



Partners Through Generations

**Investor Presentation** 1H 2022

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1H 2022



#### **Economic Overview**

Heading towards normalcy



#### RCBC 1H 2022 Overview

Sustained core business growth



#### **General Information**

Investment information and ownership

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#### Appendix

Other financial information

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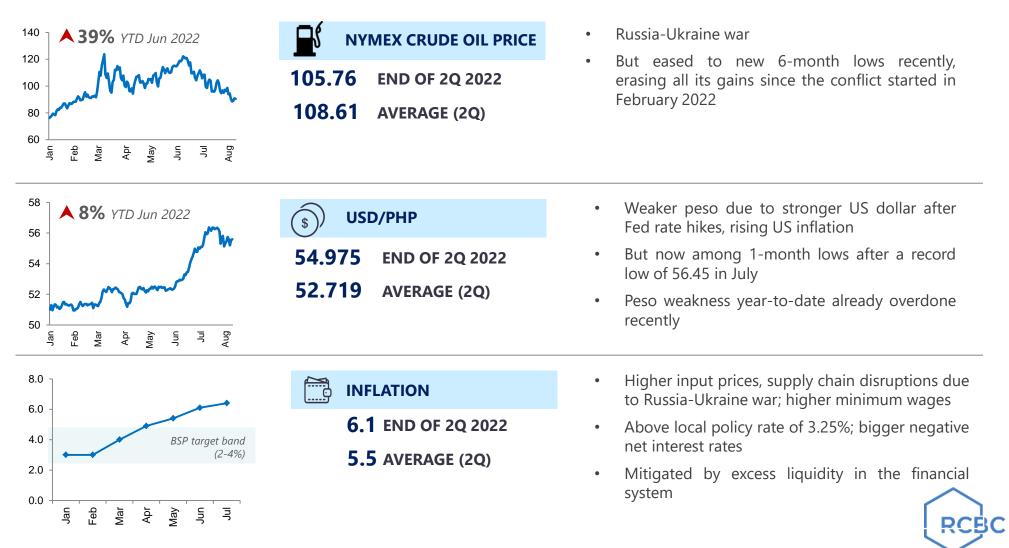
1H 2022



# **Economic Overview**

#### A challenging macroeconomic outlook

#### Weaker peso, higher inflation characterized 2Q 2022. Looking forward, is the worst over for the economy?

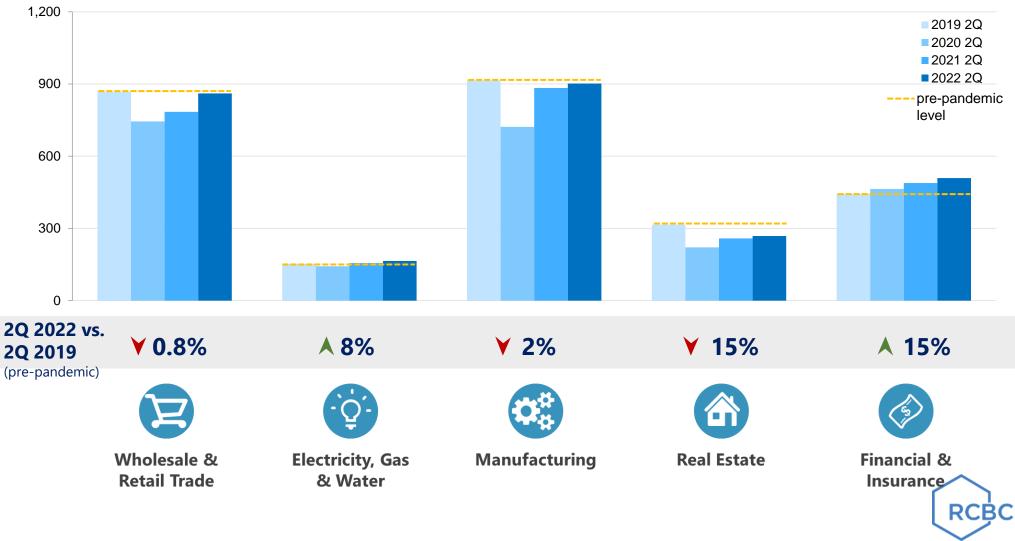


#### **Industries continue to recover**

Real GDP grew 7.4% in 2Q 2022. Easing COVID restrictions strongly support industry recovery, but still weighed by higher input prices, supply chain disruptions

