



11 May 2018

MR. JOSE VALERIANO B. ZUÑO, III
OIC Head, Disclosure Department
THE PHILIPPINE STOCK EXCHANGE, INC.
3/F Philippine Stock Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

Dear Mr. Zuño:

Please be advised that the following information would be made available to the major newspapers. It concerns RCBC's performance for first quarter of 2018.

Thank you.

Sincerely yours,

Ma. Christina P. Alvarez
MA. CHRISTINA P. ALVAREZ

Senior Vice President and
Corporate Information Officer

A handwritten signature in blue ink, appearing to be 'Ma. Christina P. Alvarez', written over the printed name and title.

cc: Ms. Kathlene Anne F. Famadico, Philippine Dealing and Exchange Corporation



PRESS RELEASE

RCBC Net Income for 1Q 2018 at P1.1 billion, up 13%

Rizal Commercial Banking Corporation posted an unaudited consolidated Net Income of P1.1 billion for the first quarter of 2018, 13.1% higher than the P1.0 billion reported for the same period last year.

For the first quarter of 2018, Net Interest Income reached P4.8 billion with 16% growth year-on-year. This was bolstered by the Bank's vibrant lending business with Total Customer Loan Portfolio expanding by 18% to P370.9 billion. All market segments sustained their solid growth with 14% growth in Corporate loans, 40% growth in SME Loans, 17% growth in Consumer Loans and 34% growth in Credit Card Receivables.

Rizal MicroBank (RMB), the Microfinance arm of the Bank that provides financing requirements for micro and small enterprises, increased its outstanding loan portfolio by 33% year on year. RCBC Bankard has a strong and active card base of 602,000 in the first quarter of 2018, higher by 16% vs. the same period last year.

The Bank's Net NPL ratio for the first quarter of 2018 was at 1.17%, better than the 1.38% in the same period last year. Net Interest Margin (NIM) remained strong at 4.07%.

Total Gross Income excluding impairment losses reached P6.5 billion with total other Operating Income reaching P1.7 billion or 26% of the total Gross Income. Fees and Commissions, which include card related fees - both credit and debit cards, Trust fees, and Fees on investment banking and loans were at P862 million, and accounted for 13% of the total Gross Income.

Total Operating Expenses amounted to P4.7 billion for the first quarter of 2018. The Bank pursued the expansion of its distribution network by selectively opening 19 branches and deploying 78 ATMs mainly in support of its on-going strategy to broaden customer reach and enhance banking convenience. This brought the consolidated network to 508 Branches and 1,580 ATMs, resulting to a 3.11 branch-to-ATM ratio, one of the highest in the industry.

Total Resources expanded by 11.3% to P585.7 billion. Total Deposits grew by P30.2 billion year-on-year to P394.6 billion. The Bank's Capital funds stood at P68.0 billion and well above the minimum regulatory requirement with a CAR of 14.61% and CET1 Ratio of 11.78%.

"I am pleased to report that the 1Q2018 results had a good start to the year. Robust loan growth of 18% and continued reduction in non-performing assets helped lead to a double-digit increase in our net income. We believe we are well-positioned for a strong year, the quarter is on pace with the target income for 2018 and we look forward to carrying this momentum." said Gil A. Buenaventura, RCBC President and CEO.



PRESS RELEASE

RCBC successfully raised US\$300 million Senior Unsecured Fixed Rate Reg S Notes via a drawdown under its US\$2,000,000,000 Medium Term Note Programme on March 9, 2018. This was successfully reopened via a second US\$150 million tranche on April 27, 2018.

Our commitment to service excellence has resulted to numerous awards from respectable local and international award giving bodies. Recently, RCBC won the **Gold Anvil in the PR Programs category** for a brand refresh campaign “We Believe in You: Refreshing RCBC's Image and Promoting Brand Love through its New Brand Philosophy”, and RCBC Savings Bank’s “Using Social Media as a PR Tool to Make Banking Relevant for Filipino Millennials” received a **Silver Anvil in the PR Tools category** for successfully engaging millennials in the world of banking. RCBC Bankard received another accolade during the 5th International Finance Magazine (IFM) Awards where it was awarded the **Best Card Offering-Philippines**.

RCBC's Treasury Group and Treasury Operations Group garnered four awards from the PDS (Philippine Dealing System Group) this year namely: **Top 5 Fixed-Income Dealing Participant (Ranking 4th)**, **Top 5 PDDTS-PVP Participant (Ranking 5th)**, **Top 5 Fixed-Income Cash Settlement Bank (Ranking 5th)** and **Top 5 Corporate Securities Market Maker (Ranking 4th)**.

About RCBC

RCBC is a leading financial services provider in the Philippines offering a wide range of banking and financial products and services. RCBC is engaged in all aspects of traditional banking, investment banking, microfinance, retail financing (auto, mortgage and housing loans, and credit cards), remittance, leasing, foreign exchange, and stock brokering. RCBC is a member of the Yuchengco Group of Companies (YGC), one of the oldest and largest conglomerates in South East Asia. For more information, please visit <https://www.rcbc.com>