



Partners Through Generations

**Investor Presentation** 1Q 2022

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#### **Economic Overview**

Signs of economic recovery



### **RCBC 1Q 2022 Overview**

Sustained core business growth



#### **General Information**

Investment information and ownership



#### Appendix

Other financial information

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# Economic Overview

### The Bank expects recovery in 2022 and beyond

Economic Indicators*	2023 Forecast	2022 Forecast	2021 Actual
GDP Growth	6.0%-6.5%	6.0%-6.5%	5.7%
USD/PhP (Year-End)	52.50-53.50	52.00-53.00	50.999
USD/PhP (Average)	52.75-53.75	51.50-52.50	49.25
Inflation (Average)	3.0%-3.5%	3.5%-4.5%	3.9%
BSP Policy Rate	3.25%-3.50%	2.75%-3.00%	2.00%
PSEi	8,100-8,600	7,500-8,000	7,122.63



### **Key success factors for the new administration**

Credible and competent Economic Team

Policies that promote ESG (environment, society, governance) to help attract more investments. Strengthen institutions, rule of law.

More effective response vs. the COVID-19 pandemic

Focus on economic recovery measures from the pandemic such as the re-opening of the economy, creation of more jobs, improving the government's fiscal position, increased infrastructure spending, among others



Promote greater inclusion/unity among politicians (i.e. strong support from lawmakers needed to pass more reform measures that require legislation)

Improved diplomatic relations with the biggest trading partners, sources of foreign investments

Some market excitement possible over new president (as seen in previous presidential elections); but wait-and-see on policies/reforms.



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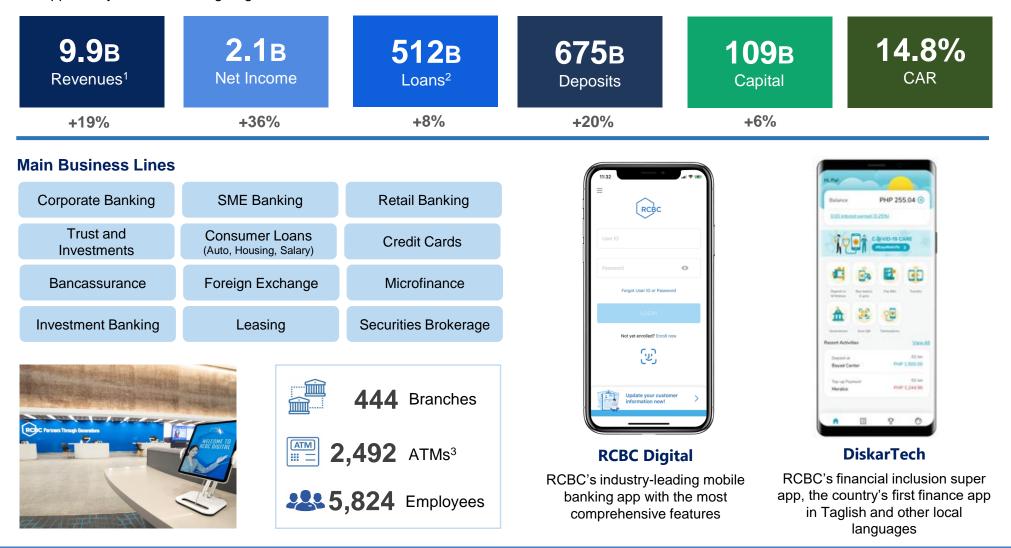
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# 1Q 2022 Overview

### **RCBC** is a leading financial services provider in the PH

Incorporated in 1960, RCBC is the **6<sup>th</sup> largest private universal bank** in the Philippines by assets, with a market capitalization of PhP 41.77B (USD 0.8B) as of end-March 2022. It was also recognized as the **Best Digital Bank, Best Retail Bank and Best Corporate Bank** in the Philippines by various award-giving bodies in 2022.



[1] Including trading and FX gains [2] Loans and receivables net of allowances and <u>interbank loans</u> [3] Includes 1,253 ATMs and 1,239 ATM Go terminals--RCBC's handheld ATM facility that enables banking transactions outside branches and ATMs, and through partner merchants.

