This ensures that new members are appropriately apprised of their duties and responsibilities before beginning their directorships. The orientation program covers SEC-mandated topics on corporate governance and an introduction to the Bank's business, Articles of Incorporation, and Code of Conduct. The Orientation Program is designed to meet the specific needs of the individual directors and aid any new director in effectively performing his or her functions.

In addition to the Orientation Program, first-time directors are required to attend a seminar on corporate governance following the BSP-prescribed syllabus. The directors are required to submit a certification of compliance of this requirement to BSP.

The members of the Board also undergo the Annual Continuing Training Program. The program covers courses on corporate governance, matters relevant to the company, including audit, internal controls, risk management, sustainability and strategy. The Board of Directors, through the Corporate Governance Committee, assesses its members' training and development needs in determining the coverage of the Annual Continuing Training Program. The directors are required to complete at least four hours of the Annual Continuing Training Program.

#### Remuneration of the Board

Remuneration of directors is commensurate with their contributions and scope of their responsibilities.

Executive directors do not receive any per diem for attendance in board and board committee meetings. They are entitled to remuneration and benefits by virtue of their being officers of the Bank.

Non-executive directors are entitled to reasonable per diem for attendance in board and board committee meetings. Non-executive directors receive a per diem of P35,000.00 for attendance in board meetings. The Audit and Risk Oversight Committee Chairmen receive P20,000.00 while members of the said committees



receive P15,000.00 per diem for attendance in meetings. Per diem in other board committees is at no greater than P15,000.00 for the chairman and P10,000.00 for members

The members of the Board of Directors, the Advisory Board, the Executive Committee and the Officers of the Bank are entitled to profit sharing bonus in accordance with the By-Laws of the Bank.

Remuneration Item	2018
(a) Per diem Allowance	Php12,205,000.00
Non-Executive Directors, Independent Directors and members of the Advisory Board are entitled to per diem	(aggregate amount for NED's, ID's, for the Board and Committees for the year 2018)
(b) Directors' Bonuses	
Directors' bonuses are given to executive, non-executive and independent directors based on the formula provided for in the Bank's By-Laws	N/A
TOTAL	Php12,205,000.00

# **Board Committees**

The Board of Directors has delegated some of its functions to the following board-level committees:

# 1. Executive Committee

# **Composition:**

Chairman and at least four (4) members of the Board of Directors

#### **Members:**

Helen Y. Dee - Chairperson Gil A. Buenaventura - Vice Chairperson Cesar E.A. Virata Armando M. Medina (ID) Lilia R. Bautista (ID)

The Executive Committee has the power to act and pass upon such matters as the Board of Directors may entrust to it for action. However, matters affecting general policy are always referred to the Board of Directors for decision. The Executive Committee has the power to review an asset or loan to ensure timely recognition and resolution of impaired assets. In 2018, the Executive Committee:

- Discussed various issuances by regulatory agencies;
- Approved non-DOSRI loans that reach the Single Borrower's Limit (SBL);
- Evaluated and approved various operations/ product manuals;
- Reviewed and endorsed for Board approval various management matters;
- Deliberated upon and approved various management matters within its approving authority.

### 2. Audit and Compliance Committee

#### **Composition:**

The Audit and Compliance Committee shall be composed of at least three (3) non-executive directors, majority of whom shall be independent including the Chairperson. The Chairperson should not be the Chairperson of the Board or of any other board-level committees. Members of the committee should have accounting, auditing or related financial management expertise or experience.

#### **Members:**

Melito S. Salazar, Jr. (ID) - *Chairperson* Vaughn F. Montes (ID) Adelita A. Vergel De Dios (ID)

The Audit and Compliance Committee assists the Board in oversight responsibilities on: (1) financial reporting framework (2) internal control system (3) internal audit function (4) external audit function (5) compliance function (6) implementation of corrective action and (6) investigation of significant issues or any matter within its terms of reference.

In 2018, work done include, but not limited, to the following:

- Performance of oversight functions over the internal and external auditors and ensuring that they acted independently from each other and both auditors were given unrestricted access to records, properties and personnel in the discharge of their functions.
- Review of audit reports of both internal and external auditors and engaging in discussions of the results of audits during Audit and

Compliance Committee meetings to evaluate the adequacy and effectiveness of internal control system and risk management including financial reporting and information technology security. This also included the review of the annual and quarterly financial statements before submission to the Board and regulators focusing on the following matters:

- Any changes in accounting policies and practices;
- Significant adjustments arising from audit;
- Compliance with accounting standards;
- Compliance with tax, legal and regulatory requirements;
- Going concern assumptions;
- Major judgmental areas; and
- Completeness of disclosures of material information including subsequent events and related party transactions.
- Review of the extent and scope, activities, staffing, resources and organizational structure of the Internal Audit function and approved the annual audit plan to ensure its conformity with the objectives of the Bank. This also included quarterly review of audit plan accomplishment /status including capacity and manpower complement.
- Review of the extent and scope, activities, staffing, resources and organizational structure of the Compliance Function.
- Review and approval of the annual testing plan and monitoring the status thereof.
- Review and approval of the Compliance Charter and Manual
- Review of the compliance reports of the Compliance Officer to assess compliance with laws, rules and regulations. This also included the review of findings of any examinations by regulatory agencies (e.g., BSP).
- Review of the Audit and Compliance Charter.
- Approval of the Subsidiary Oversight framework





- Approval of the AML sanctions policy
- Approval of the Compliance Issues Management Procedures
- Approval of the Written Supervisory Procedures

# 3. Risk Oversight Committee

#### **Composition:**

The Risk Oversight Committee (ROC) shall be composed of at least three (3) members of the board of directors, majority of whom shall be independent directors, including the chairperson. The ROC's chairperson shall not be the chairperson of the board of directors, or any other board-level committee. The risk oversight committee shall possess a range of expertise and adequate knowledge on risk management issues and practices.

#### **Members:**

Vaughn F. Montes (ID) - Chairperson Melito S. Salazar, Jr. (ID) - Vice Chairperson Richard G.A. Westlake

#### **Observers:**

John Law Gil A. Buenaventura

The highlights of the Risk Oversight Committee's actions in 2018 are as follows:

#### **Risk Governance Framework**

- · Approval of amended ROC Charter
- Approval of amended Risk Governance Framework
- Approval of revised CRISMS organizational structure

#### **Enterprise Risk and ICAAP**

- Approval of ICAAP and Recovery Plan Document
- Approval of creation of ICAAP Management Committee
- Approval of Risk Appetite Framework
- Approval of Stress Testing Framework
- Approval of SEMS Policy

- Monitoring of capital adequacy
- Monitoring of adherence to risk appetite
- Monitoring of RCBC Group Risk Profile, Monitoring of Risk Dashboards, and Risk Heat Maps
- Notation of Portfolio reports
- Notation of SEMS reports
- Notation of Risk-Weighted Asset analysis reports

#### **Credit Risk**

- Endorsement of Credit Risk Policy Manual for Board approval
- Notation of Credit Risk reports and Loan Portfolio Stress Test reports
- Notation of Credit Rating Model Performance Review reports
- Approval of Independent Credit Review Manual
- Notation of Independent Credit Review reports
- Notation of credit strategy presentations and industry reports

# **Market & Liquidity Risk**

- Approval of Market & Liquidity Risk limits for 2018
- Approval of Liquidity Risk Management Framework
- Notation of Market & Liquidity Risk reports and Stress Test reports

#### **Operational Risk**

- Approval of amended Operational Risk Management Framework
- Notation of Operational Risk reports
- Notation of Key Risk Indicator (KRI) monitoring reports
- Notation of 2018 RCSA results
- Notation of Control Sample Test results
- Notation of Surprise Branch Visit updates
- Notation of fraud incident reports and fraud management updates

#### **IT & Information Security**

- Approval of Information Security Program (ISP)
   Document
- Notation of Information Security reports
- Notation of Information Security KRI monitoring reports
- Notation of the Risk Management Systems reports

#### **Business Continuity Management**

- versight of Annual Disaster Recovery and Business Continuity Program (BCP) exercise
- Notation of Business Continuity Management (BCM) Framework presentations
- Notation of update on process of escalating material incidents to the Board
- Notation of Business Resiliency reports

### **Compliance & AML Risk**

- Approval of AML Sanctions Policy
- Notation of revised AML Key Risk Indicators
- Notation of AML Control Sample Test results

## 4. The Corporate Governance Committee

# Composition:

At least four (4) members of the board of directors who shall all be non-executive directors, majority of whom shall be independent directors, including the chairperson, with (1) one member representing the minority shareholders.

### **Members:**

Adelita A. Vergel de Dios (ID) - chairperson Vaughn F. Montes (ID) Gabriel S. Claudio (ID) Yuh-Shing (Francis) Peng The Corporate Governance Committee assists the Board of Directors in fulfilling its corporate governance responsibilities. The highlights of the actions of the Corporate Governance Committee in 2018 are as follows:

- Approval of the 2017 Integrated Annual Corporate Governance Report (ACGR)
- Exercised oversight on the nomination process for members of the Board of Directors and for positions requiring board approval;
- Ensured the implementation of the training program for the members of the Board of Directors;
- Facilitated the performance evaluation process of the Board of Directors, the Board-level Committees, the individual members, the Chairperson and the CEO;
- Reviewed and endorsed for Board approval the interlocking positions of directors and officers;
- Exercised oversight on the Bank's Performance Management Framework;
- Exercised oversight on the Bank's succession plan for the CEO and senior executives;
- Enhanced disclosures by ensuring that gaps identified in ASEAN Corporate Governance Scorecard are addressed.

# 5. The Related Party Transactions Committee

# **Composition:**

The Related Party Transactions (RPT) Committee shall be composed of at least three (3) members of the board of directors, two (2) of whom shall be independent directors, including the chairperson. The Committee shall at all times be entirely composed of independent directors and non-executive directors, with independent directors comprising majority of the members.

### **Members:**

Adelita A. Vergel De Dios (ID) - chairperson Gabriel S. Claudio (ID) Yuh-Shing (Francis) Peng





The RPT Committee assists the Board in ensuring that transactions with related parties are handled in a sound and prudent manner, with integrity, and in compliance with applicable laws and regulations. In 2018, the RPT Committee fulfilled its mandate under its charter particularly on the review and disclosure of material related party transactions. Work done by the Committee in 2018 includes the following:

- Review of related party transactions with a threshold amount of Php10,000.00 and above and those that require Board approval, i.e., DOSRI loans, to ensure that such transactions are not undertaken on more favorable economic terms to such related parties than similar transactions with non-related parties under similar circumstances;
- Oversaw the filing of required reports under BSP Circular No. 895, as amended, i.e., Report on Conglomerate Structure and Report on Material Related Party Transactions.

# 6. The Anti-Money Laundering Committee

### **Composition:**

Three (3) directors, majority of which are independent directors including the chairperson.

# **Members:**

Gabriel S. Claudio (ID) - Chairperson Florentino M. Herrera III Vaughn F. Montes

# **Observer:**

# Gil A. Buenaventura

The AML Committee assists the Board of Directors in its mandate to fully comply with the Anti-Money Laundering Act, as amended, its Revised Implementing Rules and Regulations and the Anti-Money Laundering Regulations under the Manual of Regulations for Banks (MORB); and to ensure that oversight on the Bank's compliance management is adequate. Its specific duties and responsibilities include:

# Client Profiling

 To review and approve the AML client risk profiling model and changes thereto;

- To review and note changes in the risk profiles of clients, i.e., downgrading from high risk to normal or low risk, and upgrading from low risk to normal or high risk;
- To review and approve changes in the sensitivity of watch list name screening on Base60;

#### STR Reporting

 To note the suspicious transaction reports filed pursuant to the approval of the AML Management Committee:

#### Alerts Monitoring

- To approve changes in alert scenarios, rules, parameters and thresholds in AML alert management and transaction monitoring systems;
- To review and approve reports on transactions disposed as false positive;

#### Disposition of Issues

- To review and recommend actions for AML critical issues:
- To review and approve reports on transactions disposed via Triage;
- To review and note closure of accounts:

### Compliance Testing and Monitoring

- To review and approve AML compliance risk assessment;
- To review and approve the annual testing plan and changes thereto;
- To review the findings of Compliance Testing for AML and approve sanctions to be imposed as a result of such findings;
- To monitor and oversee timely compliance and responses to BSP/AMLC findings on regular or special examination in relation to AML.

#### Policy and Manuals

- To review the Bank's MLPP for the approval of the Board of Directors;
- To review and approve the Manuals on the following:
  - a. System;
  - b. Alerts

- c. Policy;
- d. Testing

#### Others

- To review and approve training plan for the Board and bank employees on AML;
- To note the Covered Transactions Reports;
- To note the AML risk indicators set by the Risk Oversight Committee;
- To confirm minutes of the AML Management Committee:
- To monitor the status of requests for information by the regulators, i.e., BSP and AMLC.

#### 7. The Trust Committee

#### **Composition:**

At least five (5) members including (i) the president or any senior officer of the bank and (ii) the trust officer. The remaining committee members, including the chairman, may be any of the following: (i) non-executive directors or independent directors who are not part of the Audit Committee or (ii) those considered as qualified independent professionals, provided that in case there are more than five (5) Trust Committee members, the majority shall be composed of qualified non-executive members

# **Members:**

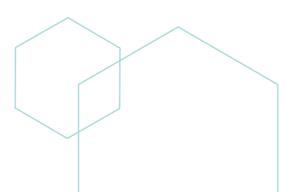
Juan B. Santos (ID) - chairperson Gil A. Buenaventura Cesar E.A. Virata Lilia R. Bautista (ID) Trust Officer<sup>1</sup>

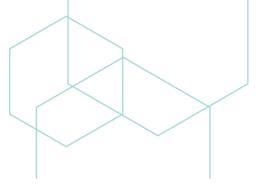
 $^{1}$ Lourder M. Ferrer (retired effective May 27, 2018), replaced by Mario T. Miranda

The Trust Committee is a special committee which reports directly to the Board of Directors and is primarily responsible for overseeing the fiduciary activities of the Bank. Its activities in 2018 include the following:

- · Formulation of new policies and guidelines
  - o Approval of Revised Trust Policy Manual (April 2018)

- Approval of Revised Trust Risk Policy Manual (February 2018)
- o Approval of the Stock Transfer Operations Manual (March 2018)
- o Approval of new policies and guidelines
  - Revision of the Trust Operations Manual on the process of closure/termination
  - Amendments to the Guidelines on Provisioning for Loans and Other Risk Assets
  - Addendum to the Policy on Related Party Transactions covering investment management and trust accounts
  - Amendment to Credit Scoring of Local and Foreign Financial Institutions
  - Amendments to the Basic Security Deposit for the Faithful Performance of Trust Duties
  - Amendment to the Related Party Transaction Policy
  - Revised Procedures and Documentary Requirements in relation to Retirement and Separation Benefit Payments
  - Changes in the Documentation of the termination/closure of corporation and institutional clients
  - Guidelines and Procedures on Customer Information File (CIF) Creation and and Maintenance
  - Update on the TIG Business Continuity Plan (BCP)
  - Inclusion of Product-to-FRPTI Mapping Table to the Trust Policy Manual
  - Revised TIG Equity Rating System
  - Differentiated Policies and Procedures in the Trust Policy Manual
  - Revised Requirement for becoming a certified UITF marketing personnel





- · Conducted oversight of trust business
  - o Review of Trust performance for 2017
  - o Approval of Trust business plans for 2018
  - Approval of the Audited Financial Statements of TIG and the Rizal UITFs for 2017 (February 2018)
  - o Discussions on the results of the Self-Assessment of the Trust Committee for 2017
  - Review of financial performance of Trust for 2018
  - o Discussions of impact of new regulations issued on the trust business
  - o Review of industry landscape and trends
  - Monthly review of status of trust loan portfolio and past due loans
  - o Annual status report on ROPAs held by Trust
  - o Performance review of accounts
  - o Administrative review of accounts (Year-round as presented by management)
  - Report on compliance with client prescribed limits (quarterly)
  - o Monthly review of pre-need assets
  - o Review of various directed equities (March 2018)
  - o Discussions on the monthly market updates and investment strategies of Trust
  - o Product development efforts for 2018
    - Termination of the Rizal Global Equity Feeder Fund
    - Revised Benchmark for Rizal USD Bond Fund
    - Release of various UITF teasers and advertisements to promote product awareness
  - Discussions on accounts opened and closed on a monthly basis together with new mandates obtained

- o Review of organization structure, succession plan for Trust and other HR matters
- o Discussions on the pertinent provisions of Republic Act (RA) No. 10963 (TRAIN)
- o Discussions on the implementation of PFRS9, Financial Instruments
- Evaluation and approval of management recommendations on the investment and disposition of funds or properties held in trust
  - o Approval of lines for local financial institutions (November 2018)
  - o Approval of lines of foreign financial institutions (July 2018)
  - o Accreditation of stockbrokers (September 2018)
  - o Approval of credit lines for corporate borrowers and bond issuers (as necessary)
  - Approval of the list of investment outlets for various accounts (as necessary)
  - Approval of various issues (tender offers, bonds, IPOs and preferred shares) offered in the market
  - Approval of list of equity issues (November 2018)
- Management of risks in the conduct of the trust business
  - Monthly discussions and review of various risk management reports (market risk, credit risk, operational risk, reputation risk, strategic risk, legal risk)
  - o Discussions on incident reports and issues affecting Trust
  - o Monitoring of the proper implementation of approved policies and guidelines
  - o Review of compliance with applicable laws and regulations
  - o Development of the New Trust core system (Miles Moneyware)
  - o Updates on regulatory developments affecting the Trust business

- Audit and compliance
  - o Composite rating of 3 or "Satisfactory" from the BSP Audit as of May 31, 2018
  - o Completed compliance review of TIG as of August 31, 2018
  - Addressed various audit and compliance issues in BSP examination, internal audit and compliance reviews

#### 8. The Technology Committee

#### Composition:

At least three (3) members of the Board of Directors.

#### **Members:**

Helen Y. Dee - *chairperson*Gil A. Buenaventura
Cesar E.A. Virata

The Technology Committee exercises authority over all IT Project Steering Committees of the various RCBC Business Groups and subsidiaries (The Group), with the principal purpose of assisting the Board in fulfilling the following oversight responsibilities:

- Approves major IT investments.
- Manages and aligns IT initiatives across the Group.
- · Reviews status of major projects.
- Prioritizes IT initiatives, when warranted.
- Evaluates emerging IT solutions for use of the Group.
- Reviews and resolves IT risks and other IT related issues raised in the TechCom.
- Ensures compliance to BSP rules and regulations relating to Information Technology.

#### 9. The Personnel Evaluation and Review Committee

#### **Composition:**

A Chairperson, who shall be a member of the Board of Directors, and other members who may either be directors or senior management officers of RCBC. The Head of the Internal Audit Group shall sit during meetings as a resource person.

#### **Members:**

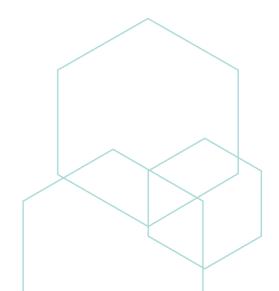
Chairperson of the Board Head, Human Resources Group Head, Retail Banking Group Head, Operations Group Head, Controllership Group Head, Business Risk Group Head, Legal Affairs Group

The Personnel Evaluation and Review Committee is created by the Board of Directors for the following purposes:

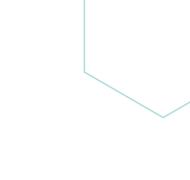
- To act as an independent body in the evaluation and review of cases involving dishonesty, fraud, negligence or violation of any internal Bank policy, rule or procedure committed by an RCBC employee resulting to an actual or potential loss to the Bank of at least One Million Pesos (Php1,000,000.00).
- To ensure that the appropriate preventive, corrective and disciplinary measures are imposed on cases involving dishonesty, fraud, negligence or violation of any internal Bank policy, rule or procedure committed by an RCBC employee.
- Such other purposes as may be necessary in the performance and discharge of its functions.

#### Advisory Board

The Bank has an Advisory Board that provides informed guidance to the Board of Directors. Members of the Advisory Board are appointed by the Board of Directors. They do not have any voting rights but contribute by way of providing non-binding but relevant advice during board meetings. While the By-Laws allow for up to 10 members in the Advisory Board, the Bank has 3 appointed Advisory Board members. Each of these members is considered as business leaders and is of known probity and integrity. The members of the Advisory Board are Atty. Lilia B. De Lima, Mr. Francis C. Laurel and Ms. Yvonne S. Yuchengco.







# SHAREHOLDINGS IN THE COMPANY

As of December 31, 2018, only the following stockholders own more than 5% of RCBC's common stock:

Title of Class	Name, Address of record owner and relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	Percent (%)
Common	Pan Malayan Management & Investment Corporation  Address: 48/F Yuchengco Tower, RCBC Plaza 6819 Ayala	Pan Malayan Management & Investment Corporation  The records in the	Filipino	804,431,469*	41.56%
	Avenue Makati City	possession of the Bank show that the			
	Relationship with issuer:  RCBC is a subsidiary of PMMIC	beneficial ownership of this company belong			
		to the shareholders of record of said company. The Bank has not been advised otherwise.			
Common	Cathay Life Insurance Corporation		Non-Filipino	452,018,582	23.35%
	Address: 296 Ren Al Road Sec4 Taipei 10633 Taiwan R.O.C.				
	Relationship with Issuer:				
	Stockholder				
Common	International Finance Corporation (IFC) & IFC Capitalization (Equity) Fund, L.P.		Non-Filipino	107,875,642	5.57%
	Address: 2121 Pennsylvania Avenue, NW Washington, DC 20433 USA				
	Relationship with Issuer:				
	Stockholder				

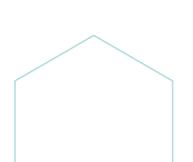
<sup>\*</sup>Combined Direct and Indirect Shares of PMMIC

The following directors and officers directly and indirectly own shares in RCBC:

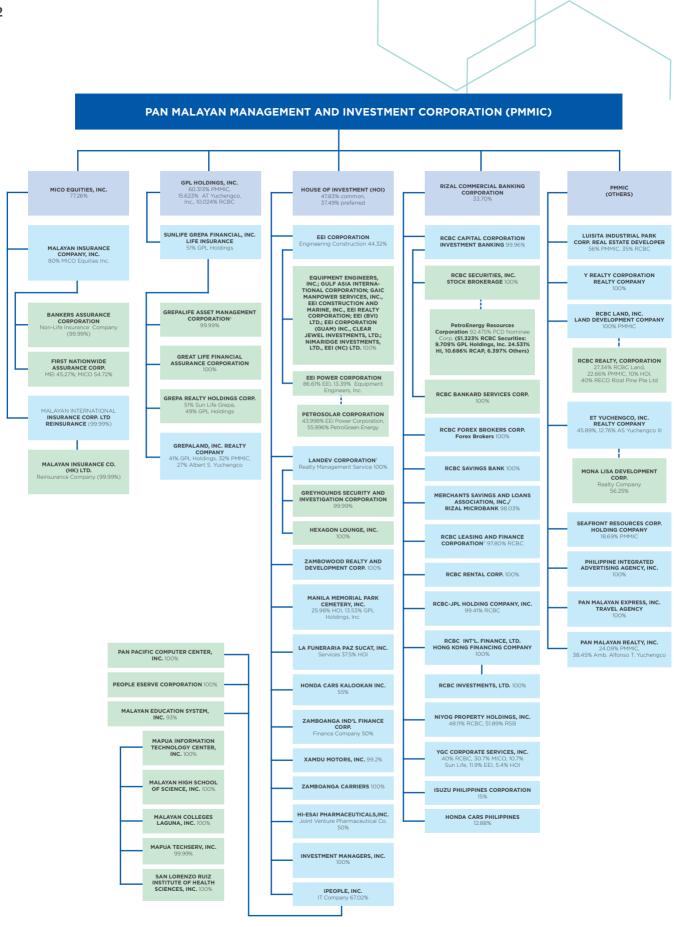
Title of Class	Name of Beneficial Owner	Amount and na	ature of record ownership	Citizenship	Percent of Class	
		Par Amount	Nature		(%)	
Directors				,	,	
Common	Helen Y. Dee	13,988,060	R/B	Filipino	0.07	
Common	Gil A. Buenaventura	50	R/B	Filipino	0.00	
Common	Cesar E.A. Virata	1,384,340	R/B	Filipino	0.01	
Common	Lilia R. Bautista	50	R	Filipino	0.00	
Common	Vaughn F. Montes	50	R	Filipino	0.00	
Common	Florentino M. Herrera III	46,730	R/B Filipino	Filipino	0.00	
Common	Richard G.A. Westlake	10	R	New Zealander	0.00	
Common	Tze Ching Chan	10	R	Chinese	0.00	
Common	Yu - Shing Peng	10	R	R.O.C. Taiwan	0.00	
Common	Armando M. Medina	1,950	R	Filipino	0.00	
Common	John Law	10	R	French	0.00	
Common	Gabriel S. Claudio	10	R	Filipino	0.00	
Common	Melito S. Salazar Jr.	10	R	Filipino	0.00	
Common	Adelita A. Vergel de Dios	10	R	Filipino	0.00	
Common	Juan B. Santos	50	R	Filipino	0.00	
	Subtotal	15,421,350				
Executive C	Officers					
Common	Evelyn Nolasco	27,000	В	Filipino	0.00	
	Subtotal	27,000				
	TOTAL	15,448,350				

# **CONGLOMERATE STRUCTURE**

The Bank is a member of the Pan Malayan Management and Investment Corporation (PMMIC)/Yuchengco Group of Companies (YGC) conglomerate, and the parent of the RCBC Group. The Board of Directors of the Bank ensures the RCBC Group's compliance with corporate governance policies, practices and requirements under existing regulations.







#### **MANAGEMENT**

#### Chief Executive Officer

The Bank's CEO is Mr. Gil A. Buenaventura. He is responsible for the management of the business and affairs of the Bank, guided by the strategic direction and risk appetite approved by the Board of Directors. He is primarily accountable to the Board of Directors in championing the desired conduct and behavior, implementing strategies, and promoting the long-term interest of the Bank. He ensures that the business and affairs of the Bank are managed in a sound and prudent manner, and that operational, financial and internal controls are adequate and effective.

The CEO is also in charge of public relations and advertising relations with the BSP and other offices, agencies and instrumentalities of the Philippine government, the Bankers' Association of the Philippines and other industry associations. He is a member of the Executive Committee and of all major management committees, and exercises such other powers and performs such other duties as the Board of Directors may prescribe from time to time.

The CEO provides leadership for Management in developing and implementing business strategies, plans and budgets to the extent approved by the Board. He provides the Board with a balanced and understandable account of the Bank's performance, financial condition, results of operations prospects on a regular basis.

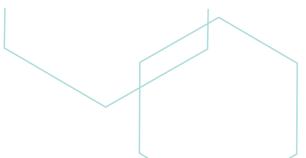
The Bank's Corporate Governance Manual prescribes that the positions of Chairperson and CEO shall not be held by one person.

Duties and Responsibilities of Management

Under the direction of the Board, Management shall ensure that the Bank's activities are consistent with the business strategy, risk tolerance and appetite, and policies approved by the Board. Senior Management is responsible and held accountable for overseeing the day-to-day management of the Bank. Thus, it is required that members of Senior Management shall have the necessary experience, competencies and integrity to manage the businesses under their supervision as well as have appropriate control over the key individuals in these areas.

#### Management Committees

The Bank has four senior management committees that provide a regular forum, at a lower level, to take up risk issues:



The Credit and Collection Committee (CRECOL), chaired by the Chief Executive Officer (CEO) and composed of the heads of credit risk-taking business units and the head of credit management segment, meets weekly to review and approve credit exposures within its authority. It also reviews plans and progress on the resolution of problem loan accounts.

The Asset/Liability Committee (ALCO), chaired by the Treasurer of the Parent Bank and with the participation of the CEO and key business and support unit heads, meets weekly to appraise market trends and economic and political developments. It provides direction in the management of interest rate risk, liquidity risk, foreign currency risk and trading and investment portfolio decisions. It sets prices/rates for various asset and liability and trading products in light of funding costs and competitive and other market conditions. It receives confirmation that market risk limits (as described in the succeeding pages) are not breached; or if breached, provides guidance on the handling of the relevant risk exposure in between ROC meetings.

The Related Party Transactions Management Committee (RPT ManCom), composed of select Group Heads of the business units as specified in the charter or their respective designates. It meets monthly to review and approve proposed RPT below the materiality threshold for the purpose of determining whether or not the transaction is on terms no less favorable to the Bank than terms available to any unconnected third party under the same or similar circumstances unless the transaction requires board approval. On favorable review, the RPT ManCom endorses the transaction for BOD confirmation.

The Anti-Money Laundering Committee (AMLC), chaired by the Chief Compliance Officer, meets weekly for the evaluation of suspicious transaction reports (STRs) filed by various units prior to its submission to the Anti-Money Laundering Council (AMLC). In addition to the evaluation of STRs, the Committee also reviews filed AML cases and tagged frozen accounts. The Committee is also advised on the status or results of AML testing/audit conducted on the business units, and is informed and consulted on internal policies and external laws pertaining to AML. Lastly, the Committee ensures proper compliance with BSP rules and regulations relating to AML.



#### Long-Term Bonus Plan for Key Employees and Material Risk Takers

The Bank has set a performance period of 5 years in establishing a long-term bonus plan for key employees and material risk takers as this is seen as necessary to ensure that they do not take a short-sighted view, and will be driven to work for the long-term financial success of the organization. The performance-driven approach aligns the interests of key employees with the shareholders' interests and links the long-term bonus plan to the achievement of business and performance objectives by key employees which is deemed to have a major influence on the long-term performance of the Bank and to the market value of the shares of the Bank. In determining the bonus pool, consideration is given to the Bank's financial performance, market benchmarks and market conditions, as well as to individual performance of the employees. Consideration is given to audit findings and a general evaluation of the risks taken.

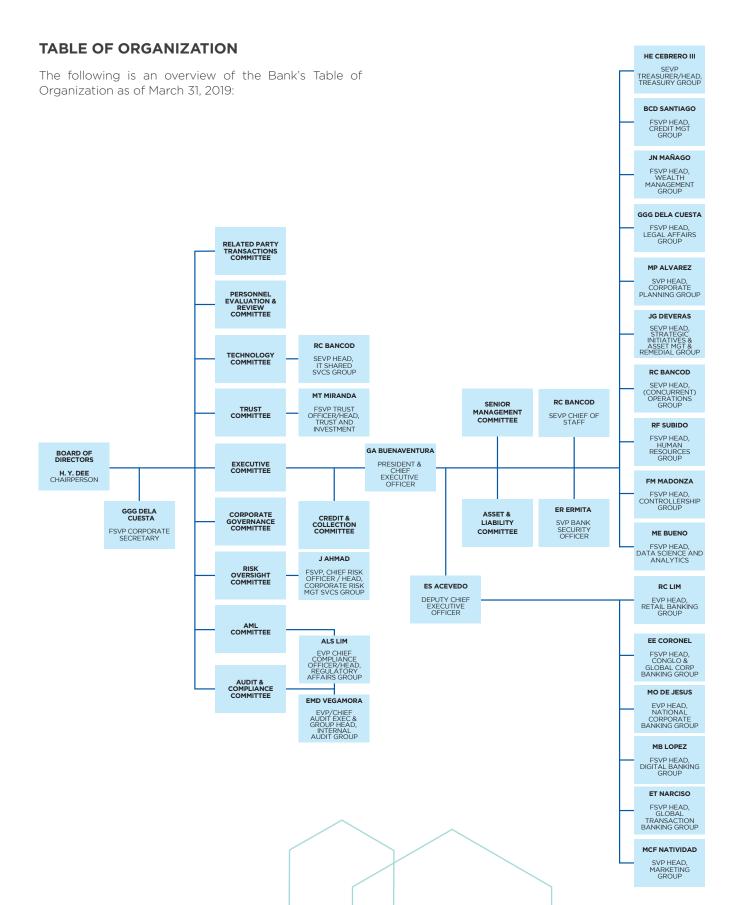
The right long-term bonus plan for an organization is one that meets the following objectives:

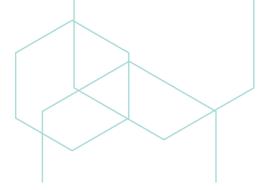
- 1. Alignment with shareholder interests. The long-term bonus plan must be one that drives high performance and contributes to overall business goals, including sustainable long-term growth, thereby increasing shareholder value.
- 2. Key employees' retention. It must attract, retain and reward the key employees that are able to successfully execute the organization's strategic objectives.
- 3. Alignment of the bonus plan with prudent risk-taking. The bonus plan must be one that is designed to provide incentives to build sustainable sources of income and enterprise value. Long term bonuses awarded are earned over a 5 year period and are directly correlated to changes in profitability and enterprise value.

#### Senior Executive Compensation

The aggregate compensation paid or accrued to the Bank's Chief Executive Officer and four other most highly compensated executive officers are as follows (in thousand pesos):

Names	Principal Position	Aggregate Compensation (net of bonuses)	Bonuses
Gil A. Buenaventura	President & Chief Executive Officer	68,992	21,756
Redentor C. Bancod	Senior Executive Vice President		
John Thomas G. Deveras	Senior Executive Vice President		
Rommel S. Latinazo	Executive Vice President		
Emmanuel T. Narciso	First Senior Vice President		





#### **SHAREHOLDERS**

Shareholders' Rights and Protection of Minority Stockholders' Interest

The Bank respects the rights of the stockholders as provided for in the Corporation Code; namely:

- Right to vote on all matters that require their consent or approval;
- 2. Right to inspect the books and records of the Bank:
- 3. Right to information;
- 4. Right to dividends; and
- 5. Appraisal right.

It is the duty of the Board to promote the rights of the stockholders, remove impediments to the exercise of those rights and provide an adequate avenue for them to seek timely redress for breach of their rights, *i.e.*, any shareholder or group of shareholders with at least five percent (5%) share of the total outstanding shares of the company shall be allowed to propose any relevant item for inclusion in the agenda for the meeting.

#### Right to Nominate Candidates for Board of Directors

The By-Laws of the Bank allows to all shareholders, including minority stockholders, the right to nominate candidates for the Board of Directors.

#### Voting Right

The Board shall be transparent and fair in the conduct of the annual and special stockholders' meetings of the Bank. The stockholders shall be encouraged to personally attend such meetings.

In case the stockholders cannot attend the annual and special stockholders' meetings, they shall be apprised ahead of time of their right to appoint a proxy. Subject to the requirements of the by-laws, the exercise of that right shall not be unduly restricted and any doubt about the validity of a proxy shall be resolved in the stockholders' favor.

The Board shall take the appropriate steps to remove excessive costs and other administrative impediments to the stockholders' participation in meetings, whether in person or by proxy. Accurate and timely information shall be made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

Stockholders shall have the right to elect, remove and replace directors and vote on certain corporate acts in accordance with the Corporation Code.

A director shall not be removed without cause if it shall deny minority stockholders representation in the Board.

#### Conduct of Shareholders' Meeting

Stockholders are encouraged to personally attend shareholders' meetings. In case the stockholders cannot attend the annual and special stockholders' meetings, they are apprised ahead of time of their right to appoint a proxy. Accurate and timely information is made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval. Stockholders are allowed to pose questions and/or raise matters in person during the meeting and are addressed by the Chairperson, members of the Board and/or management.

The last Annual Stockholders' Meeting was held on June 25, 2018. The Bank hired an independent party, Punongbayan & Araullo, to count and validate votes cast at the said meeting. Proper and timely disclosures were made immediately after the ASM. Results of the meeting as well as minutes thereof are available in the Bank's website.

# Right to Inspection

All stockholders shall be allowed to inspect corporate books and records including minutes of Board meetings and stock registries in accordance with the Corporation Code and shall be furnished with annual reports, including financial statements, without cost or restrictions.

#### Right to Information

The stockholders shall be provided, upon request, with periodic reports which disclose personal and professional information about the directors and officers and certain other matters such as their holdings of the Bank's shares, dealing with the Bank, relationships among directors and key officers, and the aggregate compensation of directors and officers.

The minority stockholders shall be granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.

The minority stockholders shall have access to any and all information relating to matters for which the management is accountable for and to those relating to matters for which the management shall include such

information and, if not included, then the minority stockholders shall be allowed to propose to include such matters in the agenda of stockholders' meeting, being within the definition of "legitimate purposes".

### **Dividend Policy**

Article XI, Section 1 of the By-Laws of the Bank, provides that dividends shall be declared and paid out of the surplus profits of the Bank as often and at such times as the Board of Directors may determine after making provisions for the necessary reserves in accordance with law and the regulations of the Central Bank of the Philippines.

As a policy, management shall determine the amount of dividends to be declared and present the recommendation for the declaration of the same to the Board of Directors for approval. If it has stipulated dividend payment obligations, the Bank shall declare dividends in accordance with its commitment.

The Bank ensures compliance with pre-requisites set by the BSP for the declaration of dividends.

The net amount available for dividends is also in accordance with the formula provided under § X136.3 of the BSP's Manual of Regulations for Banks, as follows:

Amount of unrestricted or free earned surplus and undivided profits less:

- a. Bad debts against which valuation reserves are not required by the BSP to be set up;
- b. Unbooked valuation reserves, and other unbooked capital adjustments required by the BSP, whether or not allowed to be set up on a staggered basis;
- c. Deferred income tax:
- d. Accumulated profits not yet received but already recorded by a bank representing its share in profits of its subsidiaries under the equity method of accounting;
- e. Accrued interest as required to be excluded pursuant to Item "d" of Subsec. X305.4, net of booked valuation reserves on accrued interest receivable or allowance for uncollectible interest on loans; and
- f. Foreign exchange profit arising from revaluation of foreign exchange denominated accounts.

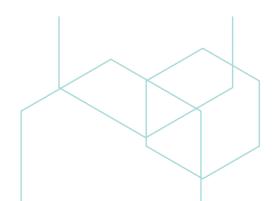
For purposes of the subsection, any balance of *Paid-in Surplus* account may be included in the amount available for stock dividends.

Details of the 2018 cash dividend distribution are as follows:

	Dividend		Record Date	Date Ap		
Nature of Securities	Per Share	Total Amount (in Thousand Php)		By BOD	By BSP	Date Paid / Payable
Preferred	P0.0919	P0.02	March 21, 2018	January 29, 2018	March 1, 2018	March 28, 2018
Common	P0.0616	P862.35	April 20, 2018	March 26, 2018	April 5, 2018	May 7, 2018
Preferred	P0.0616	P0.17	April 20, 2018	March 26, 2018	April 5, 2018	May 7, 2018
Preferred	P0.1080	P0.03	June 21, 2018	April 30, 2018	June 14, 2018	June 25, 2018
Preferred	P0.1108	P0.03	September 21, 2018	July 30, 2018	September 4, 2018	September 24, 2018
Preferred	PO.0111	P0.32	December 21, 2018	November 26, 2018	*BSP approval no longer required	December 28, 2018

#### Appraisal Right

The stockholders shall have appraisal right or the right to dissent and demand payment of the fair value of their shares in the manner provided for under Section 82 of the Corporation Code of the Philippines.





#### Investor Relations Program

The Board shall commit at all times to fully disclose material information dealings. It shall cause the timely filling of all required information for the interest of its shareholders and other stakeholders. The reports or disclosures required under this Manual shall be prepared and submitted to the SEC and Philippine Stock Exchange (PSE) by the responsible committee or officer through the Bank's Compliance Officer. Material Information emanating from the Board of Directors shall be disclosed and the responsibility of the Corporate Information Officer (CIO). The CIO shall be responsible for efficiency providing information and addressing concerns of its shareholders and other stakeholders through the Bank webpage which provides complete information about the Bank in a form that is user-friendly.

Transactions between related parties shall be disclosed to include the nature of the related party relationship as well as information about the transactions and outstanding balances necessary for an understanding of the potential effect of the relationship of the financial statements.

All material information about the Bank, *i.e.*, anything that could adversely affect share price, shall be publicly disclosed. Such information and/or transactions shall include, among others, earnings results, acquisition or disposal of significant assets, related party transactions, board membership changes, shareholdings of directors and officers and any changes thereto, and such material events or information which are required to be disclosed pursuant to the SRC and its Implementing Rules and Regulations.

Other information that shall always be disclosed includes remuneration (including stock options) of all directors and senior management, corporate strategy, and off balance sheet transactions.

All disclosed information shall be released via the approved and established stock exchange procedure for corporate announcements as well as through the annual report.

The governance of the bank shall be adequately transparent to its shareholders and other stakeholders.

The Bank shall designate authorized signatories and alternates for disclosures. All disclosures or information state or relayed by the authorized signatory shall be presumed to have been made with the approval of



the Chairman of the board, and principal officers of the Bank. The officers, including the signatories and their alternates, shall be responsible and liable for the truthfulness of the disclosures.

#### Material Information / Transactions

The Bank is committed to disclose material information to its stakeholders as part of its adherence to transparency, accountability, and fairness. The following are the material information / transactions approved by the Board of Directors for 2018:

- Additional disclosure regarding Stock Rights Offering
- Statement of Condition as of December 31, 2017
- Approval of the Board of Directors of the Audited Financial Statements of Rizal Commercial Banking Corporation and RCBC—Trust and Investments Group as of year ended December 31, 2017, as audited by Punongbayan & Araullo, for final approval of the stockholders.
- Appointment of Ms. Cecilia E. Tabuena as Segment Head, Local Corporates 2, National Corporate Banking Group
- Audited Financial Statement for Fiscal Year 2017
- Medium Term Note Program (the "Updated Program")
- Declaration of cash dividends on convertible preferred shares amounting to P0.09187 (US\$0.00184) per share to holders of convertible preferred shares as of March 21, 2018
- US\$ Senior Unsecured Fixed Rate Reg S Notes offering under its US\$ 2,000,000,000 Medium Term Note Programme
- Declaration of cash dividends on convertible preferred shares amounting to P0.616 per share to holders of convertible preferred shares as of the 10th trading day after April 5, 2018 (April 20, 2018), and payable 10 trading days after (May 7, 2018)
- Update Re-opening of RCBC Senior Notes Due 2023 for USD 150 mm
- Statement of Condition as of March 31, 2018

- Appointment of Ms. Elizabeth E. Coronel as First Senior Vice President and Group Head of Conglomerates and Global Corporate Banking effective June 16, 2018
- Appointment of Ms. Ma. Carmela S. Bolisay as Senior Vice President and Management Services Division Head of the Operations Group
- Dissolution of RCBC North America, Inc. (RCBC NA)
- Declaration of cash dividends on convertible preferred shares amounting to P0.10796 (US\$0.00207) per share to holders of convertible preferred shares as of June 21, 2018
- Results of the Board of Directors' Meeting, Annual Stockholders' Meeting, and Organizational Meeting of the Board on June 25, 2018
- Statement of Condition as of June 30, 2018
- Capital infusion of P800 Million into RCBC Leasing & Finance Corporation
- Recall of secondment to RCBC Savings Bank (RSB) of Mr. Richard C. Lim and his appointment to the Bank as Retail Banking Group Head with the rank of Executive Vice President effective September 14, 2018. Mr. Lim currently serves as the Chief Operating Officer of RSB, overseeing both the retail banking and consumer lending business. He has 25 years of experience in retail banking and was Executive Vice President and Head of Maybank's Retail Banking Group before joining the Bank
- Appointment of Mr. Jonathan C. Diokno as Segment Head of Global Filipino Banking with the rank of First Senior Vice President effective September 14, 2018. Mr. Diokno currently serves as the Retail Banking Group Head of the Bank. He has over 22 years of professional experience in transaction banking, cash management services, and overseas Filipino remittance, with extensive focus on sales and product management. Prior to joining the Bank, he was the Head of BDO Remittance Origination and Head of Business Development BDO Cash Management Services.
- RCBC offering its first tranche of Long-Term Negotiable Certificates of Time Deposit (LTNCDs) due 2024 out of the PHP20 billion approval granted by the Monetary Board of the Bangko Sentral ng Pilipinas last July 12, 2018.

- Declaration of cash dividends on convertible preferred shares amounting to P0.11078 per share payable to holders of convertible preferred shares as of September 21, 2018
- Statement of Condition as of September 30, 2018
- Plan of Merger between RCBC and RRCBC Savings Bank (RSB). A copy of the approved Plan of Merger is attached.
- Setting a Special Stockholders Meeting on February 26, 2019 with record date of January 25, 2019 for the purpose of approving the merger between the Bank and RSB, and the terms and conditions set forth in the Plan of Merger.
- Results of Board Meeting December 10, 2018
- Declaration of cash dividends on convertible preferred shares amounting to P0.11053 per share payable to holders of convertible preferred shares as of December 21, 2018.

# **OTHER STAKEHOLDERS**

#### Creditors' Rights

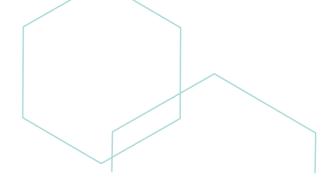
It is the policy of the Bank to conduct its business in an efficient and fair manner in order for it to meet its contractual obligations to its depositors, subordinated debt noteholders, and service providers. In the event of any liquidation or bankruptcy proceeding, such creditors have preference over the assets of the Bank in accordance with Philippine laws on preference of credits.

As a listed company, the Bank discloses, either through its website or the required stock exchanges, the relevant terms and conditions of their investment and fundraising activities.

# Supplier/Contractor Selection and Criteria

The Bank has a board-approved Policy on Outsourcing in accordance with BSP Circular No. 765 re: "Revised Outsourcing Framework for Banks." The Bank's policy provides for guidelines, processes, and controls in managing outsourcing risks. The Bank is required under the policy and in accordance with the BSP Circular to conduct due diligence on service providers to ensure their integrity, technical expertise, operational capability, financial capacity, and suitability to perform the outsourced activity.





In certain cases as permitted by law and regulations, the supplier/contractor selection process is being handled by House of Investments, Inc. (HOI), an affiliate of the Bank.

HOI's Procurement Shared Services has the following policies:

- a. Code of Ethics for Procurement
- b. Code of Ethics for Suppliers
- c. Supplier Management
- d. Policies in Choosing a Supplier
- e. Procurement Process
- f. Contract Management
- g. Manual Structure, Use, Revisions/Amendments
- h. Early Involvement in Procurement

Suppliers are evaluated based on compliance with user requirements, quality, performance record in the industry, technical competence, customer service, design, delivery, dependability. Accreditation of new suppliers is based on recommendations of procurement heads or officers and is evaluated and approved by the HOI's PSS Manager and General Manager. Accredited suppliers are likewise subject to performance evaluation.

### Environmentally-friendly Value Chain

It is the Bank's policy to promote sustainable practices for the Bank and its clients that will minimize any negative environmental, social and reputation impact of the Bank's financing activities and its clients' operation. The sustainable practices that the bank wishes to pursue aims to encourage borrowers to adhere to the preservation and development of the natural, social, and cultural environment. The bank believes that good sustainable practices eventually pay dividends and are in the best interest of the borrowers.

In pursuit thereof, the Bank has instituted the SOCIAL AND ENVIRONMENTAL MANAGEMENT SYSTEM (SEMS). It requires that all lending relationships/credits, both pipeline and portfolio, are duly vetted by the SEMS process.

The SEMS is based on IFC Performance Standards, directives of Environmental Management Bureau (EMB) and other government agencies, and international/domestic best practices.

The social and environmental impact assessment process is a systematic way of identifying and assessing the type and scale of impact a project may have on the environment and social conditions. The SEMS assessment takes place before a lending decision is made and continues during the life cycle of the lending agreement with the client.

#### INTERNAL CONTROL

Effective internal control is the foundation of safe and sound banking. It reduces the possibility of significant errors and irregularities, and in the event of occurrence, said internal control assists in timely detection. A properly designed and consistently enforced system of operational and financial internal controls helps the Bank's Board of Directors and Management to safeguard the Bank's resources, produce reliable financial reports and comply with applicable laws and regulations.

The Bank has established an effective internal control system to ensure that the Bank is managed and controlled in a sound and prudent manner. It includes the following critical components:

# • Control Environment

Control environment is the framework under which internal controls are developed, implemented and monitored. It consists of the mechanisms and arrangements that ensure internal and external risks to which the company is exposed to are identified, and appropriate and effective internal controls are developed and implemented to manage said risks soundly.

The control environment emanates from the Board of Directors and reflects Management's commitment to internal controls. In line with this, the Management has ensured the strategic implementation of internal controls that provide for an organizational structure that establishes clear lines of authority and responsibility for monitoring adherence to prescribed policies, effective risk assessment, timely and accurate financial and regulatory reports, and adequate procedures to safeguard and manage the Bank's assets.

#### Risk Assessment

Risk assessment is the identification and analysis of relevant inherent and residual risks and the corresponding control mechanisms that can adversely affect the achievement of the Bank's objectives. The assessment helps determine the adequacy and effectiveness of control mechanisms in mitigating risks and the strengths and weaknesses of the risk environment.

The Corporate Risk Management Services Group (CRISMS) has come up with a Risk Management Manual which provides a detailed discussion on each type of risk including the identification, measurement and management of risks.

The assessment of control mechanisms in managing inherent and residual risks by the business units is an effective risk engine in the risk management process. By determining and assessing the risks involved in banking operations, the Bank can decide what types of controls are needed and how they should be managed.

#### · Control Activities

Control activities refer to the policies and procedures designed to help ensure that all bank personnel are properly guided by the control measures established by the Bank. Control activities form an integral part of the daily activities of the Bank. An effective internal control system requires that appropriate control mechanisms are set up, with control activities defined at every business level. In this regard, the Bank has ensured that control activities, which are directed through policies and procedures, are designed and implemented to address the risks involved in banking operations.

The control activities implemented by the Bank include, but are not limited to, the following:

- a. Establishing approvals and authorization for transactions and activities;
- b. Reconciliation;
- Review of operating performance and exception reports;
- d. Establishing safeguards or physical controls for use of assets and records;



- f. Requirement on mandatory leaves;
- g. Rotation of duties; and
- h. Number control

# • Management Reporting System

Another element in an effective internal control program involves accurate accounting and comprehensive information and communication systems that are relevant to decision-making. These systems not only capture information and generate necessary reports, but also enable all personnel to understand their roles in the overall control system, how their activities relate to others, and their accountability for the activities they conduct.

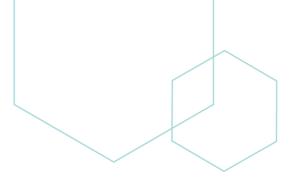
#### • Monitoring Activities and Correcting Deficiencies

Monitoring activities entails assessing the quality of performance over time and making any necessary modifications to correct any deficiencies.

The overall effectiveness of the Bank's internal controls is monitored on an ongoing basis. In view of changing internal and external conditions, Management continually monitors and evaluates the Bank's internal control system to ensure that these are adequate and continue to function properly. Periodic assessment and evaluation of control mechanisms used in managing risks are conducted by the business units in coordination with internal audit, risk management and other support units. Internal control deficiencies, whether identified by business units, internal audit or other control personnel, are reported in a timely manner to the appropriate management level so that the same can be addressed immediately.

Internal control is the responsibility of all employees of the Bank. Everyone in the organization is responsible in ensuring that the internal control measures being adopted by the organization are properly and strictly enforced and are effectively operational. The channels of communication have ensured that all employees fully understand and adhere to policies and procedures affecting their work, and that other





relevant information is properly communicated to the appropriate personnel. Likewise, the Bank's internal audit, risk management unit and external audit provide an objective, independent review of bank activities, internal controls and management information systems to help the Board of Directors and the Management monitor and evaluate internal control adequacy and effectiveness.

#### **Compliance Function**

The compliance function of the Bank facilitates the effective management of compliance risks or risks of legal or regulatory sanctions, material financial loss, or loss to reputation that a bank may suffer as a result of its failure to comply with laws, rules, related self-regulatory organization standards, and codes of conduct applicable to its activities.

The Compliance Function is discharged by the Regulatory Affairs Group (RAG) headed by the Chief Compliance Officer (CCO). The RAG is a separate and independent unit with no business function. It reports to the Board of Directors through the Audit and Compliance Committee and the AML Committee.

The Regulatory Affairs Group shall facilitate the effective management of compliance risks by:

- a. Advising the board of directors and senior management on relevant laws, rules and standards, including keeping them informed on developments in the area;
- Apprising Bank personnel on compliance issues, and acting as a contact point within the Bank for compliance queries from its personnel;
- c. Establishing written guidance to staff on the appropriate implementation of laws, rules and standards through policies and procedures and other documents such as compliance manuals, internal codes of conduct and practice guidelines;
- d. Identifying, documenting and assessing the compliance risks associated with the Bank's business activities, including new products and business units;
- e. Assessing the appropriateness of the Bank's compliance procedures and guidelines, promptly following up any identified deficiencies, and where necessary, formulating proposals for amendments;

- f. Monitoring and testing compliance by performing sufficient and representative compliance testing; and
- g. Maintaining a constructive working relationship with the BSP and other regulators.

The functions of the RAG are discharged by the following divisions which are under the direct supervision of the CCO:

- a. The Regulatory Affairs Divisions (RADs) performs horizon scanning and impact assessment of new regulations and market trends, and the embedding of rules and regulations to the Bank's policies, procedures, and controls.
- b. The Anti-Money Laundering and Fraud Management Division (AFMD) is responsible for the monitoring, analysis, disposition and investigation of AML and fraud alerts; reporting of possible suspicious transactions and detected fraud; monitoring filing of reports on crimes and losses; filing of covered transactions report and suspicious transactions report; preparing and recommending new policies; recommending new or updating AML and fraud alert rules; and, maintaining Base60 and Predator parameters.
- c. The Testing and Monitoring Division (TMD) is responsible for the identification, assessment and monitoring of compliance risks and level of compliance of the different business lines, products and services with the relevant regulations governing banks.
- d. The Standards and Resource Management Division (SRMD) shall serve as support to the overall operations of RAG. Functions include project management for key compliance projects; dissemination and reporting of regulatory issuances; planning, and administrative matters

#### Internal Audit

The Bank has in place an independent internal audit function headed by the Chief Audit Executive (CAE) who functionally reports to the Audit and Compliance Committee.

The scope of work of Internal Audit encompasses the examination and evaluation of all business systems, processes, operation, function and activities within the Bank including functions that are outsourced, its subsidiaries and branches. Such scope of work

determines the adequacy and effectiveness of the Bank's risk management, control and governance process to provide reasonable assurance that:

- Risks are appropriately identified and managed in the context of current and potential risks;
- Interaction with various groups occurs as needed;
- · Programs, plan and objectives are achieved;
- Resources are acquired economically, used efficiently and protected adequately;
- Quality and continuous improvement are fostered in the Bank's control process;
- Significant financial, managerial and operating information is accurate, reliable and timely;
- Employees' actions including performance of trading activities are in compliance with policies, standards, procedures and applicable laws and regulations;
- Significant legislative or regulatory issues impacting the Bank are appropriately recognized and addressed including areas of interest to regulators such as, among others monitoring of compliance with relevant laws, rules and regulations, including but not limited to the assessment of the adequacy of capital and provisions; liquidity level; regulatory and internal reporting;
- Management and financial information system including the electronic information system and electronic banking services are reliable and effective and resulting data has integrity.

The Internal Audit subscribes to and complies with all applicable professional standards and code of ethics, including the Institute of Internal Auditors - "International Standards for the Professional Practice of Internal Auditing," Information Systems Audit and Control Association and the relevant requirements of the Bangko Sentral ng Pilipinas and other bank regulators.

An independent assessment of the effectiveness of the internal audit function is conducted every 3 or 5 years by an external auditor through a quality assurance review. In 2015, the internal audit function underwent full external quality assessment review by an independent assessor and the latest Quality Assurance Report was released on November 25, 2015.

#### The External Auditor

External Audit Fees and Services. The Audit and Compliance Committee is empowered to appoint the external auditor of the Bank and approve all auditing and non-audit services. It recommends to the Board the selection of external auditor considering independence and effectiveness and recommends the fees to be paid.

The following are audit and non-audit fees paid to the bank's external auditor, Punongbayan and Araullo, in 2018:

2018	Audit Fee (in Million Pesos)	Non-Audit Fee (in Million Pesos)	Total (in Million Pesos)		
Parent	P 3.72	P7.53	P11.25		
Group	P12.32	P8.98	P21.30		

Non-audit fees include engagements for the quarterly review and agreed upon procedures in connection with the Bank's Offering Circulars.

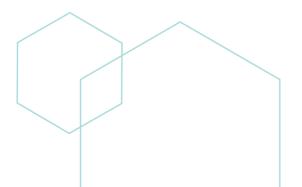
Changes in and Disagreements with Accountants on Accounting and Financial Disclosure. In connection with the audits of the Bank's financial statements for the two (2) most recent years ended December 31, 2018 and 2017, there were no disagreements with Punongbayan and Araullo on any matter of accounting principles or practices, financial statement disclosures, audit scope or procedures.

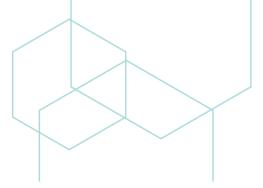
#### **Policies**

#### Code of Conduct

All employees are governed by the Bank's Code of Conduct, which revolves around the Core Values of the company. It is designed to serve as a guide to employees on how they should conduct themselves within and outside the Bank premises and in dealing with clients/customers and co-associates.

Adherence to this Code is the responsibility of each and every associate. It is administered uniformly throughout the Bank and is independent of the practices of other banks. It is a condition for continuous employment. Any breach of this Code may result in disciplinary action ranging from reprimand to termination of employment, depending on the gravity of the offense, after the observance of due process.





The Code of Conduct is divided into five parts as follows:

- A. Treatment of Clients
- B. Treatment of Bank Assets
- C. Treatment of Others
- D. Conflict of Interests
- E. Knowledge, Understanding & Compliance

#### **Anti-Corruption Policies**

Under Part D of the Code of Conduct on Conflict of Interests, to avoid conflict of interest, employees are to conduct business transactions for the Bank in accordance with Bank policy and avoid direct or indirect use of the Bank's goodwill, reputation, funds and property or other resources for personal gain. This involves, among other things, accepting gifts, entertainment or favors from customers or suppliers; outside employment; outside directorship; and receiving commissions or benefits from customers or suppliers.

**Gifts and Entertainment.** The Bank does not allow solicitation of gifts, directly or indirectly, from customers or suppliers. Under no circumstance do employees accept, directly or indirectly, payments, loans, kickbacks, special privileges or services in exchange for favors.

**Favors.** The Bank does not buy business. This is obtained on the merits of the Bank's products, services and people. It does not bend rules nor offer money, illegal or inappropriate favors of unusual value to obtain or retain business. In this regard, any and all significant donations or contributions to or through a customer for whatever purpose using Bank property or funds should be with the prior authorization of the concerned Group Head. Should said donation or contribution be through the purchase of a raffle or lottery ticket, any prize or winnings therefrom, regardless of whether the ticket is in the employee's possession or in the employee's name, must be turned over to the Bank.

**Receiving Commissions or Benefits.** Employees must avoid situations which may unduly influence the relationships with customers or suppliers in a position to transact business with the Bank. Employees must make sure that the procedures laid down in providing customer services or in purchasing goods and services are strictly followed. Employees who have a direct hand in choosing companies from which purchases of the Bank's business requirements are to be made, are

discouraged to use said authority to obtain commissions or leverage to purchase the same item/s for personal interests at terms not otherwise available to his/her colleagues or the public. Suppliers and customers are chosen based on merit and not on what can be gained from them.

The Code of Conduct is a main topic included in the Bank's Employee Orientation Program which is held on a regular basis.

The Code of Discipline provides for penalties for violations of the Code of Conduct. Administrative cases are handled in accordance with the Bank's Administrative Cases Procedure and existing laws. The Personnel Evaluation and Review Committee, as mentioned, acts as an independent body in the evaluation and review of cases involving dishonesty, fraud, negligence or violation of any internal Bank policy, rule or procedure committed by an RCBC employee and ensures that the appropriate preventive, corrective and disciplinary measures are imposed on cases involving dishonesty, fraud, negligence or violation of any internal Bank policy, rule or procedure committed by an RCBC employee.

#### Use of Insider Information

There are laws that prohibit the use of inside information when buying, selling or trading publicly traded securities, including RCBC securities. Inside information can take many forms, but always includes information which is not available to the public and which might influence an investor's decision to buy, sell or hold securities in a company.

Under the Code of Conduct, employees are prohibited from buying, selling or trading RCBC securities or the securities of other companies about which employees have inside information, until that information becomes public. In addition, this information should not be shared with anyone else, including family members or friends or anyone about trading in any securities based on this information.

#### Whistleblowing Policy

The Bank's Whistleblowing Policy is a key element in safeguarding the Bank's integrity. It aims to enhance the Bank's transparency and system for combating practices that might damage its activities and reputation. Protecting the integrity and reputation of the Bank requires the active support of its stakeholders, particularly its employees.

The following are the basic principles of the Bank's Whistleblowing Policy:

- Employees and other stakeholders must be provided with alternative and sufficient channels for whistleblowing and communication. In certain instances, they must be able to bypass the main channels for whistleblowing if these prove inappropriate;
- 2. Employees and other stakeholders making the report in good faith should at all times be protected against reprisals;
- 3. Identity of the whistleblower making the report in good faith should remain confidential;
- 4. Reported incidents shall be verified in an appropriate manner, and if confirmed, the Bank must take the necessary actions;
- 5. The rights of any person implicated in any report must be respected.

Reports of any actual or suspected criminal activities, unlawful acts or omissions, fraud, violations of the Code of Conduct and other bank policies, danger to health and safety, improprieties or malpractice in the workplace, including those relative to matters of financial reporting, internal control and/or auditing may be sent through YGC's Open Communication system at www.rcbc.com/TalktoUs.

#### **AMLA**

The Bank's Money Laundering and Terrorist Financing Prevention Program (MLPP) is a comprehensive and risk-based policy geared toward the promotion of high ethical and professional standards and the prevention of the of the bank being used, intentionally or unintentionally for money laundering and terrorist financing. The MLPP is consistent with the Anti-Money Laundering Act of 2001, as amended, The Terrorism Financing Prevention and Suppression Act of 2012, and BSP Circular No. 706, as amended. The MLPP is updated at least once every two years. This covers policies on Know Your Customer procedures, Record Keeping and Retention, Training, Risk Profiling and Covered and Suspicious Transaction Alerts Management. Central to improving the Bank's compliance to AML/CFT related regulations is the revision of the MLPP at least once every two years. The revised MLPP addresses the requirement outlined in new regulations and addresses changes in Bank practices considered significant as part of its ongoing process of re-framing the Bank's Compliance Program.

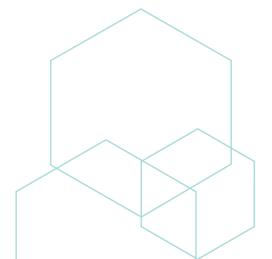
#### **Related Party Transactions**

In June 2018, the Board approved the revised Policy on Related Party Transactions following BSP's issuance of Circular No. 969 or Enhanced Corporate Governance Guidelines for BSP-supervised Financial Institutions on August 22, 2017. The said policy adopted the definition of "related party transactions" under the circular which are transactions or dealings with related parties of the Bank, including its trust department, regardless of whether or not a price is charged. These shall include, but not limited, to the following:

- On- and off-balance sheet credit exposures and claims and write-offs;
- Investments and/or subscriptions for debt/ equity issuances;
- Consulting, professional, agency and other service arrangements/contracts;
- Purchases and sales of assets, including transfer of technology and intangible items (e.g. research and development, trademarks and license agreements)
- Construction arrangements/contracts;
- Lease arrangements/contracts;
- Trading and derivative transactions;
- Borrowings, commitments, fund transfers and guarantees;
- Sale, purchase or supply of any goods or materials; and
- Establishment of joint venture entities.

RPTs shall be interpreted broadly to include not only transactions that are entered into with related parties but also outstanding transactions that were entered into with an unrelated party that subsequently becomes a related party.

The term "related parties" under the Bank's policy is broader in scope as includes members of the Advisory Board and consultants of the Bank.





The Bank constituted the Related Party Transactions Committee and RPT Management Committee to review and approve, as the case may be, related party transactions.

The Related Party Transactions Committee is a board-level committee that reviews material related party transactions to ensure that the terms are no less favorable to the Bank than terms available to any unconnected third party under the same or similar circumstances. A transaction is considered "material" if it involves an amount of at least P10,000,000.00, or the transaction requires Board approval such as in the case of DOSRI loans and other credit transactions. Material related party transactions are approved by the Board and subsequently presented to the stockholders at the Annual Stockholders Meeting for confirmation.

Transactions below the materiality threshold of P10,000,000.00 are reviewed and approved by the RPT Management Committee composed of Group Heads of the following units, or their respective designates:

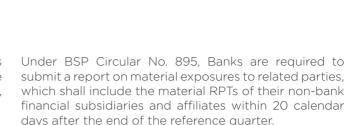
- 1. Controllership Group
- 2. Operations Group
- 3. Corporate Risk Management Services ("CRISMS") Group
- 4. Retail Banking Group
- 5. Corporate Planning Group

Transactions approved the RPT Management Committee are confirmed by the Board of Directors.

The Bank observes the following limits on exposures to related parties:

	INDIVIDUAL	AGGREGATE
LOANS / CREDIT	25% of Capital	50% of Capital
OTHER CONTRACT	NONE	10% of Capital

Breaches in the foregoing limits are reportable to the Board of Directors with the decision of the Board to accept the exposure or to take steps to address the breaches, as may be necessary, duly documented in the minutes of the meeting.



Details of the Bank's major related party transactions in 2018 are described below:

- Sale and Purchase of Securities The Parent Company and certain subsidiaries engage in the trading of investment securities as counterparties to the transaction. These transactions are priced similar to transactions with other counterparties outside the Group and there are no unsettled transactions as of the end of each reporting period.
- Retirement Fund The Parent Company and certain subsidiaries' retirement funds covered under their defined benefit post-employment plan maintained for qualified employees are administered and managed by the Parent Company's and RSB's Trust Departments in accordance with the respective trust agreements covering the plan.

Transactions with subsidiaries which are eliminated in the consolidated financial statements are as follows:

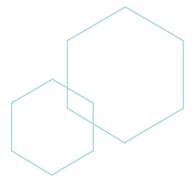
- Lease contract with RRC and Sublease Agreements with Subsidiaries - The Parent Company and certain subsidiaries occupy several floors of RCBC Plaza as leaseholders of RRC. The occupancy of some of subsidiaries in RCBC Plaza is covered by sublease agreements with RCBC. RCBC's lease contract with RRC is effective until December 31, 2020
- Lease Contract on RSB Corporate Center In October 2013, the Parent Company and RSB entered into a lease agreement covering certain office and parking spaces of RSB Corporate Center at a monthly rental fee of P7. The monthly rental payments are subject to an escalation rate of 5% annually effective in 2014 up to the 5th year of the lease term. The initial lease is for a period of five years which ended in October 2018 and was renewed in September 2018 for an extended period.

- Service Agreement with RBSC The Parent Company has Service Agreement with RBSC, wherein RBSC shall provide the Parent Company with marketing, distribution, technical, collection and selling assistance and processing services in connection with the operation of the Parent Company's credit card business.
- Capital Infusion to RCBC LFC In August 2018, the Board of Directors of RCBC approved the additional capital infusion to RCBC LFC amounting to P800 million, which was paid to the latter in November 2018 after RCBC LFC's BOD approved the increase in its authorized capital stock in its meeting held in October 2018. As the application for the increase in authorized capital stock is not yet filed by RCBC LFC to the SEC as of December 31, 2018, the P800 deposit for future stock subscription is recognized and presented as part of Other Resources Account in the 2018 statement of financial position of RCBC.
- The Bank has service agreements with RSB and RBSC for the in-sourced internal audit services. The Bank provides full-scope audit services to RSB and limited audit services to RBSC, specifically IT audit, operations audit and financial statements review. Also, the Bank has formalized the service agreements for the internal audit services being provided to subsidiaries namely: RCBC Capital Corp., RCBC Securities, Inc., RCBC Forex Brokers Corp., Merchant Savings and Loan Association, Inc. (Rizal Microbank), RCBC Leasing and Finance Corporation and Niyog Property Holdings, Inc.
- The Bank has a service agreement with RCBC Forex Brokers Corporation (RCBC Forex) for in-sourced services, rendered by the following business units: 1) business and operational risk, 2) compliance, 3) internal audit, 4) information technology, and 5) human resources. The services shall be limited to: compliance with relevant laws, rules and regulations, market, liquidity, and operational risk management, internal audit, information technology, review of salary and processing of payroll on a bi-monthly basis, and implementation of exclusive succession

- planning, human resources information system and database administration and organization of training programs.
- The Bank has a service agreement with RCBC Forex and RSB for the referral of money service business customers to RCBC Forex, to facilitate the purchase and/or sale of foreign currencies. The services to be rendered are relative to account opening and compliance with customer identification regulatory requirements.

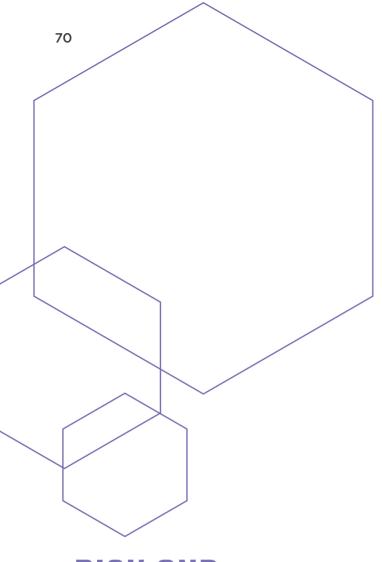
The Bank's other transactions with affiliates include service agreements, leasing office premises to subsidiaries which is eliminated during consolidation, accreditation of RCBC Trust agent and of insurance companies, and regular banking transactions (including purchases and sales of trading account securities, securing insurance coverage on loans and property risks and intercompany advances), all of which are at arms' length and conducted in the ordinary course of business.

The Bank does not have any transactions with promoters within the past five (5) years. The Bank does not have transactions with parties that fall outside the definition of related parties under regulations, but with whom the registrants or its related parties have a relationship that enables the parties to negotiate terms of material transactions that may not be available from other, more clearly independent parties on an arm's length basis.









# RISK AND CAPITAL MANAGEMENT

#### **Risk Governance Framework**

The RCBC Group (the Group) recognizes that Risk is inherent to its activities, and that banking is essentially a business of managing risks. The Group views risk management as a value proposition imbued with the mission of achieving sustainable growth in profitability and shareholder value through an optimum balance of risk and return.

This corporate risk philosophy further translates to the following policy precepts:

- Prudential risk-taking and proactive exposure management as cornerstones for sustainable growth, capital adequacy, and profitability;
- Standards aligned with internationally accepted practices and regulations in day to day conduct of risk and performance management; and
- Commitment to developing risk awareness across the Group, promoting the highest standards of professional ethics and integrity, establishing a culture that emphasizes the importance of the risk process, sound internal control, and advocating the efficient use of capital.

The RCBC Group's Risk Governance Framework aims to:

- Identify, measure, control, and monitor the risk inherent to the Group's business activities or embedded in its products and portfolios;
- Formulate, disseminate, and observe the corporate risk philosophy, policies, procedures and guidelines;
- Guide risk-taking units in understanding and measuring risk-return profiles in their business transactions;
- Continually develop an efficient and effective risk management infrastructure; and
- Comply with regulations on risk and capital management.

# RISK MANAGEMENT PRINCIPLES<sup>1</sup>

Risk management is a dynamic activity. For risk management to be effective, it needs to be practiced within all layers of the organization. The Board of RCBC expects the management of risk to be guided by the following principles:

<sup>&</sup>lt;sup>1</sup> ISO 31000 enumerates 11 principles

# Principle 1: Risk management creates and protects value

Risk management creates and protects value by increasing the likelihood of achieving the organization's objectives. It also creates and protects value as it results in improving governance and control process, compliance with regulations and effectiveness and efficiency in the allocation of scarce capital and resources.

# Principle 2: Risk management is an integral part of all organizational processes

Risk management is not a standalone activity that is separate from the main activities and processes of the organization. Aside from ensuring profitability and delivering shareholder value, risk management should form part of the responsibilities of management.

# Principle 3: Risk management is part of decision making

To be effective, risk management should be part of the decision-making process. Risk management should help decision makers make informed choices, prioritize actions and distinguish among alternative courses of action

# Principle 4: Risk management explicitly addresses uncertainty

Risk management does not view risk in a deterministic manner. Risk management should explicitly take into account uncertainty, the nature of the uncertainty and how that uncertainty can be addressed.

# Principle 5: Risk management is systematic, structured, and timely

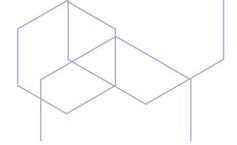
Risk management is a systematic, structured, and timely process that contributes to efficient, consistent, comparable, and reliable results. It is a rigorous process that encourages everyone in an organization to assess uncertainty in a structured and systematic manner, and design mitigation strategies methodically.

# Principle 6: Risk management is based on best available information

While risk management aims to assess and manage risk in a forward-looking manner, it has to rely on the best available information as of a specified predetermined date. Below are some examples of information sources that can be used as inputs to the risk management process:

- Historical data
- Past experience
- Stakeholder feedback





- Observation
- Forecasts
- Expert judgment

#### Principle 7: Risk management is tailored

Risk management is not a one size fits all exercise. Each banking organization has unique circumstances that must be considered in designing the organization's risk governance framework and process. Risk management should be aligned with the organization's external and internal context and risk profile.

# Principle 8: Risk management takes human and cultural factors to account

The effectiveness of risk management processes, no matter how sophisticated the designs are, still depends on the commitment and capabilities of everyone in the organization. Risk management considers the capabilities, perceptions and intentions of external and internal people that can facilitate or hinder achievement of the organization's objectives.

# Principle 9: Risk management is transparent and inclusive

To be effective, risk management should not be an isolated activity. Everyone in an organization should be involved. Risk management is relevant and up-to-date if stakeholders and decision makers at all levels are involved in an appropriate and timely manner.

# Principle 10: Risk management is dynamic, iterative and responsive to change

Risk management should continually evolve and recognize the dynamic environment in which the banking organization operates in. As external and internal events occur, context and knowledge change, monitoring and review of risks take place. New risks emerge. Some risks evolve. Some risks change. Some disappear. Risk management should be able to capture and calibrate its responses to the changing nature of uncertainty.

# Principle 11: Risk management facilitates continual improvement of the organization

Risk management should develop and implement strategies to improve their risk management maturity alongside all aspects of the organization.

# **RISK CULTURE<sup>2</sup>**

There are four elements of a sound risk culture.

#### Tone from the Top

The Board of Directors and senior management establish a risk culture that represents an expectation of values and conduct from all staff. An expectation of values and conduct outlines what is expected from each individual in terms of behavior and actions. The Board expects all staff to demonstrate exemplary conduct, act responsibly, fairly, and with integrity towards clients, staff, and in the communities in which we live and work.

The Board of Directors expects all staff to:

The Board of Directors expects all staff to:				
	Establish, monitor, and adhere to an effective risk appetite statement			
	Have a clear view of the risk culture			
Leading by Example	Systematically monitor and assess the prevailing risk culture and proactively address any identified areas of weakness or concern			
	Promote through action and words, a risk culture that expects integrity and a sound approach to risk			
	Promote an open exchange of views, challenge, and debate			
	Have mechanisms in place which help lessen the influence of dominant personalities and behaviors			
	Systematically monitor and assess whether the espoused values are communicated and adhered to by management and staff at all levels			
Espoused Values	Ensure that the risk appetite statement, risk management strategy, and overall business strategy are clearly understood and embraced by management and staff at all levels and effectively embedded in the decision-making and operations of the business			
	Establish a compensation structure that supports the institution's espoused values and promotes prudent risk-taking behavior			
	Demonstrate a clear understanding of the quality and consistency of decision-making throughout the business, including how decision-making is consistent with the Group's risk appetite and risk strategy			
Common Understanding and Awareness of Risk	Have a clear view on the business lines considered to pose the greatest challenges to risk management and these are subject to constructive and credible challenge about the risk-return balance			
	Systematically monitor how quickly issues raised by the Board, supervisors, internal audit, and other control functions are addressed by management			
Learning from Risk Culture Failures	Establish processes to ensure that failures or near failures in risk culture are reviewed at all levels of the Group and are seen as opportunities to strengthen the Group's risk culture and make it more robust			

<sup>&</sup>lt;sup>2</sup> Financial Stability Board (FSB), 2014. "Guidance on Supervisory Interaction with Financial Institutions on Risk Culture: A Framework for Assessing Risk Culture"

# Accountability

The Board of directors and senior management ensure that employees are held accountable for their actions and are aware of the consequences of not adhering to the desired behavior toward risk. There should be a clear delineation of responsibilities with regard to monitoring, identification, management, and mitigation of risk. Employees at all levels should understand the core values of the Group's risk culture and its approach to risk, be capable of performing their prescribed roles, and be aware that they are held accountable for their actions in relation to the Group's risk-taking behavior.

Clear expectations should be set with rest on monitoring, reporting, and responding current and emerging risk information act the institution, including from the lines of business and risk management to the Board senior management. Mechanisms should be in place for the lines of business to should be in place for the lines of business to should be information on emerging and unexpected.      Employees are held accountable for their actions and are aware of the consequency not adhering to the desired risk managements.	
Escalation	Escalation processes should be established and used with clear consequence for non-compliance with risk policies and escalation procedures.     Employees should be aware of the process and believe that the environment is open to critical challenge and dissent. These mechanisms should be established for employees to raise concerns when they feel discomfort about products or practices.     Whistleblowing should be proactively encouraged and supported by the Board and senior management.
Enforcement	Consequences should be clearly established, articulated, and applied for the business lines or individuals who engaged in excessive risk-taking relative to the risk appetite statement. Breaches in internal policies, procedures, and risk limits and non-adherence to internal codes of conduct should impact an individual's compensation and responsibilities or affect career progression, including termination.

# Effective Communication and Challenge

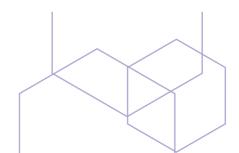
A sound risk culture promotes an environment of effective communication and challenge in which decision-making processes promote a range of views, allow for testing of current practices and stimulate a positive, critical attitude among employees and an environment of open and constructive engagement.

A sound risk culture must encourage transparency and open dialogue in order to promote the identification and escalation of risk issues.

### Incentives

Financial and non-financial incentives should support the core values and risk culture at all levels of the Group. Performance and talent management should encourage and reinforce maintenance of the institution's desired risk management behavior. Remuneration systems should reward servicing the greater, long-term interest of the Group and its clients. Risk management and compliance considerations should have sufficient status in driving compensation, promotion, hiring, and performance evaluation.

	Remuneration and performance metrics should consistently support and drive the Group's desired risk-taking behavior, risk appetite, and risk culture. Annual performance reviews and objectivesetting processes include steps taken by the individual to promote the Group's desired core values, compliance with policies and procedures, internal audit results, and supervisory findings.		
Remuneration and Performance	Incentive compensation programs systematically include individual and group adherence to the Group's core values and risk culture, including:		
	o Treatment of clients;		
	<ul> <li>Cooperation with internal control functions and regulators;</li> </ul>		
	o Respect for risk exposure limits; and		
	<ul> <li>Alignment between performance and risk.</li> </ul>		
Talent Development and Succession Planning	Understanding key risks and essential elements of risk management and the culture of the organization is a critical skill for senior employees. These should be reflected in the development plans for employees. Succession planning processes for key management positions include risk management experience and not only revenue-based accomplishments. Training programs are available for all staff to develop risk management competencies.		





# **RISK APPETITE FRAMEWORK<sup>3</sup>**

The **Risk Appetite Framework (RAF)** is the overall approach, including policies, processes, controls and systems, through which risk appetite is established, communicated and monitored. It includes a risk appetite statement, risk limits and an outline of the roles and responsibilities of those overseeing the implementation and monitoring of the RAF.

A fully-functioning risk appetite framework establishes a firm-specific quality and style of internal communication that enables risk messages to feed up the organization from the people who take or manage risk.

# Conscious Risk-Taking

No business can thrive without taking on risks. A key benefit of deploying a risk appetite framework is that these risks are identified and quantified in a structured way that relates them to the firm's business objectives and strategy.

The trade-offs between risk and reward in a risk appetite framework are made upfront, in a conscious attempt to decide the right calibration, and at a firm-wide level.

A risk appetite framework ensures that risk-taking is specific, measured, and consistent within established limits.

# Joined-Up Risk Management

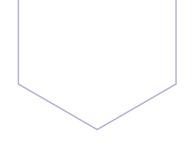
Beyond the benefits of breadth, a risk appetite framework also provides depth to risk management activities. It is the collective impact of risk-taking across a firm that needs to be managed. This will always require coordination between different parts of a firm, alignment between broader objectives and the more specific objectives of business units or individuals, and a translation between technical language of the risk or product specialist and the more general firm-specific risk appetite language.

This is where risk appetite frameworks come to the fore. Firstly, they facilitate top-down direction from the Board via the cascading of risk appetite statements and their ongoing monitoring and control – in a risk appetite language that is meaningful to everyone. Secondly, they rely on bottom-up information and insight from the businesses and control functions through the calibration of risk appetite limits and triggers, as well as the reporting of risks and the risk profile versus risk appetite.

# Drive Quality Risk Management

In order to have an effective risk appetite framework, the following must be present:

 $^{3}$  Deloitte, 2014. "Risk Appetite Frameworks: How to Spot the Genuine Article"



- A strong, independent risk function that has the confidence of its convictions and the internal clout to design, build, launch and embed risk language and concepts across the firm; the risk personnel need to be good at reaching out to their colleagues in the business lines and advocating the risk appetite perspective;
- A sponsor at the executive level who has enough authority to make risk appetite the way the firm approaches risk. Without senior buy-in from a President/Chief Executive Officer (CEO) or Chief Risk Officer (CRO), risk appetite will wither on the vine:
- A **robust process to aggregate risk** Risk definitions are uniformly understood across the firm. The people and processes that identify and aggregate risk need to be of high caliber to support completeness of coverage this should cover financial and non-financial risks;
- A well-established methodology to produce risk adjusted metrics (with the active buy-in of both the finance and risk departments) so that the risk appetite perspective takes root outside of the risk department;
- A good capacity for change management, since embedding risk appetite requires some deepseated changes to be made to the way a lot of people go about their jobs;
- A culture within a firm that enables free flow of information up and down the hierarchy. The bosses are not afraid to hear bad news, nor do the business units water down messages for fear of giving offense; and
- A culture that weaves risk considerations into the rest of the firm in such things as business strategy, capital planning, day-to-day risk-taking by the business, governance and the design of remuneration plans.

# Risk Appetite Statement of RCBC

Risk appetite is the amount of risk the RCBC Group is willing to take in pursuit of its strategic objectives, reflecting the Group's capacity to sustain losses and continue to meet its obligations under normal as well as adverse circumstances.

The RCBC Group's risk appetite statement is approved by the Board and forms the basis for establishing the risk parameters within which the businesses must operate, including risk management policies, and limits. The Group defines its risk appetite in terms of volatility of earnings, the maintenance of adequate capital buffers, and the assessment by the Regulator.

The RCBC Group recognizes that risk is an inherent part of its activities, and that banking is essentially a business of managing risks. The Group aims to achieve sustainable growth in profitability and shareholder value through an optimum balance of risk and return.

The Group shall take on risk prudently and manage exposures proactively for the purpose of sustainable growth, capital adequacy, and profitability. It shall be aligned with internationally accepted standards, practices, and regulations in the day to day conduct of risk and performance management.

The Board and Senior Management are committed to developing risk awareness across the Group, promoting the highest standards of professional ethics and integrity, establishing a culture that emphasizes the importance of the risk process, sound internal control, and advocating the efficient use of capital.

The Group sets risk limits to constrain risk-taking within its risk appetite, taking into account the interest of customers and shareholders as well as capital and other regulatory requirements.

The Group will not compromise adherence to its risk appetite in order to pursue revenue growth or higher returns.

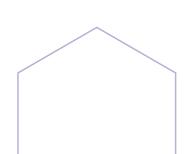
The Risk Oversight Committee shall oversee compliance to the established risk appetite, risk management policies, and limits.

Furthermore, the Group articulates its appetite for specific risk types.

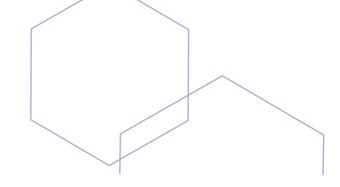
RISK APPETITE FOR SPECIFIC RISK TYPES

Risk Type	Definition	Risk Appetite
Credit Risk	Risk of loss arising from a counterparty's failure to meet the terms of any contract with the bank or otherwise perform as agreed	The RCBC Group shall only engage with counterparties that are foreseen to be able to meet the terms of the contract or perform as agreed. The Group shall manage credit risk in its portfolio and activities to ensure that credit risk losses do not cause material damage to the Group's liquidity and capital position.

Risk	Туре	Definition	Risk Appetite
Credit Concen Risk	tration	Risk of loss arising from overexposure to specific industries, borrower, counterparty, or group	The RCBC Group shall not be overexposed to specific industries, borrowers, counterparties, or groups, where the risk of loss has not been considered and/or mitigated. The Group shall manage credit concentration risk in its portfolio to ensure that credit risk losses do not cause material damage to the Group's liquidity and capital position.
Market	Risk	Risk of loss arising from movements in market prices	The RCBC Group shall manage market risk in its portfolio and activities to ensure that losses arising from movements in market prices do not cause material damage to the Group's liquidity and capital position.
Interest Risk	Rate	Risk of loss arising from movements in interest rates	The RCBC Group shall manage interest rate risk in its portfolio and activities to ensure that losses arising from movements in interest rates do not cause material damage to the Group's liquidity and capital position.
Liquidit	y Risk	Risk of loss arising from a bank's inability to meet its obligations when they come due without incurring unacceptable losses	The RCBC Group shall be able to meet its obligations when they come due, under normal as well as adverse circumstances, while ensuring compliance with regulatory requirements. The Group shall manage its liquidity position under extreme but plausible liquidity stress scenarios without recourse to extraordinary central bank support.
Operati Risk	onal	Risk of loss resulting from inadequate or failed internal processes, people and systems or from external events	The RCBC Group shall control operational risks to ensure that operational losses do not cause material damage to the Group's liquidity and capital position, and reputation.
IT Risk		Risk of loss resulting from failure of computer hardware, software, devices, systems, applications and networks	The RCBC Group shall manage its computer hardware, software, devices, systems, applications, and networks to ensure that losses resulting from their failure do not cause material damage to the Group's liquidity and capital position, and reputation.







Risk Type	Definition	Risk Appetite
Information Security Risk	Risk of loss resulting from information security/cyber security breaches	The RCBC Group has zero tolerance for information security/cyber security breaches. The Group shall protect its information assets to ensure that breaches do not cause material damage to the Group's liquidity and capital position, and reputation.
Business Continuity Risk	Risk of loss resulting from the prospective inability to resume operations in the event of a disaster	The RCBC Group shall be able to resume operations in the event of a disaster, in a timely manner.
Regulatory Risk	Risk of loss arising from probable mid- stream changes in the regulatory regime affecting current position and/or strategy	The RCBC Group shall be prepared for any changes in regulations affecting its current position and/or strategy.
Compliance Risk	Risk of loss resulting from failure to comply with laws, regulations, rules, related self-regulatory organization standards, and codes of conduct applicable to its banking activities	The RCBC Group shall comply with laws, regulations, rules, related self-regulatory organization standards, and codes of conduct applicable to its banking activities. The Group has no appetite for deliberately or knowingly incurring a breach of the letter or spirit of regulatory requirements.
Money Laundering/ Terrorist Financing (ML/TF) Risk	Risk of loss resulting from the involvement in money laundering and terrorist financing activities	The RCBC Group has zero tolerance for any involvement in money laundering and terrorist financing activities. The Group shall manage ML/TF risk to avoid any involvement in money laundering and terrorist financing activities.
Fraud Risk (Internal & External)	Risk of loss resulting from falling victim to activities involving internal and/or external fraud	The RCBC Group shall manage fraud risk to ensure that losses resulting from activities involving internal and/or external fraud do not cause material damage to the Group's liquidity and capital position, and reputation. The Group has zero tolerance for any incident involving internal fraud, or any inappropriate conduct by a member of staff or by any Group business.

Risk Type	Definition	Risk Appetite
Legal Risk	Risk of loss resulting from uncertainty of legal proceedings that we are currently or expected to be involved in	The RCBC Group shall manage legal risk to ensure that losses arising from legal proceedings do not cause material damage to the Group's liquidity and capital position, and reputation.
Strategic Risk	Risk of loss arising from adverse business decisions or lack of responsiveness to industry changes	The RCBC Group shall only pursue strategies whose foreseeable risks have been considered and/or mitigated. The Group shall manage strategic risk to ensure that there is no material damage to the Group's liquidity and capital position, and reputation.
Reputation Risk	Risk of loss arising from negative public opinion	The RCBC Group has zero tolerance for knowingly engaging in any business activity where foreseeable reputational risk or damage has not been considered and/or mitigated. The Group shall protect its reputation to ensure that there is no material damage to the Group.

# Risk Limits4

**Risk Limits** are quantitative measures based on forward-looking assumptions that allocate the Group's aggregate risk appetite statement to business lines, subsidiaries as relevant, specific risk categories, concentrations, and other levels as deemed appropriate. The Risk Oversight Committee's expectations with regards risk limits are as follows:

- Risk limits should be set at a level to constrain risk-taking within the approved risk appetite, taking into account the interest of customers and shareholders as well as capital and other regulatory requirements, in the event that a risk limit is breached and the likelihood that each material risk is realized.
- Risk limits should be established for business lines and subsidiaries, and generally expressed relative to:
  - o Earnings
  - o Capital
  - o Liquidity
  - o Other relevant measures, e.g. growth and liquidity

<sup>&</sup>lt;sup>4</sup> Financial Stability Board (FSB), 2013. "Principles for an Effective Risk Appetite Framework"

- Risk limits should include material concentrations at the group-wide, business line and subsidiary levels
- Risk limits should not be strictly based on comparison to peers or default to regulatory limits.
- Risk limits should not be overly complicated, ambiguous, or subjective.
- Risk limits should be monitored regularly.

### **RISK GOVERNANCE**

The Risk Governance Framework of the Group follows a top-down approach, whereby the Board takes ultimate accountability for: the risks taken, setting the tolerance level for these risks, business strategies, operating budget, policies, and overall risk philosophy.

In the interest of promoting efficient corporate governance, the Board constitutes committees to perform oversight responsibilities. These committees perform oversight functions in the area of risk policy formulation, decision-making, and risk portfolio management.

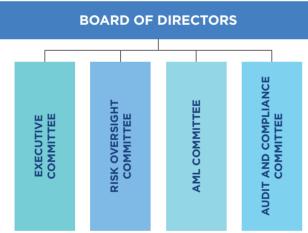


FIG. 9 RISK AND CAPITAL MANAGEMENT INFRASTRUCTURE

# **Board of Directors**

The Board ensures that the Group's corporate objectives are supported by a sound risk strategy and an effective risk governance framework that is appropriate to the nature, scale, and complexity of its activities. The Board provides effective oversight of senior management's actions to ensure consistency with the risk strategy and policies, including the risk appetite framework.

The Board:

- Sets policies, strategies and objectives and oversees the executive function
- Sets the **risk appetite** and ensures that it is reflected in the business strategy and cascaded throughout the organization
- Establishes and oversees an effective risk governance and organizational structure

# **Board Committees**

Overall responsibility for risk management is with the Board of Directors. More specific responsibilities of the Board and management committees involved, and assisting the Board, in the risk process are provided below.

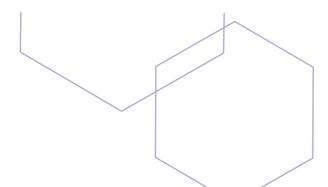
# THE EXECUTIVE COMMITTEE

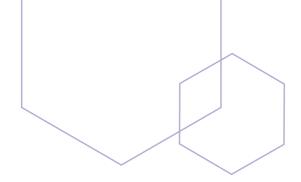
The Executive Committee has the authority to act on matters as the Board of Directors may entrust to it for action in between meetings of the Board. More specifically, it reviews and approves loans and other credit-related matters, investments, purchase of stocks, bonds, securities and other commercial papers for the bank.

# THE RISK OVERSIGHT COMMITTEE

The ROC supports the Board with respect to oversight and management of risk exposures of the RCBC parent bank and subsidiaries (the Group). In this regard, the ROC exercises authority over all other risk committees of the Group, with the principal purpose of assisting the Board in fulfilling its risk oversight responsibilities. The ROC oversees:

- The Risk Governance Framework. The ROC ensures that an appropriate risk governance framework is in place, and adopted (as appropriate) across all entities of the RCBC Group.
- The Risk Management Function. The ROC is responsible for the appointment/selection, remuneration, and dismissal of the Chief Risk Officer (CRO). It shall also ensure that the risk management function (CRISMS and CMG) has adequate resources including personnel, systems, and other risk management capabilities necessary for the conduct of sound risk management, and effectively oversees the risk taking activities of the Group.





- Adherence to Risk Appetite. The ROC oversees compliance to established risk management policies and limits. The ROC ensures that the current and emerging risk exposures are consistent with the Group's strategic and overall risk appetite. It assesses the overall status of adherence to the risk appetite based on the quality of compliance with the limit structure, policies, and procedures relating to risk management and control, and performance of management, among others;
- Capital Planning and Management. The ROC reviews, evaluates, periodically assesses for, and reports to the Board, the Group's Internal Capital Adequacy Assessment Process (ICAAP), especially relating to:
  - o Current and projected capital and riskweighted asset levels and requirements;
  - Capital allocation among risk-taking units of the Group; and
  - Perceived threats to capital adequacy arising from both identified and unexpected risk factors
- Recovery Plans. The ROC ensures periodic review of the effectiveness of the risk management systems and recovery plans. It ensures that implementation is carried out on an enterprise-wide basis, and that corrective actions are promptly implemented to address risk management concerns.

# THE ANTI-MONEY LAUNDERING BOARD COMMITTEE

The Anti-Money Laundering Committee is constituted by the Board of Directors for the purpose of carrying out its mandate to fully comply with the Anti-Money Laundering Act, as amended, its Revised Implementing Rules and Regulations and the Anti-Money Laundering Regulations under the MORB; and to ensure that oversight on the bank's AML compliance management is adequate. The AML Board Committee has oversight on all AML-related matters such as the bank's Money Laundering and Terrorist Financing Prevention Program (MLPP), AML findings, PCA commitments, alerts management, and CTRS & STRs.

# THE AUDIT AND COMPLIANCE COMMITTEE

The Audit and Compliance Committee is a board-level committee constituted to perform the following core functions:

- Oversight of the institution's financial reporting and control, and of internal and external audit functions. This includes responsibility for the setting up of internal audit and for the appointment of the internal auditor as well as the independent external auditor who shall both report directly to the Audit and Compliance Committee.
- Investigation of any matter within its terms of reference, with full access to and cooperation by management and full discretion to invite any director or executive officer to attend its meetings and adequate resources to enable it to effectively discharge its functions.
- The review of the effectiveness of the institution's internal controls, including financial, operational and compliance controls, and risk management, to be conducted at least annually.
- Oversight of regulatory/compliance aspects.

# Risk Management Function

The following functions support the above-mentioned committees and are an integral part of the risk organization of the bank:

# THE RISK MANAGEMENT GROUPS

Supporting the ROC in carrying out its mandate are the Corporate Risk Management Services Group (CRISMS), and the Credit Management Group (CMG).

Administratively and functionally, enterprise risk management follows the "centralized risk monitoring - decentralized risk management" approach. The risk units in the subsidiaries implement the risk management process individually, and report to their respective risk committees.

The parent bank's risk management groups implement the risk management process in the parent and consolidate the risk MIS from the subsidiary risk units for a unified risk profile that is presented to the ROC.

The risk management groups are responsible for overseeing the risk-taking activities across the Group, as well as in evaluating whether these remain consistent with the bank's risk appetite and strategic direction. It shall ensure that the risk governance framework remains appropriate relative to the complexity of the bank's risk

taking activities. The risk management groups shall be responsible for identifying, measuring, monitoring, and reporting risk on an enterprise-wide basis. It shall directly report to the ROC. Personnel in the risk management groups should collectively have knowledge and technical skills commensurate with the bank's business activities and risk exposures.

The Corporate Risk Management Services Group (CRISMS)



FIG. 3 CORPORATE RISK MANAGEMENT SERVICES GROUP

**Enterprise Risk Division:** The Enterprise Risk Division (ERD) is responsible for credit risk analytics and credit portfolio risk function, the bank's Social and Environmental Management System (SEMS) and Sustainability Framework, and the Internal Capital Adequacy Assessment Process (ICAAP). A quantitative risk unit is responsible for quantitative analysis, backtesting and review of risk models.

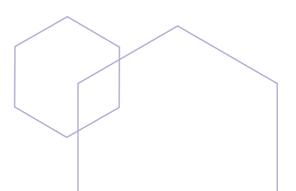
# PORTFOLIO MONITORING ENTERPRISE RISK DEPARTMENT SOCIAL AND ENVIRONMENTAL MANAGEMENT SYSTEMS (SEMS) TOTAL AND ENVIRONMENTAL MANAGEMENT SYSTEMS (SEMS)

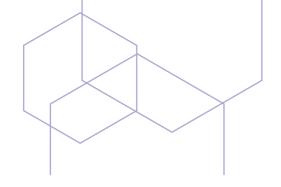
FIG. 4 ENTERPRISE RISK DIVISION

**Portfolio Quality Division:** The Portfolio Quality Division (PQD) is responsible for conducting independent credit review and ensuring compliance with the requirements of BSP Circular 855 on credit review process. PQD contributes to Risk Portfolio Management through the assessment of the overall portfolio quality of the bank, with a view to enhancing the credit review framework covering credit review procedures, policy formulation, and action plan monitoring. Findings are reported periodically to the ROC, following discussions with accountable groups in line with the requirements of BSP Circular 855.



Market and Liquidity Risk Division: The Market and Liquidity Risk Division (MRD) is tasked with the development and implementation of market and liquidity risk policies and measurement methodologies, recommending and monitoring compliance to market and liquidity risk limits, and reporting the same to the appropriate bodies. It is also the primary unit in the Group responsible for the formal management of interest rate risk (IRRBB). It regularly reports to the ROC and the Asset & Liability Committee (ALCO) activities relevant to market, liquidity, and interest rate risk management of the Group.





# BANKING BOOK AND REGULATORY REPORTS TRADING BOOKS

FIG. 6 MARKET AND LIQUIDITY RISK DIVISION

**Operational Risk Management Division:** The Operational Risk Management Division (ORMD) is responsible for implementing the Operational Risk Management (ORM) Framework across the Group. ORMD also covers Consumer Protection, Trust Risk, and Enterprise Fraud Risk.

To facilitate implementation of ORM tools in the business lines of both the parent bank and its subsidiaries, officers are deputized and serve as embedded Deputy Operational Risk Officers (DORO). A DORO therefore functions as ORMD's liaison to and implementation arm in the business units.



FIG. 7 OPERATIONAL RISK MANAGEMENT DIVISION

# Resiliency, Information Security, and Systems Division:

The Resiliency, Information Security, and Systems Division (RISS) is responsible for ensuring the bank's capability to plan and respond to incidents and business disruptions and enable the continuity of key business operations at predefined acceptable levels. Another function of the division is to provide the processes and methodologies designed to protect the information assets of the bank from unauthorized access, use, misuse, disclosure, destruction, modification, or disruption. This unit also ensures the efficiency and proper implementation of the various systems used by CRISMS.

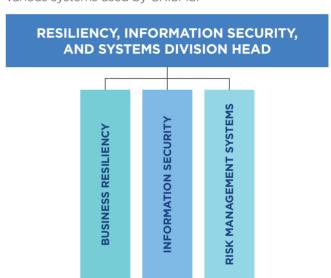


FIG. 8 RESILIENCY, INFORMATION SECURITY, AND SYSTEMS DIVISION

The Credit Management Group (CMG)

The Credit Management Group (CMG) focuses on the operational and front-end aspect of the credit cycle.

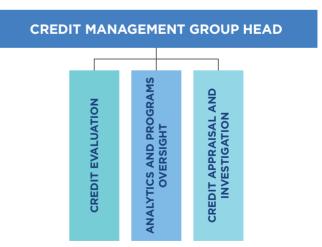


FIG. 9 CREDIT MANAGEMENT GROUP

Major responsibilities of CMG include:

- Providing inputs on the credit quality of accounts to ascertain that all credit issues are disclosed and discussed thoroughly, so that approving authorities can render decisions based on adequate information
  - Prepares financial analysis and spreadsheets to provide input for credit risk assessment and credit packaging; issues and reviews credit risk ratings
  - Strengthens loan portfolio quality; guides business units and determines which accounts are weak or are potential problem loans
  - o Subjects the portfolio to stress testing to determine the potential effect on the loan portfolio of possible stress scenarios, in order to assist management in formulating contingency plans for the portion of the portfolio that is vulnerable
  - o Provides property valuation to ensure adequate collateral security as a second way out of the bank's lending activities
- Formulating and amending credit policies through benchmarking, industry research, keeping updated with regulatory requirements and international risk standards, and ensuring compliance with all BSP requirements
  - o Reviews policies formulated by various business units/groups within the bank, and of subsidiaries such as RSB and Bankard to ensure that their policies are generally aligned with the parent bank's policies
  - Reviews/revises annually credit concentration limits such as industry, country and counterparty limits for CBG and Treasury by consulting the Corporate Planning Group, CBG, and Treasury on business requirements and risks
- Prepares various regulatory and management reports to provide the needed inputs for audited financial reporting, compliance with regulatory requirements, and as a tool for managing the loan portfolio and for credit decision-making

# Chief Risk Officer

The chief risk officer (CRO) shall have sufficient stature, authority, and seniority within the bank. He shall be independent from executive functions and business line responsibilities, operations and revenue-generating functions, and shall have access to such information as he deems necessary to form his judgment. The CRO shall have direct access to the Board of Directors and the Risk Oversight Committee without any impediment. He shall serve on a full-time basis and shall functionally report to the ROC.

Responsibilities of the CRO: The CRO has the broad and exclusive responsibility for all risk issues. The CRO performs the critical executive function relating to risk management. The CRO should be able to adequately communicate the risk assessment to the Board and facilitate sound board-level risk decisions. The CRO shall be responsible for overseeing the risk management function and shall support the Board in the development of the risk appetite and risk appetite statement of the bank and for translating the risk appetite into a risk limits structure. The CRO shall likewise propose enhancements to risk management policies, processes, and systems to ensure that the bank's risk management capabilities are sufficiently robust and effective to fully support strategic objectives and risk-taking activities.

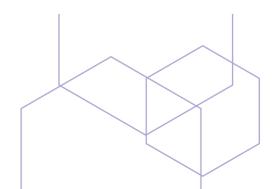
# Role of Parent Bank and Subsidiaries

The Board and senior management of subsidiaries will be held responsible for effective risk management processes at the subsidiary level and must have appropriate influence in the design and implementation of risk management in the subsidiary. Conversely, the board and management of the parent bank is responsible for the risk management of the Group and must exercise oversight over its subsidiaries with appropriate processes established to monitor the subsidiaries' compliance to the Group's risk management practices.

# Three Lines of Defense Model

Notwithstanding its defined specific risk management functions, the Group recognizes that the core banking activity of managing risks is not the sole province of CRISMS and CMG. It is rather a function that cuts across the entire organization.

In the Three Lines of Defense model, management control is the first line of defense in risk management, the various risk control and compliance oversight functions established by management are the second



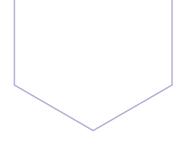


line of defense, and independent assurance [or audit] is the third. Each of these three lines plays a distinct role within the organization's wider governance framework.<sup>5</sup>

	Responsibilities	
	Every employee is a risk officer; the day to day management of all material risks is the responsibility of all bank personnel	
	Business lines & support units:	
1st Line: Business Lines & Support Units	<ul> <li>Know our customers well and are best placed to act in both customers' and RCBC's best interests</li> </ul>	
Support Onits	<ul> <li>Own the risks and are responsible for identifying, monitoring, and controlling them to stay within appetite</li> </ul>	
	o Are responsible for promoting a culture of compliance and control	
	Risk control owners for their respective specialized risk types:	
	<ul> <li>Monitor and facilitate the implementation of effective risk management practices by the 1st line</li> </ul>	
2nd Line:	<ul> <li>Set standards by which the 1st line is expected to manage risk, including compliance with applicable laws, regulatory requirements, policies, and other relevant standards</li> </ul>	
Risk & Control Units	<ul> <li>Develop and maintain policies, standards and guidelines, set risk appetite and limits</li> </ul>	
	<ul> <li>Challenge the 1st line on effective risk management, their inputs to, and outputs from, the bank's risk management tools</li> </ul>	
	<ul> <li>Oversee the optimization of risk- reward trade-off</li> </ul>	
	Scope of responsibilities is defined by risk type, and not constrained by functional/ business/organizational boundaries	
	Auditors:	
3rd Line:	<ul> <li>Evaluate the effectiveness of the risk governance framework (design &amp; implementation)</li> </ul>	
Audit	<ul> <li>Provide an independent, objective assessment to improve the effectiveness of the first two lines of defense</li> </ul>	

# 1ST LINE OF DEFENSE: BUSINESS LINES & SUPPORT UNITS

The first line of defense is the risk-originating units of the bank, which are the business lines and support units. They originate products and activities which are the source of risks. They are, therefore, in a best position to address risk issues at the onset. Business lines are expected to embed the risk governance framework and sound risk management practices into their respective standard



operating procedures. It is the responsibility of every level of management, in every business or functional unit, under the oversight of the Board, to ensure that the Risk Management Process is performed. The establishment of a bank-wide "independent risk management function" to assist the Board does not take away the responsibility for risk management from the line business/functional units. They must, therefore, adhere to all applicable policies, procedures, and processes established by the risk management function.

The management of credit risk for instance encompasses the Group's various units involved in the credit or lending cycle spanning origination, evaluation, approval, implementation/account management, and collection/remedial management. Each stage of the cycle is governed by a specific set of policies and procedures.

The same is true with the management of market, interest rate, and liquidity risks. As a general principle, risk-taking units (e.g. Trading, Investment, and Liquidity desks) are themselves risk managers, and are therefore expected to recognize and identify the risks attributed to various traded instruments, investment outlets, and counterparties. Moreover, they are expected to exercise risk control via observance of trading and/or investment rules, and compliance to risk limits set by regulation and those internally approved and set by the Board. Risk control units (e.g. Treasury back office, Settlements) on the other hand are reposed with the responsibility of being the second line of defense.

The management of operational risk too is the responsibility of all Group personnel, with all units of the Group effectively becoming stakeholders in the ORM Framework. In addition to the ORM tools employed by the Group, operating manuals and policies relating to people, process, and systems management are in place and are supplemented by the Group's risk-based internal audit process.

# 2ND LINE OF DEFENSE: RISK & CONTROL UNITS

The second line of defense are the control functions; independent of the first line. The second line is responsible for developing and implementing a policy framework that reduces or eliminates preventable risks, and reduces the likelihood and impact of strategic and external risks. The second line of defense must:

 Identify, monitor, and escalate risk issues to the Chief Risk Officer;

 $<sup>^{5}</sup>$  Institute of Internal Auditors, 2013. "The Three Lines of Defense in Effective Risk Management and Control"

- Oversee and challenge first line risk-taking activities and review first line risk proposals; and
- Set risk data aggregation, risk reporting, and data quality requirements.

### Risk Types

Risk types are those risks that are inherent in our strategy and business model. These risks are managed by distinct risk type frameworks.

Risk Type		2nd Line Ownership
1.	Credit Risk	Credit Management Group
2.	Credit Concentration Risk	Credit Management Group
3.	Market Risk	CRISMS
4.	Interest Rate Risk	CRISMS
5.	Liquidity Risk	CRISMS
6.	Operational Risk	CRISMS
7.	Strategic Risk	Corplan, Strategic Initiatives
8.	Reputation Risk	Marketing Group

# Operational Risk Subtypes

At the enterprise level, the Operational Risk Management function under CRISMS has overall responsibility for Operational Risk as Risk Control Owner in the 2<sup>nd</sup> line of defense. However, the broad scope of Operational Risk requires subject matter expertise and specialization in areas such as: IT, Compliance, ML/TF, Fraud, Legal, etc. These specialized areas are categorized as Operational Risk subtypes. The Risk Control Owners responsible for Operational Risk subtypes have the same level of authority and responsibility for setting risk management standards as all other Risk Control Owners. They are not subordinated to the Operational Risk Management function. The Operational Risk Management function collaborates with all Risk Control Owners to ensure Risk Management standards are applied consistently.

Operational Risk Subtype		2nd Line Ownership	
1.	IT Risk	IT Shared Services Group	
2.	Information Security Risk	CRISMS	
3.	<b>Business Continuity Risk</b>	CRISMS	
4.	Regulatory Risk	Regulatory Affairs Group	
5.	Compliance Risk	Regulatory Affairs Group	
6.	ML/TF Risk	Regulatory Affairs Group	
7.	Fraud Risk	CRISMS	
8.	Legal Risk	Legal Affairs Group	

# 3RD LINE OF DEFENSE: AUDIT

The third line of defense is internal audit. Internal audit reviews the effectiveness of risk management practices. It confirms the level of compliance, recommends improvements, and enforces corrective actions when necessary.