#### Gross Value Added of Major Borrowing Industries (vs. pre-pandemic)

in PHP bn; 2018=100; National Accounts



#### The Bank expects recovery in 2022 and beyond

Economic Indicators*	2023 Forecast	2022 Forecast	2021 Actual
GDP Growth	6.0%-6.5%	6.0%-7.0%	5.7%
USD/PhP (Year-End)	55.50-56.50	54.00-56.00	50.999
USD/PhP (Average)	55.75-56.75	53.50-54.50	49.25
Inflation (Average)	3.5%-4.0%	5.0%-5.5%	3.9%
BSP Policy Rate	4.25%-5.25%	4.00%-5.00%	2.00%
PSEi	7,600-8,100	7,000-7,500	7,122.63



#### **Summary**



- **Challenging 2Q 2022 for the financial markets** due to weaker peso, higher inflation and interest rates
- We are headed towards greater normalcy; some industries are already back to pre-pandemic levels
- We have seen the worst as prices of oil and other global commodities started to ease
- **However, we are still at risk** brought by lingering Russia-Ukraine war, US-China tensions related to Taiwan, aggressive Fed rate hikes remain.



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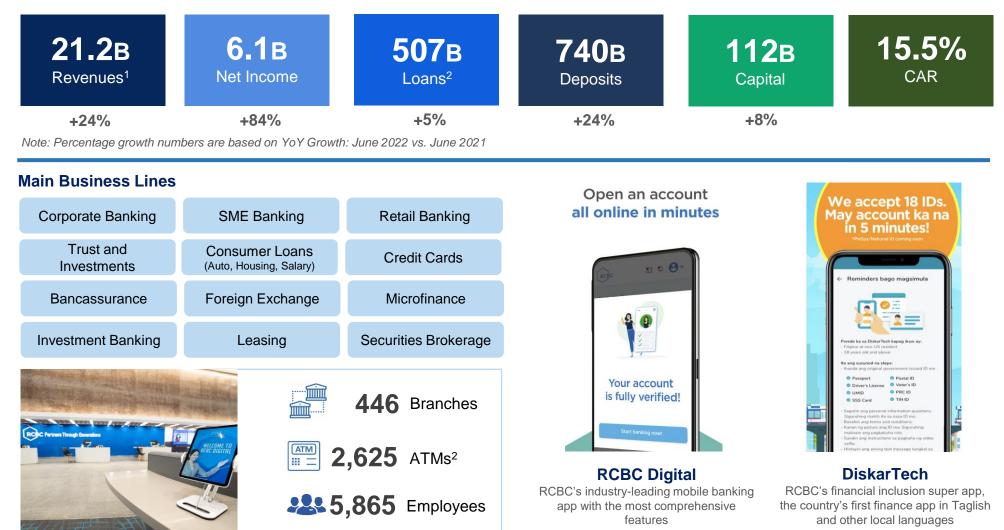


# 1H 2022 **Overview**



# **RCBC** is a leading financial services provider in the PH

Incorporated in 1960, RCBC is the 6<sup>th</sup> largest private universal bank in the Philippines by assets as of end-June 2022. It was also recognized as the **Best Digital Bank, Best Retail Bank and Best Corporate Bank** in the Philippines by various award-giving bodies in 2022.



[1] Including trading and FX gains[2] Loans and receivables net of allowances and interbank loans

[3] Includes 1,280 ATMs and 1,345 ATM Go terminals--RCBC's handheld ATM facility that enables banking transactions outside branches and ATMs, and through partner merchants.