### RCBC's profit jumps 36% in 1Q 2022

	1Q 2022	1Q 2021	Change	% Change
INCOME STATEMENT				
Gross Income	9,902	8,313	1,589	19.1%
Net Interest Income	8,052	6,465	1,587	24.6%
Fee Income	1,226	1,426	(200)	(14.0%)
Operating Expenses	5,883	5,692	191	3.4%
Impairment Losses	1,552	936	617	65.9%
Net Income	2,141	1,580	561	35.5%
BALANCE SHEET				
Assets	961,712	800,796	160,916	20.1%
Loans <sup>2</sup>	512,417	474,066	38,351	8.1%
Investment Securities	275,391	116,399	158,992	136.6%
Deposits	675,268	562,859	112,409	20.0%
Capital	108,925	102,474	6,451	6.3%

\*Amounts in PhP Millions, except % and ratios [1] Including trading and FX gains RCBC

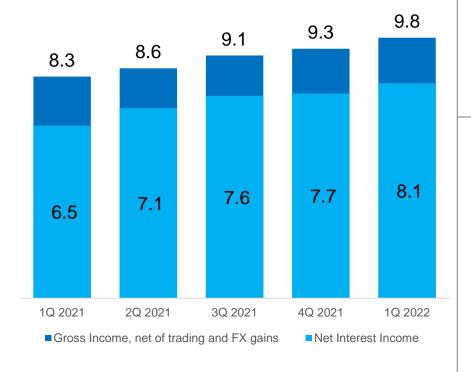
### 1Q 2022 net income up 23% vs previous quarter

	1Q 2022	4Q 2021	Change	% Change
INCOME STATEMENT				
Gross Income	9,902	9,676	226	2.3%
Net Interest Income	8,052	7,667	385	5.0%
Fee Income	1,226	1,254	(28)	(2.3%)
Operating Expenses	5,883	5,700	183	3.2%
Impairment Losses	1,552	2,116	(564)	(26.6%)
Net Income	2,141	1,745	396	22.7%
BALANCE SHEET				
Assets	961,712	959,133	2,579	0.3%
Loans <sup>2</sup>	512,417	507,739	4,678	0.9%
Investment Securities	275,391	219,235	56,156	25.6%
Deposits	675,268	672,459	2,809	0.4%
Capital	108,925	111,080	(2,155)	(1.9%)

\*Amounts in PhP Millions, except % and ratios [1] Including trading and FX gains RCBC

### **Core business continued on an upward trajectory**

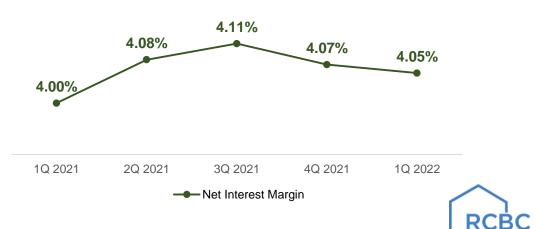
Gross income expanded by 19% year-on-year driven by the 25% rise in net interest income



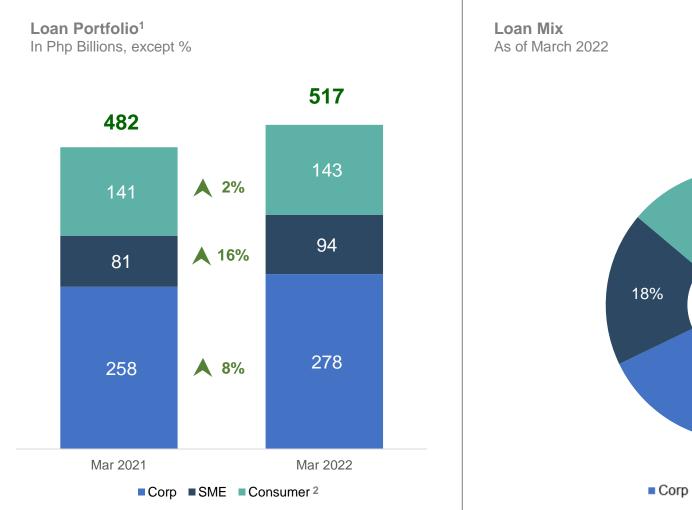
Net interest income increased on the back of higher earning assets by 35%