# **Sustainable Finance**

Climate change is real and its impact presents a clear and present danger to humanity. The Philippine archipelago is highly vulnerable to the impact of climate change. According to Global Climate Risk Index 2018, the Philippines is the fifth most vulnerable to climate change. Communities living in our coastal areas risk flooding due to rising sea level. Increasing frequency of extreme weather events, i.e. erratic and high rainfall, severe typhoons or rising temperatures causing drought are threatening normal life and endangering fragile ecosystems.

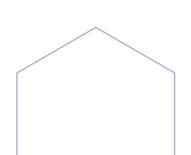
Under the Paris Agreement on Climate change, Philippines have committed to reduce 70% of its greenhouse gas emissions by 2030 to reduce global warming to 1.5 degrees. We believe that the financial services sector has the opportunity to play a key role in this major global initiative and therefore must spearhead the fight against climate change.

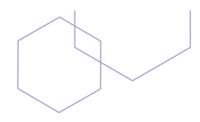
At RCBC we believe that understanding the effects of and managing climate change is prudent risk management. As a leading Domestic Financial Institution and a responsible corporate entity, we are committed to doing our part to reduce the impact of global warming and support the Government in its commitment to Sustainable Development Goals.

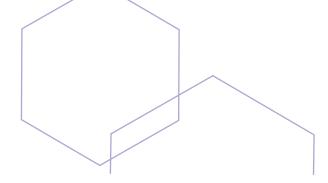
# RCBC SUSTAINABLE STRATEGY

RCBC is committed to uphold social and environmental responsibility in all its business activities. We recognize that balancing non-financial factors such as environmental and social issues with financial priorities is essential to being a good corporate citizen and is fundamental to risk management and the larger interest of our investors and shareholders.

RCBC aims to embed awareness of environment and social issues within the organization, with our clients and in the communities that we serve. The bank believes that good sustainable practices is a key pillar of responsible lending which can have a meaningful impact on the communities and environment.







# SOCIAL AND ENVIRONMENT MANAGEMENT DUE DILIGENCE

The SOCIAL AND ENVIRONMENTAL MANAGEMENT SYSTEM (SEMS) of RCBC requires all lending relationships/credits, both pipeline and portfolio, are vetted from a social and environmental risk perspective.

The social and environmental impact assessment process is a systematic way of identifying and assessing the type and scale of impact a project may have on the environment and the communities. The SEMS assessment takes place before a lending decision is made and continues during the life cycle of the loan agreement with the client.

We have conducted social and environment due diligence reviews on our investments in fossil fuel fired power plants. We will continue to engage our clients, share best practices and support their efforts to seek solutions that reduce the impact on the environment.

# **RISK AND OPPORTUNITIES**

We believe in understanding, measuring and mitigating the risks associated with transition to low carbon and climate resilient future. We will align our business strategy with national priorities and overtime rebalance our portfolio mix that creates value and benefits our stakeholders.

We are also cognizant of the opportunities that will arise as we transition to this new world order. According to the International Energy Agency a global transition to meet this goal will require more than €30 trillion to be invested in clean energy and efficient infrastructure by 2035. We want to be well positioned to participate and finance this transition.

We have taken important first steps to reduce our corporate carbon footprint, finance the flow of funds into low carbon and climate resilient future not only in the Philippines but also within ASEAN. Our contribution to lower our carbon footprint, support sustainable finance initiatives and Sustainable Development Goals in the following ways:

- RCBCs Corporate Head Office in Manila is located in a LEED Gold certified building
- Funded projects that support UN Sustainable Development Goals. Specifically, Clean Water and Sanitation, Affordable and Clean Energy, Decent Work and Economic Goals, Reduce Inequality, Sustainable Cities and Communities, Responsible Consumption and Production and Life on Land.

- Participated in 14 renewable energy and energy efficiency financing deals including direct financial support to South East Asia's largest solar power plant and served as the biggest funder to the 132.5MW solar farm in Cadiz City, Negros Occidental, Philippines
- Channeled more than P13Billion to fund projects and loans that provide access to social needs directly improve living conditions of Filipinos

We have voluntarily placed several economic sectors on our funding exclusion list. We will not finance (new) projects to fund Tobacco, Alcohol and Gaming investments. Our existing exposure to these sectors remains considerably small relative to our total loans.

# **NEXT STEPS**

RCBC has recently issued a Sustainable Finance Framework which articulates our strategy to prioritize fund raising and lending to priority sectors. Earlier this year the Bank raised Peso 15 Billion (USD 290 Million) under its Green Finance Framework. The issue was the first green bond from the Philippines under the ASEAN Green Bond Standards and proceeds were utilized to fund eligible green assets.

The world faces unprecedented challenges on account of climate change. Achieving global goals requires the participation of all sectors of civil society. We are ready to do our part.

# **Credit Risk**

# **RISK ASSESSMENT**

Credit Risk is the risk of loss arising from a counterparty's failure to meet the terms of any contract with the bank or otherwise perform as agreed. Credit risk stems from the probability that the borrower, issuer or counterparty in a transaction may default and cause potential loss to the Group, as it is exposed to risk as a trading counterparty to dealers and customers, as direct lender, and as a holder of securities.

The assessment of this risk, in relation to its impact on capital adequacy, is governed by the Standardized Approach, as prescribed under Basel II and by BSP Circular 855.

The Bank uses a credit risk rating system that permits credit analytics and qualitative features that accommodate expert judgment when assessing credit worthiness. Following the Group's efforts to align with

international best practice, the Bank, since 2013, has been using the following Standard and Poor's (S&P) Scorecards:

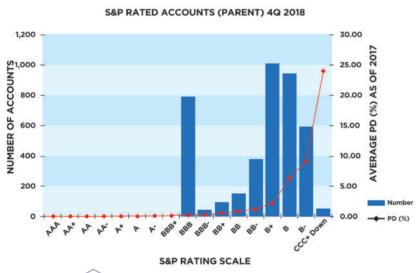
- · Generic Corporate Scorecard: General framework for corporate borrowers regardless of industry
- Utilities Suite: Scorecards covering power (electricity, gas, power), generation, transmission, distribution
- Real Estate Developer: Scorecards covering real estate entities engaged in diversified development & sale, and buying & selling of a portfolio of real estate assets
- Small & Medium Enterprise: Scorecard for borrowers classified as small or medium
- Overlays: Parent-subsidiary and multi-activity & holding company
- Financial Institutions: Scorecard for banks

The S&P scorecards are a formalization of the S&P rating methodology. By applying the same principles of assessing credit-worthiness, the scorecards leverage on S&P's extensive rating experience and over 30 years of available default data, thus serving a need specific to low default portfolios and institutions that may have issues with the existence (or non-existence) of clean historical credit and default data.

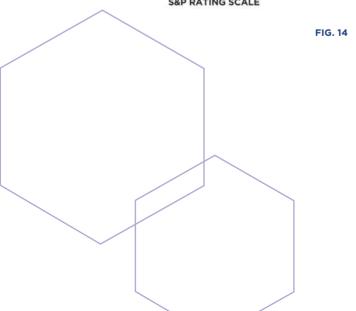
The Scorecards are designed to be used for: 1) the whole of corporate lending by RCBC, RSB, and Malayan Leasing, 2) relevant portfolio assessed by Treasury and Trust for investment purposes, and 3) the SME portfolio of both RCBC and RSB. The resulting ratings shadow the international S&P rating scale.

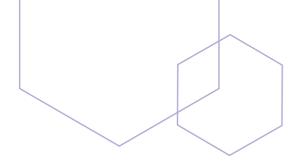
As of December 2018, the distribution of all rated accounts is as follows:

# **S&P RATED ACCOUNTS (PARENT) 4Q 2016**



RATING	NO. OF ACCOUNTS	PD (%)
AAA	0	0.00
AA+	0	0.00
AA	0	0.01
AA-	0	0.02
A+	0	0.05
Α	0	0.05
A-	0	0.08
BBB+	1	0.13
BBB	423	0.22
BBB-	21	0.26
BB+	64	0.53
BB	88	0.75
BB-	276	1.28
B+	865	2.20
В	833	6.26
B-	480	9.16
CCC+ Down	42	23.96
TOTAL	3,093	





The general description of each rating grade is as follows:

S&P Letter Grade	Description	
AAA	Extremely strong capacity to meet financial commitments	
AA+		
AA	Very strong capacity to meet financial commitments	
AA-		
A+	Strong capacity to meet financial commitments,	
Α	but somewhat susceptible to adverse economic	
A-	conditions and changes in circumstances	
BBB+	Adequate capacity to meet financial commitments, but more subject to adverse economic conditions	
BBB		
BBB-		
BB+	Less vulnerable in the near-term but faces major	
ВВ	ongoing uncertainties to adverse business, financial	
BB-	and economic conditions	
B+	More vulnerable to adverse business, financial and	
В	economic conditions but currently has the capacity	
B-	to meet financial commitments	
CCC+	Currently vulnerable and dependent on favorable business, financial and economic conditions to meet financial commitments  Currently highly vulnerable	
ссс		
Lower than CCC		

Following BSP Circular 855, the Group has set out to subject all accounts to risk rating either on an individual or collective basis.

Investment securities likewise undergo credit evaluation. The latter is initiated by the Treasury group, and later validated by the Credit Management Group (CMG). International ratings play a major role in the determination of a security's acceptability.

For the Group's consumer loans portfolio, risk assessment is performed on an individual borrower through the use of credit application scorecards, developed alongside Fair Isaac Corp (FICO), for Housing, Auto and Personal Loans. For Corporate Salary Loans, however, a rule-based set of credit criteria on company accreditation and borrower evaluation is used.

The credit application scorecard developed with FICO makes use of customer, loan and collateral characteristics which have been assigned weights based on their predictive power in determining the propensity of an account to default or maintain a satisfactory credit performance.

The Group likewise utilizes FICO-developed credit scoring and behavioral scorecards for its cards portfolio. The main objective of credit scoring is to decrease

the risk of accepting potentially bad applicants, thus, lowering credit provisions, while balancing the approval rate to a satisfactory level. The system awards points for each factor that helps predict who is most likely to repay a debt. A total number of points – a credit score, helps predict how credit-worthy an applicant is, how likely he is to pay a loan, and make payments when due. The behavioral scorecard on the other hand is a rating tool based on several existing customer's characteristics which are used to evaluate the continuing credit risk primarily of the existing portfolio. It is expected that the behavioral scorecard developed would be effective in discriminating between good and bad accounts across different time periods.

The assessment of the Group's exposure to credit risk is also manifested in its loan loss/impairment provisioning process which normally considers the worst provisioning level resulting from the following approaches: a) required reserves based on the BSP's latest Report of Examination, b) required provisions following the application of internal credit risk assessment tools, and c) impairment testing. The total credit risk exposure of the Group, net of provisioning, is detailed in Note 4.4.1 of the accompanying Notes to Financial Statements. The details of the Group's impairment testing exercise are found in Note 16 of the NFS.

# **Expected Credit Loss**

The ECL framework is approached on a group-wide basis, with peculiarities depending on the portfolio and asset classes being assessed.

The ECL is computed in line with the standard Basel formulation of ECL = PD x LGD x EAD. Both the PD and LGD parameters are based on the Group's credit experience, while EAD is the outstanding loan balance at any given cut-off. At least for the parent bank, the PDs are validated default probabilities arising from its use of the S&P Scorecards. LGD on the other hand is based on an analysis of 5-yrs worth of recovery experience, taking into account both the facility and collateral position at time of default, and the recovery method employed.

In addition to the standard ECL formulation, an overlay methodology is likewise employed. An overlay represents a forward-looking view of credit that may be based on macroeconomic studies or other bottom-up approaches that serve to modify any or all of the variables used in ECL calculation.

To further its assessment of credit risk, the Group performs credit risk stress testing using break-even sales and cash flow debt service to determine a borrower's vulnerability. In addition, both the Parent Company and its major subsidiary RSB participate in the semi-annual run of the uniform stress testing exercise for banks initiated by the BSP.

# **RISK MONITORING AND REPORTING**

The following table summarizes the various reports produced by the Group to monitor its credit risk exposures.

ANNUAL REPORTS	DESCRIPTION
Industry Exposure Report (IER) - FCDU	FDCU breakdown as to industry

SEMI ANNUAL REPORTS	DESCRIPTION
S&P Rating Model Performance Review	Internal credit risk rating model performance review and backtesting of probability of default
Risk Rating Transition/ Migration and Analysis	Matrices that shows actual performance of the rating system over time

QUARTERLY REPORTS	DESCRIPTION
Bad Debts	Report on accounts considered bad debts following MORB X136.1 definition
Stress Testing of Credit Risk	BSP's Uniform Stress Testing Program for Banks
Loan Portfolio Stress Test	Assessing the loan portfolio's vulnerability to adverse events
NPL Sectoral Analysis	NPL by industry

MONTHLY REPORTS	DESCRIPTION
Expected Credit Loss	Computation of the required allowance for credit losses and monitoring adequacy of booked reserves
Credit Exposure Report (CREDEX)	Credex and BSP code assignment based on the specific reserves and rating of account
Past Due Report	Consolidated Status Reporting of Past Due Accounts as updated by RMs
Non-Performing Loans (NPL)	Report on past due, NPL and Net NPL level and ratio of the bank
New Real Past Due Loans	Monitoring of new problem loans based on lending unit's status/remarks in Past Due Report
Industry Exposure Report (IER)	Monitoring of exposures per industry against internal limit
Alcohol, Tobacco and Gaming Exposures	Mnitoring of exposures to alcohol, tobacco and gaming industries against internal limit
Top 50 Borrowers Top 50 Past Due Loans Top 50 Non-Performing Loans Top 50 Exposures (Group/Individual)	Monitoring of concentration risk
Consolidated Industry Exposure Report	Monitoring concentration risk per Industry of consolidated RCBC, RSB and RLFC Portfolios
Consolidated top Borrowers Report	Monitoring of concentration risk

These reports in turn are disseminated to both the Group's risk-taking units for guidance; and more importantly to Senior Management and the ROC.

# **Credit Concentration Risk**

Credit Concentration Risk is the risk of loss arising from over-exposure to specific industries, borrower, counterparty, or group. The Group monitors concentrations of credit risk by sector. An analysis of concentrations of credit risk of the loan portfolio at the end of the reporting period is shown in Note 11.1 of the NES.

# **RISK ASSESSMENT**

Other than the various measures of risk concentration, the Group measures credit concentration risk using a simplified application of the Herfindahl-Hirschman Index (HHI) approach.

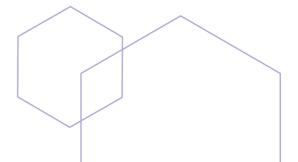
Mathematically, the HHI is the sum of the squares of the relative portfolio shares, divided by the squared portfolio shares sum. If percentages were to represent the relative portfolio shares, the HHI formula is simply the sum of the squares of these percentages, as the square of 100% (the percentage sum) is one (1). For 2018, credit concentration risk for both the parent and the consolidated entity has been assessed as "moderate".

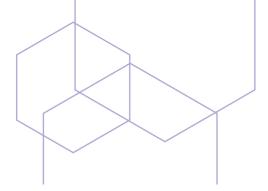
While the HHI find usefulness in indicating industry concentration, the same may not be said for borrower concentration, as the index does not take into account a possible skewed lending behavior towards individual borrowers, which itself is an indication of credit concentration. The parent bank therefore supplements the HHI by adopting a Comprehensive Concentration Index (CCI). Mathematically, the CCI is the sum of the proportional share of the leading borrower (or borrowers) and the summation of the squares of the proportional sizes of each borrower, weighted by a multiplier reflecting the proportional size of the rest of the portfolio. The CCI therefore provides a view of the dispersion of the portfolio.

The Group works with correlations to further its analysis of concentration risk and stress testing. Using latest national accounts data, the Group regularly tracks correlations among industries to see which of its exposures are likely to move in similar directions.

# **RISK MONITORING AND REPORTING**

CRISMS monitors portfolio credit concentration on a regular basis, with information relayed to frontline and support units. It is likewise reported monthly to the ROC, and eventually to the Board. CRISMS likewise includes





in its monitoring and reporting activity the information on compliance to set individual credit risk limits, particularly SBL. The daily monitoring of availments vs. limits approved per borrower (including SBL) however rests with the implementing/operations units.

# **Market Risk**

Market Risk is the risk of loss arising from adverse movements in market prices. The Group assumes market risk in trading activities by taking positions in various financial instruments, such as foreign exchange, fixed income, and derivative contracts. Its understanding of what constitutes market risk is guided by relevant local regulatory issuances, notably BSP Circular 544, as well as by the BIS Basel Committee on Bank Supervision, notably the "Principles for the Management and Supervision of Interest Rate Risk".

As of end December 2018, the following tables reflect the balances of the Group's portfolios exposed to market risk.

# FAIR VALUE THROUGH PROFIT AND LOSS

# **Fixed Income Portfolio (PhP Million)**

	Face Value	Coupon	Weighted Average Years	Weighted Average Book Yield	Modified Duration	Book Value	Market Value	Market Yield
FVTPL								
Peso Denominated Holdings								
CORP BOND	156.27	7.05	2.00	7.02	1.80	156.00	155.62	7.14
FXTN	1425.52	4.24	3.94	6.50	3.20	1339.82	1334.20	6.95
ROP GPN	5.00	5.73	11.21	5.42	6.75	4.99	4.88	6.27
RTB	82.10	4.63	7.17	7.07	5.51	73.22	72.97	7.06
T BILL	717.05	-	0.76	5.55	0.70	687.66	682.54	6.64
Foreign Currency Denominated H	oldings							
FGN CORP BOND	1095.50	3.73	0.76	3.05	0.70	1095.97	1093.13	3.34
FGN GOCC	106.58	7.26	0.45	3.00	0.43	109.27	108.34	3.43
FGN SOV BOND	708.32	6.67	1.95	2.87	1.60	725.95	719.12	3.24
FGN T BILL	119.70	0.00	0.30	2.37	0.28	118.86	118.85	2.38
ROP	340.40	7.27	4.25	2.43	3.10	357.92	351.24	2.71
TOTAL FVTPL	4756.44	4.12	2.28	4.57	1.87	4669.65	46	5.03

# Foreign Exchange Portfolio (PhP Million)

FOREIGN EXCHANGE RISK EXPOSURES		
USD	-452.35	
JPY	-42.54	
CHF	82.22	
GBP	47.43	
EUR	-297.16	
CAD	9.09	
AUD	-1.66	
SGD	89.58	
OTHER	109.92	
Sum of net long	338.26	
Sum of net short	-766.71	
Overall net open position	766.71	
Total Risk Weighted FX Exposures	766.71	

# **Derivatives Portfolio Year-End Profile**

FX Swaps	Notional Amount (USD millions)	Notional Amount (PHP millions)
Trading		
Sell/Buy USD (Borrow PHP)	412.05	21,665.67
Buy/Sell USD (Lend PHP)	368.54	19,377.72
GROSS POSITION	780.59	41,043.40
NET POSITION	43.51	-2,287.95

Other Swaps	Peso IRS (PHP Millions)	USD IRS (PHP Millions)	USD-PHP Cross Currency
Trading			
Received Fixed - Pay Float	5,930.00	168.72	124.22
Pay Fixed - Receive Float	5,050.00	277.13	28.82

# FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

# Fixed Income Portfolio (PhP Million)

	Face Value	Coupon	Weighted Average Years	Weighted Average Book Yield	Modified Duration	Book Value	Market Value	Market Yield
FVTPL								
Peso Denominated Holdings								
CORP BOND	156.27	7.05	2.00	7.02	1.80	156.00	155.62	7.14
FXTN	1425.52	4.24	3.94	6.50	3.20	1339.82	1334.20	6.95
ROP GPN	5.00	5.73	11.21	5.42	6.75	4.99	4.88	6.27
RTB	82.10	4.63	7.17	7.07	5.51	73.22	72.97	7.06
T BILL	717.05	-	0.76	5.55	0.70	687.66	682.54	6.64
Foreign Currency Denominated Hold	ings							
FGN CORP BOND	1095.50	3.73	0.76	3.05	0.70	1095.97	1093.13	3.34
FGN GOCC	106.58	7.26	0.45	3.00	0.43	109.27	108.34	3.43
FGN SOV BOND	708.32	6.67	1.95	2.87	1.60	725.95	719.12	3.24
FGN T BILL	119.70	0.00	0.30	2.37	0.28	118.86	118.85	2.38
ROP	340.40	7.27	4.25	2.43	3.10	357.92	351.24	2.71
TOTAL FVTPL	4756.44	4.12	2.28	4.57	1.87	4669.65	46	5.03

The Group's exposures are generally sensitive to market factors such as yield curves, foreign exchange rates, security prices, as well as the implied volatilities of the corresponding options instruments of these factors. Market risk generally emanates from the Bank's proprietary trading portfolios. Non-traded market risk may also arise from the distribution activities covering traditional treasury products as well as selected derivatives instruments.

# **RISK ASSESSMENT**

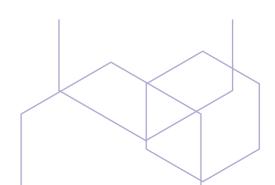
The assessment of market risk, as it relates to capital adequacy, follows the Standardized Approach.

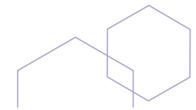
The market risk metrics in use, each of which has a corresponding limit, include the following:

- Nominal Position: An open risk position that is held as of any point in time expressed in terms of the nominal amount of the exposure
- Dollar Value of 01 (DV01): An estimate of the price impact due to a one-basis point change in the yield of fixed income securities. It effectively captures both the nominal size of the portfolio as well as its duration. A given DV01 limit accommodates various combinations of portfolio nominal size and duration, thus providing a

degree of flexibility to the trading/risk taking function, but at the same time represents a ceiling to the rate sensitivity of the exposure according to the Group's risk appetite.

• Value-at-Risk (VaR): An estimate of the maximum potential amount of loss that a given risk exposure is unlikely to exceed during a given time period, at a given level of statistical confidence. Analytically, VaR is the product of: (a) the sensitivity of the market value of the position to movement of the relevant market risk factors and (b) the volatility of the market risk factor for the given time horizon at a specified level of statistical confidence. Typically, the Group uses a 99% confidence level for this measurement. VaR is used as a risk measure for trading positions, which are marked-to-market (as opposed to exposures resulting from banking or accrual book assets and liabilities). Foreign Exchange Position VaR uses a one-day holding period, while Fixed Income VaR uses a defeasance period assessed periodically as appropriate to allow an orderly unwinding of the position. VaR models are backtested to ensure that results remain consistent with the expectations based on the chosen statistical confidence level. While the Parent

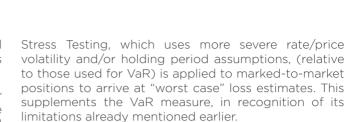




Bank and RSB use VaR as an important tool for measuring market risk, it is cognizant of its limitations, notably the following:

- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature.
- VaR is based on historical volatility. Future volatility may be different due to either random, one-time events or structural changes (including changes in correlation).
   VaR may be unable to capture volatility due to either of these.
- The holding period assumption may not be valid in all cases, such as during periods of extremely stressed market volatility.
- VaR is, by definition, an estimate at a specified level of confidence. Losses may occur beyond VaR. A 99% VaR implies that losses can exceed VaR 1% of the time.
- In cases where a parametric distribution is assumed to calculate VaR, the assumed distribution may not fit the actual distribution well.
- VaR assumes a static position over the holding period. In reality, trading positions change, even during the trading day.

A summary of the VaR position of the trading portfolio as of December 31, 2018 of both the Group and the Parent Bank are found in Note 4.3 of the accompanying NFS.



The stress testing parameters, at any point in time, are subject to the approval of the ROC. The Group uses the following stress parameters for interest rate exposures in light of the stress events in recent years particularly the Global Financial Crisis and European Crisis, which resulted to more volatile global and domestic markets:

- For global interest rates, an upward and downward 300 basis point parallel rate shock;
- For local interest rates, an upward and downward 400 basis point parallel rate shock;

For foreign exchange portfolio, stress assumptions are mainly based on scenarios that triggered extreme volatility in currency trading. For financial options, the stress levels are generally based on the 2007/08 global financial crisis.

# Model Back-Testing

Recognizing that VaR modeling is not perfect, the Group employs appropriate back-testing methodology to perform a "reality check" on the VaR models used. To this end, the Group performs clean and dirty back-testing on the VaR models across all portfolios. Any change in portfolio value in excess of the day's VaR is treated as an exception.

# **RISK MONITORING AND REPORTING**

Market risk MIS includes the following:

Report	Description	Frequency	User
Limits Monitoring	Report showing the following limits vs. levels: position, P&L, MAT-Loss, DV01, MAT-VaR	Daily	CRO, Treasurer, Portfolio Managers
PVaR, DVaR, and Stress VaR	Report showing the maximum potential loss for each portfolio during business-as-usual and stress scenarios	Daily	CRO, Treasurer, Portfolio Managers
ALCO Market Risk Report	Report showing latest exposures vs. approved market risk limits	Weekly	ALCO

On a monthly basis, the daily and weekly information above are reported to the ROC, along with month-on-month movement, averages, noted exceptions and limit breaches.

# Management Action Triggers (MATs)

MAT defines a limit which, if breached, should activate a process whereby the risk-taking function is to seek senior management guidance and approval on appropriate action to take concerning the position in question. MAT breaches are discussed at the next ALCO, and in the subsequent ROC meeting.

# Limit Breaches

Unlike Management Action Triggers, actual limit breaches occur when hard limits, such as position limits, DV01, or MTD loss limits are breached.

The risk-taking units are responsible for monitoring limits and are consequently held accountable for any of their limit breaches.

All limit breaches are reported to Senior Management, ALCO, and subsequently to the ROC.

The plan to address the limit breach is discussed and approved by Senior Management.

# **Interest Rate Risk in the Banking Book**

Interest Rate Risk in the Banking Book (IRRBB) is the risk of loss arising from movements in interest rates that affect the bank's banking book positions. IRRBB becomes inherent in the current and prospective interest gapping of the Group's balance sheet. Whereas market (or price) risk is primarily associated with trading income, IRRBB is more concerned with balance sheet positions that have more permanence, and therefore responsible primarily for accrual income.

In general, IRRBB encompasses the following:

- Repricing Risk risks related to the timing mismatch in the maturity and re-pricing of assets and liabilities and off-balance sheet short and long term positions;
- **Yield Curve Risk** risks arising from changes in the slope and the shape of the yield curve;
- Basis Risk risks arising from hedging exposure to one interest rate with exposure to a rate which re-prices under slightly different conditions; and
- Option Risk risks arising from options, including embedded options (e.g. consumers redeeming fixed rate products when market rates change).

# **RISK ASSESSMENT**

The construction of an Interest Rate (IR) gap is the starting point of an IRRBB analysis. Such IR gap is based on certain assumptions, the key ones being:

- Loans and time deposits are subject to repricing on their contractual maturity dates. Nonperforming loans, however, are not re-priced;
- Debt securities classified under FVOCI and HTC are bucketed based on their repricing profile. Held-for-trading securities are considered nonrate sensitive; and
- For assets and liabilities with no definite repricing schedule or maturity, slotting is based on the Group's empirical assumptions.

The Group's December 31, 2018 IR Gap is as presented in Note 4.3.2 of the NFS.

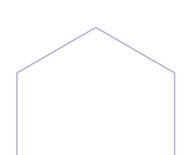
# NII-at-Risk

The Group quantifies such risk by imputing estimated interest rate changes to the re-pricing profile of assets and liabilities and subsequently calculating the difference between net interest income and expense over the next 12 months. The resulting figure is called the **Net Interest Income (NII)-at-Risk**. This approach is commonly referred to as the "earnings" perspective of calculating IRRBB, consisting of the simulation of interest flow changes in a short-term horizon, typically less than one year, bearing in mind repricing moments in that horizon.

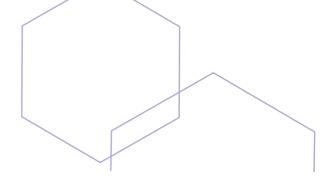
The following table summarizes the potential impact Group's annual net interest income, given the above December 2018 IR Gap. For consistency in the aggregation of the enterprise wide interest rate risk exposures, the UniBank applies the same rate shocks used in determining the stress levels in the investment and trading portfolios:

- For global interest rates, an upward and downward 300 basis point parallel rate shock;
- For local interest rates, an upward and downward 400 basis point parallel rate shock.

Sensitivity of Earnings	Sep-18	Dec-18
NII-at-Risk (BAU)	4.02%	7.80%
NII-at-Risk (Stress)	4.10%	5.34%







Additional scenarios may be simulated as the need arises more so during period of heightened volatility. Moreover, the same is updated should any of the stress points be breached.

# **RISK CONTROL**

Consistent with the view that reputation risk is a product of other material risks, controlling the magnitude of reputation risk is attained by controlling those of the others'.

### **Quantitative Controls**

Limits are quantitative measures based on forward-looking assumptions that form the risk appetite statement of the Bank. These are set to manage the impact of IRRBB to capital (Economic Value of Equity) and earnings (Net Interest Income-at-Risk).

# **ROLES AND RESPONSIBILITIES**

- a) The Balance Sheet Management Segment of the Treasury Group, which is part of the first line of defense, shall comply with all limits set, and shall be responsible in managing the Bank's asset and liability mix, repricing gaps, and net interest margin through pricing to mitigate potential IRRBB.
- b) The Market and Liquidity Risk Management Division, which is part of the second line of defense, shall identify, measure, control, and monitor IRRBB. Regular reporting and immediate escalation and notification are important to ensure active management of the risk.
- c) The Asset and Liability Management Committee approves the Bank's funding initiatives and pricing structure, and endorses to the ROC for its approval, all limits and policies governing IRRBB.

# Qualitative Controls

To ensure IRRBB metrics remain reliable and reasonable, models and assumptions used need to undergo the following checks:

 a) Model Validation: The models to measure IRRBB are validated (regularly or as needed) by a thirdparty - either internal or external, to assess the conceptual soundness and mathematical calculations of the models used.

- b) **Back-Testing:** This involves statistical methods to determine whether a model's risk estimate is consistent with the assumptions on which the estimate is based on.
- c) Independent Assessment: This involves auditing exercise across the whole risk management process. Internal Audit, as a third line of defense, shall perform regular and independent assessment of the IRRBB process and practices to ensure consistency and compliance with established practices.

# **RISK MONITORING AND REPORTING**

The NII-at-Risk is regularly monitored by CRISMS, and reported monthly to the ROC.

# **Liquidity Risk**

Liquidity Risk is the risk of loss arising from a bank's inability to meet its obligations when they come due without incurring unacceptable losses. A potential or probable loss to earnings and capital arising from the Group's inability to meet its obligations when they fall due may be due to either the Group's inability to liquidate assets or obtain adequate funding, or the inability to unwind large exposures without significantly lowering market prices. BSP Circular 981 is the Group's principal guide for its liquidity risk management activities.

As a general policy, the Group holds that managing liquidity risk is among the most critical components of bank management and operations. This is carried out by an ongoing analysis of the liquidity position and risk profile, and by regular examination of how funding requirements are likely to evolve under various scenarios, including adverse conditions. At all times, the Group must hold enough liquidity to survive a liquidity crisis.

The ROC has the main responsibility for establishing a robust liquidity risk management framework adhered to by all business units. Treasury oversees the implementation of the relevant liquidity guidelines, including the deployment and maintenance of liquid assets, as well as business initiatives ensuring that they remain consistent with the framework. The outcome of such activities is ultimately monitored by CRISMS using tools for liquidity risk management such as the Maximum Cumulative Outflow (MCO) Report, Liquidity

Stress Testing (LST), the BSP prescribed Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR). Policies relating to the management of liquidity risk are approved by the ROC.

# **RISK ASSESSMENT**

Liquidity risk is measured using the established Maximum Cumulative Outflow (MCO) method, which in turn is based on historical observations and simulations of prospective liquidity risk events. The starting point an MCO analysis is **liquidity (cash flow) gapping**. Both the parent and the consolidated entity's gap reports are found in Note 4.2 of the accompanying NFS.

Following standard practice, the Group likewise evaluates liquidity risk based on behavioral and hypothetical assumptions under stress conditions. "Stress" is normally used in relation to a short-term crisis specific to the Group's operations. However, a stress condition covering a general market crisis is also simulated for risk management purposes.

The Group stress parameters are as follows:

• Institution-Specific Liquidity Crisis: 50% withdrawal in deposits; 20% haircut in securities; 10% loan pay-off; 50% reduction of counterparty lines

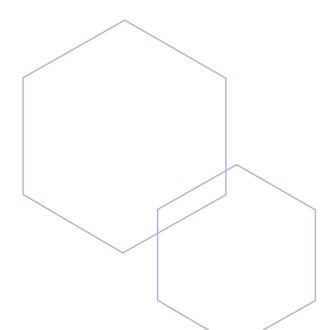
• **General Market Liquidity Crisis:** 50% withdrawal in deposits; 50% haircut in securities; No loan pay-off; 100% reduction of counterparty lines

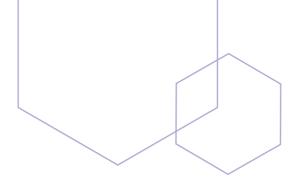
In addition to the quantitative assessment of the Group's over-all liquidity profile, it has a well-established Contingency Funding Plan (CFP). The plan strives to define the liquidity stress levels from the standpoint of both systemic and name-specific crisis including the early warning indicators and the crisis management process once the plan is activated.

# LIQUIDITY COVERAGE RATIO (LCR)

BSP issued Circular 905 - Implementation of the Liquidity Coverage Ratio (LCR), which requires banks to have an adequate stock of high quality liquid assets (HQLA) that can be easily and immediately converted into cash to absorb shocks arising from significant stress scenario lasting 30 calendar days.

In 2018, to improve the liquidity profile of the Bank and to manage compliance to LCR and new liquidity risk ratio NSFR, the following actions were taken by the Bank: (1) regular forecasting of the ratio versus buffer levels; (2) lengthening the maturity profile of liabilities such as via bond issuance and marketing 5-Yr time deposits and long term negotiable certificate of deposits (LTNCD); and (3) encouraging retail deposits and operating accounts by offering attractive deposit pricing.





The average LCR of the RCBC Parent and Consolidated Group is 158% and 132%, respectively.

# LIQUIDITY COVERAGE RATIO DISCLOSURE TEMPLATE

(In Single Currency, Absolute Amount)

# RCBC CONSOLIDATED GROUP

No.	NATURE OF ITEM	TOTAL UNWEIGHTED VALUE (AVERAGE)	TOTAL WEIGHTED VALUE (AVERAGE)
NOTAL STOCK OF HQLA   131,846,275,996   129,197,051,827     EXPECTED CASH OUTFLOWS   20,200,000,000,000,000,000,000,000,000,	STOCK OF HIGH-OHALITY LIQUID ASSETS (HOLA)	(AVERAGE)	(AVERAGE)
EXPECTED CASH OUTFLOWS           2. Deposits, of which:         406,382,981,563         139,721,683,614           3. Retail Funding         137,312,228,039         15,190,332,497           4. Wholesale funding, of which:         250,276,005,883         124,531,351,117           5. Operational deposits         36,620,372,249         10,986,111,675           6. Non-operational deposits (all counterparties)         213,655,633,634         113,545,239,442           7. Unsecured wholesale funding (all counterparties)         13,511,900,695         12,469,369,988           8. Secured funding         2,228,185         2,228,185           9. Derivatives contracts, of which:         1,031,616,869         1,031,616,869           10. Outflows related to derivative exposures (net)         809,442,119         809,442,119           11. Outflows related to collateral requirements         222,174,750         222,174,750           12. Structured financing instrument         -         -           13. Committed business facilities (all counterparties)         -         -           14. Other contractual obligations within a 30-day period         -         -           15. Other contingent funding obligations         65,653,411,486         1,969,602,345           16. TOTAL EXPECTED CASH INFLOWS         486,523,845         6,948,577		131 846 275 996	120 107 051 827
2. Deposits, of which:       406,382,981,563       139,721,683,614         3. Retail Funding       137,312,228,039       15,190,332,497         4. Wholesale funding, of which:       250,276,005,883       124,531,351,117         5. Operational deposits       36,620,372,249       10,986,111,675         6. Non-operational deposits (all counterparties)       213,655,633,634       113,545,239,442         7. Unsecured wholesale funding (all counterparties)       13,511,900,695       12,469,369,988         8. Secured funding       2,228,185       2,228,185         9. Derivatives contracts, of which:       1,031,616,869       1,031,616,869         10. Outflows related to derivative exposures (net)       809,442,119       809,442,119         11. Outflows related to collateral requirements       222,174,750       222,174,750         12. Structured financing instrument       2       2         13. Committed business facilities (all counterparties)       3       65,653,411,486       1,969,602,345         14. Other contractual obligations within a 30-day period       3       155,194,501,000         EXPECTED CASH OUTFLOWS       486,582,138,797       155,194,501,000         EXPECTED CASH INFLOWS         18. Fully performing exposures (all counterparties)       48,527,596,711       37,457,752,028 <t< td=""><td></td><td>131,040,273,330</td><td>120,107,001,027</td></t<>		131,040,273,330	120,107,001,027
3. Retail Funding       137,312,228,039       15,90,332,497         4. Wholesale funding, of which:       250,276,005,883       124,531,351,117         5. Operational deposits       36,620,372,249       10,986,111,675         6. Non-operational deposits (all counterparties)       213,655,633,634       113,545,239,442         7. Unsecured wholesale funding (all counterparties)       13,511,900,695       12,469,369,988         8. Secured funding       2,228,185       2,228,185         9. Derivatives contracts, of which:       1,031,616,869       1,031,616,869         10. Outflows related to derivative exposures (net)       809,442,119       809,442,119         11. Outflows related to collateral requirements       222,174,750       222,174,750         12. Structured financing instrument       2       2         13. Committed business facilities (all counterparties)       3       6         14. Other contractual obligations within a 30-day period       5       1         15. Other contingent funding obligations       65,653,411,486       1,969,602,345         16. TOTAL EXPECTED CASH OUTFLOWS       486,582,138,797       155,194,501,000         EXPECTED CASH INFLOWS         18. Fully performing exposures (all counterparties)       46,323,845       6,948,577         18. Fully performing exposures (all coun		406 792 091 567	170 701 607 614
4. Wholesale funding, of which: 5. Operational deposits 6. Non-operational deposits 6. Non-operational deposits 6. Non-operational deposits (all counterparties) 7. Unsecured wholesale funding (all counterparties) 8. Secured funding 9. Derivatives contracts, of which: 10. Outflows related to derivative exposures (net) 10. Outflows related to derivative exposures (net) 10. Outflows related to collateral requirements 12. Structured financing instrument 13. Committed business facilities (all counterparties) 14. Other contractual obligations within a 30-day period 15. Other contingent funding obligations 16. TOTAL EXPECTED CASH OUTFLOWS 17. Secured lending 18. Fully performing exposures (all counterparties) 19. Other cash inflows 19. Sol, 73. 73. 48 20. TOTAL EXPECTED CASH INFLOWS 21. STOTAL EXPECTED CASH OUTFLOWS 22. TOTAL EXPECTED NET CASH OUTFLOWS 24. Sol, 73. 73. 74. 75. 75. 75. 75. 75. 75. 75. 75. 75. 75			
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6. Non-operational deposits (all counterparties) 213,655,633,634 113,545,239,442 7. Unsecured wholesale funding (all counterparties) 8. Secured funding 2,228,185 2,228,185 9. Derivatives contracts, of which: 1,031,616,869 1,031,616,869 10. Outflows related to derivative exposures (net) 10. Outflows related to collateral requirements 222,174,750 12. Structured financing instrument 13. Committed business facilities (all counterparties) 14. Other contractual obligations within a 30-day period 15. Other contingent funding obligations 16. TOTAL EXPECTED CASH OUTFLOWS 17. Secured lending 18. Fully performing exposures (all counterparties) 19. Other cash inflows 19			
7. Unsecured wholesale funding (all counterparties)       13,511,900,695       12,469,369,988         8. Secured funding       2,228,185       2,228,185         9. Derivatives contracts, of which:       1,031,616,869       1,031,616,869         10. Outflows related to derivative exposures (net)       809,442,119       809,442,119         11. Outflows related to collateral requirements       222,174,750       222,174,750         12. Structured financing instrument       -       -         13. Committed business facilities (all counterparties)       -       -         14. Other contractual obligations within a 30-day period       -       -         15. Other contingent funding obligations       65,653,411,486       1,969,602,345         16. TOTAL EXPECTED CASH OUTFLOWS       486,582,138,797       155,194,501,000         EXPECTED CASH INFLOWS         17. Secured lending       46,323,845       6,948,577         18. Fully performing exposures (all counterparties)       48,527,596,711       37,457,752,028         19. Other cash inflows       19,501,737,348       19,501,737,348         20. TOTAL EXPECTED CASH INFLOWS       68,075,657,905       56,966,437,953         21. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047			
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16. TOTAL EXPECTED CASH OUTFLOWS       486,582,138,797       155,194,501,000         EXPECTED CASH INFLOWS         17. Secured lending       46,323,845       6,948,577         18. Fully performing exposures (all counterparties)       48,527,596,711       37,457,752,028         19. Other cash inflows       19,501,737,348       19,501,737,348         20. TOTAL EXPECTED CASH INFLOWS       68,075,657,905       56,966,437,953         21. TOTAL STOCK OF HQLA       131,846,275,996       129,197,051,827         22. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047	14. Other contractual obligations within a 30-day period	-	-
17. Secured lending   46,323,845   6,948,577   18. Fully performing exposures (all counterparties)   48,527,596,711   37,457,752,028   19. Other cash inflows   19,501,737,348   19,501,737,348   20. TOTAL EXPECTED CASH INFLOWS   68,075,657,905   56,966,437,953   21. TOTAL STOCK OF HQLA   131,846,275,996   129,197,051,827   22. TOTAL EXPECTED NET CASH OUTFLOWS   418,506,480,892   98,228,063,047   120,100,000   120,100,	15. Other contingent funding obligations	65,653,411,486	1,969,602,345
17. Secured lending       46,323,845       6,948,577         18. Fully performing exposures (all counterparties)       48,527,596,711       37,457,752,028         19. Other cash inflows       19,501,737,348       19,501,737,348         20. TOTAL EXPECTED CASH INFLOWS       68,075,657,905       56,966,437,953         21. TOTAL STOCK OF HQLA       131,846,275,996       129,197,051,827         22. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047	16. TOTAL EXPECTED CASH OUTFLOWS	486,582,138,797	155,194,501,000
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19. Other cash inflows       19,501,737,348       19,501,737,348         20. TOTAL EXPECTED CASH INFLOWS       68,075,657,905       56,966,437,953         21. TOTAL STOCK OF HQLA       131,846,275,996       129,197,051,827         22. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047	17. Secured lending	46,323,845	6,948,577
20. TOTAL EXPECTED CASH INFLOWS       68,075,657,905       56,966,437,953         21. TOTAL STOCK OF HQLA       131,846,275,996       129,197,051,827         22. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047	18. Fully performing exposures (all counterparties)	48,527,596,711	37,457,752,028
21. TOTAL STOCK OF HQLA       131,846,275,996       129,197,051,827         22. TOTAL EXPECTED NET CASH OUTFLOWS       418,506,480,892       98,228,063,047	19. Other cash inflows	19,501,737,348	19,501,737,348
22. TOTAL EXPECTED NET CASH OUTFLOWS 418,506,480,892 98,228,063,047	20. TOTAL EXPECTED CASH INFLOWS	68,075,657,905	56,966,437,953
	21. TOTAL STOCK OF HQLA	131,846,275,996	129,197,051,827
23. LIQUIDITY COVERAGE RATIO (%)	22. TOTAL EXPECTED NET CASH OUTFLOWS	418,506,480,892	98,228,063,047
The state of the s	23. LIQUIDITY COVERAGE RATIO (%)		132%

# LIQUIDITY COVERAGE RATIO DISCLOSURE TEMPLATE

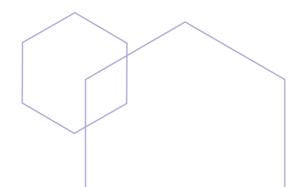
(In Single Currency, Absolute Amount)

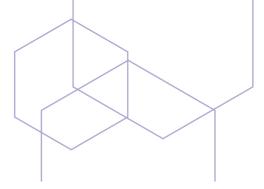
# RCBC - Parent Bank

NATURE OF ITEM	TOTAL UNWEIGHTED VALUE (AVERAGE)	TOTAL WEIGHTED VALUE (AVERAGE)
STOCK OF HIGH-QUALITY LIQUID ASSETS (HQLA)		
1. TOTAL STOCK OF HQLA	103,854,277,286	101,336,899,522
EXPECTED CASH OUTFLOWS		
2. Deposits, of which:	298,710,864,677	98,081,929,304
3. Retail Funding	86,517,016,732	9,605,972,732
4. Wholesale funding, of which:	193,871,330,621	88,475,956,571
5. Operational deposits	23,081,376,624	6,924,412,987
6. Non-operational deposits (all counterparties)	170,789,953,996	81,551,543,584
7. Unsecured wholesale funding (all counterparties)	8,592,432,220	8,592,432,220
8. Secured funding	-	-
9. Derivatives contracts, of which:	1,031,554,756	1,031,554,756
10. Outflows related to derivative exposures (net)	809,380,006	809,380,006
11. Outflows related to collateral requirements	222,174,750	222,174,750
12. Structured financing instrument	=	-
13. Committed business facilities (all counterparties)	=	-
14. Other contractual obligations within a 30-day period	-	-
15. Other contingent funding obligations	65,612,790,294	1,968,383,709
16. TOTAL EXPECTED CASH OUTFLOWS	373,947,641,947	109,674,299,988
EXPECTED CASH INFLOWS		
17. Secured lending	-	-
18. Fully performing exposures (all counterparties)	36,569,450,148	26,726,203,948
19. Other cash inflows	18,839,915,724	18,839,915,724
20. TOTAL EXPECTED CASH INFLOWS	55,409,365,873	45,566,119,672
21. TOTAL STOCK OF HQLA	103,854,277,286	101,336,899,522
22. TOTAL EXPECTED NET CASH OUTFLOWS	318,538,276,074	64,108,180,316
23. LIQUIDITY COVERAGE RATIO (%)		158%

# NET STABLE FUNDING RATIO (NSFR) AND OTHER GUIDELINES

Based on Circular 1007 - Implementation of Net Stable Funding Ratio (NSFR), BSP required banks to submit quarterly solo and consolidated group NSFR reports during the observation period starting July to December 2018. This liquidity ratio, which will be implemented in 2019, aims to promote long-term resilience of the Bank against liquidity risk by limiting overreliance on short-term wholesale funding and promoting enhanced assessment of funding risk across all on- and off-balance sheet accounts.





The quarter-end NSFR balances of the RCBC Parent and Consolidated Group are as follows:

Date	Date Solo Consolidated		Regulatory Requirement		
Sep-18	125.00%	117.71%	100.00%		
Dec-18	126.14%	117.66%	100.00%		

In addition, BSP issued a draft circular on Intraday Liquidity Reporting for all banks last October 2018 to supplement the Section V: Intraday Liquidity Risk Management of BSP Circular 981. The objective of this additional reporting is to facilitate sound management of intraday liquidity risk as well as provide sufficient understanding and allocation of resources

# **Operational Risk**

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, or external events. Operational risks include the risk of loss arising from various types of human or technical error, settlement or payments failures, business interruption, administrative and legal risks, and the risk arising from systems not performing adequately.

# MANAGING OPERATIONAL RISK (ORM TOOLS)

For purposes of identification, monitoring and reporting and analysis, Group categorizes operational risk events as follows:

- 1. Internal Fraud: Losses due to acts of a type intended to defraud, misappropriate funds/ property or circumvent regulations, the law or company policy, excluding diversity/discrimination events, which involves at least one internal party. Example is theft of bank property by staff.
- 2. External Fraud: Losses due to acts of a type intended to defraud, misappropriate property or circumvent the law, by a third party. Example includes forgery of the drawer's signature on checks drawn on the bank.
- 3. Employment Practices and Workplace Safety (EPWF): Losses arising from acts inconsistent with employment, health or safety laws or agreements, from payment of personal injury claims, or from diversity/discrimination events. This includes events arising from organized labor activity.
- 4. Clients, Products and Business Practices (CPDP): Losses arising from an unintentional or negligent

failure to meet a professional obligation to specific clients (including fiduciary and suitability requirements), or from the nature or design of a product. Example is legal liability that may arise from the sale of products to customers deemed without proper risk disclosure.

- **5. Damage to Physical Assets:** Losses arising from loss or damage to physical assets from natural disaster or other events such as those caused by natural calamities as well as those caused by terrorism.
- **6. Business Disruption and System Failures (BDSF):** Losses arising from disruption of business or system failures such as information systems or telecommunications failure which disables the bank's ability to conduct its business with customers.
- 7. Execution, Delivery and Process Management (EDPM): Losses or events caused due to failure of transaction processing, process management from relations with trade counter parties and vendors/alliance partners/service providers. Example is incomplete legal documentation of credit exposures.

To aid in the management of operational risk and the analysis of the Group operational risk profile, the following tools are used:

# Loss Events Reporting

Loss information is a fundamental part of the Group's operational risk management process, as losses are a clear and explicit signal that a risk event has occurred. This may be due to the failure of control, the lack of control or simply a very unusual event that was not foreseen.

Businesses are required to report their loss events. These reports include losses reported to BSP, special audit cases, and other loss incidents occurring in the business such as penalties, etc. Potential losses and near misses are likewise required to be reported.

# Key Risk Indicator (KRI)

KRIs are used to monitor the operational risk profile and alert the Group to impending problems in a timely fashion. KRIs facilitate the forward looking management of operational risk and provides information on the level of exposure to a given operational risk at a particular

point in time. These indicators allow the monitoring of the Group's control culture and trigger risk mitigating actions.

KRIs include measurable thresholds that reflect risk appetite. These are monitored to serve as alerts when risk levels exceed acceptable ranges and drive timely decision making and actions.

# Risk and Control Self-Assessment (RCSA)

The Group identifies and assesses all risks within each business and evaluates the controls in place to mitigate those risks. Business and support units use self-assessment techniques to identify risks, evaluate the effectiveness of controls in place, and assess whether the risks are effectively managed within the business.

In this annual self-assessment process, areas with high risk potential are highlighted and risk mitigating measures to resolve them are identified. Risk assessment results are then reviewed and discussed with the heads and senior officers of business and support units. These discussions of assessment results enable the Operational Risk Management Division (ORMD) to detect changes to risk profiles, and consequently take corrective actions.

The Internal Audit Group and Compliance Office use the self-assessment results as a necessary component in aligning their activities to business priorities to determine where key risks lie within the Group. The Resiliency, Information Security, and Systems Division (RISS) utilizes the results to provide guidance where to strengthen business continuity areas.

# **RISK ASSESSMENT**

The Group uses the Basic Indicator Approach in its assessment of this risk, as it relates to capital adequacy determination. It however uses an Operational Risk Management System (ORMS) to monitor operational risks, compile and analyze operational risk data and to facilitate timely reporting mechanisms for the Group's ROC, Senior Management, and business line levels that support proactive management of operational risk. The ORMS covers the parent Bank and its subsidiaries.

The following are the current methodologies used in assessing the Group's operational risk profile.

# **Probability and Severity Analysis**

This tool is used to quantify the likelihood (or frequency) and impact (or consequence) of identified risks in order to prioritize risk response activities. The probability addresses: a) the likelihood of the risk event occurring (the uncertainty dimension) based on current status of mitigation actions, and b) the impact detailing the extent of what would happen if the risk were to materialize (the effect dimension).

Probability assessment uses a 5-scale likelihood factor matrix ranging from "least likely" to "almost certain". Impact Assessment on the other hand employs a 5-scale severity factor matrix ranging from "least severe" to "very severe".

# **Control Rating**

Existing controls are assessed likewise using a 5-scale control adequacy matrix ranging from "substantially under control" to "no controls in place".

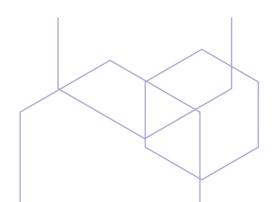
# Risk Rating

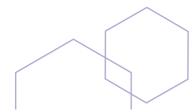
The Probability & Severity Analysis described above, along with the control rating, result in a Risk Rating. It is a quantitative measure of the risk level of each event, and helps to focus on those determined to be high risk. For each risk event identified, a risk score is calculated and later classified as: High (Red), Medium (Yellow) and Low (Green). The scale is as follows:

Classification	Risk Score	Remarks
Low	1 - 4	Indicates normal operating condition
Medium	5 - 10	Requires management attention; must take specific actions and document such
High	11 - 25	Requires immediate management attention; further action required

# **RISK MONITORING AND REPORTING**

The continuous monitoring and reporting of Operational Risk is a key component of an effective Operational Risk Management Framework. It is imperative therefore that reports on operational risks are submitted on a timely basis, and information generated both for external and internal parties are reported internally to Senior Management and the Board where appropriate.





In accordance with its monitoring and reporting functions, ORMD prepares reports on operational risks as follows:

Particulars	Responsibility	Frequency of Reporting	Reported to	
Loss Events Reporting	CRISMS- ORMD	Quarterly	ROC	
Key Risk Indicators	CRISMS- ORMD	Monthly	ROC	
Risk and Control Self-Assessment (RCSA)	CRISMS- ORMD	Annual	ROC	

# The Deputy Operational Risk Officers (DOROs)

Each major business line has an embedded operational risk management officer, headed by the designated Deputy Operational Risk Officer (DORO). The DOROs serve as a point-person on the implementation of various operational risk management tools on a per business unit level. Among others, the DOROs are responsible for assisting the respective business units in the timely, correct and complete submission of operational risk reports. The DOROs report to the ORMD for all its operational risk-related activities initiated by ORMD.

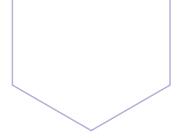
# **RISK MITIGATION**

The Group operates within a strong control environment focused on the protection of the its capital and earnings, but allows the business to operate such that the risks are taken without exposure to unacceptable potential losses through the utilization of approved policies, sound processes, and reliable information technology systems. These controls include: segregation of duties, dual controls, approvals and authorization, exception reporting, sound technology infrastructure, product manuals, and circulars review.

# Insurance

One of the ways operational loss is mitigated is through insurance policies maintained by the Group. Securing insurance protects the Group against unexpected and substantial unforeseeable losses.

ORMD handles the Group's major insurance needs such as the Bankers Blanket Bond (BBB). BBB insurance premiums are allocated to business groups based on an approved allocation method.



# **Outsourcing**

Outsourcing is an arrangement to contract out a business function to another party (i.e. the service provider) which undertakes to provide the services instead of the financial institution performing the function itself. The Group maintains an outsourcing policy to guide business units in outsourcing agreements, and to ensure the effective management of operational risks that may arise from such arrangements – ORMD requires the business units to perform a risk assessment before engaging the service provider.

# **Business Continuity Plan (BCP)**

The Group has a separate functional unit wholly dedicated to the conduct and management of its BCP and Disaster Recovery Plan. These plans aim to establish a planned process, procedure or strategy that can assure and provide for the continuity of major and critical services and operations during any critical event which may prevent or diminish the Group's capacity to perform normal business operations.

The Group's BCP is currently being managed by CRISMS-RISS.

# Product Manual, Policies, Procedures and Circulars (PM and PPC)

The Product Manual is the key document which provides a comprehensive description about a particular product. It includes among others, the identification or risks and appropriate measures on the risks identified through controls, procedures and limits, as well as compliance with the consumer protection standards of conduct.

Policies, Procedures and Circulars represent the Group's basic and primary set of principles and essential guidelines formulated and enforced across the organization. To ensure that risk areas are covered in all manuals, policies and circulars, ORMD reviews and signs-off on these documents.

# **Exception Reporting**

Exception reporting provides the ability to monitor transactions and events that fall outside norms and deemed as an exception. It documents what is abnormal and therefore deserves attention.

# Risk Awareness

The Group recognizes the importance of raising risk awareness and instilling an operational risk culture to be able to understand the operational risk management business benefits as well as the responsibilities attached to it. Operational risk and consumer protection are also in the Group's standard training module for new employees, as well as continuing learning for existing associates.

# **Information Security Risk**

Information Security Risk is the risk of loss resulting from information security/cyber security breaches.

Information Security Risk Management aims to reduce the disruptions to the Group's operations as a consequence of information security incidents. Concretely, this aim expands to the following objectives:

- To protect the information assets that support the Group's operation;
- To provide management an accurate view of significant current and future information security risks and assist them to make wellinformed risk management decisions about the extent of the risk, risk appetite and risk tolerance;
- To provide an end-to-end guidance on how to manage information security risks, beyond purely technical control measures;
- To establish a risk profile to better understand the Group's full exposure, and better utilize its resources;
- To integrate the management of information security risk into the overall enterprise risk management of the Group; and
- To implement and continuous improve a sound framework for the identification, measurement, control, monitoring, and reporting of key risks faced by the Group.

The foregoing objectives are achieved through the following exercises of information security risk management:

• Identification of information assets including both hardware and software that are considered essential to the Group;

- Assistance to business units in identifying risks in information assets being handled; and
- Implementation of risk assessment to determine current information security risks and threats present in the information assets, determine acceptable risk levels, and implement preventive measures to mitigate potential high risks.

# **ASSET IDENTIFICATION AND VALUATION**

Asset Identification and Valuation aim to identify and provide an inventory of all information assets relating to business processes which may impact business operations when confidentiality, integrity, and availability are compromised. At the end of the exercise, the following are produced:

- Inventory of all information assets pertaining to the processes assessed;
- Overall criticality value of each information asset; and
- · Sensitivity of process being assessed.

# **RISK IDENTIFICATION AND ASSESSMENT**

This process aims to identify the threats and vulnerabilities present in the business process and assess the identified risks in order to determine measures to mitigating them. Further, this will assist the process owner in determining the risks to be prioritized and monitored.

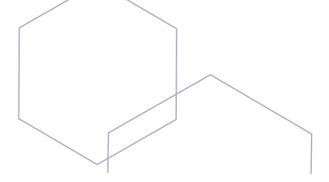
To assess risk likelihood and impact, the current threat environment and controls are considered. At the end of the exercise, the following are the expected outputs:

- List of potential threats with medium or high risks, and prioritization of those that need immediate mitigation; and
- Risk treatment plan for those threats/ vulnerabilities having medium to high risks, and determination of the responsible personnel to mitigate the risk.

# **RISK TREATMENT**

The risk treatment stage aims to determine the overall risk owner who will be responsible for managing the risks identified, and for the strategy, activity, or functions related to the risk.





# **RISK MONITORING AND REPORTING**

Upon receipt of the approved risk treatment plan, the Information Security Governance Department (ISGD) incorporates in the information security risk register the verified list of risks rated "High," while all other identified risks will be monitored by the respective risk owner

The overall risk owner for the process assessed is in-charge of monitoring all necessary action plans to mitigate high risk items. Also, the risk owner is responsible for providing ISGD with updates on the status of action items, planning and implementing mitigation strategies. ISGD is responsible for tracking, monitoring, and providing the Risk Oversight Committee a regular report on the status of all high risk items registered in the risk register.

# Compliance Risk/Regulatory Risk/ML/TF Risk

The Group differentiates compliance risk as the risk of loss resulting from failure to comply with laws, regulations, rules, related self-regulatory organization standards, and codes of conduct applicable to its banking activities from regulatory risk which refers to risk of loss arising from probable mid-stream changes in the regulatory regime affecting current position and/or strategy. ML/TF Risk represents the Group's risk to being a conduit to money laundering and terrorist financing activities.

The Compliance Risk Management Framework is the tool used by the Regulatory Affairs Group (Compliance Office) to manage compliance risk. This framework operates within the context of the Bank's Enterprise Risk Management Framework. The Compliance Risk Management Framework is embodied in the Group's Compliance Policy Manual (CPM).

# **COMPLIANCE RISK ASSESSMENT**

Risks, including their impact to the Group are evolving; thus, the risk identification and assessment process is performed on a continuing basis. Risks currently identified as material to the Group may be treated differently in succeeding assessments. Any significant change in either the actual risk profile, or the perception of threats, must therefore trigger corresponding action in terms of the management of such threats. The Compliance Office continuously identifies and assesses potential and existing compliance risks to ensure that these are immediately addressed. The Group assesses compliance risk based on impact and likelihood.

# **COMPLIANCE RISK MONITORING AND REPORTING**

The Compliance Office mainly reports to the **Audit and Compliance Committee (ACC)**. Compliance risk is also regularly reported to the **Risk Oversight Committee (ROC)** via Key Risk Indicators (KRI) monitoring under Operational Risk by CRISMS.

Compliance Risk is monitored in a number of ways. These include the following:

- Compliance Certification from Deputy
  Compliance Officers (DCO) This is a
  quarterly Certification signed by the designated
  DCOs indicating a unit's compliance (or noncompliance) to regulations.
- Compliance risk is also monitored via the progress of corrective actions relating to ROE findings.
- Regulatory ratios are also monitored at least on a quarterly basis to ensure compliance.
- Submission of regulatory reports is also monitored to avoid penalties.

# MONEY LAUNDERING / TERRORIST FINANCING RISK MANAGEMENT

In the implementation of the ML/TF Risk Management Framework, RCBC adheres to the highest standards of corporate governance and ML/TF prevention as embodied in the laws and regulations with due consideration of other industry leading practices. The Bank's ML/TF risk management is a holistic, continuous, proactive and systematic process to identify, assess, manage, monitor and report ML/TF risks from a Bankwide perspective.

The process covers all levels of the Bank - Board of Directors, Senior Management and all personnel. AML/CFT risk management involves assessing the risk attributed to money laundering and financing of terrorism and then implementing an appropriate response to mitigate the risk. RCBC's AML/CFT risk management structure, well-defined roles and responsibilities and transparent escalation process support the commitment to implement an effective AML/CFT risk management.

# Money Laundering and Terrorist Financing Prevention Program (MTPP)

The Group's MTPP's main purpose is to comply with any of the provisions of the Philippines' Anti-Money Laundering Act (AMLA), as amended, the Terrorism

Financing Prevention and Suppression Act (TFPSA), their Implementing Rules and Regulations (IRR), and all Anti-Money Laundering council (AMLC) and Bangko Sentral issuances

It is strategically aligned with the results of the National Risk Assessment (NRA) on Money Laundering (ML) and Terrorist Financing (TF) of the Philippines, a government-wide assessment of the overall exposure of the country to money laundering and its related predicate offenses, terrorism and terrorist financing. The Group's MTPP manual provides a general guide to all employees of the Bank in order to help them better understand and meet their obligations under the aforementioned laws and regulations as well as to support the overall AML/CFT Risk Management and Compliance program of the Bank.

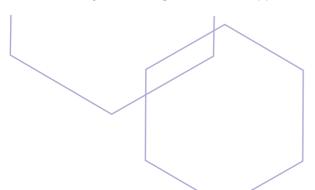
The MTPP manual is maintained by the Compliance Office. It is updated at least once every two (2) years or as needed to properly adhere to new rules and regulations of regulatory agencies, laws of the Republic of the Philippines and other countries, and policies and procedures of the Bank, and presented to the Board of Directors for approval.

The Board and Management have heavily invested in the purchase of and/or subscription to systems or applications that can help mitigate the Group's ML/TF risks.

As a matter of policy, the Group has created a more robust sanctioning system by providing more detailed and specific guidelines in handling employee violations of AML/CTF policies. The Group's AML Sanction Policy addresses both the preventive and penal nature of the sanctioning system, promotes a culture of compliance, and duly recognizes employees that continuously exhibit a high level of compliance with existing AML-related laws and policies.

The Compliance Office also conducts special investigation of news reports on the commission of unlawful activities of certain clients, individuals and/or entities, which could pose as a potential money laundering risk to the Group.

In order to minimize compliance risk and eliminate deviation from regulatory requirements, the Compliance Office conducts classroom training and has created an e-learning module for the employees of the Group. The AML Training Programs are designed specifically for the different bank employees depending on their areas of responsibility and exposure to risk. These training programs are consistent and in accordance with the pertinent provisions of the BSP Manual of Regulations for Banks and related BSP and SEC circulars, as well as, the Anti-Money Laundering Act of the Philippines.



The Compliance Office regularly reports to the AML Management Committee, Senior Management Committee, AML Board Committee, Audit & Compliance Committee and the Board of Directors to ensure that monitoring of AML activities is regularly disclosed allowing management to perform its oversight function on AML and TF matters.

# **CORPORATE GOVERNANCE**

On Corporate Governance, compliance risk is monitored via reports submitted to the BSP, and through the implementation of a corporate governance framework that adheres to the principles set out in BSP Circular No. 969 or the Enhanced Corporate Governance Guidelines for BSP Supervised Financial Institutions and SEC Memorandum No. 19 or the Code of Corporate Governance for Publicly-Listed Companies.

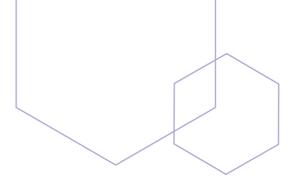
These reports include reporting on the Group's conglomerate structure and material related party transactions.

The Audit and Compliance Committee has oversight over the internal audit and compliance functions. The Risk Oversight Committee oversees the Group's risk governance framework. The Corporate Governance Committee assists the Board in fulfilling its corporate governance responsibilities. The Related Party Transactions Committee evaluates all material related party transactions of the bank to ensure that these are undertaken on arm's length terms. Finally, the AML Committee carries out the mandate of the Board to fully comply with the Anti-Money Laundering Act, as amended, its Revised Implementing Rules and Regulations and the Anti-Money Laundering Regulations under the Manual of Regulations for Banks ("MORB").

# **RELATED PARTY TRANSACTIONS**

In accordance with the requirements of BSP Circular No. 895, the Group has further enhanced its Policy on Related Party Transactions which include, among others:

- Definition of related parties;
- Materiality threshold for RPTs;
- Definition of control;
- Further monitoring, identification and reporting of RPTs;
- Additional provisions on approvals for RPTs, including voting and abstention;
- Provision on when requirement of a fairness opinion issued by an independent adviser is warranted;



- Creation of a Related Party Transactions Management Committee to review related party transactions below materiality threshold;
- Composition of the RPT Committee:
- Provision on Individual and Aggregate Exposures to Related Parties; and
- Provision on periodic formal review of the Group's system and internal controls governing RPTs.

Reports pertinent to election/appointment of directors and officers are also monitored to avoid penalties.

# **OTHERS**

# ASEAN Corporate Governance Scorecard (ACGS) and the Integrated Annual Corporate Governance Reports (I-ACGR)

In September 2012, the ASEAN CG Scorecard was adopted by the Philippines, replacing the national CG Scorecard for Publicly Listed Companies (PLCs).

On 15 December 2017, SEC issued Memorandum Circular No. 15, Series of 2017, requiring all listed companies to submit an Integrated Annual Corporate Governance Report (I-ACGR). The I-ACGR would take the place of the old Annual Corporate Governance Report. The I-ACGR would also be used in place of the PSE Corporate Governance Guidelines Disclosure Survey.

Responses to notices and correspondence from PDEX are also monitored to ensure compliance. Issues that arise are taken up with the concerned unit/department of the Treasury Group to ensure that adequate steps, corrective or otherwise, are promptly taken to ensure compliance.

# Outsourced and Insourced Banking Activities

The Compliance Office maintains a bank-wide master list to effectively monitor and oversee compliance with all applicable rules and regulations and that no inherent banking function is outsourced.

# Exchange of Information

# FATCA

The Group has taken great strides to become globally compliant with the Foreign Account Tax Compliance Act (FATCA) and remains steadfast in this direction. The Exchange of Information Division has and continues to render various opinions, answers and give frequent assistance to various units regarding client concerns and FATCA implementation. To ease FATCA compliance

for clients, the Group rolled out a new self-certification form for non-U.S. entity clients. This form replaced the U.S. IRS Form (W-8BEN-E) to give its clients a more comprehensible form that covers all mandatory information required under FATCA. The FATCA status tags are likewise updated to comply with the reporting requirements of the IGA.

The bank's Exchange of Information Division Head is also its FATCA Responsible Officer.

# COMMON REPORTING STANDARD

The Common Reporting Standard (CRS) was first introduced by the Organization for Economic Cooperation and Development (OECD) in February 2014. At present, a number of correspondent banks from outside of the Philippines but within CRS-participating jurisdictions are already complying with the mandate of the CRS, including but not limited to requiring their correspondent banks in the Philippines to submit CRS certification forms and to answer CRS-related queries in relation with compliance. The Group's FCOMD has taken over the task of answering these queries and reviewing CRS certifications.

# DATA PRIVACY

Republic Act No. 10173 or The Data Privacy Act of 2012 (DPA) was approved into law on August 15, 2012. Subsequently, the DPA's Implementing Rules and Regulations (IRR) were promulgated on August. 24, 2016, and took effect fifteen (15) days after its publication. Entities covered by the DPA and its IRR have one (1) year to comply with their provisions from the date of effectivity of the IRR.

The Group has completed its registration with the National Privacy Commission (NPC) in 2017. It created the Data Privacy Project Team led by the Exchange of Information Division Head, who was subsequently appointed as the Group's Data Protection Officer (DPO).

The Compliance Office and the UniBank's Legal Affairs Group have been coordinating closely with Business Units in conducting a bankwide review of all Service Agreements ensuring that Data Sharing Agreements are in place for all contracts with third party service providers.

The Exchange of Information Division is conducting a bank-wide Privacy Impact Assessment (PIA) that determines the DPA's impact to its operations, possible threats, vulnerabilities and risks that can help it strengthen its already strong data privacy policies.

The PIA is the basis of the UniBank's future initiatives in aligning its already existing data privacy-related policies to what is required by the DPA and the international standards set by the European Union in its existing directives. To further educate the UniBank's employees, the Data Privacy E-Learning Module was rolled in May 2018. New employees are also trained on data privacy upon onboarding and branch induction programs.

The UniBank completed its Phase II of its registration with the NPC in March 2018.

The Exchange of Information Division was renamed as Regulatory Affairs Division II as it now handles all compliance-related matters for Digital Banking, IT, Risk Management, Global Transactions Banking, Corporate Planning, Cash Management, and Marketing as it simultaneously handles Compliance Office's compliance functions related with FATCA, CRS and Data Privacy.

# **Consumer Protection**

The Bank's Consumer Protection Program follows the set standards which are reflected in its core principles. These are embedded in the corporate culture to further enhance the governance framework and protect the best interest of the customers. The bank believes that all consumers shall be protected and each one of them shall be given an avenue to air out their concerns and issues in the products and services of the bank.

The complaint reports coming from different channels are analyzed to identify if there are systemic, recurring problems, and weaknesses in the Bank's control procedures or processes. The consolidated report is presented to the Risk Oversight Committee to ensure that bank practices remain effective in addressing the concerns and rights of our consumers.

In 2018, the bank received a total of 29,480 complaints, a 19.5% increase versus previous year, while transaction volume increased by 23.3%. As a percentage of transaction volume, complaints accounted for 0.031% of transactions, declining slightly from 0.032% versus previous year.

# **Total Complaints**

	2018	2017	
Complaints	29,480	24,663	
Transactions	94.2 million	76.4 million	
Complaints to Transactions Ratio	0.031%	0.032%	

ATM and Online Banking complaints accounted for 95% of total complaints. As a percentage of transaction volume, ATM and Online Banking complaints accounted for 0.038% and 0.014% of transactions, respectively. Among the ATM complaints, 14,600 were undispensed cash concerns; however, 7,565 or 52% of these were issues from withdrawal transactions via ATM terminals of other banks. Other issues included terminal hardware problems and the normal wear and tear of ATM terminals, which were addressed through regular preventive maintenance.

# **ATM and Online Banking Complaints**

	АТМ	Online Banking
Complaints	23,569	4,526
Transactions	61.8 million	32.4 million
Complaints to Transactions Ratio	0.038%	0.014%

# **Reputation Risk**

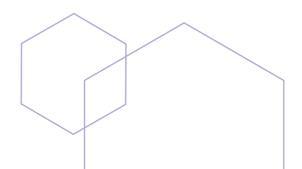
Reputation Risk is the risk of loss arising from negative public opinion. Moreover, the Group subscribes to the view that reputation risk is a consequence of other risks. Its management therefore is tied closely to the manner by which the Group manages its other risks. By ensuring effective identification, assessment, control, monitoring, and reporting of the other material risks, reputation risk is implicitly managed.

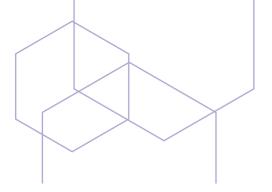
# **RISK ASSESSMENT**

The management of reputation risk in the Group is framed by its Balanced Scorecard. While growth is projected to emanate from the drivers in the scorecard, the Group recognizes that potential failure in the same ushers in a potential damage to reputation. Without the public needing to know exactly what the Group plans to achieve, reputation is impaired when, for example, profitability dips, a re-branding scheme backfires, incidence of fraud becomes significant and public, or when employee attrition is high.

# Financial Performance

Other than doing a self-assessment (via quarterly business reviews) of where the Group is vis-à-vis financial targets, what to expect in the coming months, and what can go wrong, the Group relies on assessments rendered





by external rating agencies and by its regulators. The potential deterioration of these assessments, independent of sovereign rating, constitutes a major reputation event.

# Customer

The Group recognizes that campaigns aimed at deepening customer relations and building brand equity can potentially backfire due to bad execution; and the more visible and embedded the Group becomes, the bigger the potential loss.

Other than the business quarterly review, another tool used by the Group in identifying customer reputation risk is a feedback process employed for all products and services before they are launched, during soft launches, and throughout the life of a product or service.

# Internal Processes

While the Group aims to strengthen its internal processes, it also recognizes that failure of these processes is a likely scenario. The Group turns to its own operational risk identification tools to carry out the identification of possible risk areas in relation to processes.

# People

Failure on the "people" component of the scorecard may lead to publicly visible manifestations such as strikes, an exodus of talent and even customers, and the inability to attract good talent to work for the Group. Benchmarking of recruitment, compensation, benefits, and even organizational development practice is a tool used by the Group in identifying gaps in its people management process.

# **RISK CONTROL**

Consistent with the view that reputation risk is a product of other material risks, controlling the magnitude of reputation risk is attained by controlling those of the others'.

# **RISK MONITORING AND REPORTING**

The Parent Bank's Marketing Committee (MarComm) consolidates the reputation risk management efforts of the Group. The Chief Marketing Officer of RCBC is the designated Chair of the Committee.

The MarComm has the following objectives in relation to Reputational Risk:

- To serve as venue for surfacing and managing issues that affect, or tend to affect the public's perception principally of the RCBC Group, and by extension, the members of the Yuchengco Group of Companies (YGC)
- To design, recommend and, once approved, implement public relation strategies and/or marketing campaigns that are designed to enhance the Group's positive public image, avert any potential negative perception arising from looming reputation issues, and contain or minimize any incurred or continuing damage to the Group's image arising from subsisting negative public information

# **RISK MITIGATION**

On the public relations front, the Group's Public and Media Relations Division sets an annual target of free media/publicity via the release of positively slanted stories

# **Capital Management Framework**

The Capital Management Framework of the Group incorporates the planning process, the Capital Plan, and the continuing review and reporting of results.

# STRATEGIC AND BUSINESS PLANNING

The Group's Strategic and Business Planning process may be summarized by the following illustration:

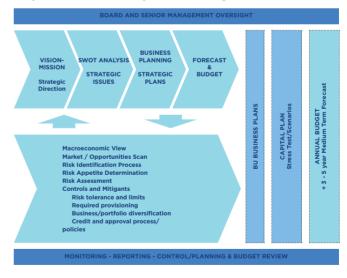


FIG. 16: STRATEGIC AND BUSINESS PLANNING PROCESS

This component highlights the use of medium to long-term forecasts and stress scenarios in the management of capital. The results of the forecasts are always reviewed against the internal minimum capital ratios, inclusive of Pillar 2 charges, and the regulatory minimum.

# RISK-ADJUSTED PROFITABILITY MEASUREMENT (RAPM)

The Risk-Adjusted Profitability Measurement (RAPM) framework allows for the active monitoring and management of risk exposures and allocation of economic capital proportionate to the amount of risk each business unit takes. The end-product is a dashboard for RAPM that results to a measure of Risk-adjusted Return on Capital (RAROC) that may then be used both for performance measurement and capital and strategic planning. Capital allocation as a result of RAROC is also a goal.

The RAPM dashboard is the Group's way of firmly linking risk and capital. The RAPM allows Senior Management to assess the contribution of each business – after considering the related risks – and its return on the capital used. It also allows for capital planning at the business segment and/or subsidiary level, allocating capital based on the identified risks and strategic intent. A view of performance, tempered with the risks and capital requirements, clarifies the components of the risk appetite for each strategy.

The RAPM Framework is illustrated as follows.

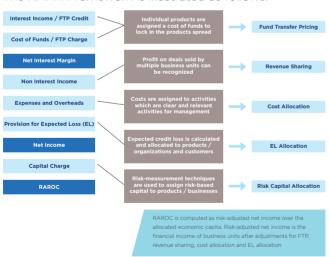


FIG. 18: PROFITABILITY MEASUREMENT FRAMEWORK

A well-designed RAPM Framework shows integrated risk and finance views of the Group's business units and provides for a sound and balanced understanding of business units' performance. It also helps Management in strategic planning activities. As an integrated risk-finance measure, RAPM drives business units to optimize risk/return profile and shareholder value. It encourages risk-based pricing which takes into account expected losses.

RAPM serves as a tool in improving and enhancing the process of linking risk with the strategy and performance of the Bank's business units, and RAROC is a strategic management tool used to measure how the business groups use capital. The current RAPM Framework and the resulting RAROC numbers will be used to have a better assessment of the bank-wide strategies, capital allocation and utilization, and business unit performance.

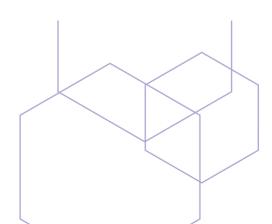
Moving forward, RAPM will serve as a management tool for decision-making especially in terms of capital allocation and strategizing. RAPM will also be adopted as one of the KPIs of the Parent bank and the Subsidiaries. The use of RAPM will continue to run in parallel to the existing capital allocation and performance measure frameworks in order for the process and resulting values to attain a certain level of stability and acceptability. Considering that the process is performed manually, producing results only after a significant amount of time, RAPM may not yet be applied as the primary tool for making decisions and measuring performance, hence results shall only supplement existing frameworks for now. For the near future, the Bank will be focusing on the refinement of the RAPM framework.

# **IMPLEMENTATION OF BASEL STANDARDS**

# Capital Adequacy

The Group manages its capital in line with the over-all growth strategy and regulatory requirements, balanced with optimizing value for the stockholder and the Group as a whole. Regulatory developments, primarily the implementation of Basel III components in 2015 were a main consideration for the Group to actively strengthen its capital base.

The Group began its capital build up as early as 2006 to make room for organic growth and/or acquisition plans. By 2009, the Group raised a total of Php22.6 billion of capital (including Basel II eligible capital).



The implementation of Basel III however required additional common equity tier 1 capital and beginning 2010, the Group managed a series of capital raising activities to prepare for this and to further support long term growth plans. In May 2010, the Board approved the amendment of the articles of incorporation to increase the authorized capital from 1.1 billion common shares to 1.4 billion to allow room and flexibility in raising capital.

In March 2011, the International Finance Corp (IFC) invested Php2.13 billion for 73 million shares resulting to 6.4% ownership share, by the end of 2011. In May of the same year, the Group raised Php3.67 billion in common equity, through the investment of Hexagon Investment Holdings Limited ("HIHL") for a 15% ownership and two board seats.

In 2013, the Group raised a total of Php8.2 billion in common equity capital from two different capital raising activities. In March 2013, a total of Php4.1 billion raised coming from various investors through a top-up placement and in April 2013, IFC investment another of Php4.1 billion for an additional 5.6% ownership share in the Group.

The Group again raised capital in 2014. In June, the Group issued Php7 billion of 5.375% Unsecured Subordinated Notes due 2024 which qualify as Tier 2 Capital pursuant to BSP circular 781 (Series of 2013) and are Basel Ill-compliant. On September of the same year, the Group issued another Php3.0 billion Tier 2 Capital Notes as part of the BSP approval on May 9, 2014 authorizing the issuance of up to Php10.0 billion of Tier 2 Notes.

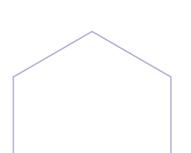
On December 17, 2014, the Group and Cathay Life Insurance Co., Ltd., a wholly owned subsidiary of Cathay Financial Holding Co., Ltd. signed definitive agreements to acquire approximately 20% stake in RCBC on a proforma, post-transaction basis comprising 124,242,272

newly-subscribed shares and 155,757,728 existing shares. This transaction effectively cancelled the planned Stock Rights Offering which was earlier approved by the PSE on September 24, 2014.

The strategic investment in April 2015 by Cathay Life, Php7.95 billion of new Core Equity Tier 1 ("CET 1") capital for the Group, is part of RCBC's capital raising strategy in order to comply with the more stringent capital adequacy rules under the new Basel III framework and is expected to enable RCBC to be comfortably above the minimum CET1 requirements of the BSP. In addition, the proceeds from the investment is expected to continue to support the continued growth of RCBC's loan book and increased expansion into the SME and Consumer segments to improve margins and risk diversification/actuarialization. The transaction is also in-line with Cathay's strategy to expand its business in ASEAN region.

On July 24, 2015 the Group redeemed its USD 100 million 9.875% Non-Cumulative Step-up Perpetual Securities ("the Hybrid Tier 1 Notes") as approved by the Board of Directors and by the Bangko Sentral ng Pilipinas last March 30, 2015 and May 27, 2015, respectively. The Hybrid Tier 1 Notes were redeemed for a total price of USD 113.93 million. Hybrid Tier 1 Notes were redeemed earlier than expected as they were classified as not eligible for Basel III requirement.

Rizal Commercial Banking Corporation and Cathay Life Insurance Corp, a wholly owned subsidiary of Cathay Financial Holding Co., Ltd. closed the equity investment deal for a 20% stake in RCBC on April 20, 2015. The key terms of the transaction involved the subscription of primary shares (124,242,272) and the purchase of shares from CVC (119,033,590 shares) and IFC (36,724,138 shares) all at Php64.00 per share.









The foregoing capital raising activities are summarized below:

	2009	2011	2013	2014	2015	2016	2017	2018
Capital raised	P4.0bio Unsecured Subordinated Debt Qualifying as Tier II Capital	P5.8bio Tier 1 Common Stock—P2.1bio from IFC and P3.7bio from CVC Capital Partners	P4.1bio Common Stock from a "top-up offering" and P4.1bio Common Stock from additional investment of IFC P5.1bio freed- up capital from sale of RCBC Realty/ Land & Bankard	P10.0bio Unsecured Subordinated Debt Qualifying as Tier II Capital	P7.95 bio Equity Investment			P15.0 bio Common Stock from Stock Rights Offering
Stockholder's Equity (P)	30.5bio	37.846bio	44.8bio	52.6bio	58.1bio	62.1 bio	67.0 bio	81.4 bio
CAR (%)	18.5%	18.5%	16.5%	15.37%	15.72%	16.16%	15.46%	16.13%
Tier 1 Ratio (%)	12.6%	13.7%	16.0%	11.83%	12.55%	12.89%	12.45%	13.38%
Net Income (P)	3.3bio	5.03bio	5.3bio	4.4bio	5.1bio	3.8 bio	4.3 bio	4.3 bio

In January 2018, the Board approved the amendment of the articles of incorporation to further increase the authorized capital from 1.4 billion common shares to 2.6 billion, ahead of the Bank's stock rights offering (SRO) that was successfully completed in July 2018. The additional capital from the SRO amounted to Php15.0 billion which is aimed to strengthen the Bank's capital ratios and fund its business expansion.

In March 2018, the Bank recognized a one-time capital charge amounting to Php66.3 million representing the transition adjustments as of January 1, 2018 to cover provisioning requirements of Expected Credit Losses under BSP Circular 855 and PFRS 9. This adjustment includes the appropriation of retained earnings amounting to Php1.7 billion representing the additional general allowance set by the BSP to meet the minimum 1% floor on top of the actual ECL.

# Recovery Planning Process

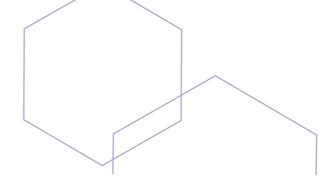
Recovery planning has been designed to be integrated with the Bank's existing risk and capital management processes and functions. The Recovery Planning Framework emphasizes that the Framework should allow for proper development, approval and implementation of the planning process in the Bank's ongoing business

(normal times), and on the other hand, for a timely decision on and implementation of recovery options during a crisis situation.

The Bank has established a robust Recovery Planning Governance Framework to ensure that all aspects of recovery planning-including the development, review and approval, and maintenance of the Plan-receive appropriate attention by both Senior Management and the Board. The Recovery Planning Framework leverages established roles and responsibilities and committee charters, directs the personnel that the Bank dedicates to recovery planning, and incorporates enhancements specifically designed to address recovery planning. As a result, the recovery plan development, review, approval and maintenance activities are fully integrated into the Bank's existing corporate governance structure.

# Risk and Capital Disclosures

The following are the pertinent risk and capital disclosures for RCBC and its subsidiaries. The figures for the Group and the Parent are calculated based on accounting methodologies prescribed by the BSP for prudential reporting, and therefore may not necessarily tally with the figures stated in the Group's Audited Financial Statements.



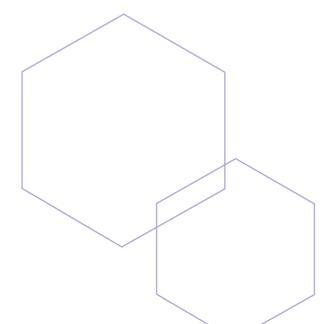
The capital adequacy ratio of the Group and the Parent as reported to the BSP as of December 31, 2018 and 2017 under Basel 3 framework are shown in the table below.

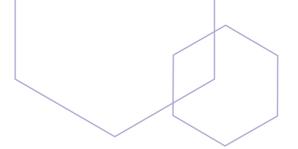
	GROU	JP	PARE	NT
	2018	2017	2018	2017
CET 1 Capital	67,539	54,326	53,512	40,873
Tier 1 Capital	67,542	54,329	53,515	40,876
Tier 2 Capital	13,871	13,115	13,173	12,457
Total Qualifying Capital	81,412	67,444	66,688	53,332
Credit Risk Weighted Assets	455,812	387,518	368,938	312,090
Market Risk Weighted Assets	8,310	10,376	8,346	10,369
Operational Risk Weighted Assets	40,534	38,375	26,852	25,473
Risk Weighted Assets	504,657	436,269	404,136	347,932
Total Capital Adequacy Ratio	16.13%	15.46%	16.50%	15.33%
Tier 1 Capital Adequacy Ratio	13.38%	12.45%	13.24%	11.75%
Common Equity Tier 1 Ratio	13.38%	12.45%	13.24%	11.75%
Capital Conservation Buffer	7.38%	6.45%	7.24%	5.75%
Capital Conservation Buffer after DSIB	6.38%	5.95%	6.24%	5.25%

The regulatory qualifying capital of the Group and the Parent consists of Tier 1 (Common Equity Tier 1 plus Additional Tier 1 ) Capital less regulatory deductions. The components of qualifying capital as of December 31, 2018 and 2017 are as follows:

	GROU	GROUP		NT
	2018	2017	2018	2017
Tier 1 (Common Equity Tier 1 plus Additional Tier 1) Capital				
Paid up common stock	19,356	13,999	19,356	13,999
Additional paid in capital	32,061	22,636	32,061	22,636
Retained Earnings	27,203	24,010	27,203	24,010
Undivided profits	4,372	4,303	4,372	4,303
Other Comprehensive Income				
Net unrealized gains or losses on AFS securities	1,436	1,813	1,436	1,813
Cumulative foreign currency translation	54	85	54	86
Remeasurement of Net Defined Benefit Liability/(Asset)	(1,248)	42	(1,248)	42
Minority interest in subsidiary financial allied undertaking which are less than wholly owned	25	33		
Common Equity Tier 1 (CET1) Capital	83,260	66,921	83,234	66,889

	GROU	JP	PARE	NT
	2018	2017	2018	2017
Less: Regulatory Adjustments to CET1 Capital				
Retained Earnings - Appropriated for General Loan Loss Reserves	2.599		2.108	
Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI)	1		1.001	
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates	196		196	
Deferred tax assets	2,233	2,053	965	1,046
Goodwill	269	158		
Other Intangible Assets	1,943	2,034	1,786	1,874
Defined benefit pension fund assets (liabilities)		107		107
Investments in equity of unconsolidated subsidiary banks and quasi-banks, and other financial allied undertakings (excluding subsidiary securities dealers brokers and insurance companies), after deducting related				
goodwill, if any			19,338	18,049
Other equity investments in non-financial allied undertakings and non-allied undertakings	8,466	8,237	4,315	4,935
Reciprocal investments in common stock of other banks/quasi- banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and consolidated bases)	15	5	15	5
Total Regulatory Adjustments to CET1 Capital	15,721	12,594	29,722	26,016
Total Common Equity Tier 1 Capital	67,539	54,326	53,512	40,873
Additional Tier 1 (AT1) Capital				
Instruments issued by the bank that are eligible as AT1 Capital	3	3	3	3
Less: Regulatory Adjustments to AT1 Capital				
Total Additional Tier 1 (AT1) Capital	3	3	3	3
otal Tier 1 (Common Equity Tier 1 plus Additional Tier 1) Capital	67,542	54,329	53,515	40,876
ier 2 Capital				
Instruments issued by the bank that are eligible as Tier 2 capital	9,986	9,968	9,986	9,968
General loan loss provision	3,885	3,146	3,187	2,488
Total Tier 2 capital	13,871	13,115	13,173	12,457
Less: Regulatory Adjustments to Tier 2 Capital				
otal Tier 2 Capital	13,871	13,115	13,173	12,457
otal Qualifying Capital	81,412	67,444	66,688	53,332



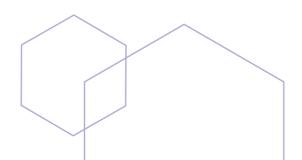


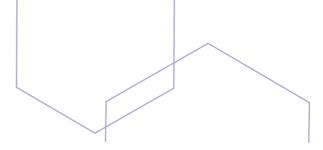
# Full Reconciliation of all Regulatory Capital Elements and Regulatory Adjustments/Deductions (In Millions)

					GR	OUP				
			2018					2017		
			BAS	EL III				BAS	EL III	
FRP Equity Accounts	FRP	CET1 Capital	Addi- tional Tier 1	Tier 2 Capital	Total Basel III Capital	FRP	CET1 Capital	Addi- tional Tier 1	Tier 2 Capital	Total Basel III Capital
Paid in Capital Stock	19,359	19,356	3		19,359	14,002	13,999	3		14,002
Common Stock	19,356	19,356			19,356	13,999	13,999			13,999
Perpetual and Non-Cumulative Preferred Stock	3		3		3	3		3		3
Additional Paid-in Capital	32,061	32,061			32,061	22,636	22,636			22,636
Retained Earnings	27,203	27,203			27,203	24,010	24,010			24,010
Undivided Profits	4,372	4,372			4,372	4,303	4,303			4,303
Other Comprehensive Income	242	242			242	1,940	1,940			1,940
Minority Interest in Subsidiaries (for consolidated report only)	25	25			25	33	33			33
Total Equity Accounts	83,262	83,260	3		83,262	66,923	66,921	3		66,923
Other Accounts Eligible as Regulatory Capital										
Unsecured Subordinated Debt				9,986	9,986				9,968	9,968
General Loan Loss Reserves				3,885	3,885				3,146	3,146
Regulatory Adjustments/Deductions to CET1 Capital										
Retained Earnings - Appropriated for General Loan Loss Reserves		(2,599)			(2,599)					
Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI)		(1)			(1)		(0)			(0)
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates		(196)			(196)					
Deferred tax assets		(2,233)			(2,233)		(2,053)			(2,053)
Goodwill		(269)			(269)		(158)			(158)
Other Intangible Assets		(1,943)			(1,943)		(2,034)			(2,034)
Defined benefit pension fund assets (liabilities)							(107)			(107)
Other equity investments in non-financial allied undertakings and non-allied undertakings		(8,466)			(8,466)		(8,237)			(8,237)
Reciprocal investments in common stock of other banks/quasi-banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and							-			-
consolidated bases)  Total Regulatory Capital	83,262	(15) <b>67,539</b>	3	13,871	(15) <b>81,412</b>	66,923	(5) <b>54,326</b>	3	13,115	(5) <b>67,444</b>

# Full Reconciliation of all Regulatory Capital Elements and Regulatory Adjustments/Deductions (In Millions)

					PAR	ENT				
			2018					2017		
			BAS	EL III				BAS	EL III	
FRP Equity Accounts	FRP	CET1 Capital	Addi- tional Tier 1	Tier 2 Capital	Total Basel III Capital	FRP	CET1 Capital	Addi- tional Tier 1	Tier 2 Capital	Total Basel III Capital
Paid in Capital Stock	19,359	19,356	3		19,359	14,002	13,999	3		14,002
Common Stock	19,356	19,356			19,356	13,999	13,999			13,999
Perpetual and Non-Cumulative Preferred Stock	3		3		3	3		3		3
Additional Paid-in Capital	32,061	32,061			32,061	22,636	22,636			22,636
Retained Earnings	27,203	27,203			27,203	24,010	24,010			24,010
Undivided Profits	4,372	4,372			4,372	4,303	4,303			4,303
Other Comprehensive Income	242	242			242	1,941	1,941			1,941
Minority Interest in Subsidiaries (for consolidated report only)										
Total Equity Accounts	83,237	83,234	3		83,237	66,892	66,889	3		66,892
Other Accounts Eligible as Regulatory Capital										
Unsecured Subordinated Debt				9,986	9,986				9,968	9,968
General Loan Loss Reserves				3,187	3,187				2,488	2,488
Regulatory Adjustments/Deductions to CET1 Capital										
Retained Earnings - Appropriated for General Loan Loss Reserves		(2,108)			(2,108)					
Total outstanding unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and their related interests (DOSRI)		(1,001)			(1,001)		(0)			(0)
Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates		(196)			(196)		, , , , , , , , , , , , , , , , , , ,			
Deferred tax assets		(965)			(965)		(1,046)			(1,046)
Goodwill		(903)			(903)		(1,040)			(1,040)
Other Intangible Assets		(1,786)			(1,786)		(1,874)			(1,874)
Defined benefit pension fund assets (liabilities)		(1,760)			(1,760)		(1,874)			(1,874)
Investments in equity of unconsolidated subsidiary banks and quasi- banks, and other financial allied undertakings (excluding subsidiary securities dealers brokers and insurance companies), after deducting related goodwill, if any		(19,338)			(19,338)		(18,049)			(18,049)
Other equity investments in non-financial allied undertakings and non-allied undertakings		(4,315)			(4,315)		(4,935)			(4,935)
Reciprocal investments in common stock of other banks/quasi-banks and financial allied undertakings including securities dealers/brokers and insurance companies, after deducting related goodwill, if any (for both solo and		(45)			45					
consolidated bases)		(15)			(15)		(5)			(5)
Total Regulatory Capital	83,237	53,512	3	13,173	66,688	66,892	40,873	3	12,457	53,332





#### **Components of Regulatory Capital**

Regulatory Capital consist of the sum of the following accounts as reported in the BSP Financial Reporting Package (FRP) which are eligible as Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) capital guided by Circular No. 781 - Basel III Implementing Guidelines on Minimum Capital Requirements

- a. Paid in Capital Stock
- b. Additional Paid-in Capital Stock
- c. Retained Earnings
- d. Undivided Profits
- e. Other Comprehensive Income

Net Unrealized Gains or Losses on AFS Securities Cumulative foreign currency translation

Remeasurement of Net Defined Benefit Liability/
(Asset) pertains to Reserves on remeasurements
of post-employment defined benefit plan comprise
of net accumulated actuarial gains or losses arising
from experience adjustments and other changes
in actuarial assumptions and actual return on plan

f. Minority Interest in Subsidiaries (for consolidated report only)

Tier 2 Capital consists of sum of Unsecured Subordinated Debt with main features discussed below and General Loan Loss Reserves, limited to a maximum of 1.00% of credit risk-weighted assets.

Regulatory Adjustments to Capital consists of the sum of the following accounts :

- a. Unbooked valuation reserves and other capital adjustment based on latest examination of monetary board (Retained Earnings Appropriated for General Loan Loss Reserves)
- b. Unsecured credit accomodations
- c. Unsecured loans, other credit credit accomodations and guarantees granted to subsidiaries and affiliates
- d. Deferred Tax Assets pertains to the tax impact of deductible temporary differences such as but not limited to provisions for impairment,minimum corporate income tax and retirement benefits
- e. Goodwill represents goodwill of RCBC Savings
- f. Other Intangible Assets consist of computer software and branch licenses
- g. Defined benefit pension fund assets pertains to the excess of the fair value of the plan assets over the present value of the defined benefit obligation
- h. Investments in equity of unconsolidated subsidiary banks for the solo reporting represents carrying amount as reported in the FRP, net of related goodwill

RCBC Savings Bank

RCBC Capital Corporation

RCBC Forex Brokers Corp.

RCBC Leasing and Finance Corp.

Merchant Savings & Loan Association inc.

RCBC Telemoney Europe

RCBC International Finance Ltd.

 Other equity investments in non-financial allied undertakings and non-allied undertakings represents investments in various companies such as Niyog Properties, YGC Corporate Services, Honda Cars, GPL Holdings, MICO Equities, Roxas Holdings, Pilipinas Shell, Isuzu Phils. among others

#### Main Features of Tier 2 Subordinated Debt Issued

On June 27, 2014 the Parent Company issued P7 billion Basel III-compliant Tier 2 Capital Notes (the "Tier 2 Notes") which shall be part of the Group's regulatory capital compliance in accordance with Basel III capital guidelines of the BSP. The Parent Company re-opened the Tier 2 Notes and issued an additional P 3 billion of the Notes on September 5, 2014, which constituted a further issuance of, and formed a single series with the existing P 7 billion Tier 2 Notes.

The significant terms and conditions of the Tier 2 Notes with an aggregate issue amount of P 10 billion, are as follows:

- (a) The Tier 2 Notes shall mature on September 27, 2024, provided that they are not redeemed at an earlier date.
- (b) Subject to satisfaction of certain regulatory approval requirements, the Parent Company may, on September 26, 2019, and on any Interest Payment Date thereafter, redeem all of the outstanding Tier 2 Notes at redemption price equal to 100% of its face value together with accrued and unpaid interest thereon. The terms and conditions of the Tier 2 Notes also allow for early redemption upon the occurrence of a Tax Redemption Event or a Regulatory Redemption Event.
- (c) The Tier 2 Notes shall initially bear interest at the rate of 5.375% per annum from and including June 27, 2014 to but excluding September 27, 2019 and shall be quarterly in arrears at the end of each interest period on March 27, June 27, September 27 and December 27 of each year.
- (d) Unless the Tier 2 Notes are previously redeemed, the initial interest rate will be reset on September 26, 2019 at the equivalent of the five-year PDST-R2 or the relevant five-year benchmark plus the initial spread of 1.93% per annum Such reset interest shall be payable quarterly in arrears commencing on September 27, 2019 up to and including September 27, 2024, if not otherwise redeemed earlier.
- (e) The Tier 2 Notes have a loss absorption feature which means the notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Event, subject to certain conditions as set out in the terms and conditions of the notes, when the Issuer is considered non-viable as determined by the BSP. Non-Viability is defined as a deviation from a certain level of CET1 ratio or the inability of the Issuer to continue business (closure) or any other event as determined by the BSP, whichever comes earlier. Upon the occurrence of a Non-Viability Event, the Issuer shall write-down the principal amount of the notes to the extent required by the BSP, which could go as low as zero. A Non-Viability Write-Down shall have the following effects:
  - (i) it shall reduce the claim on the notes of the liquidation;
  - (ii) reduce the amount re-paid when a call or redemption is properly exercised; and,
  - (iii) partially or fully reduce the interest payments on the notes.

For the features of the other capital instruments please refer to Note 23.1 of the Audited FS for the Preferred Shares.

# Full Reconciliation of Regulatory Capital Elements back to the FRP Balance Sheet in the Audited Financial Statements

(In Millions) RCBC Parent

	-			December 31, 2018	
EQUITY ACCOUNTS	AUDITED FS	BSP FRP	CHANGE	DETAILS	AMOUNT
Common Stock	19,356	19,356	-		
Preferred Stock	3	3	-		
Capital Paid in Excess of Par	32,061	32,061	-		
Revaluation Reserves	265	242	23	Marked to market adjustment of Equity Securities	119
				Adjustment on retirement plan benefits	(96)
					23
Reserve for Trust Business	406	401	5	Additional provision on Reserves for Trust Business	5
General Loan Loss Reserves	2,112	2,108	4	Additional Requirement on appropriated RE	4
Surplus	26,872	29,065	(2,194)	Additional provision on Reserves for Trust Business	(5)
				Adjustment on ECL transition	(2,010)
				PFRS9 Transition adjustment for RSB	(124)
				Additional Requirement on appropriated RE	(4)
				Profit and Loss and prior year adjustment	(51)
					(2,194)
Total Capital	81,075	83,237	(2,162)		(2,162)

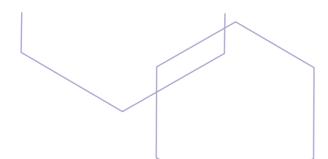
Reconciliation for the Group Regulatory Elements are the same as that of the Parent Bank.

# Full Reconciliation of Regulatory Capital Elements back to the FRP Balance Sheet in the Audited Financial Statements

(In Millions) RCBC Parent

				December 31, 2017	
EQUITY ACCOUNTS	AUDITED FS	BSP FRP	CHANGE	DETAILS	AMOUNT
Common Stock	13,999	13,999	-		
Preferred Stock	3	3	-		
Capital Paid in Excess of Par	22,636	22,636	-		
Revaluation Reserves	1,973	1,941	32	Marked to market adjustment of Equity Securities	155
				Fxcy translation adjustment on Equity Investment	(1)
				Adjustment on retirement plan benefits	(122)
					32
Reserve for Trust Business	394	388	6	Additional provision on Reserves for Trust Business	6
Surplus	27,924	27,925	(1)	Additional provision on Reserves for Trust Business	(6)
				Profit and Loss and prior year adjustment	5
					(1)
Total Capital	66,929	66,892	38	-	38

Reconciliation for the Group Regulatory Elements are the same as that of the Parent Bank.





Capital Requirements by type of exposure as of December 31, 2018 and 2017 are as follows:

			Decembe	r 31, 2018		
	CREDI	T RISK	MARKE	T RISK	OPERATIO	NAL RISK
	GROUP	PARENT	GROUP	PARENT	GROUP	PARENT
			(in Mi	llions)		
On- Balance Sheet Assets	428,434	341,578				
Off- Balance Sheet Assets	14,719	14,700				
Counterparty Risk-Weighted Assets in the Banking						
& Trading Book	12,660	12,660				
Credit Linked Notes in the Banking Book						
Securitization Exposures						
Market Risk-Weighted Assets			8,310	8,346		
Operational Risk using Basic Indicator Approach					40,534	26,852
Total	455,812	368,938	8,310	8,346	40,534	26,852
Capital Requirements	45,581	36,894	831	835	4,053	2,685

			Decembe	r 31, 2017		
	CREDI	T RISK	MARKE	T RISK	OPERATIO	NAL RISK
	GROUP	PARENT	GROUP	PARENT	GROUP	PARENT
			(in Mi	llions)		
On- Balance Sheet Assets	373,572	298,176				
Off- Balance Sheet Assets	12,546	12,514				
Counterparty Risk-Weighted Assets in the Banking						
& Trading Book	1,400	1,400				
Credit Linked Notes in the Banking Book						
Securitization Exposures						
Market Risk-Weighted Assets			10,376	10,369		
Operational Risk using Basic Indicator Approach					38,375	25,473
Total	387,518	312,090	10,376	10,369	38,375	25,473
Capital Requirements	38,752	31,209	1,038	1,037	3,837	2,547

Risk weighted on-balance sheet assets covered by credit risk mitigants were based on collateralized transactions as well as guarantees by the Philippine National Government (NG) and those guarantors and exposures with the highest credit rating.

Standardized credit risk weights were used in the credit assessment of asset exposures. Third party credit assessments were based on the rating by Standard & Poor's, Moody's, Fitch and Philratings on exposures to Sovereigns, Multilateral Development Banks, Banks, Local Government Units, Government Corporation and Corporates.