## **RCBC's profit climbed 84% in 1H 2022**

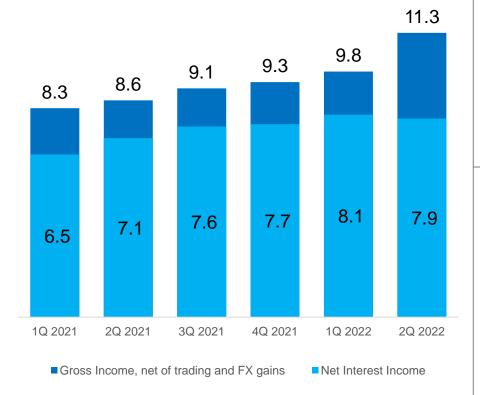
	1H 2022	1H 2021	Change	% Change
INCOME STATEMENT				
Gross Income <sup>1</sup>	21,231	17,117	4,114	24.0%
Net Interest Income	15,986	13,583	2,403	17.7%
Fee Income	2,908	2,563	345	13.4%
Operating Expenses	12,231	11,165	1,067	9.6%
Impairment Losses	1,869	2,332	(462)	(19.8%)
Net Income	6,135	3,327	2,808	84.4%
BALANCE SHEET				
Assets	1,003,305	845,818	157,487	18.6%
Loans <sup>2</sup>	506,589	483,942	22,646	4.7%
Investment Securities	283,354	177,821	105,533	59.3%
Deposits	739,511	598,145	141,366	23.6%
Capital	112,048	104,067	7,981	7.7%

# 2Q 2022 net income jumped 129% vs 2Q 2021

	2Q 2022	2Q 2021	Change	% Change
INCOME STATEMENT				
Gross Income <sup>1</sup>	11,329	8,613	2,716	31.5%
Net Interest Income	7,934	7,118	816	11.5%
Fee Income	1,682	1,685	(3)	(0.2%)
Operating Expenses	6,348	5,473	875	16.0%
Impairment Losses	317	1,396	(1,079)	(77.3%)
Net Income	3,994	1,747	2,247	128.6%
BALANCE SHEET				
Assets	1,003,305	845,818	157,487	18.6%
Loans <sup>2</sup>	506,589	483,942	22,646	4.7%
Investment Securities	283,354	177,821	105,533	59.3%
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## **Robust core business performance drive profitability**

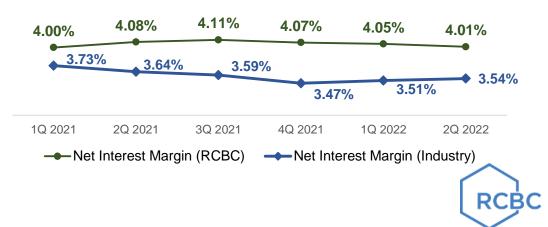
#### Gross income increased by 24% year-on-year driven by the 18% rise in net interest income



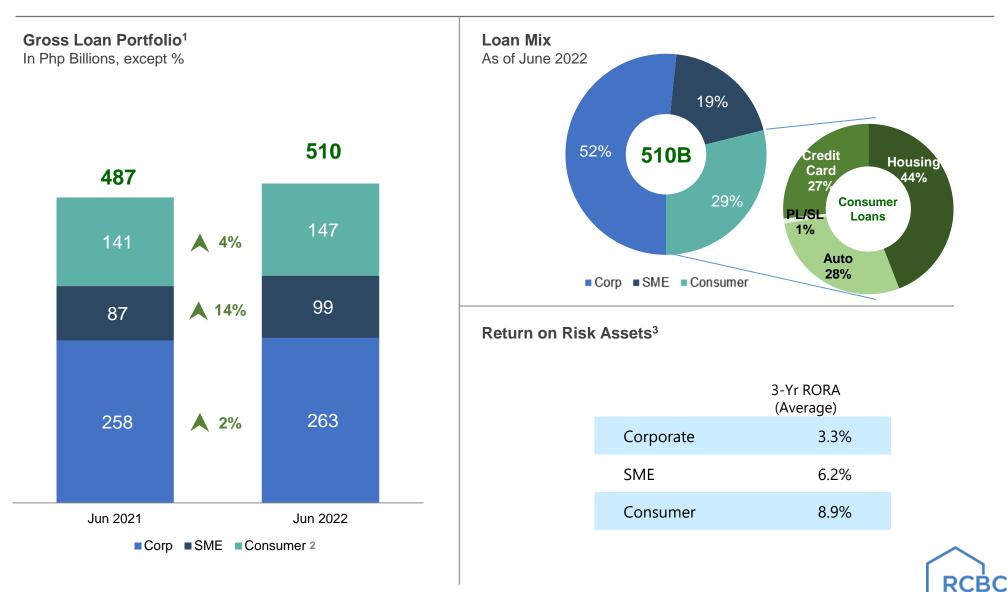
#### Earning assets likewise grew by 19%.