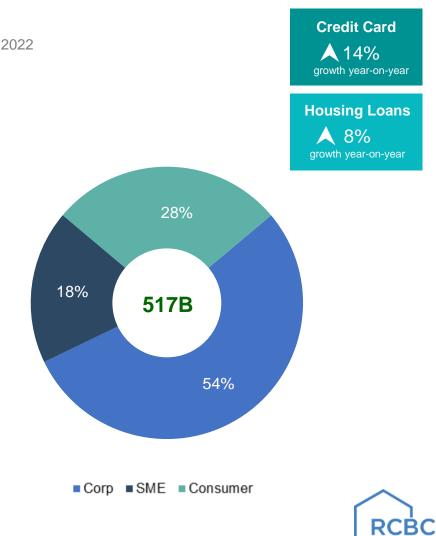


#### NIMs remain healthy despite interest rate pressures

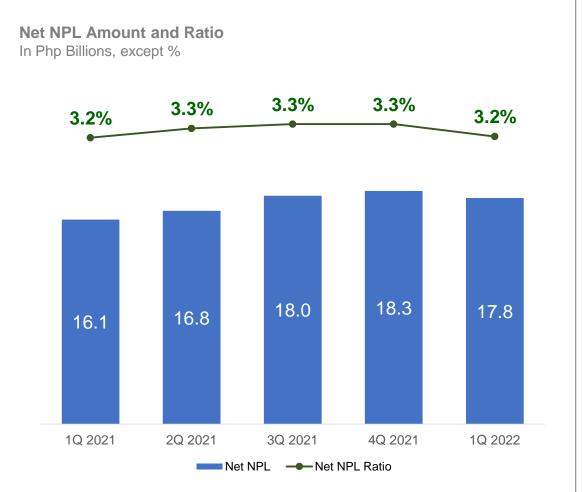


### Loan expansion was focused on key segments





### NPL eases due to tightened credit management



Net NPL per Segment As of March 2022

Corporate	1.1%
SME	1.7%
Consumer	11.3%
Credit Card	1.0%

We launched the COVID Assistance and Recovery (CARE) Program to provide pre-emptive refinancing support to customers severely affected by the pandemic and may take time to recover. Those qualified under CARE were customers in good standing as of March 2020 when the Enhanced Community Quarantine was first enforced.

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### **RCBC** at the forefront of sustainable financing

We are the first Philippine universal bank to issue green and sustainable financing instruments under global standards



# PhP 70B

Loans eligible under sustainable financing

## **60%**

Of the loans eligible under sustainable financing are related to renewable energy and energy efficiency

# PhP 14.8B

Raised from the issuance of ASEAN sustainability bonds in February 2022

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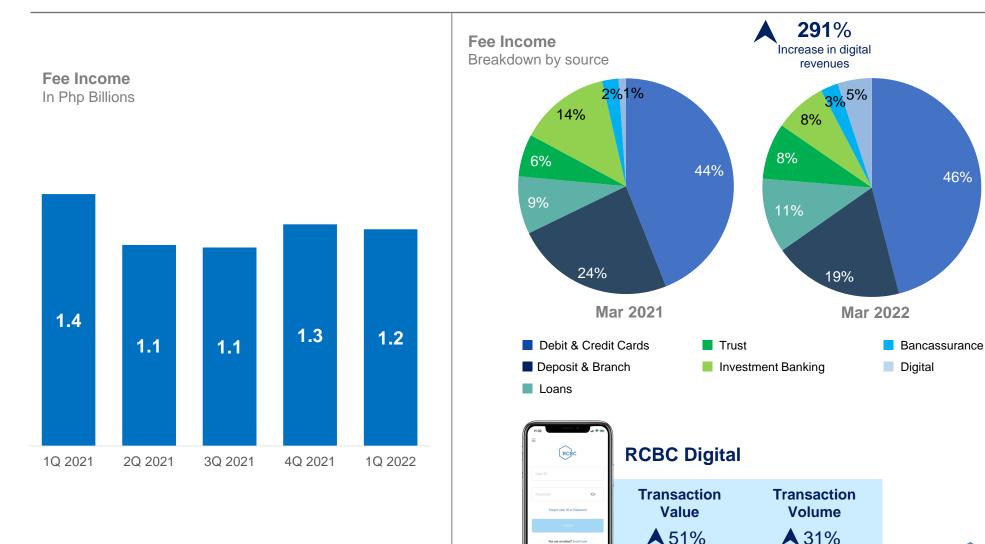