455,812

11,485

10,211 373,575

3,501 113,305

257,391

769,466

40,930

810,397

Total Credit Risk Exposures by Type, Risk Buckets and Risk Weighted Assets as of December 31, 2018 and 2017 are as follows: RCBC Group

Total Credit Risk Exposures by Type, Risk Buckets and Risk Weighted Assets

					Docombor 31 2018	2018				
			11 T T T T T T T T T T T T T T T T T T			200	- 1-1-1-			
Type of Exposures	Total Exposures*	Credit Risk Mitigants (CRM)	Risk Exposure after CRM	%0	20%	Fisk weights 75	75%	100%	150%	Total Risk Weighted Assets
On-Balance Sheet Exposures										
Sovereigns	144,988	13,489	131,499	95,635		35,864				17,932
Banks	31,494		31,494		1,198	28,594		1,703		16,239
Government corporations	6,817	3,483	3,334			3,013		320		1,827
Corporates	281,787	6,157	275,629		2,175	1,833		271,621		272,973
Housing Loans	43,226	17,452	25,774			22,942		2,832		14,303
MSME Qualified portfolio	10,211		10,211				10,211			7,658
Defaulted exposures	12,462		12,462					3,590	8,872	16,897
Housing Loans	3,590		3,590					3,590		3,590
Others	8,872		8,872						8,872	13,308
ROPA	2,410		2,410						2,410	3,616
All other assets, net of deductions	94,666	349	94,318	17,344	108			76,664	202	76,989
Total on-balance sheet exposures	628,061	40,930	587,130	112,979	3,480	92,246	10,211	356,730	11,485	428,434
Off-balance sheet exposures										
Direct credit substitutes	6,492		6,492					6,492		6,492
Transaction-related contingencies	6,856		6,856					6,856		6,856
Trade-related contingencies	1,371		1,371					1,371		1,371
Others	144,379		144,379	144,379						
Total off-balance sheet exposures	159,098		159,098	144,379				14,719		14,719
Counterparty Risk-Weighted Assets in the Banking Book	20,653		20,653			20,653				10,326
Counterparty Risk-Weighted Assets in the Trading Book										
Derivatives - interest rate contracts	452		452		12	124		315		380
Derivatives - exchange rate contracts	2,071		2,071		∞	279		1,784		1,925
Credit Derivatives	63		63	33		23		27		28
Total counterparty RWA in trading book	2,586		2,586	33	20	406		2,127		2,334
Risk-Weighted Amount of Credit Linked Notes in the Banking Book										
Risk-Weighted Securitization Exposures										
Total	810,397	40,930	769,466	257,391	3,501	113,305	10,211	373,575	11,485	455,812
Deductions from Capital										
General loan loss provision (in excess of the amount permitted to be included in Tier 2)										
Unbooked valuation reserves and other capital adjustments affecting asset accounts based on the latest report of examination										
	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0									

<sup>\*</sup> Principal amount for on-balance sheet and credit equivalent amount for off-balance sheet, net of specific provision

Total, net of deductions



# RCBC Parent Total Credit Risk Exposures by Type, Risk Buckets and Risk Weighted Assets

					December 31, 2018	2018				
I v	Total	Credit Risk	Total Credit			Risk Weights	ghts			Total Risk
lype of Exposures	Exposures*	Mitigants (CRM)	Risk Exposure after CRM	%0	20%	20%	75%	100%	150%	Weighted Assets
On-Balance Sheet Exposures										
Sovereigns	111,374	13,489	97,885	67,242		30,643				15,322
Banks	30,573		30,573		1,198	28,439		926		14,502
Government corporations	6,292	3,483	2,809			2,489		320		1,565
Corporates	270,334	5,985	264,349		2,175	1,833		260,341		261,693
Housing Loans	33	32	_			-				_
MSME Qualified portfolio	9,782		9,782				9,782			7,336
Defaulted exposures	1,918		1,918					4	1,913	2,875
Housing Loans	4		4					4		4
Others	1,913		1,913						1,913	2,870
ROPA	657		657						657	986
All other assets, net of deductions	48,670		48,670	12,225	48			36,397		36,406
Total on-balance sheet exposures	479,632	22,988	456,644	79,466	3,421	63,405	9,782	297,999	2,571	341,578
Off-balance sheet exposures										
Direct credit substitutes	6,492		6,492					6,492		6,492
Transaction-related contingencies	6,837		6,837					6,837		6,837
Trade-related contingencies	1,371		1,371					1,371		1,371
Others	114,657		114,657	114,657						
Total off-balance sheet exposures	129,357		129,357	114,657				14,700		14,700
Counterparty Risk-Weighted Assets in the Banking Book	20,653		20,653			20,653				10,326
Counterparty Risk-Weighted Assets in the Trading Book										
Derivatives - interest rate contracts	452		452		12	124		315		380
Derivatives - exchange rate contracts	2,071		2,071		00	279		1,784		1,925
Credit Derivatives	63		63	33		20		27		28
Total counterparty RWA in trading book	2,586		2,586	33	20	406		2,127		2,334
Risk-Weighted Amount of Credit Linked Notes in the Banking Book										
Risk-Weighted Securitization Exposures										
Total	632,228	22,988	609,240	194,157	3,441	84,464	9,782	314,825	2,571	368,938
Deductions from Capital										
General loan loss provision (in excess of the amount permitted to be included in Tier 2)										

<sup>\*</sup> Principal amount for on-balance sheet and credit equivalent amount for off-balance sheet, net of specific provision

Unbooked valuation reserves and other capital adjustments affecting asset accounts based on the latest report of examination

Total, net of deductions

368,938

2,571

314,825

9,782

84,464

3,441

194,157

609,240

22,988

632,228

387,518

6,386

341,028

10,399

56,940

3,210

242,617

660,580

34,818

695,397

387,518

6,386

341,028

10,399

56,940

3,210

242,617

660,580

34,818

RCBC Group Total Credit Risk Exposures by Type, Risk Buckets and Risk Weighted Assets

Organization Spingling						December 31, 2017	, 2017				
D4,376   P10,436   P10,285   P10,2	!	Total	Credit Risk	Total Credit			Risk W	eights			Total Risk
104,516   1,459   102,867   85,842   17014   1,584   1,584   1,7014   1,584	Type of Exposures	Exposures*	Mitigants (CRM)	Risk Exposure after CRM	%0	20%	20%	75%	100%	150%	Weighted Assets
104,376   1,459   102,857   85,842   17,014   1,638   1,638   1,638   1,638   1,638   1,638   1,638   1,638   1,638   1,638   1,640   1,240   1,640	On-Balance Sheet Exposures										
2129 5103 5103 1706 1784 1638 1638 1730 17304 1638 1503 1503 17304 1638 1503 1503 1503 1503 1503 1503 1503 1503	Sovereigns	104,316	1,459	102,857	85,842		17,014				8,507
8.396	Banks	21,219		21,219		1,706	17,874		1,638		10,917
259 628         9472         250/156         13.40         946         247,80         248,80         247,80         248,80         250,148         15,40         35,60         15,50         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867         15,60         3,867	Government corporations	8,396	5,103	3,293			2,986		307		1,800
39,274   18,425   20,849   17599   5,250   17599   1,0399   1,0399   1,0399   1,0399   1,0399   1,0399   1,0399   1,0399   1,0399   1,040	Corporates	259,628	9,472	250,155		1,340	946		247,870		248,610
10,399   10,399   10,399   10,399   10,399   10,399   10,399   1,640   3,867	Housing Loans	39,274	18,425	20,849			17,599		3,250		12,049
1,640   1,678   1,67	MSME Qualified portfolio	10,399		10,399				10,399			7,799
1,640   1,640   1,640   3,867   3,867   3,867   3,867   3,867   3,867   3,867   3,867   3,867   3,867   3,22	Defaulted exposures	5,507		5,507					1,640	3,867	7,441
3.867         3.867         3.867         3.867         3.867         3.867         3.867         3.867         2.327         2.327         2.327         2.327         2.327         2.327         2.327         2.327         2.327         2.327         2.327         3.867         3.867         3.227         3.27 <th< td=""><td>Housing Loans</td><td>1,640</td><td></td><td>1,640</td><td></td><td></td><td></td><td></td><td>1,640</td><td></td><td>1,640</td></th<>	Housing Loans	1,640		1,640					1,640		1,640
2,327         2,327         2,327         2,327         2,327         2,327         191         7         2,327         191         7         191         7         191         7         191         7         191         7         191         7         191         7         191         7         191         7         191         7         191         7         191	Others	3,867		3,867						3,867	5,801
R8,214   358   87,856   14,811   141   72,643   191   7   7   7   7   7   7   7   7   7	ROPA	2,327		2,327						2,327	3,491
539,279         34,818         504,462         100,723         3,188         56,420         10,399         327,347         6,386         37           5,927         5,927         5,927         5,927         5,927         5,927         5,927         1,204	All other assets, net of deductions	88,214	358	87,856	14,881	141			72,643	191	72,957
5,416       5,416       5,416       5,416       5,416       5,416       5,416       5,416       5,416       5,927       5,927       5,927       5,927       1,204 <th< td=""><td>Total on-balance sheet exposures</td><td>539,279</td><td>34,818</td><td>504,462</td><td>100,723</td><td>3,188</td><td>56,420</td><td>10,399</td><td>327,347</td><td>6,386</td><td>373,572</td></th<>	Total on-balance sheet exposures	539,279	34,818	504,462	100,723	3,188	56,420	10,399	327,347	6,386	373,572
5,416       5,416       5,416       5,416       5,416       5,927       5,927       5,927       5,927       5,927       5,927       5,927       5,927       5,927       1,204 <th< td=""><td>Off-balance sheet exposures</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Off-balance sheet exposures										
5,927     5,927       1,204     1,204       141,893     141,893       154,440     154,440       154,440     154,440       154,440     154,440       154,440     154,833       745     745       932     932       1,678     1,678       1,678     1,678       1,678     1,678       1,678     23       1,678     1,135	Direct credit substitutes	5,416		5,416					5,416		5,416
1,204   1,20	Transaction-related contingencies	5,927		5,927					5,927		5,927
141,893         141,893         141,893         141,893         141,893         141,893         141,893         12,546         1           745         745         745         2         104         639         496           932         932         20         415         496         496           1,678         1,678         1,678         23         520         1,135	Trade-related contingencies	1,204		1,204					1,204		1,204
154,440   154,440   141,893   12,546   1   1   1   1   1   1   1   1   1	Others	141,893		141,893	141,893						
745 745 2 104 639 932 20 415 496 1,678 1,678 23 520 1,135	Total off-balance sheet exposures	154,440		154,440	141,893				12,546		12,546
745     745     2     104     639       932     932     20     415     496       1     1     1     1     1,135       1,678     1,678     23     520     1,135	Counterparty Risk-Weighted Assets in the Banking Book										
745         745         2         104         639           932         20         415         496           1         1         1         1           1,678         1,678         520         1,135	Counterparty Risk-Weighted Assets in the Trading Book										
932         932         20         415         496           1         1         1         1         1           1,678         1,678         23         520         1,135	Derivatives - interest rate contracts	745		745		2	104		629		169
1 1 1,678 1,678 23 520 1,135	Derivatives - exchange rate contracts	932		932		20	415		496		708
1,678 1,678 23 520 1,135	Credit Derivatives			1			-				1
Risk-Weighted Amount of Credit Linked Notes in the Banking Book	Total counterparty RWA in trading book	1,678		1,678		23	520		1,135		1,400
	Risk-Weighted Amount of Credit Linked Notes in the Banking Book										



General loan loss provision (in excess of the amount permitted to be included in Tier 2)

Unbooked valuation reserves and other capital adjustments affecting asset accounts based on the latest report of examination

<sup>\*</sup> Principal amount for on-balance sheet and credit equivalent amount for off-balance sheet, net of specific provision

RCBC Parent Total Credit Risk Exposures by Type, Risk Buckets and Risk Weighted Assets

					December 31, 2017	2017				
	Total	Credit Risk	Total Credit			Risk Weights	ights			Total Risk
Type of Exposures	Exposures*	Mitigants (CRM)	Risk Exposure after CRM	%0	20%	20%	75%	100%	150%	Weighted Assets
On-Balance Sheet Exposures										
Sovereigns	81,453	1,459	79,993	67,414		12,579				6,290
Banks	19,956		19,956		1,706	17,516		733		8,982
Government corporations	7,886	5,103	2,783			2,476		307		1,545
Corporates	246,969	9,260	237,709		1,340	946		235,423		236,164
Housing Loans	45	42	M			23				2
MSME qualified portfolio	10,399		10,399				10,399			7,799
Defaulted exposures	2,429		2,429					19	2,410	3,634
Housing loans	19		19					19		19
Others	2,410		2,410						2,410	3,614
ROPA	909		909						909	606
All other assets, net of deductions	42,486		42,486	10,415	87			31,984		32,002
Total on-balance sheet exposures	412,228	15,864	396,363	77,829	3,133	33,521	10,399	268,467	3,015	298,176
Off-Balance Sheet Exposures										
Direct credit substitutes	5,416		5,416					5,416		5,416
Transaction-related contingencies	5,895		5,895					5,895		5,895
Trade-related contingencies	1,204		1,204					1,204		1,204
Others	114,460		114,460	114,460						
Total off-balance sheet exposures	126,974		126,974	114,460				12,514		12,514
Counterparty Risk-Weighted Assets in the Banking Book										
Counterparty Risk-Weighted Assets in the Trading Book										
Derivatives - interest rate contracts	745		745		2	104		629		169
Derivatives - exchange rate contracts	932		932		20	415		496		708
Credit Derivatives	1		_			-			-	1
Total counterparty RWA in trading book	1,678		1,678		23	520		1,135	-	1,400
Risk-Weighted Amount of Credit Linked Notes in the Banking Book										
Risk-Weighted Securitization Exposures										
Total	540,880	15,864	525,015	192,289	3,156	34,041	10,399	282,116	3,015	312,090
Deductions from Capital										
General loan loss provision (in excess of the amount permitted to be included in TI $2)$	Tier									

<sup>\*</sup> Principal amount for on-balance sheet and credit equivalent amount for off-balance sheet, net of specific provision

Unbooked valuation reserves and other capital adjustments affecting asset accounts based on the latest report of examination

Total, net of deductions

312,090

3,015

282,116

10,399

34,041

3,156

192,289

525,015

15,864

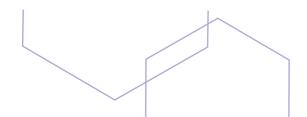
540,880

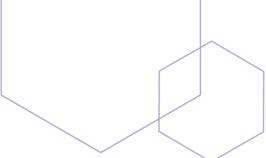
RCBC Group Total Credit Risk Exposures by Asset Type, Risk Buckets and Risk Weighted Assets

				-	December 3	31, 2018				
	6	Credit	Total			Risk W	/eights			Total Risk
On-Balance Sheet Assets	Pincipal Amount	Risk Mitigants (CRM)	Credit Risk Exposure after CRM	0%	20%	50%	75%	100%	150%	Weighted Assets
Cash on Hand	17,344		17,344	17,344						
Checks and Other Cash Items	108		108		108					22
Due from Bangko Sentral ng Pilipinas (BSP)	56,497		56,497	56,497						
Due from Other Banks	20,342		20,342		1,128	17,670		1,544		10,604
Financial Assets Designated at Fair Value through Profit or Loss										
Available-for-Sale (AFS) Financial Assets	15,643		15,643	14,708		509		426		680
Held-to-Maturity (HTM) Financial Assets	91,133	13,489	77,644	14,393	2,175	41,669		19,407		40,677
Loans and Receivables	396,455	27,442	369,014		69	32,398	10,211	317,464	8,872	354,642
Loans and Receivables Arising from Repurchase Agreements, Certificates of Assignment/ Participation with Recourse, and Securities Lending and Borrowing Transactions	10,037		10,037	10,037						
Sales Contract Receivable (SCR)	910		910					707	202	1,011
Real and Other Properties Acquired	2,410		2,410						2,410	3,616
Other Assets	17,182		17,182					17,182		17,182
Total Risk-weighted On-Balance Sheet Assets	628,061	40,930	587,130	112,979	3,480	92,246	10,211	356,730	11,485	428,434

RCBC Group Total Credit Risk Exposures by Asset Type, Risk Buckets and Risk Weighted Assets

				ı	December :	31, 2017				
		Credit Total		Risk Weights						Total Risk
On-Balance Sheet Assets	Pincipal Amount	Risk Credit Risk Mitigants Exposure (CRM) after CRM	0%	20%	50%	75%	100%	150%	Weighted Assets	
Cash on Hand	14,881		14,881	14,881						
Checks and Other Cash Items	141		141		141					28
Due from Bangko Sentral ng Pilipinas (BSP)	58,764		58,764	58,764						
Due from Other Banks	19,632		19,632		1,706	16,438		1,487		10,048
Financial Assets Designated at Fair Value through Profit or Loss										
Available-for-Sale (AFS) Financial Assets										
Held-to-Maturity (HTM) Financial Assets	60,606	1,459	59,147	17,195	1,340	22,345		18,266		29,707
Unquoted Debt Securities Classified as Loans	1,932		1,932					1,932		1,932
Loans and Receivables	351,456	33,358	318,097			17,637	10,399	286,195	3,867	308,613
Loans and Receivables Arising from Repurchase Agreements, Certificates of Assignment/ Participation with Recourse, and Securities Lending and Borrowing Transactions	9,883		9,883	9,883						
Sales Contract Receivable (SCR)	1,354		1,354					1,163	191	1,449
Real and Other Properties Acquired	2,327		2,327						2,327	3,491
Other Assets	18,304		18,304					18,304		18,304
Total Risk-weighted On-Balance Sheet Assets	539,279	34,818	504,462	100,723	3,188	56,420	10,399	327,347	6,386	373,572





RCBC Parent
Total Credit Risk Exposures by Asset Type, Risk Buckets and Risk Weighted Assets

					December :	31, 2018				
		Credit	Total	Risk Weights						Total Risk
On-Balance Sheet Assets	On-Balance Sheet Assets Pincipal Risk Credit Risk Amount Mitjants Exposure (CRM) after CRM	0%	20%	50%	75%	100%	150%	Weighted Assets		
Cash on Hand	12,225		12,225	12,225						
Checks and Other Cash Items	48		48		48					10
Due from Bangko Sentral ng Pilipinas (BSP)	39,846		39,846	39,846						
Due from Other Banks	19,420		19,420		1,128	17,515		777		9,760
Financial Assets Designated at Fair Value through Profit or Loss										
Available-for-Sale (AFS) Financial Assets	12,093		12,093	12,093						
Held-to-Maturity (HTM) Financial Assets	80,000	13,489	66,511	11,301	2,175	36,433		16,602		35,254
Loans and Receivables	299,079	9,500	289,579		69	9,457	9,782	268,359	1,912	283,306
Loans and Receivables Arising from Repurchase Agreements, Certificates of Assignment/ Participation with Recourse, and Securities Lending and Borrowing Transactions	4,002		4,002	4,002						
Sales Contract Receivable (SCR)	28		28					27	1	29
Real and Other Properties Acquired	657		657						657	986
Other Assets	12,234		12,234					12,234		12,234
Total Risk-weighted On-Balance Sheet Assets	479,632	22,988	456,644	79,466	3,421	63,405	9,782	297,999	2,571	341,578

#### RCBC Parent Total Credit Risk Exposures by Asset Type, Risk Buckets and Risk Weighted Assets

					December 3	31, 2017				
		Credit	Total			Risk W	/eights			Total Risk
On-Balance Sheet Assets	On-Balance Sheet Assets Pincipal Risk Credit Risk Amount Mitigants Exposure (CRM) after CRM	Exposure	0%	20%	50%	75%	100%	150%	Weighted Assets	
Cash on Hand	10.415		10.415	10.415						
Checks and Other Cash Items	87		87	10, 110	87					17
Due from Bangko Sentral ng Pilipinas (BSP)	47,187		47,187	47,187						
Due from Other Banks	18,368		18,368		1,706	16,080		582		8,963
Financial Assets Designated at Fair Value through Profit or Loss										
Available-for-Sale (AFS) Financial Assets										
Held-to-Maturity (HTM) Financial Assets	48,634	1,459	47,175	12,791	1,340	17,400		15,644		24,612
Unquoted Debt Securities Classified as Loans	1,199		1,199					1,199		1,199
Loans and Receivables	264,791	14,405	250,386			41	10,399	237,557	2,389	248,961
Loans and Receivables Arising from Repurchase Agreements, Certificates of Assignment/ Participation with Recourse, and Securities Lending and Borrowing Transactions	7,437		7,437	7,437						
Sales Contract Receivable (SCR)	417		417					397	20	427
Real and Other Properties Acquired	606		606						606	909
Other Assets	13,088		13,088					13,088		13,088
Total Risk-weighted On-Balance Sheet Assets	412,228	15,864	396,363	77,829	3,133	33,521	10,399	268,467	3,015	298,176

#### **Market Risk Weighted Assets**

		Group				Parent			
	20	2018		2017		2018		)17	
Using Standardized Approach	Notional Amount	Market Risk Weighted Assets (MRWA)	Notional Amount	Market Risk Weighted Assets (MRWA)	Notional Amount	Market Risk Weighted Assets (MRWA)	Notional Amount	Market Risk Weighted Assets (MRWA)	
Interest Rate Exposures	90,880	6,101	69,951	4,307	90,003	6,101	69,951	4,307	
Equity Exposures									
Foreign Exposures	5,607	2,165	11,288	5,870	5,643	2,201	11,281	5,863	
Options	470	44	1,376	200	470	44	1,376	200	
Total	96,957	8,310	82,615	10,376	96,115	8,346	82,608	10,369	

#### **Operational Risk-Weighted Assets under Basic Indicator Approach**

(Based on 3 Year Average Gross Income)

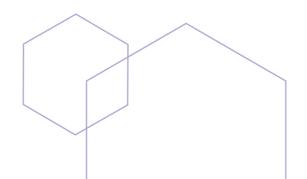
Nature of Item	Grou	ıb	Parent		
Nature of item	2018	2017	2018	2017	
Net interest income	16,450	15,436	11,293	10,676	
Other non-interest income	5,168	5,030	3,028	2,909	
Gross Income	21,618	20,467	14,321	13,586	
Capital Requirements	40,534	38,375	26,852	25,473	

#### **Use of Third Party Assessment for Credit Risk**

Following the standardized approach for credit risk, the determination of capital requirement is based on an approach that links predefined risk weights to predefined asset classes. Standardized credit risk weights following BSP Circular 538 were used in the credit assessment of these asset exposures. Third party credit assessments in turn were based on the rating by Standard & Poor's, Moody's, Fitch and Philratings on exposures to Sovereigns, Multilateral Development Banks, Banks, Local Government Units, Government Corporation and Corporates.

Moreover, as of December 31, 2018 the Bank had exposures to the following countries via direct exposure to local corporates, the range of issuer ratings of which is indicated:

Country	Rating Range
United States	AAA to BBB-
Mexico	AA-
China	A-







Believe in commitment towards uplifting the lives of people.



# CORPORATE SOCIAL RESPONSIBILITY

# RCBC Savings Bank strengthens financial inclusion campaign

RCBC Savings Bank (RSB) in partnership with Rotary Club of Mutya ng Pasig, held a financial literacy forum in Buting Senior High School at San Joaquin, Pasig. Participated by over 300 high school students, the RSB Financial Literacy Forum aims to inform and train the young generation on smarter ways of saving and spending.

Facilitated by Ms. Cynthia Bartolome, RSB's Product Manager for Cards, the forum tackled building the habit of saving and the appropriate financial tools to help them manage their allowances more prudently. For starters, RSB's MyWallet Visa Prepaid Card provides the convenience of safe and managed budgeting without the maintaining balance.

A heed to BSP's call for financial inclusion and a reaffirmation of RSB's advocacy towards financial literacy, the forum is the first of the series RSB will be conducting in the coming months. It endeavors financial inclusion by instilling the habit of saving, even at an early age, through its products. Aligned with this advocacy is RSB's WISE Savings Account, a deposit product specially designed for the young ones ages 21 years old and below. Aside from helping maximize their savings' potential through earning an interest, it is also packed with special perks and privileges and comes with free accident insurance. Opening balance starts at 100 pesos only.

# RCBC creates first-of-its-kind 'ePiso' Digital Cash

RCBC developed ePiso for the unbanked and underserved Filipinos. These are individuals in grassroots communities who do not have access to open a bank account or cannot afford to open and maintain one. They only transact with cash not only

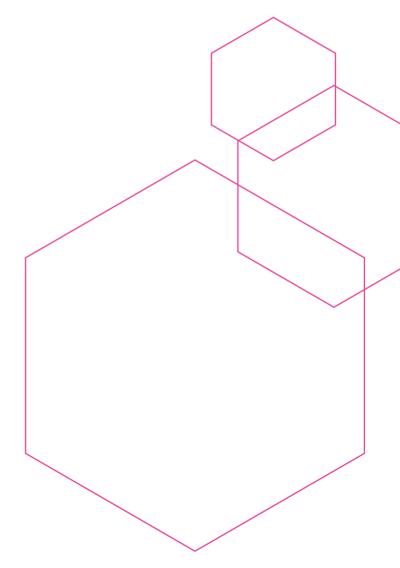
because they feel more secure in tangible exchanges, but most merchants that they transact with also only accept cash. They are hesitant to adopt new technology about their finances because they fear the risk of losing their hard-earned money, but they are also desperately seeking ways to avoid theft and safely store their funds. To this market, every cent counts.

For ePiso's test launch, RCBC focused on two grassroots communities, namely the National Housing Authority's (NHA) settlement community in Brgy. Poblacion, Muntinlupa and the farming communities in Valencia, Bukidnon.

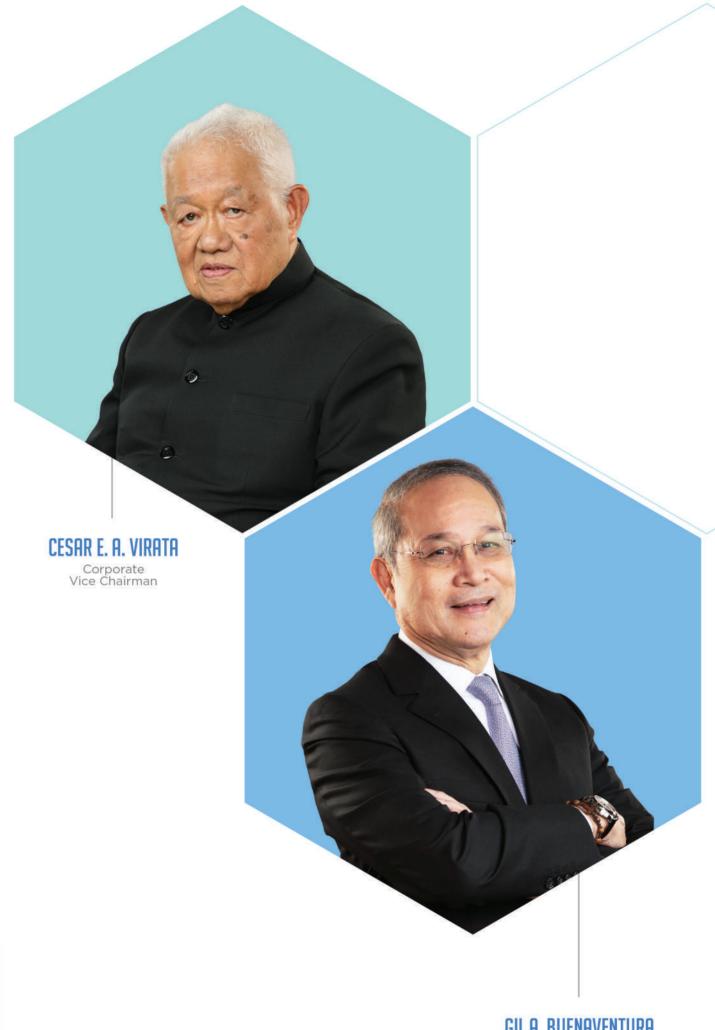
The residents of the NHA community in Brgy. Poblacion, Muntinlupa were mainly composed of low income, daily wage earners. While they are urban-dwellers and can easily have access to banks, they are intimidated by basic banking services so they still do not get them. Moreover, their income flow suggested that they mainly purchase items in small quantities or tingi-tingi from local community stores (sari-sari stores). Given this behavior, RCBC recognized that ePiso can make purchase transactions between merchants and users in this community more secure and convenient.

On the other hand, the farming communities in Valencia, Bukidnon were located in remote areas. The residents have to travel for hours to the town proper just so they can request for a loan from a thrift bank and purchase their input supplies. In partnership with its subsidiary, Rizal Microbank, RCBC aimed to make financial loans more secure and accessible to famers with ePiso.

These two communities provide an opportune setup for RCBC to showcase how ePiso can be a secure method of storing the residents' money as well as make two of these markets' biggest financial transactions, namely purchases and loans respectively, more secure and convenient once digitized.







# GIL A. BUENAVENTURA

President and Chief Executive Officer









## JUAN B. SANTOS

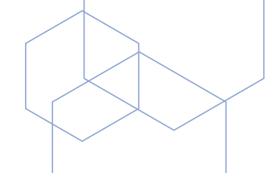
Independent Director





# **ADVISORY BOARD** ATTY. LILIA B. DE LIMA Member





#### MS. HELEN Y. DEE

CHAIRPERSON, NON-EXECUTIVE DIRECTOR 75 years of age, Filipino

BS Commerce, Assumption College, Philippines; Masters in Business Administration, De La Salle University, Philippines

Ms. Helen Y. Dee has been the Bank's Chairperson since June 27, 2005.

Ms. Dee also holds positions in other publicly-listed companies as the Chairperson of House of Investments, Inc. and EEI Corporation, and Director of Philippine Long Distance Company and Petro Energy Resources, Inc. She was also the Chairperson of National Reinsurance Corporation of the Philippines and Seafront Resources, and Director of iPeople, Inc. until her resignation effective January 1, 2018.

Ms. Dee is also the Chairperson/President Hydee Management and Resource Corporation; Chairperson of RCBC Savings Bank, RCBC Leasing and Finance Corporation, Landev Corporation, Hi-Esai Pharmaceutical Inc., Mapua Information Technology Center, Inc., Malayan Insurance Co. Inc., and Manila Memorial Park Cemetery, Inc.; a Trustee of Malayan Colleges, Inc. (operating under the name Mapua Institute of Technology); and Vice Chairperson of Pan Malayan Management and Investment Corporation.

She attended continuing education seminars facilitated by RCBC in 2013 covering the following topics: SEC Corporate Governance Initiatives/Trends in Regulatory Framework, Updates on Anti-Money Laundering Act of 2001. Basel III and Financial Regulatory Reform, and Evaluating Risks in Project Finance Transactions. She also attended the Corporate Governance seminars conducted by SGV & Co. for the directors and key officers of RCBC, RCBC Subsidiaries and affiliates on March 22, 2014, September 5, 2015. For 2016, she attended the Corporate Governance Enhancement Session on The Philippine Competition Act and Philippine Competition Commissions conducted by PLDT on May 3, 2016, as well as the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016,

On September 26, 2017, she attended the Cybersecurity Seminar organized by RCBC covering topics on threat briefing and cyber preparedness, and on October 27, 2018, she attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC.

#### MR. CESAR E.A. VIRATA

VICE CHAIRPERSON, NON-EXECUTIVE DIRECTOR 88 years of age, Filipino

BS Mechanical Engineering and Business Administration (Cum Laude), University of the Philippines; Masters in Business Administration, Wharton Graduate School, University of Pennsylvania, USA

Mr. Cesar E.A. Virata has been a Director of the Bank since 1995, Corporate Vice Chairman since June 2000, and Senior Adviser since 2007.

Mr. Virata's roster of companies where he is also a Director and/or Chairman include, RCBC Savings Bank, RCBC Realty Corp., RCBC Land, Inc., Malayan Insurance Company, Inc., Business World Publishing Corporation, City & Land Developers, Inc., RCBC International Finance, Ltd. (Hong Kong), Luisita Industrial Park Corporation, Niyog Property Holdings, Inc., Cavitex Holdings, Inc., ALTO Pacific Company, Inc., Malayan Colleges, Inc., RCBC Bankard Services Corporation, AY Foundation, Inc., and YGC Corporate Services, Inc., among others.

Mr. Virata is also an Independent Director of the following listed companies outside YGC: Belle Corporation and Lopez Holdings Corporation.

Mr. Virata held various key positions in the Philippine government including Prime Minister, Secretary/Minister of Finance, Chairman of the Committee on Finance of the Batasan Pambansa (National Assembly), member of the Monetary Board, and Chairman of the Land Bank of the Philippines. He likewise served as Governor of the Philippines to the World Bank, the Asian Development Bank and the International Fund for Agricultural Development. He was Chairman of the Development Committee of the World Bank and International Monetary Fund from 1976 to 1980 and Chairman of the Board of Governors of the Asian Development Bank. Prior to his Government positions, he was a Professor and Dean of the College of Business Administration of the University of the Philippines and Principal, SyCip Gorres Velayo and Company, Management Services Division.

He attended continuing education seminars facilitated by RCBC in 2013 covering the following topics: SEC Corporate Governance Initiatives/Trends in Regulatory Framework, Updates on the Anti-Money Laundering Act of 2001, Basel III and Financial Regulatory Reform, and Evaluating Risks in Project Finance Transactions. He also attended the Corporate Governance seminar conducted by SGV & Co. for the directors and key officers of RCBC, RCBC subsidiaries and affiliates on September 5, 2015.

For 2016, he attended the Continuing Education & Training for Directors, "Board on Crisis & IT Fraud Cyber Security) conducted by Belle Corporation, and the Corporate Governance Seminar conducted by the Institute of Corporate Directors, on August 3, 2016.

On September 26, 2017, he attended the Cybersecurity Seminar organized by RCBC covering topics on threat briefing and cyber preparedness, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC. He also attended the Corporate Governance Seminar conducted by Institute of Corporate Directors on August 8, 2018.

#### MR. GIL A. BUENAVENTURA

PRESIDENT AND CEO, EXECUTIVE DIRECTOR 66 years of age, Filipino

BA Economics, University of San Francisco, California; Masters of Business Administration in Finance, University of Wisconsin Madison, Wisconsin

Mr. Gil A. Buenaventura has been the Bank's Director, President, and Chief Executive Officer since July 1, 2016.

Mr. Buenaventura also holds directorship and officership positions in GAB Realty Incorporated, RCBC Capital Corporation, RCBC Leasing and Finance Corporation, RCBC Rental Corporation, Rizal Microbank, RCBC Savings Bank, RCBC Forex Brokers Corporation, and Niyog Property Holdings, Inc. He is also a member of the Makati Business Club, Asian Bankers Association, and Bankers Association of the Philippines. Before joining the Bank, he worked in various capacities in other banks and financial institutions, including the following: President and Chief Executive Officer of Development Bank of the Philippines, Chairman/Vice Chairman of the LGU Guarantee Corporation, President and Chief Executive Officer of Prudential Bank, Chairman of Citytrust Securities Corporation, BPI Leasing Corporation, Pilipinas Savings Bank, and Prudential Investments, Inc., Director of BPI Family Savings Bank, and Ayala Plans, Inc., and Executive Vice President of Citytrust Banking Corp., and Vice President of Citibank N.A. Manila, among others.

In 2016, he attended the Corporate Governance Orientation Program conducted by Institute of Corporate Directors. On September 26, 2017, he attended the Cybersecurity Seminar organized by RCBC covering topics on threat briefing and cyber preparedness, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC.

#### MR. TZE CHING I. CHAN

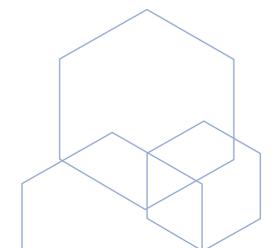
NON-EXECUTIVE DIRECTOR 62 years of age, Chinese

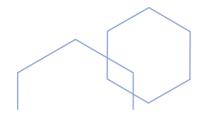
Bachelor of Business Administration and Masters of Business Administration, University of Hawaii, USA; Certified Public Accountant, American Institute of Certified Public Accountants, USA

Mr. Tze Ching I. Chan has been a Director of the Bank since November 28, 2011.

Mr. Chan started with Citibank in Hong Kong as a Management Associate in 1980 and served in various capacities. He was Hong Kong Country Head and Head of Corporate and Investment Banking business for Greater China when he retired from Citi in 2007. He worked briefly as Deputy Chief Executive for Bank of China (Hong Kong) in 2008. Mr. Chan is currently a Senior Adviser at CVC Capital Partners and The Bank of East Asia, Limited, and holds various board seats in listed companies, government statutory bodies, and NGOs including, among others, AFFIN Holdings Berhad, The Community Chest of Hongkong and Hongkong Exchanges and Clearing Limited. Among his government-appointed roles, he is currently Council Chairman of the Hong Kong Polytechnic University, a Member of the Financial Reporting Council of Hong Kong and Hong Kong Tourism Board.

He attended the Orientation on Corporate Governance conducted by Institute of Corporate Directors in March 2012, "Corporate Governance and Listing - What Comes Next?" and "Board Effectiveness - Factors for Long Term Strategy in the Financial Services Industry" conducted by PricewaterhouseCoopers Limited in 2012. He also attended a seminar on Updates in Money Laundering facilitated for the RCBC Board in 2013.





He completed all the modules of the Financial Institutions Directors' Education Programme in March 2016. In 2017, he attended the Non-Executive Director Programme: Global Development of Climate Risk Disclosure by Pricewaterhouse Coopers Limited on March 21, 2017, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, organized by RCBC.

#### MR. RICHARD GORDON ALEXANDER WESTLAKE

NON-EXECUTIVE DIRECTOR 67 years of age, of New Zealand

MA degree, Oxford University, England; Accredited Fellow, Institute of Directors, New Zealand; International Fellow of Mudara-Institute of Directors, Dubai, United Arab Emirates

Mr. Richard Gordon Alexander Westlake has been a Director of the Bank since October 1, 2014.

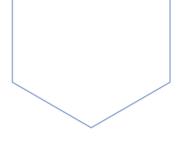
Mr. Westlake is the founder and managing director of Westlake Governance Limited, a New Zealandbased globally focused business now regarded of as a leading adviser in Corporate Governance. He has over twenty-five (25) years of experience as a Director and Board Chairman. He is currently the Chairman of the Careerforce Industry Training Organisation Limited and an Independent Director of Dairy Goat Co-Operative (NZ) Ltd., the world's leading producer and exporter of goat milk infant formula. Previous roles include chairmanship of Intergen Limited, the Standards Council of New Zealand; Deputy Chairman of Institute of Geological & Nuclear Sciences Limited: Establishment Chairman of Meteorological Service of New Zealand, and Quotable Value Limited; and he was a founding director of Kiwibank Ltd. for ten (10) years.

On September 26, 2017, he attended the Cybersecurity Seminar organized by RCBC covering topics on threat briefing and cyber preparedness.

#### MR. JOHN LAW

NON-EXECUTIVE DIRECTOR 68 years of age, Dual citizen of France and Taiwan

BS Psychology, Chung Yuan University, Taiwan; Master of Business Administration, Indiana University, USA; MA Poetry, University of Paris, France



Mr. John Law has been a director of the Bank since April 27, 2015.

Mr. Law is also currently a Senior Advisor for Greater China for Oliver Wyman, and is a member of the Board of Directors of Far East Horizon, Ltd. In Hong Kong, BNP Paribas in China, and Khan Bank in Mongolia. In the past, he held Board seats in several financial institutions, including the Industrial Bank (China), Sacombank (Vietnam), SinoPac Securities Ltd. (Taiwan), and worked in various capacities at the International Finance Corporation/World Bank, JP Morgan and Citibank/Citigroup.

He attended the Financial Crises Response: International Consultation conducted by International Finance Corporation/Global Governance Forum in June 2009 and the High Level Meeting on Governance of Bank Subsidiaries also conducted by the International Finance Corporation/Global Governance Forum in March 2014, the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016, and the Cybersecurity Seminar organized by RCBC on September 26, 2017. On October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC.

#### MR. YUH-SHING (FRANCIS) PENG

NON-EXECUTIVE DIRECTOR 47 years of age, TAIWANESE

Bachelor of Science in Control Engineering, National Chiao Tung University, Taiwan; Bachelor of Law, National Taiwan University, Taiwan; Master of Business Administration/Information Management, National Center University, Taiwan

Mr. Yuh-Shing (Francis) Peng has been a director of the Bank since April 27, 2015.

Mr. Peng is an Executive Vice President of Cathay United Bank, handling various departments, particularly the Overseas Management Department and Strategic Planning Division/Investment Management Department. Prior to these positions, he also was Executive Vice President handling the International Banking Department, Corporate Banking Strategy & Product Department, and Offshore Banking Unit of Cathay United Bank. He also served in various capacities with Citibank N.A. in Hongkong, Citibank Taiwan Limited, and Citibank Taipei.

He attended the seminar on Banking Internal Control and Audit in 2010, Trust Industry training for Executives in 2013 and Trust Industry Training for Supervising Officers in 2013 conducted by Taiwan Academy of Banking and Finance. He also attended the internal training on Internal Audit and Check Practice and Debt and Liabilities in 2013 and internal training on Executives Leadership in 2014 by the Cathay United Bank.

He attended the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016 and the Cybersecurity Seminar organized by RCBC on September 26, 2017. Mr. Peng resigned effective March 4, 2019.

#### ATTY. FLORENTINO M. HERRERA, III

NON-EXECUTIVE DIRECTOR 67 years of age, Filipino

BA Political Science and Bachelor of Laws, University of the Philippines; Member, Integrated Bar of the Philippines

Atty. Florentino M. Herrera III has been a Director of the Bank since August 30, 2016.

Atty. Herrera III is also a Founding Partner of the Herrera Teehankee & Cabrera Law Offices, a Senior Adviser at CVC Asia Pacific Limited, an International Private Equity Firm, and was former Partner of the Angara Abello Concepcion Regala & Cruz Law Offices. He has been engaged in the general practice of law for the past thirty nine (39) years specializing in corporate law practice, and serves as counsel for various companies engaged in banking, management of foreign fund investments, airlines, repair, maintenance and overhaul of aircraft, real estate, resorts, telecommunications, media and PR firms, insurance gaming, shipping, and financing. He also holds Directorship and top management positions in various companies in the Philippine such as Trans-Pacific Oriental Holdings, Co., Inc., Canlubang Golf & Country Club, Inc., Bellagio Properties, Inc., Philippine Airlines, Inc., Lufthansa Technik Philippines, Inc., Macroasia Corporation, Mantrade Development Corporation, Aeropartners, Inc., Regent Resources, Inc., and STI Education Services Group, Inc.

Atty. Herrera also holds positions in the following publicly listed companies outside YGC: Director of Filsyn Corporation and Geograce Resources Philippines, Corporate Secretary of Macroasia Corporation, and Treasurer of Long Trail Holding, Inc.

He attended the Corporate Governance and Risk Management Program d by SGV & Co. on January 30, 2015, the Corporate Governance Orientation Program Class II conducted by Institute of Corporate Directors on November 23, 2016, and Cybersecurity Seminar organized by RCBC on September 26, 2017, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC.

#### MR. ARMANDO M. MEDINA

INDEPENDENT, NON-EXECUTIVE DIRECTOR 69 years of age, Filipino

BA Commerce and Economics and BS Commerce with a major in Accounting, De La Salle University, Philippines

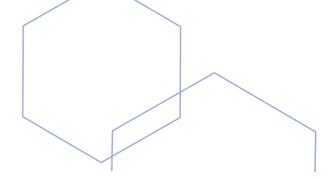
Mr. Armando M. Medina has been an Independent Director of the Bank since 2003.

He is also an Independent Director of RCBC Savings Bank, RCBC Capital Corporation, and Malayan Insurance Co. Inc. He also held directorship and officership positions in other institutions like Great Life Financial Assurance Corporation, Merchant Savings & Loan Association, Inc., RCBC Forex Brokers Corporation, Bankard, Inc., RCBC International Finance Ltd., RCBC Capital Corporation RCBC California International, Inc., Honda Cars Philippines, Isuzu Philippines, Business Harmony Realty, Inc., and Phil. Clearing House Corp.

He attended continuing education seminars conducted by RCBC in 2013 covering the following topics: SEC Corporate Governance Initiatives/Trends in Regulatory Framework, Updates on the Anti-Money Laundering Act of 2001, Basel III and Financing Regulatory Reform, and Evaluating Risks in Project Finance Transactions. He also attended the corporate governance seminars conducted by SGV & Co. for the Directors and key officers of RCBC, RCBC subsidiaries and affiliates on March 22, 2014 and September 5, 2015, and the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016.

In 2017, he attended the Seminar on Corporate Governance by SGV on December 8, 2017, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, organized by RCBC.





#### MR. JUAN B. SANTOS

INDEPENDENT, NON-EXECUTIVE DIRECTOR 80 years of age, Filipino

BS Business Administration, Ateneo de Manila University, Philippines; Foreign Trade, Thunderbird School of Management, Arizona, USA

Mr. Juan B. Santos has been an Independent Director of the Bank since November 2, 2016.

Mr. Santos is currently a member of the Board of Directors of First Philippine Holdings Corporation, Sun Life Grepa Financial, Inc., Alaska Milk Corporation, East-West Seed ROH Limited (Bangkok, Thailand), House of Investments, Inc., Golden Spring Group (Singapore) Allamanda Management Corp. and Philippine Investment Management (PHINMA), Inc.; a member of the Board of Advisors of Coca-Cola FEMSA Philippines, AMUNDI (Singapore), Mitsubishi Motor Phil. Corp., East-West Seeds Co., Inc., Chairman, Board of Trustee, Dualtech Training Center Foundation, Inc., a trustee of St. Luke's Medical Center, and a consultant of the Marsman-Drysdale Group of Companies.

Prior to joining the Bank, he was Chairman of the Social Security Commission, he served briefly as Secretary of Trade and Industry and was designated as a member of the Governance Advisory Council, and Private Sector Representative for the Public-Private Sector Task Force for the Development of Globally Competitive Philippine Service Industries. He also served as Director of various publicly listed companies, including Philippine Long Distance Telephone Company (PLDT), Philex Mining Corporation, San Miguel Corporation, Equitable Savings Bank, Inc., and PCI Leasing and Finance, Inc.

Mr. Santos also holds positions in the following publicly listed companies: Director of First Philippine Holdings Co. and Independent Director of House of Investments, Inc.

He previously attended the Executive Talks: Corporate Governance Enhancement Session conducted by First Pacific Leadership Academy & Compliance System Legal Group (CSCG) on December 2, 2013, Corporate Governance Requirements under United States Laws and Regulations and the Foreign Corrupt Practice Act of 1977 conducted by Atty. Ma. Lourdes C. Rausa-Chan on April 1, 2014, Corporations-Governance Commission for Government Owned and Controlled Corporations Compliance conducted by Institute of Corporate Directors (ICD) on November 10, 2014, Corporate Governance: what to Expect from Securities and Exchange Commission and Corporate Governance

Trends and Current Topics in Developed Economies and their Application in the Philippines and Other Association of Southeast Asian Nations (ASEAN) Countries conducted by Atty. Ma. Lourdes C. Rausa-Chan (Chief Governance Officer – PLDT) and Mr. Danny Y. Yu, Corporate Officer – Philex Mining Corp.) on December 4, 2014, First Philippines Holding Corporation Corporate Governance Seminar conducted by SGV&Co. on August 24, 2015.

For 2016, he attended the Corporate Governance Enhancement on the Philippine Competition Commission conducted by Mr. Emmanuel M. Lombos on May 3, 2016, and Corporate Governance Seminar conducted by Institute of Corporate Directors on August 25, 2016. In 2017, he attended the Cybersecurity Seminar organized by RCBC on September 26, 2017. On August 15, 2018, he attended the Corporate Governance Seminar conducted by SGV & Co.

#### AMB. LILIA R. BAUTISTA

INDEPENDENT, NON-EXECUTIVE DIRECTOR 83 years of age, Filipino

Bachelor of Laws and Master in Business Administration, University of the Philippines; Master of Laws, University of Michigan, USA, Member, Integrated Bar of the Philippines

Amb. Lilia R. Bautista has been an Independent Director of the Bank since July 25, 2016.

Amb. Bautista holds position as Member of the Board of Directors/Board of Trustees of various Corporations. including RFM Corporation, Transnational Diversified Group, Inc., St. Martin de Porres Charity Hospital, CIBI Foundation, Inc., and Philja Development Center. She was former Director of the Bank of the Philippine Islands and BPI Capital and has held distinguished positions in the public and private sector, including as Members and, subsequently, Chairperson of the WTO Appellate Body, Chairperson of the Securities and Exchange Commission, Ex-Officio Member of the Anti-Money Laundering Council, Acting Secretary of the Department of Trade and Industry, Chairman Ex-Officio of the Board of Investments, and Ambassador Extraordinary and Plenipotentiary, Chief of Mission, Class 1 and Permanent Representative to the United Nations Office, World Trade Organization, World Health Organization, International Labor Organization, and other International Organizations in Geneva, Switzerland.

Amb. Bautista is also an Independent Director of RFM Corporation, a publicly listed company outside YGC.

She attended the Corporate Governance Seminar conducted by Institute of Corporate Directors on September 6, 2016, and the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016. In 2017, she attended the Cybersecurity Seminar organized by RCBC on September 26, 2017.

On September 5, 2018, she attended the Corporate Governance Seminar conducted by the Institute of Corporate Directors, and on October 27, 2018, she attended the seminar on Corporate Governance and Financial Technology, organized by RCBC.

#### MR. MELITO S. SALAZAR, JR. †

INDEPENDENT, NON-EXECUTIVE DIRECTOR, Filipino

BS Business Administration major in Accounting and Master of Business Administration, University of the Philippines

Mr. Melito S. Salazar, Jr. has been an Independent Director of the Bank since June 27, 2016.

Mr. Salazar, Jr. is also an Independent Director of Sun Life of Canada Prosperity Balanced Fund, Inc., Sun Life of Canada Prosperity Philippine Equity Fund, Inc., Sun Life Prosperity GS Fund, Inc., Philippines First Insurance Corp., YANMAR Philippines, TECO Philippines and Concepcion Industrial Corporation, a Director of the Chamber of Commerce of the Philippine Islands, Dean of the Centro Escolar University School of Accountancy and Management, columnist of the Manila Bulleting and Regent of the Philippine Normal University.

Mr. Salazar is also an Independent Director of Concepcion Industrial Corporation, a publicly listed company outside YGC.

In the past, he held various key positions in the government, including Monetary Board Member of the Bangko Sentral ng Pilipinas, Undersecretary of the Department of Trade and Industry, and Vice-Chairman & Governor - Board of Investments. He also served as President of the Management Association of the Philippines, the Financial Executive Institute of the Philippines and Chamber of Commerce of the Philippine Islands.

He attended the Seminar on Corporate Governance conducted by Risk, Opportunities, Assessments, and Management (ROAM), Inc. in 2015 and the Corporate Governance Seminar conducted by Institute of Corporate Directors on September 6, 2016. In 2017, he attended the Cybersecurity Seminar organized by RCBC on September 26, 2017.

He passed away on February 16, 2019.

#### ATTY, ADELITA A. VERGEL DE DIOS

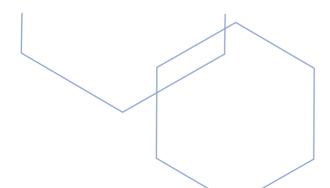
INDEPENDENT, NON-EXECUTIVE DIRECTOR 72 years of age, Filipino

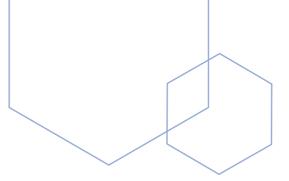
Bachelor of Business Administration and Accounting and Bachelor of Laws (Magna cum Laude), University of the East, Philippines; Certified Public Accountant; Member, Integrated Bar of the Philippines

Atty. Adelita A. Vergel De Dios has been an Independent Director of the Bank since June 27, 2016.

Atty. Vergel De Dios is currently an Independent Director of RCBC Savings Bank, and Member of the Board of Trustees of the Center for Excellence in Governance, Inc., and Center for School Governance, Inc. Prior to these, she was Commissioner of the Insurance Commission, and held directorship and officership positions in various companies including President of the Institute of Corporate Directors, Chairman of the Board of Malayan Insurance Co., Inc., President and Chief Operating Officer of the Philippine Savings Bank (PSBANK), Member of the Board of Trustees of the Asian Reinsurance Corporation (Bangkok, Thailand), and President of the Filipino Merchants Insurance Company.

She attended the Corporate Governance Seminar conducted by Risks, Opportunities, Assessment and Management (ROAM), Inc. on November 12, 2016 and the Seminar on Corporate Governance conducted by SGV on December 8, 2017.





#### MR. VAUGHN F. MONTES, PH.D.

INDEPENDENT, NON-EXECUTIVE DIRECTOR 68 years of age, Filipino

AB Economics, Ateneo de Manila University, Philippines; MS Industrial Economics, Center for Research and Communications (now University of Asia and the Pacific); PhD Business Economics, Wharton Doctoral Programs, University of Pennsylvania, USA

Mr. Vaughn F. Montes has been an Independent Director of the Bank since September 26, 2016.

Mr. Montes has had a long career in banking, twenty-five (25) years of which was with Citibank where he held various roles the last of which was as Director for the bank's Philippine Public Sector business in government fund raisings, transaction banking, and credit ratings advisory, and others. Prior to joining RCBC, he was a Director of the Development Bank of the Philippines (DBP) and in its related companies, namely the DBP Leasing Corporation, Al-Amanah Islamic Investment Bank, and DBP-Daiwa Capital Markets Inc. where he was also Vice Chairman. At present, he is a Trustee of Foundation for Economic Freedom, the Parents for Education Foundation (PAREF) and the Center for Family Advancement. He is a Director of the Center for Excellence in Governance, and a Teaching Fellow on Corporate Governance at the Institute of Corporate Directors. He worked as an Associate Economist at the Wharton Econometric Forecasting Associates in Philadelphia, Pennsylvania, USA in the early 1980s.

He attended the seminar on Managing Difficult Conversations in the Board conducted by International Finance Corporation (IFC) & Institute of Corporate Directors(ICD) and Securities and Exchange Commission (SEC) Corporate Governance Forum conducted by the Securities and Exchange Commission, in 2016. In 2017, he attended the Cybersecurity Seminar organized by RCBC on September 26, 2017, and on October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, also organized by RCBC.

#### MR. GABRIEL S. CLAUDIO

INDEPENDENT, NON-EXECUTIVE DIRECTOR 64 years of age, Filipino

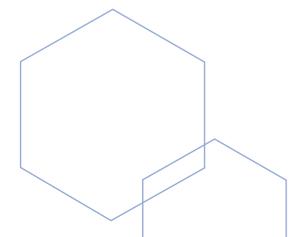
AB Communication Arts, Ateneo de Manila University, Philippines

Mr. Gabriel S. Claudio has been an Independent Director of the Bank since July 25, 2016.

Mr. Claudio served as Presidential Political Adviser to Presidents Fidel V. Ramos and Gloria Macapagal Arroyo. As member of the Cabinet, he also served as Presidential Legislative Adviser: Chief of the Presidential Legislative Liaison Office (PLLO); Cabinet Officer for Regional Development (CORD) for Eastern Visayas; and Acting Executive Secretary. He was Chairman of the Board of Trustees of the Metropolitan Water and Sewerage System (MWSS); Member of the Board of Directors of the Development Bank of the Philippines (DBP); and Member of the Board of Directors of the Philippine Charity Sweepstakes Office (PCSO). Currently, he holds directorships/trusteeships in various public and private institutions such as Philippine Amusement and Gaming Corporation (PAGCOR), Ginebra San Miguel, Inc. (GSMI), Conflict Resolution (CORE) Group Foundation; Risks and Opportunities Assessment Management (ROAM), Inc.; Lion's Club Pasig Host Chapter; and Toby's Youth and Sports Development Foundation.

Mr. Claudio is also a Director of Ginebra San Miguel, Incorporated, a publicly listed company outside YGC.

He attended the Corporate Governance Orientation Program conducted by Institute of Corporate Directors on September 6, 2016, and the Seminar on Corporate Governance conducted by SGV on December 8, 2017. On October 27, 2018, he attended the seminar on Corporate Governance and Financial Technology, organized by RCBC.



#### YVONNE S. YUCHENGCO

ADVISORY BOARD MEMBER

- · RCBC Capital Corporation, Chairman and Director
- Philippine Integrated Advertising Agency, Inc., President and Director
- Malayan Insurance Company, Inc., President and Director
- · MICO Equities, Inc., President and Director
- AY Foundation, Inc. Member, Board of Trustees

#### **LILIA DE LIMA**

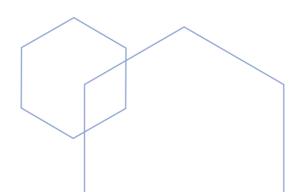
ADVISORY BOARD MEMBER

- Ionics Inc., Independent Director
- EMS Inc., Independent Director
- · Science Park of the Philippines, Inc., Director
- RFM-Science Park of the Philippines, Inc., Director
- Fatima Center for Human Development Foundation, Iriga City, Trustee

#### **FRANCIS C. LAUREL**

ADVISORY BOARD MEMBER

- YKK Philippines, Inc., President and Chief Executive Officer
- Toyota Batangas City, Inc., President and Chief Executive Officer
- Toyota Naga City, Inc., President and Chief Executive Officer
- Philippine-Japan Society, Inc., President and Member of the Board of Trustees
- Philippines-Japan Economic Cooperation Committee, Inc., Senior Adviser
- UP College of Economic and Management Alumni Foundation, Inc. (CEMAFI), Board of Trustees



### **EUGENE S. ACEVEDO**

Deputy Chief Executive Officer



**SENIOR MANAGEMENT** 



Chief of Staff, IT Shared Services & Operations





## HORACIO E. CEBRERO III

Treasury

## JOHN THOMAS G. DEVERAS

Strategic Initiatives and Asset Management & Remedial









Digital Banking

## **ELIZABETH E. CORONEL**

Conglomerates and Global Corporate Banking Group





FLORENTINO M. Madonza

Controllership





MARIA CECILIA F. Natividad

Marketing

BENNETT CLARENCE D. SANTIAGO

Credit Management





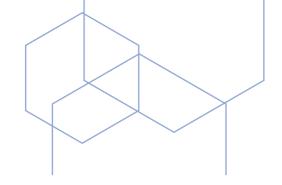
# **HEADS OF SUBSIDIARIES**











### **EUGENE S. ACEVEDO**

DEPUTY CHIEF EXECUTIVE OFFICER

Prior to joining RCBC, he held senior leadership positions in five banks. He was President and CEO of Philippine National Bank where he led the bank's rebranding and re-launch of key businesses, resulting into a three-fold rise in the bank's share price.

As SEVP in UnionBank, he transformed retail and corporate banking into major income contributors in three years. He grew the mass market and microfinance businesses through the acquisition of three thrift banks, two rural banks and a remittance company adding over 600 offices to the bank's network.

As Chairman of CitySavings, his team used technology to transform customer experience and produced the highest ROE in the industry, delivering over a third of UnionBank's earnings. As concurrent Chairman of FAIRBank, he oversaw the launch of the first agency banking project in the country, using digitization to enable sari-sari stores to open banking accounts for microfinance customers.

He joined Citibank as an Executive Trainee in 1987. He worked across the Asian region in various capacities: Treasury Auditor for North Asia, Derivatives Marketing Officer in Hong Kong, Treasury Marketing Head in Manila and Asia Regional Head for Derivatives Structuring based in Singapore. He was promoted to Managing Director in 2005 and was Country Treasurer for the Philippines and, later, Hong Kong. In his last post with Citibank, he led the Hong Kong/Taiwan/Macau Global Markets Cluster, and was Treasurer of Citicorp International Ltd.

Mr. Acevedo represented Hong Kong in the Global Board of Education of The Financial Markets Association. He was awarded two citations by the HK Securities Institute for topping two licensing exams for financial markets participants.

Before becoming a banker, Mr. Acevedo was a Physics Lecturer at the University of the Philippines - National Institute of Physics.

He graduated BS Physics, magna cum laude, from the University of San Carlos where he was a DOST scholar, National Science and Technology Awardee for Academic Excellence, Student Council Chairman and, later, recipient of the Outstanding Alumnus Award.

He took his Masters in Business Management at Asian Institute of Management where he was the Javier Nepomuceno Scholar, and had the highest GPA in his class. He completed the Advanced Management Program at the Harvard Business School.

Mr. Acevedo is keenly interested in banking innovation and transformation. He is a Digital Marketing Professional certified by The Wharton School. He has User Experience accreditation from the British Computer Society Chartered Institute of IT. He qualified as a Blockchain Expert and Crypto-currency Expert with The Blockchain Council, and passed the Executive Data Science Certificate of John Hopkins University. He also took the Blockchain and Artificial Intelligence Programs of MIT, the Oxford Fintech Programme, and the Berkeley Digital Transformation Course.

He is a Fellow of the Institute of Corporate Directors, Trustee of De La Salle John Bosco College and the Chairman of the FINEX Financial Inclusion Committee.

### **JAMAL AHMAD**

FIRST SENIOR VICE PRESIDENT CHIEF RISK OFFICER AND GROUP HEAD OF CORPORATE RISK MANAGEMENT SERVICES

Mr. Ahmad brings with him expertise in Risk Management, Risk Governance, and Project Management, gained from over twenty nine (29) years of professional experience in developed and emerging markets in North America, Asia and the Middle East.

Prior to joining RCBC, Mr. Ahmad was Executive Director and Country Chief Risk Officer for Standard Chartered Bank, Vietnam Ltd. Mr. Ahmad also served as Country Chief Risk Officer at Standard Chartered Bank Philippines. Mr. Ahmad has had stints as Head of Operational Risk and Assurance at Bank Permata Indonesia; Head of Operational Risk at Standard Chartered Philippines; Senior Manager of Beaufort Associates in Dubai ,UAE; Sales and Project Manager at Datamex Technologies, Canada; Sales and Business Development Manager at Marcus Evans, Canada.

Mr. Ahmad completed his college degree in Political Science and Journalism at the University of Punjab, Pakistan, followed by Master's degree in Business Administration at Ateneo De Manila University and obtained his Master of Finance at Stern School of Business, New York University and Hong Kong University of Science and Technology.

### MA. CHRISTINA P. ALVAREZ

SENIOR VICE PRESIDENT HEAD OF CORPORATE PLANNING GROUP

She has over 18 years of corporate and financial planning experience in banking. She has been with RCBC since 2006, as Head of Financial and Business Planning Division and then as Group Head in 2014. She graduated from the Ateneo de Manila University in 1991 with a degree in Management Economics and earned her Master in Business Management degree in 1998 from the Asian Institute of Management.

### **REDENTOR C. BANCOD**

SENIOR EXECUTIVE VICE PRESIDENT CHIEF OF STAFF, HEAD OF THE INFORMATION TECHNOLOGY SHARED SERVICES AND OPERATIONS GROUPS

Prior to joining the bank, he was Vice President and General Manager, Central Systems Asia of Sun Life Financial, Asia and Senior Vice President and Chief Technology Officer of Sun Life of Canada (Philippines) Inc. He holds an MBA degree from Northwestern University, Kellogg School of Business and Hong Kong University of Science and Technology. He obtained his Bachelor of Arts degree in Philosophy from the University of the Philippines, a candidate for a Master of Science degree in Information Management from the Ateneo de Manila University, and has post-graduate studies at the Asian Institute of Management.

### MARITA E. BUENO

FIRST SENIOR VICE PRESIDENT HEAD OF DATA SCIENCE AND ANALYTICS GROUP

Ms. Bueno brings with her twenty five (25) years of banking experience. She has expertise in the fields of Data Science, Business Analytics, Predictive Modeling, Risk Management and Credit Management.

Prior to RCBC, Ms. Bueno was connected with Union Bank of the Philippines as the Data Science and Analytics Group Head.

She had stints with Citi and JP Morgan Chase. She joined Citi in 1994 as a Credit Acquisitions Analyst in Citi's credit card business in New York. In 1995, she managed Citi's credit bureau relationship for the preapproved credit card channel. In 1997, she joined Risk Management where she managed Triad account management system, and various portfolio management programs. She was in the core team responsible for launching Aadvantage & Citi business credit cards.

In 2000, Ms. Bueno joined Risk Management at JP Morgan Chase where she managed the scored underwriting policy for Small Business Financial Services and account management credit policy for the retail business.

In 2004, she returned to Citi as the Risk Manager for Aadvantage and PremierPass credit card acquisitions. In 2005, she moved to Singapore as Vice President for Decision Management. In 2007, she was appointed as the Chief of Staff to Citi's Chief Risk Officer for Asia Pacific in Hong Kong. She returned to Singapore in 2010 as Citi's Regional Director for Credit Products in Decision Management until 2015.

Ms. Bueno is a Magna Cum Laude graduate of St. John's University in New York where she earned her Bachelor of Science degree in Computer Science and obtained her Master of Business Administration in Quantitative Analysis.

### HORACIO E. CEBRERO III

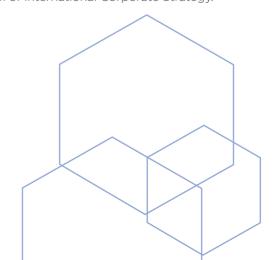
SENIOR EXECUTIVE VICE PRESIDENT AND HEAD OF TREASURY GROUP

Prior to joining RCBC he was Treasury Head of the Philippine National Bank. He was previously Treasurer of East West Banking and had stints with other firms as follows: Citibank N.A. (Manila) as Chief Dealer; Asian Bank Corporation as Vice President for Treasury Group, AB Capital and Investment House as Manager for Financial Markets; Anscor Capital and Investment House as Manager for Financial Markets, Asian Savings Bank as Manager for Trust and Investments Division; Asia Trust Development Bank as Account Officer; and at Far East Bank & Trust Company as Account Supervisor for Branch Treasury Marketing and Loans & Credit Analyst for Loans and Credit Department. He also held directorships in various firms as follows: Chairman, PNB Europe; PNB Capital and Investment, PNB Forex Corporation as Director; and AIG Philam Savings Bank also as Director . He graduated with a Bachelor of Science in Commerce degree major in Marketing Management from De La Salle University. He earned units for a Master of Business Administration at the Graduate School of Business Economics of the same university. He also attended and finished the Stanford Senior Executive Leadership Program (SSELP), an advance 5-part Executive Education Course Series at the Stanford University's Arthur and Toni Rembe Rock Center in HongKong.

### **ELIZABETH E. CORONEL**

FIRST SENIOR VICE PRESIDENT HEAD OF CONGLOMERATES AND GLOBAL CORPORATE GROUP

Prior to assuming this role she was Head of the Conglomerates and Strategic Corporates Segment. Previously, she was the Senior Vice-President and Chief Operations Officer of Equicom Savings Bank, a position she held for more than five years. She also held various positions in local and foreign banks namely Mizuho Corporate Bank as Vice President and Co-Head of Corporate Finance Department, Equitable PCIBank as Vice-President and Head of Corporate Banking Division IV and Citibank as a Corporate Relationship Manager in the Global Consumer Bank. Ms. Coronel obtained her Bachelor of Arts degree in Behavioral Science from the University of Santo Tomas graduating Cum Laude and earned MBA units from the Ateneo Graduate School of Business. She also completed the Mizuho-ICS (MICS) Mini-MBA program at Hitotsubashi University Graduate School of International Corporate Strategy.





### **MICHAEL O. DE JESUS**

EXECUTIVE VICE PRESIDENT
HEAD OF NATIONAL CORPORATE BANKING GROUP

Prior to joining RCBC, he was head of the Corporate Bank of Philippine National Bank and United Coconut Planters Bank. He also worked with both Citibank New York and Citibank Manila .He has a Bachelor of Arts degree in Economics from Union College in Schenectady, New York and a Masters Degree in Business Administration (Finance) from The Wharton School, University of Pennsylvania.

### ATTY. GEORGE GILBERT G. DELA CUESTA

FIRST SENIOR VICE PRESIDENT CORPORATE SECRETARY AND HEAD OF THE LEGAL AFFAIRS GROUP

Atty. dela Cuesta has over twenty years of professional experience in law and has served as head of the Legal department in various companies such as Asian Terminals, Inc., Mirant (Phils.) Corporation (now, TeaM Energy Corporation), and Hanjin Heavy Industries & Construction Co. Ltd. Earlier on, he served as a lawyer at the Department of Environmental and Natural Resources. He started his legal career at Baker & McKenzie/Quisumbing and Torres. He is a graduate of the University of the Philippines in Diliman where he earned his degrees in Law and in Political Science.

### **JOHN THOMAS G. DEVERAS**

SENIOR EXECUTIVE VICE PRESIDENT HEAD OF STRATEGIC INITIATIVES AND ASSET MANAGEMENT & REMEDIAL GROUP

Prior to joining RCBC, he was a FIG Investment Officer at the International Finance Corporation (IFC). Before that, he worked at the Philippine National Bank, where he was concurrently President of PNB Capital and Head, Remedial Management Group, with a rank of Senior Vice President. Mr. Deveras also worked at Tokyo-Mitsubishi International (Singapore) from 1999 to 2002, where he was a key member of their SE Asian Mergers & Acquisitions (M&A) Team. He started his formal banking career with Citibank in 1989. He obtained his Bachelor of Science degree in Management Engineering from the Ateneo de Manila University and earned his MBA from the University of Chicago.

### ANA LUISA S. LIM

EXECUTIVE VICE PRESIDENT
CHIEF COMPLIANCE OFFICER AND HEAD OF
REGULATORY AFFAIRS GROUP

Prior to assuming her current position she was Head of Operational Risk Management and Internal Audit Groups. She earned her Bachelor of Science degree in Business Administration and Accountancy from the



University of the Philippines. Ms. Lim is a Certified Public Accountant, Certified Information Systems Auditor and Certified Internal Auditor.

### **RICHARD C. LIM**

EXECUTIVE VICE PRESIDENT RETAIL BANKING GROUP

Prior to his appointment, he was seconded to RCBC Savings as Chief Operating Officer.

Mr. Lim previously worked with Maybank, Inc. as Head of Retail Banking. He also handled the following roles in the said bank: Head of Retail Marketing Management, Assistant Vice President for Cash Management Services, Head of Consumer Sales Department, and Cluster Head for Binondo Manila area. He also had stints with other banks namely , Philam Bank -AIG where he worked as Manager for Binondo Branch , International Exchange where he functioned as Assistant Manager/ Sales Officer, Banco De Oro where he was a Marketing Officer, Urban Bank where he performed the role of a Marketing Associate, and Chinabank where he was designated as Officer's Assistant at Cash Department. He graduated from the University of Santo Tomas in 1991 with a degree in Bachelor of Science major in Biology.

### **MARGARITA B. LOPEZ**

FIRST SENIOR VICE PRESIDENT HEAD OF DIGITAL BANKING GROUP

Prior to joining RCBC, she was a member of the Board of Directors, Corporate Vice President/ Asia Head of Digital, and the Chief Operations Officer of Manulife Financial. She also held the following positions in various institutions: Chief Operations Officer at Philippine AXA Life, Group Head/First Vice President of Electronic Banking Services at Philippine National Bank and Division Head/Vice President of Transactional Banking and Head of Strategic Innovations at the United Coconut Planters Bank. She obtained her Bachelor of Computer Science and Masters in Technology Management, Business and Industry from the University of the Philippines.

Continuing RCBC's focus on inclusion and innovation, Ms. Lopez assisted in ensuring customer centered focus of major touchpoints and paved the way towards RCBC's cashless initiative with the launch of ePiso and the embedding of digital currency in otherwise cash heavy exchanges within various communities and businesses. With the Digital Banking Group, RCBC's fundamentals were strengthened, enabling the bank to reach out and be useful to more customers virtually and to pave the way for strong digital ecosystems the Bank is geared to help and sustain: capitalizing on data, social networks, mobile accessibility and use of AI.

### FLORENTINO M. MADONZA

FIRST SENIOR VICE PRESIDENT HEAD OF CONTROLLERSHIP GROUP

Prior to joining the Bank, he worked at Sycip, Gorres, Velayo and Co. as external auditor. He held various positions in Accounting and Controllership for over 20 years. He completed his Bachelor of Science in Commerce major in Accounting from Araullo University (Cum Laude), and is a Certified Public Accountant.

### JANE N. MAÑAGO

SENIOR VICE PRESIDENT HEAD OF WEALTH MANAGEMENT GROUP

She has extensive exposure in the fields of treasury, marketing, product management, account management and private banking from her tenure with Citibank, Equitable Bank and YGC CSI. She graduated Cum Laude from the University of Santo Tomas with Bachelor of Arts in Behavioral Science and Bachelor of Science in Commerce, major in Business Administration degrees.

### MARIO T. MIRANDA

FIRST SENIOR VICE PRESIDENT HEAD OF TRUST AND INVESTMENTS GROUP

Before joining RCBC, he was the President and CEO of BPI Asset Management and Trust Corporation. and held concurrent Trust Officer functions at BPI Capital Corporation. He also had stints with the following: Trebel Industries , Inc as Corporate Treasurer and Comptroller; Security Pacific National Bank in Los Angeles, CA. as a Management Associate, Bancom Development Corporation (merged with Union Bank) as Credit Evaluation Analyst. He was also a Part-time faculty member of the Mathematics Department, Graduate School of the Ateneo de Manila University. He obtained his Master of Business Administration from the University of California and his degree in Bachelor of Science in Management Engineering from the Ateneo De Manila University

### **EMMANUEL T. NARCISO**

FIRST SENIOR VICE PRESIDENT HEAD OF GLOBAL TRANSACTION BANKING GROUP

Prior to joining RCBC, he was the Group Head of Transaction Banking in Banco de Oro Unibank, Inc. He was also previously connected with the Hongkong and Shanghai Banking Corporation, where he handled the following roles: Head of Business Banking Division (Philippines), Head of Payments and Cash Management for Vietnam and Philippines. He also worked for Security Bank Corporation as Head of Corporate Transaction

Banking Division and Citibank N.A. where his last appointment was as Business Development Head for Global Transaction Services. He started his career in banking as an Analyst/Programmer in the Bank of the Philippine Islands in 1984. He obtained his Bachelor of Arts in Economics (Honors Program) from the Ateneo de Manila University and his Master in Business Management from the Asian Institute of Management.

### MARIA CECILIA F. NATIVIDAD

SENIOR VICE PRESIDENT CHIEF MARKETING OFFICER AND HEAD OF THE MARKETING GROUP

Prior to joining the Bank, she was Head of Marketing for the Philippine and Indochina markets of The Western Union Company. Previously, she was Assistant Vice President and Consumer Marketing Manager of Nestle Philippines, Inc., and a Sales Trainor at Ayala Life Insurance, Inc. She has over twenty (20) years of professional experience in the areas of global and cross border marketing, strategic planning, brand, communications and digital marketing. Ms. Natividad obtained her Bachelor of Science in Management, major in Legal Management degree from the Ateneo de Manila University.

### **BENNETT CLARENCE D. SANTIAGO**

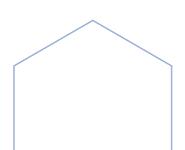
FIRST SENIOR VICE PRESIDENT HEAD OF CREDIT MANAGEMENT GROUP

Prior to joining the Bank, he was the Head for Small Business Loans under the Consumer Banking Group of BDO. He was also the Head of Credit Risk Control for Commercial Banking in BDO. Prior to BDO, he held various senior risk roles at Citi Commercial Bank Unit of Citibank Manila, Union Bank of the Philippines, and International Exchange Bank. He obtained his Bachelor of Science in Business Administration degree from the University of the Philippines and took up units for Masters in Business Administration from the Ateneo Graduate School of Business.

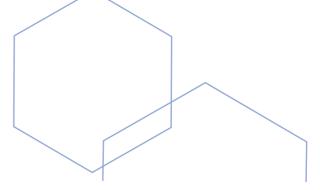
### **ROWENA F. SUBIDO**

FIRST SENIOR VICE PRESIDENT HEAD OF HUMAN RESOURCES GROUP

Prior to joining RCBC, she worked with Citibank, N.A. as Senior Vice President and Lead Human Resources Generalist and Senior Vice President and Head of Human Resources for the Institutional Clients Group. She also worked with Citifinancial Corporation, the Consumer Finance Division of Citigroup, as Vice President and Human Resources Head. She graduated from the







University of Santo Tomas with a degree in Bachelor of Science major in Psychology. She earned units for Masters in Psychology major in Organizational/Industrial Psychology at De La Salle University.

### **EDEL MARY G.D. VEGAMORA**

EXECUTIVE VICE PRESIDENT
CHIEF AUDIT EXECUTIVE AND HEAD OF INTERNAL
AUDIT GROUP

Ms. Vegamora has over thirty seven (37) years of experience in the areas of governance, risk management, internal audit and control, banking financial statements and regulatory reporting, banking taxation, banking products and deals vetting. She started her career as Financial Auditor and eventually as the Tax Compliance Division Manager for Banking clientele of SGV & Co.. Prior to joining RCBC in 2017, she served as EVP & Chief Financial Officer/Controller of Bank of Commerce; Senior Consultant of HLB International/Diaz Murillo Dalupan & Co.; SVP & Chief Internal Auditor of BDO Unibank Inc. and its subsidiaries including BDO Private Bank; SVP & Chief Financial Officer of Sun Life of Canada Phils. Inc., Sun Life Financial Plans Inc., Sun Life Asset Management Company & Sun Life Foundation Philippines; Location CFO & Director of Finance Group for the Philippine Branch of International Nederlanden Groep N.V., ING Forex Corporation & ING Securities Philippines, Inc.; Director of Banking and Assurance of KPMG/ Laya Mananghaya & Co.; Director of Internal Audit and eventually AVP & Regional Finance Head of Asia Pacific Division of Sun Life Assurance Company of Canada; Head of Internal Audit (Seconded to PSBank) and eventually as PSBank's Vice President/Head of Controllership Group and Supervised the Branches Operations Control Division (BOCD) of PSBank, and had been a President & Chairman-Board of Directors of The Institute of Internal Auditors (Philippines). Her professional certifications include the following: Certified Public Accountant (CPA), Certified Internal Auditor (CIA), Certification in Risk Management Assurance (CRMA), and a Fellow-Institute of Corporate Directors (FICD). Ms. Vegamora graduated Magna Cum Laude from the University of the East with a Bachelor of Science degree in Business Administration, major in Accounting. Ms. Vegamora had also completed a Leadership Certificate Course at the Niagara Institute, Canada. She is a recent Graduate of the Professional Directors Program (PDP) of the Institute of Corporate Directors, who bestowed the "Fellow" status on Ms. Vegamora during 2017.

Ms. Vegamora had worked as Board of Directors-Member in various legal entities, namely, 2002:Chairman, Board of Directors, & President -The Institute of Internal Auditors Philippines, Inc.; 1999, 2000, 2001, 2003: Member, Board of Directors -The Institute of Internal Auditors Philippines, Inc.; 2008: Member, Board of Directors-Sun

Life Asset Management Corporation.; 2008:Member, Board of Directors -Sun Life Prosperity Funds (Specific mutual fund corporations); 2001- 2007:Member, Board of Directors, ING Forex Corporation; 2001 - 2005: Member, Board of Directors, ING Securities Philippines, Inc.; 2005 - 2007: Member, Board of Directors, ING Foundation Philippines.

### SIMON JAVIER A. CALASANZ

FIRST SENIOR VICE PRESIDENT PRESIDENT, RCBC BANKARD SERVICES CORPORATION (Seconded from RCBC)

A double degree graduate from DLSU majoring in Marketing and Psychology, Mr. Calasanz brings with him over seventeen (17) years of banking experience. He has handled challenging roles in the following areas: Retail Banking and Wealth Management, Contact Centre Management, Consumer Lending, Product Management, Credit Risk and Compliance, Fraud Detection, Management Information Systems and Operations. His last 2 roles with the Hongkong and Shanghai Banking Corporation were as concurrent Head of Sales and Contact Centre Management and Head of Cards and Consumer Assets. He also performed significant roles for the Credit Card Association of the Philippines, Bancnet and Credit Management Association of the Philippines, previous positions were as President/Chairman for CCAP, and Director for both Bancnet and CMAP. He continues to hold a position in the Card Association as Special Advisor to the Board of Directors, and is a regular speaker in universities on financial literacy. He is currently a guest lecturer at Mapua University's Masters in Analytics course.

### **GERALD O. FLORENTINO**

FIRST SENIOR VICE PRESIDENT PRESIDENT AND CHIEF EXECUTIVE OFFICER, RCBC SECURITIES, INC. (Seconded from RCBC)

Before joining RCBC, he was Senior Vice President for the Investment Banking Group of the Investment and Capital Corporation of the Philippines. He gained corporate planning expertise from AXA Philippines as Vice President and Head of Strategic Planning, Project Management, Business Development, and AXA Way. He also assumed various positions when he was employed in UCPB for 7 years in which his last appointment was the Head of Cash Management Products for Working Capital Products Group. He graduated from Loyola University of Chicago, Illinois with a degree in Bachelor of Business Administration major in Finance. He obtained his Masters in Business Management from the Asian Institute of Management.

### **JOSE LUIS F. GOMEZ**

PRESIDENT AND CHIEF EXECUTIVE OFFICER RCBC CAPITAL CORPORATION

His eighteen years in RCBC Capital follows extensive experience in investment banking as well as corporate banking with reputable local and foreign institutions such as Bank of America N.A., AIG Investments Corporation, and Peregrine Capital Philippines, Inc. among others. He holds a Master of Business Administration degree from the Katholieke Universiteit Leuven in Belgium, where he graduated with distinction, and a Bachelor of Science degree in Management Engineering from the Ateneo de Manila University.

#### **ROMMEL S. LATINAZO**

EXECUTIVE VICE PRESIDENT
PRESIDENT AND CHIEF EXECUTIVE OFFICER OF
RCBC SAVINGS BANK
(Seconded from RCBC)

Prior to assuming the helm of RCBC Savings, he was RCBC's Head of the Corporate Banking Segment 1 under the Corporate Banking Group. He obtained his Bachelor of Science degree in Management from the Ateneo de Manila University and earned his Masters in Business Administration degree from the University of the Philippines.

### JOSEPH COLIN B. RODRIGUEZ

FIRST SENIOR VICE PRESIDENT PRESIDENT & CEO, RCBC FOREX BROKERS CORPORATION (Seconded from RCBC)

Prior to his appointment, he was Treasurer of RCBC Savings Bank. He also assumed various positions in Rizal Commercial Banking Corporation as Head of the FX Risk Division and Head of Institutional Relationship Management Division. Before joining RCBC, he spent over two decades at the Treasury division of several foreign /local banks. He was Vice President and Head of the Foreign Exchange and Swap Desk at ING Bank Manila. He was also a Dealer at the Manila office of Banque Indosuez and Assistant Dealer at the Riyadh office of Banque Al Hollandi (ABN AMRO Bank). He also headed the FX and Swaps division of Bank of the Philippine Islands. He graduated from De La Salle University with a double degree in Liberal Arts & Commerce, Major in Marketing and in Political Science.



PRESIDENT, RIZAL MICROBANK

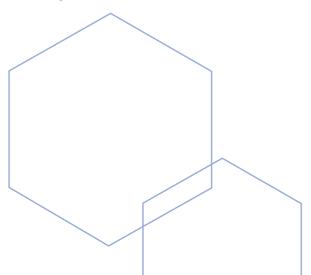
He started as a Microfinance Consultant in March 2009 and became the Head of Lending and Branch Operations of Rizal MicroBank in December of the same year. He was eventually appointed as President on March 21, 2016. Before joining the RCBC Group, he worked as Regional Manager of the United States Agency for International Development (USAID) Microenterprise Access to Banking Services (MABS) Project, Chief Commercial Officer of ACCION International Inner Mongolia Microfinance Company, and Microfinance Department Head of First Isabela Cooperative Bank, Inc. He has more than 25 years of work experience in microfinance. He graduated from the Lyceum of the Philippines University with a Bachelor of Science degree in Psychology (Cum Laude). He completed a Bank Management Development Course in 2000 conducted by the University of the Asia & Pacific and sponsored by the People's Credit and Finance Corporation. He was a product of RCBC's Middle Management Development Program and Leadership Development Program conducted by De La Salle University and John Clements Consultancy respectively.

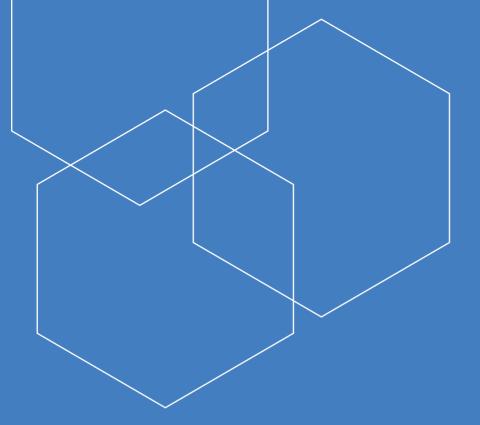
### **ALFONSO C. TANSECO**

PRESIDENT AND CHIEF EXECUTIVE OFFICER
RCBC LEASING AND FINANCE CORPORATION AND
RCBC RENTAL CORPORATION

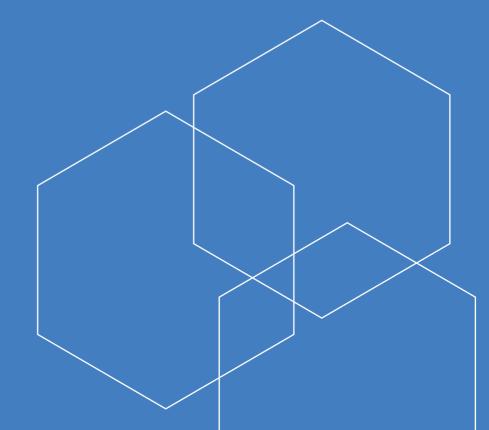
Immediately after joining RCBC Leasing, he was elected to the Board of Directors of the Phil. Finance Association (PFA), the national governing body of finance and leasing companies, and served as its President from 2014 to 2016. Prior to joining RCBC Leasing, he served as President and CEO of JPNB Leasing and Finance Corporation as well as UCPB Leasing and Finance Corporation. He was formerly the Head of the Govt.

Banking Group-LGUs & NGA/GOCC-Philippine National Bank and held senior officer positions in United Coconut Planters Bank and UCPB Factors and Finance Corporation. Mr. Tanseco has 38 years banking experience with vast exposure in corporate banking, commercial and SME lending as well as remedial credit. He obtained his AB-Economics degree from the Ateneo de Manila University and completed the Bank Management Program at the Asian Institute of Management.





# FINANCIAL STATEMENTS 2018





### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Rizal Commercial Banking and Subsidiaries (the Group), is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years ended December 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless mangement either intends to liquidate the Group or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, have audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon clompletion of such audit.

Chairperson, Board of Directors

HORACIO E. CEBRERO III

SEVP, Head - Treasury Group

President & Chief Executive Officer

FLORENTI FSVP, Head - Controllership Group



### **Report of Independent Auditors**

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 988 2288

The Board of Directors and the Stockholders Rizal Commercial Banking Corporation Yuchengco Tower, RCBC Plaza 6819 Ayala Avenue cor. Sen. Gil Puyat Avenue Makati City

### Report on the Audit of the Financial Statements

### Opinion

We have audited the financial statements of Rizal Commercial Banking Corporation and subsidiaries (together hereinafter referred to as the Group) and of Rizal Commercial Banking Corporation (the Parent Company), which comprise the statements of financial position as at December 31, 2018 and 2017, and the statements of profit or loss, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2018, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Group and of the Parent Company as at December 31, 2018 and 2017, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit of the financial statements of the Group and of the Parent Company:

## (a) Adoption of Expected Credit Loss Model for Loans and Receivables under PFRS 9, Financial Instruments

Description of the Matter

As described in Note 2 to the financial statements, the Group and the Parent Company have adopted on January 1, 2018, the new impairment requirements under PFRS 9, *Financial Instruments*, which fundamentally changed the Group's and the Parent Company's assessment and accounting for impairment losses of its loans and receivables portfolio from an incurred loss model to a forward-looking expected credit loss (ECL) model. As of December 31, 2018, the Group's and the Parent Company's loans and receivables comprise 62% and 58% of the total resources, respectively, while as at January 1, 2018, these comprise 64% and 60% of the Group's and the Parent Company's total resources, respectively. We have identified this area a key audit matter as PFRS 9 is a new and complex accounting standard that:

- requires significant management judgment on the interpretation and implementation
  of the requirements of the standard in assessing impairment losses based on an
  ECL model that involves defining when does default occur and what constitute a
  significant increase in the credit risk of different loans and receivables portfolio;
- involves high degree of estimation uncertainty related to management's use of various inputs and assumptions applied in the ECL model such as credit risk rating of the borrower, expected amount and timing of cash flows, including recovery of collaterals for defaulted accounts, and forward-looking macroeconomic information which may be affected by management estimation bias; and,
- requires complex estimation process that entails implementation of internal controls and use of information system in ensuring the completeness and accuracy of data used in the ECL calculation and in the preparation of required disclosures in the financial statements.

In addition, the application of the ECL model requires comprehensive and complex disclosures on the Group's and the Parent Company's financial statements as at January 1, 2018, and for each reporting period. The impact of the adoption of the ECL model at transition date and as at December 31, 2018 are disclosed in Notes 2 and 11, respectively, while the summary of significant accounting policies, the significant judgment, including estimation applied by management, as those relate to the credit risk assessment process of the Group and the Parent Company are disclosed in Notes 2, 3 and 4 to the financial statements, respectively.



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### How the Matter was Addressed in the Audit

We obtained an understanding of the Group's and the Parent Company's accounting policies and methodologies applied and we evaluated whether those: (a) are established and implemented consistent with the underlying principles of PFRS 9; (b) are appropriate in the context of the Group's lending activities and asset portfolio that takes into consideration the different segments of credit exposures and the relevant regulatory framework; and, (c) are supported by pertinent processes and controls, including documentations of the accounting policies that capture in sufficient detail the judgment, including estimation applied in the development of the ECL model.

With respect to the use of significant judgment, including those involving estimation of inputs and assumptions used in the ECL model, we performed the following:

- assessed the Group's and the Parent Company's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics and evaluated the appropriateness of the specific model applied for each segment of loan portfolio:
- evaluated both the quantitative and qualitative criteria applied in the definition of default against historical analysis for each segment of loan portfolio and in accordance with credit risk management practices, and tested the criteria in the determination of the significant increase in credit risk, including assignment of a loan or group of loans into different stages of impairment;
- tested the Group's and the Parent Company's application of internal credit risk rating system for selected items of loans, and verified the mapping of the ratings to the ECL calculation;
- tested loss given default information across various types of loan by inspecting records of historical recoveries, including valuation and cash flows from collateral, and write-offs:
- reconciled and tested exposure at default for all outstanding loans against the relevant loan databases, including review of the potential exposures from undrawn commitments against historical drawdown; and,
- assessed the appropriateness of the identification of forward-looking information (overlays) used in the ECL model and validated their reasonableness against publicly available information.

As part of our audit of the ECL methodology, we tested the completeness and accuracy of the data used in the ECL model through reconciliation of loan data subjected to the ECL calculations, which were prepared by management outside its general ledger system, against the relevant financial reporting applications and other accounting records. Moreover, we tested the stratification of loan data that were disaggregated into various portfolio segments for purposes of ECL calculations. Furthermore, we tested the mathematical formula and the computation logics applied in the calculation of the different inputs in the ECL model and the estimation of the credit losses for all loans and receivables subjected to impairment assessment.

We assessed the appropriateness of the transition adjustments as at January 1, 2018 and evaluated the completeness of the disclosures in the financial statements against the requirements of the relevant standards.

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### (b) Fair Value Measurement of Unquoted Securities Classified at Fair Value Through Other Comprehensive Income

### Description of the Matter

The Group and the Parent Company have significant investments in unquoted equity securities measured at fair value through other comprehensive income amounting to P3,989 million and P1,946 million, respectively, as of December 31, 2018. These include equity securities with total fair value of P2,358 million and P339 million for the Group and Parent Company, respectively, on which net fair value loss of P185 million for the Group and fair value loss of P204 million for the Parent Company were recognized in other comprehensive income in 2018, which formed part of the Revaluation Reserves account in the statement of changes in equity. The valuation of these financial instruments involve complex valuation techniques (i.e., price-to-book value method and discounted cash flow method) and significant estimation which are highly dependent on underlying assumptions and inputs such as price-to-book ratios of selected comparable listed entities, application of a certain haircut rate, and appropriate discount rate in computing the present value of future cash flows expected from dividend or redemption payments. These inputs are considered Level 3 unobservable inputs in the fair value hierarchy under PFRS 13, Fair Value Measurement, as discussed in Notes 3 and 7 to the financial statements. Accordingly, we have assessed the valuation of the unquoted equity securities as a key audit matter.

### How the Matter was Addressed in the Audit

We evaluated the appropriateness of management's valuation methodology in accordance with PFRS 13. For equity security valued using the price-to-book value method, we used our own internal valuation expert to assess and challenge the valuation assumptions used, including the identification and selection of comparable listed entities and the related financial information such as net book value per share and quoted prices of those listed entities. In testing the reasonableness of the haircut rate used, we reviewed available non-financial information relevant to the assessment of the potential marketability of the subject security, and the consistency of the application of the haircut rate used in prior period in light of the current industry and economic circumstances. With respect to the equity security measured using the discounted cash flow method, we evaluated the reasonableness of the amount of future cash flows from the dividend or redemption expected to be received from the instrument based on the contractual arrangement with the counterparty, and the appropriate discount rate used. We also tested the mathematical accuracy of the calculation for both valuation techniques used by management.

### (c) Appropriateness of Disposals of Investment Securities at Amortized Cost

### Description of the Matter

As of December 31, 2018, the Parent Company carries in its financial statements investment securities held under its hold-to-collect (HTC) business model, which are measured at amortized cost amounting to P78,595 million. In 2018, it disposed of a portion of its US dollar-denominated HTC securities with face value of US\$57 million (P3,021 million) and carrying amount of P3,205 million. The disposal was made to maintain adequate liquidity buffer for the expected cash outflows for loan drawdowns.



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Management assessed that such disposal remains to be consistent with the Parent Company's HTC business model with the objective of collecting contractual cash flows. The assessment to determine whether the disposal of the HTC securities is consistent with the Parent Company's HTC business model is considered a key audit matter because the assessment involves significant judgment such as on the evaluation of the frequency and significance of the disposal that may impact the appropriateness of the Parent Company's business model in managing financial instruments. The disclosures in relation to this matter are included in Note 10 while the disclosures regarding the Parent Company's assessment of the business model applied in managing financial instruments are presented in Note 3 to the financial statements.

### How the Matter was Addressed in the Audit

We checked the appropriateness of the Parent Company's disposal of the US dollar-denominated HTC securities by reviewing the documentation of the approval of the Parent Company's Executive Committee on December 20, 2018 as required by the BSP. We assessed whether the disposal was made consistent with the permitted sale events documented in the Parent Company's business model in managing financial assets manual and with the relevant requirements of both the financial reporting standard and the BSP. We also assessed the appropriateness and reasonableness of the underlying data used and the rationale documented by the Parent Company in the determination of the amount of HTC securities disposed of relative to the current and forecasted level of liquidity and to ensure continuing compliance with the regulatory requirements of the BSP.

### (d) Recoverability of Deferred Tax Assets

### Description of the Matter

The Group's and the Parent Company's deferred tax assets amounted to P2,094 million and P964 million, respectively, as of December 31, 2018. The recognition of deferred tax assets is reviewed at the end of each reporting period and adjusted to the extent of the changes in probability that sufficient taxable profits will be available to allow all or part of such deferred tax assets to be utilized. Determining the probabilities of sufficiency of future taxable profits involves significant management judgment and high estimation uncertainty as it requires preparation of financial forecast and profitability projections which may result in different outcome scenarios, hence, may significantly affect the estimates and decisions made by management whether or not to recognize the deferred tax assets. Accordingly, we identified the recoverability of deferred tax assets as significant area of focus in our audit.

### How the Matter was Addressed in the Audit

Our work included, among others, obtaining management's income projections based on its Internal Capital Adequacy Assessment Process document. Relative to this, we reviewed the appropriateness of management's assumptions underlying the recoverability of the deferred tax assets by comparing the forecast to our expectations developed based on historical performance and our understanding of the Group's and the Parent Company's existing growth strategy. We also considered the fact that the Group and the Parent Company have been utilizing the benefits of deferred tax assets since prior periods.

The relevant information about the accounting policies on deferred tax assets and the details of recognized and unrecognized deferred tax assets as of December 31, 2018 are disclosed in Notes 3 and 26 to the financial statements, respectively.

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Key audit matter we identified in our audit of the consolidated financial statements of the Group:

### Assessment of Goodwill Impairment

Description of the Matter

As of December 31, 2018, the balance of goodwill, net of allowance for impairment, amounted to P268 million, which is included as part of the Other Resources account in the Group's statement of financial position. Under PFRS, goodwill, having indefinite useful life, is not subject to amortization but is required to be tested for impairment annually, or more frequently if events or changes in circumstances indicate that the carrying value of goodwill may be impaired. We identified this area as a key audit matter because the annual impairment test requires significant judgment and is based on assumptions which are internally developed or projected by management. This includes the identification of cash generating units (CGUs) where the goodwill is allocated and the future cash flows of the identified CGUs, which are affected by expected future market or economic conditions. The Group engaged a third party valuation specialist to assist in assessing any impairment on the recognized goodwill. Management's significant assumptions include:

- RCBC Savings Bank, Inc. (RSB)'s business, the identified CGU on which the goodwill
  is allocated, will continue as a going concern or if merged with the Parent Company
  under the Plan of Merger as disclosed in Note 1 to the financial statements, will
  continue to be a CGU for the Group;
- The CGU will have sufficient financial resources to finance its working capital requirements to achieve its projected forecast and to support the business needs; and,
- The CGU's performance forecasts for the next five years.

The Group's accounting policy on impairment of and disclosures about goodwill are included in Notes 2 and 15, respectively, to the financial statements.

How the Matter was Addressed in the Audit

We assessed the competence, capabilities and qualifications of the third party valuation specialist by considering their qualifications, experience and reporting responsibilities. We evaluated the methodology applied and the assumptions used by management and its valuation specialist, particularly those relating to the forecasted revenue growth and profit margins of RSB by considering its historical financial performance and its specific growth strategy. We compared the long-term growth rate against the industry and market outlook and other relevant external data. In addition, we did not identify event or conditions that may cast significant doubt on the identified CGU's ability to continue as a going concern.

### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's and the Parent Company's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditors' report.



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Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and the Parent Company's financial reporting process.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Group's and the Parent Company's
  internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



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- Conclude on the appropriateness of management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material uncertainty
  exists related to events or conditions that may cast significant doubt on the Group's
  and the Parent Company's ability to continue as a going concern. If we conclude that a
  material uncertainty exists, we are required to draw attention in our auditors' report to
  the related disclosures in the financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence
  obtained up to the date of our auditors' report. However, future events or conditions
  may cause the Group and the Parent Company to cease to continue as a going
  concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the financial
  statements. We are responsible for the direction, supervision and performance of the
  group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. As discussed in Note 26 to the financial statements, the Parent Company presented the supplementary information required by the Bureau of Internal Revenue under Revenue Regulations (RR) 15-2010 in a supplementary schedule filed separately from the basic financial statements. RR 15-2010 requires the supplementary information to be presented in the notes to financial statements. Such supplementary information is the responsibility of management. The supplementary information is not a required part of the basic financial statements prepared in accordance with PFRS; it is neither a required disclosure under the Securities Regulation Code Rule 68, as amended, of the SEC.



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The engagement partner on the audits resulting in this independent auditors' report is Anthony L. Ng.

### **PUNONGBAYAN & ARAULLO**

By: 'Anthony L. Ng Partner

CPA Reg. No. 0109764
TIN 230-169-270
PTR No. 7333699, January 3, 2019, Makati City
SEC Group A Accreditation
Partner - No. 1638-A (until May 29, 2020)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-38-2016 (until Oct. 3, 2019)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

February 26, 2019

# RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2018 AND 2017

(Amounts in Millions of Philippine Pesos)

			GR	OUP		PARENT COMPANY							
	Notes		2018		2017		2018		2017				
RESOURCES													
CASH AND OTHER CASH ITEMS	9	P	17,392	Р	14,693	Р	12,225	Р	10,415				
DUE FROM BANGKO SENTRAL NG PILIPINAS	9		56,495		58,801		39,847		47,186				
DUE FROM OTHER BANKS	9		20,342		19,818		19,420		18,368				
LOANS ARISING FROM REVERSE REPURCHASE AGREEMENTS	9		10,032		9,831		4,000		7,435				
TRADING AND INVESTMENT SECURITIES-Net	10		118,449		72,932		100,982		58,133				
LOANS AND RECEIVABLES-Net	11		398,300		354,243		298,744		265,791				
INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES-Net	12		423		417		19,928		19,018				
BANK PREMISES, FURNITURE, FIXTURES AND EQUIPMENT-Net	13		8,415		8,946		4,992		5,197				
INVESTMENT PROPERTIES-Net	14		3,631		3,399		2,922		2,785				
DEFERRED TAX ASSETS	26		2,094		1,896		964		942				
OTHER RESOURCES-Net	15		9,022		9,012		6,899		6,306				
TOTAL RESOURCES		Р	644,595	Р	553,988	Р	510,923	Р	441,576				
LIABILITIES AND EQUITY													
DEPOSIT LIABILITIES	17	Р	423,399	Р	388,412	Р	302,410	Р	288,667				
BILLS PAYABLE	18		56,001		43,967		48,759		36,600				
BONDS PAYABLE	19		53,090		28,060		53,090		28,060				
SUBORDINATED DEBT	20		9,986		9,968		9,986		9,968				
ACCRUED INTEREST, TAXES AND OTHER EXPENSES	21		5,277		4,185		3,966		3,218				
OTHER LIABILITIES	22		15,672		12,369		11,637		8,134				
Total Liabilities			563,425		486,961		429,848		374,647				
EQUITY Attributable to:	23												
Parent Company's Shareholders			81,144		66,999		81,075		66,929				
Non-controlling Interests			26		28		-		-				
			81,170		67,027		81,075		66,929				
TOTAL LIABILITIES AND EQUITY		Р	644,595	Р	553,988	Р	510,923	Р	441,576				

## **RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES** STATEMENTS OF PROFIT OR LOSS FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016 (Amounts in Millions of Philippine Pesos, Except Per Share Data)

				(	GROUP				P	AREN	IT COMPA	NY	
	Notes		2018		2017		2016		2018		2017		2016
INTEREST INCOME													
Loans and receivables	11	Р	27,037	Р	21,956	Р	19,442	P	19,394	Р	15,081	Р	13,219
Trading and investment securities	10		3,403		2,430		3,269		2,810		1,955		2,927
Others	9, 24		493		378		426		360		277		383
			30,933		24,764		23,137		22,564		17,313		16,529
INTEREST EXPENSE													
Deposit liabilities	17		6,295		3,959		3,269		3,723		2,389		2,021
Bills payable and other borrowings	18, 19, 20, 24		4,149		2,784		4,161		3,810		2,529		3,945
			10,444		6,743		7,430		7,533		4,918		5,966
NET INTEREST INCOME			20,489		18,021		15,707		15,031		12,395		10,563
IMPAIRMENT LOSSES-Net	16		1,899		2,155		1,770		1,306		1,164		856
NET INTEREST INCOME AFTER													
IMPAIRMENT LOSSES			18,590		15,866		13,937		13,725		11,231		9,707
OTHER OPERATING INCOME													
Service fees and commissions	2		3,323		3,138		3,196		2,211		1,985		1,762
Foreign exchange gains-net	2, 19		843		798		276		991		773		244
Trust fees	27		278		279		294		218		226		243
Share in net earnings of subsidiaries													
and associates	12		14		92		131		1,299		2,110		1,500
Trading and securities gains (losses)-net	2, 10		-		900		1,619		(17)		664		1,663
Miscellaneous-net	25		1,548		1,893		1,598		955		1,129		1,084
			6,006		7,100		7,114		5,657		6,887		6,496
TOTAL OPERATING INCOME		Р	24,596	Р	22,966	Р	21,051	Р	19,382	Р	18,118	Р	16,203
OTHER OPERATING EXPENSES													
Employee benefits	24		6,562		5,991		5,408		4,472		4,164		3,666
Occupancy and equipment-related	28, 29		3,457		3,185		2,871		2,669		2,492		2,180
Taxes and licenses	14		2,238		1,821		1,840		1,523		1,289		1,287
Depreciation and amortization	13, 14, 15		1,821		1,914		1,766		1,075		1,085		985
Miscellaneous	25		5,325		4,904		5,470		4,510		4,083		4,556
			19,403		17,815		17,355		14,249		13,113		12,674
PROFIT BEFORE TAX			5,193		5,151		3,696		5,133		5,005		3,529
TAX EXPENSE (INCOME)	26		872		841		( 174 )		813	-	697		( 339)
NET PROFIT		P	4,321	Р	4,310	Р	3,870	Р	4,320	Р	4,308	Р	3,868
ATTRIBUTABLE TO:													
PARENT COMPANY'S SHAREHOLDERS		Р	4,320	Р	4,308	Р	3,868						
NON-CONTROLLING INTERESTS			1		2		2						
		Р	4,321	Р	4,310	Р	3,870						
Earnings Per Share													
Basic and diluted	30	Р	2.62	<u>P</u>	3.08	<u>P</u>	2.76						

## RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016

(Amounts in Millions of Philippine Pesos)

				G	ROUP				P/	AREN	Г СОМРА	NY	
	Notes		2018		2017		2016		2018		2017	:	2016
NET PROFIT		Р	4,321	Р	4,310	Р	3,870	Р	4,320	Р	4,308	Р	3,868
OTHER COMPREHENSIVE INCOME (LOSS)													
Items that will not be reclassified subsequently to profit or loss													
Actuarial gains (losses) on defined benefit plan	24	(	1,269)		1,510	(	325)	(	1,384)		1,491	(	349)
Fair value gains (losses) on equity securities at fair value through other comprehensive income	10, 23	(	1,018)	(	156)		1,442	(	478)	(	269)		1,395
Share in other comprehensive income (losses) of the subsidiaries and associates:													
Actuarial gains on defined benefit plan	12		6		4		-		121		23		24
Fair value gains (losses) on equity securities at fair value through other comprehensive income	12, 23		_		_		_	(	540)		113		47
	,		2,281)		1,358		1,117		2,281)		1,358		1,117
Items that will be reclassified subsequently to profit or loss													
Fair value gains on debt securities at fair value through other comprehensive income	10, 23		149		_		_		149		_		_
Translation adjustments on foreign operations	12, 23		-	(	1)		25		-	(	1)		25
Reclassification of cumulative translation adjust- ment on dissolutionof a foreign subsidiary	12, 23	(	32)		-		-		( 32)		-		-
			117	(	1)		25		117	(	1)		25
Total Other Comprehensive Income (Loss)	23	(	2,164)		1,357		1,142	(	2,164)		1,357		1,142
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		Р	2,157	Р	5,667	Р	5,012	Р	2,156	Р	5,665	Р	5,010
ATTRIBUTABLE TO:													
PARENT COMPANY'S SHAREHOLDERS		Р	2,156	Р	5,665	Р	5,010						
NON-CONTROLLING INTERESTS			1		2		2						
		Р	2,157	P	5,667	Р	5,012						

See Notes to Financial Statements.