#### NIM remains above industry average despite interest rate pressures



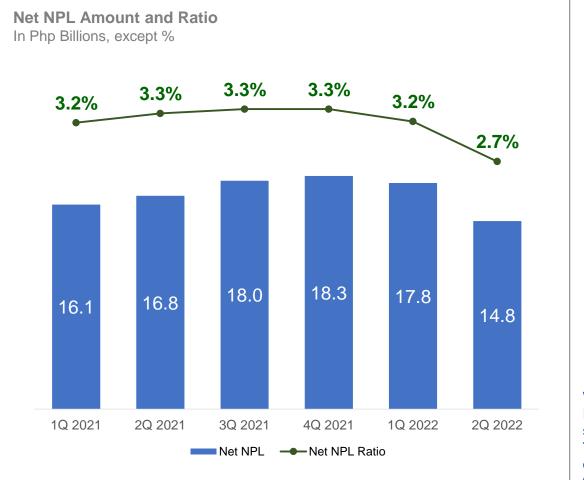
#### Strong loan expansion guided by prudent risk management



[1] Total loan portfolio includes microfinance loans amounting to PhP 1.08B as of June 2021, and PhP 1.10B as of June 2022.

[2] Consumer refers to Auto, Mortgage, Credit Card and Personal/Salary Loans [3] RORA is after provisions but gross of OPEX

# NPL continued to ease due to tightened credit and proactive remedial management



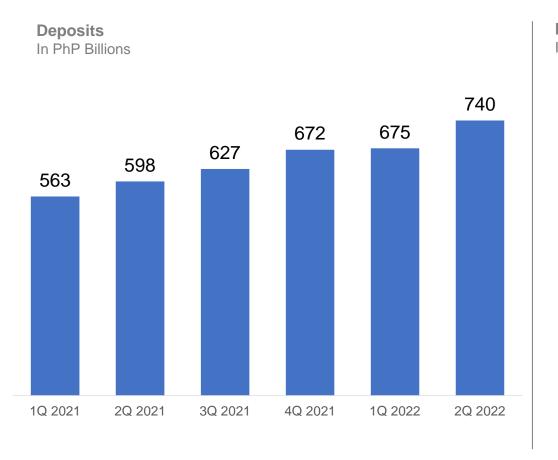
Net NPL per Segment As of June 2022

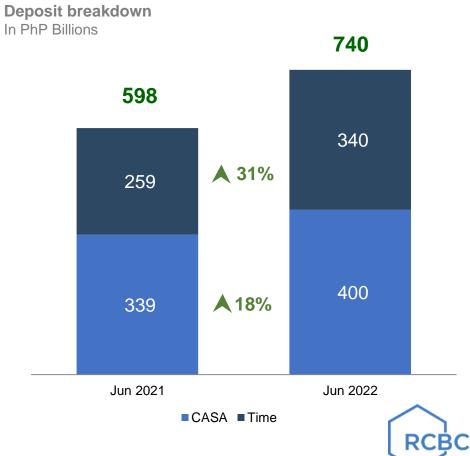
Corporate	0.5%
SME	2.4%
Consumer	9.1%
Credit Card	1.1%

We launched the COVID Assistance and Recovery (CARE) Program to provide pre-emptive refinancing support to customers severely affected by the pandemic and may take time to recover. Those qualified under CARE were customers in good standing as of March 2020 when the Enhanced Community Quarantine was first enforced.

## **Record high deposits up by 24% year-on-year**

Robust deposit build-up will continue by improving our sales productivity through technology, tapping the growing middle class with products for the mass affluent, and offering a wide range of cash management products for Corporate and SME clients