### Digital transactions augment the diversified fee revenue

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growth year-on-year

growth year-on-year

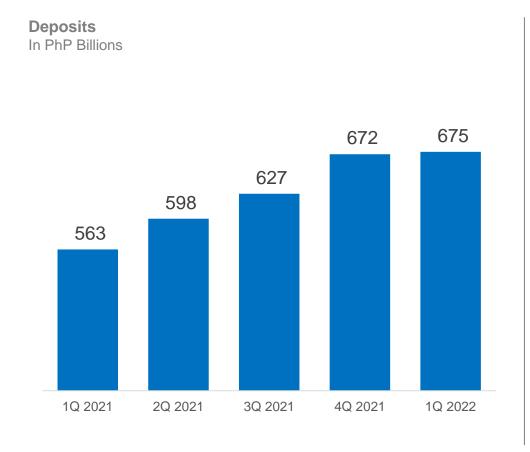


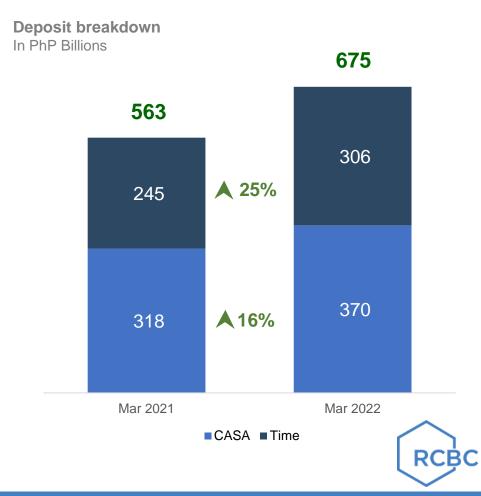


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### 20% deposit rise stronger than industry average

Robust deposit build-up will continue by improving our sales productivity through technology, tapping the growing middle class with products for the mass affluent, and offering a wide range of cash management products for Corporate and SME clients





### **Consolidated key financial indicators**

	Mar 2022	Mar 2021	Change
PROFITABILITY			
Return on Equity	8.0%	6.2%	1.8%
Return on Assets	0.9%	0.8%	0.1%
Net Interest Margin	4.1%	4.0%	0.1%
COST EFFICIENCY			
Cost-to-Income Ratio	59.4%	68.5%	(9.1%)
ASSET QUALITY			
Net NPL Ratio	3.2%	3.2%	0.0%
NPL Coverage Ratio	63.9%	70.1%	(6.2%)
Credit Cost	1.3%	0.8%	0.4%
CAPITAL			
Capital Adequacy Ratio	14.8%	15.3%	(0.5%)
CET1	11.7%	12.0%	(0.3%)



### **RCBC is recognized for its strong franchise across business lines**



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# General Information

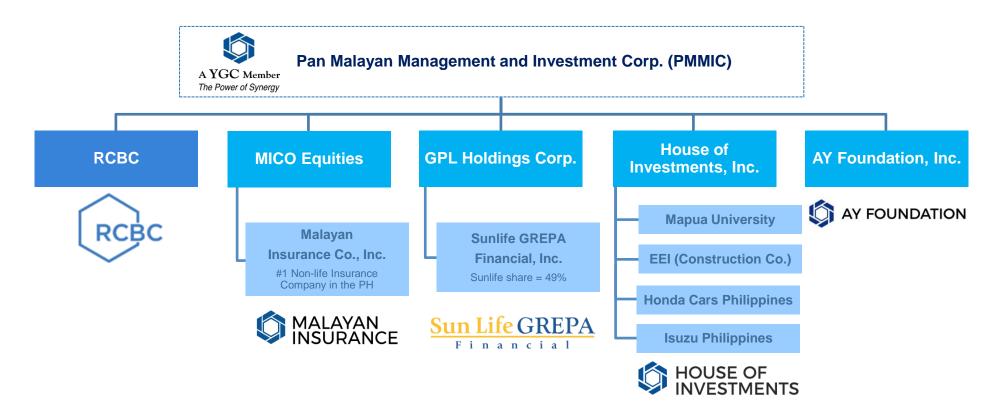
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### **Yuchengco Group of Companies**

YUCHENGCO GROUP OF COMPANIES

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**RCBC is a member of the Yuchengco Group of Companies (YGC)**, one of the premier business conglomerates in the Philippines. The Group is engaged in a wide range of financial and non-financial services. The synergies among these companies allow customers to access a wide range of financial products and services.