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# RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES STATEMENTS OF CHANGES IN EQUITY DECEMBER 31, 2018, 2017 AND 2016 (Amounts in Millions of Philippine Pesos)

												(	GROUP										
								ATT	RIBUTABLET	O PARENT	COMPANY	S SHARE	HOLDERS										
	Notes		IMON OCK		FERRED	IN	PITAL PAID EXCESS OF PAR	REV	ALUATION	RE FOR	SERVE TRUST SINESS		OTHER ESERVES	LO	ENERAL AN LOSS ESERVE	;	SURPLUS		TOTAL	CON	NON- TROLLING TERESTS		TOTAL EQUITY
Balance at January 1, 2018 As previously reported Effect of adoption of PFRS 9	2	Р -	13,999	Р	3	Р	22,635	Р	1,974 456	Р	436	( P	97)	Р	- 2,227	P (	28,049 4,614)	P (	66,999 1,931)	P (	28		67,027 1,934)
As restated			13,999		3		22,635		2,430		436	(	97)		2,227		23,435		65,068		25		65,093
Transactions with owners Issuance of common stock Cash dividends	23		5,357		-		9,426		-		- -		-		-	(	- 863)	(	14,783 863)		-	_(	14,783 863 )
Total transactions with owners			5,357		-		9,426		-		-		-		-		(863)		13,920		-		13,920
Net profit for the year Other comprehensive loss	22	-	-		-		-	(	2,164)		-		-		-		4,320	(	4,320 2,164)		1	(	4,321 2,164)
General loan loss appropriation  Transfer from surplus to reserve for trust business	23 27		5,357		-		9,426		2,164)		18		-		367		( 367 ) ( 18 ) 3,072		16,076		- - 1		2,157
Balance at December 31, 2018		Р	19,356	Р	3	Р	32,061	P	266	Р	454	( P	97)	Р	2,594	Р	26,507	Р	81,144	Р	26	Р	81,170
Balance at January 1, 2017		Р	13,999	Р	3	Р	22,635	Р	621	Р	415	( P	97)	Р	-	( P	24,531	Р	62,107	Р	26	Р	62,133
Transaction with owners	23																						
Cash dividends		-	-		-		-		-		-		-		-	(	773)	(	773)		-	(	773)
Net profit for the year		-			-		-		-		-		-		-		4,308		4,308		2		4,310
Other comprehensive income	23	-	-		-		-		1,357		-		-		-		-		1,357		-		-
Transfer of fair value gains on financial assets at fair value through other comprehensive income to surplus	10, 23				-		-	(	4)		-		-		-		4		-		-		-
Transfer from surplus to reserve for trust business	27				-		-		_		21		-		-	(	21)		-		-		
			-		-		-		1,353		21		-		-		3,518		4,892		2		4,894
Balance at December 31, 2017		Р	13,999	Р	3	Р	22,635	Р	1,974	Р	436	( P	97)	Р	-	Р	28,049	Р	66,999	Р	28	Р	67,027
Balance at January 1, 2016		Р	13,999	Р	3	P	22,635	(	P 518)	Р	388	( P	97)	P		Р	21,695	P	58,105	Р	24	_P_	58,129
Transaction with owners  Cash dividends	23	-			-		-		-		-		-		-	(	1,008)	(	1,008)		-	(	1,008)
Net profit for the year					-		-		-		-		-		-		3,868		3,868		2		3,870
Other comprehensive income  Transfer of fair value gains on financial assets at fair value through other comprehensive income to surplus	23 10, 23	-	-		-		-	(	1,142		-		-		-		- 3		1,142		-		1,142
Transfer from surplus to reserve for trust business	27				-		-		-		27		-		-	(	27)		-		-		-
					-		-		1,139		27		-		-		2,836		4,002		2		4,004
Balance at December 31, 2016		Р	13,999	Р	3	Р	22,635	Р	621	Р	415	( P	97)	Р	-	Р	24,531	Р	62,107	Р	26	Р	62,133

		PARENT COMPANY  OFFICE OF THE PARENT COMPANY																	
	Notes	COMMON		PREFERRED STOCK			CAPITAL PAID IN EXCESS OF PAR			REVALUATION RESERVES	RESERVE FORTRUST BUSINESS		Γ	GENERAL LOAN LOSS RESERVE		SURPLUS		TOTAL EQUITY	
Balance at January 1, 2018																			
As previously reported		Р	13,999	Р		3	Р	22,635	Р	1,974	Р		394	Р	-	Р	27,924	Р	66,929
Effect of adoption of PFRS 9	2		-		-			-		456		-			1,793	(	4,179)	(	1,930)
As restated			13,999			3		22,635		2,430			394		1,793		23,745		64,999
Transactions with owners	23																		
Issuance of common stock			5,357		-			9,426		-		-			-		-		14,783
Cash dividends			_		-			-		-		-			-	(	863)	(	863)
Total transactions with owners			5,357					9,426		-		-			-	(	863)		13,920
Net profit for the year			-		-			-		-		-			-		4,320		4,320
Other comprehensive loss			-		-			-	(	2,164)		-			-		-	(	2,164)
General loan loss appropriation	23		-		-			-		-		-			319	(	319)		-
Transfer from surplus to reserve for trust business	27		-		-			-		-			12		-	(	12 )		-
			5,357			_		9,426	(	2,164)			12		319		3,126		16,076
Balance at December 31, 2018		Р	19,356	Р		3	Р	32,061	Р	266	Р		406	Р	2,112	Р	26,871	Р	81,075
Balance at January 1, 2017		Р	13,999	Р		3	Р	22,635	Р	621	Р		378	P	-	Р	24,401	Р	62,037
Transaction with owners	23																		
Cash dividends			-		-			-		-		-			-	(	773)		( 773)
Net profit for the year			-		-			-		-		-			-		4,308		4,308
Other comprehensive income	23		-		-			-		1,357		-			-		-		1,357
Transfer of fair value gains on financial assets at fair value through other comprehensive income to surplus	10, 23								1	4)							4		
Transfer from surplus to reserve for trust business	27		-		_			-	(	-		-	16		-	(	16)		-
Humaner from surplus to reserve for trust business	21					_													
					-					1,353			16		_		3,523		4,892
Balance at December 31, 2017		P	13,999	P		3	Р	22,635	P	1,974	P		394	P	-	P	27,924	P	66,929
Balance at January 1, 2016		Р	13,999	Р		3	Р	22,635	(	P 518)	P		356	Р	-	Р	21,560	Р	58,035
Transaction with owners	23															,	4.000	,	4.000
Cash dividends			-		-			-		-		-			-	(	1,008)	(	1,008)
Net profit for the year Other comprehensive income	22		-		-			-		- 1 140		-			-		3,868		3,868
Transfer of fair value gains on financial assets at fair value through other comprehensive	23		-		-			-		1,142		-			-		-		1,142
income to surplus	10, 23		-		-			-	(	3)		-			-		3		-
Transfer from surplus to reserve for trust business	27		-		-			-		-			22		-		22)		-
					-			-		1,139			22		-		2,841		4,002
Balance at December 31, 2016		Р	13,999	Р		3	Р	22,635	Р	621	Р		378	Р	-	Р	24,401	Р	62,037

# RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016 (Amounts in Millions of Philippine Pesos, Except Per Share Data)

Notice   Post				GROUP		DA	RENT COMPANY	,
P. S. S.		Notes	2018		2016			
P.   1,000   P.		110100						2010
Adjustments for income   130,933   24,764   25,157   12,254   17,273   16,529   16	CASH FLOWS FROM OPERATING ACTIVITIES							
Interest income			P 5,193	P 5,151	P 3,696	P 5,133	P 5,005	P 3,529
Interest received   19,528   24,465   23,570   21,281   11,212   10,902   11,902   10,902   11,902   10,902   12,903   11,903   13,903   14,913   14,933   16,809   16,903   14,903   16,809   17,700   13,60   13,903   14,913   15,809   16,900   14,900	The state of the s							
Interest panel			, ,		,			
Interest expenses   10, 44, 46, 73, 74, 75, 75, 10, 64, 10, 10, 10, 10, 10, 10, 10, 10, 10, 10			-					
Empirement bosses-ment   16   1,899   2,155   1,770   1,306   1,164   585								
13,14    1,766   1,075   1,066   986   1,004   1,007   1,066   986   1,004   1,004   1,007   1,066   986   1,004   1		16	-			-		
Depreciation and amortization   15   1,821   1,914   1,066   1,077   1,065   0.985	impairment iossestriet		1,033	2,100	1,770	1,300	1,104	030
Share in net earnings of subsidiaries and associates   12		15	1,821	1,914	1,766	1,075	1,085	985
Case								
Department profit before working capital changes   6,287   8,160   7,142   4,099   4,833   4,046	3							
Decrease (increase) in financial assets at fair value through profit and allosses) in financial assets at fair value through other comprehensive income (16,624) 310 (1,471) (13,126) 139 (4,686)		25						
Decrease (increase) in financial assets at filir value through other comprehensive income   Comprehensive income    16,624   316   (1,471   (13,126   139   48)	Decrease (increase) in financial assets at fair value through profit					-		
Decrose (increase) in loans and receivables   34,19   56,17   1,13,16   139   4,666			(21)	10,488	(12,967)	(138)	10,522	( 13,082 )
Decrease (increase) in wrestment properties   1,89   1,693   1,636   1,308   1,308   1,308   1,308   1,308   1,308   1,008   1,009   1,009   1,000			( 16,624 )	316	( 1,471 )	( 13,126 )	139	48
Decrease (increase) in other resources   1,889   1.693   1.693   1.036   1.0	Decrease (increase) in loans and receivables		( 34,119 )	(50,172)	(6,748)	( 22,472 )	(38,690)	4,666
Increase (decrease) in deposit liablisties   34,987   55,35   10,715   13,743   28,502   13,065   11,075   10	Decrease (increase) in investment properties		( 329 )	( 774)	209	(118)	(45)	27
Page	Decrease (increase) in other resources		1,689	1,693	(528)	1,036	139	254
Increase (decrease) in other liabilities								
Cash generated from (used in) operations   (7,019)	·		-					
Net Cash From (Used in) Operating Activities								
Net Cash From (Used in) Operating Activities   18,034   5,769   (4,661)   (16,789   5,549   (9,660)   (2	-							
CASH FLOWS FROM INVESTING ACTIVITIES								
Additional investments in securities at amortized cost Proceeds from disposal and maturity of securities at amortized cost A1758 25,296 61,286 61,288 6,832 (22,549) (10,473) Acquisitions of bank premises, furniture, fixtures, and equipment 13 (1,214) (1,521) (2,782) (836) (899) (1,129) Cash dividends received 12, 25 188 296 560 291 600 307 Acquisitions of intangible assets 15 (179) (304) (294) (163) (267) (270) Proceeds from disposals of bank premises, furniture, fixtures and equipment Net Cash From (Used in) Investing Activities 13 401 203 834 226 102 317 Net Cash From (Used in) Investing Activities 13 401 203 834 226 102 317 Net Cash From (Used in) Investing Activities 18, 32 30,536) (9,600) 48,335 (30,936) (3,762) 45,839  CASH FLOWS FROM FINANCING ACTIVITES Proceeds from availments of bills payable 18, 32 32,790 (14,472) (45,429) (30,912) (10,788) (45,429) Issuance of bonds payable 19, 32 23,520 - 23,520 19,320 - 23,520 19,320 - 23,520 19,320 - 23,520 19,320 - 31,733 - 10,008  Net Cash From (Used in) Financing Activities 19, 32 - (13,687) (10,08) (863) (773) (1,008) (863) (773) (1,008)  Net Cash From (Used in) Financing Activities 10,602 (12,212) 31,005 1,572 (7984) 21,077  CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  Cash and other cash items 9 14,683 15,176 14,070 14,186 50,871 42,026 Due from ablanck Sentral ng Pilipinas 9 19,818 25,293 19,701 18,368 24,109 18,186 Due from other banks 10,101 18,388 115,393 84,388 83,442 91,426 70,349  CASH AND CASH EQUIVALENTS AT END OF YEAR  Cash and other cash items 9 17,392 14,693 15,176 12,225 10,415 11,000 Due from Teverse repurchase agreement 9 19,811 15,393 84,388 83,442 91,426 70,349  CASH AND CASH EQUIVALENTS AT END OF YEAR  Cash and other cash items 9 17,392 14,693 15,176 12,225 10,415 11,000 Due from ablanch service item from reverse repurchase agreement 9 10,324 11,693 15,188 25,293 19,400 18,366 50,871 42,026 Due from other banks 19 10,324 19,818 25,293 19,400 18,366 50,871 47,186 50,871 47,186 50,871 47,186 50,871 47,186 50,871 47,186 50,871 47,186 50,871	Net Cash From (Used in) Operating Activities		( 8,034 )	5,759	( 4,561 )	( 16,789 )	5,549	( 9,650 )
Proceeds from disposal and maturity of securities at amoritzed cost								
Acquisitions of bank premises, furniture, fixtures, and equipment   12, 25   189   296   560   291   600   307   Acquisitions of intangible assets   15   (179)   (304)   (294)   (163)   (267)   (270)   (2			. , ,					
Cash dividends received   12, 25   189   296   560   291   600   307			-			-		
Acquisitions of intangible assets   15   (179)   (304)   (294)   (163)   (267)   (270)								
Proceeds from disposals of bank premises, furniture, fixtures and equipment equipment equipment necessary in the process of								
Page		15	( 179 )	( 304 )	(294)	( 163 )	( 267)	( 2/0)
CASH FLOWS FROM FINANCING ACTIVITIES   Proceeds from availments of bills payable   18, 32   44,522   20,561   33,668   42,769   15,477   31,325   23,520   14,472   (45,429)   (30,912)   (10,788)   (45,429)   Issuance of bonds payable   19, 32   23,520   -   23,520   -   -   23,520   -   -   23,520   -   -   23,520   -   -   23,520   -   -   -   23,520   -   -   -   23,520   -   -   -   23,520   -   -   -   23,520   -   -   -   23,520   -   -   -   23,520   -   -   -   -   23,520   -   -   -   -   23,520   -   -   -   -   -   23,520   -   -   -   -   -   -   -   -   -		13	401	203	834	226	102	317
Proceeds from availments of bills payable 18, 32 44,522 20,561 33,668 42,769 15,477 31,325 Payments of bills payable 18, 32 (32,790) (14,472) (45,429) (30,912) (10,788) (45,429) [15,477 31,325 14,472] (45,429) (30,912) (10,788) (45,429) [15,477 41,325] [15,477 41,472] [15,	Net Cash From (Used in) Investing Activities		( 30,536)	( 9,600)	48,335	( 30,936)	( 3,762)	45,839
Payments of bills payable   18, 32   (32,790)   (14,472)   (45,429)   (30,912)   (10,788)   (45,429)   Issuance of bonds payable   19, 32   23,520   -   -   23,520   -   -   -   23,520   -   -   -   -   23,520   -   -   -   -   -   -   -   -   -	CASH FLOWS FROM FINANCING ACTIVITIES							
Issuance of bonds payable   19, 32   23,520   -   -   23,520   -   -   -   23,520     -   -   -   -   -   -   -   -   -	Proceeds from availments of bills payable	18, 32	44,522	20,561	33,668	42,769	15,477	31,325
Issuance of common stock   23   14,783   -   14,783   -   -   14,783   -   -   -   14,783   -   -   -   -   -   -   -   -   -	Payments of bills payable	18, 32	( 32,790 )	( 14,472 )	( 45,429 )	( 30,912 )	( 10,788)	( 45,429)
Dividends paid   23   (863   (773   (1,008   (863   (773   (1,008   Redemption of bonds payable   19,32   - (13,687   - (13,687   - (13,687   (1,008   (1,	Issuance of bonds payable	19, 32	23,520	-	-	23,520	-	-
Redemption of bonds payable   19, 32   -	Issuance of common stock	23	14,783	-	-	14,783	-	-
Net Cash From (Used in) Financing Activities   49,172   (8,371)   (12,769)   49,297   (9,771)   (15,112)	Dividends paid		(863)		( 1,008 )	(863)	(773)	( 1,008)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   10,602   (12,212)   31,005   1,572   (7,984)   21,077		19, 32						
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  Cash and other cash items  9 14,693 15,176 14,070 10,415 11,000 10,127  Due from Bangko Sentral ng Pilipinas  9 58,801 66,520 50,617 47,186 50,871 42,026  Due from other banks  9 19,818 25,293 19,701 18,368 24,109 18,196  Loans arising from reverse repurchase agreement  9 9,831 7,889 - 7,435 4,931 -  Interbank loans receivable  9,11 38 515 - 38 515 -  103,181 115,393 84,388 83,442 91,426 70,349   CASH AND CASH EQUIVALENTS AT END OF YEAR  Cash and other cash items  9 17,392 14,693 15,176 12,225 10,415 11,000  Due from Bangko Sentral ng Pilipinas  9 56,495 58,801 66,520 39,847 47,186 50,871  Due from other banks  9 20,342 19,818 25,293 19,420 18,368 24,109  Loans arising from reverse repurchase agreement  9 10,032 9,831 7,889 4,000 7,435 4,931  Interbank loans receivable  9, 11 9,522 38 515 9,522 38 515	Net Cash From (Used in) Financing Activities		49,172	( 8,371 )	( 12,769 )	49,297	( 9,771 )	( 15,112)
Cash and other cash items         9         14,693         15,176         14,070         10,415         11,000         10,127           Due from Bangko Sentral ng Pilipinas         9         58,801         66,520         50,617         47,186         50,871         42,026           Due from other banks         9         19,818         25,293         19,701         18,368         24,109         18,196           Loans arising from reverse repurchase agreement         9         9,831         7,889         -         7,435         4,931         -           Interbank loans receivable         9,11         38         515         -         38         515         -           CASH AND CASH EQUIVALENTS AT END OF YEAR         50         103,181         115,393         15,176         12,225         10,415         11,000           Due from Bangko Sentral ng Pilipinas         9         17,392         14,693         15,176         12,225         10,415         11,000           Due from Bangko Sentral ng Pilipinas         9         56,495         58,801         66,520         39,847         47,186         50,871           Due from other banks         9         20,342         19,818         25,293         19,420         18,368         24,109	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		10,602	( 12,212 )	31,005	1,572	( 7,984 )	21,077
Due from Bangko Sentral ng Pilipinas   9   58,801   66,520   50,617   47,186   50,871   42,026	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR							
Due from other banks   9   19,818   25,293   19,701   10,368   24,109   18,196	Cash and other cash items		14,693	15,176	14,070	10,415	11,000	10,127
Loans arising from reverse repurchase agreement       9       9,831       7,889       -       7,435       4,931       -         Interbank loans receivable       9,11       38       515       -       38       515       -         103,181       115,393       84,388       83,442       91,426       70,349           CASH AND CASH EQUIVALENTS AT END OFYEAR       Cash and other cash items       9       17,392       14,693       15,176       12,225       10,415       11,000       Due from Bangko Sentral ng Pilipinas       9       56,495       58,801       66,520       39,847       47,186       50,871       Due from other banks       9       20,342       19,818       25,293       19,420       18,368       24,109       Loans arising from reverse repurchase agreement       9       10,032       9,831       7,889       4,000       7,435       4,931       1,435       4,931       1,11       9,522       38       515       9,522       38       515       9,522       38       515	Due from Bangko Sentral ng Pilipinas	9	58,801	66,520	50,617	47,186	50,871	42,026
Number   N			19,818	25,293	19,701	18,368	24,109	18,196
CASH AND CASH EQUIVALENTS AT END OFYEAR         9         17,392         14,693         15,176         12,225         10,415         11,000           Due from Bangko Sentral ng Pilipinas         9         56,495         58,801         66,520         39,847         47,186         50,871           Due from other banks         9         20,342         19,818         25,293         19,420         18,368         24,109           Loans arising from reverse repurchase agreement         9         10,032         9,831         7,889         4,000         7,435         4,931           Interbank loans receivable         9, 11         9,522         38         515         9,522         38         515	Loans arising from reverse repurchase agreement	9	9,831	7,889	-	7,435	4,931	-
CASH AND CASH EQUIVALENTS AT END OFYEAR       Cash and other cash items     9     17,392     14,693     15,176     12,225     10,415     11,000       Due from Bangko Sentral ng Pilipinas     9     56,495     58,801     66,520     39,847     47,186     50,871       Due from other banks     9     20,342     19,818     25,293     19,420     18,368     24,109       Loans arising from reverse repurchase agreement     9     10,032     9,831     7,889     4,000     7,435     4,931       Interbank loans receivable     9, 11     9,522     38     515     9,522     38     515	Interbank loans receivable	9, 11						-
Cash and other cash items     9     17,392     14,693     15,176     12,225     10,415     11,000       Due from Bangko Sentral ng Pilipinas     9     56,495     58,801     66,520     39,847     47,186     50,871       Due from other banks     9     20,342     19,818     25,293     19,420     18,368     24,109       Loans arising from reverse repurchase agreement     9     10,032     9,831     7,889     4,000     7,435     4,931       Interbank loans receivable     9, 11     9,522     38     515     9,522     38     515			103,181	115,393	84,388	83,442	91,426	70,349
Due from Bangko Sentral ng Pilipinas     9     56,495     58,801     66,520     39,847     47,186     50,871       Due from other banks     9     20,342     19,818     25,293     19,420     18,368     24,109       Loans arising from reverse repurchase agreement     9     10,032     9,831     7,889     4,000     7,435     4,931       Interbank loans receivable     9, 11     9,522     38     515     9,522     38     515								
Due from other banks         9         20,342         19,818         25,293         19,420         18,368         24,109           Loans arising from reverse repurchase agreement         9         10,032         9,831         7,889         4,000         7,435         4,931           Interbank loans receivable         9, 11         9,522         38         515         9,522         38         515								
Loans arising from reverse repurchase agreement         9         10,032         9,831         7,889         4,000         7,435         4,931           Interbank loans receivable         9, 11         9,522         38         515         9,522         38         515								
Interbank loans receivable         9, 11         9,522         38         515         9,522         38         515			-					
P 113,783         P 103,181         P 115,393         P 85,014         P 83,442         P 91,426	Interbank loans receivable	9, 11	9,522	38_	515_	9,522	38	515
			P 113,783	P 103,181	P 115,393	P 85,014	P 83,442	P 91,426

# RIZAL COMMERCIAL BANKING CORPORATION AND SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2018, 2017 AND 2016** 

(Amounts in Millions of Philippine Pesos, Except Per Share Data or As Indicated)

#### 1. CORPORATE MATTERS

# 1.1 Incorporation and Operations

Rizal Commercial Banking Corporation (the Parent Company, the Bank or RCBC), a universal bank engaged in all aspects of banking, was originally incorporated on September 23, 1960. The Bank renewed its corporate existence on December 10, 2009. It provides products and services related to traditional loans and deposits, trade finance, domestic and foreign fund transfers or remittance, cash management, treasury, and trust and custodianship services. Under relevant authority granted by the Bangko Sentral ng Pilipinas (BSP), the Bank is also licensed to deal in different types of derivatives products such as, but not limited, to foreign currency forwards, interest rate swaps and cross currency swaps. The Parent Company and its subsidiaries (together hereinafter referred to as the Group) are engaged in all aspects of traditional banking, investment banking, retail financing (credit cards, auto loans, mortgage/housing and microfinance loans), remittance, leasing and stock brokering.

As a banking institution, the Group's operations are regulated and supervised by the BSP. As such, the Group is required to comply with banking rules and regulations such as those relating to maintenance of reserve requirements on deposit liabilities and deposit substitutes and those relating to the adoption and use of safe and sound banking practices, among others, as promulgated by the BSP. The Group's activities are subject to the provisions of Republic Act (RA) No. 8791, the *General Banking Law of 2000*, and other related banking laws.

The Parent Company's common shares are listed in the Philippine Stock Exchange (PSE).

The Group's and the Parent Company's banking network within and outside the Philippines as of December 31 follows:

	Group	<b>)</b>	Parent Company			
	2018	2017	2018	2017		
Automated teller						
machines (ATMs)	1,593	1,562	1,136	1,103		
Branches	497	473	330	306		
Extension offices	12	35	2	25		

RCBC is a 41.56%-owned subsidiary of Pan Malayan Management and Investment Corporation (PMMIC), a company incorporated and domiciled in the Philippines. PMMIC is the holding company of the flagship institutions of the Yuchengco Group of Companies (YGC), with registered business address at 48th Floor, Yuchengco Tower, RCBC Plaza, 6819 Ayala Avenue cor. Sen. Gil Puyat Avenue, Makati City. As of December 31, 2018, Cathay Life Insurance Corporation (Cathay) also owns 23.35% interest in RCBC.

The Parent Company's registered address, which is also its principal office, is at Yuchengco Tower, RCBC Plaza, 6819 Ayala Avenue cor. Sen. Gil Puyat Avenue, Makati City.

# 1.2 Subsidiaries and Associates

The Parent Company holds ownership interests in the following subsidiaries and associates at the end of 2018 and 2017:

	Line of	Explanatory	Effective Percentage of Ownership			
Subsidiaries/Associates	Business	Notes	2018	2017		
Subsidiaries:						
RCBC Savings Bank, Inc. (RSB)	Consumer and retail banking		100.00	100.00		
RCBC Forex Brokers Corporation	Foreign exchange					
(RCBC Forex)	dealing		100.00	100.00		
RCBC Telemoney Europe						
(RCBC Telemoney)	Remittance		100.00	100.00		
RCBC International Finance Limited						
(RCBC IFL)	Remittance		100.00	100.00		
RCBC Investment Ltd.	Remittance	(a)	100.00	100.00		
RCBC North America, Inc.						
(RCBC North America)	Remittance	(b)	-	100.00		
RCBC Capital Corporation						
(RCBC Capital)	Investment house		99.96	99.96		
RCBC Securities, Inc. (RSI)	Securities brokerage					
riego occumico, mor (rien,	and dealing	(c)	99.96	99.96		
RCBC Bankard Services Corporation	ana acamig	(0)	00.00	00.00		
(RBSC)	Credit card management	(c)	99.96	99.96		
RCBC-JPL Holding Company, Inc.	Create data management	(0)	55.50	00.00		
(RCBC JPL)	Property holding		99.41	99.41		
Merchants Savings and Loan	Thrift banking and		33.41	33.41		
Association, Inc. (Rizal Microbank)	microfinance		98.03	98.03		
ASSOCIATION, INC. (NIZAI MICTODANK)	micronnance		30.03	90.03		
RCBC Leasing and Finance						
Corporation (RCBC LFC)	Financial leasing	(d)	99.31	97.79		
RCBC Rental Corporation	Property leasing	(d),(e)	99.31	97.79		
Special Purpose Companies (SPCs):	Real estate buying	(u),(e)	33.31	37.73		
Special Purpose Companies (SPCs).		(£)				
Doot Value Property and Dayalanment	and selling	(f)				
Best Value Property and Development			100.00	100.00		
Corporation (Best Value)			100.00	100.00		
Cajel Realty Corporation (Cajel)			100.00	100.00		
Crescent Park Property and						
Development Corporation				400.00		
(Crescent Park)			100.00	100.00		
Crestview Properties Development				400.00		
Corporation (Crestview)			100.00	100.00		
Eight Hills Property and Development						
Corporation (Eight Hills)			100.00	100.00		
Gold Place Properties Development						
Corporation (Gold Place)			100.00	100.00		
Goldpath Properties Development						
Corporation (Goldpath)			100.00	100.00		
Greatwings Properties Development						
Corporation(Greatwings)			100.00	100.00		
Lifeway Property and Development						
Corporation (Lifeway)			100.00	100.00		
Niceview Property and Development						
Corporation (Niceview)			100.00	100.00		
Niyog Property Holdings, Inc. (NPHI)		(g)	100.00	100.00		
Princeway Properties Development		-				
Corporation (Princeway)			100.00	100.00		
Top Place Properties Development						
Corporation (Top Place)			100.00	100.00		
·						

Associates	Line of Business	Effective Percentage of Ownership
Associates:		
YGC Corporate Services, Inc. (YCS)	Support services	
	for YGC	40.00
Luisita Industrial Park Co. (LIPC)	Real estate buying,	
	developing, selling	
	and rental	35.00
Honda Cars Phils., Inc. (HCPI)	Sale of motor vehicles	12.88

Except for RCBC Telemoney (Italy), RCBC North America (USA), RCBC IFL (Hongkong) and RCBC Investment Ltd. (Hongkong), all other subsidiaries and associates are incorporated and conducting their businesses in the Philippines. RCBC Telemoney was operational only until March 1, 2016.

#### **Explanatory Notes:**

- (a) A wholly-owned subsidiary of RCBC IFL.
- (b) RCBC North America was dissolved in May 2018 after it has ceased its operations in March 2014 (see Note 12.1).
- (c) Wholly-owned subsidiaries of RCBC Capital.
- (d) The increase in ownership interest in RCBC LFC resulted from the issuance of shares of stock to the Parent Company after the former has secured in 2018 the Securities and Exchange Commission (SEC) approval of its application for increase in authorized capital stock from which the subscriptions were made (see Note 12.1).
- (e) A wholly-owned subsidiary of RCBC LFC.
- (f) Except for NPHI, the SPCs are wholly-owned subsidiaries of RSB; the SPCs, except for NPHI and Cajel, will be liquidated in pursuant to BSP recommendation and upon receipt of necessary regulatory clearance (see Note 15.3).
- (g) The Parent Company has 48.11% direct ownership interest and 51.89% indirect ownership interest through RSB.

## 1.3 Plan of Merger

Pursuant to the Plan of Merger dated November 27, 2018 and as approved by the Board of Directors (BOD) of the Parent Company and RSB, RSB shall merge with the Parent Company, with the latter as the surviving entity. Subject to the issuance by the SEC of a Certificate of Merger with its prior approval, and the approval of the BSP and the Philippine Deposit Insurance Corporation, the merger shall become effective on July 1, 2019. The merger will involve the Parent Company acquiring the net assets of RSB in exchange for a number of shares of common stock to be determined based on a certain share exchange ratio to be agreed by both parties. The Plan of Merger was approved by the Parent Company's stockholders in their special meeting held on February 26, 2019.

# 1.4 Approval of Financial Statements

The consolidated financial statements of RCBC and subsidiaries and the separate financial statements of RCBC as of and for the year ended December 31, 2018 (including the comparative financial statements as of December 31, 2017 and for the years ended December 31, 2017 and 2016) were approved and authorized for issue by the BOD of the Parent Company on February 26, 2019.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below. The accounting policies have been consistently applied to all the years presented, except when otherwise indicated.

## 2.1 Basis of Preparation of Financial Statements

#### (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group and the separate financial statements of the Parent Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by Philippine Board of Accountancy.

These financial statements have been prepared using the measurement bases specified by PFRS for each type of resource, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

## (b) Presentation of Financial Statements

The financial statements are presented in accordance with Philippine Accounting Standards (PAS) 1, *Presentation of Financial Statements*. The Group presents all items of income and expenses in two statements: a "statement of profit or loss" and a "statement of comprehensive income."

The Group presents a third statement of financial position as of the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that have a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

The Parent Company made retrospective changes in the statement of profit or loss for the year ended December 31, 2017 by presenting at net the interest income and interest expense related to the receiving and paying legs of derivative instruments resulting in P354 reclassification in the amount of Interest Income on Trading and Investment Securities account and Interest Expense on Bills Payable and Other Borrowings account, to conform with the current presentation. Other reclassifications in certain accounts under the Other Operating Expenses section were also made for comparative purposes.

# (c) Functional and Presentation Currency

These financial statements are presented in Philippine pesos, the Group's functional and presentation currency (see Note 2.16). All amounts are in millions, except share and per share data or when otherwise indicated.

Items included in the financial statements of the Group are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

(a) Effective in 2018 that are Relevant to the Group

Except for the versions of PFRS 9, *Financial Instruments*, issued in 2009, 2010 and 2013 with date of initial application on January 1, 2014, which were early adopted by the Group on its 2014 financial statements, the Group adopted for the first time the following new PFRS, interpretation, amendments and improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2018:

PAS 40 (Amendments) : Investment Property – Transfers of Investment Property

PFRS 9 : Financial Instruments\*

PFRS 15 : Revenue from Contracts with Customers;

Clarifications to PFRS 15

Philippine Interpretation International Financial

Reporting Interpretations

Committee (IFRIC) 22 : Foreign Currency Transactions and Advance Consideration

Annual Improvements to PFRS (2014-2016 Cycle)

PAS 28 : Investments in Associates and Joint Ventures – Measuring an Associate or Joint Venture at Fair Value

Discussed below are the relevant information about these new PFRS, interpretations, amendments and improvements.

- (i) PAS 40 (Amendments), Investment Property Transfers of Investment Property. The amendments state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The amendments also provided a non-exhaustive list of examples constituting change in use. The application of these amendments has no impact on the Group's financial statements as there were no reclassifications made to and from investment property during the year.
- (ii) PFRS 9, Financial Instruments. This new standard on financial instruments replaced PAS 39, Financial Instruments: Recognition and Measurement, and PFRS 9 issued in 2009, 2010 and 2013. In addition to the principal classification categories for financial assets and financial liabilities and the new general hedge accounting model, which were early adopted by the Group on January 1, 2014, PFRS 9 includes the following major provisions:
  - limited amendments to the classification and measurement requirements for financial assets introducing a fair value measurement through other comprehensive income for eligible debt securities; and
  - an ECL model in determining impairment of all debt financial assets that are not measured at fair value through profit or loss (FVPL), including loan commitments and financial guarantee contracts which generally depends on whether there has been a significant increase in credit risk since initial recognition of a financial asset.

In relation to the adoption of PFRS 9, the Group adopted the financial asset at fair value through other comprehensive income (FVOCI) business model at January 1, 2018, which resulted in certain debt securities reclassified from financial assets at FVPL and at amortized cost to FVOCI category. As also allowed under PFRS 9, certain equity securities were designated at FVOCI and other reclassifications between categories of financial assets were also made by the Group.

<sup>\*</sup>Adopted by the Group for the first time in 2018 with respect to fair value measurement of eligible debt securities through other comprehensive income and application of expected credit loss (ECL) model in assessing impairment of financial instruments.

With respect to impairment of financial assets, PFRS 9 requires an ECL model replacing the incurred credit loss model under PAS 39. It is no longer required for a credit event to have occurred before credit losses are recognized. The ECL model requires the Group to account for ECL and changes in those ECL at the end of each reporting period to reflect changes in the credit risk of the financial assets since initial recognition. These resulted in the recognition of additional allowance for ECL as at January 1, 2018 on the Group's financial assets measured at amortized cost or at FVOCI, together with loan commitments.

As allowed and in accordance with the transitional provisions of this new standard, the Group applied the modified retrospective application in adopting PFRS 9. Accordingly, comparative figures have not been restated but the Group has provided the related transition disclosure requirements under PFRS 7, Financial Instruments: Disclosures.

The following tables show the effects of the adoption of PFRS 9 on the carrying amounts and presentation of certain affected accounts in the statement of financial position as of January 1, 2018:

		Group												
		In			restment Securities at Amortized			Loans and		Deferred Tax		_	Other	
		_	FVPL	_	FVOCI	_		ost		ceivables		ssets		bilities
Balance at December 31, 2017 under PAS 39/PFRS 9		<u>P</u>	7,591	<u>P</u>	5,363	<u>P</u>		59,978	<u>P</u>	354,243	<u>P</u>	1,896	<u>P</u>	12,369
Reclassification of financial assets to (from):  Debt securities from														
FVPL to FVOCI Quoted equity securities	(a)	(	105 )		105			-		-		-		-
from FVPL to FVOCI Unquoted equity securities	(a)	(	302)		302			-		-		-		-
from FVPL to FVOCI Debt securities from FVPL	(a)	(	543)		543			-		-		-		-
to amortized cost Debt securities from	(b)	(	51)		-			54		-		-		-
amortized cost to FVOCI	(c)			_	310	(		315)						
		(	1,001)	_	1,260	(_		261)	_	_				
Allowance/provisions for ECL: Loans and receivables Investment securities at	(e)		-		-			-	(	1,680)	(	124)		-
amortized cost Loan commitments	(d) (f)		-		-	(		21)		-		-		- 107
Edul dominitations	(17				_	_		21)		1,680)		124)		107
Total impact of adoption of PFRS 9			1,001)		1,260	(		282)	,	1,680)	′—	124)		107
Balance at January 1, 2018		\	1,001		1,200	\_		202)	\	1,000/	\	124/		107
under PFRS 9		<u>P</u>	6,590	P	6,623	P		59,696	P	352,563	<u>P</u>	1,772	<u>P</u>	12,476
								Do	wo mé					
			Investment Securities at							Investments in				
			FVPL	_	FVOCI	_		rtized ost		oans and ceivables	Sub	sidiaries		Others oilities
Balance at December 31, 2017 under PAS 39/PFRS 9		<u>P</u>	6,553	<u>P</u>	3,439	<u>P</u>	48,	141	<u>P 2</u>	265,791	P	19,018	<u>P</u>	8,134
Reclassification of financial assets to (from):  Quoted equity securities														
from FVPL to FVOCI Unquoted equity securities from FVPL to FVOCI Debt securities from FVPL to amortized cost	(a)	(	147)		147			-		-		-		-
	(a)	(	543)		543			-		-		-		-
	(b)	(	<u>51</u> )	_	-	_		54	_	-	_	-		-
		(	<u>741</u> )	_	690	_		54			-			
Allowance/provisions for ECL: Loans and receivables Investment securities at	(e)		-		-			-	(	1,959)		143		-
amortized cost Loan commitments	(d) (f)		-		-	(		10)		-		-		- 107
204.100/11/11/11/10/110	. ,		_		_	(		10 )	(	1,959)		143		107
Total impact of adoption of PFRS 9		(	741)		690	_		44	(	1,959)		143		107
Balance at January 1, 2018 under PFRS 9		<u>P</u>	5,812	<u>P</u>	4,129	<u>P</u>		48,18 <u>5</u>	<u>P</u>	263,832	<u>P</u>	19,161	<u>P</u>	8,241

The effects of the adoption of PFRS 9 on the equity accounts presented in the statement of changes in equity as of January 1, 2018 follow:

			Group Effects on							
	Su		Surplus		Revaluation Reserves	General Loan Loss Reserves	Non- controlling interests			
Balance at December 31, 2017 under PAS 39/PFRS 9		P	28,049	P	1,974	P	Р	28		
Impact of adoption of PFRS 9: Remeasurement of reclassified financial assets										
Unquoted equity securities from FVPL to FVOCI Debt securities from FVPL	(a)	(	461 )		461	-	-			
to amortized cost	(b)		3		-	-	-			
Debt securities from amortized cost to FVOCI Increase in allowance for ECL	(c)		-	(	5)	-	-			
on loans and receivables Increase in allowance for ECL on debt securities at	(e)	(	1,677 )		-	-	(	3		
amortized cost Appropriation of surplus for	(d)	(	21 )		-	-	-			
general loan loss reserves	(e)	(	2,227 )		-	2,227	-			
Tax effect on loan loss reserves Recognition of ECL on loan	(e)	(	124 )		-	-	-			
commitments	(f)	(	107 )		-	<u> </u>				
		(	4,614 )		456	2,227	(	,		
Balance at January 1, 2018 under PFRS 9		Р	23,435	<u>P</u>	2,430	P 2,227	Р	2!		
					Parent Company Effects on					
			Surplus		Revaluation Reserves	General Loan Loss Reserves				
alance at December 31, 2017 nder PAS 39/ PFRS 9			P 27,9	24	P 1,974	<u>P - </u>				
npact of adoption of PFRS 9: temeasurement of reclassified financial assets										
Unquoted equity securities from FVPL to FVOCI Debt securities from FVPL	(a)		( 4.	29 )	429	-				
to amortized cost	(b)			3	-	-				
on loans and receivables	(e)		( 1,9	59 )	-	-				
debt securities at amortized cost	(d)		(	10 )	-	-				
general loan loss reserves Recognition of ECL on loan	(e)			93 )	-	1,793				
commitments let impact on subsidiaries' financial	(f)			07 )	-	-				
statements				<u>16</u>	27	<del></del>				
alance at January 1, 2018			(4,1	<u>79</u> )	<u>456</u>	1,793				
inder PFRS 9			P 23,7	45	P 2,430	P 1,793				

The nature and details of the changes in the foregoing financial statements accounts arising from the adoption of PFRS 9 are fully discussed below.

## (a) Investment securities reclassified from FVPL to FVOCI

The Group elected to present in other comprehensive income changes in the fair value of certain investment securities previously classified as at FVPL because these investments are held for long-term strategic investments that are not expected to be sold in the short-to-medium term. As a result, certain debt and equity securities with total fair value of P950 and P690 for the Group and Parent Company, respectively, were reclassified from FVPL to FVOCI and the accumulated fair value gains on those assets amounting to P461 and P429 for the Group and Parent Company, respectively, were reclassified from Surplus to Revaluation Reserves account.

# (b) Debt security reclassified from FVPL to amortized cost

A certain foreign corporate bond of the Parent Company with fair value of P51 at January 1, 2018, which is no longer held for trading and which is held by the Parent Company for collection of contractual cash flows representing solely payments of principal and interest was reclassified from investment securities at FVPL to investment securities at amortized cost, with the fair value loss amounting to P3, previously recognized in profit or loss, adjusted as an addition to Surplus account.

#### (c) Debt securities reclassified from amortized cost to FVOCI

Debt securities with total carrying amount of P315 were reclassified to FVOCI as the assets are now held by the Group with the objective of collecting the contractual cash flows and selling in the future for liquidity purposes. The assets have fair value of P310 upon reclassification on January 1, 2018 with fair value losses of P5 adjusted to the opening balance of Revaluation Reserve account.

## (d) Expected credit losses on investment in debt securities

All of the Group's investment in debt securities classified at amortized cost and FVOCI are considered to have low credit risk, and the loss allowance recognized was therefore limited to 12-month expected credit loss. Management considers 'low credit risk' for listed and government bonds to be an investment grade credit rating with at least one reputable rating agency. Other instruments are considered to have low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term. Additional allowance for ECL recognized on these debt securities as at January 1, 2018 amounted to P21 and P10 for the Group and Parent Company, respectively, adjusted against the opening balance of Surplus account.

# (e) Expected credit losses on loans and receivables

The Group has subjected its loans and receivables portfolio as at January 1, 2018 to ECL calculation, which resulted in the recognition of additional allowance for ECL for specific loan accounts amounting to P1,677 and P1,959 for the Group and Parent Company, respectively, with adjustment charged against the opening balance of Surplus. In addition, as required by the BSP, the Group and the Parent Company has appropriated from its Surplus an amount of P2,227 and P1,793, respectively, to General Loan Loss Reserves account reported as a separate component in the statements of changes in equity (see Note 23.5). This appropriation represents the excess of the one percent required allowance for credit losses of the BSP over the computed allowance for ECL. These adjustments also resulted in the derecognition of deferred tax asset amounting to P124 recognized by a certain subsidiary on certain loss allowance provided in prior years; hence, affected the carrying amount of the Parent Company's Investments in Subsidiaries and Associates account.

(f) Exposures at default on loan commitments

Based on the Parent Company's outstanding lending commitments, management determines the exposures at default related to the future amounts that may be drawn based on historical observations of actual drawdowns and forward-looking forecasts. Required provisions for ECL related to undrawn loan commitments at January 1, 2018 amounted to P107 and is recognized at transition date as part of Other Liabilities account.

(iii) PFRS 15, Revenue from Contracts with Customers, together with the Clarifications to PFRS 15 (herein referred to as PFRS 15). This standard replaced PAS 18, Revenue, and PAS 11, Construction Contracts, the related Interpretations on revenue recognition: IFRIC 13, Customer Loyalty Programmes, IFRIC 15, Agreement for the Construction of Real Estate, IFRIC 18, Transfers of Assets from Customers and Standing Interpretations Committee 31, Revenue – Barter Transactions Involving Advertising Services, effective January 1, 2018. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in this standard is for an entity to recognize revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

In applying this new standard, the Group is required to account for revenue arising from contracts with customers following the five-step model as follows:

- (a) identify the contract with a customer;
- (b) identify the performance obligations;
- (c) determine the transaction price;
- (d) allocate the transaction price to the performance obligations; and,
- (e) recognize revenue when (or as) performance obligations are satisfied.

Management determined that except for gains arising from sale of non-financial assets, certain service charges, commissions and fees, substantial amount of the Group's revenues are generated from financial instruments, which are outside the scope of PFRS 15. For those revenues under the scope of PFRS 15, recognition and measurement did not vary significantly from PAS 18.

In addition, prior to January 1, 2018, the Parent Company accounted for its rewards program with cardholders related to its credit-card operations in accordance with IFRIC 13 which required the Parent Company to allocate a certain portion of the interchange fees it receives from the participating merchants to the loyalty credits awarded to the cardholders for credit card purchase transactions. The Parent Company had assessed that the award credits give rise to a separate deliverable or performance obligation. Consistent with the requirements under PFRS 15, the component of interchange fees allocated to the loyalty points is recognized as revenue upon fulfilment of the obligation (i.e., actual redemption of the award credits by the cardholders). Until the cardholders redeemed the loyalty points, the Parent Company recognizes a liability related to the estimated loyalty points earned by the cardholders but are not yet redeemed as of the end of the reporting period.

The adoption of PFRS 15 has resulted in changes in the Group's accounting policies (see Note 2.14). The Group has applied the new standard retrospectively without restatement, with the cumulative effect of initial application, if any, recognized as an adjustment to the opening balance of Surplus at January 1, 2018. The adoption of PFRS 15 did not result in material adjustments in the financial statements of the Group at the date of initial application.

(iv) IFRIC 22, Foreign Currency Transactions and Advance Consideration. The Interpretation provides more detailed guidance on how to account for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset (arising from advance payment) or liability (arising from advance receipt). If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The adoption of this Interpretation did not have impact on the Group's financial statements as the Group has been accounting for its foreign currency-denominated transactions involving advance consideration consistent with this Interpretation.

- (v) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, PAS 28 (Amendments), Investments in Associates and Joint Ventures Measuring an Associate or Joint Venture at Fair Value, is relevant to the Group. The amendments clarify that the option for venture capital organization, mutual funds and other similar entities to elect the fair value through profit or loss classification in measuring investments in associates and joint ventures shall be made at initial recognition, separately for each associate or joint venture. The Group's accounting for its investments in associates is not affected by these amendments.
- (b) Effective in 2018 that are not Relevant to Group

The following amendments to existing standards are mandatorily effective for annual periods beginning on or after January 1, 2018 but are not relevant to the Group's financial statements:

PFRS 2 (Amendments) : Share-based Payment – Classification and Measurement of

Share-based Payment Transactions

PFRS 4 (Amendments) : Insurance Contracts – Applying PFRS 9 with PFRS 4, Insurance Contracts

(c) Effective Subsequent to 2018 but not Adopted Early

There are new PFRS, amendments and annual improvements, and interpretations to existing standards effective for annual periods subsequent to 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's financial statements:

- (i) PAS 19 (Amendments), Employee Benefits Plan Amendment, Curtailment or Settlement (effective January 1, 2019). The amendments require the use of updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after the plan amendment, curtailment or settlement when the entity remeasures its net defined benefit liability or asset.
- (ii) PAS 28 (Amendments), Investment in Associates Long-term Interests in Associates and Joint Ventures (effective from January 1, 2019). The amendments clarify that the scope exclusion in PFRS 9 applies only to ownership interests accounted for using the equity method. Thus, the amendments further clarify that long term interests in an associate or joint venture to which the equity method is not applied must be accounted for under PFRS 9, which shall also include long term interests that, in substance, form part of the entity's net investment in an associate or joint venture.
- (iii) PFRS 9 (Amendments), Financial Instruments Prepayment Features with Negative Compensation (effective from January 1, 2019). The amendments clarify that prepayment features with negative compensation attached to financial instruments may still qualify under the solely payment of principal and interest (SPPI) test on the principal amount outstanding. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at FVOCI.
- (iv) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

(v) PFRS 16, Leases (effective from January 1, 2019). This new standard will eventually replace PAS-17-, Leases. For lessees, it requires to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and a lease liability. The lease liability is initially measured as the present value of future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain.

In subsequent periods, the "right-of-use" asset is accounted for similarly to a purchased asset subject to depreciation or amortization. The lease liability is accounted for similarly to a financial liability using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17, where lease payments are recognized as expense on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee's benefit).

For lessors, lease accounting is similar to PAS 17's. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same with those applied in PAS 17. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, treatment of initial direct costs and lessor disclosures.

Management is currently in the process of determining the impact of PFRS 16 and has initially assessed that the application of this new standard would likely result in significant adjustment to the reported resources and liabilities of the Group to account for its long-term leases.

- (vi) IFRIC 23, Uncertainty over Income Tax Treatments (effective from January 1, 2019). The interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Group to consider the probability of the tax treatment being accepted by the tax authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Group has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above.
- (vii) Annual Improvements to PFRS 2015-2017 Cycle. Among the improvements effective January 1, 2019, the following are relevant to the Group:
  - PAS 12 (Amendments), *Income Taxes Tax Consequences of Dividends*. The amendments clarify that all income tax consequence of dividend payments should be recognized in profit or loss.
  - PAS 23 (Amendments), Borrowing Costs Eligibility for Capitalization. The amendments clarify that when a specific borrowing remains outstanding after the related qualifying asset is ready for its intended purpose, such borrowing will then form part of an entity's general borrowings used in calculating the capitalization rate for capitalization purposes.
  - PFRS 3 (Amendments), Business Combinations and PFRS 11 (Amendments), Joint Arrangements

     Remeasurement of Previously Held Interests in a Joint Operation. The amendments clarify that previously held interest in a joint operation shall be remeasured when the Group obtains control of the business. On the other hand, previously held interests in a joint operation shall not be remeasured when the Group obtains joint control of the business.
- (viii) Amendments to PFRS 3, Business Combinations Definition of Business (effective January 1, 2020). The amendments clarify the definition of a business by providing a new framework for determining whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amendments also clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs.
- (ix) Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material (effective January 1, 2020). The amendments

clarify the definition of 'materiality' in PAS 1 and how it should be applied. The amendments also improve the explanations of the definition and ensure consistency across all PFRSs and other pronouncements.

## 2.3 Basis of Consolidation and Accounting for Investments in Subsidiaries and Associates in the Separate Financial Statements

The Group's consolidated financial statements comprise the accounts of the Parent Company and its subsidiaries as enumerated in Note 1.2, after the elimination of material intercompany transactions. All intercompany resources and liabilities, equity, income, expenses and cash flows relating to transactions with subsidiaries are eliminated in full. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared in the same reporting period as the Parent Company, using consistent accounting policies.

The Parent Company accounts for its investments in subsidiaries, associates, interests in jointly controlled operations and non-controlling interests as follows:

#### (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Group has control. The Group controls an entity when it has the power over the entity; it is exposed, or has rights to, variable returns from its involvement with the entity; and, it has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Group obtains control.

The Parent Company's investments in subsidiaries are initially recognized at cost and subsequently accounted for in its separate financial statements using the equity method. Under the equity method, all subsequent changes to the ownership interest in the equity of the subsidiaries are recognized in the Parent Company's carrying amount of the investments. Changes resulting from the profit or loss generated by the subsidiaries are credited or charged against the Share in Net Earnings of Subsidiaries and Associates account in the statement of profit or loss.

These changes include subsequent depreciation, amortization, impairment and fair value adjustments of assets and liabilities. Dividends received are accounted for as reduction in the carrying value of the investment.

Changes resulting from items of other comprehensive income of the subsidiaries or items that have been directly recognized in the subsidiaries' equity are recognized in other comprehensive income or equity, respectively, of the Parent Company. However, when the Parent Company's share in losses of subsidiaries equals or exceeds its interest in the subsidiary, including any other unsecured receivables, the Parent Company does not recognize further losses, unless it has incurred obligations or made payments on behalf of the subsidiary. If the subsidiary subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has not been recognized previously.

Unrealized gains on transactions between the Parent Company and its subsidiaries are eliminated to the extent of the Parent Company's interest in the subsidiaries. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the assets that were transferred. Where necessary, accounting policies of subsidiaries are changed to ensure consistency with the policies adopted by the Parent Company.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls. Accordingly, entities are deconsolidated from the date that control ceases.

Acquired subsidiaries are subject to either of the following relevant policies:

- (i) Purchase method involves the revaluation at fair value of all identifiable assets and liabilities, including contingent liabilities of a subsidiary, at the acquisition date, regardless of whether or not they were recorded in the financial statements of a subsidiary prior to acquisition. On initial recognition, the assets and liabilities of a subsidiary are included in the consolidated statement of financial position at their revalued amounts, which are also used as the bases for subsequent measurement in accordance with the Group's accounting policies.
  - Goodwill represents the excess of acquisition cost over the fair value of the Group's share of the identifiable net assets of the acquired subsidiary at the date of acquisition. On the other hand, negative goodwill represents the excess of the Group's share in the fair value of identifiable net assets of the subsidiary at the date of acquisition over acquisition cost and is recognized directly in profit or loss.
- (ii) Pooling of interest method is applicable for business combinations involving entities under common control. On initial recognition, the assets and liabilities of a subsidiary are included in the consolidated statement of financial position at their book values. Adjustments, if any, are recorded to achieve uniform accounting policies. The combining entities' results and financial positions are presented in the consolidated financial statements as if they had always been combined.
  - No goodwill or negative goodwill is recognized. Any difference between the cost of the investment and the subsidiary's identifiable net assets is recognized on consolidation in a separate reserve account under equity.

#### (b) Investments in Associates

Associates are those entities over which the Group is able to exert significant influence but which are neither subsidiaries nor interests in joint venture. In the consolidated financial statements, investments in associates are initially recognized at cost and subsequently accounted for using the equity method. Under the equity method, the Group recognizes in profit or loss its share in the net earnings or losses of the associates. The cost of the investment is increased or decreased by the Group's equity in net earnings or losses of the associates since the date of acquisition. Dividends received are accounted for as reduction in the carrying value of the investment.

Acquired investments in associates are subject to purchase method of accounting as described in Note 2.3(a(i). However, any goodwill that represents the excess of identifiable net assets of the acquiree at the date of acquisition or fair value adjustment attributable to the Group's share in the associate is included in the amount recognized as investments in associates. All subsequent changes to the ownership of interest in the equity of the associate are recognized in the Group's carrying amount of the investment. Changes resulting from the profit or loss generated by the associate are credited against Share in Net Earnings of Subsidiaries and Associates account in the Group's statement of profit or loss. These changes include subsequent depreciation, amortization, impairment, and fair value adjustments of assets and liabilities.

Changes resulting from items of other comprehensive income of the associate or items that have been directly recognized in the associate's equity are recognized in other comprehensive income or equity, respectively, of the Group. However, when the Group's share in losses of an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profits, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has not been recognized previously.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the assets that were transferred. Where necessary, accounting policies of associates are changed to ensure consistency with the policies adopted by the Group.

The Group reassesses whether or not an entity qualifies as an associate in the occurrence of changes to facts and circumstances surrounding its ability to exert significant influence.

## (c) Interest in Jointly Controlled Operations

For interests in jointly controlled operations, the Group recognizes in its financial statements the assets that it controls, the liabilities and the expenses that it incurs and its share in the income from the sale of goods or services by the joint venture. The amounts of these related accounts are presented as part of the regular asset and liability accounts and income and expense accounts of the Group.

No adjustment or other consolidation procedures are required for the assets, liabilities, income and expenses of the joint venture that are recognized in the separate financial statements of the venturers.

## (d) Transactions with Non-controlling Interests

Non-controlling interests (NCI) represent the portion of the net assets and profit or loss not attributable to the Group. The Group applies a policy of treating transactions with NCI as transactions with parties external to the Group. Disposals to NCI result in gains and losses for the Group that are recorded in profit or loss. Purchases of equity shares from NCI may result in goodwill, being the difference between any consideration paid and the relevant share acquired in the carrying value of the net assets of a subsidiary.

In the consolidated financial statements, the NCI component is shown as part of the consolidated statement of changes in equity.

In the Parent Company's financial statements, impairment loss is provided when there is objective evidence that the investments in subsidiaries and associates will not be recovered (see Note 2.17).

#### 2.4 Segment Reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is a segment engaged in providing products or services within a particular economic environment that is subject to risks and returns that are different from those of segments operating in other economic environments.

The Group's operations are structured according to the nature of the services provided (primary segment) and different geographical markets served (secondary segment). Financial information on business segments is presented in Note 8.

# 2.5 Financial Instruments

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the financial instrument. For purposes of classifying financial instrument, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria under PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Deposits, amounts due to banks and customers, and loans are recognized when cash is received by the Group or advanced to the borrowers.

At initial recognition, the Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at FVPL, transaction costs such as fees and commissions that are incremental or directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs of financial assets and financial liabilities carried at FPVL are expensed in profit or loss.

#### (a) Classification and Measurement of Financial Assets

The classification and measurement of financial assets is driven by the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The Group's classification and measurement of financial assets are described below.

#### (i) Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the financial asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect or HTC"); and,
- the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the principal amount outstanding.

Financial assets meeting these criteria are measured initially at fair value and are subsequently measured at amortized cost using the effective interest method, less any allowance for ECL.

Where the business model is to hold assets to collect contractual cash flows, the Group assesses whether the financial instruments' cash flows represent SPPI. In making this assessment, the Group considers whether the contractual cash flows are consistent with basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVPL.

The Group's financial assets measured at amortized cost include those presented in the statement of financial position as Cash and Other Cash Items, Due from BSP, Due from Other Banks, Loans Arising from Reverse Repurchase Agreements, Investment securities at amortized cost under Trading and Investment Securities, Loans and Receivables and certain Other Resources accounts.

For purposes of cash flows reporting and presentation, cash equivalents comprise of accounts with original maturities of three months or less, including non-restricted balances of Due from BSP, Due from Other Banks, Loans Arising from Reverse Repurchase Agreements, and Interbank loans receivables (part of Loans and Receivables). Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value. Cash comprises cash and other cash items and demand deposits.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria as at FVPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost. In 2018 and 2017, the Group has not made such designation.

## (ii) Financial Assets at Fair Value Through Other Comprehensive Income

Beginning January 1, 2018, financial asset is classified and measured at FVOCI if both of the following conditions are met:

- the financial asset is held under a business model whose objective is achieved by both collecting contractual cash flows and selling ("hold to collect and sell"); and,
- the contractual terms of the financial asset give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or a contingent consideration recognized arising from a business combination. Upon adoption of PFRS 9 at January 1, 2018, the Parent Company has designated equity instruments not held for trading into this category.

After initial recognition, financial assets at FVOCI are subsequently measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. Upon disposal, the cumulative fair value gains or losses on equity investments previously recognized in the Revaluation Reserves account is not reclassified to profit or loss, but is reclassified directly to Surplus account, while the cumulative fair value gains or losses for debt securities are reclassified to profit or loss.

Any dividends earned on holding equity instruments are recognized in profit or loss as part of Miscellaneous under Other Operating Income account, when the Group's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and the amount of the dividend can be reliably measured, unless the dividends clearly represent recovery of a part of the cost of the investment.

Prior to January 1, 2018, the Group's financial assets at FVOCI only include equity investments designated into this category with gains and losses arising from such instruments accounted for similarly with the equity instruments under PFRS 9. There is no FVOCI classification that is available for debt securities prior to January 1, 2018.

# (iii) Financial Assets at Fair Value Through Profit or Loss

Debt instruments that do not meet the amortized cost criteria, or that meet the criteria but the Group has chosen to designate as at FVPL at initial recognition, or those that do not qualify under the FVOCI or "hold to collect and sell" business model, are measured at FVPL. Equity investments are classified as financial assets at FVPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVPL include government securities, corporate debt securities, equity securities, derivative instruments, which are held for trading purposes or designated as at FVPL.

A financial asset is considered as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term;
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or,
- it is a derivative that is not designated and effective as a hedging instrument or financial guarantee.

Financial assets at FVPL are measured at fair value. Unrealized gains and losses arising from changes (mark-to-market) in the fair value of the financial assets at FVPL category and realized gains or losses arising from disposals of these instruments are included in Trading and Securities Gains under Other Operating Income account in the statement of profit or loss.

Interest earned on these investments is reported in profit or loss under Interest Income account while dividend income is reported in profit or loss under Miscellaneous included in Other Operating Income account when the right of payment has been established.

# (b) Recognition of Interest Income Using Effective Interest Rate Method

Interest income on financial assets measured at amortized cost and all interest-bearing debt financial assets classified as at FVPL, or at FVOCI (beginning January 1, 2018), is recognized using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

The effective interest rate is calculated by taking into account any discount or premium on acquisition, fees and costs that are an integral part of effective interest rate. The Group recognizes interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the instrument; hence, it recognizes the effect of potentially different interest rates charged at various stages, and other characteristics of the product life cycle (including prepayments, penalty interest and charges).

If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the adjustment is booked as a positive or negative adjustment to the carrying amount of the asset with an increase or reduction in interest income.

The Group calculates interest income by applying the effective interest rate to the gross carrying amount of the financial assets, except for those that are subsequently identified as credit-impaired and or are purchased or originated credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, the calculation of interest income reverts to gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis even if the credit risk of the asset subsequently improves.

## (c) Reclassification of Financial Assets

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will be effected only at the beginning of the next reporting period following the change in the business model.

#### (d) Impairment of Financial Assets under PFRS 9 Beginning January 1, 2018

The Group recognizes a loss allowance for ECL on all financial assets that are measured at amortized cost and debt instruments classified as at FVOCI, as well as financial guarantee and loan commitments. Equity securities, either measured as at FVTPL or designated as at FVOCI, are not subject to impairment.

The Group measures the ECL of a financial asset in such manner that reflects: (i) the time value of money; and, (ii) reasonable and supportable information about past events, current conditions and forecasts of future economic conditions that affect the collectability of the future cash flows of the financial assets.

The amount of allowance for ECL is updated at the end of each reporting period to reflect the changes in credit risk of the financial asset since initial recognition. The Group recognizes lifetime ECL when there has been a significant increase in credit risk (SICR) since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL. Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the end of the reporting period.

The Group's ECL model follows a three-stage impairment approach, which guide in the determination of the loss allowance to be recognized in the financial statements. The staging of financial assets and definition of default for purposes of determining ECL are further discussed in Note 4.4.

ECL is a function of the probability of default (PD), loss given default (LGD), and exposure at default (EAD), with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgement. These elements are discussed more fully in Note 4.4.

The Group calculates ECL either on an individual or a collective basis. For modelling ECL parameters which were carried out on a collective basis, the financial instruments are grouped on the basis of shared credit risk characteristics, such as but not limited to instrument type, credit risk rating, collateral type, product type, historical net charge-offs, industry type, and geographical locations of the borrowers or counterparties.

The Group applies a simplified ECL approach for its accounts receivables wherein the Group uses a provision matrix that considers historical changes in the behavior of the portfolio of credit exposures based on internally collected data to predict conditions over the span of a given observation period. These receivables include claims from various counterparties, which are not originated through the Group's lending activities. For these instruments, the Group measures the loss allowance at an amount equal to lifetime ECL.

The Group recognizes an impairment loss in profit or loss for all financial instruments subjected to ECL impairment assessment with a corresponding adjustment to their carrying amount through a loss allowance account. With respect to investments in debt securities that are measured at FVOCI, the related loss allowance account is recognized in other comprehensive income and accumulated in the Revaluation Reserve account, and does not reduce the carrying amount of the financial asset in the statement of financial position. For loan commitments, the loss allowance is recognized as provisions (presented and included as part of Other Liabilities account in the statement of financial position). Where a financial instrument includes a drawn and undrawn component, and the Group cannot identify the ECL on the loan commitment component separately from those on the drawn commitment; the Group presents a combined allowance for ECL for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as provisions.

(e) Impairment of Financial Assets under PAS 39 Prior to January 1, 2018

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial assets or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following loss events:

- (i) significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- (iii) the Group granting the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (iv) it becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (v) the disappearance of an active market for that financial asset because of financial difficulties; or,
- (vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including: adverse changes in the payment status of borrowers in the group, or national or local economic conditions that correlate with defaults on the assets in the group.

The Group recognizes impairment loss based on the category of financial assets as follows:

#### (i) Financial Assets Carried at Amortized Cost

For financial assets classified and measured at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment for individually assessed financial assets has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of collective evaluation of impairment for loans and receivables, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When possible, the Group seeks to restructure loans rather than to take possession of the collateral. This may involve extending the payment arrangement and agreement for new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria evidencing the good quality of the loan are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate. The difference between the recorded sale of the original loan and the present value of the restructured cash flows, discounted at the original effective interest rate, is recognized as part of Impairment Losses account in profit or loss.

When a loan or receivable is determined to be uncollectible, it is written-off against the related allowance for impairment. Such loan or receivable is written-off after all the prescribed procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written-off are charged against the amount of impairment losses in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the statement of profit or loss.

# (ii) Financial Assets Carried at Fair Value Through Other Comprehensive Income

For securities classified as FVOCI, the Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for equity investments, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is reclassified from Revaluation Reserves and recognized in profit or loss.

Impairment losses recognized in profit or loss on equity instruments are not reversed through profit or loss.

In the case of debt instruments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of interest income in profit or loss. If, in a subsequent period, the fair value of such debt instruments increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

## (f) Financial Liabilities at Amortized Cost

Financial liabilities including deposit liabilities, bills payable, bonds payable, subordinated debt, accrued interest and other expenses, and other liabilities (except derivatives with negative fair value, tax-related payables, post-employment defined benefit obligation and deferred income) are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method, for those with maturities beyond one year, less settlement payments. All interest-related charges incurred on financial liabilities are recognized as an expense in the statement of profit or loss under the caption Interest Expense.

Deposit liabilities are stated at amounts in which they are to be paid. Interest is accrued periodically and recognized in a separate liability account before recognizing as part of deposit liabilities.

Bills payable, bonds payable and subordinated debt are recognized initially at fair value, which is the issue proceeds (fair value of consideration received), net of direct issue costs. These are subsequently measured at amortized cost; any difference between the proceeds net of transaction costs and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Dividend distributions to shareholders are recognized as financial liabilities when the dividends are declared by the Group and subject to the requirements of BSP Circular No. 888, *Amendments to Regulations on Dividend Declaration and Interest Payments on Tier 1 Capital Instruments.* 

# (g) Derecognition of Financial Assets

#### (i) Modification of Loans

When the Group derecognizes a financial asset through renegotiation or modification of the contractual payment terms of the loans due to significant credit distress of the borrower, the Group assesses whether or not the new terms are substantially different to the original terms of the instrument. In making such assessment, the Group considers, among others:

- if the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- whether any substantial new terms are introduced that will affect the risk profile of the loan;
- significant extension of the loan term when the borrower is not in financial difficulty;
- significant change in the interest rate;
- change in the currency the loan is denominated in; and/or,
- insertion of collateral, other security or credit enhancements that will significantly affect the credit risk associated with the loan.

If the terms are substantially different, the Group derecognizes the original financial asset and recognizes a new asset at fair value, and recalculates a new effective interest rate for the asset. The date of renegotiation is considered to be the date of initial recognition for impairment calculation, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the Group also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount between the old financial asset derecognized and the fair value of the new financial asset are recognized as gain or loss in profit or loss upon derecognition. As to the impact on ECL measurement, the expected fair value of the new financial asset is treated as the final cash flow from the existing financial asset at the date of derecognition. Such amount is included in the calculation of cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes the gain or loss arising from the modification in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows of the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets).

As to the impact on ECL measurement, the derecognition of the existing financial asset will result in the expected cash flows arising from the modified financial asset to be included in the calculation of cash shortfalls from the existing financial asset.

# (ii) Derecognition of Financial Assets Other than Modification

A financial asset (or where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred financial asset, the Group recognizes its retained interest in the financial asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### (h) Derecognition of Financial Liabilities

Financial liabilities are derecognized from the statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or if the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of the new liability, and the difference in the respective carrying amounts is recognized as gain or loss in profit or loss.

#### (i) Financial Guarantees and Undrawn Loan Commitments

The Group issues financial guarantees and loan commitments. Financial guarantees are those issued by the Group to creditors as allowed under existing rules and regulations whereby it guarantees third party obligations by signing as guarantor in the contract or agreement. Undrawn loan commitments and letters of credit are commitments under which, over the duration of the commitment, the Group is required to provide a loan with pre-specified terms to the customer. The nominal contractual value of financial guarantees and undrawn loan commitments, where the loan agreed to be provided is on market terms, are not reflected in the statement of financial position. Starting January 1, 2018, these contracts are in the scope of the ECL requirements where the Group estimates the expected portion of the irrevocable undrawn loan commitments that will be drawn over their expected life based on the Group's historical observations of actual drawdowns and forward-looking forecasts. The ECL related to financial guarantees and loan commitments without outstanding drawn amounts is recognized under Other Liabilities account in the statement of financial position.

# 2.6 Derivative Financial Instruments and Hedge Accounting

The Group is a party to various foreign currency forward contracts, cross currency swaps, futures, interest rate swaps, debt warrants, options and credit default swap. These contracts are entered into as a service to customers and as a means of reducing or managing the Group's foreign exchange and interest rate exposures as well as for trading purposes. Amounts contracted are recorded as contingent accounts and are not included in the statement of financial position.

Derivatives are categorized as Financial Assets at FVPL which are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently measured at their fair value. Fair values are obtained from active markets for listed or traded securities or determined using valuation techniques if quoted prices are not available, including discounted cash flow models and option pricing models, as appropriate. The change in fair value of derivative financial instruments is recognized in profit or loss, except when their effects qualify as a hedging instrument. Derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e., the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e., without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Group recognizes a gain or loss at initial recognition.

# 2.7 Offsetting Financial Instruments

Financial assets and liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

## 2.8 Bank Premises, Furniture, Fixtures and Equipment

Land is stated at cost less impairment losses, if any. As no finite useful life for land can be determined, the related carrying amounts are not depreciated. All other bank premises, furniture, fixtures and equipment are carried at cost less accumulated depreciation, amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized, while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives of the depreciable assets as follows:

Buildings 20-50 years Furniture, fixtures and equipment 3-15 years

Leasehold rights and improvements are amortized over the term of the lease or the estimated useful lives of the improvements, whichever is shorter.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.17).

The residual values, estimated useful lives, and method of depreciation and amortization of bank premises, furniture, fixtures and equipment (except land) are reviewed and adjusted if appropriate, at the end of each reporting period.

An item of bank premises, furniture, fixtures and equipment, including the related accumulated depreciation, amortization and any impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

# 2.9 Investment Properties

Investment properties pertain to land, buildings or condominium units acquired by the Group, in settlement of loans from defaulting borrowers through foreclosure or dacion in payment which are neither held by the Group for sale in the next 12 months nor being used in the rendering of services or for administrative purposes. This also includes properties held for rental.

Investment properties are stated at cost, less accumulated depreciation and any impairment losses (see Note 2.17). The cost of an investment property comprises its purchases price and directly attributable costs incurred such as legal fees, transfer taxes and other transaction costs.

Transfers from other accounts (such as bank premises, furniture, fixtures and equipment) are made to investment properties when and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party or holding the property for capital appreciation, while transfers from investment properties are made when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use.

Depreciation and impairment loss are recognized in the same manner as in bank premises, furniture, fixtures and equipment.

Direct operating expenses related to investment properties, such as repairs and maintenance, and real estate taxes are normally charged against current operations in the period in which these costs are incurred.

Investment properties, including the related accumulated depreciation and any impairment losses, are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of investment properties is recognized in Miscellaneous Income or Miscellaneous Expense, respectively, under Other Operating Income or Other Operating Expenses, respectively, in the year of retirement or disposal.

# 2.10 Assets Held-for-Sale and Disposal Group

Assets held-for-sale and disposal group, which are presented as part of Other Resources acount, include real and other properties acquired through repossession, foreclosure or purchase that the Group intends to sell within one year from the date of classification as held-for-sale and for which the Group is committed to immediately dispose through an active marketing plan. The Group classifies an asset (or disposal group) as held-for-sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use.

In the event that the sale of the asset is extended beyond one year, the extension of the period required to complete the sale does not preclude an asset from being classified as held-for-sale if the delay is caused by events or circumstances beyond the Group's control and there is sufficient evidence that the Group remains committed to its plan to sell the asset.

Assets classified as held-for-sale are measured at the lower of their carrying amounts, immediately prior to their classification as held-for-sale and their fair value less costs to sell. Assets classified as held-for-sale are not subject to depreciation or amortization. Asset that ceases to be classified as held-for-sale is measured at the lower of:
(a) its carrying amount before the asset was classified as held-for-sale, adjusted for any depreciation, amortization or revaluations that would have been recognized had the asset not been classified as held-for-sale; and, (b) its recoverable amount at the date of the subsequent decision not to sell. Any adjustment to the carrying amount of an asset that ceases to be classified as held-for-sale resulting in either a gain or loss, is recognized in profit or loss. The Group recognizes an impairment loss for any initial or subsequent write-down of the assets held-for-sale to fair value less cost to sell, to the extent that it has not been previously recognized in profit or loss.

On the other hand, any gain from any subsequent increase in fair value less to costs to sell of an asset up to the extent of the cumulative impairment loss that has been previously recognized is recognized in profit or loss.

The gains or losses arising from the sale or remeasurement of assets held-for-sale is recognized in Miscellaneous Income (Expenses) under the Other Operating Income (Expenses) account in the statement of profit or loss.

## 2.11 Intangible Assets

Intangible assets include goodwill, branch licenses, trading right, and computer software licenses which are accounted for under cost model and are reported under Other Resources account in the statement of financial position. The cost of the asset is the amount of cash and cash equivalents paid or the fair value of the other considerations given to acquire an asset at the time of acquisition.

Goodwill represents the excess of the cost of acquisition over the fair value of the identifiable net assets acquired at the date of acquisition (see Note 2.3).

Branch licenses represent the rights given by the BSP to the Group to establish a certain number of branches in various areas in the country.

Goodwill and branch licenses are classified as intangible assets with indefinite useful life and, thus, not subject to amortization but are tested annually for impairment (see Note 2.17). After initial recognition, goodwill and branch licenses are subsequently carried at cost less accumulated impairment losses. Goodwill is allocated to cash-generating units for the purpose of impairment testing. Each of those generating units is represented by each primary reporting segment.

Trading right, included as part of Miscellaneous under Other Resources account, represents the right given to RSI, a subsidiary engaged in stock brokerage, to preserve its access to the trading facilities and to transact business at the PSE. Trading right is assessed as having an indefinite useful life. It is carried at the amount allocated from the original cost of the exchange membership seat (after a corresponding allocation was made to the value of the PSE shares) less allowance for impairment, if any. The trading right is tested annually for any impairment in value (see Note 2.17).

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized on a straight line basis over the expected useful lives of the software of three to ten years.

Costs associated with developing or maintaining computer software programs are recognized as expense as incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include employee costs incurred on software development and an appropriate portion of relevant overhead costs.

Computer software development costs recognized as assets are amortized using the straight-line method over their useful lives (not exceeding ten years).

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognized in profit or loss.

## 2.11 Other Resources

Other resources (excluding items classified as intangible assets) pertain to other assets controlled by the Group as a result of past events. These are recognized in the financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

## 2.12 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events (e.g., legal dispute or onerous contracts).

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

#### 2.13 Equity

Preferred and common stock represent the nominal value of shares of stock that have been issued.

Capital paid in excess of par includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares of stock are deducted from capital paid in excess of par, net of any related income tax benefits.

Revaluation reserves consist of:

- (a) Net unrealized fair value gains or losses arising from remeasurements of financial assets at FVOCI;
- (b) Reserves on remeasurements of post-employment defined benefit plan comprising of net accumulated actuarial gains or losses arising from experience adjustments and other changes in actuarial assumptions, and actual return on plan assets (excluding account included in net interest);
- (c) Accumulated translation adjustments related to the cumulative gains from the translation of the financial statements of foreign subsidiaries whose functional currency is different from that of the Parent Company; and,
- (d) Share in other comprehensive income or loss of subsidiaries and associates.

Reserve for trust business representing the accumulated amount set aside by the Group under existing regulations requiring the Parent Company and a subsidiary to appropriate and transfer to surplus 10% of its net profits accruing from their trust business until the surplus shall amount to 20% of the regulatory capital. The reserve shall not be paid out in dividends, but losses accruing in the course of the trust business may be charged against this account.

Other reserves refer to the amount attributable to the Parent Company arising from the changes in the ownership of the NCI in the Group and the result of the redemption of the preferred stocks of RSB's subsidiaries. This also includes the excess of cost of investment over the net identifiable assets of an acquired subsidiary under the pooling of interest method.

Surplus represents all current and prior period results of operations as disclosed in the statement of profit or loss, reduced by the amount of dividends declared.

General loan loss reserves pertain to the accumulated amount of appropriation from Surplus made by the Group arising from the excess of the one-percent general loan loss provisions for outstanding loans as required by the BSP under Circular No. 1011, *Guidelines on the Adoption of PFRS 9* (Circular No. 1011) over the computed allowance for ECL.

NCI represents the portion of the net assets and profit or loss not attributable to the Group and are presented separately in the consolidated statement of profit or loss and comprehensive income and within equity in the consolidated statement of financial position and changes in equity.

## 2.14 Other Income and Expense Recognition

Prior to January 1, 2018, revenue is recognized to the extent that the revenue can be reliably measured; it is probable that future economic benefits will flow to the Group; and the expenses and costs incurred and to be incurred can be measured reliably. In 2018, revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised services to the customer. A contract with a customer that results in a recognized financial instrument in the Group's financial statements may partially be within the scope of PFRS 9 and partially within the scope of PFRS 15. In such case, the Group first applies PFRS 9 to separate and measure the part of the contract that is in-scope of PFRS 9, and then applies PFRS 15 to the residual part of the contract. Expenses and costs, if any, are recognized in profit or loss upon utilization of the assets or services or at the date these are incurred. All finance costs are reported in profit or loss on accrual basis.

The Group also earns service fees and commissions in various banking services, and gains on sale of properties, which are supported by contracts approved by the parties involved. These revenues are accounted for by the Group in accordance with PFRS 15.

For revenues arising from these various banking services which are to be accounted for under PFRS 15, the following provides information about the nature and timing of satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies:

#### a) Charges, Fees and Commissions

The following charges, fees and commissions are recognized as follows:

- (i) Commissions and fees these income arising from loans, deposits, and other banking transactions are recognized as income based on agreed terms and conditions with customers which are generally when the services has been performed.
- (ii) Annual membership fees pertains to annual fees charged to credit cardholders. Revenues from membership fees are recognized over time from the date of renewal of the credit card until the validity date covered by the said renewal, usually termed as the expiry date of the issued cards. The credit card's validity period is deemed to be servicing period.
- (iii) Interchange fees, net of interchange costs are recognized as income upon presentation by member establishments of charges arising from RCBC Bankard and non-RCBC Bankard (associated with MasterCard, JCB, VISA and China UnionPay labels) credit card availments passing through the Point of Sale (POS) terminals of the Parent Company. These discounts are computed based on agreed rates and are deducted from the amounts remitted to member establishments. Interchange costs pertain to the other credit card companies' share in RCBC Bankard's merchant discounts whenever their issued credit cards transact in the Parent Company's POS terminal.

The Parent Company has a rewards program related to its credit card operations, which allows its cardholders to accumulate award credits or loyalty points that can be redeemed for free products. The loyalty points give rise to a separate performance obligation as they provide a material right to the cardholder.

Accordingly, the Parent Company allocates a portion of the interchange fee billed to participating merchants to the loyalty points granted to cardholders based on relative stand-alone selling price and recognizes liability equivalent to the estimated loyalty points until these are redeemed. Revenue is recognized upon actual redemption by the cardholder.

- (iv) Loan syndication fees-are recognized as revenue when the syndication has been completed and the Group retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants.
- (v) Underwriting and arrangers fees these fees arising from negotiating, or participating in the negotiation of a transaction for a third party such as arrangement of the acquisition of shares or other securities or the purchase or sale of businesses are recognized at the completion of the underlying transaction and where there are no further obligations to perform under the agreement.

# b) Trust fees

These are service fees calculated in reference to the net asset value of the funds managed and deducted from the customer's account balance on a monthly basis which are recognized over time as the asset management services are provided. These are also applicable for wealth management and asset custody services that are continuously provided over an extended period of time.

# c) Trading and Securities Gains (Losses)

These are recognized when the ownership of the securities is transferred to the buyer and is computed as the difference between the selling price and the carrying amount of the securities disposed of. These also include trading gains as a result of the mark-to-market valuation of investment securities classified as FVPL.

#### d) Gains on Assets Sold

Gains on assets sold arise from the disposals of bank premises, furniture, fixtures and equipment, investment properties, real estate properties for sale, and assets held-for-sale. The Group recognizes the gain on sale at the time the control of the assets is transferred to the buyer, when the Group does not retain either continuing managerial involvement to the degree usually associated with ownership, or effective control over the assets sold, and when the collectability of the entire sales price is reasonably assured.

Gains on assets sold are included as part of Miscellaneous income under Other Operating Income account in the statement of profit or loss.

Collections from accounts, which did not qualify from revenue recognition are treated as customers' deposit included as part of Accounts payable under Other Liabilities account in the statement of financial position.

Costs and expenses are recognized in profit or loss upon utilization of the assets and/or services or at the date those are incurred. All finance costs are reported in profit or loss on accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset, if any (see Note 2.19).

#### 2.15 Leases

The Group accounts for its leases as follows:

## (a) Group as Lessee

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in profit or loss on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred.

#### (b) Group as Lessor

Leases which transfer to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease, and is included as part of Interest Income on loans and receivables.

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term. These are recognized as part of Miscellaneous income under Other Operating Income account in the statement of profit or loss.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease, only if one of the following applies:

- (i) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (ii) a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (iii) there is a change in the determination of whether fulfillment is dependent on a specified asset; or,
- (iv) there is a substantial change to the asset.

## 2.16 Foreign Currency Transactions and Translations

The Group's transactions in foreign currencies are accounted for as follows:

#### (a) Transactions and Balances

Except for the foreign subsidiaries and accounts of the Group's foreign currency deposit unit (FCDU), the accounting records of the Group are maintained in Philippine pesos. Foreign currency transactions during the period are translated into the functional currency at exchange rates which approximate those prevailing at transaction dates. Resources and liabilities denominated in foreign currencies are translated to Philippine pesos at the prevailing Philippine Dealing System closing rates (PDSCR) at the end of the reporting period.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss, except when recognized in other comprehensive income and deferred in equity as qualifying cash flow hedges and qualifying net investment hedges. Translation differences on non-monetary items, such as equity securities classified as at FVPL, are reported as part of fair value gain or loss.

For financial reporting purposes, the accounts of the FCDU are translated into their equivalents in Philippine pesos based on the PDSCR prevailing at the end of each reporting period (for resources and liabilities) and at the average PDSCR for the period (for income and expenses). Any foreign exchange difference is recognized in profit or loss.

Changes in the fair value of monetary financial assets (debt securities) denominated in foreign currency classified as financial assets at FVPL and financial assets at FVOCI are analyzed between translation differences resulting from changes in the amortized cost of the security and other changes in the carrying amount of the security. Accordingly, translation differences related to changes in amortized cost of investment in debt securities are recognized in profit or loss, and other changes in the carrying amount are recognized as gains and losses in other comprehensive income.

# (b) Translation of Financial Statements of Foreign Subsidiaries

The results of operations and financial position of all the Group's foreign subsidiaries (none of which has the currency dependency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) Assets and liabilities at the end of each reporting period as presented in the statement of financial position are translated at the closing rate at the date of that statement of financial position;
- (ii) Income and expenses are translated at average exchange rates during the period (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transactions' dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a component of equity.

In consolidation, exchange differences arising from the translation of the net investment in foreign entities are recognized in other comprehensive income which form part of Revaluation Reserves account in equity. When a foreign operation is sold, the accumulated translation and exchange differences are recognized in profit or loss as part of the gain or loss on assets sold.

The translation of the financial statements into Philippine peso should not be construed as a representation that the amounts stated in currencies other than the Philippine peso could be converted in Philippine peso amounts at the translation rates or at any other rates of exchange.

# 2.17 Impairment of Non-financial Assets

Investments in subsidiaries and associates, bank premises, furniture, fixtures and equipment, investment properties, and other resources (including intangible assets and other non-financial assets are subject to impairment testing. Intangible assets (including goodwill) with an indefinite useful life or those not yet available for use are tested for impairment at least annually.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows [cash-generating units (CGU)]. As a result, some assets are tested for impairment either individually or at the CGU level. Except for intangible assets with an indefinite useful life (i.e., goodwill, branch licenses and trading rights) or those not yet available for use, individual assets or CGU are tested for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable.

Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated, an impairment loss is recognized immediately in profit or loss. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods.

Impairment loss is recognized in profit or loss for the amount by which the asset's or CGU's carrying amount exceeds its recoverable amount which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction, while in determining value in use, management estimates the expected future cash flows to be generated from the continued use of the asset or CGU, and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each CGU and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets, except for intangible assets with indefinite useful life and goodwill, are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or CGU's recoverable amount exceeds its carrying amount.

# 2.18 Employee Benefits

Entities under the Group provide respective post-employment benefits to employees through a defined benefit plan and defined contribution plan, as well as other benefits, which are recognized and measured as follows:

# (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's post-employment defined benefit plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory and administered by trustees.

The liability recognized in the statement of financial position for defined benefit post-employment plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interpolated yields of government bonds as calculated by Bloomberg which used BVAL Evaluated Pricing Service to calculate the PHP BVAL Reference Rates in 2018 and as published by Philippine Dealing & Exchange Corp. (PDEx) in 2017. These yields are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and other changes in actuarial assumptions, effect of the changes to the asset ceiling, if any, and actual return on plan assets (excluding amount included in net interest), are reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in the subsequent periods.

Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. Net interest is reported as part of Other Interest Income or Expense account in the statement of profit or loss.

Past service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

# (b) Post-employment Defined Contribution Plan

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity such as the Social Security System. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred.

#### (c) Short-term Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before twelve months after the end of the reporting period during which an employee services are rendered, but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Accrued Interest, Taxes and Other Expenses in the statement of financial position.

## (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of: (i) when it can no longer withdraw the offer of such benefits, and, (ii) when it recognizes costs for a restructuring that is within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

## (e) Bonus Plans

The Group recognizes a liability and an expense for bonuses, based on a fixed formula. The Group recognizes a provision where it is contractually obliged to pay the benefits, or where there is a past practice that has created a constructive obligation.

#### (f) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included in the Accrued Interest, Taxes and Other Expenses account in the statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

## 2.19 Borrowing Costs

Borrowing costs are recognized as expense in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are completed.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 2.20 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, tax authorities relating to the current or prior reporting period, that are unpaid at the end of the reporting period. They are calculated according to the tax rates and tax laws applicable to the periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in the statement of profit or loss.

Deferred tax is provided using the liability method, on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carry-forward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred tax assets can be utilized. Deferred tax assets are reassessed at the end of each reporting period. Previously unrecognized deferred tax assets are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of the assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities recognized by the entities under the Group are offset if they have a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

## 2.21 Related Party Relationships and Transactions

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless of whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the funded retirement plan of each of the entities under the Group.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

#### 2.22 Earnings and Dilutive Earnings Per Share

Basic earnings per share (EPS) is determined by dividing the adjusted net profit for the year attributable to common shareholders by the weighted average number of common stocks outstanding during the period, after giving retroactive effect to any stock dividends declared in the current period.

Diluted EPS is also computed by dividing net profit by the weighted average number of common stocks subscribed and issued during the period. However, net profit attributable to common stocks and the weighted average number of common stocks outstanding are adjusted to reflect the effects of potentially dilutive convertible preferred stocks. Convertible preferred stocks are deemed to have been converted into common stocks at the issuance of preferred stocks.

In cases of redemption of preference shares, the net income used in the computation of basic and diluted EPS is decreased by the excess of the fair value of consideration paid to holders of the instruments over the carrying amount of such repurchased the instruments.

#### 2.23 Trust and Fiduciary Activities

The Group commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. The resources, liabilities and income or loss arising thereon are excluded from these financial statements, as these are neither resources nor income of the Group.

# 2.24 Events After the End of the Reporting Period

Any post year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

#### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

#### 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

# (a) Evaluation of Business Model Applied in Managing Financial Instruments

The Group manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows, largely its core deposit funding arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for trading activities consistent with its risk appetite.

The Group's business models reflect how it manages its portfolio of financial instruments. The Group's business models need not be assessed at entity level or as a whole but applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument under PFRS 9, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belongs to taking into consideration the objectives of each business model established by the Group (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to the Group's investment, trading and lending strategies.

In connection with the Group's adoption of PFRS 9 on January 1, 2018, the Parent Company's BOD ratified the Executive Committee's approval in October 2017 of the change in the Parent Company's business model to incorporate as part of its investment policy the FVOCI model which now include eligible investments in debt securities that the Parent Company holds to collect and sell. This changes in the investment policy aims to calibrate the Parent Company's strategy and management of liquidity. The introduction of the FVOCI business model allows the Parent Company to invest in high-rated issuers and bonds that qualify as high quality liquid assets while offering yield pick-up. This resulted in reclassification of certain investments in debt securities to FVOCI category [see Note 2.2(a)].

In addition, PFRS 9 emphasizes that if more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with the HTC business model if the Group can explain the reasons for those sales and why those sales do not reflect a change in the Group's objective for the business model.

In 2018 and 2017, the Parent Company disposed of certain debt securities from its HTC portfolio in accordance with its investment policy and has applied these evaluation process to ensure that the disposal is consistent with the Group's HTC business model (see Note 10.3).

# (b) Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model

In determining the classification of financial assets under PFRS 9, the Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows).

If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

#### (c) Evaluation of Impairment of Equity Securities at FVOCI (Applicable Prior to January 1, 2018)

The determination when an investment in equity securities at FVOCI is other-than-temporarily impaired requires the Group to make judgment. In making this judgment with respect to the Group's outstanding financial assets at FVOCI as of December 31, 2017, the Group has evaluated, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology, and operational and financing cash flow. For investments issued by counterparty under bankruptcy, the Group determines permanent impairment based on the price of the most recent transaction and on latest indications obtained from reputable counterparties (which regularly quotes prices for distressed securities) since current bid prices are no longer available.

The Group's investments in equity instruments are no longer subject to impairment assessment in 2018 under PFRS 9.

# (d) Distinction Between Investment Properties and Owner-occupied Properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by the Group. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production, supply process, and in the Group's banking operation.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease) then these portions can be accounted for separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in operations or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. As of the end of the reporting period, the Group has certain building which comprise a portion that is held for rental and other portion is used for operations which were classified by the Group as Investment Property or as part of Bank Premises, Furniture, Fixtures and Equipment according to its current use.

# (e) Distinction Between Operating and Finance Leases

The Group has entered into various lease agreements either as a lessor or a lessee. Judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets or liabilities. Based on the provisions of existing relevant lease agreements, the Group has determined that all of its lease arrangements with the Group as the lessee, qualify as operating leases, while for the various lease agreements of RCBC LFC as a lessor, the arrangements are accounted for under finance lease.

In determining whether the lease arrangements of RCBC LFC qualify as a finance lease, the following factors have been considered:

- (i) the lease provides the lessee an option to purchase the asset; or,
- (ii) the lease transfers ownership of the property at the end of the lease and the related lease terms approximate the estimate useful life of the asset being leased.

# (f) Classification and Determination of Fair Value of Acquired Properties

The Group classifies its acquired properties as Bank Premises, Furniture, Fixtures and Equipment if used in operations, as Assets Held-for-Sale and Disposal Group presented under Other Resources account if the Group expects that the properties will be recovered through sale rather than use, as Investment Properties if held for rental or for currently undetermined future use and is regarded as held for capital appreciation, or as financial assets in accordance with PFRS 9. At initial recognition, the Group determines the fair value of acquired properties through internal and external appraisal depending on the Group's threshold policy. The appraised value is determined based on the current economic and market conditions, as well as the physical condition of the property.

The Group's methodology in determining the fair value of acquired properties are further discussed in Note 7.4.

(g) Assessment of Significant Influence on HCPI in which the Group and Parent Company Holds Less than 20% Ownership

The management considers that the Group and the Parent Company has significant influence on HCPI even though it holds less than 20% of the ordinary shares in the latter. In making this judgment, management considered the Group's and the Parent Company's rights to commit and undertake to vote, and to regulate the conduct of voting and the relationship between them with respect to their exercise of their voting rights (see Note 12.2).

(h) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.12 and relevant disclosures are presented in Note 29. In dealing with the Group's various legal proceedings, the Group's estimate of the probable costs that may arise from claims and contingencies has been developed in consultation and coordination with the Group's internal and outside counsels acting in defense for the Group's and the Parent Company's legal cases and are based upon the analysis of probable results.

Although the Group does not believe that its on-going proceedings as disclosed in Note 29 will have material adverse effect on the Group's financial position, it is possible that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies conducted relating to those proceedings.

#### 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of each reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

(a) Estimation of Expected Credit Loss on Financial Assets

When measuring allowance for ECL for relevant categories of financial assets, management applies judgment in defining the criteria in assessing whether a financial asset has experienced SICR since initial recognition, and in the estimation of the contractual cash flows due from counterparty and those that the Group would expect to receive, taking into account the cash flows from the realization of collateral and integral credit enhancements. The Group's ECL calculations are outputs of complex models with a number of underlying assumptions about future economic conditions and credit behaviour of counterparties (e.g., the likelihood of counterparties defaulting and the resulting losses).

The computation of the ECL also consider the use of reasonable and supportable forward-looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other that may result in different levels of loss allowance.

Significant factors affecting the estimates on the ECL model include:

- internal rating matrix which determines the PD to be assigned to a financial asset;
- criteria for assessing if there has been a significant increase in credit risk and when a financial asset will be transferred between the three stages;
- the Group's definition of default for different segments of credit exposures that considers the regulatory requirements;
- establishing groups of similar financial assets (i.e., segmentation) for the purposes of measuring ECL on a collective basis:
- establishment of LGD parameters based on historical recovery rates of claims against defaulted counterparties across different group of financial instruments; and,
- establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL.

The explanation of inputs, assumptions and estimation techniques used in measuring ECL and the analysis of the allowance for ECL on various groups of financial instruments is further discussed in Note 4.4.

(b) Fair Value Measurement for Financial Assets at FVPL and at FVOCI

The Group carries certain financial assets at fair value which requires judgment and extensive use of accounting estimates. In cases when active market quotes are not available, fair value is determined by reference to the current market value of another financial instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net base of the instrument or other more appropriated valuation techniques (see Note 7.2).

The amount of changes in fair value would differ if the Group had utilized different valuation methods and assumptions. Any change in fair value of the financial assets and financial liabilities would affect profit or loss or other comprehensive income.

The fair value of derivative financial instruments that are not quoted in an active market is determined through valuation techniques using the net present value computation (see Note 7.2).

The carrying values of the Group's and the Parent Company's trading and investment securities and the amounts of fair value changes recognized on those financial assets are disclosed in Note 10.

(c) Estimation of Useful Lives of Bank Premises, Furniture, Fixtures and Equipment, Investment Properties, Computer Software, Branch Licenses and Trading Rights

The Group estimates the useful lives of bank premises, furniture, fixtures and equipment, investment properties and computer software based on the period over which the assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The Group's branch licenses and trading rights were regarded as having an indefinite useful lives considering there is no foreseeable limit to the period over which such assets are expected to generate net cash inflows for the Group. The assessment of having indefinite useful lives is reviewed periodically and is updated whether events and circumstances such as the period of control over these assets and legal or similar limits on the use of these assets continue to support such assessment.

The carrying amounts of bank premises, furniture, fixtures and equipment, investment properties and computer software are analyzed in Notes 13, 14 and 15, respectively, while the carrying amounts of goodwill and branch licenses are analyzed in Note 15. Based on management's assessment as of December 31, 2018 and 2017, there are no changes in the useful lives of these assets. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

### (d) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Significant judgment is applied by management to determine the amount of deferred tax assets that can be recognized based on the likely timing and level of the Group's future taxable income together with its future tax planning strategies. The Group assessed its projected performance in determining the sufficiency of the future taxable income to support the recognition of deferred tax assets.

The carrying values of recognized and unrecognized deferred tax assets as of December 31, 2018 and 2017 are disclosed in Note 26.1.

#### (e) Estimation of Impairment Losses of Non-financial Assets

Except for intangible assets with indefinite useful lives, PFRS requires that an impairment review be performed when certain impairment indications are present. The Group's policy on estimating the impairment of non-financial assets is discussed in detail in Note 2.17.

The Group assesses impairment on these non-financial assets and considers the following important indicators:

- significant changes in asset usage;
- significant decline in assets' market value;
- obsolescence or physical damage of an asset;
- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of usage of the acquired assets or the strategy for the Group's overall business; and,
- significant negative industry or economic trends.

If such indications are present and where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Though management believes that the assumptions used in the estimation of fair values of non-financial assets are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

#### (f) Determination of Fair Value of Investment Properties

The Group's investment properties are composed of parcels of land, buildings and condominium units which are held for capital appreciation or held-for-lease, and are measured using cost model. The estimated fair value of investment properties disclosed in Note 7.4 is determined on the basis of the appraisals conducted by professional appraiser applying the relevant valuation methodologies as discussed therein.

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

A significant change in key inputs and sources of information used in the determination of the fair value disclosed for those assets may result in adjustment in the carrying amount of the assets reported in the financial statements if their fair value will indicate evidence of impairment.

### (g) Valuation of Post-employment Defined Benefits

The determination of the Group's obligation and cost of post-employment defined benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates, and salary increase rate. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or loss, and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and related income or expense, and an analysis of the movements in the estimated present value of post-employment benefit obligation, as well as the significant assumptions used in estimating such obligation, are presented in Note 24.2.

## 4. RISK MANAGEMENT POLICIES AND OBJECTIVES

The Group is exposed to risks in relation to its operating, investing, and financing activities, and the business environment in which it operates. The Group's objectives in risk management are to ensure that it identifies, measures, monitors, and controls the various risks that arise from its business activities, and that it adheres strictly to the policies, procedures, and control systems which are established to address these risks.

A committee system is a fundamental part of the Group's process of managing risk. The following five committees of the Parent Company's BOD are relevant in this context:

- The Executive Committee, which meets weekly, has the power to act and pass upon such matters as the Board may entrust to it for action in between BOD meetings. It may also consider and approve loans and other credit related matters, investments, purchase of stocks, bonds, securities and other commercial papers for the Bank's portfolio. The Executive Committee also has the power to review an asset or loan to ensure timely resolution and recognition of losses of impaired assets.
- The Risk Oversight Committee (ROC), which meets monthly, carries out the BOD's oversight responsibility for Group's capital adequacy and risk management strategy and actions covering credit, market and operational risks under Pillar I of the Basel framework; as well as the management of other material risks determined under Pillar II and the Internal Capital Adequacy Assessment Process (ICAAP) (see Note 5.2). Risk limits are reviewed and approved by the ROC.
- The Audit and Compliance Committee, which meets monthly, reviews the results of the Internal Audit examinations and recommends remedial actions to the BOD as appropriate.
- The Related Party Transactions (RPT) Committee, which meets monthly and as necessary, reviews proposed RPT within the materiality threshold to determine whether or not the transaction is on terms no less favorable to the Group than terms available to any unconnected third party under the same or similar circumstances. On favorable review, the RPT Committee endorses transactions to the BOD for approval.
- The Anti-Money Laundering (AML) Board Committee, which meets monthly, oversees the implementation of the Bank's Money Laundering and Terrorist Financing Prevention Program (MLPP) and ensures compliance thereof. This Committee also ensures that infractions are immediately corrected, issues are addressed and AML training of officers and staff are conducted.

Four senior management committees also provide a regular forum to take up risk issues.

• The Credit and Collection Committee (CRECOL), chaired by the Chief Executive Officer (CEO) and composed of the heads of credit risk-taking business units and the head of credit management group, meets weekly to review and approve credit exposures within its authority. It also reviews plans and progress on the resolution of problem

loan accounts.

- The Asset/Liability Committee (ALCO), chaired by the Treasurer of the Parent Company and with the participation of the CEO and key business and support unit heads including the President of the major subsidiary, RSB, meets weekly to appraise market trends, and economic and political developments. It provides direction in the management of interest rate risk, liquidity risk, foreign currency risk, and trading and investment portfolio decisions. It sets prices or rates for various asset and liability and trading products, in light of funding costs and competitive and other market conditions. It receives confirmation that market risk limits (as described in the succeeding pages) are not breached; or if breached, it provides guidance on the handling of the relevant risk exposure in between ROC meetings.
- The Related Party Transactions Management Committee (RPT ManCom), composed of the Group Heads of the business units as specified in the charter or their respective designates. It meets monthly to review and approve proposed RPT within the materiality threshold for the purpose of determining whether or not the transaction is on terms no less favorable to the Bank than terms available to any unconnected third party under the same or similar circumstances unless the transaction requires BOD approval. On favorable review, the RPT ManCom endorses the transaction for BOD confirmation.
- The Anti-Money Laundering Management Committee (AMLCom) was created through an order of the Senior Management Committee on June 24, 2002, for the evaluation of the suspicious transaction reports (STR) reported by different units before submission to the Anti-Money Laundering Council (AMLC). The AMLCom assists the BOD in implementing the Group's MLPP in order to ensure compliance with BSP rules and regulations relating to the prevention of money laundering and terrorist financing.
- The AMLCom is composed of the Chief Compliance Officer as the Chairperson and Presiding Officer and the
  Heads of Operations Group, Retail Banking Group, Controllership Group, Legal Affairs Group, Operational Risk
  Management Division, Legal Affairs Division as members, and AML Division as the Rapporteur. The AML Division,
  through the Chief Compliance Officer, reports to the Audit and Compliance Committee and to the AML Board
  Committee its monthly activities including the AMLCom meetings.

The Parent Company established a Corporate Risk Management Services (CRISMS) Group, headed by the Chief Risk Officer, to ensure that consistent implementation of the objectives of risk identification, measurement and/or assessment, mitigation, and monitoring are pursued via practices commensurate with the group-wide risk profile.

In addition to established risk management systems and controls, the Group holds capital commensurate with the levels of risk it undertakes (see Note 5), in accordance with regulatory capital standards and internal benchmarks set by the Parent Company's BOD.

## 4.1 Group's Strategy in Using Financial Instruments

It is the Group's intent to generate returns mainly from the traditional financial intermediation and service-provision activities, augmented by returns from positions based on views on the financial markets. The main source of risk, therefore, remains to be that arising from credit risk exposures. Nevertheless, within BSP regulatory constraints, and subject to limits and parameters established by the BOD and/or the ROC, the Group is exposed to liquidity risk and interest rate risk inherent in the Group's operations, and other market risks, which include foreign exchange risk.

In the course of performing financial intermediation function, the Group accepts deposits from customers at fixed and floating rates, and for various periods, and seeks to earn interest margins by investing these funds in high-quality assets. The conventional strategy to enhance net interest margin is the investment of short-term funds in longer-term assets, such as fixed-income securities. While, in doing so, the Group maintains liquidity at prudent levels to meet all claims that fall due, the Group fully recognizes the consequent interest rate risk exposure.

The Group's investment portfolio is composed mainly of marketable, sovereign and corporate debt instruments.

The Parent Company was granted by the BSP additional derivatives authorities effective January 2011. Products approved under the Limited Dealer Authority (Type 2) are foreign currency forwards, non-deliverable forwards, interest rate and cross currency swaps while credit-linked notes and bond options were approved under the Limited User Authority (Type 3). In February 2012, bond forwards, non-deliverable swaps and foreign exchange options have been included under the same Limited User Authority (Type 3). In June 2013, the Parent Company was granted a Type 2 license non-deliverable swaps, foreign currency options, bond and interest rate options, and asset swaps. During the same period, additional Type 3 licenses for foreign exchange-option and bond-option linked notes were likewise approved. The Parent Company's derivatives portfolio consists mostly of short-term currency forward contracts and

swaps, and interest rate swaps and futures.

## 4.2 Liquidity Risk

Liquidity risk is the potential insufficiency of funds available to meet the demands of the Group's customers to repay maturing liabilities. The Group manages liquidity risk by limiting the maturity mismatch between assets and liabilities, and by holding sufficient liquid assets of appropriate quality and marketability.

The Group recognizes the liquidity risk inherent in its activities, and identifies, measures, monitors and controls the liquidity risk inherent to the members of the Group which are financial intermediaries.

The Group's liquidity policy is to manage its operations to ensure that funds available are more than adequate to meet demands of its customers and to enable deposits to be repaid on maturity. The Group's liquidity policies and procedures are set out in its funding and liquidity plan which contains certain funding requirements based on assumptions and uses resources and liability maturity gap analysis.

The gap analyses as of December 31, 2018 and 2017 are presented below.

			Gro			
	One to Three Months	Three Months to One Year	One to Five Years	More than Five Years	Non-maturity	Total
Resources:						
Cash and cash equivalents Investments-net	P 51,696 19,248	P 1,389 5,112	P 2,171 26,288	P 756 60,665	P 57,771 7,559	P 113,783 118,872
Loans and receivables-net Other	25,743	63,353	102,472	98,146	99,064	388,778
resources-net	13,497	206	400	57	9,002	23,162
Total resources	110,184	70,060	131,331	159,624	<u>173,396</u>	644,595
Liabilities:						
Deposit liabilities Bills payable	51,950 7,476	10,390 42,245	9,920 5,095	6,119 1,185	345,020 -	423,399 56,001
Bonds payable	-	-	53,090	-	-	53,090
Subordinated debt	-	-	-	9,986	-	9,986
Other liabilities	12,454	41			8,454	20,949
Total liabilities	71,880	52,676	68,105	17,290	353,474	563,425
<u>Equity</u>					81,170	81,170
Total liabilities and equity	71,880	52,676	68,10 <u>5</u>	17,290	434,644	644,595
On-book gap	38,304	17,384	63,226	142,334	(261,248)	
Cumulative on-book gap	<u>38,3</u> 04	55,688	118,914	261,248		
Contingent resources	15,844	-	-	-	-	15,844
Contingent liabilities	15,960					15,960
Off-book gap	116)					(116_)
Cumulative off-book gap (	116)	(116)	(116)	(116)	(116)	
Periodic gap	38,188	17,384	63,226	142,334	(	(116)
total gap	P 38,188	P 55,572	P 118,798	P 261,132	( <u>P 116</u> )	<u>P -                                   </u>

						Gro	up					
		01		There		20		N 4				
		One to Three Months	_	Three Months to One Year		One to Five Years		More than Five Years	_	Non-maturity		Total
Resources: Cash and cash		40.007	1	204	_	4.070		504		50.000	_	400 404
equivalents Investments-net Loans and	Р	40,867 17,506	Ρ	691 1,969	Р	1,676 14,818	Р	581 32,915	Ρ	59,366 6,141	Р	103,181 73,349
receivables-net Other		33,508		62,507		105,486		83,195		69,509		354,205
resources-net	_	9,027	_	566	_	512	_	38	-	13,110	_	23,253
Total resources	_	100,908	_	65,733	_	122,492	_	116,729	-	148,126	_	553,988
<u>Liabilities:</u> Deposit												
liabilities Bills payable		62,028 18,538		9,867 15,303		11,234 6,379		2,505 1,499		302,778 2,248		388,412 43,967
Bonds payable Subordinated		-		-		28,060		-		-		28,060
debt Other		-		-		-		9,968		-		9,968
liabilities		9,370	_	69	_	-	_	-	_	<u>7,115</u>		16,554
Total liabilities		89,936		25,239		45,673		13,972		312,141		486,961
<u>Equity</u>		-							_	67,027		67,027
Total liabilities and equity		89,936		25,239	_	45,673		13,972	_	379,168	_	553,988
On-book gap		10,972	_	40,494	_	76,819	_	102,757	(	231,042)		_
Cumulative on-book gap	_	10,972	_	51,466	_	128,285	_	231,042	_	-	_	
Contingent												
resources Contingent		9,969		-		-		-		-		9,969
liabilities		10,175	_		_		_	_	_		_	10,175
Off-book gap ( Cumulative		206)	_			-		-	_	-	(	206)
off-book gap (		206)		206)	(	206)	(	206)	(	206)	_	-
Periodic gap Cumulative	_	10,766	_	40,494	_	76,819	_	102,757	(	231,042)	(	206)
total gap	<u>P</u>	10,766	<u>P</u>	51,260	<u>P_</u>	128,079	<u>P</u>	230,836	( <u>P</u>	<u>206</u> )	<u>P</u>	

	_	Parent Company 2018											
		One to Three Vonths		Three Months to One Year	_	One to Five Years	_	More than Five Years	_Ne	on-maturity		Total	
Resources:													
Cash and cash equivalents	Р	39,036	Р	1,230	Р	1,635	Р	644	Р	42,469	Р	85,014	
Investments-net Loans and		2,095		8,739		25,680		60,792		23,604		120,910	
receivables-net Other		28,178		47,101		46,971		81,926		85,046		289,222	
resources-net		8,142	_	2	_	23	_	2		7,608	_	15,777	
Total resources		77,451	_	57,072	_	74,309	_	143,364		158,727		510,923	
Liabilities:													
Deposit liabilities		41,379		7,392		10,673		3,580		239,386		302,410	
Bills payable		4,988		39,189		3,397		1,185		-		48,759	
Bonds payable		-		-		53,090		-		-		53,090	
Subordinated debt								9,986				0.006	
Other		-		-		-		9,986		-		9,986	
liabilities		8,671	_		_		_		_	6,932		15,603	
Total liabilities		55,038		46,581		67,160		14,751		246,318		429,848	
<b>Equity</b>		-	_	-	_	-	_	-		81,075		81,075	
Total liabilities													
and equity		55,038	_	46,581	_	67,160	_	14,751		327,393		510,923	
On-book gap Cumulative		22,413	_	10,491	_	7,149	_	128,613	(	168,666)		-	
on-book gap		22,413	_	32,904	_	40,053	_	168,666		-	_		
Contingent													
resources		15,703		-		-		-		-		15,703	
Contingent liabilities		15,731	_		_		_					15,731	
Off-book gap	(	28)	_		_		_				(	28)	
Cumulative off-book gap	(	28)	(_	28)	(_	28)	(	28)	(	28)			
Periodic gap Cumulative		22,385	_	10,491	_	7,149	_	128,613	(	168,666)	(	28)	
total gap	P	22,385	Р	32,876	Р	40,025	Р	168,638	(P	28)	P		

		Parent Company 2017											
		One to Three Months	_	Three Months to One Year	_	One to Five Years		More than Five Years	N	lon-maturity		Total	
Resources: Cash and cash equivalents Investments-net Loans and receivables-net Other resources-net	P	34,050 14,288 24,958 5,340	P	673 507 46,996 <u>346</u>	P	1,441 11,903 62,684 <u>32</u>	P	501 46,207 74,279	P	46,777 4,246 56,836 <u>9,500</u>	P	83,442 77,151 265,753 15,230	
Total resources		78,636	_	48,522	_	76,060	_	120,999		117,359	_	441,576	
<u>Liabilities:</u> Deposit liabilities		49,147		4,402		10,041		2,505		222,572		288,667	
Bills payable		16,009		13,906		5,185		1,500		-		36,600	
Bonds payable		-		-		28,060		-		-		28,060	
Subordinated debt		-		-		-		9,968		-		9,968	
Other liabilities		5,109	_							6,243		11,352	
Total liabilities		70,265		18,308		43,286		13,973		228,815		374,647	
Equity			_							66,929		66,929	
Total liabilities and equity		70,265	_	18,308		43,286	_	13,973		295,744		441,576	
On-book gap		8,371	_	30,214		32,774		107,026	(	178,385)		-	
Cumulative on-book gap		8,371	_	38,585	_	71,359	_	178,385		-			
Contingent resources Contingent		9,824		-		-		-		-		9,824	
liabilities	-	9,824	_	-	_	-	_	-	-	-		9,824	
Off-book gap Cumulative		-		-		-		-		-		-	
off-book gap		-	_	-		-	_	-		-		-	
Periodic gap	_	8,371	_	30,214	_	32,774	_	107,026	(	178,385)	_	-	
Cumulative total gap	<u>P</u>	8,371	<u>P</u>	38,585	<u>P</u>	71,359	<u>P</u>	178,385	<u>P</u>		<u>P</u>	-	

Pursuant to applicable BSP regulations, the Group is required to maintain reserves against deposit liabilities which are based on certain percentages of deposits. The required reserves against deposit liabilities shall be kept in the form of deposits placed in the Group's demand deposit accounts with the BSP. The BSP also requires the Parent Company and RSB to maintain asset cover of 100% for foreign currency-denominated liabilities of their respective FCDUs.

# 4.2.1 Foreign Currency Liquidity Management

The liquidity risk management policies and objectives described also apply to the management of any foreign currency to which the Group maintains significant exposure. Specifically, the Group ensures that its measurement, monitoring, and control systems account for these exposures as well. The Group sets and regularly reviews limits on the size of the cash flow mismatches for each significant individual currency and in aggregate over appropriate time horizons. The Group also assesses its access to foreign exchange markets when setting up its risk limits.

Following BSP Circular No. 639 on ICAAP, the Group likewise calculates and maintains a level of capital needed to support unexpected losses attributable to liquidity risk (see Note 5.2).

### 4.2.2 Liquidity Risk Stress

To augment the effectiveness of the Group's gap analysis, the Group regularly assesses liquidity risk based on behavioral and hypothetical assumptions under stress conditions. The results of these liquidity stress simulations are reported monthly to the ROC.

#### 4.3 Market Risk

The Group's exposure to market risk is the potential diminution of earnings arising from the movement of market interest rates as well as the potential loss of market value, primarily of its holdings of debt securities and derivatives, due to price fluctuation.

The market risks of the Group are: (a) foreign exchange risk, (b) interest rate risk and (c) equity price risk. The Group manages these risks via a process of identifying, analyzing, measuring and controlling relevant market risk factors, and establishing appropriate limits for the various exposures. The market risk metrics in use, each of which has a corresponding limit, include the following:

- Nominal Position an open risk position that is held as of any point in time expressed in terms of the nominal amount of the exposure.
- Dollar Value of 01 (DV01) an estimate of the price impact due to a one-basis point change in the yield of fixed income securities. It effectively captures both the nominal size of the portfolio as well as its duration. A given DV01 limit accommodates various combinations of portfolio nominal size and duration, thus providing a degree of flexibility to the trading/risk taking function, but at the same time represents a ceiling to the rate sensitivity of the exposure according to the Group's risk appetite.
- Value-at-Risk (VaR) an estimate of the amount of loss that a given risk exposure is unlikely to exceed during a given time period, at a given level of statistical confidence. Analytically, VaR is the product of: (a) the sensitivity of the market value of the position to movements of the relevant market risk factors, and (b) the volatility of the market risk factor for the given time horizon at a specified level of statistical confidence. Typically, the Group uses a 99% confidence level for this measurement. VaR is used as a risk measure for trading positions, which are marked-to-market (as opposed to exposures resulting from banking, or accrual, book resources and liabilities). Foreign Exchange Position VaR uses a one-day holding period, while Fixed Income VaR uses a defeasance period assessed periodically as appropriate to allow an orderly unwinding of the position. VaR models are back-tested to ensure that results remain consistent with the expectations based on the chosen statistical confidence level. While the Parent Company and RSB use VaR as an important tool for measuring market risk, they are cognizant of its limitations, notably the following:
  - The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature.
  - VaR is based on historical volatility. Future volatility may be different due to either random, one-time events
    or structural changes (including changes in correlation). VaR may be unable to capture volatility due to either
    of these.
  - The holding period assumption may not be valid in all cases, such as during periods of extremely stressed market liquidity.
  - VaR is, by definition, an estimate at a specified level of confidence. Losses may occur beyond VaR. A 99% VaR implies that losses can exceed VaR 1% of the time.
  - In cases where a parametric distribution is assumed to calculate VaR, the assumed distribution may not fit the actual distribution well.
  - VaR assumes a static position over the holding period. In reality, trading positions change, even during the trading day.