#### Innovative digital solutions drove customer acquisition and increased usage particularly for corporate accounts



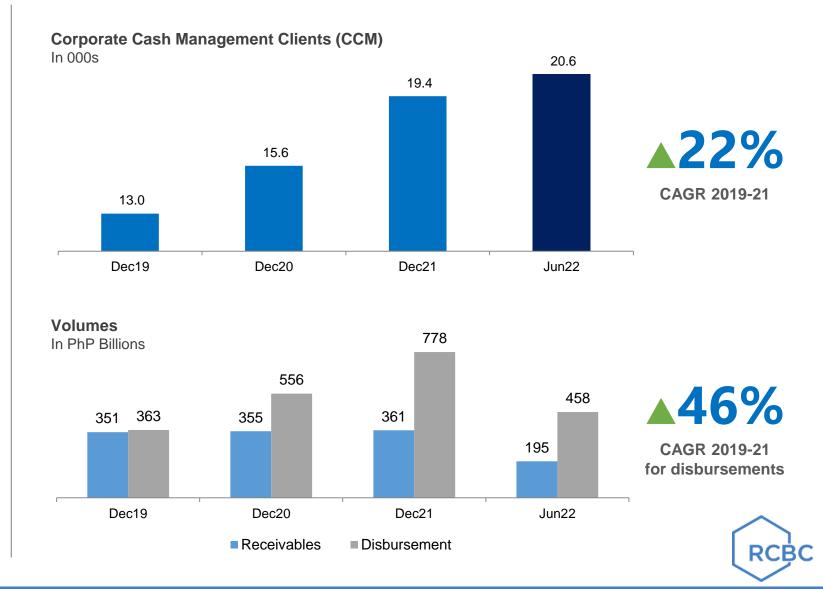
#### **Check Scan Facility**



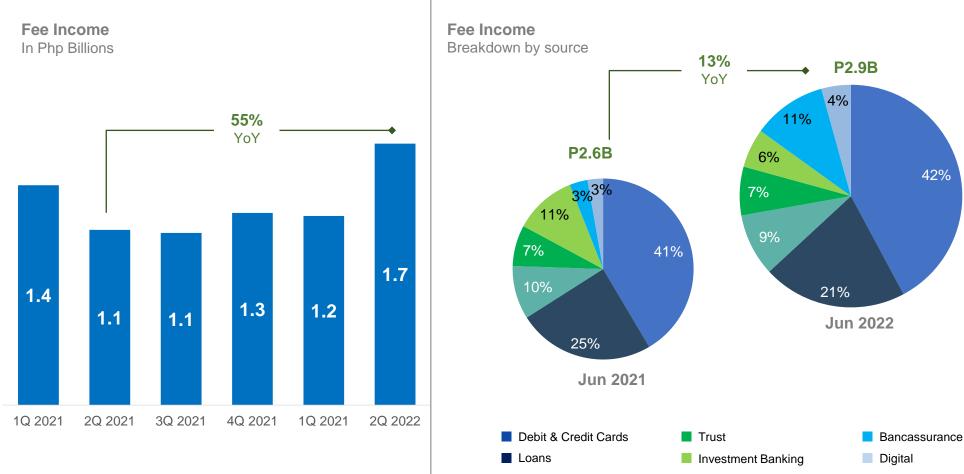
CashCube



**PayPortal** 



### **Retail and digital transactions augment fee revenues**



Deposit & Branch

# **RCBC Digital app made even more powerful**

#### RCBC continued to introduce industry-leading digital solutions with the addition of features such as payroll loan and UnliPay.





Check deposit

Forex trading

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UITF Investments

Time Deposit



Cardless withdrawal

Credit card installment

Request Payment

Eligible RCBC Payroll account holders can now easily avail of short term loans all online





RCBC Bankard principal cardholders can now use their credit card to send money to individuals, billers, merchants and more via UnliPay



## **RCBC continues to ramp up its digital platforms**

Sustained digital adoption as RCBC continues digital transformation by rolling out new initiatives and system enhancements







## **RCBC** at the forefront of sustainable financing

We are the first Philippine universal bank to issue sustainable financing instruments under ASEAN bond standards



# **PhP 68B**

Loans under our Sustainable Portfolio

# **58%**

Related to renewable energy and energy efficiency in our Sustainable Portfolio

# PhP 14.8B

Raised from the issuance of ASEAN sustainability bond in February 2022



### **Consolidated key financial indicators**

	Jun 2022	Jun 2021	Change
PROFITABILITY			
Return on Equity	9.5%	6.6%	2.9%
Return on Assets	1.1%	0.8%	0.2%
Net Interest Margin	4.0%	4.1%	(0.1%)
COST EFFICIENCY			
Cost-to-Income Ratio	57.6%	65.2%	(7.6%)
ASSET QUALITY			
Net NPL Ratio	2.7%	3.3%	(0.5%)
NPL Coverage Ratio	69.2%	66.8%	2.4%
Credit Cost	0.8%	1.0%	(0.2%)
CAPITAL			
Capital Adequacy Ratio	15.5%	15.1%	0.4%
CET1	12.4%	11.8%	0.5%