### **Investment Information**

Equity Profile	9	Dividend History <sup>1</sup>		
Particulars	1Q 2022	Year	Dividends per share	Pay-out ratio
Ticker	RCB	2022	0.62	20.00%
Outstanding shares	2,037.48M	2021	0.49	19.96%
Stock Price	PhP 20.50	2020	0.56	20.00%
Market Cap	PhP 41.77B (USD 0.80B)	2019	0.45	17.02%
BV per share	PhP 46.35	2018	0.62	20.02%
Price-to-Book Value Ratio	0.44x	2017	0.55	16.53%

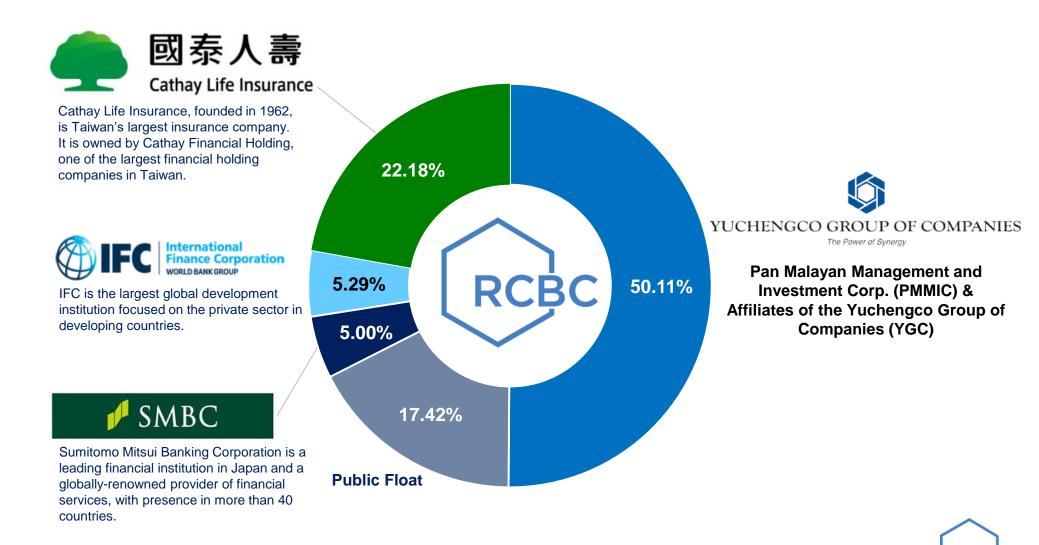
#### **Credit Rating**

### Moody's

Long Term Deposit	Baa3
Senior Unsecured	Baa3
Baseline Credit Assessment	ba1
Outlook	Stable



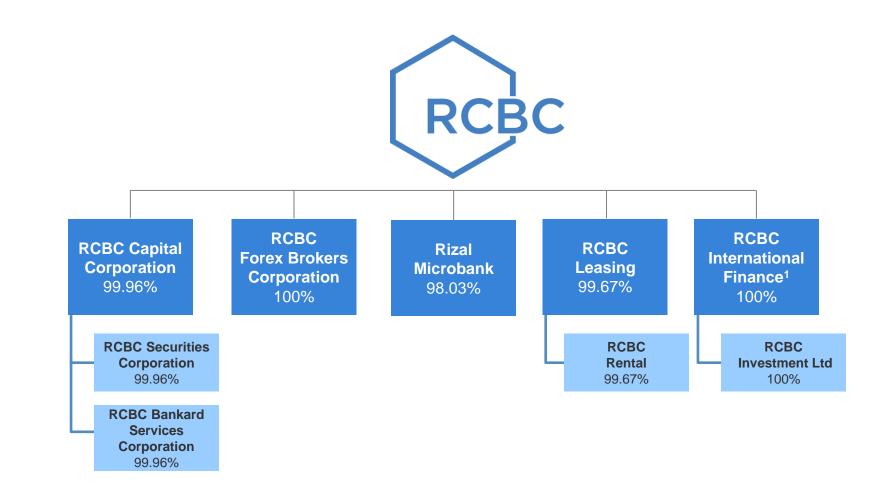
### **Ownership Structure**



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### **Comprehensive and Diversified Business Platform**



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\*Percentages indicate ownership interests of the parent company in the subsidiaries as of end-2021

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### **Consolidated Income Statement**