- Net Interest Income (NII)-at-Risk more specifically, in its current implementation, refers to the impact on net interest income for a 12-month horizon of adverse movements in interest rates. For this purpose, the Group employs a gap analysis to measure the interest rate sensitivity of its financial position (local and foreign currencies). As of a given reporting date, the interest rate gap analysis (see Note 4.3.2) measures mismatches between the amounts of interest-earning assets and interest-bearing liabilities re-pricing within "time buckets" going forward from the end of the reporting period. A positive gap means net asset sensitivity, which implies that an increase in the interest rates would have a positive effect on the Group's net profit. Conversely, a negative gap means net liability sensitivity, implying that an increase in the interest rates would have a negative effect on the Group's net profit. The rate movements assumed for measuring NII-at-Risk are consistent with a 99% confidence level with respect to historical rate volatility, assuming a one-year holding period. The Group considers the sum of NII-at-risk and the VaR of the FVPL and HTC portfolios as the Earnings-at-Risk (EaR) estimate.
- Capital-at-Risk (CaR) BSP Circular No. 544 refers to the estimation of the effect of interest rate changes as not only with respect to earnings, but also on the Group's economic value. The estimate, therefore, must consider the fair valuation effect of rate changes on non-trading positions. This includes both those positions with fair value changes against profit or loss, as well as those with fair value changes recognized directly in equity. Adding this to the EaR determined using the procedure described above provides a measure of capital subject to interest rate risk. The Group sets its CaR limit as a percentage of the equity in the statement of financial position.

In addition to the limits corresponding to the above measurements, the following are also in place:

- Loss Limit represents a ceiling on accumulated month-to-date and year-to-date losses. For trading positions, a Management Action Trigger (MAT) is also usually defined to be at 50% of the Loss Limit. When MAT is breached, the risk-taking unit must consult with ALCO for approval of a course of action moving forward.
- Product Limit the nominal position exposure for certain specific financial instruments is established.

Stress Testing, which uses more severe rate/price volatility and/or holding period assumptions, (relative to those used for VaR) is applied to marked-to-market positions to arrive at "worst case" loss estimates. This supplements the VaR measure, in recognition of its limitations mentioned above.

A summary of the VaR position of the trading portfolios at December 31 is as follows:

				Gre	oup			
		At December 31		Average	_	Maximum	_	Minimum
2018:								
	Foreign currency risk Interest rate risk	P 34		38 190	P —	72 843	P —	13 47
	Overall	P 764	<u> P</u>	228	P	915	<u>P</u>	60
2017:								
	Foreign currency risk Interest rate risk	P 363		11 287	P _	32 501	P —	2 154
	Overall	<u>P 370</u>	<u>P</u>	298	<u>P</u>	533	<u>P</u>	156
2016:								
	Foreign currency risk Interest rate risk	P 15 201		10 232	P _	28 425	P 	3 166
	Overall	<u>P 216</u>	<u>P</u>	242	<u>P</u>	453	<u>P</u>	169

		Parent (	Company	
	At December 31	Average	Maximum	Minimum
2018:				
Foreign currency risk	P 34	P 38		P 13
Interest rate risk	672	153	773	44
Overall	P 706	<u>P 191</u>	P 844	<u>P 57</u>
2017:				
Foreign currency risk	P 7		P 31	P 2
Interest rate risk	147	125	277	40
Overall	P 154	P 136	P 308	P 42
2016:	D 45	D 0	D 07	D 0
Foreign currency risk Interest rate risk	P 15 83	P 9	P 27 217	P 3
interest idle IISK	03	102		
Overall	<u>P 98</u>	P 111	P 244	<u>P 73</u>

## 4.3.1 Foreign Exchange Risk

Foreign exchange risk is the risk to earnings or capital arising from changes in foreign exchange rates. The net foreign exchange exposure, or the difference between foreign currency denominated assets and foreign currency denominated liabilities, is capped by current BSP regulations. Compliance with this ceiling by the Group and the respective foreign currency positions of its subsidiaries are reported to the BSP on a daily basis as required. Beyond this constraint, the Group manages its foreign exchange exposure by limiting it within the conservative levels justifiable from a return/risk perspective. In addition, the Group regularly calculates VaR for each currency position, which is incorporated in the foregoing market risk management discussion.

The breakdown of the financial resources and financial liabilities as to foreign and Philippine peso-denominated balances, after elimination of intercompany accounts or transactions, as of December 31 follows:

		Foreign urrencies	P	hilippine Pesos		Total
2018:						
Resources:						
Cash and other cash items	Р	1,554	Р	15,838	Р	17,392
Due from BSP		-		56,495		56,495
Due from other banks		19,470		872		20,342
Loans arising from reverse						
repurchase agreements		-		10,032		10,032
Financial assets at FVPL		3,088		4,482		7,570
Financial assets at FVOCI		506		21,481		21,987
Investment securities						
at amortized cost-net		73,224		15,668		88,892
Loans and receivables-net		75,755		322,545		398,300
Other resources		66		919		985
	<u>P</u>	173,663	<u>P</u>	448,332	<u>P</u>	621,995
Liabilities:						
Deposit liabilities	Р	86,766	Р	336,633	Р	423,399
Bills payable		38,671		17,330		56,001
Bonds payable		53,090		-		53,090
Subordinated debt		-		9,986		9,986
Accrued interest						
and other expenses		849		4,135		4,984
Other liabilities		716		11,228		11,944
	P	180,092	P	379,312	P	559,404

				Group		
		Foreign Currencies	F	Philippine Pesos		Total
		<u>Carrencies</u>		1 0000		Total
2017: Resources:						
Cash and other cash items  Due from BSP	Р	1,029	Р	13,664 58,801	Р	14,693 58,801
Due from other banks Loans arising from reverse		17,922		1,896		19,818
repurchase agreements Financial assets at FVPL		37		9,794 6,447		9,831 7,591
Financial assets at FVOCI Investment securities		1,144 51		5,312		5,363
at amortized cost-net		50,044		9,934		59,978
Loans and receivables-net		54,940		299,303		354,243
Other resources		456		243		699
	<u>P</u>	125,623	<u>P</u>	405,394	<u>P</u>	531,017
<u>Liabilities:</u>						
Deposit liabilities	Р	71,868	Р	316,544	Р	388,412
Bills payable Bonds payable		36,598 28,060		7,369		43,967 28,060
Subordinated debt Accrued interest		-		9,968		9,968
and other expenses		838		3,091		3,929
Other liabilities		4,157		6,359		10,516
	<u>P</u>	141,521	<u>P</u>	343,331	<u>P</u>	484,852
			Para			
			гаге	nt Company		
		Foreign Currencies		hilippine Pesos		Total
0040		-		hilippine		Total
2018:		-		hilippine		Total
Resources:  Cash and other cash items	P	-		Philippine Pesos 10,925	P	12,225
Resources:  Cash and other cash items  Due from BSP  Due from other banks		Currencies	P	hilippine Pesos	P	
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase		1,300	P	10,925 39,847 411	Р	12,225 39,847 19,420
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising		1,300	P	10,925 39,847	P	12,225 39,847
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI		1,300 - 19,009	P	10,925 39,847 411	Р	12,225 39,847 19,420 4,000
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net		1,300 - 19,009 - 3,000 - 68,961	P	10,925 39,847 411 4,000 3,690 15,697 9,634	Р	12,225 39,847 19,420 4,000 6,690 15,697 78,595
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net		1,300 - 19,009 - 3,000 - 68,961 75,625	P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119	Р	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net		1,300 - 19,009 - 3,000 - 68,961	P	10,925 39,847 411 4,000 3,690 15,697 9,634	P	12,225 39,847 19,420 4,000 6,690 15,697 78,595
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net		1,300 - 19,009 - 3,000 - 68,961 75,625	P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119	P P	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities:	P	1,300 - 19,009 - 3,000 - 68,961 75,625 66 167,961	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b>
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities: Deposit liabilities	P	1,300 - 19,009 - 3,000 - 68,961 75,625 66 167,961	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128		12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b>
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities:	P	1,300 - 19,009 - 3,000 - 68,961 75,625 66 167,961	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b>
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities: Deposit liabilities Bills payable Bonds payable Subordinated debt	P	1,300 - 19,009 - 3,000 - 3,000 - 68,961 75,625 66  167,961  79,482 43,404	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b>
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities: Deposit liabilities Bills payable Bonds payable Subordinated debt Accrued interest	P	1,300 - 19,009 - 3,000 - 68,961 75,625 66 167,961 - 79,482 43,404 53,090 -	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128 222,928 5,355	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b> 302,410 48,759 53,090 9,986
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities: Deposit liabilities Bills payable Bonds payable Subordinated debt	P	1,300 - 19,009 - 3,000 - 3,000 - 68,961 75,625 66  167,961  79,482 43,404	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b> 302,410 48,759 53,090
Resources:  Cash and other cash items Due from BSP Due from other banks Loans and receivables arising from reverse repurchase agreements Financial assets at FVPL Financial assets at FVOCI Investment securities at amortized cost-net Loans and receivables-net Other resources  Liabilities: Deposit liabilities Bills payable Bonds payable Subordinated debt Accrued interest and other expenses	P	1,300 - 19,009 - 3,000 - 68,961 75,625 66  167,961 - 79,482 43,404 53,090 - 830	P P	10,925 39,847 411 4,000 3,690 15,697 9,634 223,119 805 308,128 222,928 5,355 - 9,986 2,935	<u>P</u>	12,225 39,847 19,420 4,000 6,690 15,697 78,595 298,744 871 <b>476,089</b> 302,410 48,759 53,090 9,986 3,765

			Pare	nt Company		
		Foreign Currencies	F	Philippine Pesos		Total
2017:						
Resources:						
Cash and other cash items	Р	868	Р	9,547	Р	10,415
Due from BSP		-		47,186		47,186
Due from other banks		17,839		529		18,368
Loans and receivables arising from reverse repurchase						
agreements		_		7,435		7,435
Financial assets at FVPL		1,145		5,408		6,553
Financial assets at FVOCI		15		3,424		3,439
Investment securities						
at amortized cost		45,507		2,634		48,141
Loans and receivables-net		54,845		210,946		265,791
Other resources		462	-	109		571
	<u>P</u>	120,681	<u>P</u>	287,218	<u>P</u>	407,899
Liabilities:						
Deposit liabilities	Р	64,400	Р	224,267	Р	288,667
Bills payable		36,597		3		36,600
Bonds payable		28,060				28,060
Subordinated debt		-		9,968		9,968
Accrued interest		700		2.212		2.000
and other expenses Other liabilities		796 6,135		2,213 533		3,009
Other habilities		0,133		<u></u>		6,668
	<u>P</u>	135,988	<u>P</u>	236,984	<u>P</u>	372,972

## 4.3.2 Interest Rate Risk

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The interest rate risk inherent in the Group's financial statements arises from re-pricing mismatches between financial assets and financial liabilities. The Group follows a policy on managing its assets and liabilities so as to ensure that exposure to fluctuations in interest rates are kept within acceptable limits. ALCO meets at least on a weekly basis to set rates for various assets and liabilities and trading products. ALCO employs interest rate gap analysis to measure the interest rate sensitivity of those financial instruments.

The interest rate gap analyses of financial assets and financial liabilities as of end of the reporting period based on repricing maturities are shown on the succeeding pages. It should be noted that such interest rate gap analyses are based on the following key assumptions:

- Loans and time deposits are subject to re-pricing on their contractual maturity dates. Non-performing loans, however, are not re-priced;
- Debt securities at amortized cost are bucketed based on their re-pricing profile;
- Held-for-trading securities and derivatives are considered as non-rate sensitive; and,
- For financial assets and financial liabilities with no definite re-pricing schedule or maturity, slotting is based on the Group's empirical assumptions.

				roup		
	One to Three Months	Three Months to One Year	One to Five Years	More than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and cash equivalents	P 44,79	97 P 42	3 P 856	6 P 112	P 67,595	P 113,783
Investments-net	1,22				17,348	118,872
Loans and						
receivables-net	225,56	66 31,29	5 71,307	18,113	42,497	388,778
Other resources-net	20	0817	3 400	57	22,324	23,162
Total resources	271,79	9838,95	94,874	89,205	149,764	644,595
<u>Liabilities:</u> Deposit						
liabilities	148,68	87 21,66	5 19,122	3,576	230,349	423,399
Bills payable	39,18	81 3,12	2 10,943	2,755	-	56,001
Bonds payable			53,090	1		53,090
Subordinated	-	-	55,090	-	-	55,090
debt	-	-	-	9,986	-	9,986
Other	4.04	00 45			40.005	00.040
liabilities	1,90	0215	<u> </u>	· <u> </u>	<u>18,895</u>	20,949
Total liabilities	189,77	70 24,93	9 83,155	16,317	249,244	563,425
<u>Equity</u>					81,170	81,170
Total liabilities						
and equity	189,77	70 24,93	9 83,155	16,317	330,414	644,595
On-book gap	82,75	5214,01	511,719	72,888	(181,374)	
Cumulative on-book gap	82,75	52 96,76	7 108,486	<u> </u>		
Contingent						
resources	15,84	44 -	-	-	-	15,844
Contingent						
liabilities	15,92	22		·	38	<u>15,960</u>
Off-book gap (		78)			(38)	(116)
off-book gap (		78) (7	8) (	3) (	) (116)	
Periodic gap Cumulative	82,6	7414,01	511,719	72,888	(181,412)	(116)
total gap	P 82,6	74 P 96,68	9 <u>P 108,408</u>	P 181,296	( <u>P 116</u> )	Р -

		One to Three Months		Three Months to One Year	_	One to Five Years		More than Five Years		Non-rate Sensitive	_	Total
Resources: Cash and cash equivalents Investments-net Loans and	Р	31,016 9,712	Ρ	261 1,969	Р	484 14,818	Р	80 32,915	Р	71,340 13,935	Р	103,181 73,349
receivables-net Other resources-net		163,355 2,657	_	40,828 <u>374</u>	_	87,289 <u>239</u>	_	31,778 <u>517</u>	_	30,955 19,466		354,205 23,253
Total resources	_	206,740	_	43,432	_	102,830	_	65,290	_	135,696	_	553,988
Liabilities: Deposit liabilities Bills payable Bonds payable Subordinated debt Other liabilities		136,523 32,690 - - - 1,006		14,161 1,225 - - -		18,040 5,434 28,060		2,505 1,499 - 9,968	_	217,183 3,119 - - - 15,479		388,412 43,967 28,060 9,968 16,554
Total liabilities		170,219		15,455		51,534		13,972		235,781		486,961
Equity	_		_		_		_		_	67,027	_	67,027
Total liabilities and equity	_	170,219	_	15,45 <u>5</u>	_	51,534	_	13,972	_	302,808		553,988
On-book gap Cumulative	_	36,521	_	27,977	-	51,296	_	51,318	(_	167,112)	_	-
on-book gap	_	36,521	_	64,498	_	115,794	_	167,112	-	-	_	-
Contingent resources Contingent liabilities		9,969 <u>9,</u> 977	_	- -		-		-		- 198		9,969 10,17 <u>5</u>
Off-book gap (		8)							(_	198)	(	206)
Cumulative off-book gap (		<u>8</u> )	(	<u>8</u> )	(	<u>8</u> )	(	8)	(_	206)		_
Periodic gap Cumulative total gap	 P	36,513 36,513	 P	27,977 64,490	— Р	51,296 115,786	— Р	51,318 167,104	(_ (P	167,310)	( <u> </u>	206)
ca. 9ap	=		=		=	,	=	,	'=		_	

			Parent Con	npany		
	One to Three Months	Three Months to One Year	One to Five Years	More than Five Years	Non-rate Sensitive	Total
Resources:						
Cash and cash equivalents Investments-net	P 32,943 993	P - 6,730	P - P	- 43,826	P 52,071 P 50,039	85,014 120,910
Loans and receivables-net Other	217,977	15,240	2,495	15,853	37,657	289,222
resources-net		2	23	2	<u> 15,750</u>	15,777
Total resources	251,913	21,972	21,840	59,681	155,517	510,923
<u>Liabilities:</u> Deposit						
liabilities Bills payable	85,231 36,531	11,504 1,631	10,674 9,141	3,579 1,456	191,422 -	302,410 48,759
Bonds payable Subordinated	-	-	53,090	-	-	53,090
debt Other liabilities	- 1,305	-	-	9,986	- 14,298	9,986 15,603
Total liabilities	123,067	13,135	72,905	15,021	205,720	429,848
<u>Equity</u>					81,075	81,075
Total liabilities and equity	123,067	<u>13,135</u>	72,905	15,021	<u>286,795</u>	510,923
On-book gap	128,846,	8,837	51,065)	44,660	(131,278)	-
Cumulative on-book gap _	128,846	137,683	86,618	131,278		-
Contingent resources	15,703	-	-	-	-	15,703
Contingent liabilities	15,731			-		15,731
Off-book gap	(28)			-	(	28
Cumulative off-book gap	(	(	(	28)	(	-
Periodic gap	128,818	8,837	51,065)	44,660	(131,278) (	28
Cumulative total gap	P 128,818	P 137,655	P 86,590 P	131,250	(P 28) P	_

				Company		
	One to Three Months	Three Months to One Year	One to Five Years	More More than Five Years	Non-rate Sensitive	Total
Resources: Cash and cash equivalents Investments-net Loans and receivables-net	P 26,031 9,021 157,341	P - 506	P - 11,903 29,093	P - 46,207	P 57,411 9,514 22,641	P 83,442 77,151 265,753
Other resources-net	7	346	32	12	14,833	15,230
Total resources	192,400	28,408	41,028	75,341	104,399	441,576
<u>Liabilities:</u> Deposit liabilities	88,232	5,873	10,041	2,505	182,016	288,667
Bills payable Bonds	30,913	-	4,187	1,500	-	36,600
payable Subordinated debt	-	-	28,060	-	-	28,060
Other liabilities	880			9,968	10,472	9,968
Total liabilities	120,025	5,873	42,288	13,973	192,488	374,647
Equity					66,929	66,929
Total liabilities and equity	120,025	5,873	42,288	13,973	259,417	441,576
On-book gap Cumulative	72,375	22,535	(1,260)	61,368	(155,018)	
on-book gap	72,375	94,910	93,650	155,018	-	-
Contingent resources Contingent liabilities	9,824 9,824	<u>-</u>	- 	- 	<u>-</u>	9,824
Off-book gap Cumulative off-book gap	<u> </u>			<u> </u>		
Periodic gap	72,375	22,535	(1,260)	61,368	(155,018)	
Cumulative total gap	<u>P 72,375</u>	<u>P 94,910</u>	P 93,650	<u>P 155,018</u>	<u>P - </u>	<u>P - </u>

The table below summarizes the potential impact on the Group's and the Parent Company's annual interest income of parallel rate shifts using the repricing profile shown in the previous pages.

		Changes in Interest Rates (in basis points) - 100 - 200 + 100						
<u>December 31, 2018</u>								
Group Parent Company	( P (	1,167) ( P 1,420) (	2,334 ) 2,841 )	P	1,167 1,420	P	2,334 2,841	
<u>December 31, 2017</u>								
Group Parent Company	( P (	586) ( P 831) (	1,172 ) 1,661 )	Р	586 831	Р	1,172 1,661	

### 4.3.3 Equity Price Risk

The Group's exposure to price risk on equity securities held and classified in the statement of financial position as financial assets at FVPL or financial assets at FVOCI as of December 31, 2018 and 2017 is managed through diversification of portfolio and monitoring of changes in market prices. Diversification of the portfolio is done in accordance with the limits set by the Group.

Moreover, RCBC Capital and RSI estimate the potential loss and determine the market and position risk requirement on equity securities at FVPL in the computation of the market and position risk requirement for all equity positions.

RCAP uses the delta-normal approach as its VaR model to estimate the daily potential loss that can be incurred from equity securities held for trading. VaR is a key measure in the management of market price risk. VaR is defined as a statistical estimate of the maximum possible loss on a given position during a time horizon within a given confidence interval. RCAP uses a 99% confidence level and a minimum 260-day observation period in VaR calculation. In addition, RSI computes its market and position risk for all equity positions, if any, in conjunction with the Risk Based Capital Adequacy ratio required to be maintained. Market and position risk requirement is calculated using position risk factor multiplied by mark-to-market value security.

### 4.4 Credit Risk

Credit risk is the risk that the counterparty in a transaction may default, and arises from lending, trade finance, treasury, derivatives and other activities undertaken by the Group. The Group manages credit risk through a system of policies and authorities that govern the processes and practices of all credit-originating and borrowing relationship management units.

The Enterprise Risk Division of CRISMS assists senior management: (a) in establishing risk concentration limits at the portfolio level; and (b) in the continuous monitoring of the actual credit risk portfolio from the perspective of those limits and other risk management objectives. The Credit Management Group (CMG), on the other hand, is responsible for: (a) the development of credit policies relating to account management; (b) the financial evaluation and credit risk rating of borrowers; and, (c) asset quality review.

At the individual borrower level, exposure to credit risk is managed via adherence to a set of policies, the most notable features of which, in this context are: (a) credit approving authority, except as noted below, is not exercised by a single individual but rather, through a hierarchy of limits that is effectively exercised collectively; (b) business center managers have limited approval authority only for credit exposure related to deposit-taking operations in the form of bills purchase, acceptance of second endorsed checks and 1:1 loan accommodations; (c) an independent credit risk assessment by the CMG of large corporate and middle-market borrowers, summarized into a borrower risk rating, is provided as input to the credit decision-making process; and, (d) borrower credit analysis is performed at origination and at least annually thereafter or co-terminus with the renewal of the credit line. In addition, adverse economic and market conditions that may impact a certain borrower or a group of borrowers may trigger the Group to conduct a special credit review prior to expiry of credit line.

In 2018, CMG also started identifying homogenous target market and design Credit Programs that will accelerate credit processing of accounts without sacrificing underwriting quality, and, set up enhanced data framework that would deepen the Bank's ability to identify potential problem accounts earlier.

#### 4.4.1 Concentrations of Credit Risk

Credit risk concentration in the context of banking generally denotes the risk arising from an uneven distribution of counterparties in credit or in any other business relationships, or from a concentration in business sectors or geographic regions which is capable of generating losses large enough to jeopardize an institution's solvency. The Group monitors concentrations of credit risk by sector.

An analysis of concentrations of credit risk of the loan portfolio at the end of the reporting period is shown in Note 11.1.

In the course of the Group's implementation of ICAAP (see Note 5.2), it adopts a quantification of credit risk concentration following frameworks prescribed by some of the more advanced European central banks as well as established concentration metrics. Using sector distribution as a tool, the Group performs a straightforward application of the Herfindahl-Hirshman Index (HHI) to determine the existence of credit risk concentration. The Group supplements this methodology with the use of the Comprehensive Concentration Index (CCI) to monitor and analyze name concentration.

The Group, however, recognizes the inherent limitations of the use of HHI and CCI to assess credit concentration risk. To augment this measure and to appropriately manage said risk, the Group performs an in-depth analysis of its large borrowing groups. To ensure the independence of this process, the review and analysis are done in the context of ROC meetings.

### 4.4.2 Credit Risk Assessment

The Group's credit risk assessment is performed based on the different segments of financial asset portfolio such as (a) corporate, which generally include corporate banking group loans, commercial and small-medium size segment loans, lease contract and finance receivables, and unquoted debt securities classified as loan (UDSCL); (b) retail, which include housing, auto, credit cards, and microfinance lending; and, (c) treasury, which covers credit exposures on debt securities under the Group's HTC portfolio and FVOCI. The Group also established credit risk assessment procedures for sales contract receivables and other risk assets including accounts receivables.

## (a) Corporate Loans

Loans, regardless if the accounts have been fully paid, extended or renewed in subsequent period, are subjected to evaluation for possible losses. The Group's estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions (or industry performance), expected cash flows, and the passage of time. The assessment of credit risk of a portfolio of assets requires further estimations as to the PDs occurring, of the associated loss ratios, and of default correlations between counterparties; accordingly, such credit risk is measured using PD, LGD, and EAD, for purposes of measuring ECL.

The Group uses its internal credit risk rating system (ICRRS) to determine any evidence of potential deterioration in the quality of an instrument that take into consideration both quantitative and qualitative criteria. The rating system classifies performing accounts from a scale of AAA indicating an extremely strong capacity of the counterparty to meet financial commitments down to ratings lower than CCC demonstrating weakness in the counterparty's economic and financial condition that could lead to payment default on financial commitments. Past due accounts, accounts identified for phase-out and those that exhibit the characteristics of classified loans shall be risk-rated following the guidelines on credit classification per BSP Manual of Regulations for Banks and under the BSP Circular No. 1011, i.e., Especially Mentioned, Substandard, Doubtful or Loss. These guidelines are used by the Group to assign the individually assessed loan or a group of loans within a particular portfolio segment to a specific stage category under the PFRS 9 loan impairment standards (i.e. Stage 1, 2, 3).

In assessing accounts subject to individual assessment, the Parent Company has established a materiality threshold of P15 for all exposures classified under Stage 3. Such threshold shall be regularly reviewed at the end of reporting period to ensure that it appropriately captures what the Parent Company considers as material items of loan for individual assessment. The provision for ECL for individually assessed exposures shall reflect consideration of the facts and circumstances that affect the repayment of each individual loan as of evaluation date.

The ICRRS is established by the Group in congruence with and with reference to the credit risk rating methodology used by Standard & Poor's (S&P) in measuring the creditworthiness of an individual borrower, whether the related borrowing is still performing or current in status. The risk ratings determined by the Group for its portfolio of loans and receivables at a given review date is updated to consider the possible shift in the economy or business environment or circumstances affecting the industry and the entity or borrower, in particular. Accordingly, a periodic assessment of credit quality may improve the borrower's rating or it could lead to one or more rating downgrades over time; hence, could lead to the transfer of credit exposure in different stages of impairment. The credit risk ratings in ICRRS are calibrated such that the risk of default increases exponentially at each higher risk rating (e.g., a difference in the PD between a risk rating of A and A-is lower than the difference in the PD between a B and B- risk rating).

In the process of applying the Group's ICRRS in determining the credit quality of loans and receivables, the Group analyzes the credit quality of the borrowers and counterparties through a set of criteria and rating scale classified into the following:

Rating Scale	Rating Description/Criteria
AAA	Extremely strong capacity to meet financial commitments
AA*	Very strong capacity to meet financial commitments
Α*	Strong capacity to meet financial commitments, but somewhat susceptible to adverse economic conditions and changes in circumstances
BBB*	Adequate capacity to meet financial commitments, but more subject to adverse economic conditions
BB*	Less vulnerable in the near-term but faces major ongoing uncertainties to adverse business, financial and economic conditions
B*	More vulnerable to adverse business, financial and economic conditions but currently has the capacity to meet financial commitments
CCC and below*	Not at risk of loss at the moment and the borrower has the financial capacity to meet its obligations but its exposure to adverse business, financial or economic conditions has weakened it and, unless present trends are reversed, could eventually lead to losses.
Especially Mentioned	Has potential weaknesses that deserve management's close attention and if left uncorrected, these weaknesses may affect the repayment of the loan.
Substandard	Have well-defined weakness(es), that may jeopardize repayment/ liquidation in full, either in respect of the business, cash flow or financial position, which may include adverse trends or developments that affect willingness or repayment ability of the borrower.
Doubtful	Loans and credit accommodations that exhibit more severe weaknesses than those classified as "Substandard," whose characteristics on the basis of currently known facts, conditions and values make collection or liquidation highly improbable.
Loss	Loans considered absolutely uncollectible or worthless

<sup>\*</sup> Ratings from AA to CCC are modified by a plus (+) or minus (-) sign to show relative standing within the rating categories.

As part of credit risk assessment documentation and reporting, the Group includes financial instruments rated as AAA to B- under the "Pass" classification, while instruments rated CCC+ and below are grouped under the Watchlisted classification. Generally, "Pass" classification include loans and other credit accommodations that do not have a greater-than-normal credit risk and do not possess the characteristics of classified loans. These are credits that have the apparent ability and willingness to satisfy their obligations in full and therefore, no loss in ultimate collection is anticipated. On the other hand, watchlisted counterparties are characterized by the following:

- those that belong to an unfavorable industry or has company-specific risk factors which represent a concern:
- the operating performance and financial strength may be marginal and it is uncertain if borrower can attract alternative course of finance;
- borrower finds it hard to cope with any significant economic downturn and a default in such a case is more than a possibility;
- borrower incurs net losses and has salient financial weaknesses, reflected on their financial statements, specifically in profitability.

Split classification/rating may apply for non-performing secured loans and other credit accommodations, depending on the recoverability and liquidity of the collateral. The secured portion may be classified as "substandard" or "doubtful", as appropriate, while the unsecured portion shall be classified "loss" if there is no other source of payment other than the collateral.

In the case of syndicated loans, the Group shall maintain credit information on the borrower, and grade and make provision for its portion of the syndicated loan in accordance with its policy. The lead financial institution or bank shall provide participating financial institutions with the credit information on the borrower upon request by the participating financial institutions and inform the latter if the loan will be classified so as to achieve uniform classification of the syndicated loan.

## (a) Retail Products

Credit Risk Management Division (CRMD) of RSB is, in turn, tasked to measure, control and manage credit risk on the consumer loans business of RSB through the performance of regular monitoring, reporting and recommendation of risk mitigation measures of the actual credit risk portfolio to the Credit Committee and Risk Committee, as well as accomplishment of the corresponding review and development of credit policies and guidelines to sustain asset quality.

For consumer loans, risk assessment is performed on an individual borrower through the use of a credit application scorecard for Housing, Auto and Personal Loans while for Corporate Salary Loans, rule-based credit criteria on company accreditation and borrower evaluation has been established. The credit application scorecard makes use of customer, loan and collateral characteristics which have been assigned weights based on their predictive power in determining the propensity of an account to default or maintain a satisfactory credit performance. Credit decisions are based on recommended score cut-offs.

Asset quality of RSB is monitored through a regular portfolio performance review including customer segmentation and loan concentration risk assessment to identify sources of risk and to determine risk mitigation on segments that drive delinquency or manifests triggers for default. Likewise, close monitoring and review of industry performance, economic changes and market conditions that may affect the consumer loans business is also taken into consideration to establish a holistic risk assessment process.

For the credit card portfolio of the Parent Company, credit risk assessment is performed through segmentation process to diversify the portfolio risk into different homogeneous populations or segments. Over-all account distribution is analyzed for three different snapshots with respect to month-on-month days past due to see consistency in the portfolio.

The groupings of financial instruments into a pool of shared credit quality are subject to the regular review by the Group's CMD in order to ensure that credit exposures within a particular group remain appropriately homogenous.

#### (b) Debt Securities at Amortized Cost and at FVOCI

For debt securities, the Group adopts similar credit risk ratings published by reputable external rating agency (such as S&P). These ratings are continuously monitored and updated. The PD associated with each rating is determined based on realized default rates over the previous 12 months, as published by the rating agency.

### 4.4.3 Assessment of Significant Increase in Credit Risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group assesses the change in the risk of a default occurring over the remaining life of the financial instrument. In making this assessment, the Group assesses on a periodic basis both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information as appropriate. These may include macroeconomic conditions, economic sector and geographical region relevant to the counterparty or borrower and other factors that are counterparty-specific. As the Group holds various arrays of financial instruments, the extent of assessment may depend on the materiality of the financial instrument or the complexity of the portfolio being assessed.

The Group ECL model follows a three-stage impairment approach in determining the loss allowance to be recognized in the financial statements:

- (i) Stage 1 comprises of all credit exposures that are considered 'performing' and with no observed SICR since initial recognition. These include those financial instruments with low credit risk. For these financial instruments, the loss allowance is determined based on a 12-month ECL.
- (ii) Stage 2 comprises of all financial instruments assessed to have SICR since initial recognition based on the Group's quantitative and qualitative criteria, though not yet deemed to be credit-impaired. Using the Group's ICRR, Stage 2 includes credit exposures that are considered 'under-performing' in which risk ratings were downgraded by at least three notches and/or downgraded to CCC+ to Especially Mentioned. Stage 2 financial instruments may also include those facilities where the credit risk has improved and have been reclassified from Stage 3 subject to the Group's observation period on the creditworthiness of the counterparty. A lifetime ECL is recognized for these financial instruments.
- (iii) Stage 3 comprises credit exposures which are assessed as 'credit-impaired', thus considered by the Group as 'non-performing', which is assessed consistently with the Group's definition of default. Generally, this includes accounts classified as Substandard, Doubtful and Loss. The Group recognizes a lifetime ECL for all credit-impaired financial assets.

The Group considers low credit risk for listed debt security when its credit risk rating is equivalent to a globally understood definition of 'investment grade' (which should be from at least one major rating agency); other debt securities are considered to be low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term.

Financial assets that are credit-impaired on initial recognition are classified as purchased or originated credit-impaired assets. ECL is only recognized or released to the extent that there is a subsequent change in the ECLs.

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Group's internal credit assessment, the borrower or counterparty is determined to have well-defined credit weaknesses. Under the Group's ICRRS, these are exposures rated at least Substandard. For exposures with no internal credit risk rating performed, if contractual payments are more than a specified days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Depending on the number of days past due which differ across the various retail products of the Group, a credit exposure may be transferred to Stage 2 or Stage 3. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Group shall revert to recognizing a 12-month ECL. As a general rule, an upgrade or transfer of credit exposure from Stage 3 to Stage 1 is allowed when there is sufficient evidence to support that full collection of principal and interest is probable, consistent with the Group's definition of curing period.

For portfolios in respect of which the Group has limited historical data, external benchmark information (e.g. Basel LGD) is used to supplement the internally available data. The portfolios for which external benchmark information represents a significant input into measurement of ECL include exposures to foreign borrowers and low default borrower segments.

#### 4.4.4 Definition of Default

### (a) Loans and receivables

The Group defines a loan instrument as in default, which is aligned with the definition of credit-impaired, when the borrower is more than 90 days past due on its contractual payments, except for the 30 days past due threshold for retail loans of RSB and one day past due for micro-finance loan portfolio of Rizal Microbank. As part of a qualitative assessment of whether a customer is in default, the Group also considers a variety of instances and factors that may indicate unlikeliness to pay which may include (a) significant financial difficulty of the issuer or borrower; (b) the restructuring of a loan by the Group, for economic or legal reasons relating to the borrower's financial difficulty, on terms that the Group would not consider otherwise; or (c) it becoming probable that the borrower will enter bankruptcy or other financial reorganization. When such events occur, the Group carefully considers whether the event should result in treating the customer as defaulted.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

An instrument is considered to be no longer in default or have cured when the borrower is able to repay the installments in arrears and the account no longer meets any of the default criteria for a consecutive period of 180 days within which the borrower shall make consecutive payments.

These criteria are consistent with the definition of default used for internal credit risk management purposes that is aligned with the default criteria used for regulatory capital purposes. Such definition is consistently applied in determining PD, LGD, and EAD for each loan portfolio segment and throughout the ECL calculations of the Group.

#### (b) Investments in debt securities

Investments in debt securities is assessed as credit-impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of an event that occurred after the initial recognition of the security (a "loss event") and that loss event has impact on the estimated future cash flows of the securities. Losses expected as a result of future events, shall also be considered in estimating the ECL. Objective evidence that the security is impaired includes observable data that comes to the attention of the holder of the security about the following loss events:

- significant financial difficulty of the issuer or obligor;
- breach of contract, such as a default or delinquency in interest or principal payments;
- the financial institution, for economic or legal reasons relating to the issuer's financial difficulty, granting to the issuer a concession that the financial institution would not otherwise consider;
- it becoming probable that the issuer will enter bankruptcy or other financial reorganization;
- the disappearance of an active market for that security because of financial difficulties; or,
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a
  portfolio of securities since the initial recognition of those assets, although the decrease cannot yet be
  identified with the individual securities in the portfolio, including adverse change in the payment status of
  issuers in the portfolio; or national or local economic conditions that correlate with defaults on the securities
  in the portfolio.

The disappearance of an active market because a financial institution's held securities are no longer publicly traded is not evidence of impairment. A downgrade of an issuer's credit rating is not, by itself, evidence of impairment, although it may be evidence of impairment when considered with other available information. A decline in the fair value of a security below its cost or amortized cost is not necessarily evidence of impairment (for example, a decline in fair value of an investment in debt security that results from an increase in the risk-free interest rate).

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors:

- the market's assessment of creditworthiness as reflected in the bond yields;
- the rating agencies' assessment of creditworthiness;
- the country's ability to access the capital markets for new debt issuance;
- the probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness; or,
- the internal support mechanism in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfill the required criteria.

### 4.4.5 Modifications of Financial Assets

In certain cases, the Group modifies the terms of the loans provided to the borrowers due to commercial renegotiations, or for distressed loans, with a view of maximizing recovery of the contractual amount of obligation that the Group is owed to. Restructuring policies and practices are based on indicators or criteria which, in the management's judgment, indicate that payment will most likely continue. Such policies are continuously reviewed and updated as necessary. Restructuring is most commonly applied to term or corporate loans.

The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in derecognition of the original asset. The Group monitors the performance of the financial asset subsequent to its modification.

The Group may determine that the credit risk has significantly improved after restructuring (in accordance with the new terms for six consecutive months or more), so that the assets are moved from Stage 3 or Stage 2.

The Group continues to monitor if there is a subsequent SICR in relation to such modified assets through the use of specific models for modified assets.

# 4.4.6 Expected Credit Loss Measurement Inputs

Integral in the Group's established policies in measuring and calculating ECL on financial instrument is the use of appropriate model for each segment of financial asset that applies relevant inputs and assumptions, including forward-looking information as appropriate.

(a) Key Inputs and Assumptions in the Expected Credit Loss Model

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment.

(i) Probability of default (PD) represents an estimate of likelihood of a borrower defaulting on its financial obligation over a given time horizon, either over the next 12 months (12-month PD) or over the remaining lifetime (lifetime PD) of the obligation. PD is calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures which considers both quantitative and qualitative factors. In determining PD, the Group performed segmentation of its credit exposures based on homogenous characteristics [including corporate loan and retail loan (including credit card and microfinance)] and developed a systematic PD methodology for each portfolio. Generally, if a counterparty or exposure migrates between rating classes, this will lead to a change in the estimate of the associated PD.

- (ii) Loss given default (LGD) pertains to estimate of loss related to the amount that may not be recovered after the borrower defaults. The Group estimates LGD parameters based on historical recovery rates of claims against defaulted counterparties, which takes into consideration the realization of any collateral that is integral to the financial asset. For secured credit exposure, the determination of LGD is dependent on the Group's collateral data which are available at the origination of the instrument which takes into account the amount and timing of the cash inflows (actual recovery) and outflows (actual expenses) and on the time value of money. Recoveries are calculated on a discounted cash flows basis using the effective interest rate as the discounting factor.
- (iii) Exposure at default (EAD) represents the gross carrying amount of the exposure in the event of default which include the amortized cost amount of an instrument and any accrued interest receivable. For lending commitments, the EAD includes the amount of drawn and undrawn irrevocable loan commitments under the contract, which are estimated based on historical observations and forward-looking forecast. For some financial assets (e.g., credit card lending), EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical technique which considers the ability of cardholders to increase its exposure from the time of ECL calculation to the time of default (i.e., credit conversion factor).

These three components are multiplied together and adjusted for the likelihood of survival (i.e., the exposure has not been prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to and summed at the end of the reporting period. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the life of the instrument. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. Such profile is supported by a historical analysis (i.e., an observation period of five years) which uses, among others the number of rated accounts and ratings of bad accounts at the time of default. Bad accounts are defaulted accounts classified into three classes such as the non-performing loans, accounts classified as Substandard, Doubtful or Loss, and real past due accounts.

In a risk rating model applied by the Group, a better rating or score denotes less probability of default than those of a worse rating. Identifying the counterparty default is done through a computation of the portfolio's observed default frequency (ODF). In cases when ODF method and the data to be used is limited, the Group may also employ the implied probability of default frequency (IPD) and the application of overlay factors in the PD. Using the historical defaults under the Group's ICRR system based on S&P scale, ODF is calculated per rating class using the cumulative five-year data as the basis for grouping. This represents the actual numbers of bad borrower cases that have occurred during the five-year timeframe. On the other hand, unrated account are distributed to existing S&P rating classes using normal distribution assumption. In cases when there is zero-percent ODF in any of the rating class, these are grouped together with the next rating class with at least one bad borrower using cumulative five-year data. If there is no rating class after certain rating, grouping shall be decided by management.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type.

For loans with periodic amortization and one-time full payment at end of the term, EAD is based on the contractual repayments owed by the borrower over a 12-month or lifetime basis. This will also be adjusted for any expected overpayments made by a borrower. Early repayment or refinancing assumptions are also incorporated into the calculation.

For revolving products (such as credit cards and credit line facilities), EAD is predicted by taking current drawn balance and adding a "credit conversion factor" which allows for the expected drawdown of the remaining limit by the time of default. These assumptions vary by product type and current limit utilization band, based on analysis of the Group's recent default data.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default, and may vary by product type. For secured products, this is primarily based on collateral type and projected collateral values, historical discounts to market or book values due to forced sales, time to repossession and recovery costs observed. For unsecured products, LGD is typically set at product level due to the limited differentiation in recoveries achieved across different borrowers. The LGD is influenced by collection strategies.

The determination of the 12-month and lifetime PD, LGD, and EAD includes the overlay of forward-looking economic information discussed below.

### (b) Overlay of Forward-looking Information

The Group incorporates forward-looking information (FLI) in its assessment of SICR and calculation of ECL. The Group has performed historical analysis and has identified the key macroeconomic variables (MEVs) impacting credit risk associated with its borrowers and/or counterparties and the ECL for relevant portfolio of debt instruments.

The MEVs and their associated impact on the PD, LGD and EAD vary by financial instrument. To project the MEVs for the full remaining life of each financial instrument, a mean reversion approach has been used, which means that MEVs tend to either a long run average rate (e.g. for unemployment) or a long run average growth rate (e.g. GDP) over a period of two to five years. The impact of these economic variables on the PD, LGD and EAD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

The MEVs considered by the Group includes economic data and forecasts published by government bodies (e.g., BSP and Philippine Statistics Authority), international organizations (e.g., International Monetary Fund), and certain reputable private and academic organizations involved in forecasting. Accordingly, the Group has identified key drivers for credit risk for its corporate loans portfolio, which include among others, Gross Domestic Product (GDP) growth rate, inflation rate, interest rate (i.e., based on 91-day T-bill Yield), and foreign currency exchange rates. On the other hand, the key drivers for the Group's retail and consumer loans portfolio include unemployment rate, GDP growth rate, consumer spending growth rate, and inflation rate. Using an analysis of historical data, the Group has estimated relationships between MEVs and credit risk and credit losses.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty, and therefore, the actual outcomes may be significantly different to those projections. The Group considers these forecasts to represent its best estimate of the possible outcomes.

Management has also considered other FLI not incorporated within the above economic scenarios, such as any regulatory, legislative, or political changes, but are not deemed to have a significant impact on the calculation of ECL. Management reviews and monitors the appropriateness of FLIs on a regular basis and additional factors may be incorporated from time to time as deemed appropriate.

#### 4.4.7 Credit Risk Exposures

The table below sets out the gross carrying amounts of the exposures to credit risk on financial assets measured at amortized cost and debt securities at FVOCI as of December 31, 2018. Loans and receivables portfolio was summarized based on financial assets segmentation for ECL assessment purposes.

		Gro	oup			Parent C	Company		
		2018		2017		2018		2017	
Corporate loans	Р	280,953	Р	260,174	Р	271,212	Р	250,784	
Retail products Housing loans Credit cards Other retail products:		48,661 21,550		42,403 16,405		- 21,550		- 16,405	
Auto loans Microfinance Other receivables from		40,968 1,219		36,590 975		-		-	
customers		5,718		5,651		3,501		3,506	
Total receivables from customers		399,069		362,198		296,263		270,695	
Cash equivalents Debt securities		96,391		88,488		72,789		73,027	
At amortized cost At FVOCI		89,027 15,526		60,068		78,621 12,021		48,141	
	Р	600,013	P	510,754	Р	459,694	<u>P</u>	391,863	

Other receivables from customers include sales contract receivables, accrued interest on debt securities, and other receivables.

Cash equivalents includes loans and advances to banks (i.e., Due from BSP, Due from Other Banks, Loans under Reverse Repurchase Agreements, and Interbank Loans Receivables), see Note 9. These are held with central bank and financial institutions counterparties that are reputable and with low credit risk.

The information about the credit exposures on the above financial assets as well as on loan commitments by stages of impairment as of December 31, 2018, shown at their gross carrying amounts with the corresponding allowance for ECL are shown below and in the succeeding pages. All instruments, which were not assessed by the Group for ECL based on individual credit risk rating were evaluated on a collective basis, applying applicable PD and LGD based on the segment of instrument.

The maximum exposure to credit risks for other financial assets including loan commitments is limited to their carrying values as of December 31, 2018 and 2017.

## a) Loans and receivables-Group

					Corp	orate Loans				
	_	Stage 1		Stage 2	_	Stage 3	_	Purchased credit-impaired		Total
Pass										
AAA to BBB	Р	8,158	Ρ	4	Ρ	1	Ρ	-	Р	8,163
BBB- to B-		252,062		495		221		-		252,778
Watchlisted		60		3,348		7,610		-		11,018
Especially mentioned		11		343		90		-		444
Defaulted		687		316		4,074		52		5,129
Unrated		1,081		6		2,334		-		3,421
		262,059		4,512		14,330		52		280,953
Allowance for ECL	(	698	)(	729)	(	5,036)	( _	36	<u> </u>	6,499)
Carrying amount	Р	261,361	Р	3,783	Р	9,294	Р	16	P	274,454

Purchased credit-impaired financial assets pertain to the non-performing loans of RCBC – JPL which were acquired as credit-impaired prior to 2018.

				Retail I				
		Stage 1		Stage 2		tage 3		Total
Housing loans								
Unclassified	Р	41,764	Р	-	Р	-	Р	41,764
Especially mentioned		331		65		-		396
Substandard		118		5,161		1,032		6,311
Loss		40.010		- F 226		<u>190</u> 1,222		190 48,661
Allowance for ECL	(	42,213 145)	(	5,226 395)	(	437)	(	40,001
			\		\		`	,
Carrying amount		42,068		4,831		785		47,684
Credit cards								
Current		19,815		20		-		19,835
1-29 dpd		430		5		-		435
30-59 dpd		-		220		-		220
60-89 dpd Defaulted		-		168		- 892		168 892
Delaultea	-					002		002
		20,245		413		892		21,550
Allowance for ECL	(	380)	(	163)	(	757)	(	1,300)
Carrying amount		19,865		250		135		20,250
Other products								
Unclassified		34,869		396		51		35,316
Especially mentioned Substandard		21 1,730		9 4,300		- 740		30 6,770
Doubtful		1,730		4,300		42		42
Loss		_		_		29		29
2000		36,620		4,705		862		42,187
Allowance for ECL	(	204)	(	191)	(	<u>253</u> )	(	648)
Carrying amount		36,416		4,514		609		41,539
	<u>P</u>	98,349	<u>P</u>	9,595	<u>P</u>	1,529	<u>P</u>	109,473
Total gross amount Total allowance for ECL	P (	99,078 729 )	P (	10,344 749)	P (	2,976 1,447)	P (	112,398 2,92 <u>5</u> )
Total carrying amount	Р	98,349	P	9,595	P	1,529	P	109,473
			Ot	her Receivable	es fron	n Customers		
	S	tage 1		Stage 2		tage 3		Total
Pass AAA to BBB	Р	1,159	Р		Р		Р	1,159
BBB- to B-	Г	203	Г	-	Г	-	Г	203
Watchlisted		-		1		_		1
Defaulted		_		211		232		443
Unrated		3,452		131		329		3,912
		4,814		343		561		5,718
Allowance for ECL	(	317)	(	129)	(	421)	(	867)
Carrying amount	<u>P</u>	4,497	<u>P</u>	214	<u>P</u>	140	<u>P</u>	4,851

# b) Loans and receivables-Parent

	Corporate Loans									
		Stage 1		Stage 2	S	tage 3		Total		
Pass										
AAA to BBB	Р	8,139	Р	4	Р	1	Р	8,144		
BBB- to B-	-	246,540	•	24	•	221	-	246,785		
Watchlisted		60		2,602		7.610		10,272		
Especially mentioned		-		248		90		338		
Defaulted		_		_		2,575		2,575		
Unrated		1.903		6		1,189		3,098		
Official		256,642		2,884		11,686		271,212		
Allowance for ECL	(	596)	(	297)	(	4,348)	(	5,241)		
	\		\		\		\			
Carrying amount	<u>P</u>	256,046	<u>P</u>	2,587	<u>P</u>	7,338	<u>P</u>	265,971		
				Retail						
		Stage 1		Stage 2	S	tage 3		Total		
Credit cards										
Current	Р	19,815	Р	20	Ρ	-	Р	19,835		
1-29 dpd		430		5		-		435		
30-59 dpd		-		220		-		220		
60-89 dpd		-		168		-		168		
Defaulted		-		-		892		892		
		20,245		413		892		21,550		
Allowance for ECL	(	380)	(	163)	()	757)	(	1,300)		
Carrying amount	Р	19.865	Р	250	Р	135	Р	20.250		
Carrying amount		13,003	_	230	-	100	-	20,200		
		014		er Receivables				T ( )		
	-	Stage 1		Stage 2		Stage 3		Total		
Pass					_		_			
AAA to BBB	Р	1,159	Р	-	Р	-	Р	1,159		
BBB- to B-		197		-		-		197		
Defaulted		-		211		199		410		
Unrated		1,703				32		1,735		
		3,059		211		231		3,501		
Allowance for ECL	(	317)	(	21)	(	<u>162</u> )	(	500)		
Carrying amount	P	2,742	P	190	<u>P</u>	69	P	3,001		

# c) Investments in debt securities at amortized cost and at FVOCI

		Group				Parent Co	ompa	any	
		HTC		FVOCI		HTC		FVOCI	
Government securities AA+ to A+ BBB+ to BBB-	P	2,058 64,026 66,084	P 	- 15,138 15,138	P 	2,058 55,326 57,384	P 	- 12,021 12,021	
Corporate debt securities  AAA  AA+ to A+  A to A-  BBB+ to BBB-  BB+ to BB-  B+ and below		1,352 2,255 1,283 12,135 5,828 90 22,943		- - - 5 383 - 388		1,352 2,255 1,283 11,967 4,380	_	- - - - -	
Allowance for ECL	(	135 ) 22,808		388	(	26) 21,211	_	-	
	<u>P</u>	88,892	P	15,526	P	78,595	<u>P</u>	12,021	

Credit exposures for debt securities not held for trading are all classified as Stage 1.

## d) Loan commitments

The credit quality of the Group's and Parent Company's irrevocable loan commitments with amounts determined after considering credit conversion factor, as of December 31, 2018 follows:

		Group and Parent Company								
	S	Stage 1		Stage 2			tage 3			Total
Corporate loans Pass										
AAA to BBB BBB- to B- Watchlisted Unrated	P 	1,479 24,967 - 657 27,103	P		16 	P	- - - -		P 	1,479 24,967 16 657 27,119
Allowance for ECL		10)		-	16		-			27,109
Credit cards Current 1-29 dpd 30-59 dpd 60-89 dpd Defaulted		54,153 341 - - - 54,494		-	37 7 71 45			<u>241</u> 241		54,190 348 71 45 241 54,895
Allowance for ECL	(	84 ) 54,410		_	160		-	<u>241</u>		<u>84</u> ) <u>54,811</u>
	P	81,503	P		176	<u>P</u>		<u>241</u>	<u>P</u>	81,920

# 4.4.8 Allowance for Expected Credit Loss

The following tables show the reconciliation of the loss allowance for ECL by class of financial instruments at the beginning and end of 2018.

# a) Loans and receivables-Group

			Co	orporate Loans			
	Sta	ge 1	Stage 2	Stage 3	Purchas credit- impaire	•	Total
Balance at beginning							
of year	<u>P</u>	<u>757</u> P	1,574	P 3,484	<u>P</u>	<u>46</u> P	5,861
Transfers:							
Stage 1 to Stage 2	(	290)	290	-	-		-
Stage 1 to Stage 3	(	42)	-	42	-		-
Stage 2 to Stage 1		324 (	324)	-	-		-
Stage 2 to Stage 3		- (	430)	430	-		-
Stage 3 to Stage 1		1	- (	1)	_		
Stage 3 to Stage 2		-	403 (	403)	-		-
Assets derecognized							
or repaid	(	319)(	877 )(	331)	-	(	1,527)
New assets originated:							
Remained in Stage 1		447	-	-	-		447
Moved to Stage 2							
and 3		-	188	1,801	-		1,989
Write-offs		-	- (	148)	_	(	148)
Others	(	180 )(	<u>95</u> )	162	(	<u>10</u> )(	123_)
	(	<u>59</u> )(	845)	1,552	(	10 )	638
Balance at end of year	Р	698 P	729	P 5.036	Р	36 P	6,499
,							

	Retail Products										
		Stage 1		Stage 2		Stage 3		Total			
Housing loans Balance at beginning	_	4.47	<b>D</b>	100	_	707	Б	1.004			
of year	<u>P</u>	147	<u>P</u>	180	<u>P</u>	767	<u>P</u>	1,094			
Transfers:											
Stage 1 to Stage 2	(	33)		33		-		-			
Stage 2 to Stage 1		327	(	327	)	-		-			
Stage 2 to Stage 3		-	(	165	)	165		-			
Stage 3 to Stage 2				423	(	423)		-			
Asset derecognized											
or repaid	(	359)	(	114	) (	75)	(	548)			
New assets originated:											
Remained in Stage 1		63		-		-		63			
Moved to Stage 2				205		2		200			
and 3			_	365	_	3		368			
	(	2)	_	215	(	330)	(	117 )			
Balance at end of year		145	_	395	_	437		977			

	Retail Products										
		Stage 1		Stage 2		Stage 3	_	Total			
Credit cards  Balance at beginning  of year	P	260	Р	355	Р	439	Р	1,054			
,		200				100		1,001			
Transfers: Stage 1 to Stage 2 Stage 1 to Stage 3 Stage 2 to Stage 1 Stage 2 to Stage 3 Stage 3 to Stage 1 Stage 3 to Stage 2	(	9) 25) 28 - 14	(	9 - 28) 61) - 42	(	25 - 61 14) 42)		-			
New assets originated: Remained in Stage 1		76		-		-		76			
Moved to Stage 2 and 3 Write-offs Others	_	- - 36	(	23 - <u>177</u> )	(	33 1,129) <u>1,384</u>	(	56 1,129) 1,243			
		120	(	192)		318		246			
Balance at end of year		380		163		757		1,300			
Other products  Balance at beginning  of year	<u>P</u>	90	<u>P</u>	270	<u>P</u>	395	<u>P</u>	75 <u>5</u>			
Transfers: Stage 1 to Stage 2 Stage 1 to Stage 3 Stage 2 to Stage 1 Stage 2 to Stage 3 Assets derecognized or repaid	(	55 ) 1 ) 14 -	(	55 - 14) 36) 234)	(	- 1 - 36 172)	(	- - - - 417)			
New assets originated: Remained in Stage 1 Moved to Stage 2		167		- 156		- -		167 156			
Write-offs			(	6)	(	<u> </u>	(	13_)			
		114	(	79)	(	142)	(	107)			
Balance at end of year		204		191		253		648			
	P	729	P	749	P	1,447	P	2,925			

## b) Loans and receivables-Parent

	Corporate Loans									
	Stage 1		tage 2	Stage 3	Total					
Balance at beginning										
of year	<u>P</u> 6	<u> P</u>	1,203	P 2,901	P 4,797					
Transfers:										
Stage 1 to Stage 2	(	1)	1	-	-					
Stage 1 to Stage 3	(	1)	- 10)	1	-					
Stage 2 to Stage 1 Stage 3 to Stage 1		13 (	13)	- ( 1)	- -					
Assets derecognized		'		1 1						
or repaid	( 3	319 ) (	877)	( 313)	( 1,509)					
New assets originated: Remained in Stage 1	3	390		_	390					
Moved to Stage 2		100			330					
and 3	-		78	1,746	1,824					
Write-offs	-	100 \ /	-	( 148)						
Others	(	180) (	<u>95</u> )	162	(113)					
	(	97)(	906)	1,447	444					
Balance at end of year	<u>P 5</u>	<u> P</u>	297	P 4,348	P 5,241					
	Retail Products									
	Stage 1	S	tage 2	Stage 3	Total					
Credit cards										
Balance at beginning										
of year	P 2	260 P	355	P 439	P 1,054					
Τ (										
Transfers: Stage 1 to Stage 2	(	9)	9	_	_					
Stage 1 to Stage 3	(	25)	-	25	-					
Stage 2 to Stage 1		28 (	28)	-	-					
Stage 2 to Stage 3		14	61)	( 14)	-					
Stage 3 to Stage 1 Stage 3 to Stage 2		14	42	( 42)						
New assets originated:				,						
Remained in Stage 1		76	-	-	76					
Moved to Stage 2 and 3	_		23	33	56					
Write-offs	-		-	( 1,129)						
Others		36 (	<u>177</u> )	1,384	1,243					
	1	120 (	192)	318	246					
Balance at end of year	Р ;	380 P	163	P 757	P 1,300					

# c) Investments in debt securities at amortized cost and at FVOCI

In 2018, the Group and Parent Company has recognized ECL amounting to P45 and P15, respectively, for investments in debt securities at amortized cost, which are all in Stage 1, resulting in allowance for ECL as of December 31, 2018 amounting to P135. No ECL was recognized for debt securities at FVOCI acquired during the year.

## d) Loan commitments

Allowance for ECL recognized both by the Group and Parent Company related to undrawn loan commitments as of December 31, 2018 amounted to P94, presented as ECL provisions on loan commitments under Other Liabilities account (see Note 22). ECL recognized in profit or loss in 2018 amounted to recovery of P13.

The information on how the significant changes in the gross carrying amount of the financial instruments contributed to the changes in the amount of allowance for ECL are presented in Note 4.4.9.

# 4.4.9 Significant Changes in Gross Carrying Amount Affecting Allowance for ECL

The tables below provides information how the significant changes in the gross carrying amount of financial instruments in 2018 contributed to the changes in the allowance for ECL.

## a) Loans and receivables-Group

	Corporate Loans										
	_	Stage 1		Stage 2		Stage 3		Purchased credit- impaired		Total	
Balance at beginning of year	<u>P</u>	241,246	<u>P</u>	12,298	<u>P</u>	6,560	<u>P</u>	70	<u>P</u>	260,174	
Transfers: Stage 1 to Stage 2 Stage 1 to Stage 3 Stage 2 to Stage 1 Stage 2 to Stage 1 Stage 2 to Stage 3 Stage 3 to Stage 1 Stage 3 to Stage 2 Assets derecognized or repaid	(	1,648 ) 123 ) 1,442 - 2 - 109,091 )	( (	1,648 - 1,442 ) 745 ) - 932 11,114 )	( (	123 - 745 2) 932)	(	- - - - - -	(	- - - - - - 121,212 )	
New assets originated: Remained in Stage 1 Moved to Stage 2 and 3 Write-offs	_	130,231	(	- 2,935 - <u>7,786</u> )	(	8,973 148) 7,770	(	- - - 18 )	(	130,231 11,908 148)	
Balance at end of year	<u>P</u>	262,059	<u>P</u>	4,512	<u>P</u>	14,330	<u>P</u>	52	<u>P</u>	280,953	

	S	tage 1		Stage 2		Stage 3		Total
Housing loans Balance at beginning of year	<u>P</u>	41,16 <u>5</u>	<u>P</u>	922	<u>P</u>	1,67 <u>5</u>	<u>P</u>	43,762
Transfers:								
Stage 1 to Stage 2	(	3,283 )		3,283		-		-
Stage 1 to Stage 3		-		-		-		-
Stage 2 to Stage 1		394	(	394 )		-		-
Stage 2 to Stage 3		-	(	2,020 )		2,020		-
Stage 3 to Stage 2 Assets derecognized		-		2,115	(	2,115 )		-
or repaid	(	3,636 )	(	908)	(	364)	(	4,908)
New assets originated:								
Remained in Stage 1 Moved to Stage 2		7,573		-		-		7,573
and 3				2,228		6		2,234
		42,213		5,226		1,222		48,661

				Re				
	Sta	age 1	S1	age 2		Stage 3		Total
redit cards								
Balance at beginning of year	<u>P</u>	15,488	<u>P</u>	478	<u>P</u>	439	P	16,405
Transfers:								
Stage 1 to Stage 2	(	300)		300	1	-		-
Stage 1 to Stage 3	(	490)		-		490		-
Stage 2 to Stage 1		39	(	39	)	-		-
Stage 2 to Stage 3	-		(	83	)	83		-
Stage 3 to Stage 1		14		-	(	14)		-
Stage 3 to Stage 2	-			42	(	42)		-
New assets originated:								
Remained in Stage 1 Moved to Stage 2		3,972		-		-		3,972
and 3	-			58		45		103
Write-offs	-			-	(	1,129)	(	1,129)
Others		1,522	(	343	)	1,020		2,199
		20,245		413		892		21,550
ther products								
Balance at beginning								
of year	<u>P</u>	32,807	<u>P</u>	4,137	<u>P</u>	625	<u>P</u>	37,569
Transfers:								
Stage 1 to stage 2	(	350)		350		-		-
Stage 1 to stage 3	(	73)		-		73		-
Stage 2 to stage 1		266	(	266	)	-		-
Stage 2 to stage 3	-		(	388	)	388		-
Stage 3 to stage 2	-			-		-		-
Assets derecognized								
or repaid	(	999)	(	1,084	.) (	217)	(	2,300)
New assets originated:								
Remained in Stage 1		4,969		-		-		4,969
				1 001				1 001
Moved to Stage 2				1,961		-		1,961
Moved to Stage 2 and 3	-	•	,	,			/	40 1
Moved to Stage 2		· 	(	,	) (		(	12)

## b) Loans and receivables-Parent

				Corpor				
		Stage 1		Stage 2	S	tage 3		Total
Balance at beginning								
of year	<u>P</u>	236,435	<u>P</u>	10,465	<u>P</u>	3,884	<u>P</u>	250,784
Transfers:								
Stage 1 to Stage 2	(	49)		49		-		-
Stage 1 to Stage 3	(	109)		-		109		-
Stage 2 to Stage 1		95	(	95)		-		-
Stage 3 to Stage 1		2		-	(	2)		-
Assets derecognized								
or repaid	(	109,033)	(	9,519)	(	927)	(	119,479)
New assets originated:								
Remained in Stage 1		129,301		-		-		129,301
Moved to Stage 2				1.004		0.770		10.754
and 3		-		1,984	1	8,770	,	10,754
Write-offs			_		(	148)	(	148)
		20,207	(	7,581)		7,802		20,428
Balance at end of year	Р	256,642	Р	2,884	<u>P</u>	11,686	<u>P</u>	271,212
	Retail Products							
		Stage 1		Stage 2	S	tage 3		Total
0 11:								
Credit cards								
Balance at beginning of year	Р	15,488	Р	478	Р	439	Р	16 405
or year	<u> </u>	15,488	<u> </u>	478	<u> </u>	439	<u>P</u>	16,405
Transfers:								
Stage 1 to Stage 2	(	300)		300		_		_
Stage 1 to Stage 3	ĺ.	490 )		-		490		-
Stage 2 to Stage 1	•	39	(	39)		_		-
Stage 2 to Stage 3		-	(	83)		83		-
Stage 3 to Stage 1		14		-	(	14)		-
Stage 3 to Stage 2		-		42	(	42)		-
New assets originated:		0.070						0.070
Remained in Stage 1 Moved to Stage 2		3,972		-		-		3,972
and 3		_		58		45		103
Write-offs		_		-	(	1,129)	(	1,129)
Others		1,522		343)		1,020		2,199
		4,757 (	,	65)		453		5,145
		4,707				400		<u>5, 140</u>
Balance at end of year	<u>P</u>	20,245	<u>P</u>	413	<u>P</u>	892	<u>P</u>	21,550

The Group's receivables arising from salary loans are generally fully recoverable as those are collected through salary deductions, except for those receivables from resigned employees which were provided with full ECL allowance.

Allowance for ECL for other receivables increased by P411 and P296 for the Group and the Parent Company, respectively, in 2018 from the allowance for ECL recognized at the beginning of the year amounting to P456 and P204, for the Group and the Parent Company, respectively. At the Group level, the significant transaction that mainly contributed to this change pertains to the P316 increase in accounts receivables recognized by a subsidiary which were classified as Stage 3 as of December 31, 2018. On the other hand, increase in the allowance for ECL of the Parent Company is mainly attributed to a certain defaulted other receivable amounting to P120 classified as Stage 3.

## c) Investment in debt securities at amortized cost and at FVOCI

		Group		Parent Company						
		HTC	FVOCI		HTC		FVOCI			
Balance at beginning of year	<u>P</u>	60,068 P		<u>P</u>	48,141	<u>P</u>				
Effect of adoption of PFRS 9 (see Note 2.2) Assets purchased Assets derecognized Fair value gains	(	261) 77,488 48,268)( (	415 19,828 4,690)	(	54 76,286 45,860)	(	- 16,364 4,493) 150			
Balance at end of year	Р	89,027 P	15,526	Р	78,621	Р	12,021			

# 4.4.10 Impaired Financial Assets – Comparative Information under PAS 39

For comparative information, the table below provides the details of exposures to credit risk as of December 31, 2017, summarized based on the Group's impairment assessment methodology under PAS 39.

	(	Group	Pa	arent
		Trading		Trading
	Loans	and	Loans	and
	and	Investment	and	Investment
	Receivables	Securities	Receivables	Securities
Individually Assessed for Impairment				
Especially mentioned	P 1,308	P -	P -	P -
Sub-standard	4,181	-	995	-
Doubtful	250	-	22	-
Loss	1,222		159	
Gross amount	6,961	-	1,176	-
Unearned interest and discount	( 46	) –	-	-
Allowance for impairment	(2,249	)	( <u>276</u> )	
Carrying amount	4,666		900	
Collectively Assessed for Impairment	400.040		40.044	
Unrated	103,319	-	18,314	-
BBB+ to BBB-	21,128	-	21,128	-
BB+ to BB	40,848	-	40,848	-
BB- to BB	76,321	-	76,321	-
B to B-	105,963	-	105,480	-
CCC+ and below	581	-	581	-
Especially mentioned	105	-	105	-
Sub-standard	678	-	678	-
Doubtful	726	-	656	-
Loss	125		125	
Gross amount	349,794	<del>-</del>	264,236	-
Unearned interest and discount	( 771	•	( 332)	-
Allowance for impairment	(4,451	)	(3,632 )	
Carrying amount	344,572		260,272	
UDSCL	1,939	-	1,177	-
Other receivables	4,359	<del>-</del>	4,476	-
Allowance for impairment	(1,293	)	(1,034 )	
Carrying amount	5,005		4,619	
Neither Past Due Nor Impaired		68,879		<u>54,004</u>
Total Carrying Amount	P 354,243	<u>P 68,879</u>	P 265,791	P 54,004

## 4.4.11 Collateral Held as Security and Other Credit Enhancements

The Group holds collateral against loans and advances to customers in the form of hold-out deposits, real estate mortgage, standby letters of credit or bank guaranty, government guaranty, chattel mortgage, assignment of receivables, pledge of equity securities, personal and corporate guaranty and other forms of security. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and are generally updated annually.

Generally, collateral is not held over loans and advances to other banks, except when securities are held as part of reverse repurchase and securities borrowing arrangements. Collateral is not usually held against trading and investment securities, and no such collateral was held as of December 31, 2018 and 2017.

The estimated fair value of collateral and other security enhancements held against the loan portfolio as of December 31, 2018 are presented below.

				G	roup			
		Stage 1	S	Stage 2		age 3		Total
Real properties Chattel Hold-out deposits Equity securities Others	P	128,714 51,450 9,175 6,437 36,405	P	19,441 21,290 21 - 275	P	5,656 4,286 620 - 1,096	P	153,811 77,026 9,816 6,437 37,776
	<u>P</u>	232,181	P	41,027	<u>P</u>	11,658	<u>P</u>	284,866
				Parent Co	ompany			
		Stage 1	S	tage 2	St	age 3		Total
Real properties Hold-out deposits Equity securities Chattel Others	P	92,120 9,175 6,437 5,398 32,799	P	10,891 21 - 37 241	P	3,787 274 - - - 740	P	106,798 9,470 6,437 5,435 33,780
	P	145,929	P	11,190	P	4,801	P	161,920

The comparative information on the estimated fair value of collateral and other security enhancements held against the loan portfolio as of December 31, 2017 based on PAS 39 credit quality description is shown below.

		Group		Parent Company
Against individually impaired				
Real property	Р	1,164	Ρ	1,164
Chattels		207		-
Against classified accounts but not impaired				
Real property		54,256		42,594
Chattels		10,959		1,434
Equity securities		5,356		5,356
Others		630		270
Against neither past due nor impaired				
Real property		95,088		76,200
Chattels		55,026		-
Hold-out deposits		15,799		14,380
Others		28,017	_	25,105
	<u>P</u>	266,502	<u>P</u>	166,503

The Group and Parent Company has recognized certain properties arising from foreclosures in settlement of loan account amounting to P672 and P202, respectively, in 2018 and P2,360 and P19, respectively, in 2017 (see Note 14.1).

The Group's and Parent Company's manner of disposing the collateral for impaired loans and receivables is normally through sale of these assets after foreclosure proceedings have taken place. The Group and Parent Company does not generally use the non-cash collateral for its own operations.

There were no changes in the Group and Parent Company's collateral policies in 2018 and 2017.

#### 4.4.12 Write-offs

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery of the financial asset. Indicators that there is no reasonable expectation of recovery include: cessation of enforcement activity; and, where the Group's recovery method is through foreclosure of collateral and the value of the collateral is less than the outstanding contractual amounts of the financial assets to be written off.

### 4.4.13 Credit Risk Stress Test

To enhance the assessment of credit risk, the Group adopted a credit risk stress testing framework using break-even sales and cash flow debt service to determine a borrower's vulnerability and ultimately impact to the Group's capital adequacy. The Parent Company adopts a portfolio credit risk testing framework that takes into consideration the causal relationships among industry sectors.

### 4.5 Operational Risk

Operational risks are risks arising from the potential inadequate information systems and systems, operations or transactional problems (relating to service or product delivery), breaches in internal controls, fraud, or unforeseen catastrophes that may result in unexpected loss. Operational risks include the risk of loss arising from various types of human or technical error, settlement or payments failures, business interruption, administrative and legal risks, and the risk arising from systems not performing adequately.

The Operational Risk Management Division (ORMD) assists management in meeting its responsibility to understand and manage operational risk exposures and to ensure consistent application of operational risk management tools across the Group.

The ORMD applies a number of techniques to efficiently manage operational risks. Among these are as follows:

- Each major business line has an embedded designated operational risk officer who acts as a point person for
  the implementation of various operational risk tools. The operational risk officers attend annual risk briefings
  conducted by the ORMD to keep them up-to-date with different operational risk issues, challenges and initiatives;
- With ORMD's bottom up self-assessment process, which is conducted at least annually, areas with high risk potential are highlighted and reported, and control measures are identified. The result of said self-assessment exercise also serves as one of the inputs in identifying specific key risk indicators (KRIs);
- KRIs are used to monitor the operational risk profile of the Group and of each business unit, and alert management of impending problems in a timely fashion;
- Internal loss information is collected, reported, and utilized to model operational risk; and,
- The ORMD reviews product and operating manuals, policies, procedures and circulars, thus allowing the embedding of desired operational risk management practices in all business units.

Operational Risk Management, as it relates to capital adequacy, is currently under Basic Indicator Approach (see Note 5.2).

The Group has also developed a Business Continuity Plan (BCP) based on several crisis severity levels which is tested at least annually and updated for any major changes in systems and procedures. Central to the Group's BCP is a disaster recovery plan to address the continued functioning of systems, recovery of critical data, and contingency processing requirements in the event of a disaster.

#### 4.5.1 Reputation Risk

Reputation risk is the risk to earnings or capital arising from negative public opinion. This affects the Group's ability to establish new relationships or services, or to continue servicing existing relationships. This risk can expose the Group to litigation, financial loss, or damage to its reputation. Reputation risk arises whenever technology-based banking products, services, delivery channels, or processes may generate adverse public opinion such that it seriously affects the Group's earnings or impairs its capital. This risk is present in activities such as asset management and regulatory compliance.

The Group adopted a reputation risk monitoring and reporting framework to manage public perception. Central to the said framework is the creation of the RCBC Marketing Council chaired by the head of the Parent Company's Chief Marketing Officer.

#### 4.5.2 Legal Risk and Regulatory Risk Management

Changes in laws and regulations and fiscal policies could adversely affect the Group's operations and financial reporting. In addition, the Group faces legal risks in enforcing its rights under its loan agreements, such as foreclosing of collateral. Legal risk is higher in new areas of business where the law remains untested by the courts. The Group uses a legal review process as the primary control mechanism for legal risk. Such a legal review aims to verify and validate the existence, genuineness and due execution of legal documents, and verify the capacity and authority of counterparties and customers to enter into transactions. In addition, the Group seeks to minimize its legal risk by using stringent legal documentation, imposing certain requirements designed to ensure that transactions are properly authorized, and consulting internal and external legal advisors.

Regulatory risk refers to the potential for the Group to suffer financial loss due to changes in the laws or monetary, tax or other governmental regulations of the country. The Group's Compliance Program, the design and implementation of which is overseen and coordinated by the Compliance Officer, is the primary control process for regulatory risk issues. The Compliance Office is committed to safeguard the integrity of the Group by maintaining a high level of regulatory compliance. It is responsible for communicating and disseminating new rules and regulations to all units, assessing and addressing identified compliance issues, performing periodic compliance testing on branches and head office units, and reporting compliance findings to the Audit and Compliance Committee and the BOD.

### 4.6 Anti-Money Laundering Controls

The AMLA or RA No. 9160 was passed in September 2001. It was subsequently amended by RA No. 9194, RA No. 10167, and RA No. 10365 in March 2003, June 2012 and February 2013, respectively. Together with the Terrorism Financing Prevention and Suppression Act (CFT) which was passed in June 2012 by virtue of RA No. 10168, these laws provide the regulatory framework for the Philippine Anti-Money Laundering and Terrorist Financing Prevention regulations.

Under the AMLA, as amended, the Group is required to submit Covered Transaction Reports (CTRs). CTRs involve single transactions in cash or other equivalent monetary instruments in excess of P0.5 within one banking day. The Group is also required to submit STRs to the AMLC in the event that there are reasonable grounds to believe that any amounts processed are the proceeds of money laundering or terrorist financing activities.

The AMLA requires the Group to safe keep, as long as the account exists, all the Know Your Customer (KYC) documents involving its clients, including official documents that establish and record their true and full identity. In addition, transactional documents are required to be maintained and stored for five years from the date of the transaction. In cases involving closed accounts, the KYC documents must be retained for five years after their closure.

Meanwhile, all records of accounts with court cases must be preserved until resolved with finality. On January 27, 2011, BSP Circular No. 706 (the Circular) was implemented superseding prior rules and regulations on AMLA. The Circular requires the Group to adopt a comprehensive and risk-based Money Laundering and Terrorist Financing Prevention Program (MLPP) designed according to the covered institution's corporate structure and risk profile. In compliance with the risk-based approach mandated by the Circular, the Group profiles its clients based on their level of risk, specifically, Low, Normal, or High. These risk levels have their corresponding level of due diligence, specifically, Reduced, Average or Enhanced. BSP Circular No. 706 was later amended by BSP Circular No. 950.

The Group's MLPP is revised annually to ensure that its KYC policies and guidelines are updated. Under the guidelines, each business unit is required to validate the true identity of a customer based on official or other reliable identifying documents or records prior to account opening. Decisions to enter into a business relationship with a high risk customer requires senior management approval, and in some cases such as a politically exposed person or a private individual holding a prominent position, a Group Head's approval is necessary.

The Group's Chief Compliance Officer, through the Anti-Money Laundering Division, monitors AML/CFT compliance by conducting regular compliance testing of the head office and business units. Results of its AML/CFT activities and compliance monitoring are regularly reported to the AMLCom, Senior Management Committee and the BOD to ensure that all AML/CFT matters are appropriately escalated.

In 2016, the Group instituted reforms aimed to reinforce its AML/CFT controls. The Group significantly lowered the thresholds for remittances, required more posting reviews during the day, and strengthened the process for escalation, fraud and unusual transactions. In addition, the Group has embarked on a re-engineering of its settlements and business center operations, and the consolidation and strengthening of its fraud management framework.

An essential aspect in the prevention of money laundering and terrorist financing is the training of Group's personnel. In the latter part of 2016 to the first quarter of 2017, the Group conducted a one-time bank-wide AML Certification training for all its employees with the aid of an external AML expert. Annual AML trainings, classroom and e-learning, are key features of the Group's regular training program.

In addition to the Group's existing transaction monitoring system, the Group has also subscribed to an international watchlist database in 2017 to further strengthen its screening capabilities for client on-boarding and cross-border transactions.

The Group continuously improved controls over Money Laundering risks and had implemented the necessary enhancements of the on-boarding procedures, risk profiling model, transaction processing and monitoring. Corresponding trainings were provided to equip personnel with the necessary skills to perform the enhanced procedures. On July 31, 2017, the AML Board Committee was created to meet on a monthly basis and provide oversight of AML related activities of the Bank.

### 5. CAPITAL MANAGEMENT

## 5.1 Regulatory Capital

The Group's lead regulator, the BSP, sets and monitors the capital requirements of the Group.

In implementing the current capital requirements, the BSP requires the Group to maintain a prescribed ratio of qualifying regulatory capital to total risk-weighted assets including market risk and operational risk computed based on BSP-prescribed formula provided under its circulars.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. Circular No. 781 is effective on January 1, 2014.

The BSP has adopted the Basel III risk-based capital adequacy framework effective January 1, 2014, which requires the Group to maintain at all times the following:

- (a) Common Equity Tier 1 (CET1) of at least 6.0% of risk weighted assets;
- (b) Tier 1 Capital of at least 7.5% of risk-weighted assets;
- (c) Qualifying Capital (Tier 1 plus Tier 2 Capital) of at least 10.0% of risk-weighted assets; and,
- (d) Capital Conservation Buffer of 2.5% of risk weighted assets, comprised of CET1 Capital.

Under the relevant provisions of the current BSP regulations, the required minimum capitalization for the Parent Company, RSB, Rizal Microbank, RCBC Capital and RCBC LFC is P20,000, P2,000, P400, P300 and P300, respectively.

In computing for the capital adequacy ratio (CAR), the regulatory qualifying capital is analyzed into two tiers which are: (i) Tier 1 Capital comprised of CET1 and Additional Tier 1 (AT1) capital, and, (ii) Tier 2 Capital, defined as follows and are subject to deductions as defined in relevant regulations:

### (a) Common Equity Tier 1 Capital includes the following:

- (i) paid-up common stock;
- (ii) common stock dividends distributable;
- (iii) additional paid-in capital;
- (iv) deposit for common stock subscription;
- (v) retained earnings;
- (vi) undivided profits;
- (vii) other comprehensive income from net unrealized gains or losses on financial assets at FVOCI and cumulative foreign currency translation; and,
- (viii) minority interest in subsidiary banks which are less than wholly-owned, subject to regulatory conditions.

### (b) AT1 Capital includes:

- (i) instruments that do not qualify as CET1, but meet the criteria set out in Annex B of BSP Circular 781;
- (ii) financial liabilities meeting loss absorbency requirements set out in Annex E of BSP Circular 781;
- (iii) financial liabilities bearing loss absorbency features at point of non-viability as set out in Annex F of BSP Circular 781;
- (iv) additional paid-in capital resulting from issuance of AT1 capital;
- (v) deposit for subscription to AT1 instruments; and,
- (vi) minority interest in subsidiary banks which are less than wholly-owned, subject to regulatory conditions.

## (c) Tier 2 Capital includes:

- instruments issued that are not qualified as Tier 1 capital but meet the criteria set forth in Annex C of BSP Circular 781:
- (ii) financial liabilities bearing loss absorbency features at point of non-viability as set out in Annex F of BSP Circular 781:
- (iii) deposit for subscription of Tier 2 capital;
- (iv) appraisal increment reserve on bank premises, as authorized by the Monetary Board (MB);
- (v) general loan loss provisions; and,
- (vi) minority interest in subsidiary banks that are less than wholly-owned, subject to regulatory conditions.

In the calculation of Risk-based Capital Adequacy Ratio, the total Qualifying Capital is expressed as a percentage of Total Risk Weighted Assets based on book exposures, where Risk Weighted Assets is composed of Credit Risk, Market Risk and Operational Risk, net of specific provisions and exposures covered by credit risk mitigation (CRM).

Banking book exposures shall be risk-weighted based on third party credit assessment of the individual exposure given by eligible external credit institutions and the corresponding external credit assessment are mapped with the corresponding risk weights following the Standardized Credit Risk Weights table as provided under BSP Circular 538.

The Group's and Parent Company's regulatory capital position based on the Basel III risk-based capital adequacy framework as of December 31, 2018 and 2017 follows:

		Group	(	Parent Company
2018:				
Tier 1 Capital CET 1 AT1	P	67,539 3	Р	53,512 <u>3</u>
Tier 2 Capital		67,542 13,871		53,515 13,173
Total Qualifying Capital	<u>P</u>	81,413	<u>P</u>	66,688
Total Risk – Weighted Assets	<u>P</u>	504,657	<u>P</u>	404,136
Capital ratios:				
Total qualifying capital expressed as a percentage of total risk-weighted assets Tier 1 Capital Ratio Total CET 1 Ratio		16.13% 13.38% 13.38%		16.50% 13.24% 13.24%
2017:				
Tier 1 Capital CET 1 AT1 Tier 2 Capital	P ——	54,326 3 54,329 13,115	P	40,873 3 40,876 12,456
Total Qualifying Capital	—— Р	67.444	P	53,332
Total Risk – Weighted Assets	<u>P</u>	436,269	<u>P</u>	347,932
Capital ratios: Total qualifying capital expressed as a percentage of total risk weighted assets Tier 1 Capital Ratio Total CET 1 Ratio		15.46% 12.45% 12.45%		15.33% 11.75% 11.75%

The foregoing capital ratios comply with the related BSP prescribed ratios.

### 5.2 Internal Capital Adequacy Assessment and Pillar 2 Risk-Weighted Assets

In January 2009, the BSP issued Circular No. 639 on the ICAAP and Supervisory Review Process covering universal and commercial banks on a group-wide basis. As a supplement to BSP Circular No. 538 on the Risk-Based Capital Adequacy Framework, ICAAP sets out the following principles:

- (a) Banks must have a process for assessing capital adequacy relative to their risk profile, operating environment, and strategic/business plans;
- (b) The Bank's ICAAP is the responsibility of the BOD, must be properly documented and approved and with policies and methodologies integrated into banking operations;
- (c) The Bank's ICAAP should address other material risks Pillar 2 risks in addition to those covered by Pillar 1, with risk measurement methodologies linked to the assessment of corresponding capital requirement both on a business-as-usual (BAU) and stressed scenario;
- (d) The minimum CAR prescribed by the BSP after accounting for Pillar 1 and other risks is retained at 10%; and,
- (e) The Bank's ICAAP document must be submitted to the BSP every January 31 of each year, beginning 2011.

The Group submitted its first ICAAP trial document in January 2009. Subsequent revisions to the trial document were made, and likewise submitted in February 2010 and May 2010 following regulatory review and the Group's own process enhancements. Complementing the ICAAP document submissions were dialogues between the BSP and the Group's representatives, the second of which transpired last November 2010 between a BSP panel chaired by the Deputy Governor for Supervision and Examination, and the members of the Parent Company's EXCOM. The Group submitted its final ICAAP document within the deadline set by the BSP. Henceforth up to 2014, the annual submission of an ICAAP document is due every January 31st and every March 31st starting in 2015, as prescribed by the BSP.

The Group identified the following Pillar 2 risks as material to its operations, and consequently set out methodologies to quantify the level of capital that it must hold.

- (a) Credit Risk Concentration The Group has so far limited its analysis to credit risk concentration arising from the uneven sector distribution of the Group's credit exposures. Aside from using a simplified application of the HHI, concentration is estimated using the Comprehensive Concentration Index (CCI). The capital charge is estimated by calculating the change in the Economic Capital (EC) requirement of the credit portfolio as an effect of credit deterioration in the largest industry exposure.
- (b) Interest Rate Risk in the Banking Book (IRRBB) It is the current and prospective negative impact on earnings and capital arising from interest rate shifts. The Group estimates interest rate risk in the banking book as its NII-at-risk, and accordingly deducts the same from regulatory qualifying capital. Stressed IRRBB is calculated by applying the highest observed market volatilities over a determined timeframe.
- (c) Liquidity Risk The Group estimates its liquidity risk under BAU scenario using standard gap analysis. Stressed liquidity risk on the other hand assumes a repeat of a historical liquidity stress, and estimates the impact if the Group were to partially defend its deposits and partially pay-off by drawing from its reserve of liquid assets.
- (d) Information Technology Risk It is the current and prospective negative impact to earnings arising from failure of IT systems and realization of cyber security threats. The Group treats this risk as forming part of Operational Risk.
- (e) Compliance Risk It is the current and prospective negative impact on earnings and capital arising from violation of laws, regulations, ethical standards, and the like. For Business-as-usual scenario, the Group estimates compliance risk charge from historical fines and penalties as the worst-case loss determined via a frequency-severity analysis of each penalty type. The resulting compliance risk charge calculation is likewise directly deducted from earnings.
- (f) Strategic Business Risk It is the current and prospective negative impact on earnings and capital arising from adverse business decisions, improper implementation, and failure to respond to industry changes. The Group treats strategic business risk as a catch-all risk, and expresses its estimate as a cap on additional risk-weighted assets given other risks and the desired level of capital adequacy. The Group maintains that the assessment of strategic risk is embedded in the budget of the Group. Its capital impact therefore on a business-as-usual case is already expressed in the amount of risk projected to be taken on in the forecast years. However, the Group does recognize the need to set up processes that would enable to put a number to the risk incurred by going into specific strategies.
- (g) Reputation Risk From the adoption of a theoretical measure, the Group amended its approach to reputation risk in 2011 by adopting instead a reputation risk monitoring and reporting process, run primarily by its Public Relations Committee. The measurement of reputation risk under stress is folded into the Group's assessment of stressed liquidity risk.

# 6. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

## 6.1 Carrying Amounts and Fair Values by Category

The following table summarizes the carrying amounts and corresponding fair values of financial assets and financial liabilities presented in the statements of financial position.

	Group									
		20	18		2017					
	(	arrying				Carrying				
		Amount	Fa	air Value		<u>Amount</u>	Fair Value			
Fig. 14A										
Financial Assets										
At amortized cost:	Р	440 700	Р	440 700	Р	100 101	Р	100 101		
Cash and cash equivalents Investment securities-net	Р	113,783 88,892	Р	113,783 86,876	Ρ	103,181 59,978	Р	103,181 56,396		
Loans and receivables-net		388,778		401.745		354,205		358,354		
Other resources		985		985		699		699		
Other resources		592,438	-	603,389		518,063		518.630		
At fair value:		332,430		003,363		510,005		310,030		
Investment securities at FVPL		7.570		7.570		7.591		7.591		
Investment securities at FVOCI		21.987		21.987		5.363		5.363		
invostment secunites at 1 vooi		29,557		29,557		12,954		12,954		
		20,007		20,007		12,001		12,001		
	P	621,995	P	632,946	<u>P</u>	531,017	<u>P</u>	531,584		
Financial Liabilities										
At amortized cost:										
Deposit liabilities	P	423,399	P	424,437	Р	388,412	Р	388,528		
Bills payable		56,001		56,001		43,967		43,967		
Bonds payable		53,090		55,281		28,060		29,465		
Subordinated debt		9,986		9,955		9,968		10,299		
Accrued interest										
and other expenses		4,984		4,984		3,929		3,929		
Other liabilities		11,944		11,944		10,516		10,516		
		559,404		562,602		484,852		486,704		
At fair value –						400		400		
Derivative financial liabilities		894		894		483		483		
	P	560,298	<u>P</u>	563,496	<u>P</u>	485,335	<u>P</u>	487,187		

	Parent Company										
		20	)18		2017						
	(	arrying			(	Carrying					
		Amount	F	air Value		Amount	F	air Value			
Financial Assets											
At amortized cost	_		_		-	00.440	_				
Cash and cash equivalents	Р	85,014	P	85,014	Р	83,442	Р	83,442			
Investment securities-net		78,595		76,228		48,141		47,784			
Loans and receivables-net		289,222		299,846		265,753		266,382			
Other resources		871		<u>871</u>		571		571			
		453,702		461,959		397,907		398,179			
At fair value:											
Investment securities at FVPL		6,690		6,690		6,553		6,553			
Investment securities at FVOCI		15,697		15,697		3,439		3,439			
		22,387		22,387		9,992		9,992			
	<u>P</u>	476,089	P	484,346	<u>P</u>	407,899	<u>P</u>	408,171			
Financial Liabilities											
At amortized cost:											
Deposit liabilities	Р	302,410	Р	303,448	Р	288,667	Р	288,783			
Bills payable		48,759		48,759		36,600		36,600			
Bonds payable		53,090		55,281		28,060		29,465			
Subordinated debt		9,986		9,955		9,968		10,299			
Accrued interest				,		-,		,			
and other expenses		3,765		3,765		3,009		3,009			
Other liabilities		8,042		8,042		6,668		6,668			
		426,052		429,250		372,972		374,824			
At fair value –		,		,				,			
Derivative financial liabilities		894		894		483		483			
	Р	426,946	Р	430,144	P	373,455	P	375,307			

Except for investment securities at amortized cost, bonds payable and subordinated debt with fair value disclosed different from their carrying amounts, management considers that the carrying amounts of other financial assets and financial liabilities presented above which are measured at amortized cost, approximate the fair values either because those instruments are short-term in nature or the effect of discounting for those with maturities of more than one year is not material. The fair value information disclosed for the Group's and Parent Company's investment securities at amortized cost and other financial assets and liabilities measured at fair value on a recurring basis are determined based on the procedures and methodologies discussed in Note 7.2.

## 6.2 Offsetting Financial Assets and Financial Liabilities

The following financial assets presented in the statements of financial position at gross amounts are covered by enforceable master netting arrangements and similar arrangements:

		Group										
	Gross amounts recognized in the statements of financial Notes position			s	lated amounts tatements of fi inancial struments			Net amount				
<u>December 31, 2018</u>												
Loans and receivables – Receivable from customers Trading and investment securities – Investment	11	Р	389,073	( P	9,814 )	( P	6,437 )	P	372,822			
securities at amortized cost Other resources –	10		118,449	(	25,438 )		-		93,011			
Margin deposits	15		19		-	(	19 )		-			

		Group									
	Notes	rec the s	es amounts ognized in statements financial position	<u>;</u>	elated amounts statements of f inancial struments			1	Net amount		
December 31, 2017											
Loans and receivables – Receivable from customers Trading and investment securities – Investment securities at amortized	11	Р	352,845	( P	15,799 )	( P	5,356 )	Р	331,690		
cost	10		72,932	(	7,437 )		-		65,495		
Other resources – Margin deposits	15		23		_	(	23)		_		
3						,	-,				
		Parent Company									
	Notes	reco	es amounts ognized in statements financial position	set off in the cial position Collateral received Net amount							
December 31, 2018											
Loans and receivables – Receivable from customers Trading and investment securities – Investment	11	Р	289,940	(P	9,470 )	( P	6,437 )	Р	274,033		
securities at amortized cost	10		100,982	(	25,438 )		-		75,544		
Other resources – Margin deposits	15		19		-	(	19 )		-		
<u>December 31, 2017</u>											
Loans and receivables – Receivable from customers Trading and investment securities – Investment securities at amortized	11	Р	264,631	(P	14,380 )	( P	5,356)	Р	244,895		
cost	10		58,133	(	7,437 )		-		50,696		
Other resources – Margin deposits	15		23		-	(	23 )		-		

The following financial liabilities presented in the statements of financial position at gross amounts are covered by enforceable master netting arrangements and similar agreements:

					Group				
	Notes	Gross amounts recognized in the statements of financial position		<u>s</u>	lated amounts tatements of fi inancial struments	Net amount			
December 31, 2018									
Deposit liabilities Bills payable Other liabilities – Derivative	17 18	Р	423,399 56,001	( P (	9,814 ) 25,438 )	P	-	P	413,585 30,563
financial liabilities	22		894		-	(	862 )		32
December 31, 2017									
Deposit liabilities Bills payable	17 18	Р	388,412 43,967	( P (	15,799 ) 7,437 )	Р	-	Р	372,613 36,530
Other liabilities – Derivative financial liabilities	22		483		-	(	23 )		460

				F	Parent Compan	ıy					
	Notes	Gross amounts recognized in the statements of financial position		Related amounts not set off in the statements of financial position Financial Collateral instruments received					Net amount		
December 31, 2018											
Deposit liabilities Bills payable Other liabilities – Derivative	17 18	Р	302,410 48,759	( P (	9,470 ) 25,438)	P	-		P	292,940 23,321	
financial liabilities	22		894		-	(		19)		875	
December 31, 2017											
Deposit liabilities Bills payable Other liabilities –	17 18	Р	288,667 36,600	( P (	14,380 ) 7,437 )	Р	-		Р	274,287 29,163	
Derivative financial liabilities	22		483		-	(		23 )		460	

For financial assets and financial liabilities subject to enforceable master netting agreements or similar arrangements above, each agreement between the Group and its counterparties allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis. However, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

For purposes of presenting the above information, the related amounts not set-off in the statements of financial position pertains to: (a) hold-out deposits and equity securities which serve as the Group's collateral enhancement for certain loans and receivables; (b) collaterized bills payable under sale and repurchase agreements; and, (c) margin deposits which serve as security for outstanding financial market transactions and other liabilities. The financial instruments that can be set-off are only disclosed to the extent of the amounts of the Group's obligations to counterparties.

#### 7. FAIR VALUE MEASUREMENT AND DISCLOSURES

### 7.1 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value.

The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market value of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Group uses valuation technique, it maximizes the use of observable market data where it is available and rely as little as possible on entity specific estimates. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3. Changes in assumptions could also affect the reported fair value of the financial instruments. The Group uses judgment to select a variety of valuation techniques and to make assumptions that are mainly based on market conditions existing at the end of each reporting period.

#### 7.2 Financial Instruments Measured at Fair Value

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the statements of financial position on a recurring basis as of December 31, 2018 and 2017.

		Group												
		Level 1		Level 2		·	Level 3			Total				
2018: Financial assets at FVPL:														
Government securities Corporate debt	Р	3,511	Р	-		Р	-		Р	3,511				
securities Equity securities Derivative assets		1,660 675		-	1,724		-			1,660 675 1,724				
Denvative assets		5,846			1,724		-			7,570				
Financial assets at FVOCI –														
Equity securities Government		2,045			427		3	3,989		6,461				
securities  Corporate debt		15,138		-			-			15,138				
securities		388								388				
		17,571			427		3	3,989		21,987				
Total Resources at Fair Value	<u>P</u>	23,417	<u>P</u>		2,151	<u>P</u>	3	3 <u>,989</u>	<u>P</u>	29,557				
Derivative liabilities	<u>P</u>		<u>P</u>		894	<u>P</u>	-		<u>P</u>	894				

		Grou	up			
	Level 1	Level 2	Level 3	Total		
2017: Financial assets at FVPL:						
Government securities Corporate debt	P 4,386	Р -	Р -	P 4,386		
securities	462	-	-	462		
Equity securities Derivative assets	1,081 29	1,090	543	1,624 1,11 <u>9</u>		
Delivative decete	5,958	1,090	543	7,591		
Financial assets at FVOCI –	3,330	1,000	040	7,001		
Equity securities	3,456	197	1,710	<u>5,363</u>		
Total Resources at Fair Value	<u>P 9,414</u>	<u>P 1,287</u>	P 2,253	<u>P 12,954</u>		
Derivative liabilities	<u>P - </u>	<u>P 483</u>	<u>P - </u>	<u>P 483</u>		
	Level 1	Parent C	Company Level 3			
	Level I	Level 2	Level 3	Total		
2018: Financial assets at FVPL:						
Government securities Corporate debt	P 3,419	Р -	Р -	P 3,419		
securities Derivative assets	1,547	- 1,724	<u>-</u>	1,547 1,724		
	4,966	1,724	-	6,690		
Financial assets						
at FVOCI - Equity securities	1,475	255	1,946	3,676		
Government securities	12,021	-	- -	12,021		
	13,496	255	1,946	15,697		
Total Resources at Fair Value	P 18,462	P 1,979	P 1,946	P 22,387		
Derivative liabilities	Р -	P 894	Р -	P 894		
2017: Financial assets at FVPL: Government						
securities Corporate debt	P 4,289	Р -	Р -	P 4,289		
securities	455	-	- 540	455		
Equity securities Derivative assets	147 	1,090	543 	690 1,11 <u>9</u>		
	4,920	1,090	543	6,553		
Financial assets at FVOCI –	1 704	107	4 404	0.400		
Equity securities	1,761	197	1,481	3,439		
Total Resources at Fair Value	<u>P 6,681</u>	<u>P 1,287</u>	<u>P 2,024</u>	<u>P 9,992</u>		
Derivative liabilities	<u>P - </u>	<u>P 483</u>	<u>P -                                   </u>	<u>P 483</u>		

Described below are the information about how the fair values of the Group's classes of financial assets and financial liabilities were determined.

#### (a) Government and Corporate Debt Securities

The fair value of the Group's government and corporate debt securities are categorized within Level 1 of the fair value hierarchy.

In 2018, fair values of peso-denominated government debt securities issued by the Philippine government, are determined based on the reference price per Bloomberg which used Bloomberg Valuation Service (BVAL). These BVAL reference rates are computed based on the weighted price derived using an approach based on a combined sequence of proprietary BVAL algorithms of direct observations or observed comparables. In 2017, fair value is determined to be the reference price per PDEx which had been based on price quoted or actually dealt in an active market. For other quoted debt securities, fair value is determined to be the current mid-price, which is computed as the average of ask and bid prices as appearing on Bloomberg.

#### b) Equity Securities

The fair values of equity securities classified as financial assets at FVPL and FVOCI as of December 31, 2018 and 2017 were valued based on their market prices quoted in the PSE at the end of each reporting period; hence, categorized within Level 1.

Level 2 category includes the Group's investments in proprietary club shares as their prices are not derived from a market considered as active due to lack of trading activities among market participants at the end of each reporting period.

For equity securities which are not traded in an active market and with fair value categorized within Level 3, their fair value is determined through valuation techniques such as market-based approach (price-to-book value method) using current market values of comparable listed entities, discounted cash flow method, net asset value method, or dividend discounted model.

The price-to-book value method use to value a certain equity security of the Parent Company uses the price-to-book ratio of comparable listed entities as multiple in determining the fair value adjusted by a certain valuation discount. The price-to-book ratio used in the fair value measurement as of December 31, 2018 and 2017 ranges from 0.620:1 to 2.110:1 and from 0.578:1 to 2.290:1, respectively. Increase or decrease in the price-to-book ratio and net asset value would result in higher or lower fair values, all else equal.

For a certain preferred equity security, the Group has used the discounted cash flow method applying a discount rate of 6.28% to determine the present value of future cash flows from dividends or redemption expected to be received from the instrument

A reconciliation of the carrying amounts of Level 3 equity securities at the beginning and end of 2018 and 2017 is shown below.

				Group		
		Financial Assets at FVOCI	A	nancial ssets at FVPL	Total	
2018:						
Balance at beginning of year Additions Reclassification	Р	1,710 2,000 543	P (	543 - 543 )	Р	2,253 2,000
Fair value losses-net	(	264 )	1	-	(	264 )
Balance at end of year	<u>P</u>	3,989	<u>P</u>		<u>P</u>	3,989
2017:						
Balance at beginning of year Fair value losses	P (	1,744 34 )	P (	586 43 )	P (	2,330 77 )
Balance at end of year	<u>P</u>	1,710	<u>P</u>	543	<u>P</u>	2,253
			Paren	t Company		
		Financial Assets at FVOCI	Fi A	nancial ssets at FVPL		Total
2018:						
Balance at beginning of year Reclassifications	P	1,481 543	P (	543 543 )	P	2,024
Fair value losses-net	(	78 )		-	(	78 )
Balance at end of year	<u>P</u>	1,946	<u>P</u>		<u>P</u>	1,946
2017:						
Balance at beginning of year Fair value losses	P (	1,515 34 )	P (	586 43 )	P (	2,101 77 )
Balance at end of year	<u>P</u>	1,481	<u>P</u>	543	<u>P</u>	2,024

As permitted by the transitional provisions under PFRS 9, the Parent Company has reclassified by designation at January 1, 2018 certain private equity securities with fair value of P543 from FVPL category as of December 31, 2017 to FVOCI [see Note 2.2(a)].

There were neither transfers between the levels of the fair value hierarchy nor gains or losses recognized in the statements of profit or loss for Level 3 financial assets in 2018 and 2017.

## (c) Derivative Assets and Liabilities

The fair value of the Group's derivative assets categorized within Level 1 is determined directly based on published price quotation available in Bloomberg for an identical instrument in an active market at the end of each of the reporting period.

On the other hand, the fair values of certain derivative financial assets and liabilities categorized within Level 2 were determined through valuation techniques using net present value computation which makes use of the streams of cash flows related to the derivative financial instruments such as interest rate swaps and currency swaps.

## 7.3 Financial Instruments Measured at Amortized Cost for Which Fair Value is Disclosed

The table below summarizes the fair value hierarchy of the Group's and Parent Company's financial assets and financial liabilities which are not measured at fair value in the statements of financial position but for which fair value is disclosed.

		Group									
		Level 1		Level 2		Level 3		Total			
2018:											
Financial Assets:											
Cash and other											
cash items	Р	17,392	Р	-	Р	-	Р	17,392			
Due from BSP Due from		56,495		-		-		56,495			
other banks		20,342		-		_		20,342			
Loans arising from		-,-						-,-			
reverse repurcha	ase										
agreements Investment securit	ioo	10,032		-		-		10,032			
at amortized cos		86,876		_		_		86,876			
Loans and	,,	00,070						00,070			
receivables-net		-		-		401,745		401,745			
Other resources	_					985		985			
	P	191,137	P		P	402,730	P	593,867			
Financial Liabilities:											
Deposit liabilities	Р	-	Р	-	Р	424,437	Р	424,437			
Bills payable		-		-		56,001		56,001			
Bonds payable		-		55,281		-		55,281			
Subordinated debt Accrued interest ar		-		9,955		-		9,955			
other expenses	IU	_		_		4,984		4,984			
						.,,,,,		.,			
Other liabilities						11,944		11,944			
	Р	-	Р	65,236	Р	497,366	Р	562,602			
2017: Financial Assets:											
Cash and other											
cash items	Р	14,693	Р	-	Р	-	Р	14,693			
Due from BSP		58,801		-		-		58,801			
Due from		10.010						10.010			
other banks Loans arising from		19,818		-		-		19,818			
reverse repurcha	ase										
agreements		9,831		-		-		9,831			
Investment securit											
at amortized cos	st	56,396		-		-		56,396			
Loans and receivables-net		_		_		358,354		358,354			
Other resources				<u> </u>		699		699			
	<u>P</u>	159,539	<u>P</u>		<u>P</u>	359,053	<u>P</u>	518,592			

		G	roup	
-	Level 1	Level 2	Level 3	Total
Financial Liabilities:		D	D 000 505	D 200 55
Deposit liabilities F	-	Р -	P 388,528	P 388,528
Bills payable	-	- 00 405	43,967	43,967
Bonds payable	-	29,465	-	29,465
Subordinated debt	-	10,299	-	10,299
Accrued interest and			0.000	0.000
other expenses	-	-	3,929	3,929
Other liabilities _			10,516	10,516
1	<u> </u>	P 39,764	<u>P 446,940</u>	P 486,704
_		Parent (	Company	
-	Level 1	Level 2	Level 3	Total
2018:				
Financial Assets:				
Cash and other		_	_	
	12,225	P -	Р -	P 12,225
Due from BSP	39,847	-	-	39,847
Due from				
other banks	19,420	-	-	19,420
Loans arising from				
reverse repurchase				4.000
agreements	4,000	-	-	4,000
Investment securitie				70.006
at amortized cost	76,228	-	-	76,228
Loans and				
receivables-net	-	-	299,846	299,846
Other resources			871	871
ļ	P 151,720	Р -	P 300,717	P 452,437
Financial Liabilities:				
Deposit liabilities	P -	P -	P 303,448	P 303,448
Bills payable	-	-	48,759	48,759
Bonds payable	-	55,281	-	55,281
Subordinated debt	-	9,955	-	9,955
Accrued interest and	t			
other expenses	-	-	3,765	3,765
Other liabilities _	-		8,042	8,042
	Р -	P 65,236	P 364,014	P 429,250
-		1 00,200	1 004,014	1 -120,200
2017:				
Financial Assets:				
Cash and other	10.415	D	D	D 10.41E
	10,415	Р -	Р -	P 10,415
Due from BSP Due from	47,186	-	-	47,186
	10.000			10.000
other banks	18,368	-	-	18,368
Loans arising from	_			
reverse repurchas				7.405
agreements	7,435	-	-	7,435
Investment securitie at amortized cost		-	-	47,784
				, -
Loans and			000 000	202.000
receivables-net	-	-	266,382	266,382
Other resources			571	571
1	131,188	<u>P - </u>	P 266,953	P 398,141
_				

		Parent Company										
_		Level 1		Level 2		Level 3	Total					
Financial Liabilities:	D		Б		Б	000 700	Б	000 700				
Deposit liabilities	Ρ	-	Р	-	Р	288,783	Р	288,783				
Bills payable		-		-		36,600		36,600				
Bonds payable		-		29,465		-		29,465				
Subordinated debt		-		10,299		-		10,299				
Accrued interest ar	nd											
other expenses		-		-		3,009		3,009				
Other liabilities						6,668		6,668				
	<u>P</u>		<u>P</u>	39,764	<u>P</u>	335,060	<u>P</u>	374,824				

The following are the methods used to determine the fair value of financial assets and financial liabilities not presented in the statements of financial position at their fair values:

### (a) Due from BSP and Other Banks, and Loans and Receivables Arising from Reverse Repurchase Agreements

Due from BSP pertains to deposits made to the BSP for clearing and reserve requirements, overnight and term deposit facilities, while loans and receivables arising from reverse repurchase agreements pertain to loans and receivables from BSP arising from overnight lending from excess liquidity. Due from other banks includes items in the course of collection. The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest-bearing deposits is based on the discounted cash flows using prevailing money market interest rates for debt with similar credit risk and remaining maturity, which for short-term deposits approximate the nominal value.

#### (b) Investment Securities at Amortized Cost

The fair value of investment securities at amortized cost consisting of government securities and corporate debt securities is determined based on reference prices appearing in Bloomberg in 2018 and as published in PDEx in 2017 as discussed more fully in Note 7.2(a).

#### (c) Deposits Liabilities and Borrowings

The estimated fair value of demand deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand. The estimated fair value of long-term fixed interest-bearing deposits and other borrowings without quoted market price is based on discounted cash flows using interest rates for new debts with similar remaining maturity. The Level 2 fair value of bonds payable and subordinated debt is determined based on the average of ask and bid prices as appearing on Bloomberg. For bills payable categorized within Level 3, fair value is determined based on their discounted amount of estimated future cash flows expected to be received or paid, or based on their cost which management estimates to approximate their fair values.

### (d) Other Resources and Other Liabilities

Due to their short duration, the carrying amounts of other resources and liabilities in the statements of financial position are considered to be reasonable approximation of their fair values.

### 7.4 Fair Value Disclosures for Investment Properties Carried at Cost

The total estimated fair values of the investment properties amounted to P5,298 and P4,940 in the Group's financial statements and P6,267 and P6,161 in the Parent Company's financial statements as of December 31, 2018 and 2017, respectively (see Note 14.3). The fair value hierarchy of these properties as of December 31, 2018 and 2017 is categorized as Level 3.

The fair values of the Group's and Parent Company's investment properties were determined based on the following approaches:

### (a) Fair Value Measurement for Land

The Level 2 fair value of land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations as determined by an independent appraiser. Under this approach, when sales prices and/or actual sales transaction of comparable land in close proximity are used in the valuation of the subject property with no adjustment on the price, fair value is included in Level 2.

On the other hand, if the observable and recent prices of the reference properties were adjusted for differences in key attributes such as property size, location and zoning, and accessibility, or any physical or legal restrictions on the use of the property, the fair value will be categorized as Level 3. The most significant input into this valuation approach is the price per square feet, hence, the higher the price per square feet, the higher the fair value.