## **RCBC is recognized for its strong franchise across business lines**



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# **3** General Information

## Key milestones in the RCBC story

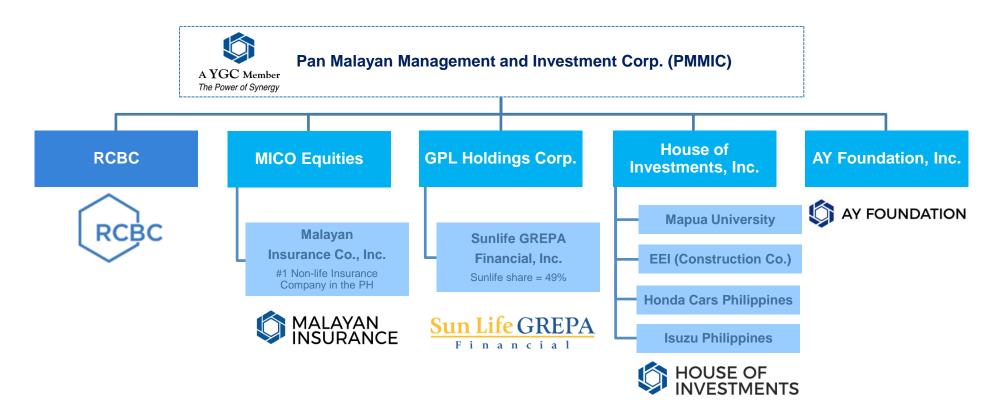
RCBC completed a PHP15bn RCBC was incorporated and **RCBC Savings Bank was** IFC acquired an approximately 1960 2011 2018 (USD280m) rights issue 1996 began operations in Rizal incorporated to provide 7.2% stake in RCBC retail/consumer banking CVC Capital Partners acquired an approximately 15% stake in Raised PHP15 billion in Peso Bond, Received approval from the RCBC the Philippines' first green finance 2019 Bangko Sentral ng Pilipinas Acquired Capital Development 1962 framework under the ASEAN Green ("BSP")<sup>1</sup> to operate as a Bank and merged with RCBC Formed Bancassurance 1998 Bond Standards. commercial bank under its Savings partnership with Sunlife GREPA present name Financial RCBC Savings merged with RCBC on July 2019 Acquired 67% stake in Bankard 2000 Formed alliances with Acquired First Malayan Leasing Inc. 2012 Continental Illinois Bank and 1973 and Finance Corporation (now Launched DiskarTech, RCBC's UFJ (Sanwa) known as RCBC Leasing and 2020 financial inclusion super app Finance Corporation) and its Gained multiple recognition, Spinnaker Capital Group subsidiary Malayan Rental (now Continental Illinois National 2006 bought the entire shareholding including the Best Digital Bank in known as RCBC Rental 1985 Bank & Trust sold its the Philippines award, from local of UFJ (Sanwa Bank) Corporation). shareholding to UFJ (Sanwa and international organizations Bank) Raised PHP4.1 billion in capital 2013 Acquired Merchants Bank to 2008 Sumitomo Mitsui Banking through private placement Successful listing on the kickstart microfinance lending Corporation acquired a 5% stake in 2021 1986 Philippine Stock Exchange IFC increased its shareholdings in Mindanao RCBC ("PSE") with infusion of PHP4.1 billion Named the Best Digital Bank in the for an additional 5.6% Philippines by Asiamoney for the Spinnaker Capital Group sold ownership share in the Group. 2009 second consecutive year. Received approval from BSP to its entire stake back to RCBC 1989 Sold stake in RCBC Realty and operate as a universal bank and the Yuchengco Group Garnered 54 awards across Bankard (listed company only) business lines Acquired JP Laurel Rural Bank in Batangas to expand Cathay Life Insurance acquired microfinance operations to 2015 a 20% stake in RCBC Luzon