	1Q 2022	1Q 2021	Change	% Change
Interest Income	10,274	8,432	159	0.4%
Interest Expense	2,222	1,967	(2,391)	(22.4%)
Net Interest Income	8,052	6,465	2,550	9.7%
Other Income	1,850	1,848	(4,069)	(35.0%)
Trading Gains and Forex	144	11	(5,614)	(84.3%)
Trust Fees	102	91	69	21.4%
Service Fees & Commissions	1,124	1,335	1,043	29.7%
Miscellaneous	480	411	433	37.8%
Operating Expenses	5,883	5,692	490	2.2%
Impairment Losses	1,552	936	(3,327)	(35.5%)
Provision for Income Tax	325	106	(747)	(50.6%)
Net Income	2,141	1,580	2,063	41.1%



### **Consolidated Balance Sheet**

	Mar 2022	Mar 2021	Change	% Change
Cash/Due from BSP & Other Banks	96,024	149,614	9,329	6.3%
Investment Securities	275,391	116,399	130,853	148.6%
Loans (net of Interbank)	512,417	474,066	59,136	13.2%
Other Assets	77,880	60,717	(12,291)	(14.0%)
TOTAL ASSETS	961,712	800,796	187,027	24.2%
Deposit Liabilities	675,268	562,859	136,671	25.5%
Demand	142,478	110,471	37,638	35.1%
Savings	227,224	207,781	33,305	17.1%
Time	305,567	244,607	65,727	28.2%
Other Liabilities	74,979	42,126	43,878	98.6%
Senior Debt	102,539	93,336	(3,224)	(3.6%)
Total Liabilities	852,787	698,322	177,325	26.4%
Capital Funds	108,925	102,474	9,702	9.6%
TOTAL LIABILITIES & CAPITAL	961,712	800,796	187,027	24.2%

### **Historical Consolidated Income Statement**

	2018	2019	2020	2021	1Q 2022
Net Interest Income	20.5	22.4	26.3	28.8	8.1
Other Income	6.0	13.5	11.6	7.6	1.8
Gross Income	26.5	35.9	37.9	36.4	9.9
Impairment Losses	1.9	7.4	9.4	6.0	1.6
Income before Operating Expenses	24.6	28.5	28.5	30.3	8.3
Operating Expenses	19.4	21.8	22.0	22.5	5.9
Income before Tax	5.2	6.7	6.5	7.8	2.5
Provision for Income Tax	0.9	1.3	1.5	0.7	0.3
Net Income	4.3	5.4	5.0	7.1	2.1



### **Historical Consolidated Balance Sheet**

	2018	2019	2020	2021	1Q 2022
Cash/Due from BSP/Due from Other Banks	94	123	148	157	96
Loans Arising From REPO	10	6	13	12	19
FVPL/FVTCI	30	60	45	56	63
Held to Maturity Investments	89	101	43	164	213
Interbank Loans and Receivables	10	19	43	31	25
Loans (net of Interbank Loans)	389	430	449	508	512
Bank Premises, Property & Eqpt net	8	11	13	13	13
Equity Investments - net	0	0	0	0	0
Investment Properties - net	4	4	4	4	3
Other Assets	11	13	15	16	17
Total Assets	645	767	772	959	962
Demand	56	71	107	145	142
Savings	174	179	195	228	227
Time	193	207	233	299	306
Deposit Liabilities	423	457	536	672	675
Other Liabilities	77	131	45	88	75
Senior Debt	53	97	90	87	103
Subordinated Debt	10	-	-	-	-
Total Liabilities	563	684	671	848	853
Minority Interest in Subsidiary/Allied Undertakings	0	0	0	0.0	0.0
Capital Funds	81	83	101	111	109
Total Liabilities & Capital	645	767	772	959	962
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### **Historical Key Financial Indicators**

	2018	2019	2020	2021	1Q 2022
Return on Average Capital Funds	5.8%	6.5%	5.5%	6.7%	8.0%
Return on Average Assets	0.7%	0.8%	0.7%	0.8%	0.9%
Net Interest Margin	4.0%	4.0%	4.3%	4.1%	4.1%
Cost-to-Income Ratio	73.2%	60.8%	58.2%	61.9%	59.4%
CASA to Total Deposits	54.4%	54.7%	56.4%	55.5%	54.7%
NPL Ratio	1.3%	2.2%	2.9%	3.3%	3.2%
Credit Cost	0.5%	1.7%	2.2%	1.2%	1.3%
CAR	16.1%	13.8%	16.1%	15.2%	14.8%