## (b) Fair Value Measurement for Buildings

The Level 3 fair value of the buildings was determined using the cost approach that reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

There has been no change in the valuation techniques for investment properties in both years.

### 8. SEGMENT INFORMATION

### 8.1 Business Segments

The Group's operating businesses are managed separately according to the nature of services provided (primary segments) and the different geographical markets served (secondary segments) with a segment representing a strategic business unit. The Group's business segments follow:

- (a) Retail principally handles the business centers offering a wide range of consumer banking products and services. Products offered include individual customer's deposits, credit cards, home and mortgage loans, auto, personal and microfinance loans, overdraft facilities, payment remittances and foreign exchange transactions. It also upsells bank products [unit investment trust funds (UITFs), etc.] and cross-sells bancassurance products. This segment includes portfolios of RSB, Rizal Microbank, and RBSC.
- (b) Corporate principally handles loans and other credit facilities and deposit and current accounts for corporate, small and medium enterprises and institutional customers. This segment includes portfolio of RLFC.
- (c) Treasury principally provides money market, trading and treasury services, as well as the management of the Group's funding operations by use of treasury bills, government securities and placements and acceptances with other banks, through treasury and wholesale banking.
- (d) Others consists of other subsidiaries except for RSB, Rizal Microbank, and RBSC which are presented as part of Retail, and RLFC which is presented under Corporate.

These segments are the basis on which the Group reports its primary segment information. Other operations of the Group comprise the operations and financial control groups. Transactions between segments are conducted at estimated market rates on an arm's length basis.

Segment revenues and expenses that are directly attributable to primary business segment and the relevant portions of the Group's revenues and expenses that can be allocated to that business segment are accordingly reflected as revenues and expenses of that business segment.

For secondary segments, revenues and expenses are attributed to geographic areas based on the location of the resources producing the revenues, and in which location the expenses are incurred.

There were no changes in the Group's operating segments in 2018 and 2017.

## 8.2 Analysis of Primary Segment Information

Primary segment information (by business segment) on a consolidated basis as of and for the years ended December 31, 2018, 2017 and 2016 follow:

	Retail	Corporate	Treasury	Others	Total
2018:					
Revenues					
From external customers Interest income	P 24,744	P 22,873	P 4,711	P 126	P 52,454
Interest income Interest expense	( 7,788)	,	,		- , -
Net interest income	16,956	9,071	1,533	114	27,674
Non-interest income	4,249	2,625	1,228	837	8,939
	21,205	11,696	2,761	951	36,613
Intersegment revenues Interest income		3,165		6	3,171
Non-interest income	531	3,100	-	-	531
Non interest income	531	3,165		6	3,702
Total net revenues			2.761	957	
iotal net revenues	21,736	14,861	2,761	957	40,315
Expenses Operating expenses excluding depreciation					
and amortization	13,467	2,793	625	279	17,164
Depreciation and amortization	762	416	14	4	1,196
	14,229	3,209	639	283	18,360
Segment operating income	<u>P 7,507</u>	P 11,652	P 2,122	<u>P 674</u>	P 21,955
Total resources and liabilities					
Total resources	P 149,800	P 272,160	P 109,199	P 5,957	<u>P 537,116</u>
Total liabilities	P 418,787	<u>P 147,709</u>	P 14,703	P 1,685	P 582,884
2017: Revenues From external customers			_		
Interest income	P 19,692	- 1	P 3,398		P 38,296
Interest expense Net interest income	( <u>4,262</u> ) 15,430	( <u>9,464</u> ) 5,698	( <u>2,161</u> 1,237	) (	( <u>15,890</u> ) 22,406
Non-interest income	3,962	2,660	1,738	1,388	9,748
	19,392	8,358	2,975	1,429	32,154
Intersegment revenues Interest income	-	2,892	-	7	2,899
Non-interest income	<u>499</u> 499	2,892			<u>499</u> 3,398
	433				
Total net revenues	19,891	11,250	2,975	1,436	35,552

	Retail	Corporate	Treasury	Others	Total	
Expenses Operating expenses						
excluding depreciation and amortization	12,233	2,302	551	284	15,370	
Depreciation and amortization	828	425	13	5	1,271	
	13,061	2,727	564	289	16,641	
Segment operating income	P 6,830	P 8,523	P 2,411	<u>P 1,147</u>	<u>P 18,911</u>	
Total resources and liabilities						
Total resources	<u>P 136,979</u>	<u>P 266,519</u>	<u>P 83,728</u>	<u>P 5,355</u>	<u>P 492,581</u>	
Total liabilities	<u>P 402,961</u>	<u>P 190,891</u>	<u>P 20,692</u>	<u>P 713</u>	<u>P 615,257</u>	
2016: Revenues From external customers						
Interest income Interest expense	P 17,075 ( 3,199)	P 13,416 (7,799)	P 16,537 (5,976)	P 34	P 47,062 ( 16,977)	
Net interest income Non-interest income	13,876 3,636	5,617 1,748	10,561 1,960	31	30,085	
Non-interest income	17,512	7,365	12,521	1,231	38,629	
Intersegment revenues Interest income	-	2,235	-	4	2,239	
Non-interest income	<u>460</u> - 460	2,235		4	<u>460</u> <u>2,699</u>	
Total net revenues	17,972	9,600	12,521	1,235	41,328	
Expenses Operating expenses excluding depreciation						
and amortization  Depreciation and	P 11,264	P 1,965	P 546	P 749	P 14,524	
amortization	800	359	9	7	<u>1,175</u>	
	12,064	2,324	<u>555</u>	756	<u>15,699</u>	
Segment operating income	<u>P 5,908</u>	<u>P 7,276</u>	<u>P 11,966</u>	<u>P 479</u>	P 25,629	
Total resources and liabilities						
Total resources	P 122,900	P 235,070	P 98,302	<u>P 5,048</u>	P 461,320	
Total liabilities	P 363,581	P 162,314	<u>P 28,297</u>	<u>P 709</u>	<u>P 544,901</u>	

## 8.3 Reconciliation

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

		2018		2017	2016		
Revenue							
Total segment revenues	Р	40,315	Р	35,552	Р	41,328	
Unallocated income	(	9,928 )	(	6,844)	(	15,620 )	
Elimination of intersegment	,	0.000 \	,	0.507.	,	0.000	
revenues	(	3,893 )	(	3,587)	(	<u>2,886</u> )	
Net revenues as reported in profit or loss	<u>P</u>	26,494	<u>P</u>	25,121	<u>P</u>	22,822	
Profit or loss							
Total segment operating income	Р	21,955	Р	18,911	Р	25,629	
Unallocated profit	(	13,932)	(	11,203)	(	19,186)	
Elimination of intersegment							
profit	(	3,702)	(	3,398)	(	2,700)	
Group net profit as reported							
in profit or loss	Р	4,321	Р	4,310	Р	3,743	
in profit of 1033	_	7,021		4,510		3,743	
Resources							
Total segment resources	P	537,116	Р	492,581	Р	461,320	
Unallocated assets		110,252		63,355		62,310	
Elimination of intersegment							
assets	(	<u>2,773</u> )	(	2,061)	(	2,417)	
Total resources	Р	644,595	Р	553,875	Р	521,213	
						<u> </u>	
Liabilities							
Total segment liabilities	P	582,884	, P	615,257	P	554,901	
Unallocated liabilities	(	16,686 )	(	126,235)	(	93,423)	
Elimination of intersegment liabilities	,	2.773 )	,	2,061)	,	2 /10 \	
liduliities	ι	<u> </u>	·	2,001)	(	2,418)	
Total liabilities	P	563,425	<u>P</u>	486,961	<u>P</u>	459,060	

# 8.4 Analysis of Secondary Segment Information

Secondary information (by geographical locations) as of and for the years ended December 31, 2018, 2017 and 2016 follow:

2018:	<u>Philippines</u>	Asia and <u>Europe</u>	Total	
Statement of profit or loss				
Total income Total expenses	P 36,930 32,580	P 9 38	P 36,939 32,618	
Net profit (loss)	P 4,350	( <u>P 29</u> )	P 4,321	
Statement of financial position				
Total resources	P 644,451	P 144	P 644,595	
Total liabilities	P 563,355	<u>P 70</u>	P 563,425	
Other segment information				
Depreciation and amortization	P 1,821	<u>P -                                   </u>	P 1,821	

	_	Philippines	(	United States		Asia & Europe		Total
2017:								
Statement of profit or loss								
Total income Total expenses	P 	32,212 27,877	P 	-	P 	6 31	P —	32,218 27,908
Net profit (loss)	<u>P</u>	4,335	<u>P</u>		( <u>P</u>	<u>25</u> )	<u>P</u>	4,310
Statement of financial position								
Total resources	<u>P</u>	553,731	<u>P</u>	1	<u>P</u>	143	<u>P</u>	553,875
Total liabilities	<u>P</u>	486,889	<u>P</u>	1	<u>P</u>	71	<u>P</u>	486,961
Other segment information – Depreciation and amortization	<u>P</u>	1,930	<u>P</u>		<u>P</u>		<u>P</u>	1,930
2016:								
Statement of profit or loss								
Total income Total expenses	P —	30,225 26,306	P —	- 2	P —	28 75	P —	30,253 26,383
Net profit (loss)	<u>P</u>	3,919	( <u>P</u>	2	) ( <u>P</u>	<u>47</u> )	<u>P</u>	3,870
Statement of financial position								
Total resources	<u>P</u>	521,018	<u>P</u>	1	<u>P</u>	174	<u>P</u>	521,193
Total liabilities	<u>P</u>	458,967	<u>P</u>		<u>P</u>	93	<u>P</u>	459,060
Other segment information – Depreciation and amortization	Р	1,766	Р	_	D		P	1,766
arriortization		1,700						1,700

## 9. CASH AND CASH EQUIVALENTS

The components of Cash and Cash Equivalents follow:

		Group			Parent Company			
	2018		2017		2018		2017	
Cash and other cash items Due from BSP Due from other banks Loans arising from reverse repurchase	P	17,392 56,495 20,342	Р	14,693 58,801 19,818	P	12,225 39,847 19,420	Р	10,415 47,186 18,368
agreements		10,032		9,831		4,000		7,435
Interbank loans receivables (see Note 11)		9,522		38		9,522		38
	P	113,783	<u>P</u>	103,181	<u>P</u>	85,014	<u>P</u>	83,442

Cash consists primarily of funds in the form of Philippine currency notes and coins, and includes foreign currencies acceptable to form part of the international reserves in the Group's vault and those in the possession of tellers, including ATMs. Other cash items include cash items other than currency and coins on hand, such as checks drawn on other banks or other branches after the clearing cut-off time until the close of the regular banking hours.

Due from BSP represents the aggregate balance of deposit accounts maintained with the BSP primarily to meet reserve requirements (see Note 17), to serve as clearing account for interbank claims and to comply with existing trust regulations. Due from BSP also includes Overnight Deposit and Term Deposit Accounts. The balance of Overnight Deposit amounted to P8 and P2,017 for the Group as of December 31, 2018 and 2017, respectively, while the Parent Company has no such deposits at the end of both years. In addition, Term Deposit Accounts amounted to P5,000 and P200 for the Group, and nil and P200 for the Parent Company as of December 31, 2018 and 2017, respectively.

Overnight deposit bears interest of 3.0% in 2018, and 2.5% in 2017 and 2016, while term deposit account earns interest of 4.2%, 3.4%, and 3.3% in 2018, 2017 and 2016, respectively.

The balance of Due from Other Banks account represents regular deposits with the following:

		Group				Parent Company				
		2018		2017		2018		2017		
Foreign banks Local banks	P	18,843 1,499	P	17,724 2,094	P	18,708 712	P ——	17,284 1,084		
	<u>P</u>	20,342	<u>P</u>	19,818	<u>P</u>	19,420	<u>P</u>	18,368		

The breakdown of Due from Other Banks account by currency is shown below.

		Group				Parent Company				
		2018		2017		2018		2017		
Foreign currencies Philippine peso	P	19,470 872	P	17,922 1,896	P	19,009 411	P 	17,839 529		
	<u>P</u>	20,342	<u>P</u>	19,818	<u>P</u>	19,420	<u>P</u>	18,368		

Interest rates per annum on these deposits in other banks range from 0.00% to 2.50% in 2018, from 0.00% to 1.20% in 2017, and from 0.35% to 1.00% in 2016.

The Group has loans from BSP as of December 31, 2018 and 2017 arising from overnight lending from excess liquidity which earn effective interest of 3.00% to 4.50% in 2018 and 3.50% in 2017. These loans normally mature within 30 days. Interest income earned from these financial assets is presented under Interest Income account in the statements of profit or loss.

## 10. TRADING AND INVESTMENT SECURITIES

This account is comprised of:

		Group				Parent Company				
	2018		_	2017		2018		2017		
Financial assets at FVPL Financial assets at FVOCI Investment securities	Р	7,570 21,987	Р	7,591 5,363	P	6,690 15,697	Р	6,553 3,439		
at amortized cost		88,892		59,978	_	78,595		48,141		
	P	118,449	<u>P</u>	72,932	P	100,982	<u>P</u>	58,133		

## 10.1 Financial Assets at Fair Value Through Profit or Loss

Financial assets at FVPL is composed of the following:

		Group				Parent Company				
		2018		2017		2018	2017			
Government securities Corporate debt securities Equity securities Derivative financial assets	P	3,511 1,660 675 1,724	P	4,386 462 1,624 1,119	P	3,419 1,547 - 1,724	P	4,289 455 690 1,119		
	<u>P</u>	7,570	<u>P</u>	7,591	<u>P</u>	6,690	<u>P</u>	6,553		

The carrying amounts of financial assets at FVPL are classified as follows:

		Group				Parent Company				
		2018		2017		2018		2017		
Held-for-trading Designated as at FVPL	P	5,171 675	Р	4,848 1,624	P	4,966	Р	4,744 690		
Derivative financial assets		1,724		1,119		1,724		1,119		
	Р	7,570	Р	7,591	Р	6,690	Р	6,553		

Equity securities are composed of listed shares of stock traded at the PSE and shares of stock designated as at FVPL. There were no dividend income earned on these equity securities in 2018, 2017 and 2016.

Upon adoption of PFRS 9 at January 1, 2018, certain equity securities with carrying amount of P845 and debt securities with carrying amount of P105 were reclassified by the Group from financial assets at FVPL to FVOCI category. These include equity securities amounting to P543 reclassified by the Parent Company [see Note 2.2(a)] and Note 10.2. Also, certain debt securities of the Parent Company with carrying amount of P51 were reclassified from FVPL to amortized cost [see Note 2.2(a)] and Note 10.3.

Treasury bills and other debt securities issued by the government and other private corporations earn annual interest as follows:

	2018	2017	2016
Peso denominated	3.25%-8.13%	2.13%-8.75%	1.63%-12.13%
Foreign currency denominated	2.05%-11.63%	2.95%-10.63%	1.30%-11.63%

Derivative instruments used by the Group include foreign currency short-term forwards, cross-currency swaps, debt warrants and options. Foreign currency forwards represent commitments to purchase/sell on a future date at a specific exchange rate. Foreign currency short-term swaps are simultaneous foreign currency spot and forward deals with tenor of one year.

Debt warrants attached to the bonds and other debt securities allows the Group to purchase additional debt securities from the same contracting issuer at the same price and yield as the initial purchased security. Option is a derivative financial instrument that specifies a contract between two parties for a future transaction on an asset at a reference price.

The aggregate contractual or notional amount of derivative financial instruments and the aggregative fair values of derivative financial assets and financial liabilities as of December 31 both in the Group's and Parent Company's financial statements are shown below.

	Notional			Fair Values				
	A	mount		Assets		Liabilities		
2018:								
Currency swaps and forwards Interest rate swaps and futures Debt warrants Options Credit default swap	Р	67,420 35,378 5,531 1,240 946	Р	1,376 309 17 3 19	Р	567 305 - 22		
	P	110,515	P	1,724	Р	894		
2017:								
Currency swaps and forwards Interest rate swaps and futures Debt warrants Options Credit default swap	P	51,060 26,999 6,250 3,718 25	P	911 174 29 5	P	402 80 - 1		
	<u>P</u>	88,052	<u>P</u>	1,119	<u>P</u>	483		

Derivative liabilities amounting to P894 and P483 as of December 31, 2018 and 2017, respectively, are shown as Derivative financial liabilities as part of Other Liabilities account in the statements of financial position (see Note 22). The significant portion of such derivative liabilities have maturity periods of less than a year.

Other information about the fair value measurement of the Group's and Parent Company's financial assets at FVPL are presented in Note 7.2.

#### 10.2 Financial Assets at Fair Value Through Other Comprehensive Income

Financial assets at FVOCI as of December 31, 2018 and 2017 consist of:

		Group				Parent Company				
	2018			2017		2018		2017		
Quoted equity securities Unquoted equity securities Government debt securities Corporate debt securities	P	2,472 P 3,989 15,138 388	P 	3,653 1,710 -	P 1,730 1,946 12,021		P	1,958 1,481 -		
	<u>P</u>	21,987	<u>P</u>	5,363	P	15,697	<u>P</u>	3,439		

The Group has designated the above local equity securities as at FVOCI because they are held for long-term investments and are neither held-for-trading nor designated as at FVPL. Unquoted equity securities include golf club shares and investments in non-marketable equity securities of private companies.

The Group and the Parent Company made reclassifications of certain equity and debt securities from financial assets at FVPL to FVOCI category at January 1, 2018 [see Note 2.2(a)] and Note 10.1. In addition, debt securities with fair value of P310 were reclassified from investment securities at amortized cost to FVOCI [see Note 2.2(a)] and Note 10.3.

Included in the carrying amount of the Group's financial assets at FVOCI as of December 31, 2018 and 2017 are unquoted equity securities with fair value of P3,989 and P1,710, respectively, determined using the net asset value, dividend discounted model, discounted cash flow method, or a market-based approach (price-to-book value method), hence, categorized under Level 3 of the fair value hierarchy (see Note 7.2). These unquoted equity securities include investments of the Parent Company with fair value of P1,946 and P1,481 as of December 31, 2018 and 2017, respectively.

The fair value changes of equity securities classified as at FVOCI and held by the Group as of December 31, 2017 are recognized as an adjustment in other comprehensive income and presented in the statements of comprehensive income under items that will not be reclassified subsequently to profit or loss (see Note 10.5). Effective January 1, 2018, the Group acquires and holds corporate debt securities under its financial assets at FVOCI category. Similar with equity securities, fair value gains or losses arising from these securities are recognized in other comprehensive income. However, gains or losses are reclassified to profit or loss upon disposal.

As a result of the Group's disposal of certain equity securities classified as at FVOCI, the related fair value gain of P4 in 2017 and P3 in 2016 recognized in other comprehensive income prior to the year of disposal was transferred from Revaluation Reserves to Surplus account during those years. There were no disposal of equity securities classified as at FVOCI in 2018.

In 2018, 2017 and 2016, dividends on these equity securities were recognized amounting to P189, P234 and P449 by the Group and, P187, P196 and P307 by the Parent Company, respectively, which are included as part of Miscellaneous income under the Other Operating Income account in the statements of profit or loss (see Note 25.1).

#### 10.3 Investment Securities at Amortized Cost

Investment securities at amortized cost as of December 31, 2018 and 2017 consist of:

		Group				Parent Company			
		2018		2017		2018	_	2017	
Government securities Corporate debt securities	P	66,084 22,943 89,027	P	39,044 21,024 60,068	P	57,384 21,237 78,621	P	29,379 18,762 48,141	
Allowance for impairment	(	135)	(	90)	(	26)			
	P	88,892	<u>P</u>	59,978	P	78,595	<u>P</u>	48,141	

The breakdown of these investment securities at amortized cost by currency is shown below.

		Group				Parent Company				
		2018		<b>2018</b> 2017		2017	2018			2017
Philippine peso Foreign currencies	P	15,668 73,224	P	9,934 50,044	P 9,634 68,961		P —	2,634 45,507		
	<u>P</u>	88,892	<u>P</u>	59,978	<u>P</u>	78,595	<u>P</u>	48,141		

Interest rates per annum on government securities and corporate debt securities range from 3.63% to 8.00% in 2018, 2.13% to 8.60% in 2017 and 2.13% to 8.44% in 2016 for peso denominated securities, and 1.63% to 10.63% in 2018, 1.63% to 10.63% in 2017 and 1.40% to 10.63% in 2016 for foreign currency-denominated securities.

Upon adoption of PFRS 9 at January 1, 2018, certain debt securities of the Parent Company with carrying amount of P51 were reclassified from financial assets at FVPL to amortized cost [(see Note 2.2(a)] and Note 10.1. In addition, debt securities with fair value of P310 were reclassified from investment securities at amortized cost to FVOCI [see Note 2.2(a)] and Note 10.2.

In December 2018, the Parent Company disposed of certain US dollar-denominated bonds under its HTC portfolio with aggregate carrying amount of P3,113, resulting in net gains amounting to P69. The disposal was made in order to maintain adequate liquidity buffer for the expected cash outflows for loan drawdowns. In 2017, the Parent Company also disposed from its HTC portfolio certain peso and US dollar-denominated bonds with aggregate carrying amount of P22,279 which resulted in net gains of P684. The disposal was made to ensure the Parent Company's continuing regulatory compliance with the required minimum CET 1 ratio.

Management had assessed that the disposals of the investment securities under the HTC portfolio during those periods are consistent with the Group's HTC business model with the objective of collecting contractual cash flows and have qualified under the permitted sale events set forth in the Group's business model in managing financial assets manual and the requirements of PFRS 9 and BSP Circular 708.

The above disposals of investment securities were approved by the Executive Committee of the Parent Company in compliance with the documentation requirements of the BSP.

The Group and the Parent Company recognized ECL on investment securities at amortized cost amounting to P24 and P15, respectively, in 2018 (see Note 16).

Certain government securities are deposited with the BSP as security for the Group's faithful compliance with its fiduciary obligations in connection with its trust operations (see Note 27).

As of December 31, 2018 and 2017, investment securities of both the Group and the Parent Company with an aggregate amortized cost of P25,438 and P7,437, respectively, were pledged as collaterals for bills payable under repurchase agreements (see Note 18).

## 10.4 Interest Income from Trading and Investment Securities

Interest income from trading and investment securities recognized by the Group and Parent Company in 2018, 2017 and 2016 are shown below.

	2018			<b>Group</b> 2017	2016	
Debt securities at FVPL Debt securities at FVOCI	Р	441 136	Р	293	Р	938
Debt securities at amortized cost		2,826		2,137		2,331
	<u>P</u>	3,403	<u>P</u>	2,430	<u>P</u>	3,269
		2018	Pare	ent Company 2017		2016
Debt securities at FVPL	Р	338	Р	203	Р	931
Debt securities at FVOCI Debt securities at amortized cost		113 2,359		- 1,752		1,996
	<u>P</u>	2,810	<u>P</u>	1,955	<u>P</u>	2,927

# 10.5 Trading and Securities Gains (Losses)

The Group and the Parent Company recognized trading and securities gains (losses) in its trading or disposals of investment securities, including their fair value changes, in 2018, 2017, and 2016 as follows:

	Group							
	2	018		2017			2016	
Profit or loss: Financial assets at FVPL Debt securities at FVOCI Investment securities at amortized cost	( P	117 ) 48 69	Р	-	195 705	Р	267 - 1,352	
amortized cost							<u> </u>	
Other comprehensive income (loss): Equity securities at FVOCI Debt securities at FVOCI	( P	1,018 ) 149	( P	-	900 <b>156</b> )	<u>Р</u>	1,619 1,442	
	( <u>P</u>	869)	( <u>P</u>		<u>156</u> )	<u>P</u>	1,442	
	2	018	Pare	ent Comp 2017	oany		2016	
Profit or loss:  Financial assets at FVPL  Debt securities at FVOCI  Investment securities at	( P	134 ) 48	( P		20)	Р	136	
amortized cost		69			684		1,527	
	( <u>P</u>	<u>17</u> )	<u>P</u>		664	<u>P</u>	1,663	
Other comprehensive income (loss): Equity securities at FVOCI Debt securities at FVOCI	( P	478 ) 149	( P	_	269)	P	1,395	
	( <u>P</u>	329 )	( <u>P</u>		269)	<u>P</u>	1,395	

### 11. LOANS AND RECEIVABLES

This account consists of the following (see also Note 28.1):

	Group			Parent Company				
		2018	2017	2	018		2017	
Receivables from customers: Loans and discounts Credit card receivables Customers' liabilities on acceptances, import	P	340,011 P 21,550	319,099 16,405	P	244,420 21,550	Р	233,549 16,405	
bills and trust receipts Bills purchased Lease contract receivables Receivables financed		21,075 3,112 3,403 587 389,738	12,404 2,612 2,893 249 353,662		21,075 3,055 - - 290,100		12,404 2,605 - - 264,963	
Unearned discount	(	665 ) (	817 ) 352,845	(	160) 289,940		332) 264,631	
Other receivables: Interbank loans receivables (see Note 9) Accrued interest receivables Accounts receivables Isee Notes 15.3 and		9,522 4,498	38 3,094		9,522 3,537		38 2,232	
28.5 (a) and (b)] UDSCL Sales contract receivables		2,452 1,963 1,083 19,518	2,641 1,939 1,679 9,391		1,565 1,162 <u>59</u> 15,845		2,206 1,177 449 6,102	
Allowance for impairment (see Note 16)	(	408,591 10,291) (	362,236 7,993)	(	305,785 7,041)	(	270,733 4,942)	
	<u>P</u>	<b>398,300</b> P	354,243	<u>P</u>	298,744	<u>P</u>	265,791	

Receivables from customers' portfolio earn average annual interest or range of interest as follows:

	2018	2017	2016
Loans and discounts:			
Philippine peso	5.79%	5.00%	5.08%
Foreign currencies	4.53%	3.63%	3.50%
Credit card receivables	16.00%-24.00%	17.00%-27.00%	19.00%-29.00%
Lease contract receivables	8.00%-19.00%	8.00%-20.00%	8.00%-20.00%
Receivables financed	8.00%-14.00%	11.00%-12.50%	10.00%-12.00%

Included in UDSCL as of December 31, 2018 and 2017 is a 10-year note from Philippine Asset Growth One, Inc. (PAGO) with a face amount of P731, which is part of the consideration received in relation to the Parent Company's disposal in February 2013 of its non-performing assets (NPAs), consisting of non-performing loans (NPLs) with a carrying amount of P507 and non-performing investment properties with a carrying amount of P1,236. This note receivable carries a variable interest rate of 1.0% per annum during the first five years, 7.0% per annum in the sixth to seventh year, and 7.5% per annum in the last three years. This note receivable was initially recognized in 2013 at fair value resulting in the recognition of day-one loss of P181 which is included as part of allowance for ECL. This note receivable with carrying amount of P342 as of December 31, 2017 has been provided with full allowance for ECL as part of the Parent Company's transition adjustment to increase its allowance for ECL on specific loans upon adoption of the ECL model at January 1, 2018.

Also included in UDSCL is RSB's 10-year note with carrying amount of P801 and P761 as of December 31, 2018 and 2017, respectively, and bears 6.44% interest per annum. This pertains to the agreement entered into in June 2017 with a third party for the sale of various foreclosed real properties with book value of P1,127, for a total consideration of P1,385; of which P396 and P989 (with present value of P742 on date of sale) were in the form of cash and note receivable, respectively. Accordingly, the Group recognized a gain on sale amounting to P11 and is presented as part of Gains on assets sold under Miscellaneous income in the 2017 statement of profit or loss (see Notes 15.3 and 25.1).

Also included in Parent Company's accounts receivables is the amount due from RCBC JPL which was acquired from Rizal Microbank in 2015 amounting to P222. As of December 31, 2018 and 2017, the outstanding balance amounted to P182 and P192, respectively. The receivable amount is unsecured, noninterest-bearing and payable in cash on demand (see Note 28). Management has assessed that this receivable is fully recoverable.

### 11.1 Credit Concentration, Security and Maturity Profile of Receivables from Customers

The concentration of credit of receivables from customers as to industry follows:

		Gro	up			Parent Co	ompai	ny
		2018		2017		2018		2017
Real estate, renting and other related activities	P	85,759	Р	81,927	Р	53,100	Р	52,669
Electricity, gas and water	г	74,686	Г	64,794	Г	74,379	Г	64,453
Consumer		64,085		54,196		23,282		18,055
Wholesale and retail trade		45,153		40,500		39,669		35,692
Manufacturing		,		,		,		
(various industries)		44,600		35,034		43,355		33,504
Financial intermediaries		24,262		21,521		22,207		19,534
Transportation and								
communication		22,869		22,918		16,077		17,162
Other community, social and								
personal activities		10,545		14,799		5,956		10,755
Agriculture, fishing and								
forestry		4,559		4,928		4,003		4,479
Hotels and restaurants		3,981		4,133		3,937		4,133
Mining and quarrying		1,456		1,922		1,285		1,779
Others		7,118		6,173		2,690		2,416
	Р	389.073	Р	352.845	Р	289.940	Р	264.631

The BSP considers that loan concentration exists when the total loan exposure to a particular industry exceeds 30% of the total loan portfolio plus the outstanding interbank loans receivable. The Group and the Parent Company are in compliance with this loan concentration limit of the BSP as of the end of each reporting period.

The breakdown of the receivables from customers' portfolio as to secured and unsecured follows:

		Gro	oup		Parent Company			
		2018	_	2017		2018		2017
Secured: Real estate mortgage	P	113,299	Р	86,193	Р	63,582	Р	42,326
Chattel mortgage		44,271		37,975		1,699		623
Hold-out deposits		9,814		15,799		9,470		14,380
Other securities		18,733		26,718		15,149		25,375
		186,117		166,685		89,900		82,704
Unsecured		202,956		186,160		200,040		181,927
	<u>P</u>	389,073	<u>P</u>	352,845	P	289,940	<u>P</u>	264,631

The maturity profile of the receivables from customers' portfolio follows:

		Gro	oup		2018 P 75,279 214,661	Parent C	Company		
		2018		2017		2018		2017	
Due within one year Due beyond one year	P	79,185 309,888	P —	92,550 260,295	P	75,279 214,661	P	71,992 192,639	
	Р	389,073	Р	352,845	Р	289,940	Р	264,631	

### 11.2 Non-performing Loans and Allowance for Credit Loss

NPLs included in the total loan portfolio of the Group and the Parent Company as of December 31, 2018 and 2017 are presented below, net of allowance for impairment in compliance with the BSP Circular No. 772, *Amendments to Regulations on Non-performing Loans*.

		Grou	ир			Parent Co	ompar	ny
		2018	_	2017		2018		2017
Gross NPLs	Р	9,173	Р	7,907	Р	3,779	Р	2,851
Allowance for impairment	(	4,857)	(	3,416)	(	2,274)	(	1,394_)
	Р	4,316	P	4,491	Р	1,505	P	1,457

Based on BSP regulations, NPLs shall, as a general rule, refer to loan accounts whose principal and/or interest is unpaid for 30 days or more after due date or after they have become past due in accordance with existing rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual or annual installments, in which case, the total outstanding balance thereof shall be considered non-performing. In the case of loans payable in monthly installments, the total outstanding balance thereof shall be considered non-performing when three or more installments are in arrears. In the case of loans payable in daily, weekly or semi-monthly installments, the entire outstanding balance of the loan receivable shall be considered as non-performing when the total amount of arrearages reaches 10% of the total loan receivable balance.

Restructured loans shall be considered non-performing except when as of restructuring date, it has an updated principal and interest payments and it is fully secured by real estate with loan value of up to 60% of the appraised value of real estate security and the insured improvements and such other first class collaterals.

A reconciliation of the allowance for impairment on loans and receivables at the beginning and end of 2018 and 2017 is shown below (see Note 16).

		Group	)		Parent Co	mpan	ıy
		2018	2017		2018		2017
Balance at beginning of year Effect of adoption of ECL	P	<b>7,993</b> F	7,411	P	4,942	Р	4,792
model [see Note 2.2(a)] Impairment losses during		1,680	-		1,959		-
the year Accounts written off		1,879	2,076		1,294		1,086
and others	(	<b>1,261</b> ) (	1,494)	(	1,154)	(	936)
Balance at end of year	P	<b>10,291</b>	7,993	P	7,041	<u>P</u>	4,942

# 12. INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES

The components of the carrying values of investments in and advances to subsidiaries and associates are as follows (refer to Note 1.2 for the effective percentage of ownership, line of business, and country of incorporation of subsidiaries and associates):

	Notes		2018 Gro	oup 2017	
Acquisition costs of associates: HCPI LIPC YCS		P	91 57 4 152	P	91 57 4 152
Accumulated equity in net earnings: Balance at beginning of year Share in net earnings for the year Share in actuarial gains on defined benefit plan Cash dividends Others Balance at end of year	23.4 28	(	265 14 6 2) 12) 271	(	231 92 4 62)
Carrying amount		P	423	Р	417
			Parent C	<b>ompany</b> 2017	
Acquisition costs of subsidiaries:  RSB  RCBC Capital  Rizal Microbank  RCBC LFC  RCBC JPL  RCBC Forex  RCBC Telemoney  RCBC IFL  RCBC North America  Total acquisition costs		P	3,190 2,231 1,242 1,187 375 150 72 58	P	3,190 2,231 1,242 1,187 375 150 72 58 134 8,639
Accumulated equity in net earnings: Balance at beginning of year Share in the effect of adoption of PFRS 9 Share in net earnings for the year	2.2		9,562 143 1,290	-	7,817 1,960
Share in actuarial gains on defined benefit plan Share in fair value gains (losses) on financial assets at FVOCI23.4	23.4	(	115 540)		19 113
Translation adjustment on foreign operations Cash dividends Others Balance at end of year	23.4 28		- - 123 10,693	(	1) 315) 31) 9,562
Carrying amount of investment in subsidiaries (carried forward)		<u>P</u>	19,198	Р	18,201

			Parent C	Company	
			2018		2017
Carrying amount of investment in subsidiaries (carried forward)		Р	19,198	Р	18,201
Acquisition costs of associates:  NPHI  HCPI  LIPC  YCS			388 91 57 <u>4</u> 540		388 91 57 4 540
Accumulated equity in net earnings: Balance at beginning of year Share in net earnings for the year Share in actuarial gains on	00.4		277 9		182 150
defined benefit plan Cash dividends Balance at end of year	23.4 28	(	6 102) 190 730	(	4 59) 277 817
Carrying amount		P	19,928	<u>P</u>	19,018

At the end of each reporting period, the Group has no material interest in unconsolidated structured entities.

Also, the Parent Company and its subsidiaries did not enter in any contractual arrangements to provide financial support to any entities under the Group.

The Parent Company received dividends from its subsidiaries and associates amounting to nil and P102, respectively, in 2018, P315 and P59, respectively, in 2017, and P232 and P110, respectively, in 2016.

### 12.1 Information About Investments in Subsidiaries

In February 2018, RCBC North America was dissolved which resulted in the reclassification of the cumulative translation adjustment to profit or loss amounting to P32 (see Note 1.2).

In August 2018, the BOD of the Parent Company approved the additional capital infusion to RCBC LFC amounting to P800, which was paid to the latter in November 2018 after RCBC LFC's BOD approved the increase in its authorized capital stock in its meeting held in October 2018. As the application for the increase in authorized capital stock is not yet filed by RCBC LFC to the SEC as of December 31, 2018, the P800 deposit for future stock subscription is recognized and presented as part of Other Resources account in the 2018 statement of financial position of the Parent Company (see Note 15).

On February 23, 2015, the Parent Company's BOD approved the subscription to P500 worth of shares of stock of RCBC LFC. In 2016, RCBC LFC filed its application with the SEC for increase in authorized capital stock after it has secured the certificate of authority to amend the articles of incorporation from the BSP. This application was approved by the SEC on April 24, 2018 which resulted in the issuance of shares to the Parent Company, hence, increase in the latter's ownership interest (see Note 1.2).

#### 12.2 Information About Investments in Associates

The Parent Company, under a shareholder's agreement, agreed with another stockholder of HCPI to commit and undertake to vote, as a unit, the shares of stock thereof, which they proportionately own and hold, and to regulate the conduct of the voting and the relationship between them with respect to their exercise of their voting rights. As a result of this agreement, the Parent Company is able to exercise significant influence over the operating and financial policies of HCPI. Thus, HCPI has been considered by the Parent Company as an associate despite holding only 12.88% ownership interest.

The table below presents the summary of the financial information of the Group's significant associates as of and for

the years ended December 31:

	Res	ources	Li	abilities	Re	evenues	_	Net Profit (Loss)
<b>2018:</b> HCPI LIPCO	Р	6,910 993	P	3,717 5,236	P	27,664 23	P (	35 482)
2017: HCPI LIPCO	Р	6,110 982	Р	2,965 4,743	Р	25,215 27	P (	589 341)

# 13. BANK PREMISES, FURNITURE, FIXTURES AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of bank premises, furniture, fixtures and equipment at the beginning and end of 2018 and 2017 are shown below.

				Group			
	Land	Bu	ildings	Furniture, Fixtures and Equipment	Leasehold Rights and Improvements		Total
December 31, 2018 Cost Accumulated depreciation	P 1,270	Р	3,400 F	P 11,032	P 1,102	Р	16,804
and amortization		(	<u>1,400</u> ) (_	6,989)		(	8,389)
Net carrying amount	<u>P 1,270</u>	<u>P</u>	2,000 F	4,043	<u>P 1,102</u>	<u>P</u>	8,415
December 31, 2017 Cost Accumulated depreciation	P 1,283	Р	3,368 F	9,684	P 1,167	Р	15,502
and amortization		(	1,318) (_	5,238)		(	<u>6,556</u> )
Net carrying amount	<u>P 1,283</u>	<u>P</u>	<u>2,050</u> <u>F</u>	4,446	<u>P 1,167</u>	<u>P</u>	8,946
January 1, 2017 Cost Accumulated	P 1,289	Р	3,315 F	9,858	P 1,100	Р	15,562
depreciation and amortization		(	1,226)(_	5,460)		(	6,686)
Net carrying amount	P 1,289	<u>P</u>	2,089 F	4,398	P 1,100	<u>P</u>	8,876

				Fu	nt Company Imiture, tures and		easehold ghts and		
	Land	Buil	dings	<u>Eq</u>	<u>uipment</u>	<u>lmp</u>	rovements		Total
December 31, 2018 Cost Accumulated depreciation	P 771	Р	2,421	Р	6,447	Р	867	Р	10,506
and amortization		(	1,078)	(	4,436)			(	5,514)
Net carrying amount	<u>P 771</u>	<u>P</u>	1,343	<u>P</u>	2,011	<u>P</u>	867	<u>P</u>	4,992
December 31, 2017 Cost Accumulated	P 771	Р	2,419	Р	6,196	Р	890	Р	10,276
depreciation and amortization		(	1,000)	(	4,079)			(	5,079)
Net carrying amount	<u>P 771</u>	<u>P</u>	1,419	<u>P</u>	2,117	<u>P</u>	890	<u>P</u>	5,197
January 1, 2017 Cost Accumulated depreciation	P 777	Р	2,381	Р	5,882	Р	815	Р	9,855
and amortization		(	932)	(	3,731)			(	4,663)
Net carrying amount	P 777	<u>P</u>	1,449	<u>P</u>	2,151	<u>P</u>	815	<u>P</u>	5,192

A reconciliation of the carrying amounts of bank premises, furniture, fixtures and equipment at the beginning and end of 2018 and 2017 is shown below.

						Group			
		Land	_	Buildings	F	Fumiture, ixtures and Equipment	F	Leasehold Rights and provements	Total
Balance at January 1, 2018, net of accumulated depreciation									
and amortization	Р	1,283	Ρ	2,050	Ρ	4,446	Ρ	1,167 P	8,946
Additions		-		47		877		290	1,214
Disposals	(	13)	(	12)	(	275)	(	31) (	331)
Reclassifications Depreciation and amortization charges		-		2	(	131 )		129	-
for the year	_	-	(	87)	(	<u>874</u> )	(	453)(	1,414)
Balance at  December 31, 2018, net of accumulated depreciation and									
amortization	P	1,270	P	2,000	P	4,043	P	<u>1,102</u> P	8,415

	Lai	nd	Bu	ildings	Fix	Group urniture, tures and upipment	Rig	easehold ghts and rovements		Total
Balance at January 1, 2017, net of accumulated depreciation and amortization Additions Disposals Depreciation and amortization charges for the year	P -	1,289	P (	2,089 47 8)		4,398 779 81)	P (	1,100 695 24)		8,876 1,521 119)
Balance at December 31, 2017, net of accumulated depreciation and amortization	<u>P</u>	1,283	<u>P</u>	2,050	<u>P</u>	4,446		1,167	<u>P</u>	8,946
	Lai	nd	Bui	ildings	Fu Fixt	nt Company ırniture, tures and uipment	Le Riç	asehold ghts and rovements		Total
Balance at January 1, 2018, net of accumulated depreciation and amortization Additions Disposals Depreciation and amortization charges for the year	P -	771	P (	1,419 34 4)		2,117 606 191)	P (	890 196 29)		5,197 836 224)
Balance at December 31, 2018, net of accumulated depreciation and amortization	<u>P</u>	<u>771</u>	<u>P</u>	<u>1,343</u>	<u>P</u>	2,011	<u>P</u>	867	<u>P</u>	4,992
Balance at January 1, 2017, net of accumulated depreciation and amortization Additions Disposals Depreciation and amortization charges for the year	P - (	777	P (	1,449 40 2)		2,151 576 75 ) 53 <u>5</u> )		815 283 18)		5,192 899 101 )
Balance at December 31, 2017, net of accumulated depreciation and amortization	<u>P</u>	<u>771</u>	<u>P</u>	<u>1,419</u>	<u>P</u>	2,117	<u>P</u>	<u>890</u>	<u>P</u>	5,197

Under BSP rules, investments in bank premises, furniture, fixtures and equipment should not exceed 50% of the respective unimpaired capital of the Parent Company and its bank subsidiaries. As of December 31, 2018 and 2017, the Parent Company and its bank subsidiaries have satisfactorily complied with this BSP requirement.

The cost of the Group's and the Parent Company's fully-depreciated bank premises, furniture, fixtures and equipment that are still in use in operations is P5,136 and P4,357, respectively, as of December 31, 2018 and P3,789 and P3,638, respectively, as of December 31, 2017.

### 14. INVESTMENT PROPERTIES

Investment properties pertain to land, buildings or condominium units acquired by the Group, in settlement of loans from defaulting borrowers through foreclosure or dacion in payment and properties which are held for rental.

The gross carrying amounts and accumulated depreciation and impairment losses of investment properties at the beginning and end of 2018 and 2017 are shown below.

		Group		Parent Company				
	Land	Buildings	Total	Land	Buildings	Total		
December 31, 2018  Cost  Accumulated depreciation  Accumulated impairment  (see Note 16)	P 1,566 - ( <u>92</u>	( 502)	P 4,225 ( 502)	P 644 -	P 2,544 ( 260)	P 3,188 ( 260)		
Net carrying amount	P 1,474	<u>P 2,157</u>	P 3,631	P 644	P 2,278	P 2,922		
December 31, 2017 Cost Accumulated depreciation Accumulated impairment (see Note 16)	P 2,472 - ( 58	( 549)	P 4,006 ( 549)	P 995 -	P 2,005 ( 215)	P 3,000 ( 215)		
Net carrying amount	P 2,414		P 3,399	<u>P 995</u>	P 1,790	P 2,785		
January 1, 2017 Cost Accumulated depreciation Accumulated impairment (see Note 16)	P 1,389 -	( 618)	P 3,881 ( 618)	P 1,000 -	P 2,019 ( 203)	P 3,019 ( 203)		
Net carrying amount	P 1,355	<u>P 1,874</u>	P 3,229	<u>P 1,000</u>	P 1,816	P 2,816		

The reconciliations of the carrying amounts of investment properties at the beginning and end of 2018 and 2017 follow:

	<b>Group 2018</b> 2017				_	Parent ( 2018	<b>Company</b> 2017		
Balance at January 1, net of accumulated depreciation and impairment	Р	3.399	Р	3.229	P	2.785	Р	2,816	
Additions	•	672		2,360	•	202	'	19	
Disposals	(	382)	(	1,822)	(	17)	(	7)	
Reclassification Depreciation charges		39		-		-		-	
for the year	(	97)	(	289)	(	48)	(	43)	
Impairment losses			(	79)	_			-	
Balance at December 31, net of accumulated depreciation									
and impairment	<u>P</u>	3,631	<u>P</u>	3,399	P	2,922	<u>P</u>	2,785	

As of December 31, 2018 and 2017, there is no restriction on the realizability of investment properties or the remittance of income and proceeds of disposal therefrom.

## 14.1 Additions and Disposals of Investment Properties

The Group and the Parent Company foreclosed real and other properties totaling P672 and P202, respectively, in 2018, and P2,360 and P19, respectively, in 2017 in settlement of certain loan accounts.

In September 2014, the Parent Company sold to a third party buyer a certain non-performing investment properties consisting of land and building with a total carrying amount of P774 for a total consideration of P740, consisting of P35 cash as down payment, P40 accounts receivable and P665 sales contract receivable with no interest and payable in staggered amount for a period of four years (see Note 11). The sales contract receivable was initially recognized at its fair value resulting in the recognition of a day-one loss amounting to P5 which is included as part of allowance for impairment. These receivables with outstanding balance of P365 as of December 31, 2017 were fully collected in 2018

The total gain recognized by the Group and the Parent Company from disposals of investment properties both amounted to P26 in 2018, P159 and P33, respectively, in 2017, and loss of P421 and P12, respectively, in 2016, which is presented as part of Gains on assets sold – net under Miscellaneous Income account in the statements of profit or loss (see Note 25.1).

### 14.2 Income and Expenses from Investment Properties Held for Rental

The Group and Parent Company earned rental income from investment properties amounting to P414 both in 2018, P416 and P400, respectively, in 2017, and P414 and P399, respectively, in 2016 and are presented as part of Rentals under Miscellaneous Income account in the statement of profit or loss [see Notes 25.1 and 28.5(a)]. Expenses incurred by the Group and Parent Company in relation to the investment properties include taxes and licenses amounting to P54 and P32, respectively, in 2018, P41 and P15, respectively, in 2017, P62 and P54, respectively, in 2016.

## 14.3 Valuation and Measurement of Investment Properties

The fair value of investment properties as of December 31, 2018 and 2017, based on the available appraisal reports, amounted to P5,298 and P4,940, respectively, for the Group; and, P6,267 and P6,161, respectively, for the Parent Company (see Note 7.4).

### 15. OTHER RESOURCES

Other resources consist of the following:

			Group			Parent Co	ompany `		
-	Notes		2018	_	2017		2018		2017
Creditable withholding									
taxes		Р	2,362	Р	2,110	Р	2,197	Р	1,976
Branch licenses	15.1		1,000		1,000		1,000		1,000
Software Assets held-for-sale and disposal	15.2		945		977		786		874
group Refundable and other	15.3		931		1,594		268		862
deposits			736		491		646		392
Prepaid expenses	15.4		717		538		464		274
Goodwill Unused stationery	15.5		426		426		-		-
and supplies Returned checks and other cash			298		288		251		229
items			171		87		158		69
Deferred charges Foreign currency			121		132		118		129
notes			59		98		48		87
Margin deposits Deposit for future	15.6		19		23		19		23
stock subscription Inter-office float	12.1		-		-		800		-
items			-		81		13		107
Miscellaneous	15.7		1,465		1,358		131		286
			9,250		9,203		6,899		6,308
Allowance for									
impairment	15.5,								
	16	(	228)	(	191)		-	(	2)
		<u>P</u>	9,022	<u>P</u>	9,012	<u>P</u>	6,899	<u>P</u>	6,306

The expected recovery of the other resources follows:

		Gro	up		Parent Company			
		2018		2017		2018		2017
Within one year More than one year	P	6,404 2,618	P	6,334 2,678	P	4,731 2,168	P	4,070 2,236
	<u>P</u>	9,022	<u>P</u>	9,012	<u>P</u>	6,899	<u>P</u>	6,306

## 15.1 Branch Licenses

Branch licenses represent the rights granted by the BSP to the Parent Company in 2015 to establish a certain number of branches in the restricted areas in the country.

# 15.2 Software

A reconciliation of the carrying amounts of software at the beginning and end of 2018 and 2017 is shown below.

		Group			Parent Company			
		2018	2017		2018		2017	
Balance at beginning of year Additions Amortization	P (	<b>1,035</b> P <b>179</b> <b>269</b> ) (	960 304 287)	P (	874 163 <u>251</u> )	P (	850 267 243)	
Balance at end of year	Р	<b>945</b> P	977	P	786	Р	874	

Amortization charges for software are included as part of Depreciation and Amortization account in the statements of profit or loss.

## 15.3 Assets Held-for-Sale and Disposal Group

Assets held-for-sale represents real and other properties that are approved by management to be immediately sold. These mainly include real properties, automobiles and equipment foreclosed by the Parent Company, RSB and RCBC LFC in settlement of loans.

In 2015, RSB classified a portion of investment properties amounting to P1,351 as assets held-for-sale since the carrying amount of those properties will be recovered principally through a sale transaction. The properties were readily available for immediate sale in its present condition and that management believes that the sale was highly probable at the time of reclassification. In June 2017, the properties were sold to a third party with total consideration of P1,385; of which P396 and P989 (present value is P742) were in the form of cash and note receivable, respectively (see Note 11).

In 2013, the Parent Company entered into a joint venture agreement with a third party developer to develop certain investment properties for the purpose of recovering the cost through eventual sale which led to the reclassification of the properties amounting to P337 as assets held-for-sale. This joint arrangement is accounted for as a jointly controlled operation as there was no separate entity created under this joint venture agreement. The joint venture agreement stipulates that the Parent Company shall contribute parcels of land and the co-venturer shall be responsible for the planning, conceptualization, design, construction, financing and marketing of units to be constructed on the properties.

In 2017, the joint venture agreement was terminated and both parties entered into a contract of sale, with the joint venturer property developer purchasing the properties contributed by the Parent Company at a consideration of P551 resulting in a gain from sale of P198, which is recognized as part of Gains on assets sold – net under Miscellaneous Income account in the 2017 statement of profit or loss (see Note 25.1). The outstanding receivables related to this transaction as of December 31, 2017 amounted to P463 and is presented as part of Accounts receivables under Loans and Receivables account in the 2017 statement of financial position (see Note 11).

In 2009, in accordance with the letter received by RSB from BSP dated March 26, 2009, RSB reclassified certain investment properties to equity investments as its investment in subsidiaries in its separate financial statements which resulted in the inclusion of the assets, liabilities, income and expenses of the SPCs of RSB in the Group's consolidated financial statements.

The approval of the BSP through the MB is subject to the following conditions: (i) RSB should immediately dissolve the SPCs once the underlying dacioned real property assets were sold or disposed of; and, (ii) the equity investments in the SPCs shall be disposed of within a reasonable period of time.

In partial compliance with the requirements of the BSP, the management of RSB resolved that certain SPCs be disposed of through the conversion of the SPCs' existing common shares into redeemable preferred shares which shall be subsequently redeemed. Accordingly, at their special meeting held on September 30, 2013, the respective BOD and the stockholders of the SPCs approved that a portion of the common shares of the SPCs owned by RSB shall be converted to redeemable preferred shares and that for such purpose, the Articles of Incorporation of the SPCs below have been amended. The amendment was approved by the SEC on November 28, 2013:

- (a) Goldpath
- (b) Eight Hills
- (c) Crescent Park
- (d) Niceview
- (e) Lifeway
- (f) Gold Place

- (g) Princeway
- (h) Greatwings
- (i) Top Place
- (j) Crestview
- (k) Best Value

On December 23, 2013, the BOD of RSB approved the foregoing SPCs' redemption of the SPCs' respective preferred shares for a total consideration of P1,555. This transaction resulted in the recognition of a redemption loss by RSB amounting to P185 which is reported in the 2013 consolidated financial statements of the Group as part of Other Reserves account pending the eventual retirement of these redeemable preferred shares. On May 30, 2014 and on October 16, 2014, the retirement of the preferred shares was approved by the BOD and SEC, respectively; hence, the retirement of shares was executed by RSB. Consequently, the amount of the redemption loss was transferred directly to Surplus account from Other Reserves account as the redemption of shares of these SPCs is considered transaction between owners within the Group (see Note 23.6).

In relation to the SPCs disposal plan and to fully comply with the requirements of the BSP, the BOD of RSB has approved in its meeting held on May 30, 2014 the shortening of the corporate life of these SPCs until December 31, 2015 which was approved by the SEC in various dates during the last quarter of 2014. As the Group is in the process of liquidating the operations of those SPCs, which is expected to be completed in the near future, the carrying amounts of the real properties of those SPCs subject for liquidation are accounted for under PFRS 5; hence, classified as assets held-for-sale.

#### 15.4 Prepaid Expenses

Prepaid expenses include prepayments for insurance, taxes and licenses, and software maintenance.

#### 15.5 Goodwill

The goodwill recognized by the Group as of December 31, 2018 and 2017 pertains to the following:

RSB	Р	268
Rizal Microbank		158
		426
Allowance for impairment	(	<u>158</u> )
	P	268

RSB recognized goodwill arising from its acquisition of the net assets of another bank in 1998 from which it had expected future economic benefits and synergies that will result from combining the operations of the acquired bank with that of RSB.

Goodwill is subject to annual impairment testing and whenever there is an indication of impairment. In 2018 and 2017, RSB engaged a third party consultant to perform an independent impairment testing of goodwill. On the basis of the report of the third party consultant dated January 16, 2019 and January 28, 2018 with valuation date as of the end of 2018 and 2017, respectively, the Group has assessed that the recoverable amount of the goodwill is higher than its carrying value. Accordingly, no impairment loss is required to be recognized in the statements of profit or loss in both years.

In addition, the goodwill pertaining to the acquisition of Rizal Microbank was fully provided with impairment in 2011.

## 15.6 Margin Deposits

Margin deposits serve as security for outstanding financial market transactions and other liabilities. These are designed to provide additional credit risk protection for counterparty exposures.

# 15.7 Miscellaneous

Miscellaneous account includes various deposits, advance rentals, service provider fund and other assets.

# 16. ALLOWANCE FOR EXPECTED CREDIT LOSS AND IMPAIRMENT

Changes in the amounts of allowance for impairment are summarized below.

			Gro	up		Parent Company			
	<u>Notes</u>		2018	_	2017		2018		2017
Balance at beginning of year Loans and receivables	11	Р	7.903	Р	7,321	Р	4,942	Р	4,792
Investment securities		-	,		,	-	-,		.,
at amortized cost	10.3		90 58		90 34		-		-
Investment properties Other resources	14 15		58 191		34 288		- 2		- 1
			8,242		7,733		4,944		4,793
Effect of adoption of the ECL model	2.2								
Loans and receivables Investment securities			1,680		-		1,959		-
at amortized cost			21				10		
			1,701				1,969		
Impairment losses (recovery): Loans and receivables Investment securities at	11		1,879		2,076		1,295		1,086
at amortized cost Loan commitments	10.3 4.4.8(d)	(	24 13)		-	(	15 13)		-
Investment properties Other resources	14 15		- 9		79		- 9		- 78
Other resources	10				<u> </u>		<u>3</u>		
			1,899		2,155		1,306		1,164
Charge-offs and other adjustments			1,087)		1,646)		1,146)		1,013 )
Balance at end of year Loans and receivables Investment securities at	11		10,291		7,903		7,041		4,942
at amortized cost	10.3		135		90		26		-
Investment properties Other resources	14 15		92 237		58 191		6		- 2
Other resources	15		<u> </u>	_	191		<del>-</del>		
		<u>P</u>	10,755	<u>P</u>	8,242	<u>P</u>	7,073	<u>P</u>	4,944

# 17. DEPOSIT LIABILITIES

The following is the breakdown of deposit liabilities (see also Note 28.2):

	Group				Parent Company			
		2018	_	2017		2018		2017
Demand Savings	Р	56,413 174,107	Р	51,996 165,187	P	43,650 147,771	Р	40,857 141,160
Time		179,724		161,727		97,834		97,148
Long-term Negotiable Certificate of Deposits (LTNCD)		13,155		9,502		13,155		9,502

P	423,399	P	388,412	P	302,410	P	288,667
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The Parent Company's LTNCDs as of December 31, 2018 and 2017 are as follows:

		Coupon	Outstanding Balance					
Issuance Date	Maturity Date	Interest		2018		2017		
September 28, 2018	March 28, 2024	5.50%	Р	3,580	Р	-		
August 11, 2017	February 11, 2023	3.75%		2,502		2,502		
December 19, 2014	June 19, 2020	4.13%		2,100		2,100		
November 14, 2013	May 14, 2019	3.25%		2,860		2,860		
November 14, 2013	May 14, 2019	0.00%		2,113		2,040		
			Р	13,155	Р	9,502		

The Parent Company's LTNCDs were used in the expansion of its term deposit base to support long-term asset growth and for other general funding purposes. As of December 31, 2018 and 2017, unamortized debt issue cost amounted to P27 and P20, respectively. Amortization of debt issue cost of P1 in 2018, P3 in 2017 and P2 in 2016, is recorded as part of Interest expenses in the statements of profit or loss.

The maturity profile of the deposit liabilities follows:

		Group				Parent Company			
		2018		2017		2018		2017	
Within one year One year to more than	Р	62,340	Р	71,895	P	48,771	Р	53,549	
five years Non-maturing		16,039 345,020		13,739 302,778		14,253 239,386		12,546 222,572	
	<u>P</u>	423,399	<u>P</u>	388,412	P	302,410	<u>P</u>	288,667	

Deposit liabilities, aside from LTNCDs, bear annual interest rates ranging from 0.11% to 3.28% in 2018, 0.10% to 1.84% in 2017, and 0.13% to 1.38% in 2016. The total interest expense incurred by the Group and the Parent Company on deposit liabilities amounted to P6,295 and P3,723, respectively, in 2018, P3,959 and P2,389, respectively, in 2017, and P3,269 and P2,021, respectively, in 2016.

Under existing BSP regulations, non-FCDU deposit liabilities, including tax exempt LTNCDs, of the Parent Company is subject to reserve requirement equivalent to 20% from May 30, 2014 to March 1, 2018, 19% from March 2, 2018 to May 31, 2018, and 18% from June 1, 2018 and thereafter, while RSB and Rizal Microbank are subject to reserve requirement equivalent to 8% both in 2018 and 2017. Peso-denominated LTNCDs of the Parent Company are subject to reserve requirement equivalent to 4% in 2018 and 6% in 2017. As of December 31, 2018 and 2017, the Group is in compliance with such regulatory reserve requirements.

Under BSP Circular No. 753, cash in vault and regular reserve deposit accounts with BSP are excluded as eligible forms of compliance for the reserve requirements. The required reserve shall only be kept in the form of demand deposit accounts with the BSP. Available reserves consist of Due from BSP amounting to P51,409 and P55,386 for the Group and P39,770 and P46,986 for the Parent Company as of December 31, 2018 and 2017, respectively (see Note 9).

### 18. BILLS PAYABLE

This account consists of borrowings from:

		Group				Parent Company			
		2018	_	2017		2018		2017	
Foreign banks Local banks Others	P	40,613 15,386 2	P	33,102 10,862 3	P	40,613 8,144 <u>2</u>	P	33,102 3,495 <u>3</u>	
	Р	56,001	Р	43,967	Р	48,759	Р	36,600	

The maturity profile of bills payable follows:

	Group				Parent Company			
		2018		2017		2018		2017
Within one year Beyond one year but	Р	49,721	Р	33,841	P	44,177	Р	29,915
within five years  More than five years		5,095 1,185		6,379 3,747		3,397 1,185		5,185 1,500
	Р	56,001	Р	43,967	P	48,759	Р	36,600

Borrowings from foreign and local banks are subject to annual fixed interest rates as follows:

	2018	2017	2016
Group			
Peso denominated	1.05%-8.25%	1.06%-4.50%	0.88%-2.98%
Foreign currency denominated	1.05%-4.50%	1.06%-3.46%	0.10%-2.86%
Parent Company			
Foreign currency denominated	1.05%-4.50%	1.06%-3.46%	0.10%-2.86%

The total interest expense incurred by the Group on the bills payable amounted to P1,541 in 2018, P891 in 2017, and P931 in 2016.

As of December 31, 2018 and 2017, certain bills payable availed under repurchase agreements are secured by the Group's and Parent Company's investment securities (see Note 10.3).

## 19. BONDS PAYABLE

The composition of this account for the Group and the Parent Company follows:

Issuance Date	Maturity Date	Coupon Interest	Value		Outstandi 2018	ng Ba	2017
March 15, 2018 November 2, 2015 January 21, 2015	March 16, 2023 February 2, 2021 January 22, 2020	4.13% 3.45% 4.25%	\$ 450 320 243	P	23,560 16,826 12,704	P	- 15,977 12,083
			\$ 1,013	Р	53,090	Р	28,060

In March 2018, the Parent Company issued unsecured US\$ denominated Senior Notes with principal amount of US\$450 bearing an interest of 4.13% per annum, payable semi-annually in arrears every March 16 and September 16 of each year. The Senior Notes, unless redeemed, will mature on March 16, 2023. As of December 31, 2018, the peso equivalent of this outstanding bond issue amounted to P23,560.

In November 2015, the Parent Company issued unsecured US\$ denominated Senior Notes with principal amount of US\$320 bearing an interest of 3.45% per annum, payable semi-annually in arrears every May 2 and November 2 of each year. The Senior Notes, unless redeemed, will mature on February 2, 2021. As of December 31, 2018 and 2017, the peso equivalent of this outstanding bond issue amounted to P16,826 and P15,977, respectively.

In January 2015, the Parent Company issued unsecured US\$ denominated Senior Notes with principal amount of US\$243 bearing an interest of 4.25% per annum, payable semi-annually in arrears every January 21 and July 21 of each year, which commenced on July 21, 2015. The Senior Notes, unless redeemed, will mature on January 22, 2020. As of December 31, 2018 and 2017, the peso equivalent of this outstanding bond issue amounted to P12,704 and P12,083, respectively.

The interest expense incurred on these bonds payable amounted to P1,911 in 2018, P1,155 in 2017, and P1,715 in 2016. The Group and Parent Company recognized foreign currency exchange losses related to these bonds payable amounting to P1,489 in 2018, P118 in 2017, and P516 in 2016, which are netted against Foreign exchange gains presented under Other Operating Income account in the statements of profit or loss.

#### 20. SUBORDINATED DEBT

On June 27, 2014, the Parent Company issued P7 billion Basel III-compliant Tier 2 Capital Notes (the "Tier 2 Notes") which shall be part of the Group's regulatory capital compliance in accordance with Basel III capital guidelines of the BSP. The Parent Company re-opened the Tier 2 Notes and issued an additional P3 billion of the Notes on September 5, 2014, which constituted a further issuance of, and formed a single series with the existing P7,000 Tier 2 Notes.

The significant terms and conditions of the Tier 2 Notes with an aggregate issue amount of P10,000, are as follows:

- (a) The Tier 2 Notes shall mature on September 27, 2024, provided that they are not redeemed at an earlier date.
- (b) Subject to satisfaction of certain regulatory approval requirements, the Parent Company may, on September 26, 2019, and on any Interest Payment Date thereafter, redeem all of the outstanding Tier 2 Notes at redemption price equal to 100% of its face value together with accrued and unpaid interest thereon. The terms and conditions of the Tier 2 Notes also allow for early redemption upon the occurrence of a Tax Redemption Event or a Regulatory Redemption Event.
- (c) The Tier 2 Notes shall initially bear interest at the rate of 5.375% per annum from and including June 27, 2014 to but excluding September 27, 2019 and shall be payable quarterly in arrears at the end of each interest period on March 27, June 27, September 27 and December 27 of each year.
- (d) Unless the Tier 2 Notes are previously redeemed, the initial interest rate will be reset on September 26, 2019 at the equivalent of the five-year PDST-R2 or the relevant five-year benchmark plus the initial spread of 1.93% per annum. Such reset interest shall be payable quarterly in arrears commencing on September 27, 2019 up to and including September 27, 2024, if not otherwise redeemed earlier.
- (e) The Tier 2 Notes have a loss absorption feature which means the notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Event, subject to certain conditions as set out in the terms and conditions of the notes, when the Issuer is considered non-viable as determined by the BSP. Non-Viability is defined as a deviation from a certain level of CET1 ratio or the inability of the Issuer to continue business (closure) or any other event as determined by the BSP, whichever comes earlier. Upon the occurrence of a Non-Viability Event, the Issuer shall write-down the principal amount of the notes to the extent required by the BSP, which could go as low as zero. A Non-Viability Write-Down shall have the following effects:
  - (i) it shall reduce the claim on the notes in liquidation;
  - (ii) reduce the amount re-paid when a call or redemption is properly exercised; and,
  - (iii) partially or fully reduce the interest payments on the notes.

The total interest expense incurred by the Group and Parent Company on the notes amounted to P555 in 2018, P554 in 2017, and P553 in 2016.

# 21. ACCRUED INTEREST, TAXES AND OTHER EXPENSES

The composition of this account follows:

		Group				Parent Company			
		2018		2017		2018		2017	
Accrued expenses Accrued interest Taxes payable	P	2,916 2,068 293	P	2,809 1,120 <u>256</u>	P	2,329 1,436 201	P	2,171 838 209	
	<u>P</u>	5,277	<u>P</u>	4,185	P	3,966	<u>P</u>	3,218	

Accrued expenses represent mainly the accruals for utilities, employee benefits and other operating expenses. Accrued interest primarily includes unpaid interest on deposit liabilities, bills payable, bonds payable and subordinated debt at the end of each reporting period.

These obligations are expected to be settled within one year after the reporting period.

# 22. OTHER LIABILITIES

Other liabilities consist of the following:

		Group			Parent Company				
	Notes		2018		2017		2018		2017
Accounts payable	28.5(a), 28.5(c)	Р	6,291	Р	6,451	Р	3,590	Р	3,735
Bills purchased –			-,		-,		2,222		27.22
contra			1,847		1,079		1,791		1,074
Manager's checks			1,545		1,575		919		835
Post-employment defined benefit									
obligation	24.2		1,481		111		1,420		33
Derivative financial			•				•		
liabilities	10.1		894		483		894		483
Outstanding									
acceptances									
payable			880		405		880		405
Deposit on lease									
contracts			471		342		122		105
Payment orders									
payable			432		193		418		181
Other credits			392		370		241		232
Unearned income			380		296		347		273
Withholding taxes									
payable			304		243		218		143
Sundry credits			125		121		117		96
Advance rentals			106		92		106		92
ECL provisions on									
loan commitments	4.4.8(d)		94		-		94		-
Guaranty deposits			57		62		57		62
Due to BSP			29		39		24		39
Miscellaneous			344		507		399		346
		<u>P</u>	15,672	<u>P</u>	12,369	<u>P</u>	11,637	<u>P</u>	8,134

Accounts payable is mainly composed of prepaid card balances of customers, settlement billing from credit card operations and the Group's expenditure purchases which are to be settled within the next reporting period.

Miscellaneous liabilities include unclaimed balances for deposits and other miscellaneous liabilities.

The maturity profile of other liabilities follows:

		Group				Parent Company			
		2018		2017		2018		2017	
Within one year More than one year	P	13,271 2,401	P	11,484 885	P	9,797 1,840	P	7,702 432	
	<u>P</u>	15,672	<u>P</u>	12,369	P	11,637	<u>P</u>	8,134	

## 23. EQUITY

## 23.1 Capital Stock

The movements in the outstanding capital stock of the Parent Company are as follows:

		Number of Shares	
	2018	2017	2016
Preferred stock – voting, non-cumulative non-redeemable, participating, convertible into common stock – P10 par value Authorized – 200,000,000 shares Issued and outstanding:			
Balance at beginning of year Conversion of shares during the year	276,845 (8,958)	293,987 (17,142_)	310,145 ( <u>16,158</u> )
Balance at end of year	267,887	276,845	293,987
Common stock – P10 par value Authorized:			
Balance at beginning of year Increase during the year	1,400,000,000 1,200,000,000	1,400,000,000	1,400,000,000
Balance at end of year	2,600,000,000	1,400,000,000	1,400,000,000
Issued and outstanding: Balance at beginning of year Issuance of shares during the year Conversion of shares during the year	1,399,916,364 535,710,378 2,033	1,399,912,464 - 3,900	1,399,908,746 - 3,718
Balance at end of year	1,935,628,775	1,399,916,364	1,399,912,464

As of December 31, 2018 and 2017, there are 756 and 758 holders, respectively, of the Parent Company's listed shares holding an equivalent of 100.00% of the Parent Company's total issued and outstanding shares. Such listed shares closed at P28.50 per share and P55.35 per share as of December 31, 2018 and 2017, respectively.

In 1986, the Parent Company listed its common shares with the PSE. The historical information on the Parent Company's issuance of common shares arising from the initial and subsequent public offerings, including private placements is presented below.

			Number of
lssuance	Subscriber	Issuance Date	Shares Issued
Initial public offering	Various	November 1986	1,410,579
Stock rights offering	Various	April 1997	44,492,908
Stock rights offering	Various	July 1997	5,308,721
Stock rights offering	Various	August 1997	830,345
Stock rights offering	Various	January 2002	167,035,982
Stock rights offering	Various	June 2002	32,964,018
Follow-on offering	Various	March 2007	210,000,000
Private placement	International Finance		
	Corporation (IFC)	March 2011	73,448,275
Private placement	Hexagon Investments B.V.	September 2011	126,551,725
Private placement	PMMIC	March 2013	63,650,000
Private placement	IFC Capitalization Fund	April 2013	71,151,505
Private placement	Cathay	April 2015	124,242,272
Stock rights offering	Various	July 2018	535,710,378

On May 29, 2006, the Parent Company's stockholders approved the issuance of up to 200,000,000 convertible preferred shares with a par value of P10 per share, subject to the approval, among others, by the PSE. The purpose of the issuance of the convertible preferred shares is to raise the Tier 1 capital pursuant to BSP regulations, thereby strengthening the capital base of the Parent Company and allowing it to expand its operations. On February 13, 2007, the PSE approved the listing application of the underlying common shares for the 105,000 convertible preferred shares, subject to the compliance of certain conditions of the PSE. Preferred shares have the following features:

- (a) Entitled to dividends at floating rate equivalent to the three-month London Interbank Offered Rate (LIBOR) plus a spread of 2.0% per annum, calculated quarterly;
- (b) Convertible to common shares at any time after the issue date at the option of the Parent Company at a conversion price using the adjusted net book value per share of the Parent Company based on the latest available financial statements prepared in accordance with PFRS, adjusted by local regulations:
- (c) Non-redeemable; and,
- (d) Participating as to dividends on a pro rata basis with the common stockholders in the surplus of the Parent Company after dividend payments had been made to the preferred shareholders.

On June 28, 2010, the Parent Company's stockholders owning or representing more than two-thirds of the outstanding capital stock confirmed and ratified the approval by the majority of the BOD on their Executive Session held on May 21, 2010, the proposed increase in Parent Company's authorized capital stock and removal of pre-emptive rights from holders of capital stock, whether common or preferred, to subscribe for or to purchase any shares of stock of any class, by amending the Parent Company's Articles of Incorporation.

The proposed P16,000 authorized capital stock is divided into the following classes of stocks:

- (a) 1,400,000,000 common shares with a par value of ten pesos (P10.00) per share.
- (b) 200,000,000 preferred shares with a par value of ten pesos (P10.00) per share.

The removal of pre-emptive rights was approved by the BSP and SEC on October 20, 2010 and November 4, 2010, respectively. On the other hand, the increase in authorized capital stock of the Parent Company was approved by the BSP and SEC on August 24, 2011 and September 16, 2011, respectively.

Common shares may be transferred to local and foreign nationals and shall, at all times, not be less than 60% and not more than 40% of the voting stock, be beneficially owned by local nationals and by foreign nationals, respectively.

## 23.2 Issuance of Common Shares, Purchase and Reissuance of Treasury Shares

On November 27, 2017, the BOD of the Parent Company approved the increase in the Parent Company's authorized capital through the increase in the authorized common stock from 1,400,000,000 shares to 2,600,000,000 shares at P10 par value per share or for a total capital stock of P14,000 to P26,000. The BOD also approved the amendment of the Parent Company's Articles of Incorporation for the principal purpose of reflecting the said increase in authorized capital. These resolutions were approved by the Parent Company's stockholders representing at least two-thirds of its outstanding capital stock in a special meeting held on January 29, 2018. In the same meeting, the Parent Company's BOD approved the stock rights offering (Rights Offer) to be subscribed out of the increase in the authorized capital. The increase in authorized capital stock and the Rights Offer were approved by the BSP and SEC on June 29, 2018 and July 4, 2018, respectively. The offering of the stock rights representing 535,710,378 common shares (with equivalent amount of P5,357) occurred from June 25 to June 29, 2018 and the shares were listed at the PSE on July 16, 2018 (see Note 28). The Rights Offer and issuance generated P15,000 proceeds, reduced by P217 issue costs; hence, resulting in P9,426 excess of consideration received over par value recognized in Capital Paid in Excess of Par account in the 2018 consolidated statement of changes in equity.

In 2015, the Parent Company issued common shares to Cathay at P64 per share for a total issue price of P7,951. This issuance resulted in the recognition of Capital Paid in Excess of Par amounting to P6,709 reduced by the total issuance cost of P222. The acquisition involves Cathay: (i) acquiring from Hexagon Investments B.V., an entity controlled by funds managed by CVC Asia Pacific Limited, 118,935,590 secondary shares at P64 per share, pursuant to a Sale and Purchase Agreement; (ii) acquiring 36,724,138 secondary common shares from IFC Capitalization Fund also at P64 per share, pursuant to a Sale and Purchase Agreement; and, (iv) entering into a shareholders agreement with PMMIC and the Parent Company.

In 2013, the Parent Company issued common shares to PMMIC and IFC Capitalization Fund at P64 and P58 per share for a total issue price of P4,074 and P4,127, respectively. These issuances resulted in the recognition of Capital Paid in Excess of Par amounting to P3,437 and P3,415, respectively, reduced by total issuance costs of P101.

Also, on September 23, 2011, the Parent Company issued 5,821,548 common shares (equivalent of 18,082,311 preferred shares and with total par value of P58) from the treasury account reissuance (with total cost of P182) and an additional 120,730,177 common stock (with total par value of P1,207) from unissued portion of the increase in authorized capital stock on September 23, 2011 to Hexagon Investments B.V. that is equivalent to approximately 15.00% of the outstanding common shares. The issuance resulted in the recognition of additional Capital Paid in Excess of Par amounting to P2,264.

On March 17, 2011, the Parent Company issued 73,448,275 common shares, comprising of 50,427,931 treasury shares reissuance (with total cost of P771) and 23,020,344 unissued stock (with total par value of P230), to IFC Capitalization Fund for a total consideration of P2,130 representing 7.20% ownership interest. The issuance resulted in the recognition of additional Capital Paid in Excess of Par amounting to P1,078.

#### 23.3 Surplus and Dividend Declarations

The details of the cash dividend distributions follow:

Date		ividend		Date Approved		Date
Declared	Per Share	Total Amount	Record Date	by BOD	by BSP	Paid/Payable
		_				
January 25, 2016	P 0.6495		March 21, 2016	January 25, 2016	*	March 23, 2016
April 25, 2016	0.0660	0.02	June 21, 2016	April 25, 2016	June 16, 2016	June 21, 2016
April 25, 2016	0.7200	1,007.94	June 30, 2016	April 25, 2016	June 16, 2016	July 18, 2016
April 25, 2016	0.7200	0.21	June 30, 2016	April 25, 2016	June 16, 2016	July 18, 2016
July 25, 2016	0.0676	0.02	September 21, 2016	July 25, 2016	September 16, 2016	October 11, 2016
November 2, 2016	0.0724	0.02	December 21, 2016	November 2, 2016	January 13, 2017	January 17, 2017
January 30, 2017	0.0749	0.02	March 21, 2017	January 30, 2017	March 22, 2017	March 24, 2017
April 24, 2017	0.0807	0.02	June 21, 2017	April 24, 2017	April 26, 2017	June 23, 2017
April 24, 2017	0.5520	772.75	April 27, 2017	April 24, 2017	April 26, 2017	May 25, 2017
April 24, 2017	0.5520	0.15	April 27, 2017	April 24, 2017	April 26, 2017	May 25, 2017
July 31, 2017	0.0840	0.02	September 21, 2017	July 31, 2017	September 5, 2017	September 22, 2017
October 30, 2017	0.0840	0.02	December 21, 2017	October 30, 2017	December 12, 2017	December 22, 2017
January 29, 2018	0.0919	0.02	March 21, 2018	January 29, 2018	March 1, 2018	March 28, 2018
March 26, 2018	0.0616	862.35	April 27, 2018	March 26, 2018	April 5, 2018	May 7, 2018
March 26, 2018	0.0616	0.17	April 27, 2018	March 26, 2018	April 5, 2018	May 7, 2018
April 30, 2018	0.1080	0.03	June 21, 2018	April 30, 2018	June 14, 2018	June 25, 2018
July 30, 2018	0.1108	0.03	September 21, 2018	July 30, 2018	September 4, 2018	September 24, 2018
November 26, 2018	0.0111	0.03	December 21, 2018	November 26, 2018	*	December 28, 2018

<sup>\*</sup> Not applicable, BSP approval not anymore required during these periods

In 2015, the BSP, through the Monetary Board, approved the liberalized rules for banks and quasi-banks on dividend declaration. The policy requires that dividend declaration be immediately recognized as a liability upon the approval of the BOD and that it be disclosed in the statement of changes in equity.

A portion of the Parent Company's surplus corresponding to the equity in net earnings of certain subsidiaries and associates totalling P10,883 and P9,839 as of December 31, 2018 and 2017, respectively, is not currently available for distribution as dividends.

### 23.4 Revaluation Reserves

The components and reconciliation of items of other comprehensive income presented in the statements of changes in equity of the Group and Parent Company at their aggregate amount under Revaluation Reserves account are shown below.

	Fi As	aluation of nancial ssets at FVOCI	Tran Adjus on Fe	mulated slation stments oreign rations	(	Actuarial Gains (Losses) n Defined enefit Plan		Total
Balance as of January 1, 2018								
As previously reported Effect of adoption of PFRS 9	Р	1,968	Р	85	( P	79)	Р	1,974
(see Note 2.2)		456		-		_		456
As restated		2,424		85	(	79)		2,430
Actuarial losses on defined benefit plan					(	1,263)	(	1,263)
Fair value loss on financial assets								
at FVOCI	(	869)		-		-	(	869)
Reversal of cumulative translation								
adjustment on dissolution of a			,	00.1			,	00.1
foreign subsidiary Other comprehensive loss		869 )	(	32) 32)	, —	1.263)	(	32) 2,164)
other comprehensive loss	1	000 /	1	02 /	(	1,200 /	,	2,1017
Balance as of December 31, 2018	<u>P</u>	1,555	P	53	( <u>P</u>	1,342)	P	266
Balance as of January 1, 2017 Fair value losses on financial assets	<u>P</u>	2,128	<u>P</u>	86	( <u>P</u>	1,593)	<u>P</u>	621
at FVOCI	(	156)		_		-	(	156)
Actuarial gains on defined benefit plan		-		-		1,514		1,514
Translation adjustments on foreign operation			,	1)			1	1)
Other comprehensive income (loss)	(	156)	(	1)		1,514	\	1,357
Transfer from fair value gains on								
financial asset at FVOCI to Surplus	(	4)					(	4)
Balance as of December 31, 2017	<u>P</u>	1,968	Р	85	( <u>P</u>	<u>79</u> )	<u>P</u>	1,974
Balance at January 1, 2016	<u>P</u>	689	<u>P</u>	61	( <u>P</u>	1,268)	( <u>P</u>	<u>518</u> )
Actuarial losses on defined benefit plan		-		-	(	325)	(	325)
Fair value gains on financial assets at FVOCI		1,442		_		_		1,442
Translation adjustments on		.,=						,
foreign operation		1 440		25 25	, —	325)	_	25
Other comprehensive income (loss) Transfer from fair value gains on		1,442		<u> 25</u>	(	325)		1,142
financial asset at FVOCI to Surplus	(	3)					(	3)
Balance as of December 31, 2016	Р	2,128	Р	86	( P	1,593)	Р	621

## 23.5 Appropriation for General Loan Loss Reserves

Pursuant to the requirements of the BSP under Circular No. 1011, the Group shall recognize general loan loss provisions equivalent to one percent of all outstanding loans as of the end of the reporting period, except for accounts considered as credit risk-free under the existing BSP regulations. In cases when the computed allowance for ECL on those exposures is less than one percent of the general loan loss provisions required, the deficiency is recognized through appropriation from the Group's available Surplus. Such appropriation is considered as Tier 2 capital subject to the limit provided under the CAR framework. The outstanding balance of appropriation for General Loan Loss Reserves as of December 31, 2018 include appropriation recognized at January 1, 2018 upon adoption of the ECL model under PFRS 9 amounting to P2,227 and P1,793 (see Note 2.2) for the Group and Parent Company, respectively, and the additional appropriation made in 2018 amounting to P367 and P319 for the Group and Parent Company, respectively.

#### 23.6 Other Reserves

On December 23, 2013, the SPCs' BOD approved the redemption of the SPCs' respective preferred shares for a total consideration of P1,555. As a result thereof, the Group incurred a redemption loss amounting to P185 and is presented as part of Other Reserves account in the 2013 statement of financial position. On May 30, 2014 and on October 16, 2014, the BOD and SEC approved the execution of the retirement of the preferred shares resulting from the SPC's redemption on December 31, 2014. Consequently, the amount of the redemption loss of P185 previously recognized in the 2013 consolidated statement of changes in equity of the Group, as part Other Reserves account, was transferred directly to Surplus (see Note 15.3).

As of December 31, 2018, this account consists of reserves arising from the acquisition of RCBC LFC and Rizal Microbank for a total of P97.

#### 24. EMPLOYEE BENEFITS

## 24.1 Salaries and Employee Benefits Expense

Expenses recognized for salaries and other employee benefits are shown below.

	Group					
		2018		2017		2016
Short-term employee benefits Post-employment defined benefits	P	6,034 528	P	5,617 <u>374</u>	P	5,039 369
	<u>P</u>	6,562	<u>P</u>	5,991	<u>P</u>	5,408
		2018	Paren	<b>t Company</b> 2017		2016
Short-term employee benefits Post-employment defined benefits	P	4,138 334	P 	3,857 307	P	3,386 280
	<u>P</u>	4,472	<u>P</u>	4,164	<u>P</u>	3,666

## 24.2 Post-employment Defined Benefit Plan

### (a) Characteristics of the Defined Benefit Plan

The Parent Company and certain subsidiaries maintain a funded, tax-qualified, non-contributory post-employment benefit plan that is being administered by the Parent Company's and RSB's Trust Departments, covering all regular full-time employees. The Parent Company's and RSB's Trust Departments manage the fund in coordination with the Parent Company's Retirement Committee, Trust Committee and the respective committees of the subsidiaries which act in the best interest of the plan assets and are responsible for setting the investment policies.

The normal retirement age of the Group's employees ranges between 55 to 60 but the plan also provides for an early retirement at age 50 to 55 with a minimum of 10 to 20 years of credited service. The maximum retirement benefit is the lump sum equivalent to 1.25 to 2 months pay per year of continuous employment based on the employees' salary at retirement. Any fraction of a year shall be computed proportionately.

## (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the post-employment benefit costs and the amount of contributions. All amounts presented below are based on the actuarial valuation reports obtained from independent actuaries in 2018 and 2017.

The amounts of post-employment benefit obligation recognized in the financial statements are determined as follows:

		Gro	up		Parent Company				
		2018	_	2017	2018		2017		
Present value of the									
obligation	Р	4,800	Ρ	4,995 F	3,880	Р	4,126		
Fair value of plan assets	(	3,321)	(	4,891) (	2,460	. ) (	4,100 )		
Effect of asset ceiling test		2		7			7		
Deficiency of plan assets	<u>P</u>	1,481	<u>P</u>	111 <u>F</u>	1,420	<u>P</u>	33		

The Group's and Parent Company's post-employment defined benefit obligation as of December 31, 2018 and 2017 are included as part of Other Liabilities account in the statements of financial position (see Note 22).

The movements in the present value of the defined benefit obligation follow:

		<b>Group 2018</b> 2017		Parent Compa		mpany	<b>pany</b> 2017	
Balance at beginning of year Current service cost Interest expense Remeasurements – actuarial	P	4,995 P 528 303	4,953 374 274	P	4,126 334 248	Р	4,156 307 230	
losses (gains) arising from changes in:  – financial assumptions  – experience adjustments  – demographic	(	848 ) ( 216 (	230) 113)	(	636 ) 155	(	206 ) 125 )	
assumptions Benefits paid by the plan	(	9) 385)(	- 263)	(	347)	(	- 236)	
Balance at end of year	<u>P</u>	<u>4,800</u> P	4,995	<u>P</u>	3,880	<u>P</u>	4,126	

The movements in the fair value of plan assets are presented below.

		Group			Parent Company			
		2018	2017		2018	2017		
Balance at beginning of year Interest income Return (loss) on plan assets (excluding amounts	P	<b>4,891</b>	3,218 186	Р	4,100 245	P 2,599 149		
included in net interest) Contributions paid into	(	1,908)	1,174	(	1,865)	1,167		
the plan		431	576		327	421		
Benefits paid by the plan	(	<u>385</u> ) (	263)	(	<b>347</b> ) (	236)		
Balance at end of year	<u>P</u>	<u>3,321</u> P	4,891	<u>P</u>	2,460	<u>P 4,100</u>		

The composition of the fair value of plan assets at the end of each reporting period by category and risk characteristics is shown below.

	Group			Parent Company			
	2018		2017	2018	}		2017
Cash and cash equivalents Debt securities:	P	<b>473</b> P	402	P	343	Р	311
Corporate debt securities		86	299	-			-
Government bonds Equity securities:		407	127		4		4
Financial intermediaries Transportation and	1,	778	3,354		1,609		3,124
communication		166	208		158		208
Electricity, gas and water Diversified holding		100	170		97		169
companies		46	26		20		22
Others		24	22		1		1
Unquoted long-term equity							
investments		140	169		140		169
UITF		93	107		80		85
Investment properties		6	6		6		6
Loans and receivables			1		2		1
	P 3,	<u>321</u> P	4,891	<u>P</u>	2,460	<u>P</u>	4,100

The fair values of the above debt securities and quoted equity securities are determined based on market prices in active markets. Long-term equity investments represent investment in corporations not listed in active and organized markets. Fair values are determined based on the book value per share based on latest audited financial statements of the investee company. The fair value of the UITF is determined based on the net asset value per unit of investment held in the fund.

The fair value of the plan assets is at Level 1 in the fair value hierarchy except for unquoted long-term equity investments, loans and receivables, investment properties and other investments which are at Level 3.

The returns on plan assets are as follows:

		Group			Parent Company			
		2018	2017		2018		2017	
Fair value gains (losses) Interest income	( P	<b>1,908)</b>	1,174 186	(P	1,865 ) 24 <u>5</u>	P	1,167 149	
Actual returns	( <u>P</u>	<u>1,616</u> ) <u>P</u>	1,360	( <u>P</u>	1,620 )	<u>P</u>	1,316	

The amounts of post-employment benefit expense recognized in the statements of profit or loss and in other comprehensive income in respect of the defined benefit post-employment plan are determined as follows:

			G	roup		
	2	018		2017		2016
Reported in profit or loss: Current service cost Net interest expense	P	528 11	P	374 88	P	369 62
	<u>P</u>	539	<u>P</u>	462	<u>P</u>	431

	Group					
		2018		2017		2016
Reported in other comprehensive income:						
Actuarial gains (losses) arising from changes in:  - Financial assumptions  - Experience adjustments  - Demographic assumptions Effect of asset ceiling test Return (loss )on plan assets (excluding	P (	848 216) 9 2)	P (	230 113 - 7)	P (	73 2) 6
amounts included in net interest)	(	1,908)		1,174	(	402)
	( <u>P</u>	1,269)	<u>P</u>	1,510	( <u>P</u>	325)
			Paren	t Company		
		2018		2017		2016
Reported in profit or loss: Current service costs Net interest expense	P	334 3	P	307 <u>81</u>	P	280 60
	Р	337	<u>P</u>	388	Р	340
Reported in other comprehensive income: Actuarial gains (losses) arising from changes in:						
– Financial assumptions	Р	636	Р	206	Р	63
Experience adjustments     Effect of asset ceiling     Patture (leas) on plan assets (avaluding).	(	155) -	(	125 7)	(	18)
Return (loss) on plan assets (excluding amounts included in net interest)	(	1,865)		1,167	(	394)
	( <u>P</u>	1,384)	<u>P</u>	1,491	( <u>P</u>	349)

Current service costs, including the effect of curtailment and past service cost, form part of Employee Benefits under the Other Operating Expenses account, while net interest expense or income is presented as part of Interest Expense – Bills Payable and Other Borrowings or Interest Income Others in the statements of profit or loss

Amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

In determining the amounts of post-employment obligation, the following ranges of actuarial assumptions were used:

	2018	2017	2016
Group			
Discount rates Expected rate of salary increases	7.00%-7.53% 4.00%-10.50%	5.48%-6.00% 4.00%-8.00%	5.00%-5.60% 3.00%-11.00%
Parent Company			
Discount rates Expected rate of salary increases	7.52% 5.00%	6.00% 5.00%	5.53% 5.00%

Assumptions regarding future mortality are based on published statistics and mortality tables. The average life expectancy of an individual retiring at the Group's normal retiring age of 60 is based on the 1994 GAM table, set back six years for females. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of zero coupon government bonds with terms to maturity approximating to the terms of the post-employment obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

#### (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

#### (i) Investment and Interest Rate Risks

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan.

Currently, the plan assets of the Group are significantly invested in equity and debt securities, while the Group also invests in cash and cash equivalents and other investments. Due to the long-term nature of the plan obligation, a level of continuing equity investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

### (ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants during their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

## (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the post-employment plan are described below.

## (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as of December 31, 2018 and 2017:

	Group Impact on Post-employment De Benefit Obligation Change in Increase in Assumption Assumption			Defined  Decrease in  Assumption	
2018: Discount rate	+/-1 %	(P	97)		465
Salary growth rate 2017:	+/-1 %	(1	478	(	421)
Discount rate Salary growth rate	+/- 1% +/- 1%	(P	323) 480	P (	403 388)

	Parent Company Impact on Post-employment Defined Benefit Obligation							
	Change in Assumption		ease in imption	Decrease in Assumption				
2018:								
Discount rate Salary growth rate	+/- 1% +/- 1%	(P	34) 404	P (	397 355)			
2017:								
Discount rate Salary growth rate	+/- 1% +/- 1%	(P	391) 413	P (	456 363)			

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the sensitivity analysis, the present value of the defined benefit obligation at the end of each reporting period has been calculated using the projected unit credit method, which is the same as that applied in calculating the defined benefit obligation recognized in the statements of financial position.

#### (ii) Asset-liability Matching Strategies

To efficiently manage the retirement plan, the Group through its Retirement Plan Committee in coordination with the Group's Trust Departments, ensures that the investment positions are managed considering the computed retirement obligations under the retirement plan. This strategy aims to match the plan assets to the retirement obligations due by investing in assets that are easy to liquidate (i.e., government securities, corporate bonds, equities with high value turnover). As the Group's retirement obligations are in Philippine peso, all assets are invested in the same currency. The Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations. In view of this, various investments are made in a portfolio that may be liquidated within a reasonable period of time.

A large portion of the plan assets as of December 31, 2018 and 2017 consists of equity securities with the balance invested in fixed income securities and cash and cash equivalents. The Group believes that equity securities offer the best returns over the long term with an acceptable level of risk.

## (iii) Funding Arrangements and Expected Contributions

The plan is currently underfunded by P1,481 and P1,420 for the Group and Parent Company, respectively, based on the latest funding actuarial valuations in 2018.

The maturity profile of undiscounted expected benefit payments from the plan within 10 years from the end of each reporting period follows:

	Group					Parent Company			
		2018	_	2017	_	2018	_	2017	
Less than one year	Р	161	Р	226	Р	28	Р	44	
More than one year to five years		1,457		1,319		1,002		1,094	
More than five years to ten years		3,581		2,425		2,995		1,984	
	P	5,199	<u>P</u>	3,970	P	4,025	<u>P</u>	3,122	

The Group and Parent Company expects to contribute P436 and P336, respectively, to the plan in 2019.

# 25. MISCELLANEOUS INCOME AND EXPENSES

These accounts consist of the following:

# 25.1 Miscellaneous Income

		Group						
	Notes		2018		2017		2016	
Rentals Dividend income Recoveries from written off assets Gains on assets sold – net Others	14.2 10.2 11,14.1, 15.3	P	765 189 206 96 292	Р	741 234 187 441 290	Р	614 449 161 120 254	
Others	Notes	<u>P</u>	1,548	P Pare	1,893 ent Company 2017	<u>P</u>	1,598	
Rentals	14.2,		2010		2017		2010	
Dividend income Recoveries from written off assets Gains on assets sold – net	28.5(a) 10.2	P	454 187 143	Р	419 196 146	Р	407 307 127	
Others	15.3		28 143 955		232 136 1.129		12 231 1.084	

Miscellaneous income classified as Others includes rebates, penalty charges and other income items that cannot be appropriately classified under any of the foregoing income accounts.

# 25.2 Miscellaneous Expenses

					oup		
	Note		2018	20	017		2016
Insurance		Р	946	Р	759	Р	738
Credit card-related expenses		-	894	•	907	-	663
Communication and information							
services			488		447		450
Management and other							
professional fees			454		368		408
Transportation and travel			294		217		206
Advertising and publicity			237		323		276
Litigation/assets acquired expenses			228		166		385
Banking fees			227		193		194
Service and processing fees			223		155		78
Stationery and office supplies			172		149		132
Other outside services			139		130		126
Donation and charitable							
contribution			53		51		38
Representation and entertainment			43		22		45
Membership fees			24		19		21
Others	29.6		903		998		1,710
		Р	5,325	Р	4,904	Р	5,470

				Parent	Company			
	<u>Notes</u>	-	2018		2017		2016	
Credit card-related expenses Insurance	28.5(c)	Р	1,482 596	Р	1,443 564	Р	663 594	
Communication and information services  Management and other			370		328		281	
professional fees			233		188		217	
Service and processing fees Transportation and travel			223 223		137 110		501 93	
Advertising and publicity			186		244		206	
Banking fees Other outside services			171 113		148 115		144 113	
Stationery and office supplies Litigation/assets acquired expense			108 100		92 50		86 181	
Donations and charitable								
contributions Representation and entertainment			52 32		51 22		35 13	
Membership fees	00.0		22		19		18	
Others	29.6		599		572		1,411	
		<u>P</u>	4,510	<u>P</u>	4,083	<u>P</u>	4,556	

The Group's other expenses are composed of freight, various processing fees, fines and penalties, and seasonal giveaways. The Group and Parent Company's other expenses also include fees for records, facilities and management services to a related party under common control amounting to P103 and P78, P101 and P67, and P77 and P52 in 2018, 2017 and 2016 respectively (see Note 28).

#### 26. INCOME AND OTHER TAXES

Under Philippine tax laws, the Parent Company and its domestic subsidiaries are subject to percentage and other taxes (presented as Taxes and Licenses in the statements of profit or loss), as well as income taxes. Percentage and other taxes paid consist principally of the gross receipts tax (GRT) and documentary stamp tax (DST).

RA No. 9238, which was enacted on February 10, 2004, provides for the reimposition of GRT on banks and non-bank financial intermediaries performing quasi-banking functions and other non-bank financial intermediaries beginning January 1, 2004.

The recognition of liability of the Parent Company and certain subsidiaries for GRT is based on the related regulations issued by the tax authorities.

Income taxes include the regular corporate income tax (RCIT) of 30%, and final tax paid at the rate of 20%, which represents the final withholding tax on gross interest income from government securities and other deposit substitutes.

Interest allowed as a deductible expense is reduced by an amount equivalent to certain percentage of interest income subjected to final tax. Minimum corporate income tax (MCIT) of 2% on modified gross income is computed and compared with the RCIT. Any excess of the MCIT over the RCIT is deferred and can be used as a tax credit against regular income tax liability in the next three consecutive years. In addition, the Group's net operating loss carry over (NOLCO) is allowed as a deduction from taxable income in the next three consecutive years.

Effective May 2004, RA No. 9294 restored the tax exemption of FCDUs and offshore banking units (OBUs). Under such law, the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10% gross income tax.

Interest income on deposits with other FCDUs and offshore banking units is subject to 7.5% final tax.

In 2018, 2017 and 2016, the Group opted to continue claiming itemized deductions for income tax purposes.

The Parent Company's foreign subsidiaries are subject to income and other taxes based on the enacted tax laws of the countries and/or jurisdictions where they operate.

## 26.1 Current and Deferred Taxes

The tax expense (income) as reported in the statements of profit or loss consists of:

			0			
		2018	2017			2016
Current tax expense:	D	004	D	711	D	414
RCIT Final tax	Р	664 403	Р	711 203	Р	414 177
Excess MCIT over RCIT		403 3		203		177
Excess MICH OVER NOT		1,070		916		781
Application of MCIT		_	(	356)		_
Is It as a second of the secon		1,070		560		781
Deferred tax expense (income) relating to origination and						
reversal of temporary differences	(	198)		281	(	<u>955</u> )
	<u>P</u>	872	Р	841	( <u>P</u>	<u>174</u> )
			Parent Con	npany		
	2	2018	2017		2	2016
Current tax expense:						
RCIT	Р	522	Р	563	Р	140
Final tax		313		147		173
Excess MCIT over RCIT						190
		835		710		503
Application of MCIT		-	(	356)		
Deferred tax expense (income)		835		354		503
relating to origination and reversal of temporary differences	(	22)		343	(	842)
	<u>P</u>	813	<u>P</u>	697	( <u>P</u>	339)

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense (income) reported in profit or loss is as follows:

	Group					
		2018	2017	2016		
Tax on pretax profit at 30% Adjustments for income subjected to	Р	<b>1,558</b> P	1,545 P	1,109		
lower income tax rates  Tax effects of:	(	<b>496</b> ) (	434 ) (	180 )		
Non-taxable income Non-deductible expenses Recognition of previously unrecognized	(	1,239 )( 1,059	786 ) ( 595	845 ) 520		
deferred tax asset Utilization of MCIT		123 -	- ( 356	865)		
FCDU income	(	<b>182 )</b> (	306)(	388)		
Unrecognized temporary differences		<b>46</b> (	130 )	97		
Utilization of NOLCO		-	1	374		
Others		3		4		
	P	<b>872</b> P	<u>841</u> ( <u>P</u>	174 )		

		2018		t Company 2017		2016
	-	2010		2017		2010
Tax on pretax profit at 30% Adjustments for income subjected to	Р	1,540	Р	1,502	Р	1,059
lower income tax rates	(	431)	(	384)	(	118)
Tax effects of:						
Non-taxable income	(	1,113)	(	899)	(	889)
Non-deductible expenses	•	1,030		531	•	420
FCDU income	(	169)	(	275)	(	388)
Unrecognized temporary differences	ì	44)	(	134 )	•	-
Recognition of previously unrecognized	•	,	,	.0.7		
deferred tax asset		-		-	(	797)
Utilization of MCIT		-		356		-
Utilization of NOLCO		-		-		374_
	Р	813	Р	697	(P	339)_

The deferred tax assets of the Group recognized in the consolidated statements of financial position as of December 31, 2018 and 2017 relate to the operations of the Parent Company and certain subsidiaries as shown below.

		Statem Financial		-		Statements of Profit or Loss						
		2018		2017		018	2017			2016		
Allowance for impairment Provision for credit card	P	1,646	Р	1,610	Р	36	( P	9)	Р	867		
reward payments		156		127		29		22		105		
Excess MCIT		59		60	(	1)	(	296 )		356		
Post-employment benefit					-	-						
obligation		136		52		84	(	8)		39		
Deferred rent – PAS 17		38		30		8		13		16		
NOLCO		3		-		3		-	(	443)		
Others		56		17		39	(	3)		15		
Deferred tax assets Deferred tax	<u>P</u>	2,094	<u>P</u>	1,896								
income (expense) – net					<u>P</u>	198	( <u>P</u>	281 )	<u>P</u>	955		

In 2016, the Parent Company utilized a portion of its NOLCO available at that year amounting to P1,246.

The deferred tax assets of the Parent Company recognized in its statements of financial position as of December 31, 2018 and 2017 is shown below.

	Statements of Financial Position										
	2	018	2	2017		2018		2017		2016	
Allowance for impairment Provision for credit card	Р	713	Р	720	( P	7)	( P	60)	Р	780	
reward payments Post-employment benefit		156		127		29		22		105	
obligation		43		52	(	9)		34		18	
Deferred rent – PAS 17		38		30		8		13		17	
Excess MCIT		-		-		-	(	356 )		356	
NOLCO		-		-		-		-	(	443)	
Others		14		13	_	1		4		9	
Deferred tax assets Deferred tax	<u>P</u>	964	<u>P</u>	942							
income (expense) - net					P	22	<u>(P</u>	343 )	<u>P</u>	842	

The Parent Company and certain subsidiaries have not recognized deferred tax assets on certain temporary differences since management believes that the Parent Company and certain subsidiaries may not be able to generate sufficient taxable profit in the future against which the tax benefits arising from those deductible temporary differences, NOLCO and other tax credits can be utilized.

The unrecognized deferred tax assets relate to the following:

	Group					Parent Company					
		2018	_	2017		2018	2017				
Allowance for impairment Excess MCIT NOLCO	Р	1,441 4 4	Р	925 60 51	P	1,399 - -	Р	-	763		
Post-employment benefit obligation Advance rental		-		24 1		-		-			
	<u>P</u>	1,449	<u>P</u>	1,061	<u>P</u>	1,399	<u>P</u>		763		

Consequently, deferred tax liabilities were also not recognized on certain taxable temporary differences as the settlement of those can be offset by the available deductible temporary differences in the future.

In addition, deferred tax liabilities on accumulated translation adjustments, relating to its foreign subsidiaries were not recognized since their reversal can be controlled, and it is probable that the temporary difference will not reverse in the foreseeable future.

The details of the Group's NOLCO, which can be claimed as deduction from future taxable income within three years from the year the taxable loss was incurred and within five years from the year SPC losses were incurred, is shown below.

Inception Year	Am	ount		Utilized		Expired	Bala	ance	Expiry Year
2018	Р	11	Р	-	Р	_	Р	11	2021
2017		5		-		-		5	2020
2016		8		-		-		8	2019
2015		159		37		122			
	В	102	D	37	В	100	В	24	
	<u> </u>	183	<u> </u>	3/	<u> </u>	122	<u> </u>	24	

The breakdown of the Group's excess MCIT over RCIT with the corresponding validity periods follows:

Inception <u>Year</u>	Am	ount		<u>Jtilized</u>	_	Expired	Bal	ance	Expiry Year
2018	Р	59	Р	-	Р	-	Р	59	2021
2017		52		50		-		2	2020
2016		2		-		-		2	2019
2015		1		-		1			
	<u>P</u>	114	P	50	P	1	<u>P</u>	63	

The MCIT applied by the Group in 2017 solely pertains to the MCIT of the Parent Company as it has generated net taxable income and is liable for RCIT for that year.

## 26.2 Supplementary Information Required Under RR 15-2010 and RR 19-2011

The BIR issued RR 15-2010 on November 25, 2010 which require certain tax information to be disclosed as part of the notes to financial statements. Such supplementary information is, however, not a required part of the basic financial statements prepared in accordance with PFRS; it is neither a required disclosure under the SEC rules and regulations covering form and content of financial statements under the Securities Regulation Code Rule 68, as amended.

The Parent Company presented this tax information required by the BIR as a supplemental schedule filed separately from the basic financial statements.

### 27. TRUST OPERATIONS

Securities and properties (other than deposits) held by the Parent Company and RSB in fiduciary or agency capacities for their respective customers are not included in the financial statements, since these are not resources of the Parent Company and RSB. The Group's total trust resources amounted to P87,619 and P91,585 as of December 31, 2018 and 2017, respectively. The Parent Company's total trust resources amounted to P58,061 and P64,395 as of December 31, 2018 and 2017, respectively (see Note 29.1).

Investment in government securities which are shown as part of Investment securities at amortized cost (see Note 10.3) with a total face value of P955 and P606 for the Group and the Parent Company, respectively, as of December 31, 2018, and P913 and P604 for the Group and the Parent Company, respectively, as of December 31, 2017 are deposited with the BSP as security for faithful compliance with fiduciary obligations.

# 28. RELATED PARTY TRANSACTIONS

The Group and Parent Company's related parties include its ultimate parent company, subsidiaries, entities under common ownership, key management personnel and others.

A summary of the Group's and Parent Company's transactions and outstanding balances of such transactions with related parties as of and for the years ended December 31, 2018, 2017 and 2016 is presented below.

		Group												
		<b></b>							2016					
			Amount of		anding	Amount of	Outstandi		Amount of	Outstandi	Outstanding			
	Notes		Transaction	Bala	ance	Transaction	Balance	<u> </u>	<u>Transaction</u>	Balance				
Stockholders														
Loans and receivables	28.1	( P	55 )	Р	261 ( P	55 ) F	)	316	(P 55) F		371			
Deposit liabilities	28.2	(	423 )		57 (	751 )		480	( 1,785)		1,231			
Interest expense on deposits	28.2	•	2		-	5	-		6	-	,			
Cash received from issuance of														
shares of stock	23.2		14,783		-	-	-		-	-				
Interest income from														
loans and receivables	28.1		17		-	16	-		21	-				
Associates														
Deposit liabilities	28.2	(	142 )		135	266		277	( 53 )		11			
Interest expense on deposits	28.2		6		-	3	-		5	-				
Dividend	12		2		-	62	-		124	-				
Related Parties Under Common Ownership														
Loans and receivables	28.1		344		358	14		14 (	541 )	-				
Deposit liabilities	28.2		856		3,707	2,695		2,851 (	2,124 )		156			
Interest expense on deposits	28.2		37		-	9	-		16	-				
Occupancy and														
equipment related	20.5( )		700			745			000					
expenses	28.5(a)		790		-	715	-		926	-				
Miscellaneous expenses – others	25.2		103			101			77					
Interest income from	25.2		103		-	101	-		//	-				
loans and receivables	28.1		2						19					
	20.1		2		-	-	-		19	-				
Key Management Personnel														
Loans and receivables	28.1	(	198 )		13	210		211 (	1)		1			
Deposit liabilities	28.2	(	192 )		94	43		286 (	67)		243			
Interest income from														
loans and receivables	28.1		1		-	2	-		-	-				
Interest expense on deposits	28.2		1		-	3	-		1	-				
Salaries and employee benefits	28.5(d)		637		-	458	-		376	-				
Other Related Interests		,			0.450									
Loans and receivables	28.1	(	6,953 )		3,153	5,565		10,106 (	2,855 )		4,541			
Deposit liabilities	28.2	(	1,232 )		1,062	2,179		2,294 (	361)		115			
Interest income from	00.4		400			500			507					
loans and receivables	28.1 28.2		182 26		-	560 16	-		567 3	-				
Interest expense on deposits	28.2		26		-	16	-		3	-				

		Parent Company           2018         2017         2016											
			Amount of	Outstandi	na	Amount of	2017	Outstanding			Amount of	Outstanding	
	Notes		Transaction	Balance		Transaction		Balance			Transaction	Balance	
Stockholders													
Loans and receivables	28.1	( P	55 ) P		261 ( P	5.5	5 ) P		316	( P	55 ) P	371	
Deposit liabilities	28.2	( )	423 )		57 (	751			480	( 1	1,785 )	1,231	
Interest expense on deposits	28.2	(	2		37 (	7.51		_	400	1	6	1,201	
Cash received from issuance of	20.2		2				,	_			0	_	
shares of stock	23.2		14,783			_		_			_	_	
Interest income from	20.2		14,703										
loans and receivables	28.1		17	-		16	6	-			21	-	
Subsidiaries													
Loans and receivable	28.1		999		999 (	222	2 )	_			_	222	
Deposit liabilities	28.2	(	79 )		364 (	2,155			443		553	2,598	
Interest income from	20.2	1	70 /		(	2,100	,		1 10		000	2,000	
loans and receivable	28.1		7	_		_		_			_	_	
Interest expense on deposits	28.2		6	_		6	3	_			5	_	
Dividend	12		-	_		315		_			232	_	
Rental income	28.5(a)					010	,				202		
Herital income	28.5(b)		200	_		191	I	_			186	_	
Occupancy and	20.0(0)		200			101	•				100		
equipment-related expenses	28.5(a)		352	_		13	2	_			186	_	
Service and processing fees	28.5(c)		531		49	499			54		460	29	
Sale of investment securities	28.3		35	_	43	175		_	54		810	_	
Purchase of investment	20.3		33			17.0	,				810		
securities	28.3		3	_		F	5	_			601		
Assignment of receivables	11	1	10 )	-	182 (	10	) )	-	192		20 )	202	
	11	(	10 /		102 (	10	,		102		20 )	202	
Associates													
Deposit liabilities	28.2	(	142 )		23 (	154			165		53 )	11	
Interest expense on deposits	28.2		6	-		3		-			5	-	
Dividend	12		102	-		59	9	-			124	-	
Related Parties Under													
Common Ownership													
Loans and receivables	28.1	(	142 )		3,128	3,270			3,270		541 )	-	
Deposit liabilities	28.2		382		3,122 (	2,584	1 )		2,740		2,124 )	156	
Interest income from													
loans and receivables	28.1		-	-		-		-			19	-	
Interest expense on deposits	28.2		28	-		8	3	-			15	-	
Occupancy and													
equipment-related expenses	28.5(a)		790	-		715	5	-			926	-	
Miscellaneous expenses –													
others	25.2		78	-		67	7	-			52	-	
Key Management Personnel													
Loans and receivables	28.1	(	24 )	-		23	3		24		1 )	1	
Deposit liabilities	28.2	(	197 )		89	43	3		286		67	243	
Interest income from													
loans and receivables	28.1		1	-		2	2	-			-	-	
Interest expense on deposits	28.2		1	-		3	3	-			1	-	
Salaries and employee benefits	28.5(d)		298	-		328	3	-			271	-	
Other Related Interests													
Loans and receivables	28.1	(	3,683 )		3,153	2,295			6,836		2,855	4,541	
Deposit liabilities	28.2	(	1,564 )		696	2,145			2,260	(	361 )	115	
Interest income from			•										
loans and receivables	28.1		182	-		560	)	-			567	-	
Interest expense on deposits	28.2		26	-		16		-			3	-	

## 28.1 Loans and Receivables

The summary of the Group's and Parent Company's significant transactions and the related outstanding balances for loans and receivables with its related parties as of and for the years ended December 31, 2018, 2017 and 2016 are as follows:

	Group										
Related Party Category	ls	suances	Rep	oayments_		Interest Income	0	Loans utstanding			
2018:											
Stockholders Related parties under common ownership Key management personnel	Р	- 376 9	Р	55 32 207	Р	17 2 1	Р	261 358 13			
Other related interests		2,480		9,433	_	182	_	3,153			
	<u>P</u>	2,865	<u>P</u>	9,727	<u>P</u>	202	P	3,785			
2017:											
Stockholders Related parties under	Р	-	Р	55	Р	16	Р	316			
common ownership Key management personnel		210 691		196 481		- 2		14 211			
Other related interests		8,267		2,702		560		10,106			
	<u>P</u>	9,168	<u>P</u>	3,434	<u>P</u>	578	<u>P</u>	10,647			
2016:											
Stockholders Related parties under	Р	-	Р	55	Р	21	Ρ	371			
common ownership		-		541		19		-			
Key management personnel Other related interests		7,331		2 4,476	_	- 567		4,541			
	<u>P</u>	7,332	<u>P</u>	5,074	<u>P</u>	607	<u>P</u>	4,913			

				Parer	nt C	ompany		
Related Party Category	ls	ssuances	Repa	ayments	_	Interest Income	<u>Ou</u>	Loans tstanding
2018:								
Stockholders Subsidiaries Related parties under	Р	1,000	Р	55 1	Р	17 7	Р	261 999
common ownership Key management personnel		-		142 24		- 1		3,128
Other related interests		622		4,305	_	182		3,153
	P	1,622	<u>P</u>	4,527	P	207	<u>P</u>	7,541
2017:								
Stockholders Subsidiaries Related parties under	Р	-	Р	55 222	Р	16	Р	316
common ownership Key management personnel		9,744 490		6,474 467		- 2		3,270 24
Other related interests		4,997		2,702		560		6,836
2016:	<u>P</u>	15,231	<u>P</u>	9,920	<u>P</u>	578	<u>P</u>	10,446
Stockholders Subsidiaries Related parties under	Р	1,276	Р	55 1,276	Р	- 21	Р	371 222
common ownership Key management personnel Other related interests		- 1 7,331		541 2 4,476		19 - 567		- 1 4,541
	<u>P</u>	8,608	<u>P</u>	6,350	P	607	<u>P</u>	5,135

In the ordinary course of business, the Group has loan transactions with each other, their other affiliates, and with certain Directors, Officers, Stockholders and Related Interests (DOSRIs). Under existing policies of the Group, these loans are made substantially on the same terms as loans to other individuals and businesses of comparable risks.