# **Yuchengco Group of Companies**

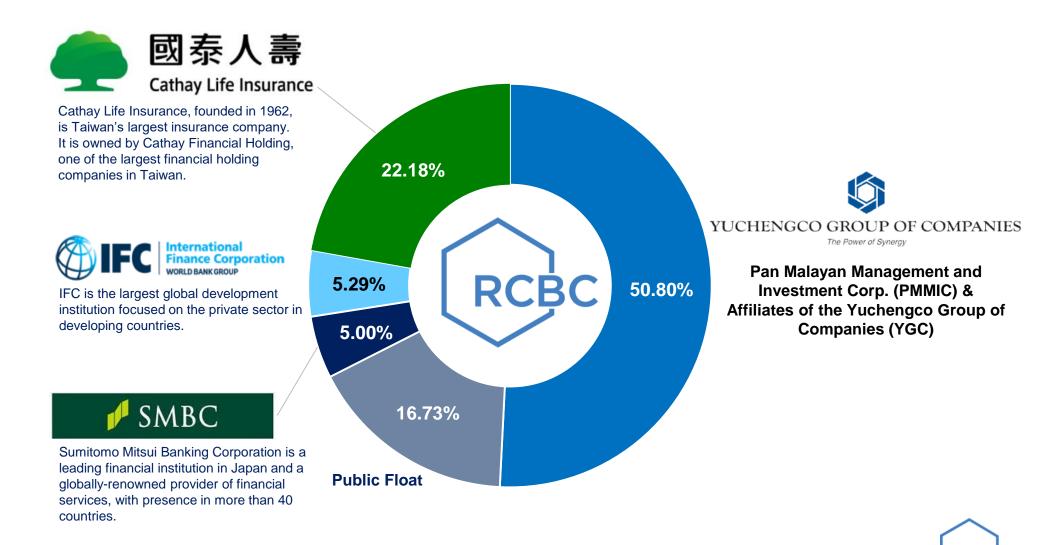
YUCHENGCO GROUP OF COMPANIES

RCB

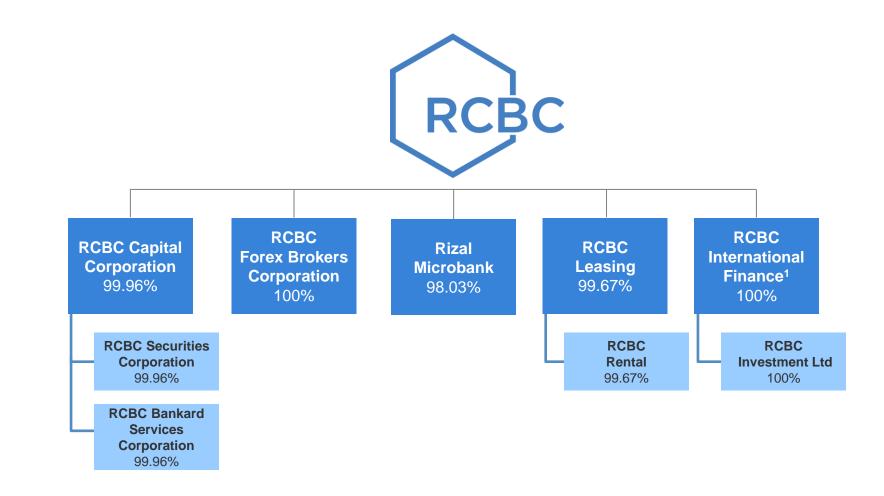
**RCBC is a member of the Yuchengco Group of Companies (YGC)**, one of the premier business conglomerates in the Philippines. The Group is engaged in a wide range of financial and non-financial services. The synergies among these companies allow customers to access a wide range of financial products and services.



#### **Ownership Structure**



#### **Comprehensive and Diversified Business Platform**



#### **Investment Information**

Value Ratio

Equity Profile	Dividen	Dividend History <sup>1</sup>			
Particulars	1H 2022	Year	Dividends per share	Pay-out ratio	
Ticker	RCB	2022	0.62	20.00%	
Outstanding shares	2,037.48M	2021	0.49	19.96%	
Stock Price	PhP 19.38	2020	0.56	20.00%	
Market Cap	PhP 39.89B (USD 0.77B)	2019	0.45	17.02%	
BV per share	PhP 47.89	2018	0.62	20.02%	
Price-to-Book	0.41x	2017	0.55	16.53%	

#### **Dividend Historv**<sup>1</sup>

#### **Credit Rating**

#### Moody's

Long Term Deposit	Baa3
Senior Unsecured	Baa3
Baseline Credit Assessment	ba1
Outlook	Stable





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#### **Consolidated Income Statement**