Under the current BSP regulations, the amount of individual loans to a DOSRI, 70% of which must be secured, should not exceed the amount of the encumbered deposit and book value of the investment in the Group and Parent Company and/or any of its lending and nonbank financial subsidiaries. In the aggregate, loans to DOSRIs, generally, should not exceed the total equity or 15% of the total loan portfolio of the Group and Parent Company. However, non-risk loans are excluded in both individual and aggregate ceiling computation.

The following table shows the other information relating to the loans, other credit accommodations and guarantees granted to DOSRI as of December 31 in accordance with BSP reporting guidelines:

		Gro	up		Parent Company					
		2018	_	2017		2018*	2017			
Total outstanding	P	E00	Р	E40	В	460	Р	E00		
DOSRI loans Unsecured DOSRI	Р	500 94	Ρ	542 71	P	469 83	Ρ	509 61		
Past due DOSRI		. 94		1		- 03		1		
Non-accruing DOSRI		2		1		2		1		
Percent of DOSRI loans to total loan portfolio		0.13%		0.15%		0.16%		0.19%		
Percent of unsecured DOSRI loans to total										
DOSRI loans		18.80%		13.10%		17.70%		11.98%		
Percent of past due DOSRI loans to total DOSRI		0.00%		0.13%		0.01%		0.14%		
Percent of non-accruing DOSRI loans to total DOSRI loans		0.40%		0.13%		0.51%		0.14%		

<sup>\*</sup>excludes exposure from a subsidiary

On January 31, 2007, BSP issued Circular No. 560, *Ceiling on Loans, Other Credit Accommodations and Guarantees Granted to Subsidiaries and Affiliates*, which provides the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said circular, the total outstanding exposures to each of the Parent Company's subsidiaries and affiliates shall not exceed 10% of bank's net worth, the unsecured portion of which shall not exceed 5% of such net worth. Further, the total outstanding exposures to subsidiaries and affiliates shall not exceed 20% of the net worth of the lending bank.

As of December 31, 2018 and 2017, the Group and Parent Company is in compliance with these regulatory requirements.

As of December 31, 2018 and 2017, the Group recognized impairment loss on certain loans and receivables from DOSRI amounting to P0.2 and P0.06, respectively, and is recognized as part of Impairment Losses account in the statements of profit or loss.

## 28.2 Deposit Liabilities

The summary of the Group's and Parent Company's significant transactions and the related outstanding balances for deposit liabilities with its related parties as of and for the years ended December 31, 2018, 2017 and 2016 are as follows (see Note 17):

					Gro	up		
Related Party Category	DepositsWit		thdrawals	_	Interest Expense		utstanding Balance	
2018:								
Stockholders	Р	7,947	Р	8,370	Р	2	Р	57
Associates Related parties under		37,554		37,696		6		135
common ownership		136,836		135,980		37		3,707
Key management personnel		539		731		1		94
Other related interests		163,957		165,189		26		1,062

					oup				
Related Party Category	_	Deposits	Withdrawals			Interest Expense	Outstanding Balance		
2017:									
Stockholders Associates Related parties under common ownership Key management personnel Other related interests	P	25,106 32,335 14,007 416 213,907	P	25,857 32,069 11,312 373 211,728 281,339	P	5 3 9 3 16	P	480 277 2,851 286 2,294 6,188	
2016:									
Stockholders Associates Related parties under common ownership Key management personnel Other related interests	Р	36,518 35,592 1,287,730 4,365	Р	38,303 35,645 1,289,854 4,298	Ρ	6 5 16 1 3	Р	1,231 11 156 243	
Other related interests	— Р	1,036,115 2,400,320	— Р	1,036,476 2,404,576	— Р	31	— Р	<u>115</u> 1.756	

<u>P 346,833 P 347,966 P 72 P 5,055</u>

	Parent Company										
Related Party Category	Deposits		Withdrawals		_	Interest Expense	Outstanding Balance				
2018:											
Stockholders Subsidiaries Associates Related parties under common ownership	Р	7,947 91,950 37,554 136,276	Р	8,370 92,029 37,696	Ρ	2 6 6	Р	57 364 23 3,122			
Key management personnel Other related interests		535 163,957		732 165,521	_	1 26	_	89 696			
	P	438,219	<u>P</u>	440,242	<u>P</u>	69	P	4,351			
2017:											
Stockholders Subsidiaries Associates Related parties under	Р	25,106 100,523 32,223	Р	25,857 102,678 32,069	Р	5 6 3	Р	480 443 165			
common ownership Key management personnel		9,058 416		6,474 373		8		2,740 286			

Other related interests		136,192		134,047	_	<u>16</u>	_	2,260
	<u>P</u>	303,518	<u>P</u>	301,498 Pare	P_nt C	41 Company	<u>P</u>	6,374
Related Party Category	_	Deposits	W	ithdrawals_	_	Interest Expense	_	Outstanding Balance
2016:								
Stockholders Subsidiaries Associates Related parties under	Р	36,518 974,281 35,592	Р	38,303 973,728 35,645	Р	6 5 9	Ρ	1,231 2,598 11
common ownership Key management personnel Other related interests	_	1,287,730 4,365 1,036,115	_	1,289,854 4,298 1,036,476	_	15 1 <u>3</u>	_	156 243 115
	P	3,374,601	<u>P</u>	3,378,304	P	39	P	4,354

Deposit liabilities transactions with related parties have similar terms with other counterparties.

## 28.3 Sale and Purchase of Securities

The Parent Company and certain subsidiaries engage in the trading of investment securities as counterparties to the transaction. These transactions are priced similar to transactions with other counterparties outside the Group and there are no unsettled transactions as of the end of each reporting period.

## 28.4 Retirement Fund

The Parent Company and certain subsidiaries' retirement funds covered under their defined benefit post-employment plan maintained for qualified employees are administered and managed by the Parent Company's and RSB's Trust Departments in accordance with the respective trust agreements covering the plan.

The retirement funds have transactions with the Group and Parent Company as of December 31, 2018, 2017 and 2016 as follows:

		Gro	up		Parent Company					
Nature of Transactions		Amount ansaction	_	tstanding Balance		Amount ansaction	Outstanding Balance			
2018:										
Investment in common shares of Parent Company Investments in corporate	(P	855)	Р	1,867	( P	853)	Ρ	1,863		
debt securities		49		51		49		49		
Deposits with the Parent Company Fair value losses Interest income	(	312 ) 855 ) 5		5 - -	(	311) 849) 3		- - -		
2017:										
Investment in common shares of Parent Company Investments in corporate	(P	6)	Ρ	3,123	( P	6)	Р	3,123		
debt securities	(	49)		2	(	49)		-		
Deposits with the Parent Company Fair value gains Interest income		245 1,272 5		317 - -		239 1,266 4		311 - -		

		Gro	up			Parent Company				
Nature of Transactions		t Amount ransaction		utstanding Balance	Net Am of Transa			tstanding Balance		
2016:										
Investment in common										
shares of Parent Company Investments in corporate	Р	-	Р	1,866	Р -		Р	1,863		
debt securities	(	5)		51	-			49		
Deposits with the Parent Company		75		72		72		72		
Fair value gains		29		-		31		-		
Interest income		4		-		3		-		

The carrying amount and the composition of the plan assets as of December 31, 2018 and 2017 are disclosed in Note 24.2. Investments in corporate debt securities include long-term negotiable certificates of deposit issued by the Parent Company.

The information on the Group's and Parent Company's contributions to the retirement fund and benefit payments through the fund are disclosed in Note 24.2.

The retirement fund neither provides any guarantee or surety for any obligation of the Group nor its investments in its own shares of stock covered by any restriction and liens.

### 28.5 Other Related Party Transactions

#### (a) Lease Contracts with RRC and Sublease Agreement with Subsidiaries

The Parent Company and certain subsidiaries occupy several floors of RCBC Plaza as leaseholders of RRC [see Note 29.8(b)]. Rental expense incurred by the Group related to this lease arrangement is included as part of Occupancy and Equipment-related expenses account in the statements of profit or loss. The Parent Company's lease contract with RRC is effective until December 31, 2020.

The Parent Company entered into sublease agreements with certain subsidiaries which occupy several floors of RCBC Plaza. Rental income by Parent Company related to these sublease arrangements is included as part of Rentals under the Miscellaneous income account in the statements of profit or loss (see Notes 14.2). The outstanding receivable on the lease contracts, if any, is presented as part of Accounts receivable under Loans and Receivables account in the statements of financial position (see Note 11). The related outstanding receivable is unsecured, noninterest-bearing and payable in cash on demand. Management believes that the receivables on the sublease agreements are fully recoverable.

## (b) Lease Contract on RSB Corporate Center

In October 2013, the Parent Company and RSB entered into a lease agreement covering certain office and parking spaces of RSB Corporate Center at a monthly rental fee of P7. The monthly rental payments are subject to an escalation rate of 5% annually effective in 2014 up to the 5<sup>th</sup> year of the lease term. The initial lease is for a period of five years which ended in October 2018 and was renewed in September 2018 for an extended period. The outstanding receivable on the lease contract is presented as part of Accounts receivable under Loans and Receivables account in the statements of financial position (see Note 11). The related outstanding receivable is unsecured, noninterest-bearing and payable in cash on demand. Management believes that receivable from the lease contract is fully recoverable.

# (c) Service Agreement with RBSC

The Parent Company has Service Agreement (the Agreement) with RBSC, wherein RBSC shall provide the Parent Company with marketing, distribution, technical, collection and selling assistance and processing services in connection with the operation of the Parent Company's credit card business. The total service processing fees incurred by the Parent Company is recognized as part of the Service and processing fees under the Miscellaneous Expenses account in the statements of profit or loss (see Note 25.2). The outstanding payable related to the service agreement is presented as part of Accounts payable under Other Liabilities account in the statements of financial position (see Note 22). The related outstanding payable is unsecured, noninterest-bearing and payable in cash on demand.

# (d) Key Management Personnel Compensation

The breakdown of key management personnel compensation follows:

	Group					
		2018		2017		2016
Short-term employee benefits Post-employment defined benefits	P	619 18	P	442 16	P 	361 1 <u>5</u>
	<u>P</u>	637	<u>P</u>	458	<u>P</u>	376
		0040		Company		0010
		2018		2017		2016
Short-term employee benefits Post-employment defined benefits	P	298	P	328	P 	271
	P	298	<u>P</u>	328	<u>P</u>	271

# 29. COMMITMENTS AND CONTINGENCIES

In the normal course of operations of the Group, there are various outstanding commitments and contingent liabilities such as guarantees, commitments to extend credit, tax assessments, claims from customers and third parties, etc., with amounts not reflected in the financial statements. Management does not anticipate losses from these transactions that will adversely affect the Group's operations.

In the opinion of management, the suits and claims arising from the normal course of operations of the Group that remain unsettled, if decided adversely, will not involve sums that would have material effect on the Group's financial position or operating results.

## 29.1 Contingent Accounts, Guarantees and Other Commitments

The following is a summary of contingencies and commitments arising from transactions not given recognition in the statement of financial position, expressed at their equivalent peso contractual amounts as of December 31, 2018 and 2017.

		Group			Parent Company				
		2018	<b>2018</b> 2017		2018			2017	
Trust department accounts Derivative assets Derivative liabilities Outstanding guarantees issued Unused commercial letters	P	87,639 57,253 53,261 49,553	Р	91,585 46,230 41,822 41,858	Р	58,061 57,253 53,261 49,553	Р	64,395 46,230 41,822 41,858	
of credit		19,231		17,055		19,194		17,055	
Spot exchange sold		6,436		6,307		6,331		6,198	
Spot exchange bought		6,330		6,204		6,330		6,204	
Inward bills for collection		1,009		1,407		1,009		1,407	
Outward bills for collection		614		133		614		133	
Late deposits/payments received		607		566		569		434	
Others		17		17		17		17	

## 29.2 Sale of National Steel Corporation (NSC) Plant Asset

In October 2008, Global Steel Philippines (SPV-AMC), Inc. (GSPI) and Global Ispat Holdings (SPV-AMC), Inc. (GIHI) (collectively, "Global Steel"), which purchased the Iligan Plant assets of the NSC ("NSC Plant Assets") from the Liquidator in 2004, initiated arbitral proceedings against the Liquidator and the Secured Creditors, including the Parent Company and RCAP, with the Singapore International Arbitration Centre ("SIAC") for their failure to deliver the NSC Plant Assets free and clear from liens and encumbrances. This purportedly prevented Global Steel from using the same as collateral for additional loans for the operations and upgrade of the NSC Plant. On May 9, 2012, the SIAC Arbitral Tribunal rendered a Partial Award directing the Liquidator and Secured Creditors to pay Global Steel the total amount of (a) US\$80, as and by way of lost opportunity to make profit, and (b) P1,403, representing the value of the undelivered Billet Shop Land measuring 3.4071 hectares (the "Lost Land Claim").

On appeal, and on July 31, 2014, the Singapore High Court set aside the Partial Award, and (a) subsequently ordered the lifting of the 2008 injunctions issued against the Secured Creditors, thereby empowering the Secured Creditors to compel Global Steel to comply with their obligations under the Omnibus Agreement (OMNA)/Asset Purchase Agreement (APA) and take legal action upon Global Steel's failure to do so, and (b) directed the release of Global Steel's installment payment to the Secured Creditors, which enabled the Parent Company and RCAP to receive their respective share therein.

On March 31, 2015, the Singapore Court of Appeals affirmed the earlier decision of the Singapore High Court which set aside the monetary award of US\$80 and P1,403 in favor of Global Steel, and deemed improper the deferment of Global Steel's obligation to pay the purchase price of the NSC Plant Assets. The Singapore Court of Appeals further held that (a) the SIAC Arbitral Tribunal had no jurisdiction over the issue of lost opportunity to make profit, (b) there is no evidentiary support for such award, and (c) the ruling on the issue of the Lost Land Claim, as well as the dispute relating to Global Steel's payment obligation, both relate to the OMNA, which is not arbitrable. Accordingly, the SIAC Arbitral Tribunal cannot compel the Parent Company, RCAP and the other Secured Creditors to defer holding Global Steel in default. However, the Singapore Court of Appeals held that the NSC Liquidator and Secured Creditors are still required to deliver to Global Steel clean title to the NSC Plant Assets.

On November 27, 2015, the Singapore Court of Appeals clarified that the issue of Global Steel's lost opportunity to make profit cannot be remanded to the SIAC Arbitral Tribunal, or to a new arbitral tribunal, to be litigated anew after the setting aside of the Partial Award. The doctrines of res judicata and abuse of process also operated to preclude the reopening of this issue. However, the Singapore Court of Appeals held that the Lost Land Claim may be brought before a new arbitral tribunal. The Singapore Court of Appeals likewise awarded litigation costs to the Liquidator but none to the Secured Creditors.

The Parent Company's estimated exposure is approximately P216 in terms of estimated property taxes and transfer costs due on the NSC Plant Assets, while it has a receivable from Global Steel in the amount of P486, taking into consideration the P49 share it received from Global Steel's installment payment. The Parent Company has recognized full impairment loss on the receivable since then, with the gross amount of receivable classified as UDSCL under Loans and Receivable account. The Parent Company's exposure, however, may be varied depending on whether the Iligan City's assessment of the post-closing taxes will be sustained as valid (including those imposed on non-operational machineries), now that all pre-closing taxes on the NSC assets sold to Global Steel, covering the period 1999 to October 14, 2004, are deemed paid, following the finality of the Supreme Court Decision against the City of Iligan and the issuance of an Entry of Judgment on March 16, 2016, in the case initiated solely by the NSC Liquidator.

In defiance, however, of the final and executory ruling against the City of Iligan, (a) issued a Notice of Delinquency against NSC for tax arrears covering the period 1999 to 2016, (b) levied the NSC properties, and (c) set the public auction thereof on October 19, 2016, even as the Local Government Unit (LGU) received the October 18, 2016 Writ of Execution issued by the Regional Trial Court of Makati City, Branch 57 ("Makati Trial Court"), directing it to (a) comply with the affirmed Tax Amnesty Agreement dated October 13, 2004, and (b) afford NSC relief from the payment of interests and penalties. On November 3, 2016, the Iligan City police took possession of the NSC Plant compound. On November 4, 2016, the NSC, through the Liquidator, filed an Omnibus Motion to (a) direct the City of Iligan, the Sangguniang Panglunsod and City Treasurer to show cause why they should not be held in contempt, and (b) nullify the October 19, 2016 Auction Sale of the NSC properties.

In an Order dated April 4, 2017, the Makati Trial Court (a) nullified the public auction of the NSC properties, and (b) enjoined the collection of any and all real property tax against the NSC until the Decision dated October 7, 2011 holding that the NSC pre-closing taxes have been paid, is fully executed and the NSC's remaining tax liabilities are correctly computed. The Makati Trial Court likewise (a) directed the Iligan City Treasurer to show cause why she should not be held in contempt of court for proceeding with the auction sale without clearing the NSC of the pre-closing taxes, and (b) directed the Iligan City Treasurer, among others, to inform the Makati Trial Court of the names of the persons who ordered, aided and abetted her assailed conduct. The LGU and the Iligan City Treasurer, among others, moved for the reconsideration of the April 4, 2017 Order, which was denied by the Makati Trial Court.

The City of Iligan filed a Petition for Certiorari dated July 6, 2018 with the Court of Appeals, reiterating the claim that the said LGU had the right to auction the NSC properties due to non-payment of both pre-closing and post-closing taxes. The Petition likewise alleged that (a) the writ of execution issued by the Makati Trial Court was null and void, and (b) the case before the Makati Trial Court was an action to assail the tax delinquency auction sale which should not have been given due course for non-payment of docket fees and non-deposit of the contested tax amount of P4,610.

### 29.3 Verotel Merchant Services B.V. Case

In 2011, Verotel Merchant Services B.V. ("VMS"), a Netherlands corporation and an Internet merchant providing on-line adult entertainment, on-line gambling, and on-line selling of pharmaceuticals, and Verotel International Industries, Inc. ("VII"), a Philippine corporation, civilly sued the Parent Company, Bankard, Inc. ("Bankard"), Grupo Mercarse Corp., CNP Worldwide, Inc. and several individuals before the Los Angeles Superior Court for various causes of action including fraud, breach of contract and accounting, claiming that VII and its alleged parent company, VMS, failed to receive the total amount of US\$1.5, which the defendants allegedly misappropriated.

The case went to trial in January 2016, where the issues on prescription, VII's lack of capacity to sue and VMS's lack of standing to sue were reserved for the Presiding Judge's disposition. On January 27, 2016, the jury rendered a verdict solely in favor of VMS. After manifesting their intention to file a motion for judgment notwithstanding verdict ("JNOV") and motion for new trial, the Parent Company/Bankard filed the same on April 11, 2016. On April 27, 2016, the Parent Company/Bankard likewise timely filed their Reply to the Oppositions filed by VII/VMS.

On May 12, 2016, the Parent Company/Bankard's Motion for JNOV was partially granted, wherein the award of US\$7.5 punitive damages to VMS was deleted due to insufficient proof that (a) a corporate officer of the Parent Company/Bankard knew of, authorized, or ratified fraudulent acts, and (b) Janet Conway was a managing agent of the Parent Company/Bankard within the meaning of the California Civil Code Section 3294(b). However, the Presiding Judge ruled that Conway was an agent for some purpose and awarded US\$1.5 to VMS. The Presiding Judge likewise denied the Parent Company/Bankard's Motion for New Trial, and awarded VMS pre-judgment interest in the amount of US\$0.5.

On July 11, 2016, the Parent Company/Bankard filed their Notice of Appeal on the partial denial of their Motion for JNOV with the California Court of Appeals. VMS filed its own Notice of Appeal. On July 21, 2016, the Parent Company/Bankard timely posted the amount of US\$3.1, as and by way of security to stay the enforcement of the Amended Judgment rendered by the Presiding Judge.

On September 8, 2016, VMS filed its unsealed Certificate of Interested Persons, after the California Court of Appeals sustained the Parent Company/Bankard's position that the identities of the persons behind VMS is central to the issue of whether VMS has legal standing to sue and is entitled to any damages. In an Order dated/filed on November 16, 2016, the California Court of Appeals adopted the briefing sequence proposed by the Parent Company/ Bankard, thus, allowing the full ventilation of the case on appeal.

Subsequently, on March 7, 2017, the Presiding Judge directed the Parent Company/Bankard to pay VMS the additional amount of US\$0.08 covering cost of proof sanctions, ruling that the Parent Company/Bankard unjustifiably denied VMS's request for admission that they failed to comply with MasterCard and VISA association rules. The Parent Company/Bankard timely filed their Notice of Appeal but no longer posted any additional filing fees, following VMS's agreement not seek to enforce of the said award during the pendency of the appeal.

The Parent Company/Bankard filed their Revised Opening Brief on their Appeal on October 2, 2017, pointing out that: (a) VMS failed to prove that its losses was caused by the Parent Company/Bankard, as the evidence indicate that, in a side deal without Bankard's knowledge and consent, VMS was processing transactions under/using the Merchant ID of another merchant which did not remit all of the sales proceeds so generated; (b) there is no contract/ processing relationship between VMS and Bankard; (c) there is no substantial evidence proving that the Parent Company/Bankard caused VMS's loss under agency law, given that (i) Conway could not be Bankard's agent as a matter of law, because she was defrauding Bankard, (ii) plaintiffs did not establish that Conway was an agent of Bankard, (iii) plaintiff did not establish that Conway was a purported agent of Bankard, and (iv) plaintiffs did not establish that Conway's wrongful conduct was within the scope of her agency; and, (d) the Presiding Judge abused his discretion in awarding cost of proof sanctions.

On March 28, 2018, the Parent Company/Bankard was advised of the filing of VMS's Combined Respondents' Brief and Cross-Appellants' Opening Brief. On August 14, 2018, the Parent Company/Bankard filed their combined Reply and Cross-Respondent's Brief. In accordance with prior stipulations, VMS timely filed its Final Reply Brief dated October 31, 2018. The parties are now awaiting the advice of the California Court of Appeals on the schedule date of the oral arguments.

# 29.4 Applicability of RR 4-2011

On March 15, 2011, the Bureau of Internal Revenue issued RR 4-2011, which prescribed that for income tax reporting purposes, banks and other financial institutions must (a) report costs and expenses either under RBU or FCDU/EFCDU or OBU if specifically identified as such; or (b) allocate such cost and expenses, which cannot be specifically identified, based on percentage share of gross income earnings of a unit. The BIR, however, issued assessment notices to the Parent Company, other banks and financial institutions for deficiency income tax for alleged non-intra-unit allocation of costs and expenses to exempt income and income subjected to final tax within RBU.

On April 6, 2015, the Parent Company and other member-banks of the Bankers Association of the Philippines ("other BAP member banks") filed a Petition for Declaratory Relief with Application for TRO and/or Writ of Preliminary Injunction with the Regional Trial Court of Makati ("Makati Trial Court"), wherein it was pointed out, among others, that (a) RR 4-2011 violates the Parent Company and other BAP member banks' procedural and substantive due process rights; (b) it serves as a deterrent to banks to invest in capital market transactions to the prejudice of the economy; (c) it sets a dangerous precedent for the disallowance of full deductions due to the prescribed method of allocation; and, (d) it violated the equal protection clause of the Constitution for requiring the Parent Company and other BAP member banks to adopt a method of allocation when other institutions and taxpayers were not being required to do so by the Department of Finance ("DOF") and BIR.

On April 8, 2015, the Makati Trial Court issued a TRO enjoining the BIR from enforcing RR 4-2011. Also, on April 27, 2015, the Makati Trial Court issued a Writ of Preliminary Injunction enjoining the BIR from enforcing, carrying out, or implementing in any way or manner RR 04-2011 against the Parent Company and other BAP member banks, including the issuance of Preliminary Assessment Notice or Final Assessment Notice against them during the pendency of the litigation, unless sooner dissolved.

On June 10, 2015, the Makati Trial Court issued a Confirmatory Order stating that the TRO and Writ of Preliminary Injunction also prohibits the BIR from ruling or deciding on any administrative matter pending before it in relation to the subject revenue regulations and insofar as the Parent Company and other BAP member banks are concerned. The pre-trial conference of the case began on August 2, 2016 and continued until August 3, 2017. During the hearing on August 3, 2017, in lieu of trial for the resolution of the case, the Makati Trial Court directed the parties to file their respective Memorandum on September 15, 2017, which has been complied with. In an Order dated May 25, 2018, the Makati Trial Court granted the Petition for Declaratory Relief and declared RR 4-2011 null and void for being issued beyond the authority of the Secretary of Finance and Commissioner of the BIR. The Makati Trial Court likewise made permanent the Writ of Preliminary Injunction it issued earlier.

The DOF and the BIR elevated the matter to the Supreme Court via a Petition for Review on Certiorari dated August 1, 2018, alleging that (a) the petitions assailing the validity of RR 4-2011 should have been brought before the Court of Tax Appeal and not the Makati Trial Court, (b) upon the issuance of RR 4-2011, the Parent Company and other BAP member banks should have already adjusted their accounting and book keeping methods, (c) the declaratory relief action was no longer proper in view of the issuance of Preliminary Assessment Notices, and (d) RR 4-2011 is a valid regulatory issuance of the DOF and BIR.

## 29.5 Poverty Eradication and Alleviation Certificates Bonds

In October 2011, after filing a case before the Court of Tax Appeals, the Parent Company withdrew the same and joined other banks in questioning the BIR's act of withholding a 20% final tax on the PEACe Bonds before the Supreme Court. Notwithstanding the pendency of the case and the Supreme Court's issuance of a Temporary Restraining Order ("TRO"), on October 18, 2011, the Bureau of Treasury still withheld P199 from its interest payment on the Parent Company's PEACe bonds holdings. The amount was originally recognized as part of Accounts Receivables under Loans and Receivables account in the statements of financial position until it was settled in 2017.

On January 13, 2015, the Supreme Court nullified the 2011 BIR Rulings classifying all bonds as deposit substitutes and ordered the Bureau of Treasury to return the 20% final withholding tax it withheld on the PEACe Bonds in October 2011. On March 16, 2015, the Parent Company and RCAP filed a Motion for Clarification and/or Partial Reconsideration, (a) seeking the exclusion of the PEACe Bonds from the definition of "deposit substitutes" as there was only one lender at the primary market, and their subsequent sales in the secondary market is considered a sale or assignment of credit not subject to withholding tax; (b) praying that, in the event the PEACe Bonds is considered as a deposit substitute, that the final withholding tax be directly collected from RCAP/Code NGO, or any lender or investor, as withholding agents; and (c) reiterating that the tax constitutes double taxation, violates the non-impairment clause of the Constitution, and is a breach of the Bureau of Treasury's obligation as issuer of the PEACe Bonds. The Office of the Solicitor General ("OSG"), as counsel for the Republic and other public respondents, also filed a Motion for Reconsideration and Clarification, arguing the correctness of the BIR's position and asking for clarification on the effect of the ruling on other government securities.

In a Resolution dated October 5, 2016, the Supreme Court partially granted the Parent Company and RCAP's Motion for Clarification and/or Partial Reconsideration, stating that (a) to determine whether the securities newly issued and sold by the Bureau of Treasury should be treated as "deposit substitutes", the phrase "at any one time" in relation to "20 or more lenders" should be reckoned at the time of their original issuance, (b) this ruling, however, cannot be applied retroactively in the case of the Parent Company and RCAP, which relied in good faith on the previous rulings/opinions of the BIR on the matter, and (c) as such, the PEACe Bonds cannot be treated as a deposit substitute. The Supreme Court likewise denied the Motion for Reconsideration and Clarification filed by the OSG, holding that due to the Bureau of Treasury's continued refusal to release the amount it withheld on October 18, 2011, in violation of the TRO, the Bureau of Treasury is liable to pay legal interest of six percent (6%) per annum on the said amount, counted from October 19, 2011 until fully paid.

On April 11, 2017, the Parent Company received a copy of the Entry of Judgment attesting to the finality of the Decision dated January 13, 2015, and the Resolution dated August 16, 2016 granting its Motion for Clarification and/or Partial Reconsideration, as of October 20, 2016. After initially paying the amount of P197 to the Parent Company, the Bureau of Treasury paid the balance of P1.8 on October 18, 2018.

# 29.6 Alleged Unauthorized Transfer of Funds – Bank of Bangladesh

In February 2016, an alleged unauthorized transfer of funds from the Bank of Bangladesh to four accounts in the Parent Company occurred, which were eventually transferred to various accounts outside of the Parent Company. In August 2016, the Monetary Board of the BSP imposed supervisory action on the Parent Company and directed it to pay the fine of P1,000. The Parent Company has fully recognized in the 2016 statement of profit or loss the P1,000 supervisory action as part of Miscellaneous Expenses under Other Operating Expenses account (see Note 25.2), and has fully paid the same. The Parent Company does not expect this imposition of supervisory action to affect its ability to perform its existing obligations or unduly hamper its operations.

On November 2018, the Anti-Money Laundering Council ("AMLC") filed a criminal complaint against former and current officers and employees of the Parent Company with the Department of Justice ("DOJ"). The AMLC alleged that Raul Victor B. Tan ("Tan"), Ismael S. Reyes ("Reyes"), Brigitte R. Capiña ("Capiña"), Nestor O. Pineda ("Pineda"), Romualdo S. Agarrado ("Agarrado") and Angela Ruth S. Torres ("Torres") violated Section 4(f) of R.A. No. 9160, as amended ("AMLA"), when they performed or failed to perform an act, which facilitated the crime of money laundering particularly the remittance and eventual withdrawal of US\$81 from certain accounts maintained in the Parent Company.

On March 27, 2017, Tan, Reyes, Capiña, and Agarrado, filed their Joint Counter-Affidavit contesting, among others, their culpability and the existence of several required elements to the charges alleged by the AMLC. On May 18, 2017, the AMLC filed its Consolidated and Joint Reply Affidavit. On July 10, 2017, Tan, Reyes, Capiña and Agarrado filed their respective Individual Rejoinder Affidavits. In a Resolution dated February 5, 2018, the newly assigned DOJ investigating prosecutor found probable cause against Tan, et al., and recommended the filing of the corresponding Information against them. On March 22, 2018, Tan, Reyes, Capiña, and Agarrado timely filed their Motion for Reconsideration on the aforementioned DOJ Resolution.

In a belatedly filed Consolidated Opposition dated June 21, 2018, the AMLC insisted that the Philippine courts have adopted the US "Willful Blindness" doctrine, and that the contents of the MT103 message should have made Tan, Reyes and Capiña suspicious of the remittances in issue. In their Reply dated August 7, 2018, Tan, Reyes and Capiña pointed out, among others, that (a) the AMLC's position is a departure from its earlier claim that they ought to be charged for failing to read the same MT103 message, and (b) only final decisions of the Supreme Court become judicial precedents, and that the cited tax evasion decision of the Court of Tax Appeals cannot be accorded the same status. Agarrado, for his part, reiterated that it was Torres and Maia S. Deguito ("Deguito") who approved the large transaction withdrawals on February 9, 2016.

On March 8, 2016, William S. Go ("Go"), an existing client of the Parent Company in another Business Center, and the Parent Company, filed criminal charges against Deguito and Torres with the Office of the City Prosecutor of the Makati City ("OCP-Makati"). The criminal complaints alleged that the two former employees of the Parent Company (a) falsified bank documents in order to open fictitious US Dollar and Peso denominated accounts in the name of Go DBA Centurytex Trading, which were used in the transfer/ conversion of US\$81 allegedly unlawfully debited from the Bank of Bangladesh's account with the New York Federal Bank, and (b) Torres committed perjury when she executed an affidavit identifying Go as the person who allegedly received the P20 withdrawn from his fictitious Peso account on February 5, 2016.

The OCP-Makati found probable cause to charge Deguito with several counts of falsification, now pending before the Metropolitan Trial Court of Makati City, Branch 63 ("Makati MTC"). On the other hand, the OCP-Makati dismissed the charges of falsification against Torres, but found probable cause to charge her for perjury, which is also pending in the Makati MTC. The Parent Company appealed the dismissal of the falsification charge against Torres, as with the dismissal of its criminal complaint against another former employee of the Parent Company who conspired with Deguito and Torres.

On October 22, 2018, as a result of the untimely death of Go, the Prosecution applied for a subpoena for the video recordings and the Transcript of Stenographic Notes of Go's testimony before the Senate Blue Ribbon Committee, showing Go's denial that he had anything to do with the February 5, 2016 transactions at the Jupiter Business Center of the Parent Company.

#### 29.7 RCBC Securities Case

In December 2011, RSI initiated the filing of a criminal case for falsification against its former agent, Mary Grace V. Valbuena ("Valbuena"), who carried out certain questionable transactions with her own personal clients. Since then, RSI has filed additional criminal and civil cases against Valbuena, and on November 17, 2016, the Makati MTC, Branch 66, convicted Valbuena of the crime of BP 22. Valbuena proposed to pay RSEC P30, payable in five years, in settlement of all the claims against her, which RSI refused. Valbuena's appeal is now submitted for resolution, without prejudice to any settlement between the parties.

In May 2012, the Capital Markets Integrity Corporation ("CMIC") conducted an investigation on the complaint filed by Francisco Ken Cortes ("Cortes") against RSEC. On July 3, 2015, the CMIC issued a Resolution dismissing the said complaint. After the denial of his Motion for Reconsideration, Cortes no longer appealed the same to the SEC en banc. Thus, the dismissal of his complaint became final and executory.

In September 2014, Carlos S. Palanca IV ("Palanca") and Cognatio Holdings, Inc. ("Cognatio") likewise filed a complaint against RSI with the CMIC, even as Cognatio's earlier complaint dated December 30, 2013 against RSI, its former Vice President for Operations/Chief Finance Officer, its former Compliance Officer and Valbuena, remained pending with the Enforcement and Investor Protection Department of the SEC ("EIPD-SEC") ("SEC Cognatio Case").

In its decision letter dated December 4, 2014, the CMIC dismissed the complaint filed by Palanca and Cognatio on the ground of prescription and res judicata, which the latter appealed to the SEC en banc. The SEC en banc granted Palanca and Cognatio's appeal. In turn, RSI elevated the said decision to the Court of Appeals, which (a) ruled in its favor, holding that Palanca and Cognatio committed willful and deliberate forum shopping, and (b) denied Palanca and Cognatio's Motion Reconsideration in its Resolution dated September 5, 2018. On September 26, 2018, Palanca and Cognation signified their intention to challenge the decision and resolution of the Court of Appeals before the Supreme Court via a Petition for Review to be filed on or before October 11, 2018.

Citing the decision of the Court of Appeals finding Palanca and Cognatio guilty of willful and deliberate forum-shopping, RSI and its former Vice President for Operations/Chief Finance Officer filed a Manifestation with Motion to Dismiss the SEC Cognatio Case, which remains pending with the EIPD-SEC.

On February 22, 2013, Stephen Y. Ku ("Ku") filed a complaint against RSEC with the Makati Trial Court, Branch 149, principally praying for the return of his shares of stock and cash payments which he supposedly turned over to Valbuena. RSI sought the dismissal of the complaint on the ground of lack of jurisdiction due to the non-payment of the correct filing fees and failure to state a case of action, which was denied by the Makati Trial Court. Aggrieved, RSI filed a Petition for Certiorari with the Court of Appeals, which ruled in favor of RSI in its Decision dated October 9, 2014.

Ku elevated the ruling of the Court of Appeals to the Supreme Court via a Petition for Review, which was granted

in the Decision dated October 17, 2018. The Supreme Court held that the Court of Appeals erred in dismissing the case, as Ku's immediate payment of the deficiency docket fees indicate a lack of intention to evade the payment of the correct filing fees. RSI filed its Motion for Reconsideration on November 28, 2018. Having been apprised of the Decision of the Supreme Court, the Makati Trial Court issued an Order dated November 26, 2018, setting a status conference case on December 14, 2018.

Except for the above-mentioned proceedings, the Parent Company is not aware of any suits and claims by or against it or its subsidiaries, which if decided adversely would have a material effect on its financial position or operating results.

#### 29.8 Lease Commitments

# (a) Parent Company as a Lessor

The Parent Company has entered into various lease contracts related to RSB Corporate Center, an investment property held for rental, with lease terms ranging from one to five years and with monthly rent depending on market price with 5% escalation rate every year. Total rent income earned from these leases amounted to P328, P297, and P280 in 2018, 2017, and 2016, respectively, which are presented as part of Rental under the Miscellaneous Income account in the statements of profit or loss (see Note 25.1). A certain office and parking spaces in RSB Corporate Center are being lease out to RSB [see Note 28.5(b)].

The Parent Company's future minimum rental receivables under this non-cancellable operating lease arrangement are as follows:

	2	018		2017
Within one year After one year but not	P	573	Р	375
more than five years		804		486
	Р	1,377	Р	861

# (b) Group as Lessee

The Parent Company and certain subsidiaries lease some of the premises occupied by their respective head offices [see Note 28.5(a)] and branches/business centers for lease periods from one to 25 years. The Group's rental expense related to these leases (included as part of Occupancy and Equipment-related expenses account in the statements of profit or loss) amounted to P1,187, P977, and P742 in 2018, 2017, and 2016, respectively. Most of the lease contracts contain renewal options, which give the Group the right to extend the lease on terms mutually agreed upon by the parties.

The future minimum rental payables under these non-cancellable operating leases are as follow:

	Grou	Group		ompany
2018:				
Within one year	Р	1,007	Р	727
After one year but not more than five years More than five years	3,025	323	2,236	259
	Р	4,355	<u>P</u>	3,222
2017:				
Within one year	Р	811	Р	673
After one year but not more than five years More than five years	2,640	335	2,375	291
	<u>P</u>	3,786	<u>P</u>	3,339

The following shows the Group's profit and per share data used in the basic and diluted EPS computations for the three years presented:

	2018	2017	2016
Net profit	P 4,320	<u>P 4,308</u>	<u>P 3,868</u>
Weighted average number of outstanding common stocks	1,646	1,400	1,400
Basic and diluted EPS	P 2.62	P 3.08	P 2.76

The convertible preferred shares did not have a significant impact on the EPS for each of the periods presented. The Group and the Parent Company has no potential dilutive shares as of the end of each reporting period.

# 31. SELECTED FINANCIAL PERFORMANCE INDICATORS

The following basic indicators and ratios measure the financial performance of the Group and Parent Company:

		Group	
	2018	2017	2016
Return on average equity			
Net profit  Average total equity	5.78%	6.72%	6.42%
- · · · · ·			
Return on average resources			
Net profit Average total resources	0.73%	0.82%	0.77%
Net interest margin			
Net interest income Average interest earning resources	4.00%	4.25%	4.06%
Profit margin			
Net profit Revenues	16.31%	17.15%	16.95%
Debt-to-equity ratio			
Total liabilities Total equity	6.94	7.27	7.39
Resources-to-equity ratio			
Total resources Total equity	7.94	8.27	8.39
Interest rate coverage			
Earnings before interest and taxes	1.50	1.73	1.50
Interest expense			
	2018	Parent Company 2017	2016

Return on average equity			
Net profit	5.79%	6.74 <b>%</b>	6.43%
Average total equity			
Return on average resources			
Net profit	0.90%	1.02%	0.93%
Average total resources			
Net interest margin			
Net interest income	3.80%	3.85 <b>%</b>	3.47%
Average interest earning resources			
Profit margin			
Net profit	20.88%	22.34 <b>%</b>	22.67%
Revenues			
Debt-to-equity ratio			
Total liabilities	5.30	5.60	5.73
Total equity			
Resources-to-equity ratio			
Total resources	6.30	6.60	6.73
Total equity			
Interest rate coverage			
Earnings before interest and taxes	1.68	1.95	1.60
Interest expense			

# 32. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's and Parent Company's liabilities arising from financing activities, which includes both cash and non-cash changes.

		Bills Payable (see Note 18)				Bonds Payable (see Note 19)			Total_ Financing Activities			
		Group		Parent		Group		Parent		Group_		Parent
Balance at January 1, 2018 Cash flow from financing activities:	Р	43,967	Р	36,600	Р	28,060	Р	28,060	Р	72,027	Р	64,660
Availments		44,522		42,769		23,520		23,520		68,042		66,289
Payments/redemption Non-cash financing activities:	(	32,790)	(	30,912)		-		-	(	32,790)	(	30,912)
Foreign exchange losses		302		302		1,489		1,489		1,791		1,791
Amortization of premium	_				_	21	_	21	_	21	_	21
Balance at December 31, 2018	P	56,001	<u>P</u>	48,759	P	53,090	<u>P</u>	53,090	P	109,091	Р	101,849

		lls Payable ee Note 18) Parent		s Payable Note 19) Parent		otal g Activities Parent
Balance at January 1, 2017 Cash flow from financing activities:	P 37,64	3 P 31,712	P 41,595	P 41,595	P 79,238	P 73,307
Availments	20,56	15,477	7 -	-	20,561	15,477
Payments/redemption Non-cash financing activities:	( 14,47	2) ( 10,788	3) ( 13,687	) ( 13,687)	( 28,159)	( 24,475)
Foreign exchange losses	23	5 199	118	118	353	317
Amortization of premium			34	34	34	34
Balance at December 31, 2017	P 43,96	7 P 36,600	P 28,060	P 28,060	P 72,027	0P 64,660

# 33. EVENT AFTER THE REPORTING PERIOD

In January 2019, a certain borrower of the Parent Bank has filed in court for a corporate rehabilitation involving a proposed restructuring of the borrower's outstanding loans as of December 31, 2018. The proposed loan restructuring stipulates a three-year grace period of both loan principal and interest with a commitment to pay the restructured loan on a monthly basis commencing on January 2022.



## LIST OF SENIOR OFFICERS

#### **RCBC**

Chairperson HELEN Y. DEE

Corporate Vice Chairman

President and Chief Executive Officer GIL A. BUENAVENTURA

**Deputy Chief Executive Officer** EUGENE S. ACEVEDO Senior Executive Vice President

Corporate Secretary GEORGE GILBERT G. DELA CUESTA First Senior Vice President

First Senior Vice President Head, Legal Affairs Group

**Assistant Corporate Secretary**JOYCE CORINE O. LACSON
Vice President

Senior Executive Vice Presidents
REDENTOR C. BANCOD

REDENTOR C. BANCOD Chief of Staff and Head, Information Technology Shared Services Group and Operations Group

HORACIO E. CEBRERO III Treasurer and Head, Treasury Group

JOHNTHOMAS G. DEVERAS Head, Strategic Initiatives and Head, Asset Management and Remedial Group

**Executive Vice Presidents**MICHAEL O. DE JESUS
Head, National Corporate Banking Group

ANA LUISA S. LIM Compliance Officer and Head, Regulatory Affairs Group

RICHARD C. LIM Head, Retail Banking Group

EDEL MARY D. VEGAMORA Chief Audit Executive and Head, Internal Audit Group

First Senior Vice Presidents

JAMAL AHMAD Chief Risk Officer and Head, Corporate Risk Management Services Group

MARITA E. BUENO Head, Data Science and Analytics Group

MARGARITA B. LOPEZ Head, Digital Banking Group

FLORENTINO M. MADONZA Head, Controllership Group REMEDIOS M. MARANAN Deputy Head, Operations Group

YASUHIRO MATSUMOTO Head, Global and Ecozone Segment

MARIO T. MIRANDA Trust Officer and Head, Trust and Investments Group

EMMANUELT. NARCISO Head, Global Transaction Banking Group

REYNALDO P. ORSOLINO Head, Emerging Corporates Segment

ALBERTO N. PEDROSA Head, Investment and Markets Trading Segment

BENNETT CLARENCE D. SANTIAGO Head, Credit Management Group

ROWENA F. SUBIDO Head, Human Resources Group

Senior Vice Presidents
MA. CHRISTINA P. ALVAREZ
Head, Corporate Planning Group

LALAINE I. BILAOS Head, Local Corporate Segment-Division 2

MA. CARMELA S. BOLISAY Head, Management Services Division

JOSE MARIA P. BORROMEO
Head, Balance Sheet Management Segment

ENRIQUE C. BUENAFLOR Head, Global Transaction Banking Segment

KAREN K. CANLAS Head, Wealth Management Division 2

BRIGITTE B. CAPIÑA Regional Sales Director, South Metro Manila

ARSENIO L. CHUA Regional Sales Director, East Metro Manila (Until March 31, 2019)

CLARO PATRICIO L. CONTRERAS Head, Remedial Management Division

ISAGANI A. CORTES Deputy Group Head, Regulatory Affairs Group (Until March 31, 2019)

ANTONIO MANUEL E. CRUZ, JR. Head, Chinese Banking Segment

EDWIN R. ERMITA Bank Security Officer, Security Department

BENJAMIN E. ESTACIO Regional Service Head, Mindanao ERICO C. INDITA

National Sales Director, Retail Banking Group

JONATHAN EDWIN F. LUMAIN Chief Technology Officer, Information Technology Shared Services Group

JANE N. MAÑAGO Head, Wealth Management Group

JOSE JAYSON L. MENDOZA Head, CSME-Visayas and Mindanao Division

MARIA CECILIA F. NATIVIDAD Head, Marketing Group

EVELYN NOLASCO Head, Asset Disposition Division

LOIDA C. PAPILLA Head, Asset Management Support Division

ARSILITO A. PEJO Regional Sales Director, Visayas

HONORATA V. PO Regional Sales Director, South Luzon

NANCY J. QUIOGUE Regional Service Head, North and Central Metro Manila

ELSIE S. RAMOS Head, Legal Services Division

ISMAEL S. REYES Head, Retail Banking Marketing Segment

STEVEN MICHAELT. REYES Head, Commercial Trading and Sales Segment

MA. ROSANNA M. RODRIGO Regional Sales Director, North Luzon

RAOUL V. SANTOS Head, Investment Services Division

LIBERTINE R. SELIRIO Head, Global and Ecozone Segment-Division 1

JOHAN C. SO Head, Local Corporate Segment-Division 1

ELVIRA D. SORIANO Head, Head Office Audit Segment

CECILIA E. TABUENA Head, Local Corporate Segment

MA. ANGELA V. TINIO Head, Commercial and SME Segment

GIANNI FRANCO D. TIRADO Regional Sales Director, Mindanao JUAN GABRIEL R. TOMAS IV Head, Customer Services and Support Segment

RAUL MARTIN J. USON Head, Branch Services Support Segment

EMMANUEL MARI K. VALDES Head, Deposit Product and Promotion Division

MARIATERESA C. VELASCO Head, Global Distribution and Advisory Division

PAULA FRITZIE C. ZAMORA Head, Financial Institutions Management Segment

First Vice Presidents
JOY PURIFICACION T. ALCANTARA
District Sales Director, Metro Cebu

CHARLITO T. ALONSO
Head, JCSME-North Luzon Lending Center

CLINT STANLEY D. ANG Head, Employee Relations Department

SHEILAH R. APOSTOL Head, Testing and Monitoring Division

ALVIN F. ASUNCION IT Head, ADD 6- Digital Systems

MA. AMADEA J. ASUNCION Regional Service Head, South Metro Manila

YVONNE LOU O. BADA Head, Global Transaction Banking Department

ABENER M. BALATBAT Relationship Manager, Local Corporate Segment-Division 2

FRANCIS NICOLAS P. BARRETTO
District Sales Director, Chinatown Metro Manila

MANUEL R. BENGSON, JR. Head, Derivatives Department

CONCORDIO R. BONGON, JR. District Sales Director, South Central Luzon

LUIS GONZAGA S. BONOAN Branch Account Officer, Retail Lending and Credit Division

MARY CATHERINE T. BUNTUA District Sales Director, BGC-Taguig

CHRISTINE ROSELLE O. CABACUNGAN Head, Credit Evaluation Division

NANCYT. CACHO District Sales Director, Uptown Metro Manila

WILSON M. CALDERON Area Head, Global and Ecozone Segment-Division 1

JOSE MANUEL E. CANIZA Head, Commercial Trading Division RENATO L. CANLAS Area Head, Global and Ecozone Segment-Division 1

EVELYN D. CAPUCAO District Sales Director, Southwest Luzon

MARIA CARMEN M. CASACLANG Head, Trust Credit Management Division

RHODORA L. CASTRO Regional Service Head, South Luzon

MA. LORENZA S. CAUILAN Head, Branch Operations Control Division

NATHAN FRANCIS C. CHINCUANCO Head, GTB-Business Development Division

D'ANGELO T. CO Head, FX and Rates Department

SHIRLEY S. CO Relationship Manager 3, Wealth Management Division 1

VIVIAN Y. CO Relationship Manager, Wealth Management

ROMEO R. COMABIG District Sales Director, Central Eastern Visayas

NENER G. CONCEPCION Head, Branch Audit Segment

RAFAEL N. CRUCILLO Head, GTB-Business Solutions Division

TIARA FATIMA Q. CRUZ Head, Operational Risk Management Division

LILIAN B. CRUZ IT Head, ADD 1 – Core Banking Systems

CYNTHIAT. CRUZ District Sales Director, Bulacan-Bataan-Zambales

Relationship Manager, Sucat Branch
EDWARD LEO A. CUSTODIO

ROSE ANNE M. CRUZ

Regional Service Head, North Luzon (Until March 31, 2019)

FRANCISCO J. DE SILVA IT Head, ADD 7-Back Office Application Systems

SIMPLICIO B. DELA CRUZ, JR. Head, CSME-Central Visayas Lending Center

JO-ANNE R. DESALES District Sales Director, Ortigas

MARIELLA RHEA P. DIZON District Sales Director, Upper North Metro Manila EVANGELINE M. DY District Sales Director, Makati 1

PAULINO G. ERJAS Head, Trust and Stock Transfer Operations Division

CATALINO N. EUGENIO Business Relationship Manager, D. Tuazon Branch

JOEL RIZALDY G. FLOR IT Head, ADD 5-Workflow Systems and Office Productivity

KENNETH MARK F. GARCIA Head, Account Management Department 3

BERNICE U. GASPAR Head, Chinese Banking Segment-Division 3

SOPHIE B. GO Business Relationship Manager, Tomas Mapua Branch

RAYMUND C. GOLEZ Regional Service Head, Visayas

RICARDO B. GONZAGA Head, CSME-South Mindanao Lending Center

FRANCISCO VICENTE O. HILARIO
IT Head, Information Technology Shared Services
Group

NASER ANTONIO S. HUAB Head, IT Audit Division

TRISTAN JOHN A. KABIGTING Head, General Accounting Division

CHERRY C. LACHICA District Sales Director, Southern Mindanao

ARMI M. LAMBERTE Head, Portfolio Quality Division

JOSE ROY G. LAPORNO Head, CSME-Negros Lending Center

MARIA ARLENE L. LEYCO Head, CSME-Luzon Division

EDMUNDO C. LIAO IT Manager and Head, Technical Support Department

JOYT. LIM Head, Financial Planning and Credit Support

ROEL L. LUSTADO Head, Cross Sell Division

JOCELYN A. MANGA Head, Chinese Banking Segment-Kalookan Division

ELLER L. MENESES
District Sales Director, North East Luzon





CESARIA AILEEN R. MERCADO Business Relationship Manager, Science Park Branch

MA. ROMINA C. MERESEN Head, GTB-Product Management Division

MARIE RORECEJACK R. MESINA Relationship Manager, Local Corporate Segment-Division 1

LINDA D. MINA
District Sales Director, East Central Metro Manila

MARIETA O. MIRANDA Head, Financial Management, Accounting and Control Division

ROBERTO L. MORADA Head, CSME-South Luzon Lending Center

HELEN F. MORALES
Regional Sales Director, North Metro Manila

SUZETTE Y. NG Head, Chinese Banking Segment-Division 2

JAEHOON OH Division Head, Korean Business Relationship

HELEN G. OLETA Head, Trust Trading Division

ROSSANA LEONORA H. ORTIZ Head, Emerging Corporates-Division 2

JERRY S. PACHECO Head, Digital Solutions and Service Delivery Division

GWENDOLYNN S. PADILLA Head, Legal Documentation Department

CRISELDA Y. PASTORAL Head, Trust Retail Marketing Division

ROSITAT. PECSON District Sales Director, North West Luzon

REY C. PEÑARANDA Head, Global Filipino Banking Segment

MARICEL ELENA M. PERALEJO Head, Fixed Income Product and Sales Department

MICHAEL ANGELO C. RAMOS IT Head, Head Office Systems Division

MARIA EVANGELINET. REYES Head, Remittance and Payments Services Division

ALMA D. REYES District Sales Director, Pampanga FRANCIS NICOLAS G. REYES Head, Business Site Management Division

YVONNE A. ROQUE Head, Capital Market Services Division

RACELIS S. SAMSON IT Head, Shared Technology Services

RENAN L. SANTOS Head, Liquidity Management Division

CARRENT. SARIA Regional Sales Director, West Metro Manila

JOSE RENE Y. SARMIENTO Head, Global and Ecozone Segment-Division 2

ATSUSHI SEGAWA Japanese Business Relationship Manager, Global and Ecozone Segment

ANNA LISSA L. SELVA Relationship Manager, Local Corporate Segment-Division 1

FRANCISCO G. SINGIAN, JR.
Deputy Head, Balance Sheet Risk Management

LEONARDO V. SOLON, JR.
District Sales Director, North West Mindanao

ZENAIDA S. SOTO District Sales Director, South East Luzon

PAULINE S. SUA Business Relationship Manager, Elcano Branch

RAMON JAIME R. TABUENA, JR.
Relationship Manager, Local Corporate Segment-Division 2

TED EDWARD R. TOLENTINO Head, Retail Lending and Credit Division

LEA B. TORRES Head, Account Management Department 1

JEROME T. UY District Sales Director, Quezon City West

MARIA RHODANA E. VALERIO District Sales Director, South West Metro Manila

LOLITO S. VELASQUEZ Head, Account Management Department 2

DENNIS R. VERGARA Head, Customer Analytics and Campaigns Division

ANNA CHRISTINA M. VICENTE Head, CSME-Metro Manila Division

MA. VICTORIA P. VICTORIA Business Development Manager, Retail Banking Marketing Segment GRACE R. VILLAHERMOSA Business Relationship Manager, MEPZ 2 Branch

GERALDINE M. VILLANUEVA District Sales Director, Western Visayas

ABELARDO B. VILLAROSA, JR. Head, CSME-Makati Lending Center

ABIGAIL SUZETTE F. VIROLA Head, Foreign Exchange Product and Sales Department

RAMON FORTUNATO S. YBIERNAS III Head, Market and Liquidity Risk Management

CYNTHIAT. YUZON District Sales Director, North East Metro Manila

Vice Presidents SHARON T. ABALOS Head, Emerging Corporates-Division 1

FRANCES RUTH P. ABELLA Relationship Manager, Wealth Management Division 2

STEPHANIE S. ABENDANO Relationship Manager 3, Wealth Management Division 3

ENRICO A. ALBANO District Sales Director, South Bay Metro

VIRGILIO M. AMORIN, JR. District Service Head, Mindanao

JOSEPH C. ANCHETA Business Relationship Manager, La Union Branch

EDWIN R. ANDERSON Operations Head, Treasury Operations Department

MARICAR C. ANGELES Compensation and Benefits Manager, Human Resources Group

CHRISLYN C. ARCILLA
Head, Sales Department, Asset Disposition
Division

LETICIA ARMADA Head, Marketing Support Services Department

ELISA F. ASUNCION Business Relationship Manager, Commonwealth Branch

OMAR L. AYALIN
Department Head, GTB-Business Solutions
Division

JOCELYN SYLVIA E. BADURIA Head, Talent Management and Analytics Department CLARIBELLE S. BAUTISTA-PEREZ Head, Regulatory Affairs Division 1

LALAINE ISABEL D. BEGONIA
District Service Head. South Luzon

ANTHONY B. BERJAMIN
IT Director, Network and Communications

JOE MARCH S. BERNABE District Service Head, South Metro Manila

CELESTE G. BONGON District Sales Director, Makati 2

NICK M. BONITA District Sales Director, North East Mindanao

JOSE ZERNANT. BULDA Business Relationship Manager, Dasmariñas Branch

WINNIE M. BUSTAMANTE Head, Business Site Support Department

BENJAMIN L. CABRERA Relationship Manager, Palawan Regional Financial Center

MICHAEL JOHN B. CALUSTRE District Service Head, Mindanao

ELI GRACE B. CARABEO IT Director, Operations Command Center

CHARLIE J. CARABEO
IT Director, Technical Support Department

CARLO ANTONIO M. CARPIO Head, Regional Support Division

LUZVIMINDA A. CARPIO Business Relationship Manager, EDSA Kalookan Branch

CLEMENTE A. CARPIO, JR. Relationship Manager, Global and Ecozone Segment-Division 1

MARIA VICTORIA R. CASTILLO Head, Resiliency, Information Security, Systems and Special Projects Division

EUNICE L. CATARUNGAN Business Relationship Manager, Caloocan Branch

PASCUAL L. CEFRE Head, Business Site Expansion and Maintenance Department

ANGELICA G. CHAN Head, CSME-North Metro Manila Lending Center

DORIS A. CHAVEZ Relationship Manager, Local Corporate Segment-Division 1 JEANIE A. CHUA

Business Relationship Manager, Banawe Branch

ANGELITO C. CHUPECO Operations Head, Regional Support Center Department 2

MICHELLE B. CHY

Business Relationship Manager, Ermita Branch

JOHN PHILIP V. CINCO Head, Operational Risk Management Department

RHENEET. COLLAMAR District Service Head, Visayas

ANNA MYCHELLE C. CRUZADO Relationship Manager, Global and Ecozone Segment-Division 1

MERCI F. CUARESMA Operations Head, Trade Services Department

MELITA R. DARLINGTON Head, AML Monitoring and Reporting Division

DENNIS I. DE VERA Head, Credit Appraisal and Investigation Division

MA. DIVINA GRACIA C. DELA CRUZ Operational Risk Officer, Operational Risk Management Department

NORLABEL P. DELA CRUZ Head, Compensation and Benefits Department

JUAN L. DELGADO, JR. District Sales Director, Central Mindanao

PERLA L. DEPUSOY Relationship Manager, Global and Ecozone Segment-Division 2

RICHARD ANTHONY M. DIJAMCO Head, Product, Sales Support and Admin. Division

MARIA BERNADETTE F. DIMAANDAL Head, Branch Audit 3rd Division

MA. CHRISTINA C. DIZON Head, Wealth Management Support Division

POMPOSA C. DOTILLOS Business Relationship Manager, Fuente Osmeña Branch

SHERWIN A. ESGUERRA Business Relationship Manager, Quezon Avenue Branch

ROY C. ESQUEJO IT Manager, Data Center Operations Department

LANIE B. FERNANDEZ Channel Manager, Self Service Channels Department MERFEL S. FERNANDEZ Business Relationship Manager, Bacolod-Main Branch

MA. THERESA JENNIFER A. FERNANDO Head, Leasing Department

JOEL B. FRANCISCO Relationship Manager, Local Corporate Segment-Division 2

JOEL V. FRANCISCO Head, Business Center Accounting and Control Department

EDWIN JOHN R. FRIAS District Sales Director, Pasig

RODNEY O. GABATAN Business Relationship Manager, Laguna Technopark Branch

MARIA CONSUELO M. GARING Department Head, Special Handling Unit

CHRISTINA SIGRID FRANCESCA R. GATMEN Business Relationship Manager, Rockwell Branch

FERNANDO PASCUALITO R. GENEROSO IT Head, ADD 2 – Loans, Trade and Other Systems

Head, ATM Services Division

JOSEPH G. GENTOLIA

GEORGE NEIL P. GUERRERO Trader, FX and Rates Department

VILMA M. GUIDON Business Relationship Manager, Tandag Branch

LUIS A. JACINTO Head, Special Projects Department

ABRAHAM JOSE Infrastructure Architect, Information Technology Shared Services Group

CEZAR B. JUYO IT Architect, ADD 7 – Interfaces

ALVIN M. LACANLALAY Head, Business Information Management Department

JEROME J. LAGUSTAN
OIC Head, Investment and Markets Trading
Segment

NARCISO A. LAPUT Project Director, ADD 6- ATM and Cards

ARLENE O. LAZARTE Independent Credit Review Officer, Portfolio Quality Division

SANDRA S. LIM Business Relationship Manager, Binondo Branch



LUIS ALFONSO A. LLAGUNO Documentation Lawyer, Legal Documentation Department

JUANITO J. LOPEZ District Service Head, North Luzon

RUEL A. LUSTADO
District Service Head, North and Central Metro
Manila

DINAH E. MACAALAY
District Sales Director, North Central Metro

MARIA PAMELA GRACIA C. MACAPAGAL Team Head, Foreign Exchange Product and Sales Department

LOUCHELLE R. MACARAIG Project Manager, Branch Services Support Segment

EDUARDO L. MAGCAMIT Head, Branch Audit 1st Division

CECILIO ENRICO P. MAGSINO District Service Head, South Metro Manila

JOY O. MALIG Operations Head, Credit and Loans Services Department

RICHIE E. MALIGLIG Business Relationship Manager, Carmelray 2 Branch

JOHAN S. MANALILI Relationship Manager, Global and Ecozone Segment-Division 1

ROMULO F. MANUEL Business Relationship Manager, Leviste-Salcedo Branch

KAREN KRISTINE L. MARCELO Head, Learning and Development Department

TRICIA R. MARCELO Head, Recruitment Department

CRISTINA O. MARCIAL District Service Head, North and Central Metro Manila

LOLITA C. MARPURI Business Relationship Manager, Balagtas Branch

JERI ANTONNETTE M. MARTINEZ Head, Digital Consumer Engagement Division

LUISA MERCEDES L. MARTINEZ IT Head, Technology Resource Management

DULCE CORAZON J. MATIAS Head, Budget Planning and Performance Management Department ALMATERESA O. MENDALLA District Service Head, North Luzon

CLARISSA P. MENDOZA Relationship Manager, Global and Ecozone Segment-Division 2

ROBERTO N. MENDOZA Senior Relationship Manager, CSME-North Luzon Lending Center

BRIEN ANICETUS S. MERLE District Service Head, South Metro Manila

MICHAEL JAMES C. MILLA Head, CSME-Central Luzon Lending Center

JENNIFER L. MOLINA Department Head, Credit Evaluation Division

EUNICE ZULEIKA N. MONSOD Head, Regulatory Affairs Division 3

ANGEL A. MONTE DE RAMOS, JR. Business Relationship Manager, Calamba Branch

MERCEDITA GAY O. NARVAZA
District Service Head. South Luzon

RODOLFO C. NICODEMUS, JR. Business Relationship Manager, RCBC Plaza Main Branch

PACIFICO A. NIEVA, JR. IT Manager and Department Head, Shared Technology Services

CRISTETA P. OLALIA Business Relationship Manager, Angeles-Sto. Cristo Branch

MICHAEL G. OLIVA Head, Financial and Business Planning Division

JOHN ANTHONY M. OLPINDO District Service Head, South Metro Manila

JENNIFER M. ONA Team Head, Foreign Exchange Product and Sales Department

MARIETTA R. OSMEÑA Relationship Manager 3, Wealth Management Division 4

ARLENE O. PADILLA Business Relationship Manager, Butuan Branch

MARIA AURORA M. PAGCALIWAGAN Head, Risk Management System Department

CARMINA C. PAMILAR Business Relationship Manager, Malate Branch

ANTONIO A. PARRENO District Service Head, Visayas NOEL L. PATAJO Security Operations Officer, Security Department

ALVIN A. PEREZ Head, Digital Portfolio Division

ERIC S. PESTANO Business Relationship Manager, Mactan Branch

RODANTE G. PINEDA Project Director, ADD 7-Human Resources

ALMA B. PLANES Business Relationship Manager, Tabaco Branch

ROLANDO I. RAMIREZ, JR. Head, Property Management Department

RAMIL S. RAMOS Business Relationship Manager, Novaliches Branch

MARY JANE V. REYES Business Relationship Manager, Alabang Branch

MICHAEL L. RICAFORT Head, Economics and Industry Research Division

MARIA ESTHER V. RICALDE Senior Banker and Relationship Manager, Conglomerates and Strategic Corporates

MICHAEL A. RICALDE Relationship Manager, Wealth Management Division 2

ROSAURO M. RICARDO Head, Deposit Business Department

HELENT. RIVERO Head, Policy Development and Cost Standards Department

CARLOS FRANCISCO P. ROA
Department Head, Analytics/Program Oversight
Division

RAUL A. RODIL District Service Head, Visayas

MARIE ANTONEITTE G. RODRIGUEZ IT Head, ADD 4: Enterprise Systems

RAYMOND G. SAMPANA Head, HO Audit 3rd Division

NOEL C. SAMSON Head, Subsidiary Premises Support Department

MA. RUBY B. SAN JOAQUIN Head, Management Accounting Department

LESLIE L. SANCHEZ Business Relationship Manager, Lipa City Branch

JENNIFER C. SANTAMARIA Head, Analytics/Program Oversight Division ANA LIZA M. SANTOS

District Service Head, North and Central Metro

DONNA LIZAY. SEE

Relationship Manager, Chinese Banking Segment-Division 2

CYNTHIA A. SIATON District Service Head, Visayas

RYAN ROY W. SINAON

Head, Portfolio Management Department

FRIEDA L. SIY

Relationship Manager, Chinese Banking Segment-Division 3

JINKY B. SOBREMONTE

Business Relationship Manager, Greenbelt Branch

MYLES JOSEPH G. SOTELO Head, CSME-Panay Lending Center

DELILAH C. SUICO District Service Head, Visavas

HAROLD T. TAGUBA

AML Specialist, Special Investigations Department

CECILIA S TAMAYO

Business Relationship Manager, Olongapo Branch

DON A. TAMAYO

Head, Distribution Sales Department, Treasury Group

CYNTHIA S. TENORIO Head, Systems Integrated Solutions Department

ERIK JAY C. TEVES

Relationship Manager, Emerging Corporates-

Division 2

ARIINTHAV/AREKERE

Applications Architect, ADD 1 - Fin Tech

SHEILA MARIE O. TIN

Business Relationship Manager, Angeles Branch

NERISSA C. TOLEDO

Head, Program Marketing and Product

Development Division

BENJAMIN C. TOM WONG

Relationship Manager, Emerging Corporates-Division 1

MA. MELISSAT TORRES

Department Head, Commercial and SME

Segment

TERESA P. TUAZON

Head, Business Process Management

Department

GARY R. TUBERA, JR.

Business Relationship Manager, Salcedo Village

DAVID U.TY

Relationship Manager, Chinese Banking Segment

IRENE CHRISTI L. URBANOZO

Business Relationship Manager, Bacolod - Lacson Branch

JERICHO KONRAD K. UY

Department Head, Enterprise Fraud Management

NESTOR I VALENCIA

District Sales Director, Midtown Metro

MARELIN L. VALLES

Business Relationship Manager, CDO Masterson Ave. Branch

LIZA MARIE G. VENGCO

Head, Marketing Communications Division

MELFENT, VISTAN

Relationship Manager, Chinese Banking Segment-

JUDITH S. VISTAN

District Service Head, South Luzon

AIRES MICHAELA A. YACAT

Head, Portfolio Management Department

CHARLOTTE S. YU

Independent Credit Review Officer, Portfolio Quality Division

WINNIE G. YU

Relationship Manager 3, Wealth Management Division 1

MARY JANE F. ZABALO

Business Relationship Manager, Palawan Branch

**SUBSIDIARIES** 

MERCHANTS SAVINGS AND LOAN ASSOCIATION, INC.

(Rizal Microbank -Thrift Bank)

**Chairman** GIL A. BUENAVENTURA

Vice Chairman

JOHN THOMAS G. DEVERAS

President

RAYMUNDO C. ROXAS

Senior Vice President

EMELITA B. ROCERO

Head, Branches and Lending Operations

Vice Presidents

NIEZL D. GILVERO Chief Finance Officer

MARILYN E SUAREZ

Treasurer

MARIANO JOSE R. LAUREL Chief Risk Officer

Assistant Vice Presidents JEAN MELODY P. NARANJO Chief Compliance Officer

ROSITA S. VALENCIA Accounting Head

Corporate Secretary

EVA MARIE M. SISÓN

NIYOG PROPERTY HOLDINGS, INC.

**Chairman and President** JOHNTHOMAS G DEVERAS

Vice President

EVELYN NOLASCO

Comptroller and Treasurer

FLORENTINO M. MADONZA

Head of Legal

GWENDOLYNN S. PADILLA

**Corporate Secretary** 

ATTY. ELSIE S. RAMOS

RCBC CAPITAL CORPORATION

Chairperson

YVONNE S. YUCHENGCO

President and Chief Executive Officer

JOSE LUIS F. GOMEZ

Senior Vice Presidents

MELANIE A. CAGUIAT Head, Credit and Administration

RUTH B. GUTIERREZ

Head, Financial Services

First Vice Presidents

JUAN MARCELO M. QUIJANO Compliance Officer

CLAUDINE C. DEL ROSARIO

Account Officer, Investment Banking

XAVIER Y. ZIALCITA

Account Officer, Investment Banking

Vice President

MICHAEL FRANCIS G. ZAPATA Account Officer, Investment Banking





Corporate Secretary ATTY. SAMUEL V. TORRES

Subsidiaries

**RCBC BANKARD SERVICES** CORPORATION

Chairman CESAR E. A. VIRATA

Vice Chairman RAUL M. LEOPANDO

**President and Chief Executive Officer** SIMON JAVIER A CALASANZ (Seconded from RCBC)

Senior Vice Presidents EUGENIO U. FERNANDEZ Chief Finance Officer and Treasurer

MA. REGINAY. MILLARE Chief Operating Officer

MYLENE J. BICO Segment Head, Business Development, Marketing and Sales

First Vice Presidents AMOR A. LAZARO Head, Business Intelligence Group

MA. ANGELA C. MIRASOL Head, Marketing Group

BENJAMIN W. R. CUMPAS, JR. Group Head, Merchant Business and Head, Sales and Distribution

Vice Presidents HYGEIA C. CALAOR Head, Collection Group

KARLO C. GONZALES Head, Fraud Management and Authorization

CRISTINA V. MACALINAO Head, Credit Policy Group

RENAN D. UNSON Head, Information Technology Group

AILEEN L. DELA CRUZ Head, Human Resources Management Group

ANGELUZT. GUERZON Head, Legal and Compliance Group

JOCELYNE D. JANORAS Head, Financial Accounting Group

SALVETIEN C. GATPANDAN Head, Acceptance Services Group

IRENE D. TAYLO Head, Corporate Sales Division **Assistant Vice Presidents** 

RITA REICHEL S. RIVERA Head, Customer Service Group

MARICAR S. SAN PEDRO Head, Compliance Risk Management and Internal Audit Group

FELIX L. SINCONEGUE Head, General Services Group

RICARDO ISIDORO M. REYNOSO III Head, Business Development Group

JUANITA L. BAYUDAN Head, IT Operations Division

JOHANNA Y. DEE Head, Intra-YGC Sales Division

JOHN CARLO A. CECILIA Head, Applications Development Division

MARIA FATIMA MICHELLE V. ANTONIO Head, Portfolio Management Division

JOSE PAULO I. AGUILERA Head, Direct Sales Channel Division

RALPH LAWRENCE M. LAZARO Head, IT Management Services Division

ROSALINDA D. SANTIAGO Head, Management Accounting Division

PENNY ANNET. BAILON Risk Management Officer

**Corporate Secretary** ATTY. SAMUEL V. TORRES

RCBC SECURITIES, INC.

Chairman

RAUL M. LEOPANDO

President

GERALD O. FLORENTINO (Seconded from RCBC)

First Vice President

RAUL P. RUIZ Head, Research

Vice President

MARILEN O. ZUÑIGA Chief Financial Officer and Head, Operations

**Corporate Secretary** ATTY. SAMUEL V. TORRES RCBC FOREX BROKERS CORPORATION

Chairman

GIL A. BUENAVENTURA

President and Chief Executive Officer JOSEPH COLIN B. RODRIGUEZ (Seconded from RCBC)

**Corporate Treasurer** CRISELDAT. ESPINOSA

Corporate Secretary

ATTY. SAMUEL V. TORRES

RCBC-JPL HOLDING CO., INC. (Formerly President Jose P. Laurel Rural Bank, Inc.)

Chairman and President

CLARO PATRICIO L. CONTRERAS

Senior Vice President LOIDA C. PAPILLA

Vice President-Treasurer MARIANO JOSE R. LAUREL

**Assistant Vice President** 

ROLANDO I. RAMIREZ, JR.

Corporate Secretary KENNETH MARK F. GARCIA

RCBC LEASING AND FINANCE CORPORATION

Chairperson

Vice Chairman

GIL A. BUENAVENTURA

**President and Chief Executive Officer** 

ALFONSO C. TANSECO

Senior Vice Presidents

MARNEL R. VIDOLA Head, Compliance

MICHAELA C. SISON Chief Operating Officer Head, Marketing - Metro Manila

RAUL M. CABATINGAN Head, Marketing-Visavas and Mindanao

NORBERTO A. DAWA Head, Operations

**Corporate Secretary** EVA MARIE M. SISON

Subsidiary

RCBC RENTAL CORPORATION

Chairman

JOHN THOMAS G. DEVERAS

**President and Chief Executive Officer** ALFONSO C. TANSECO

**Treasury Head** 

REY JOSE Q. BUMANGLAG

Corporate Secretary EVA MARIE M. SISON

RCBC SAVINGS BANK

Chairperson

HELENY, DEE

**President and Chief Executive Officer** 

ROMMEL S. LATINAZO (Seconded from RCBC)

Senior Vice Presidents MARY GRACE P. MACATANGAY Group Head, Credit Management Group

GERARDO G. MIRAL Head, Consumer Lending Group (Seconded from RCBC)

JOSEPH COLIN B. RODRIGUEZ Head, Treasury Group (Seconded from RCBC)

First Vice Presidents

ELMER M. AQUINO National Product Head, SME Division

ULYSSES L. ATIENZA Regional Sales Director, South Luzon

ROLAND R BAY National Sales Director, Retail Banking Group

GUILBERTO K. BENEDICTO Head, Product and Sales Support Division

FRANCIS VINCENT S. BERDAN Head, Retail Banking Group

MA. CARMINA P. CARPIO Head, Trust Services Division

ARIEL J. CRUZ Region Head, North and Central Luzon Lending Center

CRISPINA S DEL ROSARIO

Regional Sales Director, North Metro Manila and

MARIA VILMA U. GARGANERA Branch Manager, Makati-Taguig District

HELEN GRACE D. GAVICA Head, Information Management Division

EDWARD NIÑO S. LIM Head, Credit Acceptance Division

ENRIQUE G. LLAGAS

Head, Property Management and Sales Division

ROMEO R. LLAVE, JR. District Sales Director, Makati-Taguig

RAYMOND G. MIÑOSO District Sales Director, Negros

RICHARD M. PERALTA National Service Head, Operations Group

CLARO A. PINEDA III Head, Operations and Technology Group (Seconded from RCBC)

GUIA MARGARITAY. SANTOS Head, Corporate Legal Services Division (Seconded from RCBC)

RAYMOND JOEL B. SIASAT, JR. Region Head, Mindanao Lending Center

RANDY B. TORRES National Product Head, Housing Loans Division

MA. LOURDES G. TRINIDAD Head, Risk Management Division

MARIA ELIZABETH S. YAP Head, Human Resource Division

Vice Presidents MA. NINA T. ALBA District Sales Director, Rizal 2

CONRADO B. ALUNAN

Region Head, Visayas Lending Center RUEL CLAUDIO A. AMBOY

Head, Litigation Department TERESA M. AMBROSIO

Area Head, SME Division

MARIBETH D. AMORIN District Service Head, Cavite

MARIA CRISTINAT. AMPIL Head, Credit Services Management Division LEONARDO D. ANTONIO, JR. Regional Service Head, North Metro Manila

MANUEL E. AVILES

Regional Sales Director, Visayas and Mindanao

JENNYLYN R. BARCELONA Head, Housing-Developer Generated Department

SHIRLEY K. BENEDICTO District Sales Director, Ortigas-Pasig

ELIZABETH L. BENIN Head, Advisory and Documentation Department

JUDY ROSARIO G. CAM Chief Compliance Officer, Compliance Division

JESUS MANUEL M. CASTRO Region Head, North and Central Luzon Lending Center

JUAN MIGUEL L. CORONA Head, Asset Channels and Product Marketing Department

EDWIN S. CRISTOBAL Portfolio Risk Analyst, Credit Risk Management Division

MANUEL R. DELIZO Chief Security Officer

JOHN FRANCIS A. DELOS REYES Head, Direct Housing Department

JOSEPH ERICSON L. GALVEZ Senior Trader, Treasury Group

MA. LOURDES M. GARCIA District Sales Director, Quezon City 1

CORA M. GOYAL Head, Business Support and Services Division

GENEVIEVE P. ICASIANO Regional Sales Director, South Metro Manila

SIGFREDO N. JAYME Head, Information Management Division

JOHN LYNDON O. LUDOVICE Head, Strategic Services Division

JESSIE S. MALUBAY Branch Manager, Quezon City 2 District

MA. TERESA R. MANOTOK Head, Direct Channel Division

JOSE R. MANULID III Regional Service Head, Visayas and Mindanao

LORNA A NACAR Regional Service Head, North Luzon





MA. LUISA A. PASAMBA Head, Accounting Department

XANDRIX J. PERALTA District Sales Director, Mindanao

JOSELITO M. PERLADA Head, General Services Department

VICENTE H. PURIFICACION, JR. Head, Information Management Division

DON S. SALDAÑA Head, Sales Distribution Channel Department

CAESAR O. TAGLE Head, Collection and Remedial Division

LIWLIWA GRACE R. VALENCIA Head, Rewards and Benefits Management Department

CRISTINA F. VILLALOBOS Head, Consumer Finance Services Division

#### International

# RCBC INTERNATIONAL FINANCE LTD.

# Chairman

GIL A. BUENAVENTURA

**General Manager** FEDERICO E. AGUS, JR.

**Accountant and Company Secretary** 

LIUYUEN SHEUNG

# Associates

## HONDA CARS PHILIPPINES, INC.

**President and General Manager** NORIYUKI TAKAKURA

**Executive Vice President** 

KATSUMI KASAI

Vice President

YASUNORI MIYAMOTO

**Treasurer** VICENTA BALARBAR

**Corporate Secretary** PRISCILLA B. VALER

### ISUZU PHILIPPINES CORPORATION

President

HAJIME KOSO

**Executive Vice President and Treasurer** 

SHOJIRO SAKODA

#### **Vice Presidents**

HIROSHI NINOMIYA Manufacturing

KOJI HANAWA After-Sales

YASUHIKO OYAMA Sales

## **Assistant Vice President**

DAVID YANDOC, JR. Administration

Corporate Secretary
CECILE MARGARET E. CARO-SELVAGGIO

### **Assistant Corporate Secretary**

MARIA CHRISTINA C. ORTUA

## **LUISITA INDUSTRIAL PARK CORPORATION**

# Chairperson HELEN Y. DEE

#### President

ATTY. RAMON S. BAGATSING, JR.

**Treasurer** ELENA F. TRAJANO

# **Corporate Secretary**

ATTY. SAMUEL V. TORRES

# YGC CORPORATE SERVICES, INC.

# **Chairperson and President** HELENY. DEE

# **Executive Vice President and Chief Operating**

Officer LIWAYWAY F. GENER

# Vice President

ALBERT S. YUCHENGCO

## Treasurer

FLOR BELLA MONINA MARAÑON

# **Corporate Secretary**

ATTY. SAMUEL V. TORRES

# **RCBC BRANCH DIRECTORY**

#### **METRO MANILA**

#### **168 MALL**

168 Mall Shopping Center, Stall No. 4H-01

Soler St., Binondo, Manila

Tel. Nos.: 708-2386; 708-2291; 708-2387;

708-2290

Fax No.: 708-2289

#### A. MABINI

1353 Tesoro Bldg., A. Mabini St.

Ermita, Manila

Tel. Nos.: 526-0444; 526-0445; 526-0424;

525-0468

Fax No.: 526-0446

#### **ABAD SANTOS**

1628 Abad Santos, Tondo, Manila Tel. Nos.: 251-7369; 251-7712; 251-7928;

251-8014; 251-8239; 251-9509 Fax No.: 251-7055

#### **ACROPOLIS**

191 Triquetra Bldg., E. Rodriguez, Jr. Ave.

Libis, Quezon City

Tel. Nos.: 638-0550; 638-0552 to 53; 645-0551 Fax No.: 638-0552

## **ACROPOLIS EXTENSION OFFICE**

Unit G8A-B, G/F MDC 100 Bldg.,

cor. 188 E. Rodriguez, Jr. Ave. and Eastwood Ave. Bo. Bagumbayan, Quezon City

Tel. Nos.: 364-8651; 366-7265

### ADB AVENUE-GARNET

Unit 110, AIC Burgundy Empire Tower cor. ADB Ave. and Garnet Rd.

Ortigas Center, Pasig City Tel. Nos.: 727-3644; 727-3639; 727-3637; 727-2374; 632-1397

Fax No.: 632-1395

### **ADRIATICO**

Hostel 1632 M. Adriatico St., Malate Manila Tel. Nos.: 252-9403; 252-9425 to 9424; 252-9515

Fax No: 252-9418

# AGUIRRE-BF HOMES

290 Aguirre Ave., BF Homes Parañaque City Tel. Nos.: 824-5152 to 54; 824-5156; 824-5164

Fax No.: 824-5162

### ALABANG

RCBC Bldg., Tierra Nueva Subd. Alabang-Zapote Rd., Alabang

Muntinlupa City

Tel. Nos.: 807-2245; 807-2246; 809-0401;

809-0403

Fax No.: 850-9044

### ALABANG MADRIGAL BUSINESS PARK

Unit 5 and 6, G/F CTP Alpha Bldg. Investment Drive, Madrigal Business Park Ayala Alabang, Muntinlupa City

Tel. Nos.: 802-2915; 802-2917

Fax No.: 802-2916

# ALABANG-FILINVEST CORP.

Units G04 and G05, Vivere Hotel 5102 Bridgeway Ave., Filinvest Corporate City

Alabang, Muntinlupa City

Tel. Nos.: 556-3416 to 17; 556-3419; 666-2953 Fax No.: 556-3507

# AMANG RODRIGUEZ

1249 Amang Rodriguez Ave., Dela Paz, Pasig Tel. Nos.: 635-2156; 635-5211; 635-0592;

635-5115; 633-7434 Fax No.: 635-0249

#### **AMORANTO**

422 cor. N.S Amoranto and D. Tuazon Sta. Mesa Heights, Quezon City Tel. No.: 253-2097; 253-2104; 253-2099; 253-1416; 253-2101; 894-9000 loc 5873

Fax No.: 253-2103

#### ANNAPOLIS-GREENHILLS

G/F Platinum 2000, 7 Annapolis St. San Juan, Metro Manila

Tel. Nos.: 941-7416; 941-7418; 941-7420; 941-7496

Fax No.: 941-7421

# ARANETA

G/F, Unit 111 Sampaguita Theatre Bldg. cor. Gen. Araneta and Gen. Roxas Sts.

Cubao, Quezon City

Tel. Nos.: 912-1981 to 83; 912-6049

Fax No.: 912-1979

## ARNAIZ

843 G/F B and P Realty, Inc. Bldg. Arnaiz Ave., Legaspi Village, Makati City Tel. Nos.: 869-0306; 869-0314; 869-0430;

869-9613 Fax No.: 869-9859

# ARRANQUE

1001 Orient Star Bldg. cor. Masangkay and

Soler Sts., Binondo, Manila

Tel. Nos.: 245-7055; 244-8443 to 244-8444; 244-8438

# AURORA BLVD.-MADISON

101 cor. Aurora Blvd and Madison St., Quezon City Tel. Nos.: 531-9357 to 58; 531-9360

Fax No.: 531-9363

# AYALA

Unit 709, Tower One Ayala Triangle and Exchange Plaza Bldg Ayala Ave., Makati City

Tel. Nos.: 848-6983 to 85 Fax No.: 848-7003

### **BACLARAN**

21 Taft Ave., Baclaran, Parañaque City Tel. Nos.: 832-3938; 852-8147 to 48

Fax No.: 832-3942

#### BANAWE

Unit I-K, CTK Bldg. 385 cor. Banawe and N.Roxas Sts., Quezon City Tel. Nos.: 742-3578; 743-0204

Fax No.: 743-0210

#### **BAYANI ROAD**

37 Bayani Rd., AFPOVAI Subd. Fort Bonifacio, Taguig City Tel. Nos.: 808-7436; 856-0156

Fax No.: 808-7435

#### BEL-AIR

Unit 101 Doña Consolacion Bldg. 122 Jupiter St., Bel-Air, Makati City

Tel. Nos.: 553-4142 to 43; 519-7744; 551-7711

Fax No.: 478-0798

#### BETTER LIVING

14 Doña Soledad, Better Living Subd. Parañaque City

Tel. Nos.: 828-2174; 828-3095; 828-3478; 828-4810

Fax No.: 828-9795

#### **BF HOMES**

Unit 101 Centermall Bldg.

President Ave., BF Homes, Parañaque City

Tel. Nos.: 842-1554; 807-8761 to 63 Fax No.: 842-1553

### BINONDO

ETY Bldg., 484 Quintin Paredes St.

Binondo, Manila Tel. Nos.: 241-2491 Fax No.: 244-4031

### BONI AVE.

617 Boni Ave., Mandaluyong City Tel. Nos.: 532-5532; 533-0280; 533-6335;

533-6337

Fax No.: 533-6336

# **BONI AVE.- SAN RAFAEL**

503 cor. Boni Ave. and San Rafael St.

Mandaluyong City

Tel. Nos.: 534-6307; 534-7074; 534-7533; 534-7594

Fax No.: 534-7696

### **BUENDIA**

Grenalife Bldg

219 Sen. Gil J. Puyat Ave., Makati City

Tel. Nos.: 844-1896; 845-6411; 810-3674; 845-6412

Fax No.: 844-8868

# **BUENDIA-TECHZONE**

Techzone Philippines Bldg.

213 Sen. Gil Puyat Ave., Brgy. San Antonio Makati City

Tel. Nos.: 802-2700 to 01; 802-2704; 802-2719;

802-2720; 802-2723 Fax No.: 802-2721





#### C. RAYMUNDO

261 Unit C, C. Raymundo, Maybunga, Pasig City

Tel. Nos.: 532-0294 to 95; 532-0298;

532-0304 to 05 Fax: 532-0296

#### CAINTA

Multicon Bldg., FP Felix Ave., Cainta, Rizal Tel. Nos.: 645-6703 to 04; 645-6710; 645-6713;

645-6716

Fax No.: 645-6704

#### **CARLOS PALANCA**

G/F BSA Suites Carlos Palanca St., Legaspi Village,

Tel. Nos.: 888-6701 to 03; 888-6939

Fax No.: 888-6704

#### CARUNCHO

Prima 3 Commercial Center 7 Caruncho Ave., Pasig City Tel. Nos.: 725-5241; 727-5370

# COMMONWEALTH

G/F Verde Oro Bldg. 535 Commonwealth Ave.,

Diliman, Quezon City

Tel. Nos.: 931-2309; 931-2375; 931-2319;

931-5242; 931-5251 Fax No.: 931-2328

## CONCEPCION MARIKINA

21 Bayan-Bayanan Ave.

Brgy. Concepcion Uno, Marikina City Tel. Nos.: 384-3973; 571-4607; 948-4002

Fax No.: 942-6368

## CONGRESSIONAL

188 cor. Congressional Ave. and Sinagtala St.

Brgy. Bahay Toro, Quezon City

Tel. No.: 288-5022; 288-5024 to 25; 288-5029;

288-5015

Fax No.: 288-5223

# CONNECTICUT/GREENHILLS

51 Connecticut St.

Northeast Greenhills, San Juan Tel. Nos.: 722-4424; 721-4495; 726-9793;

744-6348

Fax No.: 722-4424

### **CUBAO**

Ali Mall Bldg., 2 Gen. Romulo Ave cor. P. Tuazon Blvd., Cubao, Quezon City Tel. Nos.: 911-0870; 911-2527; 912-8127

Fax No.: 911-2535

G/F Academe Foundation Bldg. 47 D. Tuazon St., Sta. Mesa Heights

Quezon City

Tel. Nos.: 731-7261; 731-7290; 731-5805 to 07

Fax No.: 731-7262

### DEL MONTE

180 Del Monte Ave., Quezon City

Tel. Nos.: 712-9456 to 57; 712-7567 Fax No.: 741-6010

#### **DELA ROSA**

G/F Sterling Center cor. Ormaza and Dela Rosa Sts.

Legaspi Village, Makati City Tel. Nos.: 893-4216; 893-6828; 893-9050

Fax No.: 893-5039

#### **DELA ROSA-PASONG TAMO**

G/F Kings Court, 2129 Chino Roces Ave.

Makati City

Tel. Nos.: 894-9000 loc. 5299

Fax No.: 8246238

Delta Bldg., cor. Quezon Ave. and West Ave.

Quezon City Tel. Nos.: 352-8113; 352-8115

Fax No.: 352-8112

#### DILIMAN

cor. Matalino St. and Kalavaan Ave.

Diliman, Quezon City

Tel. Nos.: 925-2148 to 49; 924-3627; 924-3629

Fax No.: 924-3628

#### **DIVISORIA**

New Divisoria Condominium 628 Sta. Elena, Divisoria, Manila Tel. Nos.: 241-7884; 242-9082; 241-7847;

241-7853

# E. RODRIGUEZ-DOÑA JOSEFA

59 E. Rodriguez Sr. Ave. Brgy. Doña Josefa, Quezon City

Tel. Nos.: 521-6455: 521-6452 to 53

## **EAST CAPITOL DRIVE**

26 Trinity Bldg., East Capitol Drive Barangay Kapitolyo, Pasig City

Tel. Nos.: 721-8968; 721-8970; 721-8972 Fax No.: 721-8965

# **EASTWOOD MALL**

G/F Unit A-102, Eastwood Mall Orchard Rd. near Garden Rd. Eastwood City, Quezon City Tel. Nos.: 470-9382; 470-6275; 470-0504;

470-9379

Fax No.: No. 470-9380

## EDSA KALOOKAN

520 E. Delos Santos Ave., Kalookan City

Tel. Nos.: 990-3651 to 53 Fax No.: 990-3654

# **EDSATAFT**

Giselle's Park Plaza

cor. EDSA and Taft Ave., Pasay City Tel. Nos.: 832-2064; 852-5775; 851-2074

Fax No.: 852-3954

# **ELCANO**

676 cor. Elcano and Lavezares Sts.

Binondo, Manila

Tel. Nos.: 242-8684 to 85; 242-3643; 242-3598

Fax No.: 242-3649

#### **ERMITA**

550 United Nations Ave. Ermita, Manila Tel. Nos.: 525-5238; 523-2948; 523-2983;

525-5219 Fax No.: 524-1021

#### **EVANGELISTA**

cor. Evangelista and Gen. Alejandrino Sts.

Bangkal, Makati City

Tel. Nos.: 845-1843 to 46; 845-1849

#### F. BLUMENTRITT-R. PASCUAL

158 cor. F. Blumentritt and Pascual Sts.

Brgy. Batis, San Juan City

Tel. Nos.: 941-7408 to 11; 941-7414

Fax No.: 941-7413

#### **FAIRVIEW**

Medical Arts Bldg.
Dahlia St., North Fairview, Quezon City
Tel. Nos.: 930-2010; 930-2052; 461-3011; 461-3008

Fax No.: 461-3009

#### FRONTERA VERDE

G/F Transcom Bldg., Frontera Verde Cmpd.

Brgy. Ugong, Pasig City

Tel. Nos.: 706-4721; 706-4724 to 26

Fax No.: 706-4723

### GARNET

Unit No. 106 Parc Chateau Condominium

cor. Garnet and Onyx Sts.

Ortigas Center, Pasig City

Tel. Nos.: 570-9141 to 42; 570-6317; 570-6319

Telefax No.: 570-9144

# GILMORE

100 Granada St., Valencia, Quezon City

Tel. Nos.: 726-2404; 726-4236; 725-0818

Fax No.: 725-9087

### **GREENBELT**

BSA Tower, Legaspi St.

Legaspi Village, Makati City Tel. Nos.: 845-4051; 845-4881; 845-4883;

844-1829

Fax No.: 845-4883

# **GREENHILLS**

Unit MA-103 McKinley Arcade

Greenhills Shopping Center, San Juan City Tel. Nos.: 721-3552; 721-2120 to 23; 721-6388

Fax No.: 727-2884

# HERMOSA-LIMAY

cor. Hermosa and Limay Sts., Tondo, Manila Tel. Nos: 247-7301; 251-2410; 251-2414; 251-2407

Fax No.: 273-3511

# J. P. RIZAL

773 J. P. Rizal St., Brgy. Poblacion, Makati City Tel. Nos.: 815-2251; 815-2325; 815-2493;

815-2320 Fax No.: 815-2356

#### KALOOKAN

259 Rizal Ave. Extn., Kalookan City Tel. Nos.: 361-0406; 361-1593 to 94; 361-1597

Fax No.: 361-1598

#### LAS PIÑAS

Veraville Bldg., Alabang-Zapote Rd., Las Piñas City Tel. Nos.: 874-1659; 873-4496; 874-8365; 874-0394

Fax No.: 873-4498

#### **LEGASPI VILLAGE**

First Global Bldg. cor. Salcedo and Gamboa Sts. Legaspi Village, Makati City

Tel. Nos.: 812-4893; 817-2664; 818-4919; 817-2689

Fax No.: 813-5287

#### LEE-SHAW BOULEVARD

Unit 1-C, G/F Lee Gardens Condominium cor. Lee St. and Shaw Blvd. Brgy. Addition Hills, Mandaluyong City Tel. Nos.: 635-0150; 634-1497; 635-5769

### LEVISTE-SALCEDO

cor. LP Leviste and San Agustin Sts. Salcedo, Makati City Tel. Nos.: 802-0373 to 75 Fax No.: 802-0372

# **LINDEN SUITES**

G/F The Linden Suites Tower II 37 San Miguel Ave., Ortigas Center, Pasig City Tel. Nos.: 477-7267; 477-7269; 477-7271;

477-7273 to 74 Fax No.: 477-7275

## LOYOLA HEIGHTS

G/F MQI Centre

42 cor. E. Abada and Rosa Alvero Sts. Loyola Heights, Quezon City

Tel. Nos.: 426-6533 to 35; 426-6528; 426-6525

Fax No.: 426-6602

# **LUCKY CHINATOWN MALL**

Unit 3-1A, 3F Lucky Chinatown Mall cor. Regina Regente and De La Reina Sts. Binondo, Manila Tel. Nos.: 256-8029; 554-6337; 554-6348;

554-6334: 521-8323: 554-6339

## MACAPAGAL AVE.-EDSA

G/F Double Dragon Plaza cor. EDSA and Macapagal Ave., Pasay City Tel. Nos.: 824-0314; 824-0322; 824-0317;

## MACAPAGAL AVE.-PEARL DRIVE

Scape Bldg., cor. Macapagal Ave. and Pearl Drive Mall of Asia, Pasay City

Tel. Nos.: (0906) 201-9072; (0939) 929-9089

# MAGALLANES

G/F BMG Centre

Paseo De Magallanes, Makati City Tel. Nos.: 808-7604; 815-7536; 815-6613; 815-7635

Fax No.: 818-7877

## MAGINHAWA

129 Maginhawa St., Teacher's Village East

Quezon City

Tel. Nos.: 426-4152: 426-4063: 426-4736:

426-4536 Fax No.: 426-4584

#### MAKATI AVE.

G/F Executive Bldg. Center, Inc. 369 cor. Sen. Gil Puyat Ave. and Makati Ave. Makati City

Tel. Nos.: 897-9384; 890-7023; 890-7025;

895-9578; 895-7024 Fax No.: 890-7026

#### MAKATI RADA

One Legaspi Park, 121 Rada St., Legaspi Village,

Makati City

. Tel. Nos.: 915-2046; 909-5203; 909-5201

Fax No.: 909-5204

#### MALABON

685 Rizal Ave., San Agustin, Malabon City Tel. Nos.: 281-0198 to 99; 281-0518; 281-2709

Fax No.: 281-0190

470 Maria Daniel Bldg. cor. San Andres and M.H. Del Pilar Sts. Malate, Manila Tel. Nos.: 516-4687; 516-4690; 516-4695

Fax No.: 516-4694

# MALAYAN PLAZA

Unit G3 and G4, G/F Malayan Plaza cor. ADB Ave. and Opal Rd., Pasig City Tel. Nos.: 635-5164; 634-7491 to 93

Fax No.: 635-5166

### MANDALUYONG

Unit 102 G/F, EDSA Central Square Greenfield District, Mandaluyong City Tel. Nos.: 631-5851 to 52; 633-9585; 637-5381;

631-5804 Fax No.: 631-5803

### **MARIKINA**

cor. Gil Fernando Ave. and Sta. Ana Extn.

Marikina City Tel. Nos.: 681-6673 to 74; 646-6270; 681-6669

Fax No.: 681-1717

# MCKINLEY HILLS

G/F Two World Hill Bldg. Upper Mckinley Rd., McKinley Town Center Fort Bonifacio, Taguig City
Tel. Nos.: 403-1516; 401-6165; 401-6102

Fax No.: 856-1239

# MERALCO AVE.

G/F Regency Bldg. cor. Meralco Ave. and Exchange Rd. Ortigas, Pasig City Tel. Nos.: 666-6125; 401-6166

#### MINDANAO AVE.-TANDANG SORA

G/F 003 McSquare Bldg. cor. Mindanao Ave. and Tandang Sora Quezon City

Tel. Nos.: 277-3656 to 57; 277-3750; 277-3534;

277-3779 Fax No.: 802-4381

#### MISSOURI-GREENHILLS

8 Missouri St., Northeast Greenhills

San Juan City

Tel. Nos.: 546-3688; 894-9000 loc. 5252

#### MOONWALK-PARAÑAQUE

2 Armstrong St., Moonwalk Village, Parañaque City

Tel. Nos.: 865-6612 to 16; 865-6609

Fax No.: 865-6614

#### MORAYTA

828 Nicanor Reyes Sr. St., Sampaloc, Manila Tel. Nos.: 736-2478; 735-1387; 735-4465; 736-2477

Fax No.: 736-0568

### N. DOMINGO-PASADENA

LHK Bldg., 288 N. Domingo St. Brgy. Pasadena, San Juan City

Tel. Nos.: 997-2801; 997-2805; 997-2808 to 09

### **NAVOTAS**

551 M. Naval St., Brgy. Bangkulasi, Navotas City

Tel. No.: 332-1648

### **NEW MANILA**

U/G Level, Hemady Square Bldg. 86 Doña Hemady St., New Manila, Quezon City Tel. Nos.: 727-6010; 727-6012

Telefax Nos.: 727-6013; 725-6021

### NEWPORT CITY

G/F 150 Plaza 66 Bldg., Newport City Manlunas St., Villamor, Pasay City Tel. Nos.: 542-2978; 556-7645 to 47 Fax No.: 556-7648

# **NOVALICHES**

882 Quirino Highway and Nitang St.

Novaliches, Quezon City

Tel. Nos.: 936-8677 to 936-8678; 930-6191;

930-6188 Fax No.: 936-8676

#### ONE BONIFACIO HIGH STREET **EXTENSION OFFICE**

5/F PSE Bldg. - One Bonifacio High Street cor. 28th St. and 5th Ave. Bonifacio Global City, Taguig Tel. Nos.: 851-6905; 851-6907 to 08

Fax No.: 851-6906

### ORTIGAS AVE.

Unit 104 Grace Bldg., Ortigas Ave. Greenhills, San Juan

Tel. Nos.: 941-0885; 941-2093; 941-2247; 941-2473 Fax No.: 941-1475





Unit 104 and 105, G/F Medecor Bldg. 222 Ortigas Ave., Greenhills, San Juan City Tel. Nos.: 635-7860; 635-7874; 635-7871; 635-7873:635-7875

Fax No.: 635-7866

Isuzu Manila, 1502 Paz M. Guanzon St.

Paco, Manila

Tel. Nos.: 561-7262; 564-5367 to 68

Fax No.: 561-7272

#### P. OCAMPO-FB HARRISON

488 P. Ocampo Ave. near cor. FB Harrison Ave. Malate, Manila

Tel. Nos.: 251-7569 to 70; 251-7576 to 77

Fax No.: 251-7573

#### PABLO OCAMPO-VENECIA

G/F Savanna Commercial Center Bldg. 1201 Pablo Ocampo-Venecia Brgy. Sta. Cruz, Makati City

Tel. Nos.: 802-4743; 802-4746; 802-4749; 802-4750 to 51

Fax No.: 802-4744

## PACO-A. LINAO

1662 and 1664, A. Linao St., Paco, Manila Tel. Nos.: 521-8223; 521-8268; 521-8300; 521-8247

### PADRE RADA

649 Padre Rada St., Tondo, Manila Tel. Nos.: 245-0250; 245-0082 Fax No.: 245-0241

# PALANAN-BAUTISTA

G/F Shalimar Bldg., 3696 Bautista St., Palanan, Makati Čity

Tel. Nos.: 846-4468; 846-4424; 846-4399;

846-4329 Fax No.: 846-4328

San Bell Bldg., 2015 cor. Sen. Gil Puyat Ave. Extn.

and Leveriza St. Pasay City

Tel. Nos.: 846-6281 to 83; 846-6285; 846-6288

Fax No : 846-6284

# PASEO DE ROXAS

8747 G/F Lepanto Bldg. Paseo De Roxas, Makati City

Tel. Nos.: 403-7151; 403-7153; 403-7157 to 58

Fax No.: 403-7159

# **PASIG**

92 cor. Dr. Sixto Ave. and C. Raymundo St.

Pasig City

Tel. Nos.: 641-0640; 641-7914; 641-7993; 641-6259

Fax No.: 641-0639

### PASIG KAPITOLYO

G/F Ace Suites Plaza (Ace Water Spa) cor. United and Brixton Sts. Brgy. Kapitolyo, Pasig City

Tel. Nos.: 654-4423; 654-4437; 654-4428

#### PASIG TOBY'S C. RAYMUNDO AVE.

Lot1 and 2A, Good Harvest Complex C. Raymundo Ave., Caniogan, Pasig City Tel. No.: 651-7765

#### PASIG WESTLAKE

Unit A G/F Westlake Bldg. Pasig Blvd., Brgy. Bagong Ilog, Pasig City Tel. Nos.: 706-4616; 706-4322; 706-3363;

Fax No.: 706-4599

#### **PASONG TAMO**

2283 cor. Pasong Tamo Extn. and Lumbang St., Makati City Tel. Nos.: 898-5977; 893-5978; 813-3348; 813-3442: 813-3369

Fax No.: 893-5976

#### PASONG TAMO-BAGTIKAN

1173 Don Chino Roces Ave Brgy. San Antonio, Makati City Tel. Nos.: 802-1629; 802-1624 to 26

Fax No.: 802-1631

# **PASONG TAMO-EDSA**

Wilcon IT Hub, 2251 Chino Roces Ave., Makati City Tel. Nos.: 802-4297; 802-4571; 802-4570;

802-4302 Fax No.: 802-4381

### PIONEER

Lot 1A-1 and 2B Pioneer St. Brgy. Highway Hills, Mandaluyong City Tel. Nos.: 245-4046; 245-4056; 245-4037; 245-3906

# PRESIDENT'S AVE-PARAÑAQUE

Lot 22 Block 09, President's Ave. Sucat, Parañaque City Tel. Nos.: 398-1740; 398-2442; 398-6921;

398-7824 Fax No.: 423-2066

# QUEZON AVE.

1405 Quezon Ave., Quezon City Tel. Nos.: 371-8178; 373-3551 to 52; 373-4224; 371-8184

Fax No.: 373-3554

# QUEZON AVE.-ROOSEVELT

Lower G/F 1, Fisher Mall Heroes Hill Brgy. Sta. Cruz, cor. Quezon Ave. and Roosevelt Ave., Quezon City Tel. Nos.: 277-3394 to 98

# QUIRINO AVE.

411 Anflocor Bldg., cor. Quirino Ave. and NAIA Rd. Tambo, Parañaque City

Tel. Nos.: 852-0403; 852-4690; 851-4692;

851-4694

Fax No.: 853-4685

### **RAON-SALES**

653 cor. Gonzalo Puyat and Sales St. Quiapo. Manila

Tel. Nos.: 733-1661; 7331655 to 54; 733-1657

Fax No.: 733-1662

## **RCBC PLAZA**

Main Office Branch G/F Yuchengco Tower, RCBC Plaza 6819 Ayala Ave., Makati City Tel. Nos.: 878-3307; 894-9072; 894-9082;

894-1207; 878-3313

#### RELIANCE

TV5 Media Center, cor. Reliance and Sheridan Sts. Mandaluyong City Tel. Nos.: 637-9931; 637-6673; 656-7921; 654-5552, 645-7396

#### **REMEDIOS-TAFT**

1853 Taft Ave., Malate, Manila Tel. Nos.: 256-9427; 256-9425; 256-9419

Fax No.: 256-9421

#### **ROCKWELL**

G/F. Phinma Plaza, Hidalgo St. Rockwell Center, Makati City

Tel. Nos. 898-1502; 898-1505; 898-2049 to 50

Fax No.: 898-1503

### ROOSEVELT

300 Roosevelt Ave., San Francisco Del Monte

Quezon City

Tel. Nos.: 372-2412 to 13; 372-2415 to 16

Fax No.: 372-2417

### ROOSEVELT-PITIMINI

205 cor. Roosevelt Ave. and Pitimini St.

Quezon City

Tel. Nos.: 277-1882 to 83; 277-1887; 277-1879;

277-1891

### **ROXAS BOULEVARD**

cor. Russel St. and Roxas Blvd., Pasay City Tel. Nos.: 853-7562; 853-9343; 851-8964;

851-7984; 851-7986 Fax No.: 851-7987

# **ROXAS BLVD.-ARQUIZA**

cor. Roxas Blvd. and Arquiza St.

Ermita, Manila

Tel. Nos.: 663-0563; 573-9783; 573-7687

Fax No.: 662-0324

## **ROXAS BLVD.-LIBERTAD**

Unit 103, Coko Bldg. 1 2550 Roxas Blvd., Pasay City Tel Nos.: 821-1226; 821-1228 to 30

## SALCEDO VILLAGE

G/F, Y.Tower II Bldg. cor. Leviste and Gallardo Sts. Salcedo Village, Makati City

Tel. Nos.: 892-7715; 892-7775; 892-7794;

894-2281; 894-2288 Fax No.: 892-7786

### SAN LORENZO

1018 G/F L and R Bldg. A. S. Arnaiz Ave., Makati City Tel. Nos.: 843-8196; 816-2506; 844-7822; 843-1342

Fax No.: 843-3242

#### SHAW BLVD. LAWSON

G/F, SCT Bldg., 143 cor. Shaw Blvd. and Lawson St., Mandaluyong City

Tel. Nos.: 535-1641; 535-2615; 535-2516; 535-2610

#### **SOUTH HARBOR**

Harbor Centre I, cor. Chicago and 23Rd Sts., Port Area, Manila

Tel. Nos.: 527-6486; 527-7311 to 12; 527-6481

Fax No.: 527-7310

#### STA. LUCIA EAST

Unit G2 Number 17, Ground Level Bldg. 2 Sta. Lucia East Mall, Felix Ave., Cainta, Rizal Tel. No.: 645-7911; 682-0359; 682-5963; 682-7216

Fax No.: 645-3685

#### STA. MESA

1-B G. Araneta Ave. Brgy. Doña Imelda, Quezon City Tel. Nos.: 715-8939; 715-8936; 715-8938 Fax No.: 715-8937

## STO. DOMINGO-QUEZON AVE.

4 Sto. Domingo Ave., Quezon City Tel. Nos.: 242-4983; 242-4985; 242-4988 to 89

### **SUCAT**

2F Santana Grove cor. Dr. A. Santos Ave. and Soreena St.

Sucat, Parañaque City Tel. Nos.: 828-6719; 828-5761; 828-9813;

666-6122 Fax No.: 828-5615

# T. ALONZO

1461-1463 Soler St., Sta Cruz, Manila Tel. Nos.: 733-7863 to 65; 734-6034 to 35

Fax No.: 733-7862

# TAYTAY

Manila East Rd., Brgy. Dolores

Taytay, Rizal

Tel. Nos.: 286-0658; 286-0490; 286-3465; 658-0637

Fax No.: 658-0636

## TAYTAY EXTENSION OFFICE

Rizal Ave., Cuatro Cantos Brgy. San Juan, Taytay, Rizal

Tel. Nos.: 570-7400; 570-4701; 570-4699

1904-A East Tower Philippine Stock Exchange Center Ortigas Center, Pasig City

Tel. Nos.: 638-7304 to 05; 634-6725; 638-7302

Fax No.: 634-6647

### THE REACON MAKATI

The Beacon, Roces Tower G/F Don cor. Chino Roces Ave. and Arnaiz Ave.

Brgy. Pio Del Pilar, Makati City
Tel. Nos.: 893-4293; 893-1607; 893-0076

Fax No.: 893-3021

#### THE FIRM

CVC Law Center cor. 11th Ave. and 39th St. Fort Bonifacio, Taguig City Tel. Nos.: 519-7090; 519-6880; 519-6870; 519-7690

Fax No.: 519-7693

#### THE FORT JY CAMPOS

JY Campos Centre, 9th Ave., Bonifacio Global City, Taguig City

Tel. Nos.: 815-0003; 808- 9854; 808- 9732;

808-9757; 808-9865 Fax No.: 815-0085

#### THE FORT SAPPHIRE RESIDENCES

G/F Sapphire Residences cor. 31st St. and 2nd Ave Cresent Park Global City, Taguig City Tel. Nos.: 519-5771; 519-7243; 519-1553; 519-5709

Fax No.: 519-5758

#### THE STRIP-ORTIGAS AVENUE

G/F, The Strip Commercial Complex, Lopez Bldg. Meralco Cmpd., Ugong, Pasig City Tel. Nos.: 871-3847; 871-3913

# THE FORT SUNLIFE

G/F, Sunlife Bldg., cor. 5th Ave. and Rizal Drive Bonifacio Global City, Taguig City Tel. Nos.: 553-6310; 553-7152; 478-8213; 808-7527

Fax No.: 808-7525

## TIMOG

RCBC Bldg., 36 Timog Ave., Quezon City Tel. Nos.: 373-7218 to 19; 373-2832 to 33

Fax No.: 371-4306

# **TOMAS MAPUA**

Park Tower Condominium 630 Tomas Mapua St., Sta Cruz, Manila Tel. Nos.: 733-0611; 734-1201; 733-0631; 734-1069; 733-0617

# TORDESILI AS

G/F Metropole Bldg. cor. Tordesillas and Gil Puyat Ave. Makati City Tel. Nos.: 808-2080; 808-1059; 808-1396;

808-2378

Fax No.: 808-2378

# **TRINOMA**

Space P015B Level 1, Trinoma cor. EDSA and North Ave., Quezon City Tel. Nos.: 474-0192; 901-6105; 901-6108; 901-6146; 901-6179

Fax No.: 901-6146

### TUTURAN

G/F Center Mall I, Tutuban Center C. M. Recto Ave., Manila

Tel. Nos.: 251-0412; 251-0410; 253-1446; 251-0449

#### **VALENZUELA**

231 McArthur Highway, Karuhatan

Valenzuela City

Tel. Nos.: 291-6592; 291-6593; 293-8378;

291-9551

Fax No.: 293-6204

#### WACK WACK

Unit K Facilities Center Bldg. 548 Shaw Blvd., Mandaluyong City Tel. Nos.: 533-8182; 534-4305; 534-2394; 534-4416

Fax No.: 534-4416

#### WEST AVE.

Unit 101, 135 West Ave. Brgy. Bungad District 5, Quezon City Tel. Nos.: 294-3439; 294-5494; 262-8602 Fax No.: 254-5283

#### WILSON-GREENHILLS

G Square Bldg., Upper G/F Units 4 and 5, Wilson St. Greenhills, San Juan City

Tel. Nos.: 706-4073 to 75; 706-4074; 706-4071

Fax No.: 706-4076

# **LUZON**

## ANGELES

RCBC Bldg., cor. Sto Rosario St. and Teresa Ave., Angeles City Tel. Nos.: (045) 888-2532; 888-8633; 887-1566

Fax No.: (045) 322-1510

## ANGELES STO. CRISTO

243 Sto. Entierro St. Brgy. Sto. Cristo, Angeles City

Tel. Nos.: (045) 626-2060 to 61; 626-2120

322-7222

Fax No.: (045) 887-2811

# APARRI

108 J.P. Rizal St., Brgy. Centro 14

Aparri, Cagayan

Tel. Nos.: (078) 888-0347; 888-0349 to 50;

(02) 894-9000 loc. 5386 Fax No.: (078) 888-0348

# **BACAO EXTENSION OFFICE**

Yokota Commercial Bldg., Bacao Rd. Brgy. Bacao 2, Gen. Trias, Cavite Tel. No.: (046) 437-6125 Telefax No.: (046) 437-6127

### BACOOR

Maraudi Bldg. Gen. E. Aguinaldo Highway, Brgy. Niog Bacoor, Cavite

Tel. Nos.: (046) 417-7662; 417-7454; 417-0736;

(02) 529-8969

RCBC Bldg., 20 Session Rd., Baguio City Tel. Nos.: (074) 442-5345 to 46; 442-2077

Fax No.: (074) 442-3512





#### **BALAGTAS**

McArthur Highway, Borol 1st, Balagtas, Bulacan Tel. Nos.: (044) 693-1350 to 51

Fax No.: (044) 693-1351

#### BALANGA

cor. Don Manuel Banzon Ave. and Cuaderno St.

Balanga City, Bataan

Tel. Nos.: (047) 237-9693; 237-9695

Fax No.: (047) 237-9694

#### **BALIBAGO**

McArthur Highway, Balibago, Angeles City Tel. Nos.: (045) 625-5587; 331-5188; 892-0764

Fax No.: (045) 625-5736

#### **BALILIAG**

01 cor. JP Rizal and S. Tagle Sts.

Baliwag, Bulacan

Tel. Nos.: (044) 766-2643; 766-3530

Fax No.: (044) 766-2642

#### BATAAN

RCBC Bldg., Afab, Mariveles, Bataan Tel. Nos.: (047) 935-4021 to 23

Fax No.: (045) 935-4020

### **BATAC**

Marcos Blvd., Brgy. 10 Lacub

Batac, Ilocos Norte

Tel. Nos.: (077) 617-1631; 670-1812

Fax No.: (077) 792-3126

## BATANGAS

17 cor. Rizal Ave. and P. Gomez St.

Batangas City Tel. Nos.: (043) 723-7870; 723-7720;

723-3104 to; 723-3105 Fax No.: (043) 723-1802

# **BAUAN EXTENSION OFFICE**

JP Rizal St., Poblacion, Bauan, Batangas

Tel. No.: (043) 727-2715 Fax No.: (043)727-2738

### BIÑAN

G/F Admin. Bldg.

Mamplasan, Biñan, Laguna Tel. Nos.: (049) 539-0167; (02) 520-9174 Fax No.: (049) 539-0177

# **BOAC EXTENSION OFFICE**

D. Reyes St., Brgy. San Miguel Boac, Marinduque Tel. No.: (042) 332-0320

Telefax No.: (042) 332-0319

### **CABANATUAN**

1051 Burgos Ave., Cabanatuan City

Nueva Ecija

Tel. Nos.: (044) 463-5359; 463-8420; 464-7473

Fax No.: (044) 463-0533

### **CALAMBA**

cor. National Highway and Dolor St. Crossing, Calamba City, Laguna

Tel. Nos.: (049) 545-1720; 545-1930; 545-9174;

545-6166

Fax No.: (049) 545-6165

#### **CARMELRAY**

G/F Admin. Bldg., Carmelray Industrial Park 1 Canlubang, Calamba City, Laguna Tel. Nos.: (049) 549-2898; 549-1372

Fax No.: (049) 549-3081

#### **CARMELRAY 2**

G/F Admin. Bldg., Carmelray Industrial Park 2 Km 54, Brgy. Tulo, Calamba City, Laguna Tel. Nos.: (049) 545-0040; 545-1295; 545-0964

Fax No.: (049) 545-0964

McArthur Highway, Carmen Rosales, Pangasinan

Tel. Nos.: (075) 564-4228; 582-2657 Fax No.: (075) 564-3912

**CARMONA** People's Technology Complex (SEZ) Governor's Drive, Carmona, Cavite Tel. Nos.: (046) 430-1401; 430-1402

Fax Nos.: (046) 430-1490; (02) 520-8093

#### **CAUAYAN**

8 Calahi Commercial Bldg. FN Dy Blvd., Cauayan City Tel. Nos.: (078) 652-2371; 652-1157

Fax No.: (078) 652-2371

### **CAVITE CITY**

P. Burgos Ave., Caridad, Cavite City Tel. Nos.: (046) 431-2242; 431-5951; (02) 529-8503

Fax No.: (046) 431-2398

### **CLARK**

Berthaphil 8 Mercedez Benz Bldg. MA Roxas Highway, Clarkfield, Pampanga Tel. Nos.: (045) 599-3057; 599-3058; 499-3029

RCBC Clark 2, Pavillion XV Berthaphil 3, Jose Abad Santos Ave. Clark Freeport Zone, Pampanga

Tel. Nos.: (045) 499-1168; 499-2162 Fax No.: (045) 499-1167

### CPIP-RATINO

Citigold Bldg., Calamba Premier Industrial Park Brgy. Tulo, Calamba City, Laguna

Tel. Nos.: (049) 545-0018; 545-0015 to 16

### DAGUPAN

RCBC Bldg., A.B. Fernandez Ave., Dagupan City

Tel. Nos.: (075) 653-3440; 522-0303; 522-0828 to 29

Fax No.: (075) 515-6584

### **DASMARIÑAS**

RCBC Bldg., FCIE Cmpd.

Governor's Drive, Langkaan, Dasmariñas, Cavite Tel. Nos.: (046) 402-0031 to 33; (02) 529-8118

Fax No.: (046) 402-0034

### DASMARIÑAS PALA-PALA

Dasmariñas Commercial Complex Pala-Pala, Governor's Drive, Dasmariñas, Cavite

Tel. Nos.: (046) 686-1673 to 74; 686-7840

#### DASMARIÑAS-MANGUBAT DRIVE

Heritage Bldg., Mangubat Drive

Dasmariñas. Cavite

Tel. Nos.: (046) 416-6698; 416-6865; 850-0830;

(02) 529-8133

Telefax No.: (046) 416-6865

#### **DMIA EXTENSION OFFICE**

Clark International Airport Passenger Terminal Bldg., Arrival Area

Angeles City, Pampanga Tel. No.: (045) 477-8292

FIRST PHILIPPINE INDUSTRIAL PARK Units 1 and 2, Oasis Commercial Center, R.S. Diaz Ave., First Philippine Industrial Park Sta. Anastacia, Sto. Tomas, Batangas Tel. Nos.: 0933-461 0907; 0928-223 6288

#### GAPAN

Maharlika Highway, Sto. Niño Gapan City, Nueva Ecija

Tel. Nos.: (044) 486-0936; 486-1389; 940-2853

Fax No.: (044) 486-0375

RCBC Bldg., Gateway Business Park Brgy. Javalera, General Trias, Cavite Tel. Nos.: (046) 433-0289; 433-0126;

(02) 6700-5355

Fax No.: (046) 433-0250

### **GATEWAY EXTENSION OFFICE**

G/F Samantha's Place Commercial Bldg. Governor's Drive, Manggahan General Trias, Cavite

Tel. Nos.: (046) 402-3008 to 10

## GMA, CAVITE

CITI Appliance Bldg. Brgy. San Gabriel, Governor's Drive

GMA, Cavite

Tel. No.: (046) 972-0317 Fax No.: (046) 890-2365

# **GUIMBA**

Afan Salvador St., Guimba, Nueva Ecija

Tel. No.: (044) 611-1060

Fax No.: (044) 943-0020

## HACIENDA LUISITA

Plaza Luisita, San Miguel, Tarlac Tel. Nos.: (045) 985-1545 to 46 Fax No.: (045) 985-1544

ILAGAN, ISABELA

RCK Bldg., Calamagui 2nd Maharlika Rd., Ilagan, Isabela Tel. Nos.: (078) 624-1168; 622-3158

IMUS

Esguerra Bldg., Palico IV Aguinaldo Highway, Imus, Cavite

Tel. Nos.: (046) 471-3784; (02) 529-8622 Fax No.: (046) 471-3816

Fax No.: (078) 624-1158

#### I A TRINIDAD

Peliz Loy Centrum Bldg. Km. 5 La Trinidad, Benguet

Tel. Nos.: (074) 424-3344; 424-3346 to 48

Fax No.: (074) 424-3349

#### LA UNION

cor. Quezon Ave. and P. Burgos St. San Fernando City, La Union Tel. Nos.: (072) 242-5575 to 76 Fax No.: (02) 246-3004

#### LAGUNA TECHNOPARK

LTI Administration Bldg. II Laguna Technopark, Brgy. Malamig

Biñan, Laguna

Tel. Nos.: (049) 544-0719; 541-2756; 541-3271;

(02) 520-8114

Fax No.: (049) 541-2755

Jackie's Commercial Bldg. II, Rizal St., Laoag City

Tel. Nos.: (077) 772-0616; 772-1765 Fax No.: (077) 771-4447

## **LEGAZPI CITY**

G/F M. Dy Bldg., Rizal St., Legazpi City Tel. Nos.: (052) 214-3033; 480-6053 Fax Nos.: (052) 480-6416; (02) 429-1812

Lima Technology Center, Malvar, Batangas Tel. Nos.: (043) 981-1846; 981-1847

Fax No.: (043) 981-1849

cor. C.M. Recto and E. Mayo St., Lipa City Tel. Nos.: (043) 756-6479; 756-2565 Fax No.: (043) 756-0220

# LISP III EXTENSION OFFICE

Science Park III, Admin. Bldg. Millenium Drive, Sto. Tomas, Batangas City Tel. Nos.: (049) 530-9612; 530-9614; 530-9619

Fax No.: (049) 530-9604

### LUCENA

cor. Quezon Ave. and M.L. Tagarao St.

Lucena City

Tel. Nos.: (042) 710-4086; 710-6461; (02) 250-8208 Fax No.: (042) 710-4458

# **LUCENA-EVANGELISTA**

cor. Quezon Ave. and Evangelista St., Lucena City Tel. Nos.: (042) 710-8068; 710-5788

Telefax No.: (02) 250-8325

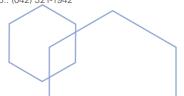
### **MALOLOS**

FC Bldg., McArthur Highway Bo. Sumapang Matanda, Malolos, Bulacan

Tel. No.: (044) 662-1228 Fax No.: (02) 299-8147

# MARINDUQUE

EDG Bldg., Brgy. Lapu-Lapu Sta. Cruz, Marinduque Tel. No.: (042) 321-1941 Fax No.: (042) 321-1942



#### MASBATE

cor. Zurbito and Domingo (Tara) Sts., Masbate City

Tel. No.: (056) 333-2269 Fax No.: (056) 333-2885

#### MEYCAUAYAN

VD and S Bldg., McArthur Highway Calvario, Meycauayan City, Bulacan Tel. Nos.: (044) 769-6121; 769-6290

#### MEYCAUAYAN EXTENSION OFFICE

Sterling Square, Sterling Industrial Cmpd. Iba Malhacan National Highway Meycauayan City, Bulacan Tel. No.: 894-9000 loc. 5314

#### NΔGΔ

G/F, Crown Hotel Bldg. Peñafrancia Ave., Naga City Tel. Nos.: (054) 473-9114; 811-9115 Fax Nos.: (054) 811-9116; (02) 250-8132

### **OLONGAPO**

1055 Rizal Ave. Extn., West Tapinac Olongapo City Tel. Nos.: (047) 611-0179; 611-0205

Fax No.: (047) 611-0206

### PALAWAN

RCBC Bldg., Junction 1 cor. Rizal Ave. and National Highway Puerto Princesa City

Tel. Nos.: (048) 433-2091; 433-2693; 433-5283

Fax No.: (048) 433-5352

## PALAWAN NATIONAL HIGHWAY

Lustre Arcade, National Highway Brgy. Tiniguiban, Puerto Princesa City Tel. Nos.: (048) 723-0358 to 60

Cavite Export Processing Zone, Rosario, Cavite Tel. Nos.: (046) 437-6549 to 50; 437-6255; 437-6260; 971-0586; (02) 529-8829 to 30 Fax No.: (046) 971-0587

### SAN FERNANDO

G/F Hiz-San Bldg., McArthur Highway Brgy. Dolores, City of San Fernando, Pampanga Tel. Nos.: (045) 963-4757 to 59; 963-4761 Fax No.: (045) 963-4760

# SAN FERNANDO JASA

Unit 3 and 4

G/F Kingsborough Commercial Center Jose Abad Santos Ave., City of San Fernando

Tel. No.: (045) 961-5143 Fax No.: (045) 961-5147

# SAN FERNANDO SINDALAN

SBC Bldg., McArthur Highway Sindalan, City of San Fernando, Pampanga Tel. Nos.: (045) 861-3661 to 62; 455-0380;

455-3082

Fax No.: (045) 455-0381

#### SAN JOSE CITY, NUEVA ECIJA

Maharlika Highway Abar 1st San Jose City Nueva Ecija

Tel. Nos.: (044) 511-1408; 958-5090; 958-5097 Fax No.: (044) 958-5097

#### SAN PABLO

Ultimart Shopping Plaza M. Paulino St., San Pablo City Tel. No.: (049) 562-0782 Fax No.: (049) 562-0781

#### **SAN PEDRO**

EM Arcade, Brgy. Poblacion National Highway, San Pedro, Laguna Tel. Nos.: 847-5685; 868-9459 to 60

Fax No.: 847-5683

#### SANTIAGO

26 Maharlika Rd., Aveles Bldg. Victory Norte, Santiago City, Isabela

Tel. No.: (078) 682-7426 Fax No.: (078) 682-4599

# SCIENCE PARK

Admin. Bldg., LISP1, Pulo Rd., Brgy. Diezmo

Cabuyao, Laguna

Tel. Nos.: (049) 543-0105 to 06; 543-0571

Fax No.: (049) 543-0572

### **SOLANO**

211 JP Rizal Ave., National Highway

Solano, Nueva Vizcaya Tel. Nos.: (078) 326-6678; 326-5569 Fax No.: (078) 326-5559

### STA. CRUZ

cor. A. Regidor and Burgos Sts.

Sta. Cruz, Laguna

Tel. Nos.: (049) 501-2136; 501-3538; (02) 520-8318

# STA. CRUZ EXTENSION OFFICE

Teoxan Bldg., Sitio Narra Brgy. Labuin, Sta. Cruz, Laguna Tel. No.: (049) 501-2136 Fax No.: (049) 501-2136

### STA. MARIA

39 J.P. Rizal St., Poblacion, Sta. Maria, Bulacan Tel. Nos.: (044) 641-0251; 641-5371; 641-4845 Fax No.: (044) 288-2694

#### STA. ROSA BALIBAGO-WALTERMART **EXTENSION OFFICE**

Upper G/F Waltermart Center, Sta. Rosa, Laguna Tel. No.: (049) 530-2507 Telefax No.: (049) 530-2508

# STA. ROSA SOLENAD 2 EXTENSION OFFICE

Unit M20 Bldg. 2, Nuvali Solenad 2 National Rd., Brgy. Sto Domingo

Sta. Rosa, Laguna Tel. No.: (049) 530-1281

Telefax Nos.: (049) 530-1482; 530-1384

# STA. ROSA-BALIBAGO

Carvajal Bldg., Old National Highway

Balibago, Sta Rosa, Laguna

Tel. Nos.: (049) 534-5017 to 18; (02) 520-8443

Fax No.: (049) 534-5017



#### STA.ROSA PASEO

Unit 1, Sta. Rosa Country Market Brgy. Don Jose, Sta. Rosa, Laguna Tel. Nos.: (049) 541-2751 to 53; (02) 520-8115; 420-8020

Fax No.: (049) 541-2343

### STARMALL DAANG HARI

Starmall Prima, cor. Daang Hari and Molino Rd. Brgy. Molino 4, Bacoor, Cavite

Tel. No.: (046) 686-1671

#### SUBIC FREEPORT ECOZONE

Royal Subic Duty Free Complex cor. Rizal and Argonaut Highways Subic Free Port Zone, Olongapo City Tel. Nos.: (047) 252-5023; 252-5025 to 26

Fax No.: (047) 252-5024

232 Ziga Ave., Tabaco City, Albay

Tel. Nos.: (052) 487-7042; 830-0112; (02) 429-1808

Fax No.: (02) 429-1808

#### **TAGAYTAY**

Unit 1 Olivarez Plaza

Emilio Aguinaldo Highway, Tagaytay City Tel. Nos.: (046) 483-0540 to 43; (02) 845-3302

Fax No.: (046) 483-0542

F. Tañedo St., Tarlac City

Tel. Nos.: (045) 982-0820 to 21; 982-3389

Fax No.: (045) 982-1394

A. Bonifacio St., Tayug, Pangasinan Tel. Nos.: (075) 572-2024; 572-4800

Fax No.: (075) 572-6515

## **TUGUEGARAO**

cor. Bonifacio and Gomez Sts. Tuguegarao City, Cagayan Tel. Nos.: (078) 844-1165; 846-2845

Fax No.: (078) 844-1926

# **URDANETA**

E.F. Square Bldg., McArthur Highway

Urdaneta City, Pangasinan

Tel. Nos.: (075) 656-2289; 568-2090; 568-8436

Fax No.: (075) 568-2925

# **VISAYAS**

# ANTIQUE

cor. Solana and T. Fornier Sts.

San Jose, Antique

Tel. Nos.: (036) 540-8191 to 92; 540-7025

Fax No.: (036) 540-8191

# **BACOLOD LACSON**

Lourdes C. Centre II, 14th Lacson St.

Bacolod City

Tel. Nos.: (034) 432-3189; 709-0488

Fax No.: (034) 432-3441

#### **BACOLOD LIBERTAD**

Libertad Extn., Bacolod City

Tel. Nos.: (034) 433-9646; 434-8193; 707-6207

Fax No.: (034) 433-9647

#### **BACOLOD MAIN**

cor. Rizal and Locsin Sts., Bacolod City Tel. Nos.: (034) 433-7850; 433-7844; 434-7348;

433-0835

Fax No.: (034) 434-5443

#### **BACOLOD SHOPPING**

Hilado Extn., Bacolod City Tel. Nos.: (034) 434-6807 to 08; 433-8483

Fax No.: (034) 433-0828

## BALAMBAN

D.C. Sanchez St., Balamban, Cebu Tel. Nos.: (032) 465-3451 to 52; 266-9127

Telefax No.: (032) 465-3450

#### BANILAD

A. S. Fortuna St., Banilad, Cebu City Tel. Nos.: (032) 346-3891 to 92; 346-3894; 346-5431

Fax No.: (032) 346-7083

### BAYAWAN

National Highway, Bayawan City, Negros Oriental Tel. No.: (035) 531-0554

Telefax No.: (035) 228-3322

Station 1, Brgy. Balabag, Boracay, Malay, Aklan

Tel. Nos.: (036) 288-1905 to 06

Fax No.: (036) 288-1905

### CADIZ

cor. Abelarde and Mabini Sts., Cadiz City Tel. Nos.: (034) 493-0567; 493-0531; 493-0751

Fax No.: (034) 493-0531

# CALBAYOG

G/F Zimar's Place, cor. Magsaysay Blvd.

and Rueda St., Calbayog City

Tel. Nos.: (055) 209-1338; 209-1565; 209-2728

Fax No.: (055) 533-9013

# **CATARMAN**

Ange Ley Bldg., JP Rizal St.

Catarman, Northern Samar

Tel. Nos.: (055) 500-9480; 500-9482; 251-8071;

251-8410

Fax No.: (055) 251-8071

# **CATBALOGAN**

Del Rosario St., Catbalogan, Western Samar Tel. Nos.: (055) 251-2005; 251-2775

Fax No.: (055) 543-9062

# **CATICLAN EXTENSION OFFICE**

Jetty Port, Brgy. Caticlan, Malay, Aklan

Tel. No.: (036) 288-7644

# **CEBU-PASEO ARCENAS**

Don Ramon Arcenas St. along R. Duterte St.

Banawa, Cebu City

Tel. Nos.: (032) 236-8012; 236-8016 Telefax No.: (032) 236-8017

#### CEBU-STO. NINO

Belmont Hardware Depot Bldg. cor. P. Burgos and Legaspi Sts. Bgy. San Roque, Cebu City Tel. Nos.: (032) 253-6028; 256-0173

Telefax No.: (032) 255-8256

# CEBU BUSINESS PARK

Lot 1, Block 6, Mindanao Ave.

cor. Siquijor Rd., Cebu Business Park Cebu City Tel. Nos.: (032) 238-6923; 233-6229; 416-3708

Fax No.: (032) 233-5450

#### CEBU IT PARK

S-04 G/F Skyrise 4 Bldg. Cebu IT Park, Lahug, Cebu City

Tel. Nos.: (032) 260-0511; 260-0515; 260-0526;

260-0491

Fax No.: (032) 260-0526

#### **CEBU MANALILI**

Tan Sucheng Bldg., V. Gullas St. (formerly Manalili St.), Cebu City

Tel. Nos.: (032) 412-3441; 255-2050; 253-0624;

255-0422

Fax No.: (032) 256-1671

# CONSOLACION

Admin. Bldg., National Highway Consolacion, Cebu

Tel. Nos.: (032) 564-2052; 564-2014; 423-9335;

564-2049

## DUMAGUETE

Dr. V. Locsin St., Dumaguete City

Negros Oriental

Tel. Nos.: (035) 225-1349; 422-8153; 422-8096

Fax No.: (035) 422-8422

# **FUENTE OSMEÑA**

Grepalife Tower, Fuente Osmeña

Rotonda, Cebu City

Tel. Nos.: (032) 255-4886; 253-2560; 255-3326;

255-3566: 255-9864 Fax No.: (032) 253-0018

# GUADALUPE

63M. Velez St., Cebu City

Tel. Nos.: (032) 255-5353; 254-3102; 254-3104;

254-5512

Fax No.: (032) 254-3103

# HINIGARAN

Rizal St., National Rd., Hinigaran Negros Occidental

Tel. No.: (034) 391-2322

Fax No.: (034) 391-2323

### ILOILO

J. M Basa Iloilo Business Center cor. J.M. Basa and Arsenal Sts., Iloilo City

Tel. Nos.: (033) 336-9643; 337-8153; 336-9714; 335-1056

Fax No.: (033) 337-8100

# ILOILO MABINI

Go Pun Bldg.

cor. Mabini and Delgado Sts., Iloilo City Tel. Nos.: (033) 509-1732; 336-6616

Fax No.: (033) 336-3728

#### ILOILO-LEDESMA

cor. Ledesma and Quezon Sts., Iloilo City Tel. Nos.: (033) 508-6019; 338-4370 Telefax No.: (033) 338-4369

cor. E. Lopez and Seminario Sts., Jaro, Iloilo City Tel. Nos.: (033) 320-4074; 320-4077

Fax No.: (033) 320-4075

#### JCENTRE MALL

Lower G/F, J Centre Mall, 165 A.S. Fortuna St. Bakilid, Mandaue City, Cebu

Tel. Nos.: (032) 520-3263; 520-3258; 520-3260

Fax No.: (032) 520-3260

#### KABANKALAN

Guanzon St., Kabankalan City, Negros Occidental Tel. Nos.: (034) 471-2316; 471-2516

Fax No.: (034) 471-2516

#### **KALIBO**

Lu Bldg., Roxas Ave., Kalibo, Aklan

Tel. No.: (036) 262-3474 Fax No.: (036) 268-5108

## MACTAN

RCBC Bldg., MEPZ 1, Mactan, Lapu-Lapu City Tel. Nos.: (032) 340-1853: 340-1726: 340-2955: 340-0750; 340-1282; 340-0737; 340-1810

Fax No.: (032) 340-0737

# MANDAUE

A.C. Cortes St., Ibabao, Mandaue City Tel. Nos.: (032) 346-1283; 346-0025; 346-1727;

345-5561

Fax No.: (032) 346-0948; 345-5561

# **MEPZ 2 EXTENSION OFFICE**

Pueblo Verde, Mactan Economic Zone II Brgy. Basak, Lapu-Lapu City Tel. Nos.: (032) 340-1686; 341-2738; 340-1778

Fax No.: (032) 340-5422

# **NORTH RECLAMATION**

G/F CIFC Tower cor. JL Briones St. and J. Luna Ave. North Reclamation Area, Cebu City Tel. Nos.: (032) 231-7044 to 45; 231-9975

Fax No.: (032) 231-7042

### ORMOC

G/F MFT Bldg., cor. Real and Carlos Tan Sts. Ormoc City

Tel. Nos.: (053) 255-3454; 561-8134; 255-4225;

561-8701; 255-3292 Fax No.: (053) 255-4225

### **ROXAS CITY**

Plaridel St., Roxas City

Tel. Nos.: (036) 522-3570; 621-1210

Fax No.: (036) 621-1104

### SAN CARLOS

S. Carmona St., San Carlos City

Negros Occidental

Tel. Nos.: (034) 729-8605; 312-5141

RCBC Bldg., Don Victorino, Salcedo St., Sara Iloilo

Tel. No.: (033) 392-0156 Fax No.: (033) 392-0172

cor. Rizal and Burgos Sts., Silay City Tel. Nos.: (034) 495-1989; 495-0505

Fax No.: (034) 495-1990

#### TAROAN

cor. Lakandula and C. Padilla Sts., Cebu City

Tel. Nos.: (032) 261-6061 to 62 Fax No : (032) 261-7213

#### **TACLOBAN**

RSB Bldg, cor. Zamora and Sto. Niño Sts.

Tacloban City

Tel. Nos.: (053) 325-5058; 321-2917; 321-2892;

325-7326; 523-4167

Fax Nos.: (053) 523-4167; 523-1930

#### **TAGBILARAN**

RCBC Bldg, C.P.G. Ave., Tagbilaran City Tel. Nos.: (038) 412-3583; 412-3555; 501-7536

Fax No.: (038) 411-5874

# TALISAY EXTENSION OFFICE

South Central Square, Lawaan III Talisay City, Cebu

Tel. Nos.: (032) 505-6199; 505-5194 Telefax No.: (032) 505-4416

G/F Toledo Commercial Village Bldg. Rafols St., Poblacion, Toledo City, Cebu

Tel. No.: (032) 322-5300

Fax Nos.: (032) 322-5301; 467-9635

### **MINDANAO**

# ATENEO DE DAVAO EXTENSION OFFICE

F-106 G/F Finster Bldg.

Ateneo De Davao University Main Campus cor. CM Recto Ave. and Roxas Ave., Davao City Tel. Nos.: (082) 295-3127; 295-2707; 295-3784

### **BUTUAN**

FSUU Bldg., cor. E. Luna and P. Burgos Sts. Butuan City, Agusan Del Norte Tel. Nos.: (085) 342-8923; 341-5267; 342-7551;

341-8829

Fax No.: (085) 341-9093

# **BUTUAN EXTENSION OFFICE**

Brgy. Tandang Sora, J.C. Aquino Ave.

Butuan City

Tel. No.: (085) 342-7663 Fax No.: (085) 342-7661

# **CALINAN EXTENSION OFFICE**

National Highway, Poblacion, Calinan, Davao City Tel. Nos.: (082) 284-1443; 284-1445

#### **CARRASACAL EXTENSION OFFICE**

National Highway, Gamuton Carrascal

Surigao Del Sur

Tel. No.: (086) 212-8031 Fax No.: (086) 212-8030

#### CDO LAPASAN

Lapasan Highway, Lapasan Cagayan de Oro City

Tel. Nos.: (088) 856-1888; 856-3888;

(08822) 728-447

Fax No.: (08822) 722-448

## CDO LIMKETKAI

Gateway Tower 1, Limketkai Center

Cagayan De Oro City

Tel. Nos.: (088) 856-3707; 852-1291 Telefax No.: (088) 856-3708

### **CDO MASTERSON**

Xavier Estates, Masterson Ave. Upper Balulang, Cagayan de Oro City

Tel. No.: (088) 8590-0526 Fax No.: (088) 859-0258

### CDO OSMEÑA

Simplex Bldg., Osmeña St., Cagayan de Oro City Tel. Nos.: (088) 857-1888; (08822) 726-754

Telefax No : (088) 856-2888

## **CDO VELEZ**

cor. A. Velez and Cruz Taal St. Cagayan de Oro City

Tel. Nos.: (088) 856-4982; (08822) 727-964;

726-057

Telefax No.: (088) 856-8888

### **COTABATO**

M Bldg., Quezon Ave., Cotabato City Tel. Nos.: (064) 421-3565; 421-3585

Fax No.: (064) 421-3575

# **DADIANGAS**

Pioneer Ave., General Santos City

Tel. Nos.: (083) 552-5470; 552-3034; 552-4634

Fax No.: (083) 552-3034

### DAMOSA GATEWAY MALL

Damosa Gateway Commercial Complex cor. J.P. Laurel Ave. and Mamay Rd.

Lanang, Davao City Tel. No.: (082) 234-7002 Telefax No.: (082) 234-7019

## DAVAO

RCBC Bldg., cor. C.M. Recto and Palma Gil Sts.

Davao City Tel. Nos.: (082) 300-4299; 222-7901 to 03 Fax No.: (082) 221-6034

## DAVAO BAJADA

cor. JP Laurel Ave. and Villa Abrille St., Davao City

Telefax No.: (082) 225-1112; 305-5231





#### DAVAO MATINA

Karpentrade Bldg., McArthur Highway

Matina, Davao City Tel. No.: (082) 299-3974 Fax No.: (082) 296-8351

#### DAVAO-QUIRINO

E. Quirino Ave., Davao City Tel. Nos.: (082) 221-4912; 221-4909 Fax No.: (082) 300-4288

RCBC Bldg., cor. J.P. Rizal and M.L. Roxas Sts. Digos City, Davao Del Sur

Tel. No.: (082) 553-2560 Fax No.: (082) 553-2319

#### **DIPOLOG**

cor. General Luna and Balintawak Sts. Dipolog City

Tel. No.: (065) 212-2543 Telefax No.: (065) 212-2542

# **DOLE EXTENSION OFFICE**

Dole Phils Pavillion, Polomolok, South Cotabato Tel. Nos.: (083) 500-2643; 500-2500 local 3627

Fax No.: (083) 500-2643

# **GENSAN**

RGH Bldg., J. Catolico Ave. Lagao, General Santos City

Tel. Nos.: (083) 553-8880; 553-8883 Fax No.: (083) 301-3473

## **ILIGAN**

Lanao Fil-Chinese Chamber of Commerce, Inc. Bldg., cor. Quezon Ave. and B. Labao St.,

Iligan City

Tel. Nos.: (063) 221-5443; 221-5449; 223-8333

Telefax No.: (063) 221-3006

National Highway, Ipil, Zamboanga Sibugay Tel. Nos.: (062) 333-2254; 333-2257

Fax No.: (062) 333-2257

cor. National Highway and Lebak Rd. Isulan, Sultan Kudarat Tel. Nos.: (064) 201-3867; 201-4912

Telefax No.: (064) 471-0233

# KABACAN

Poblacion, National Highway Kabacan, Cotabato Province Tel. No.: (064) 248-2207 Telefax No.: (064) 248-2058

# KIDAPAWAN

KMCC Bldg., Dayao St. Kidapawan City, North Cotabato Tel. No.: (064) 288-1572 Fax No.: (064) 288-1573

#### **MALAYBALAY**

Tiongson Bldg., 8 Don Carlos St. Malaybalay City, Bukidnon Tel. Nos.: (088) 813-3565 to 66 Telefax No.: (088) 813-3564

#### MARAMAG EXTENSION OFFICE

Fibeco Cmpd., Sayre Highway Anahawon Maramag, Bukidnon Tel. No.: (088) 238-5591

Fax No.: (088) 238-5589

#### MARANDING EXTENSION OFFICE

National Highway, Maranding Lala, Lanao Del Norte Tel. No.: (063) 388-7003 Fax No.: (063) 388-7045

cor. General Santos Drive and Roxas Sts. Koronadal City, South Cotabato Tel. Nos.: (083) 228-2331; 520-1378 Fax No.: (083) 228-2333

#### MARBEL EXTENSION OFFICE

Kobe Bldg., NDMU Cmpd., Alunan Ave. Koronadal City, South Cotabato Tel. No.: (083) 228-7914

## **NABUNTURAN**

SMPTC Bldg., Tirol and Calamba Purok 7 Lauro Arabejo St., Poblacion

Nabunturan, Compostela Valley Province Tel. Nos.: (084) 376-0216; 376-0731

cor. Don Anselmo Bernard Ave and Mabini Sts.

Ozamis City

Tel. Nos.: (088) 521-1311 to 12; 521-1559

Fax No.: (088) 521-1559

RCBC Bldg., Rizal Ave., Pagadian City Tel. Nos.: (062) 214-1773; 214-1781; 214-1271 Fax No.: (062) 214-1781; 9250-397

# **PANABO**

Greatsun Plaza Bldg. Prk. Atis, Brgy. Sto. Niño National Highway, Panabo City

Tel. Nos.: (084) 822-1192; 822-1320; 645-0002

Fax No.: (084) 822-1192

### **POLOMOLOK**

B-French St., Polomolok, South Cotabato Tel. Nos.: (083) 225-2148 to 49 Telefax No.: (083) 500-9161

### SASA

LTG Y12 Bldg., Km 9, Bo. Pampanga

Sasa, Davao City

Tel. Nos.: (0917) 700-1006; (0920) 973-6435

## **ROADWAY INN EXTENSION OFFICE**

Roadway Inn, J.P. Laurel Ave.

Bajada, Davao City

Tel. Nos.: (082) 222-0198; 222-0207

#### STA. ANA

cor. Monteverde and Sales Sts.

Sta. Ana, Davao City

Tel. Nos.: (082) 221-1794; 221-1950; 221-2160

Fax No.: (082) 221-1795

#### SURALLAH

cor. National Highway and Mabini St. Surallah, South Cotabato

Tel. Nos.: (083) 238-3017; 238-3250

Fax No.: (083) 238-3018

#### **SURIGAO**

cor. San Nicolas and Burgos Sts., Surigao City Tel. Nos.: (086) 231-7266; 826-1288

Telefax No.: (086) 826-4034

#### **TACURONG**

G/F ACYAP Enterprises, Inc. Bldg. cor. Alunan Highway and Magsaysay Ave.

Tacurong City Tel. No.: (064) 200-3189 Fax No.: (064) 477-0250

### TAGUM

RCBC Bldg., cor. Pioneer Ave. and Quirante II Sts.

Tagum City, Davao Del Norte

Tel. Nos.: (084) 655-6341 to 42; 400-3113

Fax No.: (084) 400-1006

# **TANDAG**

Pimentel Bldg., Doñasco St. Tandag, Surigao Del Sur

Tel. Nos.: (086) 211-3066; 211-3065

Fax No.: (086) 211-3063

# **TORIL**

G/F Felcris Supermarket McArthur Highway (Toril District)
Tel. Nos.: (082) 295-1600; 295-1700

Fax No.: (082) 295-2800

### VALENCIA

Marchedon Bldg., Sayre National Highway

Valencia , Bukidnon

Tel. Nos.: (088) 828-2166 to 67 Fax No.: (088) 828-2166

# VICTORIA PLAZA

Victoria Plaza Mall, J.P. Laurel Ave., Davao City

Tel. Nos.: (082) 221-8580 to 83

Fax No.: (082) 221-8581

### ZAMBOANGA

Sia Bldg., Tomas Claudio St., Zamboanga City Tel. Nos.: (062) 991-2048; 991-0753; 991-0754

Fax No.: (062) 991-0754

# ZAMBOANGA VETERANS

YPC Bldg., Veterans Ave., Zamboanga City Tel. Nos.: (062) 990-1200 to 01

Fax Nos.: (062) 990-1201; 991-1420

# RCBC SAVINGS BANK BRANCH DIRECTORY

#### **METRO MANILA**

#### **AGUSTIN**

G/F Agustin 1 Bldg., Ruby Rd. Ortigas Center, Pasig City Tel. Nos.: 631-2031; 631-2027

#### AMPID

122 Gen. Luna St., Ampid 1, San Mateo, Rizal Tel. Nos.: 997-3761; 998-2799; 941-7788

#### ANNAPOLIS

G/F Unit 102, Victoria Plaza Condominium 41 Annapolis St., Greenhills, San Juan Tel. Nos.: 641-0783; 570-8887; 641-0798

#### **ANGONO**

Quezon Ave., San Pedro, Angono, Rizal Tel. Nos.: 651-0731; 451-0456

#### **ANONAS**

cor. 69 Anonas and Chico St. Project 2, Quezon City Tel. Nos.: 928-9762; 925-1319 to 20

## **ANTIPOLO LORES**

G/F Lores Country Plaza M.L. Quezon Extn., San Roque Antipolo City, Rizal Tel. Nos.: 696-9130; 696-9133 to 34

## **ANTIPOLO LORES EXTENSION (Mille Luce)**

G/F Mille Luce Village Center Dalig, Antipolo City, Rizal Tel. Nos.: 571-7862; 570-2992; 555-8700 loc 5813

# AYALA ALABANG

G/F Sycamore Bldg. cor. Alabang-Zapote Rd. and Buencamino St. Alabang, Muntinlupa City Tel. Nos.: 850-8825 to 26; 850-9712

## **AYALA AVENUE**

8767 G/F Philamlife Tower Paseo de Roxas, Makati City Tel. Nos.: 893-7265 to 66; 812-4066

# BACLARAN

3916 Quirino Ave. cor. Aragon St. Baclaran, Parañaque City Tel. Nos.: 853-9692 to 93; 551-1593

## BARANGKA

84 Riverbanks Center, A. Bonifacio Ave. Barangka, Marikina City Tel. Nos.: 948-1093; 997-5442

# BETTERLIVING

133 Doña Soledad St., Parañaque City Tel. Nos.: 824-0175; 823-9232; 659-6204

### BINANGONAN

cor. M.L. Quezon and P. Zamora St., Libid Binangonan, Rizal

Tel. Nos.: 652-0082; 652-1177

#### **BINANGONAN EXTENSION**

1003 Perez Cmpd., Highway Calumpang Binangonan, Rizal Tel. Nos.: 584-5587; 555-8700 loc 5172

#### **BINONDO**

Unit 2 G/F & 2/F One Binondo Place Tower cor. San Nicolas and Ilang Ilang St. Binondo, Manila Tel. Nos.: 241-0991; 256-0108

#### **BLUMENTRITT**

1876 Blumentritt St. corner Andrade St. Santa Cruz, Manila Tel. Nos.: 781-8342; 743-1316

#### C. RAYMUNDO

Unit G/H & G/F JG Bldg. C. Raymundo Ave., Maybunga Rosario, Pasig City Tel. Nos.: 570-2779; 570-4651; 571-3580

#### CAMARIN

cor. Susano Rd. and Palmera Spring Camarin, Caloocan City Tel. Nos.: 961-7239; 939-7283; 442-3619

### COGEC

Lot 64-66 Cogeo Trade Hall, Sitio Kasapi, Bagong Nayon, Antipolo City, Rizal Tel. Nos.: 654-1654; 654-1656

# COMMONWEALTH

L43 B3 Commonwealth Ave. Matandang Balara, Quezon City Tel. Nos.: 931-4404; 931-0718; 434-39-65

### E. RODRIGUEZ

444 E. Rodriguez, Sr., Doña Aurora, Quezon City Tel. Nos.: 740-4954; 743-1953; 711-1920

### ERMITA

1127 A. Mabini St., Ermita, Manila Tel. Nos.: 526-7988; 526-7990; 353-4952

### FELIX AVE.

Phase 2, Dela Paz, Pasig City Tel. Nos.: 681-7565; 681-4836; 646-5739; 681-4845

# FORT BONIFACIO

Unit 1-D Crescent Park Residences 2nd Ave., Burgos Circle, Fort Bonifacio, Taguig City Tel. Nos.: 816-3938; 816-3930

### **GREENHILLS**

G/F Ongpauco Bldg., cor. Wilson and P. Guevarra Sts. Greenhills, San Juan Tel. Nos.: 724-9368: 724-2521

## J.P. RIZAL

G/F MTC Bldg. cor. J.P. Rizal and Makati Ave. Poblacion, Makati City Tel. Nos.: 899-7551; 899-7537; 899-7489

#### KALENTONG

49 C & D Arañez Bldg., New Panaderos St. Kalentong, Sta. Ana, Manila Tel. Nos.: 533-6590; 533-4420

#### KAPITOLYO

615 Shaw Blvd., Pasig City Tel. Nos.: 631-8178 to 79; 635-5437

#### **KATIPUNAN**

321 G/F Torres Bldg., Katipunan Ave. Loyola Heights, Quezon City Tel. Nos.: 929-8469; 929-8418

#### LA HUERTA

G/F de Los Santos Bldg. 1003 Quirino Ave., La Huerta, Parañaque City Tel. Nos.: 829-6022 to 23; 820-7606

#### LAGRO

Km 22 Quirino Highway, Greater Lagro, Quezon City Tel. Nos.: 417-8996; 921-3472; 936-0158

### **LAS PIÑAS**

G/F Elena Bldg., Alabang-Zapote Rd. Pamplona Tres, Las Piñas City Tel. Nos.: 872-6822; 874-5341; 478-4421

## MAIN OFFICE

G/F RCBC Savings Bank Corporate Center 26th and 25th Sts., Fort Bonifacio, Taguig City Tel. Nos.: 843-3035; 843-3049; 843-3051; 843-3054 to 55

### MALABON

143 M. H. del Pilar St., Tugatog. Malabon City Tel. Nos.: 961-6181; 961-6562

### MANUELA EDSA

444 cor. EDSA and Shaw Blvd., Mandaluyong City Tel. Nos.: 718-2491 to 92; 724-3547

### MARULAS

McArthur Highway, Marulas, Valenzuela City Tel. Nos.: 293-9408 to 09

### MASINAG

259 Sumulong Highway, Mayamot Antipolo City, Rizal Tel. Nos.: 645-5575; 645-1969

# MENDIOLA

163 cor. E. Mendiola and Concepcion Aguila St. San Miguel, Manila Tel. Nos.: 734-0452; 734-9587

### **METROPOLIS**

G/F Starmall Alabang South Superhighway, Muntinlupa City Tel. Nos.: 809-8604; 809-8568

# MONTALBAN

cor. J. Rizal and Linco Sts., Balite Montalban(Rodriguez), Rizal Tel. Nos.: 948-1385; 942-2472



#### MORONG

T. Claudio St., San Juan, Morong, Rizal Tel. Nos.: 653-0289; 691-5245

#### MUNTINLUPA

National Highway, Putatan, Muntinlupa City Tel. Nos.: 862-0034; 862-0737; 403-7137

#### **NAVOTAS**

cor. Estrella and Yangco St. Navotas East, Navotas City Tel. Nos.: 282-4392; 283-0820

National Kidney Transplant Institute East Ave., Diliman, Quezon City Tel. Nos.: 376-1059 to 60

#### **NORTHBAY**

G/F Melandrea III Bldg. Northbay Blvd., Navotas City Tel. Nos.: 983-0697; 983-0914

# **NOVALICHES**

917 Bo. Gulod, Quirino Highway, Quezon City Tel. Nos.: 936-8811; 418-0213; 937-1326

## ORTIGAS EXTENSION

G/F Prudentialife Bldg., Ortigas Ave. Extn. Brgy. Sta. Lucia, Pasig City Tel. Nos.: 656-1329; 656-1956; 655-0886; 477-3314

cor. 12th Ave. and P. Tuazon, Quezon City Tel. Nos.: 913-3118; 912-0816; 913-3112

### PACIFIC PLACE

G/F Pacifi c Place Condominium Pearl Drive, Ortigas Center San Antonio, Pasig City Tel. Nos.: 636-6617; 635-6604; 634-1563

9045 Megamart Mall Bldg., Bunsuran 1st Pandi, Bulacan Tel. Nos.: (044) 796-2900

Evermore Bldg., National Rd. Pantok, Binangonan, Rizal Tel. Nos.: 570-3868; 570-0367

### PASAY

cor. 2350 Taft Ave. and Libertad St., Pasay City Tel. Nos.: 804-0333; 831-3418; 833-8925

### **PASONG TAMO**

2178 G/F Matrinco Bldg., Pasong Tamo St. Pio del Pilar, Makati City Tel. Nos.: 840-5224; 840-5226; 403-7810

54 M. Almeda St., Bo. San Roque, Pateros Tel. Nos.: 641-9081; 641-6201

#### **RIZAL AVENUE**

440 G/F Eleongsin Bldg., Rizal Ave., Caloocan City Tel. Nos.: 361-1354; 361-1244; 361-1109

#### SAN JOAQUIN

227 M Concepcion St., San Joaquin, Pasig City Tel. Nos.: 640-0154 to 55; 570-7563

#### SAN MATEO

323 Gen. Luna St., Guitnangbayan II San Mateo, Rizal Tel. Nos.: 948-0199; 942-6969; 941-6388

#### SAN ROOUE

319 J. P. Rizal St., San Roque, Marikina City Tel. Nos.: 682-6453; 646-2131; 681-3490

### **SANGANDAAN**

cor. A. Mabini and Plaridel St. Poblacion, Caloocan City Tel. Nos.: 288-8238; 288-7723

#### STA. MESA

4463 Old Sta. Mesa, Brgy. 587, Zone 58 Sta. Mesa. Manila Tel. Nos.: 716-0631; 716-0685

## STA. ROSA BEL-AIR

CW Home Depot, Sta. Rosa Tagaytay Road Brgy. Pulong Sta. Cruz, Sta. Rosa City, Laguna Tel. Nos.: (049) 530-0793; 530-0795; (02) 520-8476

Unit 3 Virramall Bldg., Dr. A. Santos Ave. Sucat Rd., San Dionisio, Parañaque City Tel. Nos.: 828-8236; 828-8238; 659-7130

### TAFT REMEDIOS

1932 Taft Ave. Malate, Manila Tel. Nos.: 536-6510 to 11; 526-7094

cor. J.P. Laurel and M.H. del Pilar Sts. Tanay, Rizal Tel. Nos.: 654-3126; 693-1267

G/F Marc Square Bldg., Rizal Ave., Taytay, Rizal Tel. Nos.: 660-3858; 660-3854

RCF Bldg., R. Magsaysay Ave. San Gabriel, Teresa, Rizal Tel. Nos.: 668-5298; 666-5391

**TIMOG** 88 G/F Picture City Center Timog Ave., Quezon City Tel. Nos.: 410-7126; 929-1260 Fax No.: 929-1254

### TOMAS MORATO

169 cor. Tomas Morato and Scout Castor Quezon City Tel. Nos.: 355-7066; 374-0744 Fax No.: 413-1134

# LUZON

VISAYAS AVENUE

ALAMINOS cor. Marcos Ave. and Montemavor St. Poblacion, Alaminos City, Pangasinan Tel. No.: (075) 551-2587

6 Visayas Ave., Bahay Toro, Quezon City

Tel. Nos.: 929-8962; 924-8753

#### ANDALUSIA (SAN FERNANDO EXTENSION)

G/F Vistamall, Paseo de Andalusia San Agustin, San Fernando, Pampanga Tel. Nos.: (045) 455-1195; 455-2568

#### ANGELES

810 Henson St., Lourdes Northwest Angeles City, Pampanga Tel. Nos.: (045) 625-9363; 625-9395

McArthur Highway, San Vicente, Apalit, Pampanga Tel. Nos.: (045) 879-0095; 879-0045; 302-6274

333 E. Aguinaldo Highway, Bacoor City, Cavite Tel. Nos.: (046) 529-8965; 471-7131; 471-3670

## **BAGUIO**

G/F GP Shopping Arcade, Upper Mabini St. Baguio City, Benguet Tel. Nos.: (074) 444-2366; 444-2368

cor. Quezon and Bonifacio Sts. Poblacion, Baler, Aurora Tel. Nos.: (042) 722-0001; 722-0003

### **BATANGAS**

131 D. Silang St., Brgy.15, Batangas City Tel. Nos.: (043) 723-1229; 723-2394; 722-2334

Tirona Highway, Binakayan, Kawit, Cavite Tel. Nos.: (046) 434-3382; 434-3060; (02) 529-8728

### BIÑAN

126 A. Bonifacio St., Canlalay, Biñan City, Laguna Tel. Nos.: (049) 429-4833; 511-9826

### **BOCAUE**

249 Biñang 2nd, McArthur Highway Bocaue, Bulacan Tel. Nos.: (044) 692-0053; 7695027 to 28; 273-7511

# CABANATUAN

cor. Maharlika Highway and Paco Roman Extn. Cabanatuan City, Nueva Ecija Tel. Nos.: (044) 463-8640 to 41

#### **CABUYAO**

cor. J.P. Rizal Ave. and Del Pilar St. Cabuyao City, Laguna Tel. Nos.: (02) 520-8920; (049) 531-2021

#### CALAMBA

National Rd., Real, Calamba City, Laguna Tel. Nos.: (049) 545-6031; 520-8825

#### CALAPAN

Homemark Commercial Bldg., J.P. Rizal St. Calapan, Oriental Mindoro Tel. Nos.: (043) 441-0602 to 03; 288-1909

#### CANDON

National Highway, San Jose Candon City, Ilocos Sur Tel. Nos.: (077) 742-5575; 644-0102

#### DAGLIPAN

Unit 101 & 102, RVR Bldg., Tapuac Dist. Dagupan City, Pangasinan Tel. No.: (075) 523-6599

#### **DASMARIÑAS**

E. Aguinaldo Highway, San Agustin Dasmariñas City, Cavite Tel. Nos.: (046) 683-5869; (02) 529-8119

## DINALUPIHAN

G/F NEJ Bldg., National Highway San Ramon, Dinalupihan, Bataan Tel. Nos.: (047) 633-4511 to 12

## G.M.A

Blk 2 Lot 10, San Gabriel General Mariano, Alvarez, Cavite Tel. Nos.: (046) 520-8710; 890-2672

### **GEN.TRIAS**

61 Gov. Luis Ferrer Ave., Malabon Gen. Trias, Cavite Tel. Nos.: 437-7348; 437-1508

# IMUS

Nueño Ave., Tansang Luma Imus City, Cavite Tel. Nos.: (02) 519-4447; (046) 471-3989; (046) 471-4097

### LEGAZP

G/F Delos Santos Commercial Bldg. Legazpi City, Albay Tel. Nos.: (052) 742-4695; 742-4697 to 98

### LEMERY

Ilustre Ave., Lemery, Batangas Tel. Nos.: (043) 409-1572; 411-0901

### LINGAYEN

G/F Columbian Plaza Bldg. Avenida Rizal St., Poblacion Lingayen, Pangasinan Tel. Nos.: (075) 542-3142; 653-0083

#### LIPA

Trinity Business Centre JP Laurel, Ayala Highway, Lipa City, Batangas Tel. Nos.: (043) 756-6357 to 59; 723-6959

#### LIPA EXTENSION

Mezzanine, Southern Twin Bldg. cor. V. A. Malabanan and P. Torres St. Brgy. 5, Lipa City, Batangas Tel. Nos.: (043) 404-8067; (043) 404-8053

#### **LUCENA**

82 Quezon Ave., Lucena, Quezon Tel. Nos.: (042) 795-0075: 373-4346: 373-1537

#### MAGSAYSAY, NAGA

G/F Sarap Realty Bldg., Magsaysay Ave. Balatas, Naga City Tel. Nos.: (054) 884-9904; 884-9147

#### MALOLOS

Paseo del Congreso, Catmon, Malolos, Bulacan Tel. Nos.: (044) 791-5989; 791-3953

#### **MEYCAUAYAN**

831 McArthur Highway, Meycauayan City, Bulacan Tel. Nos.: (044) 228-2241; 796-0530

## MOLINO

RFC Mall, Molino 2, Bacoor City, Cavite Tel. Nos.: (046) 477-2278; (02) 529-8967

# MUZON, SJDM

Diaz Bldg., Muzon San Jose Del Monte City, Bulacan Tel. No.: (044) 893-4928

### NAGA

G/F Annelle Bldg., cor. Biak Na Bato and PNR Rd. Tabuc, Tabuco, Naga City, Camarines Sur Tel. Nos.: (054) 473-7788; 472-5588

### NAIC

Capt. C. Nazareno St., Poblacion, Naic, Cavite Tel. Nos.: (046) 412-03-91; 507-01-83

# NASUGBU

RSAM Bldg., JP Laurel St. Brgy. 9 Poblacion, Nasugbu, Batangas Tel. Nos.: (043) 741-0394; 741-0396 to 97

### **NOVELETA**

Magdiwang Highway, Noveleta, Cavite Tel. Nos.: (046) 438-1056; 438-2571; 438-8411

### PADRE GARCIA

A. Mabini St., Padre Garcia, Batangas Tel. Nos.: (043) 436-0215 to 16; 515-7177

### **PLARIDEL**

Cagayan Valley Rd., Banga I, Plaridel, Bulacan Tel. Nos.: (044) 795-0688; 670-2289

#### **PUERTO PRINCESA**

175 G/F Pacifi c Plaza Bldg., Rizal Ave., Palawan Tel. Nos.: (048) 433-0364; 433-0367

#### SAN CARLOS

G/F Roper Bldg., Palaris St. Poblacion, San Carlos City, Pangasinan Tel. No.: (075) 632-2469

#### SAN FERNANDO

G/F Emerald Business Center, Dolores San Fernando City, Pampanga Tel. Nos.: (045) 961-7614 to 15; 961-4505

#### SAN FERNANDO, LA UNION

G/F Chimes Bldg., Brgy. Parian San Fernando City, La Union Tel. Nos.: (072) 888-0732; 888-0755

#### SAN ILDEFONSO

Cagayan Valley Rd., Poblacion San Ildefonso, Bulacan Tel. Nos.: (044) 797-0521; 797-0523

### **SAN JOSE**

Cameco Bldg. cor. Makalintal Ave. and J.A. De Villa St. San Jose, Batangas Tel. Nos.: (043) 726-0022; 726-0052 to 53

# SAN NICOLAS

Brgy. 2, San Baltazar, San Nicolas, Ilocos Norte Tel. No.: (077) 677-1122

## SAN PEDRO

National Highway, Nueva, San Pedro, Laguna Tel. Nos.: 520-1788; 808-4608

## SANTIAGO

29 City Rd., Centro West., Santiago City, Isabela Tel. Nos.: (078) 305-2056 to 57; 305-5149

## STA. ROSA

cor. J. Rizal Blvd. and Perlas Village Bgry. Tagapo Santa Rosa City, Laguna Tel. Nos.: (02) 520-8190; (049) 534-3207 to 08

### STA. ROSA EXTENSION

Unit 10 & 11, G/F DDC Garden Plaza Santa Rosa City, Laguna Tel. No.: (049) 530-3815

# STARMALL, SJDM

Northwinds, Kaypian San Jose Del Monte City, Bulacan Tel. No.: (044) 797-0275

### **TANAUAN**

G/F Reyes Commercial Bldg.
JP Laurel Ave., Poblacion 4
Tanauan City, Batangas

Tel. Nos.: (043) 778-3600; 778-3700





#### **TANZA**

Soriano Highway, Daang Amaya 1 Tanza, Cavite

Tel. Nos.: (046) 437-1507; 437-7715; 437-7081

#### TARLAC

McArthur Highway, Sto. Cristo, Tarlac City Tel. Nos.: (045) 982-3700; 982-9133

#### TRECE MARTIRES

San Agustin, Trece Martires, Cavite Tel. Nos.: (046) 419-3270; 419-2671; 419-2602

#### **TUGUEGARAO**

48 Balzain Rd., Balzain East Tuguegarao City, Cagayan Tel. Nos.: (078) 844-0885; 844-0879

#### URDANETA

McArthur Highway, San Vicente Urdaneta City, Pangasinan Tel. No.: (075) 568-4941

#### **VIGAN**

Unit 1 Plaza, Maestro Annex Brgy. 1, Vigan, Ilocos Sur Tel. No.: (077) 632-0221

# **VISAYAS**

# BASAK

Cebu North Rd., Basak Mandaue City, Cebu Tel. Nos.: (032) 268-5469; 344-8155

### **DUMAGUETE**

cor. Real and San Juan St., Dumaguete City, Negros Oriental

Tel. Nos.: (035) 422-8452; 225-6848; 225-1177

## ESCARIO

N. Escario St., Capitol Site, Cebu City Tel. Nos.: (032) 254-7165; 255-6404; 412-6943

### F CABAHUG

G/F Pacifi c Square Bldg., F.Cabahug St. Mabolo, Cebu

Tel. Nos.: (032) 505-5801; 505-5805

## JALANDONI, ILOILO

Jalandoni St.. San Agustin, Iloilo City Tel. Nos.: (033) 338-0212; 338-2065; 337-4785

### LA PAZ, ILOILO

Calle Luna, Bantud, Iloilo Tel. Nos.: (033) 329-1203 to 04

### LACSON

Lacson St., Mandalagan Bacolod City, Negros Occidental Tel. Nos.: (034) 434-4689 to 91; 709-8101

#### LAPU LAPU

GF Hotel Europa, Basak, Mercado Lapu-Lapu (Oson) City, Mactan, Cebu Tel. Nos.: (032) 520-6520 to 21

#### LOPUE'S EAST

Lopue's East Bldg., cor. Burgos St. and Carlos Hilado, National Highway, Villamonte Bacolod City, Negros Occidental Tel. Nos.: (034) 435-1026; 435-1030

#### **LUZURIAGA**

Golden Heritage Bldg. 1 cor. San Juan and Luzuriaga Sts. Bacolod City, Negros Occidental Tel. No.: (034) 432-1543 to 45

#### MAASIN

Abgao Tomas Oppus St., Maasin City Southern Leyte Tel. Nos.: (053) 381-3854; 570-8282

#### MANDAUE

Highway Seno, Mandaue City, Cebu Tel. Nos.: (032) 345-8063; 345-8065

### OTON

Madr & Sons Arcade, JC Zulueta St. Poblacion, South Oton, Iloilo Tel. Nos.: (033) 336-0306 to 07; 510-8870

### P. DEL ROSARIO

G/F RCBC Savings Bank Bldg., P. Del Rosario St. Kamagayan, Cebu City Tel. Nos.: (032) 255-6182; 255-6702

# TAGBILARAN

cor. CPG Ave. and H. Grupo St., Poblacion 2 Tagbilaran City, Bohol Tel. Nos.: (038) 412-0083 to 85

### TALAMBAN

G/F EcoTrade Bldg., J. Panos St. Talamban, Cebu City Tel. Nos.: (032) 343-7992; 412-1620

### TALISA

South Rd., Bulacao, Talisay City, Cebu Tel. Nos.: (032) 272-2701; 272-2833

# **MINDANAO**

# AGORA

D2 A-One Business Center, Gaabucayan St. Agora, Lapasan, Cagayan De Oro Tel. Nos.: (088) 880-7892 to 93; 231-2098 to 99

### BOLTON

Bolton St., Davao City

Tel. Nos.: (082) 221-0251; 222-4428; 222-4430

#### BUHANGIN

2010 Santos Bldg., Diversion Rd. National Highway, Davao City Tel. Nos.: (082) 241-0459; 241-2425; 241-0725

SITTIANI

G/F RT Bldg. cor. J.C. Aquino Ave and Bonbon Rd. Butuan City Tel. Nos.: (085) 815-2050; 815-2053

#### CARMEN

G/F Macaibay Bldg. Waling-Waling St. Carmen, Cagayan de Oro City Tel. Nos.: (088) 858-5793; 858-6248

#### **GENERAL SANTOS**

National Highway, General Santos City Tel. Nos.: (083) 553-8196 to 98

#### JP LAUREL

G/F Ana Socorro Bldg. JP Laurel Ave., Bajada, Davao City Tel. Nos.: (082) 222-2803 to 04

### MONTEVERDE

Door 5 & 6 Veterans Bldg., Tomas Monteverde Ave., Davao City Tel. Nos.: (082) 222-0115; 221-9590; 227-0858

### VELEZ

Velez St., Cagayan de Oro City Tel. Nos.: (088) 856-2460 to 65; 272-9274; 272-5810

### ZAMBOANGA

G/F Jesus Wee Bldg., Gov. Lim Ave. Zamboanga City Tel. Nos.: (062) 991-0814; 991-0817

# **RCBC** SUBSIDIARIES AND ASSOCIATES\*

#### **DOMESTIC**

#### RCBC SAVINGS BANK

Corporate Center, 25th and 26th Streets Bonifacio Global City Taguig City 1634 Tel No.: (632) 555-8700 PRESIDENT & CEO: ROMMEL S. LATINAZO

#### MERCHANTS SAVINGS AND LOAN ASSOCIATION, INC.

(RIZAL MICROBANK-THRIFT BANK) cor. J.P. Laurel Ave. (Acacia Section) and Villa Abrille St., Davao City Tel. Nos.: (082) 222-3948; 222-2438 PRESIDENT: RAYMUNDO C. ROXAS

#### RCBC CAPITAL CORPORATION

21F Tower II, RCBC Plaza 6819, Ayala Ave., Makati City Tel. No.: (632) 894-9000 Fax No.: (632) 845-3457 PRESIDENT & CEO: JOSE LUIS F. GOMEZ

# RCBC BANKARD SERVICES CORPORATION

30F Robinson-Equitable Tower cor. ADB Ave. and Poveda St. Ortigas Center, Pasig City Tel. No.: (632) 688-1888 PRESIDENT & CEO: SIMON JAVIER A. CALASANZ

## RCBC SECURITIES, INC.

21F Tower II, RCBC Plaza 6819, Ayala Ave., Makati City Tel. No.: (632) 894-9000 loc 1681 Fax No.: (632) 889-7643

PRESIDENT & CEO: GERALD O. FLORENTINO

# RCBC FOREX BROKERS CORPORATION

8F Yuchengco Tower, RCBC Plaza 6819, Ayala Ave., Makati City Tel. No.: (632) 844-8920 Fax No.: (632) 894-9080 PRESIDENT & CEO: JOSEPH COLIN B.

**RODRIGUEZ** 

# NIYOG PROPERTY HOLDINGS, INC.

12F Yuchengco Tower, RCBC Plaza 6819 Ayala Ave., Makati City Tel Nos.: (632) 894-9000 (2356) PRESIDENT: JOHN THOMAS G. DEVERAS

# RCBC-JPL HOLDING COMPANY, INC.

(Formerly President Jose P. Laurel Rural Bank, Inc.) 2F President Laurel Bldg. Pres. Jose P. Laurel Highway Tanauan City, Batangas Tel. No.: (043) 778-4444

PRESIDENT: CLARO PATRICIO L. CONTRERAS

#### RCBC LEASING AND FINANCE CORPORATION

2F Grepalife Bldg. 221 Sen. Gil Puyat, Ave., Makati City Tel. No.: (632) 810-9660 PRESIDENT & CEO: ALFONSO C. TANSECO

#### RCBC RENTAL CORPORATION

2F Grepalife Bldg. 221 Sen. Gil Puyat, Ave., Makati City Tel. No.: (632) 810-9660 PRESIDENT & CEO: ALFONSO C. TANSECO

#### HONDA CARS PHILIPPINES, INC.\*

105 South Main Ave., Laguna Technopark Brgy. Don Jose, City of Sta. Rosa, Laguna Tel. Nos.: (632) 857-7200; 541-1411 PRESIDENT & GM: NORIYUKI TAKAKURA

#### ISUZU PHILIPPINES CORPORATION

114 Technolgy Ave. Laguna Technopark Binan, Laguna Tel. No.: (049) 541-0224 PRESIDENT: HAJIME KOSO

# **LUISITA INDUSTRIAL PARK CORPORATION\***

48F Yuchengco Tower, RCBC Plaza 6819, Ayala Ave., Makati City Tel. No.: (632) 894-9559 PRESIDENT: ATTY, RAMON S. BAGATSING, JR.

# YGC CORPORATE SERVICES, INC.\*

5/F Grepalife Bldg. 221 Sen. Gil Puyat Ave., Makati City Tel. No.: (632) 894-2887 Fax No.: (632) 894-2923 EVP & COO: LIWAYWAY F. GENER

# **INTERNATIONAL**

# RCBC INTERNATIONAL FINANCE LIMITED CENTRAL OFFICE

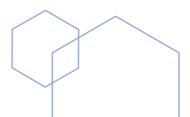
Unit A 18/F Li Dong Bldg. 9 Li Yuen St., East Central, Hong Kong Tel Nos.: (852) 2167-7400; 2167-7471 Fax No.: (852) 2167-7422 Email: feagus@rcbc.com

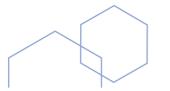
CONTACT PERSON: MR. FEDERICO E. AGUS, JR.

# **WORLDWIDE BRANCH**

Shop 129, 1/F, Worldwide Plaza 19 Des Voeux Road, Central Hong Kong Tel Nos.: (852) 2501-0703; 2537-8342 Email: feagus@rcbc.com

CONTACT PERSON: MR. FEDERICO E. AGUS, JR





# **PRODUCTS AND SERVICES**

	LOANS
Product/Service	Description
Commercial Loans (Peso and/or Foreign Currency)	
Short- Term Revolving Facilities	
Non-Trade Facilities	
Credit Line	This is a revolving credit facility made available to a client within the approved limit(s) and tenor(s).  This is usually granted to augment a business' short term working capital requirements.
Accounts Receivable Line(ARL)	This is a revolving credit facility that is meant to liquefy a borrower's accounts receivables.
Bills Purchased Line (BPL)	BP is a credit line utilized for the purchase of current-dated local checks.
Second Endorsed Checks Line (SECP)	This is a form of accommodation to eligible clients to allow purchase of checks drawn to individuals / entities other than the borrower - presenter.
Floor Stock Financing	Floor stock financing is a form of inventory financing where emphasis is given on the value, marketability / disposal and control over the inventory financed. This type of credit facility is normally given to entities engaged on motor vehicle / heavy equipment dealership business.
Trade Facilities	These are credit facilities used to finance the movement of goods / merchandise and services within or across country borders and self-liquidating in nature.
Import / Domestic Trade Facilities	
Letter of Credit Line	This is a credit facility against which the Bank will issue a written undertaking (i.e., Letter of Credit) given to the seller upon the instruction of the customer / buyer, to pay at sight or at a determinable future date within a prescribed time limit and against stipulated documents.
Trust Receipt (TR) Line	This is a credit facility granted by the Bank to finance bills drawn under domestic or import LCs issued by the Bank Goods financed by the Bank under LC are released to the customer / buyer under a Trust Receipt (TR) Agreement.  Trust Receipt is a security transaction intended to aid in financing importers or domestic buyers. It is the security feature in the LC / TR transaction wherein the Bank extends a loan to a borrower covered by the letter of credit, with the trust receipt as a security for the loan."
Shipping Guarantee	Shipping Guarantee / Shipside Bond is an undertaking issued by the Bank at the request of the importer, addressed to the carrier (shipping company), asking the carrier to accept guarantee in place of the original shipping document (bill of lading), to release the carrier of any legal consequences because it has released the goods without an original shipping document.
Export Financing	
Export Advance Loan / Line	This credit facility is used to finance the production of export sales where the loan is granted for the pre-export requirements of the client.
Export Bills Purchased Line	The Bank purchases drafts or bills of exchange arising from export transactions, drawn on LCs issued by foreign banks.
Others	
Standby LC Facility	A standby LC is established primarily as a payment undertaking issued by the Bank to support an underlying contract. It serves as a security or guarantee for the payment of a loan or the performance of an obligation.
Bank Guarantee	A bank guarantee is an irrevocable commitment of the Bank binding itself to pay a sum of money in the event of non-performance of a contract by a third party.
Long- Term Non-Revolving Facilities	These are non-evolving facilities maturing beyond one year (from date of commitment to date of final payment).
Auto Loans	a loan that helps finance a purchase of a brand new or used car
Housing Loans	a loan that helps finance the purchase of real property, or the construction/renovation of a house.
Personal Loans	a multi-purpose loan that is non-collateralized
SME Business Loans	
Loan Line Financing	A Credit Line that provides financial flexibility. Draw downs are available through short-term promissary notes
Accounts Receivables Purchase Line	a loan facility that utilizes outstanding receivables to receive financing

LOANS cont'd	
Product/Service	Description
Term Loan	a loan that has a specific amount and has a specified repayment schedule.
Quick Business Loan	a loan for business purposes that is collateralized by real property.
Microenterprise Loans	
PITAKA ME Loan (Basic Term Loan)	Loan for microentrepreneurs ranging from P20,000 to P150,000, intended for additional working capital.
PITAKA ME PLUS Loan	This is a graduate loan product of the PITAKA ME Loan. Loan amount ranges from P150,001 to P300,000
PITAKA Revolving Credit Line Facility	Credit Line amount ranges from P50,000 to P150,000
Small Business Loans	
Flexi Term Loan	Loan amount ranging from P150,000 to P20M, which is intended for any of the following purposes: additional working capital; purchase of business equipment and vehicle; and business expansion/branching.
Flexi Revolving Credit Line Facility	Loan amount ranging from P500,000 to P10M subject to client's capacity to pay, intended for any of the following purposes: short-term or seasonal working capital requirements; inventory management; and other business opportunities.
Agricultural Value Chain Financing	
Agri-Finance Term Loan	Loans for Agri value chain players, such as producers/growers, traders/consolidators, processors and input dealers/retailers, including farmer growers for certain agri products/activities, intended for any of the following purposes: additional operating capital for Agri-based trading, storage, processing and distribution business; acquisition of seeds, fertilizers, poultry, livestock, feeds and other similar items; acquisition of additional work animals, farm and fishery equipment and machinery; construction, acquisition and repair of post-harvest facilities for production, processing, storage and such other facilities in support of agriculture and fisheries; production-related expenses (planting of crops and purchase of agricultural inputs approved by the Board); and/or acquisition of farm lots.
Agri-Finance Revolving Credit Line Facility	It is a reusable source of funds that can readily be tapped at the borrower's discretion subject to the approved credit line limit and term set by the Bank.

	DEPOSITS
Product/Service	Description
Peso Deposits	
Checking Accounts	
	Regular: A non-interest earning checking account that comes with a debit card and allows deposit, encashment, and settlement of obligation via check
Regular Checking	Regular with Interest: An interest-earning checking account that comes with a transaction journal and debit card, and allows deposit, encashment, and settlement of obligation via check
SuperValue Checking	A checking account that earns tiered interest, comes with non-life insurance, transaction journal, debit card, and allows deposit, encashment, and settlement of obligation via check
eWoman Checking	A premier checking account that is especially designed for women that come with a transaction journal, debit card, and free life insurance
CheckLite	A non-interest earning checking account exclusive for housing and personal loan clients.
Dragon Checking	An all-in-one account that combines the tiered interest income feature of a savings account and the functionalities of a checking account that comes wit a debit card, transaction journal, and checkbook
Savings Accounts	
Regular Savings	A deposit product that safe keeps funds while it earns interest that comes with a passbook and/or debit card
iSave	A virtual savings account that provides free personal accident insurance, hospitalization benefit, and tiered interest rates
GoSavers	A start-up savings account that helps kids and teens save money and transacteasily with a debit card and/or passbook
FlexiÍSavers	A customizable savings account that will allow clients to choose features bes fit for their needs and demands.







	DEPOSITS cont'd
Product/Service	Description
Dragon Savings	A premier savings account that lets depositors earn higher interest as their deposits grow with no lock-out period, thereby giving them access to their funds anytime
eWoman Savings	A premier savings account that is especially designed for women that comes with a debit card, passbook, and free life insurance
TeleMoney ATM Savings Account	This is a savings account for OFWs and their beneficiaries with no initial deposit and no maintaining balance. They keep the accounts active by remitting at least once a year so they will not be charged any fees for falling below the required maintaining balance.
SSS Pensioner	A savings account for Filipino retirees intended to secure SSS pension funds that earns interest and comes with a debit card
WISE Savings	A start-up savings account that helps kids and teens save money and transacters with a debit card and/or passbook.
Time Deposits	
Regular Time Deposit	Short-Term Peso Time Deposit account that rewards clients' patience by giving them a risk-free investment option that gives them more in return the longer they save, with deposit term ranging from 30 days to 1 year
Special Time Deposit	
Time Deposit 2 Year, 3 Year, 4 Year, 5 Year	Long-Term Peso Time Deposit account available in 2, 3, 4, and 5 year duration Interest is paid out through a settlement account upon maturity (except for 5-Year Peso Time Deposit which is paid every month)
oreign Currency Deposits	
Regular Savings	
US Dollar	
Japanese Yen	
Euro	
British Pounds	A foreign currency denominated savings deposit
Canadian Dollar	
Chinese Yuan	
Australian Dollar	
Swiss Franc	
SWISS FIGUR	
Dragon Dollar Savings	A premier dollar savings account that lets depositors earn higher interest as their deposits grow with no lock-out period, thereby giving them access to their funds anytime
Time Deposits	
US Dollar	"Short-Term US Dollar Time Deposit: Short-Term US Dollar Time Deposit account that rewards clients' patience by giving them a risk-free investment option that gives them more in return the longer they save, with deposit term ranging from 30 days to 1 year  Long-Term US Dollar Time Deposit: A dollar time deposit account available in 2, 3, 4, and 5 year durations  Interest is paid out through a settlement account upon maturity (except for 5-Year US Dollar Time Deposit which is paid every quarter)"
Japanese Yen	2
Euro Dollar	$\dashv$
British Pounds	Other Foreign Currency Deposit Unit (FCDU) Time Deposits:
Canadian Dollar	Foreign Currency Deposit Unit (FCDU) Time Deposit account that rewards clients' patience by giving them a risk-free investment option that gives then
	more in return the longer they save, with a minimum term of 30 days
Australian Dollar	_
Swiss Franc	
ay and Night Depository Services	

DEPOSITS cont'd	
Product/Service	Description
Premier Banking	
Hexagon Club	RCBC's Premiere Club for accountholders where members can enjoy premiur banking service and special perks for the total RCBC Banking experience.
Hexagon Club-Privilege	
Hexagon Club-Prestige	

CORPORATE CASH MANAGEMENT SERVICES	
Product/Service	Description
Collection and Receivables Services	
Bills Collection	Billers or merchants can efficiently and conveniently collect payments or sales from their payors/customers/agents/distributors through the following channels: 1) RCBC's strategically located branches nationwide, 2) RCBC internet banking facilities using RCBC Online Retail (ROR), RCBC Online Corporate (ROC) and RCBC Mobile Banking, 3) Automatic Debit Arrangement (ADA) and 4) Automated Teller Machines. At the end-of-day, all payments or collections will be credited centrally to the biller/merchants account including the consolidated daily collection report summarizing all collections received for the day. Reports shall be transmitted via Secured File Transfer Protocol or SFTP.
Automatic Debit Arrangement (ADA)	A collection channel wherein collection of bills/dues of our client's billers are automatically debited from the payor's RCBC account enrolled in ADA Facility and credited to the collection or settlement account of the corporate client.
Deposit Pick-up	RCBC's fleet of armored cars is dispatched to the client's offices or outlets to pick-up funds and deposit to the client's nominated RCBC account. This service fulfills the client's need of having its sales collections and other funds collected in a secure and safe manner."
CashCube Machine	The machine is an added service to our Deposit Pick-Up arrangement. The machine has the capability to automatically count and validate cash bills/ notes and issue an acknowledgement receipt to the user. The cash accepted by the machine is recorded in a system real time which the bank and client can access to view and download the daily transactions. The report will be the basis for the bank to credit a corporate client's account as per agreed time with client. Cash inside the machine will be picked-up by the Service Provider once the threshold limit is reached as set by the corporate client. The service provider is responsible for the following: a. Machine maintenance b. Cash pick up servicing from the machine c. Maintenance of the system where the cash accepted by the machine is recorded.
PDC Warehousing	Safekeeping or custodianship of post-dated checks are outsourced to RCBC. All checks will be safe kept in vaults and will be deposited to the customer's RCBC account on maturity date. The status of the PDCs in RCBC custody may be viewed or monitored online through the RCBC Online Corporate (ROC) internet banking system.
CheckStream	RCBC's CheckStream software allows such companies, particularly real estate and leasing companies, to automate the printing of details on all blank checks provided by their customers so that all they need to do is sign the checks, resulting in fast and error-free PDC preparation. The PDCs are then submitted to RCBC, who will monitor maturities and deposit checks that fall due into the company's account. Since CheckStream also automatically uploads the details of all checks prepared, the company can monitor its inventory of PDCs warehoused with RCBC. This software is bundle with PDC Warehousing.
Channels	
Over the Counter (OTC)	Transact Over-the-Counter payments in branches nationwide.
Automated Teller Machine (ATM)	With over 1,400 ATMs nationwide, you can save time and evade the queing at payment centers
Internet - RCBC Online Corporate (ROC)	The latest internet banking experience for RCBC corporate clients. ROC is equipt with the latest securities, and notifications that will help client feel more secure and experience almost real time updates and notifications. Plus other services such as Fund Transfer, Payroll Creditings, Accounts Inquiry and Transaction History, ACA, ADA, just to name a few.
Mobile App	Approve your online transactions, anytime, anywhere.





CORPORATE CASH MANAGEMENT SERVICES cont'd	
Product/Service	Description
Disbursements	
Auto Credit Arrangement (ACA)	Facility that allows clients to enroll and make regular payments to their suppliers who have RCBC accounts.
Batch Crediting	Facility that allows clients to make adhoc payments to their various partners/agents/suppliers. No payee enrollment required. There are four payment types, as follows: A) Loan Proceeds; B) Dividend; C) Remittance; D) Supplier Payment.
ROC Onsite Corporate Check Printing Facility	This facility allows clients to prepare and print their checks, vouchers, and acknowledgement receipts in their offices via RCBC Online Corporate (ROC).
ROC Outsourced Corporate Check Printing Facility	This facility allows clients to create or upload bulk check requests via ROC. Printing of corporate checks and subsequent releasing to the clients' payees are done by RCBC through its 110 releasing branches nationwide.
ROC Outsourced Manager's Check Printing Facility	This facility allows clients to create or upload bulk Manager's Check (MC) requests via ROC. Printing of MCs and subsequent releasing to the clients' payees are done by RCBC through its 110 releasing branches nationwide.
Payroll Service	PAYROLL CREDITING This facility allows clients to conveniently send payroll instructions via ROC, to credit the RCBC accounts of their employees.  PAYROLL PROCESSING (with software)
	This facility automates client's payroll computation and processing.
Outward Remittance (Instapay, Pesonet, RTGS, PDDTS and SWIFT)	Facility to transfer funds from an RCBC account to other bank accounts of clients (Local and International).
Government Payment	
Payment Gateway	Payment Gateway is an internet-based facility that connects to BIR's filing website, eFPS, for the completion of tax payment transactions. After a payment goes through a corporate client's approval workflow, funds are transferred from the client's enrolled current/savings account and remitted to BIR the following day.
Third Party Services	
Bancnet eGov-SSS/PAg-Ibig/Philhealth	BancNet's e-Gov Online Facility is a web-based electronic filing and payment facility administered by BancNet. It acts as a gateway for the electronic processing of loan and contribution payments between employers and government agencies (SSS, PhilHealth, & Pag-IBIG).

	DEBIT CARD
>>RCBC MyDebit Mastercard	RCBC MyDebit Mastercard is linked to a client's deposit account and requires a minimum balance of P3,000. It is your perfect tool for everyday spends, bills payment as well as purchases here and abroad. It provides secure cashless convenience for clients because it is accepted in millions of Mastercardaffiliated merchants for in-store and eCommerce purchases. Moreover, the MyDebit Mastercard allows clients to have access to cash through automated teller machines here and abroad.

MYWALLET CO-BRANDED CARDS	
RCBC MyWallet Prepaid Card	The RCBC MyWallet Prepaid Card is a secure reloadable payment tool with no maintaining balance. It is the perfect budget tool because it lets a client enjoy cashless shopping in-store and online without overspending. A client just needs to load it up with the amount he intends to spend and he can use it in millions of affiliated merchants for purchase, bills payment and ATM withdrawal.
>>RCBC MyWallet Virtual	The RCBC MyWallet Virtual Card is a secure, reloadable budget tool that lets clients enjoy shopping & more without overspending. Clients can just load it up with the budget they intend to spend.
>>RCBC Telemoney - MyWallet Visa Cash Card	RCBC Telemoney-MyWallet Visa Cash Card is a reloadable prepaid stored value card with zero maintaining balance. It gives customers access to the worldwide Visa network and 24/7 ATM access thru RCBC, RCBC Savings, Megalink, Bancnet and Expressnet ATMs nationwide.
RCBC Savings Bank MyWallet	RCBC Savings Bank MyWallet is a pre-paid stored value card with no minimum maintaining balance requirement.  Just like an ATM card, it allows customers to enjoy banking convenience 24/7 for withdrawals, bills payment, fund transfer and cashless shopping.

MYWALLET CO-BRANDED CARDS cont'd	
Product/Service	Description
ELECTRONIC BANKING CHANNELS	
Automated Teller Machines	Provides the customer 24/7 access to his/her account and perform multiple types of transactions such as withdrawal, bills payment, funds transfer, balance inquiry, cash advance, change pin, MyWallet reloading.
RCBC Online Banking for Retail	RCBC Online Banking Retail (ROR) allows clients to conveniently perform various banking services, such as fund transfers, bills payment and general account management, anytime, anywhere. Moreover, it also provides an additional security measure for clients because of the lock/unlock card feature which prevents unauthorized transactions with the clients' cards. RCBC Online Banking also provides additional services to the Bank's clients, including purchasing of gaming ePins and mobile load and transfers to other eWallets. These services are both available in web and app versions of the RCBC Online Banking platform. The RCBC Online Banking app may be downloaded from the App Store & Google Play Store for free.
Mobile Banking	This facility allows customers to access their accounts using their Apple/ Android smartphones and tablets once they are registered with RCBC Online Banking Retail. The application may be downloaded from the Apple App Store and Google Play Store for free.
Cash Express (MPOS)/ POS	RCBC Cash Express is the first and only mobile ATM enabled by a POS terminal. RCBC designed the Cash Express to be the accessible neighborhood ATM that can reach even far flung areas. RCBC CashExpress provides customers the functionalities of an ATM (account inquiry, bill payments, fund transfers, cash in and cash out). It enables customers to do their banking transactions outside the regular Business Centers (BCs) and Automated Teller Machines (ATMs), conveniently through the Bank's partner merchants right within their very own communities.
TouchQ	Touch-Q is RCBC's queuing platform/system that allows quick and efficient servicing by managing queuing in branches. Touch Q is a self-service kiosks found in our business centers and at the same time is an online portal that enables online advanced preparation of banking requests such as Cash or Check Deposit, Cash Withdrawal, Check Encashment, Bills Payment, Fund Transfer or Account Opening so that customers can quickly complete their banking transactions once they arrive at the branch. This online feature extends convenience given to our customers by pre-staging their transactions already ahead of time.
ePiso	A digital currency that can be stored in a mobile wallet app and have access to it anytime to purchase goods at partner retailers, pay bills, or send money to other ePiso users without the risk of theft, misplacing their money or even going to a branch. It business owners to streamline their collection and disbursement process and increase operational efficiency.

REMITTANCE SERVICES	
Product/Service	Description
RCBC TeleCredit (Credit to a Bank Account)	With RCBC TeleCredit, OFWs can have their remittances credited directly to an RCBC, RCBC Savings account or any account with other local banks. This is the safest and fastest way to remit funds as proceeds are immediately credited to the OFW or beneficiary's account.
RCBC TeleRemit (Cash Pick-Up)	The beneficiary has the option of picking up the cash from any branch of RCBC, RCBC Savings Bank, RMB or branch of domestic tie-up partners. These domestic tie-up partners make it possible for the beneficiary to claim his/her remittance even after banking hours or during weekends and holidays.
RCBC TelePay (International Bills Payment)	TelePay is RCBC's international bills payment service that allows overseas Filipinos to course their payments intended to around forty (40) TelePayaccredited companies in the Philippines. Remitters may pay for their SSS contributions, home amortizations and insurance premiums, among others, with the use of this service.





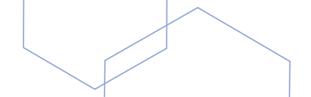
RCBC TeleDoor2Door (Cash Delivery)	With RCBC TeleMoney Door2Door, cash is delivered via courier directly to the beneficiary's given address, providing ease and convenience to the beneficiary.
Maritime Allotment Payment System (MAPS)	A complete payroll solution system designed specifically for shipping and manning companies that deploy employees abroad. A 201 HR file, it can generate reports such as Philhealth, Pag-ibig and SSS as well as print payslips for both seafarers and beneficiaries.
	TRUST SERVICES
Product/Service	Description
Trusteeship	
Retirement Fund Management	An arrangement which provides companies with expert assistance and advice in the setting-up, management and administration of employee benefit plans to provide for retirement, welfare, savings and other benefits to its employees.
Corporate and Institutional Trust	An arrangement established by juridical entities, institutions, foundations, NGOs, agencies, whether government or private, primarily for charitable, religious, educational, athletic, scientific, medical, cultural, specialized lending or developmental project or such other purposes of similar nature for the purpose of seeking assistance in the management of their investible funds.
Pre-Need Trust Fund Management	A trust fund set up by a pre-need company with a duly licensed trust entity for the delivery of benefits to plan holders under their respective plan contracts, which trust funds shall be managed and administered by the trust entity in accordance with the Pre-need Code and the regulations of the Insurance Commission.
Customized Employee Savings Plan	A product which allows companies to augment their retirement or provident funds through a disciplined approach to saving by encouraging its employees to set aside some of their regular pay for investment and savings purposes.
Employee Savings Plan	A savings plan established by a company for its employees for the purpose of pooling together employee contributions for collective investment and reinvestment in RCBC's Rizal Peso Money Market Fund.
Personal Management Trust	A living trust created by an agreement whereby the trustor conveys property of funds to be managed by the trustee, based on the terms and conditions in the agreement.
Estate Planning	An arrangement where the trust institution provides advice and facilitates for an individual the process of accumulating wealth, conserving and growing the family fortune and preparing for the orderly and cost-efficient distribution of assets to the intended beneficiaries.
Mortgage/Collateral Trust	An arrangement wherein the trust institution acts as an intermediary between a borrower and its creditors in the administration of a single property or a pool of properties securing the loans of a borrower.
Bond Trusteeship	An arrangement wherein the trust institution is given the authority and power by a bond issuer to monitor the terms of a bond indenture and protect the interest of the bondholders.
Legal/Quasi-judicial Trust	Trust agreements mandated by law, executive order, a court or other government regulatory agency, such as in cases of but not limited to receivership, receiving/custodianship arrangements for IPOs or rights offering.
Project Accounts Trusteeship	An arrangement wherein a trust entity manages and administers the cash flows and project accounts in relation to project finance arrangements between a borrower and a group of creditors.
Agency	
Safekeeping	Agency agreements where the property owner turns over to the trust institution his valuables or other instruments such as or those similar to transfer certificate of title or certificate of deposits, where the trust institution has no other duty but to keep the property safe and return or deliver the same to the owner upon the latter's order or instruction.
Escrow	An arrangement wherein a trust entity, as escrow agent, acts as a neutral third party to protect the interest of two or more contracting parties while conditions upon which the contract is contingent are being fulfilled, or to protect the parties' interests in case of default.
Investment Management	An agency account wherein the trust institution manages and invests funds delivered by individual or corporate clients in accordance with certain client-prescribed guidelines and parameters.

TRUST SERVICES cont'd		
Product/Service	Description	
Loan/Facility and Paying Agency	An arrangement wherein the trust institution acts for and in behalf of a borrower for the purpose of overseeing the timely and organized implementation of the terms and conditions of a loan/facility arrangement with a group of creditors, including the collection of payments on the facility/loan accounts for remittance to the creditors.	
Bond Registry and Paying Agency	Agency agreement where the trust institution is appointed as registrar and/or paying agent for various financial transactions such as but not limited to loan paying services to distribute interest payments and principal amortizations, bond paying services to distribute coupon and principal payments to bond investors or simple distribution of funds to numerous investors.	
Receiving Agency	An agency arrangement where the trust institution provides receiving bank services in connection with initial public offerings, secondary rights offerings, rights offering and other transactions requiring the recording and receipt of funds from various clients.	
Sinking Fund Management	An arrangement whereby an individual or corporation sets aside a certain sum of money for a certain period of time, proceeds of which shall be used to pay certain obligations or shall be utilized for the specific purpose for which the sinking fund was intended.	
Stock Transfer and Dividend Paying Agency	An agency arrangement where the trust entity is engaged in ascertaining, verifying and recording the ownership and transfer of the shares of stock of a corporation as well as the issuance of cash or stock dividends to the company's shareholders.	
Unit Investment Trust Fund	An open-ended pooled trust funds denominated in any acceptable currency operated and administered by trust entities and made available by participation of various clients, both individual and corporate.	
Rizal Peso Money Market Fund	A peso-denominated money market UITF which invests and reinvests in a portfolio of short-term peso fixed-income securities with a maximum portfolio duration of one year.	
Rizal Peso Cash Management Fund	A peso-denominated money market UITF which invests and reinvests in a portfolio of short-term peso fixed-income securities with a maximum portfolio duration of one year and has a higher minimum initial investment requirement, a shorter minimum holding period and a lower trust fee.	
Rizal Peso Bond	A peso-denominated long-term bond UITF which invests and reinvests in a portfolio of short-term and long-term peso fixed-income securities with a minimum portfolio duration of three years.	
Rizal Balanced Fund	A peso-denominated balanced UITF which invests and reinvests up to a maximum of 60% of the Fund in equities listed and to be listed in the Philippine Stock Exchange, with the balance invested in fixed income securities.	
Rizal Equity Fund	A peso-denominated equity UITF which invests and reinvests up to 100% of the Fund in equities listed and to be listed in the Philippine Stock Exchange, with the balance invested in fixed income securities.	
Rizal Dollar Money Market Fund	A dollar-denominated money market UITF which invests and reinvests in a portfolio of short-term dollar fixed-income securities with a maximum portfolio duration of one year.	
Rizal Dollar Bond Fund	A dollar-denominated long-term bond UITF which invests and reinvests in a portfolio of short-term and long-term dollar fixed-income securities with a minimum portfolio duration of three years.	

TREASURY	
Product/Service	Description
Foreign Exchange	
Foreign Exchange Spot	exchange of one currency for another currency (USD/PHP, USD vs Euro, JPY, GBP, SGD, etc.)
Foreign Exchange Forwards	exchange of one currency for another at a future date (USD/PHP fwd )
Foreign Exchange Swaps	combination of a spot FX deal and forward an FX forward (USD/PHP up to one year)



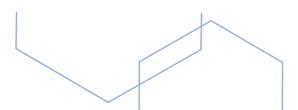




	TREASURY cont'd
Product/Service	Description
Fixed Income	
Peso-denominated government securities and other debt instruments	
Treasury bills	
Fixed rate treasury notes (FXTNs)	
Retail treasury bonds	
Local government units bonds	
Quasi-sovereign bonds or government-owned and controlled corporate bonds	
Short and long-term commercial papers (STCPs/LTCPs)	Trading of government and corporate debt papers for various debt issuers
Global peso notes	
Corporate bonds	
Foreign currency denominated bonds	
Republic of the Philippines bonds	
United States Treasury bills, notes and bonds	
Other sovereign or quasi-sovereign bonds or government-owned and controlled corporate bonds	
Corporate bonds and other debt instruments	
Interbank Money Market	Market in which Banks lend to one another for a specified term (usually one week or less with majority being overnight)
Derivatives	
Interest rate swaps	exchange of interest rate cash flows, usually from fixed rate to floating rate (net settlement) (PHP IRS , USD IRS, etc.)
Cross currency swaps	an agreement between two parties to exchange interest payments and principal of two different currencies.
Cross Currency Asset swaps	a cross currency swap where the source of the cashflow of one of the currency is coming from an underlying asset that is assigned to the Bank.
Non-Deliverable Forward (NDF)	Similar to an FX forward but there is no exchange of cash flows (net settlement) - ( USD/PHP NDF )
Bond Futures	Contractual obligation of the contract holder to purchase or sell a bond on a specified date at a predetermined price (G3 bond futures)
Options (Bond & FX)	Option is a financial derivative that represents a contract sold by one party (the option writer) to another party (the option holder). The contract offers the buyer the right, but not the obligation, to buy (call) or sell (put) a security or currency at an agreed-upon price (strike price) on a specific date (exercise date).
Structured Products	Credit Linked Notes, Principal Protected Notes

CREDIT CARDS		
Product/Service	Description	
CORE BRANDS		
RCBC Bankard World Mastercard	The ideal card for the highly-esteemed clients.  Access to worldwide offers with Mastercard Moments  Complimentary Priority Pass™ membership  Free access to the Skyview Airport Lounge  Free International Travel Insurance up to Php1,000,000 and Purchase Protection  Flexible, non-expiring Rewards points which can be exchanged for AIRMILES, Cash Rebates, Shopping Vouchers, Cash Credit to RCBC Bankard, or Deposit to RCBC or RCBC Savings Bank account  Free-for-life Supplementary Cards (maximum of 9)	

CREDIT CARDS cont'd	
Product/Service	Description
RCBC Bankard Black Card Platinum Mastercard	The highly prestigious card for highly career-oriented individuals who seek the finer aspects of life.  • Available in Peso and Dollar variants  • Flexible, non-expiring Rewards points which can be exchanged for AIRMILES, Cash Rebates, Shopping Vouchers, Cash Credit to RCBC Bankard, or Deposit to RCBC or RCBC Savings Bank account  • Free International Travel Insurance up to Php1,000,000 and Purchase Protection  • Free access to the Skyview Airport Lounge for the Principal cardholder plus one travel companion  • Free-for-life Supplementary Cards (maximum of 5)
RCBC Bankard Diamond Card Platinum Mastercard	An affinity card that allows you to automatically donate to a worthy cause.  Automatic donation to Gawad Kalinga. For every Php100 charged to your Diamond Card, Php0.20 will be automatically donated to Gawad Kalinga's Kusing ng Kalinga program  Flexible, non-expiring Rewards points which can be exchanged for AIRMILES, Cash Rebates, Shopping Vouchers, Cash Credit to RCBC Bankard, or Deposit to RCBC or RCBC Savings Bank account  Free International Travel Insurance up to Php1,000,000 and Purchase Protection  Free access to the Skyview Airport Lounge for the Principal cardholder plus one travel companion
RCBC Bankard Visa Infinite	The premium lifestyle card that offers infinite joy in shopping in international destinations.  • 5% rebate on straight-charge purchases at any local or international clothing and apparel retail shops  • Complimentary Priority Pass™ membership  • Free access to the Skyview Airport Lounge for the Principal cardholder plus one travel companion  • Free International Travel Insurance up to Php1,000,000 and Purchase Protection  • Flexible, non-expiring Rewards points which can be exchanged for AIRMILES, Cash Rebates, Shopping Vouchers, Cash Credit to RCBC Bankard, or Deposit to RCBC or RCBC Savings Bank account  • Free-for-life Supplementary Cards (maximum of 9)
RCBC Bankard JCB Platinum	Prestige & privileges in a single card  Access to world-class travel benefits and offers - complimentary access to over 50 airport lounges and JCB Plaza Lounges, up to 20% discount on car rental services, and access to 24/7 Concierge Desk.  Earn flexible, non-expiring Rewards points for every spend, plus get more points from transactions in Japan.  Free International Travel Insurance up to Php1,000,000 and Purchase Protection
RCBC Bankard UnionPay Diamond Card	The ideal card for frequent travelers to China.  Earn double rewards points for hotel and restaurant spending in many parts of China  FREE access to the UnionPay VIP Lounge in ION Orchard where you can enjoy refreshments, internet access, a cozy rest area and a dedicated information counter which offers tourists services and more.  Free International Travel Insurance and Purchase Protection  Free-for-life Supplementary Cards (maximum of 9)
RCBC Bankard GOLD and CLASSIC Cards (Mastercard, JCB)	The card for those moving up the ladder of success.  Flexible, non-expiring Rewards points which can be exchanged for AIRMILES, Cash Rebates, Shopping Vouchers, Cash Credit to RCBC Bankard, or Deposit to RCBC or RCBC Savings Bank account  International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge  Free budget monitoring tools  Convenient and rewarding bills payment
RCBC Bankard Flex Gold Visa	The card for young professionals packed with rewarding benefits  2X Rewards Points on three preferred categories - choose from Grocery, Gas, Department Store, Household Appliances or Travel  Flexible, non-expiring Rewards points  International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge  Free budget monitoring tools  Convenient and rewarding bills payment





CREDIT CARDS cont'd	
Product/Service	Description
RCBC Bankard Flex Visa	The card that will enable millennials to achieve their life goals  2X Rewards Points on three preferred categories - choose from Dining, Clothing, Travel or Transportation  Flexible, non-expiring Rewards points  International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge  Free budget monitoring tools  Convenient and rewarding bills payment
RCBC Bankard Corporate Card	Issued to corporations for use of their select officers and employees primarily for business-related expenses such as travel, representation, and purchase of office equipment and supplies.  Available in Philippine Peso and US Dollar
CO-BRAND CARDS	
RCBC Bankard Landmark Anson's Mastercard	The breakthrough card that combines the benefits of a loyalty card, discount card, and credit card ALL-IN-ONE.  5% Rebate on your Landmark Department Store, Landmark Supermarket and Anson's straight purchases every Mondays to Fridays  Earn Rewards points for all purchases outside Landmark  Redeem your Rewards Points and exchange them for Landmark Gift Certificates  International Travel Privileges – Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge
RCBC Bankard Wilcon Mastercard	Helps you build your dream house, protect your home or do the makeovers you have long wanted to undertake.  • 3X rewards points on all Wilcon purchases  • Separate Installment Limit for Installment and Regular purchases. Your Installment Limit will be equivalent to your regular credit limit.  • International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge
RCBC Bankard LJC Mastercard	The total dining card that lets you enjoy a plateful of dining benefits plus more from the highly esteemed LJC Restaurant Group.  10% discount all year-round in all LJC Restaurants  Free bottle of wine as welcome gift  Up to 50% Birthday Discount  Earn non-expiring Rewards points from all your purchases which you can exchange for Dining Vouchers that you can use at any LJC Restaurant.  International Travel Privileges – Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge
RCBC Bankard Mango Mastercard	Fashion-forward shopping privileges  Exclusive Members-Only Sale  O% installment at 3 and 6 months  Earn non-expiring Rewards points from all your purchases which you can exchange for Mango Shopping Voucher  International Travel Privileges – Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge
RCBC Bankard Sta. Lucia Mall Mastercard	<ul> <li>The first mall wide card that lets you earn rewards and rebates, free movie passes and discounts all year round</li> <li>Earn 1 Rewards point for every Php100 purchase at Sta. Lucia Mall Department Store, Home Gallery and Planet Toys and earn as much as 5X Rewards points for purchases of at least Php10,000</li> <li>0.5% Rebate for all retail transactions</li> <li>1% year-round discount and members' only priority lane at Sta. Lucia Supermarket</li> <li>FREE Movie Pass at Sta. Lucia Mall for a minimum purchase of Php3,000 at any of the participating stores at Sta. Lucia Mall</li> <li>Exclusive members-only advance sale events</li> <li>International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge</li> </ul>
RCBC Bankard Fully Booked Mastercard	Reading gets more exciting in many ways!  FREE Fully Booked Php500 Gift Certificate as a welcome gift  Year-round 10% Discount on Fully Booked purchases  Up to 10% Rebate at Fully Booked stores  Special Buys/Private Sale Events at Fully Booked stores  International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge

CREDIT CARDS cont'd		
Product/Service	Description	
Phoenix RCBC Bankard Mastercard	<ul> <li>Enjoy pulse-racing lifestyle privileges</li> <li>5% fuel rebate on Phoenix Fuel purchases at participating Phoenix Fuel Stations nationwide.</li> <li>Php500 worth of Phoenix Fuel as a welcome gift</li> <li>Free Towing &amp; Roadside Assistance and Accident Insurance through Assist &amp; Assistance Concept (A &amp; A Concept)</li> <li>5% discount on Phoenix gasoline and diesel engine oils</li> <li>Earn flexible, non-expiring Rewards points</li> <li>International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge</li> </ul>	
AirAsia Credit Card	Your ticket to free flights  Up to 8,000 Welcome BIG Points  I BIG Point for as low as P22 spend Priority Check-in, Boarding and Xpress Baggage BIG Loyalty Platinum Status Free Onboard WiFi	
RCBC Bankard webshopper	Enjoy online shopping convenience and security  • Specifically designed for internet-based shopping and non face-to-face transactions  • It's a reference that contains a different credit card number, expiry date and card validation code/value that is linked directly to your regular credit card thus keeping your regular card details private and protected  • No membership fees for life	
YGC Rewards Plus RCBC Bankard	The YGC Rewards Plus Program comes with a YGC Rewards Plus RCBC Bankard which is used to store and earn additional Rewards Points.  Earn Rewards Points from your RCBC and RCBC Savings Bank deposit and Malayan insurance payments  Earn Rewards Points from your all your spending here and abroad  Earn flexible, non-expiring Rewards points from all your purchases which you can exchange for AIRMILES, Shopping Vouchers, or Cash Credit to your RCBC Bankard  International Travel Privileges - Travel Plus Lite Insurance, Purchase Protection and Access to the Skyview Airport Lounge	

INVESTMENT BANKING		
Product/Service	Description	
Underwriting of Debt and Equity Securities for distribution via Public Offering or Private Placement:		
Common and Preferred Stock	Guaranteeing and facilitating the distribution and sale of equity and debt securities issued by private institutions via public offering or private placement. This also includes securities of the Government or its instrumentalities.	
Convertible Preferred Stock and Bonds		
Long- and Short-Term Commercial Papers and Corporate/Promissory Notes		
Corporate and Local Government Bonds		
Arranging/Packaging of:		
Syndicated Loans (Peso and Dollar)	Facilitates the raising of funds from a lender or a party of lenders which provide credit facilities, either in peso or fcdu. It also includes negotiating the financing structure for project finance loans.	
Joint Ventures		
Project Finance		
Financial Advisory and Consultancy	Providing long-term and/or short-term advice to clients, in the areas of mergers and acquisitions, corporate finance strategies, restructurings, company valuation and spin-offs.	
Mergers and Acquisitions		





Yuchengco Tower, RCBC Plaza 6819 Ayala Avenue, Makati City 0727 Philippines Tel. No (632) 894-9000 Email: customercontact@rcbc.com investor\_relations@rcbc.com

www.rcbc.com