	1H 2022	1H 2021	Change	% Change
Interest Income	20,749	17,662	3,087	17.5%
Interest Expense	4,763	4,079	685	16.8%
Net Interest Income	15,986	13,583	2,403	17.7%
Other Income	5,245	3,534	1,712	48.4%
Trading Gains and Forex	(9)	128	(137)	(107.2%)
Trust Fees	205	188	17	9.3%
Service Fees & Commissions	2,703	2,375	327	13.8%
Miscellaneous	2,251	768	1,483	193.0%
Operating Expenses	12,231	11,165	1,067	9.6%
Impairment Losses	1,869	2,332	(462)	(19.8%)
Provision for Income Tax	995	294	702	238.9%
Net Income	6,135	3,327	2,808	84.4%

#### **Consolidated Balance Sheet**

	Jun 2022	Jun 2021	Change	% Change
Cash/Due from BSP & Other Banks	148,316	123,796	24,520	19.8%
Investment Securities	283,354	177,821	105,533	59.3%
Loans (net of Interbank)	516,014	497,851	18,163	3.7%
Other Assets	55,621	46,350	9,271	20.0%
TOTAL ASSETS	1,003,305	845,818	157,487	18.6%
Deposit Liabilities	739,511	598,145	141,366	23.6%
Demand	157,764	127,698	30,066	23.5%
Savings	242,101	211,762	30,339	14.3%
Time	339,646	258,685	80,961	31.3%
Other Liabilities	53,828	58,058	(4,231)	(7.3%)
Senior Debt	97,918	85,548	12,370	14.5%
Total Liabilities	891,257	741,751	149,506	20.2%
Capital Funds	112,048	104,067	7,981	7.7%
TOTAL LIABILITIES & CAPITAL	1,003,305	800,796	157,487	18.6%

### **Historical Consolidated Income Statement**

	2018	2019	2020	2021	1H 2022
Net Interest Income	20.5	22.4	26.3	28.8	16.0
Other Income	6.0	13.5	11.6	7.6	5.2
Gross Income	26.5	35.9	37.9	36.4	21.2
Impairment Losses	1.9	7.4	9.4	6.0	1.9
Income before Operating Expenses	24.6	28.5	28.5	30.3	19.4
Operating Expenses	19.4	21.8	22.0	22.5	12.2
Income before Tax	5.2	6.7	6.5	7.8	7.1
Provision for Income Tax	0.9	1.3	1.5	0.7	1.0
Net Income	4.3	5.4	5.0	7.1	6.1



## **Historical Consolidated Balance Sheet**

	2018	2019	2020	2021	Jun 2022
Cash/Due from BSP/Due from Other Banks	94	123	148	157	148
Loans Arising From REPO	10	6	13	12	23
FVPL/FVTCI	30	60	45	56	62
Held to Maturity Investments	89	101	43	164	221
Interbank Loans and Receivables	10	19	43	31	9
Loans (net)	389	430	449	508	507
Bank Premises, Property & Eqpt net	8	11	13	13	12
Equity Investments - net	0	0	0	0	0
Investment Properties - net	4	4	4	4	3
Other Assets	11	13	15	16	16
Total Assets	645	767	772	959	1,003
Demand	56	71	107	145	158
Savings	174	179	195	228	242
Time	193	207	233	299	340
Deposit Liabilities	423	457	536	672	740
Other Liabilities	77	131	45	88	54
Senior Debt	53	97	90	87	98
Subordinated Debt	10	-	-	-	-
Total Liabilities	563	684	671	848	891
Minority Interest in Subsidiary/Allied Undertakings	0	0	0	0.0	8.3
Capital Funds	81	83	101	111	112
Total Liabilities & Capital	645	767	772	959	1,003

## **Historical Key Financial Indicators**

	2018	2019	2020	2021	Jun 2022
Return on Average Capital Funds*	5.8%	6.5%	5.5%	6.7%	9.5%
Return on Average Assets*	0.7%	0.8%	0.7%	0.8%	1.1%
Net Interest Margin*	4.0%	4.0%	4.3%	4.1%	4.0%
Cost-to-Income Ratio	73.2%	60.8%	58.2%	61.9%	57.6%
CASA to Total Deposits	54.4%	54.7%	56.4%	55.5%	54.1%
Net NPL Ratio	1.3%	2.2%	2.9%	3.3%	2.7%
Credit Cost	0.5%	1.7%	2.2%	1.2%	0.8%
CAR	16.1%	13.8%	16.1%	15.2%	15.5%
CET1	13.4%	12.9%	12.6%	12.2%	12.4%

